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Thursday 21st July 2016



CHOICE wants delay compo

CONSUMER group CHOICE has today issued a call for airlines to provide "fixed financial compensation" to travellers affected by delayed or cancelled flights, due to issues within the carriers' control.

The campaign comes as the organisation revealed the results of a survey which claims 23% of passengers had problems with delays or cancellations in the last year, with these issues topping the list for problems associated with both international and

Sunlover celebrates

SUNLOVER Holidays is today showing their appreciation for the company's big win in last Sat's National Travel Industry Awards in the Best Wholesaler Australian Product category - see the celebrations on the cover page.

EK cans SIN-CMB

EMIRATES has closed reservations on flights between Singapore and Colombo, with zero availability on the 777-300ER daily flights effective 06 Jan.

domestic flying.

"It's time we held airlines financially accountable for delays and cancellations within their control," said CHOICE spokesman Tom Godfrey.

He also cited BITRE data which found 10% of flights didn't take off on time last year, with Jetstar being Australia's worst performer.

CHOICE has launched a new website at complane.com.au which allows consumers to lodge complaints with domestic carriers about delays or cancellations.

"By using Complane you're helping CHOICE put the pressure on the airlines to do the right thing by their passengers," the site reads, with a step-by-step process to enter the details of the impacted sector.

Whopper of an issue!

Travel Daily today has ten pages of news, including a front cover wrap for **Sunlover** Holidays, a photo page for Star Alliance plus full pages: (click)

- Luxperience
- AA Appointments jobs
- JITO



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NTIA 2016 video

TRAVEL Daily has produced a video from last Sat's National Travel Industry Awards gala. Check out the frocks and

Check out the frocks and frivolity on our website at traveldaily.com.au/videos.





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Axis Travel hit by fraud

ADELAIDE travel agency Axis Travel has honoured the tickets of a number of premium passengers who appear to have been taken in by an "elaborate alleged fraud" by a contractor at the agency.

Police have arrested a 44-yearold man who has been charged with dishonestly dealing with documents.

The Advertiser reports he failed to issue tickets paid for by some clients, with payments "allegedly assigned to other travellers via an elaborate scheme".

Agency owner Max Najar has written to clients, confirming Axis terminated its relationship with the contractor on 29 Jun "after we identified what appeared to be financial misconduct.

"We have already identified that some clients have been issued with false travel documents."

He said some customers had already travelled and were unaware of the fraud, with Axis honouring more than \$180,000 worth of travel in recent weeks, most of it in First & Business class.

TG boosts codeshares

THAI Airways has this week expanded codeshare partnerships with some of its Star Alliance partners, including ANA (Tokyo Haneda-Chicago and New York), Asiana (Busan-Jeju and Seoul-Jeju) and Brussels Airlines (Brussels to Toronto and Washington Dulles).

"All affected clients have been honoured to date, with zero clients not able to board flights or check into hotels or cruises as long as we are aware of their travel plans," Najar said.

It also appears about 25 clients made travel arrangements directly with the man rather than the company, while authorities have frozen a bank account which purports to be in the name of Axis Travel but which is not accessible by the agency.

Najar said the contractor had passed a range of security checks when he signed on in 2013, and urged improvements to the "courts systems and the verification system for employers" so any concerns can be flagged.

The alleged perpetrator has been bailed for a court appearance on 08 Aug.

New CTM travel app

CORPORATE Travel

Management has launched what it's claiming as the "first Australian-developed end-to-end mobile app" to target the business travel market.

CTM Mobile, now available for Apple devices and shortly to launch for Android, allows travellers to book flights, car hire and accommodation on staff's device via their company's corporate account while ensuring their travel is approved in accordance with policy.

Luxperience 2016

LUXPERIENCE is again reminding the trade to register for the Luxperience 2016 show in Sydney ahead of registration closure tomorrow click to **page 11** for further details.





