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EXCITECAMPAIGNS.COM/THAILAND

Friday 22nd July 2016

# Adventure World representing Lindblad

**THE** Travel Corporation's Adventure World operation has been appointed as the Australian general sales agent for Lindblad Expeditions, as revealed first in yesterday's *Cruise Weekly*.

The move is expected to see the closure of Lindblad's Australian office, which it took over when it acquired Orion Expedition Cruises three years ago (*TD* 06 Mar 2013).

The gsa deal also covers New Zealand and Asia, with Lindblad saying it will "expand its reach in the local Australasian market with the extensive operating and distribution power" of the TTC owned business.

Lindblad global business development director, Jeremy Lindblad, said the deal, which becomes effective 08 Aug, gives scope to access aligned land product portfolios and wholesale air deals, as well as extend reservations opening hours.

# Flight Centre appoints CDO

FLIGHT Centre this morning appointed 34-year-old Alte Skalleberg to the newly created role of Chief Digital Officer, with the new global leadership position to oversee future growth in the digital space.

Skalleberg was previously the managing director of Boston, USA-based StudentUniverse, which was acquired by Flight Centre late last year (*TD* 16 Dec).

He will continue to be based in the USA, and will work with teams in both Boston and Brisbane to provide "e-commerce, mobile development, online marketing and business intelligence services

### Another 10-pager!!

*Travel Daily* today has ten pages of news, a **Gate 7** photo page plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

to FLT's leisure brands globally".
Flight Centre md Graham
Turner said "having a global
digital leader will help us develop
and execute on a clear digital

and execute on a clear digital commerce strategy, build a world class team and drive the digital transformation that will propel online and mobile services as part of our blended travel strategy".

Skalleberg will also continue to lead the StudentUniverse business, reporting to Flight Centre's president in the Americas, Dean Smith.

Turner also confirmed that Flight Centre's start-up virtual travel agency business, Aunt Betty, would officially launch next month targeting the online holiday package market.

Flight Centre confirmed it expects to generate in the order of \$1 billion in TTV from its new and established leisure travel websites in the 2016/17 year.

### Sage Hotel Ringwood

**CONSTRUCTION** will begin next week on a \$36 million Sage Hotel in Ringwood, Melbourne as part of the Eastland redevelopment with Queensland Investment Corporation.

The 120-room, six level newbuild will feature a restaurant, bar, function space and a gym and is tipped to be completed by late 2017.

It is the first Sage Hotel in Melbourne with SilverNeedle Hospitality group already opening Sage properties in Perth, Adelaide and Wollongong.

### Trafalgar weekly deal

**TRAFALGAR** and sister company CostSaver have launched 'Weekly Specials', tapping into the trend of last-minute holiday bookings with each deal lasting just one day.

The specials will be updated every Wed morning on both the Trafalgar and CostSaver websites.



It's the perfect time to book your client's next escape with fantastic savings on holidays across Australia and New Zealand.







Friday 22nd July 2016



### Mantra 7-day sale

MANTRA Hotels, Resorts and Apartments in Australia and Bali are on sale for one week, with prices starting from \$109 per night at Mantra Portsea and \$129 at Mantra Parramatta.

The deal begins on Sun 24 Jul.



# **Wicked Campers banned**

**THE** Queensland government has ramped up efforts to have Wicked Campers vans bearing offensive slogans from the state's roads, with plans to deregister any non-compliant vehicles.

Attorney-General Yvette D'Ath said the strategy targets "sexist, misogynistic or otherwise clearly inappropriate messages," and comes after cooperation with the Department of Main Roads and the Advertising Standards Bureau.

The move aims to give authorities some teeth when dealing with Wicked Campers, which has frequently come before the bureau, with 49 complaints upheld between 2010 and 2015.

Despite the rulings there were no penalties, and in some cases Wicked did not modify or remove the slogans.

"When the ASB has deemed those slogans to be offensive, the

### SQ to fly MAN-IAH

**SINGAPORE** Airlines has loaded GDS with a new route between Manchester and Houston, with the service scheduled to debut on 30 Oct 2016 using 777-300ER.

operates to Houston via Moscow, with the flights to the Russian capital to terminate there with frequency reducing from five to four per week.