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In-flight wi-fi for Virgin Australia

VIRGIN Australia ceo John Borghetti this morning unveiled the carrier's new international long-haul Business class product at an event in Los Angeles, and also confirmed the rollout of inflight wi-fi connectivity from next year (TD breaking news).

The product will be fitted on VA's fleet of Boeing 737-800 and 777s and Airbus A330s.

"In-flight wi-fi has the potential to transform air travel as we know it," Borghetti said.

"We are determined to give Virgin Australia customers the best possible combined connectivity and entertainment experience in the air," he added.

A statement from Virgin did not specify if the product would be offered on a complimentary or charged basis.

Borghetti said the Australian carrier was building "one of the world's leading connectivity and entertainment networks" and will

work with technology partners "to offer our guests a truly personalised experience".

Additional details on the system, including technology partners and business model will be divulged by the end of 2016.

Western Syd Stadium

PARRAMATTA Stadium and its adjacent swimming pool will be demolished to make way for a new 30,000 seat stadium, with work starting later this year.

According to papers filed today by developers, the 'Western Sydney Stadium' project will be the third largest international sports and entertainment venue in Sydney by capacity.

Draft papers for the project show an envelope of land to the property's north earmarked for a 'future development' which may be the site of a future structure, such as a hotel.

TourConnect US deal

SYDNEY-BASED tours and activity technology provider TourConnect has sealed a strategic alliance with America's National Tour Association (NTA).

The alliance aims to help operators and travel agents "connect more readily and efficiently with suppliers," with NTA president Pam Inman saying it will allow operators and agents to access supplier product information and rates in a standardised format.

TourConnect founder Michael Herrmann said the technology will help NTA members grow their existing relationships, find new business partners "and remain competitive in our ever-changing industry for years to come".

C&K Turkey waiver

COX & Kings Australia/NZ ceo Damian Perry today released a statement following last week's attacks in Istanbul.

The firm's brands include Tempo Holidays and has a ground-based operation in Turkey, with all staff and travellers "safe and well".

Since Sun morning, Tempo's scheduled travel arrangements (local activities and tours) are operating as planned.

Guests booked to travel on trips that include Nice or Turkey within the next month are able to alter their itinerary or rebook to another departure date in 2016.

If the selected 2016 itinerary is not available, customers can be moved to a 2017 trip.

**

Window Seat

CRIME, romance horror, western and a Chihuahua called Chester are not usually what you'd expect from an airline safety video.

Air New Zealand has continued its creative streak with its latest safety video, 'Safety in Hollywood' shot at Warner Bros. Studios in Los Angeles.

Starring actress Anna Faris and actor and comedian Rhys Darby, the video follows Darby as he tries to convince the star of the Scary Movie films to play a role in the airline's new safety video. Filming at locations seen in Jurassic Park, Casablanca, War of the Worlds and TV series True Blood, the video is sure to make those pesky regular flyers to sit up and pay attention.

The video is being rolled out

across the fleet from today view it HERE.



Legend to Hawaii

RESERVATIONS have opened for Carnival Cruise Line's 2018 Hawaii and Alaska cruises on *Carnival Legend*, comprised of 16 seven-day voyages from Seattle, between May and Aug.

Two 11-day Hawaii cruises exploring Kauai, Maui, Kona & Hilo are also offered on *Legend*.

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afta NATIONAL TRAVEL NODISTRY AWARDS

NTIA 2016 winner spotlight

RCI's clean sweep at the NTIAs

ROYAL Caribbean
International has been
recognised as the Best
Cruise Operator in
both the domestic and
international categories
at the prestigious NTIAs
over the weekend.

Group head of sales AU and NZ, Peter McCormack remarked his entire team was excited for the win.

"This is the first year we've been nominated for the domestic award...and this is the first time we've actually won the international award so we're very, very happy that the Royal Caribbean Product had a clean sweep," he told *Travel Daily*.

"We were awarded by our peers of which are the travel



agents. They are the people who sell our products, they're the people who fill our ships and it makes a huge difference to us that they love our product that much that they voted us the number one cruise operator."