The Singapore-Manchester route, which formerly operated via Munich, becomes non-stop.

typical response from the holders of those commercial vehicle registrations has been deafening silence," D'Ath said.

"Now, if they refuse to remove the offensive slogans, their vehicles will be off the road."

RACQ spokesman Paul Turner said "Wicked Campers are a stain on our tourism industry and our state...they need to be removed or cleaned up".

However he urged a national approach to the issue, with Wicked able to "pick up stumps and move over the border to Tweed Heads and continue to operate with impunity".

Earlier this week a council on the east coast of Tasmania voted against a proposal which would have banned Wicked Campers from the region's caravan parks.

### **Airservices cuts**

MORE than 500 staff at Airservices Australia have taken voluntary redundancy packages, with the organisation undergoing a major restructure which aims to slash costs by over \$100 million.

Airservices employs more than 4,400 people nationwide who manage air traffic at Australia's major airports and coordinate firefighting and rescue services.

The organisation, which has annual revenue of more than \$1 billion, is expected to report a loss of over \$10m for 2015/16 its first in over 20 years.

### VX chiefs named

VIRGIN America's chief financial officer Peter Hunt will become president of the airline once its acquisition by Alaska Airlines is finalised later this year.

He will report to AS chief Ben Minicucci, who will also be VX ceo.



**Currently Singapore Airlines** 



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Friday 22nd July 2016

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# Tourism investment spike

**SIX** tourism investment projects in Australia sourced last year have elevated the nation's pipeline of projects to close to \$60 billion, with aviation driving growth.

The figure - up \$6.5b compared to the year prior - was revealed in Tourism Research Australia's **Tourism Investment Monitor 2016** report, released yesterday by the Australian Government.

"Continued investor appetite for Australian tourism infrastructure investment projects is supporting the current strength of the pipeline," the report said.

"Demand for tourism services

### FCM Aus data centre

**FCM** Travel Solutions has launched its first Data Excellence Centre to create and execute data and analytics strategies to drive business value.

Based in Australia, the centre will aim to leverage and monetise data, whilst ensuring data privacy and security.

The Data Excellence Centre will be led by chief data officer, Mike Dudarenok, with other roles to move across progressively.

is also going from strength to strength, further increasing the importance of the industry to Australia's economy".

In all, there were 173 projects in Australia in 2015, with aviation accounting for the lion's share at \$37.6 billion, fuelled by new aircraft orders (valued at \$28.2b).

Accommodation projects were valued at \$7.6 billion, potentially providing 15,900 new rooms to accommodation supply.

Around one-fifth of the projects (32) are valued at \$2.8 billion are for areas outside capital cities or the Gold Coast.

More at www.tra.gov.au.

### CTM board shuffle

FORMER Virgin Australia senior legal counsel Brooke Connell has been appointed as chief legal office/joint company secretary at Corporate Travel Management.

She joins Stephen Fleming in providing support to the Board of Directors, effective today.

Connell's appointment follows the retirement of Lyndall McCabe who held the position since CTM listed on the ASX in Dec 2010.



# Window Seat

**EXCITE** Holidays sure knew how to perk up the team up at Travel Daily this morning!

Just as the clock struck 'coffee o'clock' a surprise delivery arrived at TD's HQ (64 Talavera Rd, Macquarie Park, NSW!!) a box of moist red velvet cupcakes topped with Excite Hols' logo.

Now that's exciting stuff!

Clearly the company is still glowing in the aftermath of their big win at the AFTAs where they scored Best wholesaler of International Product.

Thanks for sharing some of those positive vibes with us! We sure enjoyed our duty as chief taste testers - delicious!









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Friday 22nd July 2016



WELCOME to *TD*'s regular snow conditions update, providing info on the latest minimum snow depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek 66cm / 13 lifts
- Perisher 95cm / 44 lifts
- Thredbo 95cm / 14 lifts
- Charlotte Pass 95cm / 5 lifts
- Mt Hotham 64cm / 8 lifts
- Mt Buller 25cm / 1 lift
- Coronet Peak 50cm / 8 lifts
- The Remarkables 95cm /6 lifts
- Mt Hutt 40cm / 3 lifts
- Cardrona 65cm / 6 lifts

### **Snedeker to Fiji**

**US PRO** golfer Brandt Snedeker will headline the Fiji International, scheduled for 06-09 Oct.

The event will be held at Natadola Bay Championship Golf Course on the Coral Coast.

# Solomon Airlines chief given the sack

**SOLOMON** Airlines has terminated the contract of its ceo Ron Sumsum, effective immediately with the carrier's gm operations and commercial, Gus Kraus appointed to a temporary ceo role.

Chairman of the Board of Solomon Airlines Austin Holmes said Kraus would only remain in the position for an interim period while they seek and appoint a new full time ceo.

The process will require approval by the Solomon Islands Civil Aviation, Authority (CAASI) following a thorough review of nominations for the "substantive position involved".

"The implications will have far reaching effects," Holmes said.

"And this is being worked through by the airline's executive team with notifications and change processes already underway," he said.

# MID-YEAR SALE - EXTENDED TO 31 JULY LONGON RETURN ECONOMY CLASS FROM \$1,180\* \*Based on 0 class in low season. Date restrictions and conditions apply. Refer to GDS for more details.

### TTC sales teams united



AS PART of The Travel
Corporation's (TTC) plan to
become Australia's number 1
agent-friendly company, the sales
team from all brands, as well as
the managing directors and ceo,
came together at The Novotel
Darling Harbour for a two-day
professional development course.

Key skills learned included better identifying needs and customising bespoke solutions for TTC's customers and guests.

Pictured from left are Anastasia Kotanidis, Uniworld; Ines Iniesta, Insight Vacations; Julie Pratt, AAT Kings; Amy Craig, Creative Cruising; Travis Graham, Adventure World; Yvette Montell, Insight Vacations; Suzy McPhail Trafalgar; Joanne Donald, Contiki. Bottom from left Anitta Nitsos, Contiki, Joe Patrick, Contiki; Sheena Smith Trafalgar.





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# NTIA 2016 winner spotlight

# **TAFE Sydney celebrated at NTIAs**

TAFE Sydney received a warm round of applause over the weekend, having been recognised as the best registered travel industry training institution at the industry night of nights.

Relieving faculty director, Anne Cazar, told Travel Daily she was so proud to accept the award on behalf of Sydney TAFE and TAFE NSW.

"This award recognises the travel industry training instituion that bests equips its students to work within the travel and tourism industry.

"It was an indictment of the work and commitment the travel and tourism teams and



their supporters have done to ensure that our work and collaboration is aligned with industry ensuring that our students are confident, capable and work-ready."

Cazar is pictured above with her team celebrating at the NTIA's held in Sydney's Dockside Pavilion



### ICC Sydney test event

THE Exhibition and Event Association of Australasia's (EEAA) annual Conference and Awards for Excellence has been announced as one of the 24 test events to be held at the brand new International Convention Centre Sydney (ICC Sydney).

EEAA's 2016 conference will be held from 29-30 Nov with its chief exec Joyce DiMascio saying it was "a privilege" to be included in ICC Sydney's test event program ahead of the venue's official opening in Dec.

"It is a great opportunity for the industry to experience the venue and for us to help test the new facility under event conditions," DiMascio said.

The ICC said it was looking forward to showing off its "diverse and highly flexible venue which will set benchmarks for the industry more broadly".

EEAA's awards program will begin with a call for entries in Aug.

### **HA laud DOT decision**

**HAWAIIAN** Airlines boss Mark Dunkerlev has commended the US Department of Transportation for its tentative green light for new daytime flights between Honolulu and Tokyo Haneda.