Pictured is Peter McCormack with category sponsor Sue Alexander from Gow-Gates.

Minster Ciobo up to the task

NEWLY elected Minister for Trade, Tourism Investment Steven Ciobo has rebutted comments the Turnbull Govt had forgotten about the Tourism portfolio.

Speaking to *Sky News* yesterday, Ciobo confirmed he had spoken previously with Turnbull about the expanded portfolio before this week's Ministry shuffle.

Quizzing Ciobo on the Ministry shuffle (*TD* Mon), *Sky News*' Peter Van Onselen said it appeared that Prime Minister Malcolm Turnbull neglected to mention there was a Tourism Minister.

"It got tacked on to you and there was an Assistant Minister put in but with Colbeck stepping out as the Tourism Minister, it was perhaps a void here," Van Onselen told the MP.

Ciobo responded, saying tourism has "always been a part of the mix I had. I think it was just an omission that he didn't mention it when we made the announcement".

Ciobo, who was once Trade & Investment Minister, emphasised he still has Cabinet responsibility for tourism as well.

"So it's a natural fit," he added. The Minister went on to explain o *Sky News* his close alignment

to *Sky News* his close alignment with travel and tourism groups, which included being a previous chair of Friends of Tourism.

"I've had a very active involvement with all of the major tourism bodies, whether that's the National Tourism Alliance, whether it's TTF, whether its the Australian Tourism Export Council, whether it's the AAA, the Australian Hotels Association.

"There's a lot of key stakeholders. Really strong relationships.

"I've put the question to them in relation to tourism being part of my Cabinet portfolio and the industry made it very clear to me that that is something that they wanted," Ciobo remarked.





NYC comes to town



ABOVE: NYC & Company partnered with Air Canada for an event yesterday which for the first time ever showcased New York's MICE offerings in Australia.

The delegation has visited Auckland during their trip and will also take in Melbourne and Brisbane as well as Sydney, where yesterday's lunch took place at the upmarket Quay restaurant.

The sales mission highlights leisure options, with participants

including Broadway Inbound, Disney on Broadway, Hotel Edison, Hotel Metro, InterContinental New York Barclay, Marmara, Marriott, the New York Hilton Downtown, One World Observatory and the Metropolitan Museum of Art.

Also visiting as part of the group is NYC&Company president and ceo. Fred Dixon.

More on the MICE event in today's **Business Events News**.



Trafalgar Asia brox

INDIA, Sri Lanka and Laos have been added to Trafalgar's latest Asia program, unveiled today.

The new destinations have seen nine fresh itineraries introduced, including the 13-day Leisurely Rajasthan with Mumbai, 11-day Wonders of Sri Lanka and 11-day Secrets of Cambodia with Laos.

Holidays are capped at 26 passengers, providing an "indepth and intimate exploration into this enigmatic part of the world," Trafalgar said.

Also new for next year is a 10-day Leisurely Japan itinerary from Osaka to Hiroshima, an extended 14-day Treasures of Thailand with the Golden Triangle tour and a 17-day Classic China with Yangtze Cruise and Chengdu exploration.

Trafalgar Australia managing director Matt Cameron-Smith said the Asia 2017 program offers greater diversity for travellers.

"With the addition of three new destinations, new itineraries and Mini Stays, Trafalgar has provided agents with all the tools needed to sell the full range of experiences on offer in Asia," Cameron-Smith added.

Brisbane airport stats

INTERNATONAL passenger traffic at Brisbane Airport surged by 4% year-on-year for the 2016 financial year, Brisbane Airport Corporation has announced.

The Queensland capital saw 5.27 million movements for the 12 months ending 30 Jun, up by close to 200,000 extra travellers.

Four of the five top growth markets for Brisbane came from Asia (Japan, China, Korea and Taiwan), with Japan exceeding the national level market growth.