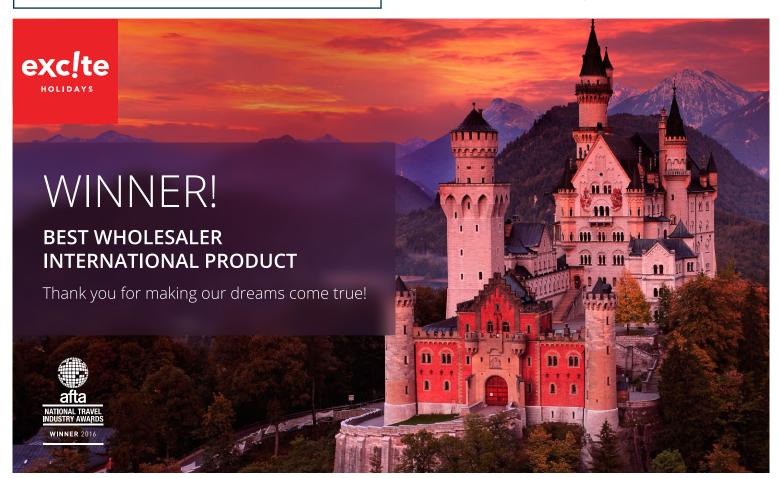
HA intends to swap its current daily evening HND service over to the daytime slots on 29 Oct.

Dunkerley thanked the DOT for recognising "the immense value that Hawaiian provides to travellers and our state's economy".

"We believe that allowing us to arrive and depart earlier in the day will enhance our already popular Honolulu route," he said.

In May, HA was granted approval to begin daily nighttime flights between Kona-HND and four weekly Honolulu-HND slots (TD 05 May), which the US carrier will begin on 20 Dec.

MEANWHILE, HA will begin a new daily nonstop service from Honolulu to Tokyo Narita today.





**THESE** Travel Associates agents were treated to a journey on the legendary Venice Simplon-Orient-Express as part of a recent Rail Plus familiarisation.

Rail Plus, in partnership with Singapore Airlines and Belmond rolled out the red carpet on the luxury educational that began with Business class flights to Milan and a high-speed excursion on Trenitalia to Venice.

The agents enjoyed two nights at Belmond Ciprani in the floating city then stepped aboard Venice Simplon-Orient-Express for the two day journey across Europe and on to London.

Rail Plus ceo James Dunne, who joined the agents, said the experience exceeded the group's high expectations.

Pictured from left are Tony Freedman, Travel Associates Freedman, Langhorne & James; Billie Jo Direen, Thorpe & Turner Travel Associates; Karen Conlon, Belmond; Ann Catherine Jones, Jones & Turner Travel Associates; Gregory Ashmore, Ashmore & James Travel Associates; Kevin Garwood, Garwood & Turner Travel Associates; Sharon Loughins-Anderson, Egan & Turner Travel Associates; Nicole Santucci, Connelly & Turner Travel Associates; Melissa Madigan, Madigan & Turner Travel Associates; Kelly West, Noller & Turner Travel Associates; Kylie Gorst, Low & James Travel Associates and James Dunne.

### Star pic clarification

THE winner of THAI Airways tickets at the NTIAs, courtesy of Star Alliance (TD yesterday), was Sandra Cahill from the Sultanate of Oman Tourism.



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# Delta plots LGA, LAX revamp

**DELTA** Air Lines has revealed massive changes for its operations in New York City, with the SkyTeam carrier to redevelop the visitor experience at LaGuardia Airport.

Partnering with the Port Authority of New York and New Jersey, DL will replace Terminals C and D at LaGuardia with a new state-of-the-art facility.

"Replacing these outmoded terminals is a major step forward in our reimagining of LaGuardia into a 21st-century, world class airport worthy of the Empire State," NY Governor Andrew Cuomo said yesterday.

DL's new LGA terminal (pictured) will offer 37 gates on four concourses, linked by a centralised

check-in lobby, security checkpoint and baggage claim.

It will feature a new larger Delta Sky Club with Sky Deck, wider concourses and more seating.

Currently, Delta operates about

275 daily departures from LGA's Terminals A, C and D.

The new project marries with last year's decision to redesign and rebuild LaGuardia Airport which will include a new \$4 billion central terminal builiding and grand central hall linking the facility's terminals.

**MEANWHILE**, the Los Angeles **Board of Airport Commissioners** has approved Delta's US\$1.9b plan to modernise, upgrade and connect Terminals 2 and 3 at LAX over the next seven years.

The project enables DL to build a "premier space" for its LAX ops alongside partner airlines, as well as a secure connector to the Tom Bradley International Terminal.





# THANK YOU!

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Friday 22nd Jul 2016

### **QF** webinar sessions

**QANTAS** is hosting a series of 20 minute product update webinars on Wed, 27 Jul.

Agents will learn about key points including on board entertainment, inflight dining and inflight communication.

**CLICK HERE** to register for the morning or afternoon sessions.



Thank you agents and industry partners for voting for us and for your confidence in Finnair.

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FINNAIR

### **Turkey crisis**

THE Turkish president has declared a three-month state of emergency in the country following the attempted coup.

DFAT is advising Aussie travellers in Turkey to continue to avoid crowds and demonstrations.

They are warning tourists in the area to exercise heightened caution and be vigilant of personal safety and surroundings.

**DFAT** suggests Australians should reconsider their need to travel to Ankara and Istanbul and should exercise a high degree of caution in Turkey overall.

Even higher warning levels apply in some parts of Turkey.

### Wellcamp for charity

**BRISBANE** West Wellcamp Airport is hosting the Colliers International Run Ride Race for Research this weekend, a twoday sporting event that will raise vital funds for not-for-profit It's A Bloke Thing Foundation.

### **Blue Train update**

AN UPDATED 2017 schedule and pricing list has been released for South Africa's Blue Train which travels from Pretoria to Cape Town; **CLICK HERE** to see the full list of changes.

### Malindo, Qatar pact

MALINDO Air has inked a new agreement with Qatar Airways to offer greater connectivity between the ASEAN and more than 100 destinations in Qatar Airways' network.

The connectivity is enhanced by a single reservation system which was introduced across both the carriers' networks this month.

Malindo and Turkish Airlines also announced a partnership this week (TD Wed).

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### East Coast USA on show



ABOVE: This trio is among a senior level delegation visiting Australia and New Zealand this week for the first ever East Coast USA roadshow.

The group, which has partnered with American Airlines for the events, includes representatives from New York City, New York State, New England, Philadelphia and Washington DC, undertaking a whirlwind five day visit including Auckland, Melbourne, Sydney and Brisbane.

Australia is growing in importance for the region, with Aussies now the fifth largest international market to New York City which is the major gateway to the east coast.

Pictured above from left are Elliott Ferguson, President & ceo of Destination DC; Gavin

B. Landry, executive director of tourism for I Love New York; and Fred Dixon, President and ceo of NYC & Company, with other participants including Brian Said from the Philadelphia Convention & Visitors Bureau and Lori Harnois from Discover New England - along with several more suppliers and destination representatives.

**MEANWHILE** it appears that Australia's coffee culture particularly resonated with Destination DC chief Elliott Ferguson (above left) who enjoyed referring to himself during the Sydney event yesterday - perhaps politically incorrectly - as "the long black".

He also suggested his colleague Fred Dixon (right) must therefore be "the flat white".



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Immediate start - contact Gada today 02 9526 2611 or gada.miranda@helloworld.com.au



Today's Technology Update is brought to you by **Excite Holidays.** 

Technology: Threat or opportunity for today's travel agent



Travel booking technology has come a long way in a short space of time. But while consumer booking sites

have got smarter, faster and more intuitive, many of the systems built for travel agents have remained in the dark ages.

The rise of the Internet has obviously had a huge impact on the number of consumers booking their travel directly, and these savvy consumer-facing sites have ensured that they're offering the highest standards in terms of usability. Why then, in many instances, are travel agents being forced to book travel on archaic systems?

If technology is making it easier for consumers to book travel, it should also be working hard for agents, too. At Excite Holidays, we are harnessing technology to guarantee that our travel agents are able to find better, more personalised and more competitive products than it's possible for consumers to find for themselves. This, combined with a high level of customer service, is the only way travel agents are going to be able to thrive in the ever-changing and fiercely competitive travel industry.

For those who, like Excite Holidays, are committed to securing the future of travel agents, it's imperative that we embrace using technology to create smarter, faster and more intuitive systems that give agents the tools they need to win business in this competitive environment.