Domestic patronage increased 1.5% to 17.2 million - rising an extra 251,000, while domestic oncarriage (transit/transfer traffic) jumped by 10% to 13,950.

Overall, BNE achieved a record number of pax in FY2016 of 22.4m, a 2% increase.







Canada AU visitor dip

VISITOR arrivals to Canada have jumped 5% to 509.505 for the five months ending May, compared to the corresponding time last year, data from the Canadian Tourism Commission shows.

China continues to drive entry figures, with mainland visitors up a whopping 24% and accounting for 48,127 entries.

UK arrivals spiked 10% to by the leading overseas source, with 73,000 entries, while Switzerland recorded a 19% growth rate.

The arrivals tally from Australia was down 3.2% - about 1,000 less than the year prior.

Seabourn South Pole

NEW pre-cruise experiences to the South Pole have been rolled out by Seabourn for passengers on select Antarctica and Patagonia itineraries in 2016/17.

Options include a 15-day Polar Quest & Patagonia overland trip see Cruise Weekly for more info.

US-Haneda routes

THE US Govt has proposed to permit four US airlines to launch new daily daytime flights to Tokyo Narita, as early as Q4 of 2016.

Overnight, US Transportation Secretary Anthony Foxx said the office had selected American Airlines, Delta Air Lines, Hawaiian Airlines and United Airlines as the preferred service providers.

The more favourable routes which allow carriers to arrive and depart Haneda will be operated from Los Angeles (by AA and DL), San Francisco (UA), Honolulu (HA) and Minneapolis (DL).

Of the cities, Minneapolis is the only US hub which currently does not have a nonstop connection to the Japanese capital.

Under the amended bilateral Open Skies Agreement, the four existing US nighttime slots will be transferred to daylight hours, effective 30 Oct.

Objections to the allocations must be received by 08 Aug.





ELLEN Gould, a Business and International Tourism Management student at Southern Cross University in Bilinga, has been named the inaugural recipent of Skal International's Southern Gold Coast Skalarship.

The win sees Gould become the club's youngest member, with the group to also contribute \$1,250 towards her tuition fees in her final semester at SCU.

"As a club, we're pleased to provide this Skalarship to assist Ellen with her tourism studies,

and equally pleased to have such an energetic and enthusiastic young person become an active member of our growing network of travel and tourism professionals in the region," commented club president and Connecting Southern Gold Coast ceo, Peter Doggett.

Pictured from left are: Peter Doggett; Amery Burleigh, vp, Skal Southern Gold Coast; Ellen Gould, recipent and Elizabeth Roberts, **Business and Tourism Professor** from SCU.



Silkari VIP Grand Launch



MORE than 800 VIP guests gathered at the Sydney Town Hall last night for the launch of Silkari, a new Australian hotel and residential property brand (*TD* 07 Jul 16).

In attendance were former Australian Prime Minister Bob Hawke, socialite and model Samantha Harris, *The Block* judge Darren Palmer and former Miss World Australia, Erin Holland.

Guests heard from Michael Guo, ceo of Visionary Investment Group, of the new developments before they were treated to an intimate performance by beloved Australian artist, Delta Goodrem.

Chatswood is set to be the first home for the Silkari brand, with the opening of Silkari Suites slated for 01 Dec.

Pictured above is Michael Guo presenting flowers to Delta Goodrem following her showstopping numbers.

More pictures available at facebook.com/traveldaily.

Emirates expands KL

EMIRATES is adding a second daily three-class A380 rotation to its Dubai Kuala Lumpur route from 01 Sep ahead of its planned frequency changes in Oct.



Thursday 21st Jul 2016

Airline punctuality slips

JETSTAR was the worst performing major domestic airline in Jun for on time performance (OTP), recording 73.4% of flights arriving when scheduled, according to the latest figures from BITRE.

Virgin Australia took the lead, achieving an on OTP of 85.4%, followed by Qantas (84.8%) and TigerAir Australia (80%).

QantasLink was the top regional airline, with 84.3% of aircraft arriving as scheduled, tailed by Virgin Australia Regional Express (81.6%) and Regional Express bringing up the rear (81.5%).

VA achieved the highest level of on time departures last month, with 87.7% of flights getting away as scheduled, while Qantas was slightly further back at 86.5%, followed by Tigerair (82.7%) and Jetstar (70.9%).

Virgin Australia Regional Airlines and QantasLink recorded 85.3% for departing flights.

Jun saw a lower-than longterm average performance on all routes for arrivals (82.5%), departures (83.9%) and a higher rate of cancellations (2.2%).

Virgin Australia cancelled the most flights, followed by QFLink Virgin Australia Regional Airlines, Jetstar and Tigerair Australia.

Pax on the Ayers Rock-Sydney route were in the same boat, recording the lowest percentage of on time arrivals.

Federer for Hopman

SWISS tennis legend Roger Federer has confirmed he will compete at the 2017 Hopman Cup which will be held in Perth.

Acting Premier and Tourism Minister for WA Liza Harvey said the state was proud to be a major sponsor of the event.

"We are thrilled that Roger Federer has chosen to start his 2017 season here in Perth."

All session and final tickets for Hopman Cup 2017 are now available with the full lineup to be announced in coming months.

nnounced in coming months.

SCOOT has launched a new daily service between Singapore and Tokyo, operating via Bangkok, complementing its existing daily service that flies via Taipei.

Scoot SIN/BKK/NRT

Free Darwin bus

PARTICIPANTS attending the Royal Darwin Show this year will have access to a free bus service, announced NT Minister for Transport Peter Chandler.

The transport service will be available between the showgrounds and Darwin, Casuarina and Palmerston bus interchanges on 22 and 23 Jul.

For more information email public.transport@nt.gov.au.

Eastland update

NEWLY redeveloped Melbourne shopping centre, Eastland, will commence construction of a new hotel complex from next week.

The six-storey, 120-room property will be operated by hospitality and management company, Silver Needle.







Industry Appointments

WELCOME to Industry Appointments, *Travel Daily'*s Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Fly Corporate/Corporate Air is welcoming **Geoff Woodham** as Sales Manager, Canberra, ACT. Woodham has over 20 years of experience in corporate/Government and Leisure Sales.

Aussie corporate travel platform **Locomote** has appointed four C-level executives to boost the company's growth. **Bryan Carroll** joins as Chief Operating Officer along with **Pip Spibey-Dodd** as Chief Financial Officer and **Aleksandra Bugajewska** as People & Culture Leader. Co-founder **David Fastuca** takes on the role of Chief Marketing Officer, having previously worked as the company's Chief Design Officer.

Metro Hotels has appointed **Darryl Montu** to the role of Business Development Manager for NSW and Victoria where he will grow the domestic leisure, corporate and government business.

Katja Henke has been assigned as General Manager at **The Peninsula Paris** following a three year tenure as GM at the Peninsula Bangkok.

VisitCanberra has announced two new team members will be joining their International Partnerships team. Natalie Dean is the new Business Development Manager and she spent the last five years with Rydges Hotels & Resorts as Area Director of Sales & Marketing Regional Queensland. Alison Beer joins in the Partnership Events role and has spent several years with Tourism Australia working across Trade Events and Global PR teams.

Horst Walther-Jones has been chosen as General Manager of the new **Mövenpick Resort & Spa Jimbaran Bali**. He was previously General Manager of the Mövenpick Hotel Al Nawras in Saudi Arabia.

Jito.Co has engaged **Kelly McCann** as its new Director of Sales. She has a strong history in sales and has previously worked with *TravelTalk* and *Travel Weekly*.

Member for Hinkler, **Keith Pitt**, has been appointed **Assistant Minister for Trade**, **Tourism & Investment** by the Turnbull Government.

Omni disability app

ESSENTIAL Accessibility and Omni Hotels & Resorts are offering 'five star accessibility' for guests with disabilities by partnering together to launch the eSSENTIAL Accessibility app.