Damian Sutton, Chief technology officer, Excite Holidays





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### NZ arrivals power on

**HOLIDAY** arrivals in New Zealand surged 20.5% in Jun when compared to Jun 2015, while overall visitor arrivals were up 11% to a Jun record of 196.200. Statistics New Zealand has revealed.

"A large increase of holidaymakers was driven by visitors from Australia, the United States, and China," population statistics manager Jo-Anne Skinner said.

Tourism New Zealand said the additional visitors brought in an additional \$53m for the economy and the results reflect a solid year of growth.

"We're pleased to see that the result of our marketing efforts to attract more visitors in the shoulder seasons has continued into the first month of winter," commented TNZ gm corporate affairs, Deborah Gray.

### Pilots stood down

TWO Air Transat pilots are facing charges after being arrested in Glasgow on Mon.

Both facing personal charges, the pilots have been suspended for the duration of the airline's internal investigation.

The airline said it would not comment on the "complex" issue of the arrest at this point, but assured the safety of its passengers and crew is the carrier's number one priority.

President and general manager of Air Transat, Jean-François Lemay said the airline is subject to strict Canadian and European rules and regulations regarding alcohol consumption & the carrier's "internal rules are even more stringent".

### SilkAir 50% deal

KRISFLYER members can redeem their miles online for a SilkAir flight on singaporeair.com and access a 50% miles discount from now until 04 Aug.

Southeast Asia destinations like Langkawi, Kuala Lumpur and Phuket are included in the promotion, which applies to travel from now until 31 Oct.



# **Travel Specials**

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Until 31 Jul, **G Adventures** is running a North America sale, with up to 30% off select departures until 31 Dec on the Western Express Northbound, Western Express Southbound and San Francisco to LA Express.

Harbour Grand Kowloon hotel is celebrating its 21st anniversary with a 24-hour Flash Promotion offering a rate from HK\$722 running until 11am tomorrow for stays through to 22 Jul 2017 - CLICK HERE.

Contours Travel is allowing travellers to save \$6,422 per couple (30%) off) on a 12-night South American Holiday with stays in four luxury Chile hotels. The discount is for travel up until Sep 2017, call 1300 135 391.

Savings of 25% or more are available as part of Mr & Mrs Smith's winter escape deal, covering accom in Bali, Queenstown, Flinders Range and more. Valid for stays until 30 Sep, see www.mrandmrssmith.com.

A \$200 per person discount is being offered on **The Celebration Travel** Company's ten-day private tour of Vietnam, for new bookings made by 30 Sep. Visit celebrationtravelcompany.com.au.

# **NTIA 2016** winner spotlight

### Excite named Best Wholesaler Int'l

IT WAS a "night of anticipation" for the Excite Holidays team said gm Andrew Yell to *Travel* Daily, who had to wait until the very end of the night to hear the result.

Luckily for them it was a positive one, with the wholesaler taking top honours in the Best Wholesaler of **International Product** category at the NTIAs.

"To see Excite as finalist was amazing and then to actually get called up as a winner in the international category was very exciting for our team," said Yell.

"There were some amazing companies we were up against. So it's just a really good thing,



we're just so proud."

He said to be nominated by their customers - the agents was a real honour.

Pictured beaming after securing the win is Excite's Andrew Yell, general manager global sales and Joana Bonto, director of HR.





Friday 22nd Jul 2016

TEN Helloworld agents hit the sundrenched US for a week-long venture to the Universal Orlando Resort, Dallas and Fort Worth to celebrate the 4th of July.

Starting out in true style, the group spent time in the Qantas Sydney Int'l Business Lounge prior to boarding the daily direct QF7 to DFW.

On board the Qantas A380, the group experienced both the Business and Premium Economy cabin.

The group arrived at Universal's Cabana Bay Resort for two days of endless fun at Universal Orlando. Armed with Universal

Express Unlimited passes, the group headed for the Wizarding World of Harry Potter to experience the 3D Gringott's<sup>™</sup> ride. After a meander around Diagon Alley<sup>™</sup>, they ventured to Platform 9¾ to board the Hogwarts™ Express to Universal Islands of Adventure, enjoying cutting edge rides and shows.