The app provides keyboard and mouse replacement tools to help people with physical, reading and age-related disabilities navigate the internet.

Via the app's motion technology and voice activated controls allows these guests to make reservations, research destinations and take advantage of offers

Visit the eSSENTIAL Accessibility page **HERE**.

SPTO/PIPSO pact

THE South Pacific Tourism
Organisation has inked a
Memorandum Of Understanding
with The Pacific Islands Private
Sector Organisation in a bid to
strengthen tourism and private
sector development in the Pacific.

The partnership will see SPTO and PIPSO combine resources, networks and experiences while leveraging their respective memberships in the region.

The MOU formalises a working relationship the two organisations have already shared together for the past few years.



Thursday 21st Jul 2016

AAT journey savings

AAT Kings is offering 10% off its Guided Holidays and Inspiring Journeys range when booked before 31 Jul.

Experience the company's five-day Kakadu departure for \$,2,850pp twin share including swimming at Gunlom Falls, a safari cruise on May River and getting off road on the Marrakai 4WD track.

The deal is valid for travel from now until 31 Mar.

To book or for more information call 1300 556 100.

Wendy Wu discount

SAVINGS of \$250pp are available on select Wendy Wu trips in China, Indochina, Myanmar, Sri Lanka and India.

Over 50 departure dates through to Dec are on sale, including the nine-day In Pursuit of Pandas tour leaving 24 Sep or 08 Oct, which is available from \$3,730pp and explores Beijing, Xian, Leshan and Chengdu.

For the full list of specials, see wendywutours.com.au.



Star Alliance Scratch & Winners!



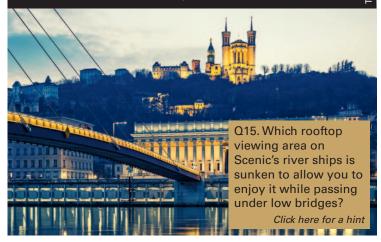
$\overline{\text{WIN A}}$ LUXURY RIVER CRUISE



This month, Scenic and Travel Daily are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au



Ski & Ride campaign

SKI and Ride New Zealand has launched a 'Snow Addicts' campaign encouraging Aussie travellers to get their 'snow fix' in New Zealand's South Island.

A funny and engaging video about 'Snow Addicts' - a collaboration between Destination Queenstown, Lake Wanaka Tourism, Queenstown Airport & the region's ski areas can be viewed HERE and will be promoted via social media.

Ghan demand strong

RAIL Plus is now offering live bookings for Great Southern Rail's 2017/18 journeys and is advising agents to act quickly with popular voyages selling fast.

Demand is particularly high on the three-night Ghan Expedition from Darwin to Adelaide with the company urging advance bookings for the journey.

The trip has 26 departures between next year.

See more at railplus.com.au.

Koalas for SA tourism

SOUTH Australia's Cleland Wildlife Park will receive a \$500,000 funding boost from the State Government to assist the attraction in drawing more visitors to Adelaide.

The funding will be used to develop a business case which will help the State Government make decisions about future investment and opportunities.

Cleland Wildlife Park allows tourists to get up close and even handle koalas.

Nev Governor visit

US STATE Governor Brian Sandoval will be visiting Australia in the coming weeks as part of TravelNevada's sales mission to Sydney and Melbourne.

The mission will showcase Nevada's urban and outback attractions and will feature a performance by visiting Cirque du Soleil artists.

Events for travel trade, media and airline partners will be held from 6:30pm on 28 Jul at Grand Hyatt Hotel in Melbourne and from 6:30pm on 01 Aug at The Museum of Contemporary Art in The Rocks in Sydney.

Delta expands Hawaii

DELTA Air Lines is gradually expanding its operations to Hawaii with the Los Angeles to Honolulu route to be serviced by a Boeing 737-900ER from 28 Aug. Initially the flight will operate as

a daily service before becoming twice daily in Nov then thrice daily from Dec.

First with the news

Thursday 21st Jul 2016

Pan Pacific Beijing

A NEW hotel will join the skyline of China's capital, with the entry of the Pan Pacific brand in the first half of 2017.

Pan Pacific Beijing will be in the Xicheng district and offer 223 guest rooms and suites, the Bai Yun Club, an indoor swimming pool with a retractable roof and a Winter Garden.

There will also be an all-day dining restaurant, Pacifica, along with Chinese restaurant, Hai Tien Lo and Japanese eatery, Keyaki.

A rendering is **pictured** below.



Driveaway giveaway

THE first 50 agents who book a maui, Britz or mighty motorhome rental with Driveaway Holidays for travel in Australia or NZ will win a \$50 VISA gift card.

To qualify, vehicles must be paid in full and collected by 17 Sep.

Call the motorhomes team to book on 1300 363 500.

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BONUS: Qualified CSP Agents = 5 points

Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au



Fam to depart 19 September. Existing Canada Specialist Agents will automatically receive the 5 bonus points.

Complete Canada Specialist training by 19 August, 2016 at http://csp-au.canada.travel/

Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Editorial email: info@traveldaily.com.au

Incentive applies to new bookings made 28 June 2016 -19 August 2016, flying Air Canada from Australia to Canada for outbound travel any date from 01 July 2016 onwards.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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TRENDS - TOP TRENDS FOR LUXPERIENCE 2016

WE are in the final stages of registration for Luxperience 2016, with just a few days to go before exclusive access to the event closes. We have a record number of new exhibitors and first time buyers this year from Australia and around the world, making the show the most diverse and innovative we have ever hosted. These new attendees also highlight the fact that our exhibitors are representative of some of the most significant travel trends in the industry right now.

Emerging destinations

High-end experiential properties or experiences are always among the first to discover emerging travel destinations. In 2016 Cook Islands Tourism will be attending Luxperience for the first time, along with a number of luxury resorts from the country.

The Tourism Council of Bhutan is joining us again this year with its largest ever contingent, including six first time exhibitors. They join incredible new exhibitors from Argentina, Peru, New Caledonia, Ecuador, Georgia, Sri Lanka and the Solomon Islands.

Luxury cruises

Cruise travel is undergoing unprecedented growth across all markets and in 2016 some of the world's finest luxury operators will be joining Luxperience. Regent Seven Seas Cruises has just launched the most luxurious ship in the world and will be attending the show for the first time this year. Uniworld Boutique River Cruise Collection and Scenic, operators of ultra-luxe river ships, will also be attending. We are welcoming a range of new expedition

cruise lines, including Poseidon Expeditions, Antarpply Expeditions and Oceanwide Expeditions. They join long-time cruise exhibitors like Aqua Expeditions and Ponant.

Private jet travel

Why drive when you can fly? We have seen a huge surge in private jet tour operators for Luxperience 2016. These range from companies like Luxury Tours of Australia who operate full scale private jet tours around Australia, staying at fantastic luxury properties, to air charter companies like Adagold Aviation who can create exclusive transport solutions. We also have a number of new scenic and charter flight companies like Volcanic Air, flying around the beautiful region of Rotorua, and Tasmania's Par Avion.



Last chance to attend Luxperience 2016

Registrations for Luxperience 2016 are closing this Friday, July 22. There are just a few spots left for buyers and exhibitors to attend our landmark fifth anniversary show.

New features this year include an expanded Events by Luxperience program, the new MICE Marketplace meeting space for first time exhibitors and our exclusive business seminars for buyers covering wellness, personal styling and social media.

LUXPERIENCE AWARDS RECOGNISING EXCELLENCE

Nominations closing soon

We are in the final week for nominations for the second ever Luxperience Awards. Nominations close this Friday, July 22, and entries must be completed by Monday 25 July.