After a good night's sleep at the elegant Crescent Court Hotel in uptown Dallas, the group put their balance to the test on a segway tour of Dallas' major sites. A visit to the Sixth Floor Museum was also made, where the group learned about the assassination of President John F. Kennedy.



Stockyards and National Historic District was highlighted by the Fort Worth Herd Cattle Drive and meeting cowboys! Returning from a fabulous fun-filled trip, the group were very grateful to travel back to Australia in Business Class from DFW to Sydney and onwards to their home ports.



Helloworld-Qantas Independence Day fam

Fotinis, Jane Royce, Qantas; Natalie Chila, Patricia Rogers, Samantha Dalla, Gate 7; Felicity Kent, Kerrie Selby, Helloworld host; Sam Minhard, Megan Righele, Kim Adcock, Gary Lipsfield, Ilona Lorincz and Gayle Sexton.

THE MORTON H.



**DINNER** at Vivo Italian. Universal Orlando Resort.

**DALLAS** Reunion Tower.

**THE** Wizarding World of Harry Potter, Universal Orlando Resort.



UNIVERSAL Orlando Resort was more than meets the eye!





THIS morning was the final day of Sam Mac and the Sunrise crew's Canadian adventure.

The breakfast program has been broadcasting daily weather updates live from Western Canada on a Rocky Mountaineer

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tour since Mon (TD Tue).

Highlights have included riding with the Jericho Rescue Team and golfing at Fairmont Banff Springs.

The team wrapped up its trip by checking out the mountain township of Jasper today.

Mac is pictured meeting a member of the Royal Canadian Mounted Police at Surprise Corner on his journey.

### **Crystal NW experts**

**NEARLY** two dozen specialists will present on Crystal Cruises' first Northwest Passage voyage, which will sail on 16 Aug.

Scientists, adventurers and lecturers are among the mix of 21 guests who specialise in aquatic worlds, conservation and animal behaviour, history & culture and adventure.

Joining the 32-day journey from Seward, Alaska to New York on board Crystal Serenity will be National Geographic photographer and marine biologist, Flip Nicklin; Polar bear specialist, Tom Smith; Polar explorer, Sigrid Henjun; Historians, Ken Burton and Hector Williams and more.

### **KE site languages**

INDONESIAN, Thai, and Vietnamese language versions of Korean Air's main passenger booking site have been launched.

The move brings the total number of supported languages on www.koreanair.com to 13.

WIN A LUXURY RIVER CRUISE



This month, Scenic and Travel Daily are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au



### Aqua Aston webinar

AN AQUA-ASTON Hotels and Resorts webinar, hosted by Asia Pacific Travel Marketing Services will be held at 8:30am AEST on 26 Iul

Aqua-Aston Hospitality has over 50 properties across Oahu, Maui, Kauai and the Big Island of Hawaii, along with non-Hawaii destinations including Orlando, Las Vegas and South Lake Tahoe.

To register, CLICK HERE.

### Cathay Jun pax stats

**A TOTAL** of 2,870,943 passengers travelled with Cathay Pacific and Dragonair last month, a 2.1% increase on Jun 2015, the latest passenger data shows.

Despite the uptick, the airline's chief exec, Ivan Chu said performance over the first six months of 2016 has been below expectations, with pax revenue adversely affected by reduced load factor and pressure on yield.



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# Book Switzerland with Albatross Tours for your chance to WIN!

Book your clients on any of the following Albatross Swiss Christmas and New Year tours and holidays before 10 August 2016 for your chance to win a Victorinox Swiss Watch valued at \$650 or 1 of 3 Swiss Cheese Hampers valued at \$150 each!\*



# Christmas in the Swiss Alps

11 DAYS

Celebrate Christmas in a first class spa hotel in the stunning village of Grindelwald. Shop at Christmas Markets and explore Montreux, Chateau de Chillon, Gruyères and the chic resort of Gstaad.



# A Swiss Christmas in Zermatt

11 DAYS

Relax this Christmas in snow drenched Zermatt surrounded by the soaring peaks of the Swiss Alps. Enjoy Christmas Markets, ride on the panoramic Glacier Express and see the mighty Matterhorn.