There are four major awards categories for buyers and exhibitors that represent the core philosophies of Luxperience: Inspiring, Meaningful, Connections and Events by Luxperience. Two new awards have also been introduced this year for Best Custom Space and Best Suite. Don't miss your chance to be recognised for your achievements! To nominate **CLICK HERE**.















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LEAD THE TEAM TO SUCCESS

CALL CENTRE MANAGER GOLD COAST – EXEC. SALARY

Are you a proficient call centre manager with experience motivating large teams of consultants to reach sales targets? This great role will you overseeing the day to day operations, managing human resources planning & strategies, increasing efficiencies, training & developing, and being responsible for profit growth. Strong call centre management background, proven leadership, analytical, communication, coaching & mentoring skills required.

JOIN THE BIG GUNS

COMMERCIAL PARTNERSHIP MANAGER
MELBOURNE – REMUNERATION PKG \$120K - \$135K

This global travel company are looking for a Senior Business Development Manager to acquire new corporate travel business for their corporate brand. You will be focused on new business wins & complete lead generation across the LARGE market space. If you are good at building relationships & have fantastic relationship building skills, then this role is for you! With this leading TMC, your career will be put in number one spot. Terrific employee benefits on offer.

MOVE AWAY FROM TMC SALES MANAGER – CORPORATE DIRECT SALES

SYDNEY – SALARY PACKAGE \$130K + BONUS

This global travel industry supplier is looking for a talented corporate sales manager to lead a team, selling their direct product to the end user within the corporate space.

Working alongside their consortia partners, your role will be to design and implement sales strategies and engage directly

with corporates to sign preferred deals. Essentially you will have strong corporate business travel contacts and have led a sales team. Want to know more? Call us now.

TRAINING AND GDS ANALYSTS

SENIOR GDS AND IMPLEMENTATION SPECIALIST SYDNEY — \$85 PACKAGE

If you think you know this client, then think again!
This supplier to the tourism industry have a vacancy for a senior analyst in their offices based in the city. You will have a thorough understand of a GDS and have Implementation experience, perhaps you are working for a TMC in a project or Implementation role and looking for a change.
Your chance to join this innovative, forward thinking, cutting edge company?

MANAGE THE FINANCES FINANCIAL CONTROLLER

AUCKLAND - EXECUTIVE SALARY PKG

Are you an experienced Financial Controller looking for a new & exciting challenge? Join this leading hotel group and be responsible for leading the Finance team, budgeting, forecasting, monthly financials, decrease costs, yield & revenue management, reporting & other tasks as required. Executive salary, benefits & discounts on offer. Previous exp. in hotels as a Financial Controller, hands on operational finance & managerial experience required.

INHOUSE TRAVEL TRAINER

TRAINING & DEVELOPMENT EXECUTIVE
MELBOURNE – SALARY PACKAGE TO \$88K (NEG / DOE)

As the in-house travel trainer, you will be responsible for delivering group & individual training whilst supporting the business with ongoing delivery training to team members. You will support travel consultants, assisting them on how to increase productivity & accuracy, & contribute to the design, documentation & maintenance of Facilitator & Participant notes for the training programs. Exceptional Galileo experience required, together with ticketing knowledge.

GROWING HOTEL GROUP

REGIONAL FINANCIAL CONTROLLER
MELBOURNE & SYDNEY – LUCRATIVE SALARY PACKAGE

Our client is a leading hotel chain with unique brands across their portfolio. Looking for a Regional Financial Controller in both Sydney & Melbourne to join their talented team, you will oversee multiple properties & will be responsible for all corporate reporting, annual budgets & quarterly forecasts as well as evaluating & improving operational systems & procedures. You will work with the properties to implement all financial operating strategies to ensure growth.

HIT THE ROAD WITH A LEADING BRAND

SALES MANAGER- UNIQUE PRODUCT SYDNEY - SALARY PACKAGE \$85K

Our client is searching for a Sales Executive who is passionate about cruising along with the ability to source and secure new business. You will have a real drive, passion and understanding of the cruising market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm.

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