### Swiss Christmas or New Year Holiday



Celebrate Christmas or New Years in a delightful chalet style hotel in the stunning Swiss Alps. Savour Swiss hospitality with daily buffet breakfasts and 4-course dinners and travel independently with an included 8 day Swiss Rail Pass.

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Come share our love of Europe





# Working in partnership with the Australian Travel Industr



### **High End Leisure Travel Consultant**

Sunshine Coast, Competitive Salary, Ref:1564SZ5

Work for an award winning agency dealing with clientele that are well travelled, not strictly money conscious and looking for that exceptional consultant to provide exceptional service through selling top products. You will have the opportunity if you are a good seller to make a lot of money as the commission structure is fantastic along with the type of products you are selling which has a lot of margins in it. Progress with a company that values their staff where you're not just a number.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

### **Airfares Desk Manager**

Sydney, \$65k + Super, Ref: 2389PE1

My client is seeking an Airfares Superstar to manage their new air department. This exciting newly created role is responsible for managing key business relationships, mentoring the air coordinator & dealing with guests & agents to coordinate all aspect of their air arrangements. The Airfares Manager role would ideally suit a dynamic air product manager with a proven record of negotiating with airlines and who also has a strong ticketing and fares background, ideally from a tour operator.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

### **South Pacific Island Specialist**

Melbourne, \$48-50k + Incentives, Ref: 2393KH1

If the South Pacific is your passion and you have travelled the region, why not specialise in what you love to do! This is a fantastic opportunity for an experienced travel consultant to join the expanding team in this leading luxury wholesale operator based in Melbourne. You will be creating bespoke holidays and luxury travel within this warm and welcoming team. You can enjoy long term career progression, recognition and rewards for your efforts with this fantastic opportunity!

For more information please call Kelly on (03) 9988 0616 or click APPLY now.

### **Travel Business Development Manager**

Perth, \$75k + Uncapped Commission, Ref: SO33312

If you are looking for a fantastic new opportunity to deliver business of the highest calibre and you have experience working in the travel, airlines or hospitality sector, then this could be the prefect next step for you. The benefits of working for this organisation are outstanding, with an excellent base salary and commission package attached. You will actively contribute to the company's growth strategy and will have evidence of delivering results against set objectives.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

### **Multi Skilled Corporate Consultant**

Brisbane, \$70-75k Circa Pkg, Ref:1241SZ1

My client is national TMC located in Brisbane CBD. This company has strong employee retention and also a great client base. Working with high profile & national accounts, the business is going from strength to strength. Your KPI will be targeted on productivity and efficiency so to be successful, a solid corporate travel background is required. Working on a rotational roster Monday to Friday within a structured team environment that offers growth & career progression nationally.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

### **School Groups Travel Coordinator**

Inner West Sydney, \$60k + Bonus, Ref: 2379HC1

An excellent opportunity has opened in West Sydney for a niche travel company. This is an amazing opportunity to gain business development experience through visiting schools and promoting their products. The job will involve creating itineraries for groups to include tours, transfers, workshops, training sessions and fixtures for teams/schools. The ideal candidate will have groups experience and exposure to visiting schools. You will be rewarded with an attractive package + super.

For more information please call Hannah on (02) 9113 7272 or click APPLY now.

### Scandinavia Travel Specialist

Melbourne, Competitive Salary, Ref: 2390KF1

Are you an experienced travel consultant with excellent customer service skills? Have you sold air packages, accommodation and land arrangements specifically focusing on the Scandinavia region? Can you look after your agents and ensure they are offered excellent service on their booking enquiries? This leading, global travel company is seeking a true travel consultant! You must have experience working in a busy environment and love to provide effective and efficient service.

For more information please call Kate on (03) 9988 0616 or click APPLY now.

### **Leisure Travel Consultant**

Perth, \$45-50k + Bonus, Ref:1234SO6

Are you a travel consultant who is looking for the perfect opportunity to take your career to the next level? This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the best cultures in the business. With amazing perks, travel opportunities and a chance to really grow your career, you will be on track for success. This is a great role for an experienced consultant and requires a brand ambassador, who loves building relationships with clients and are always looking to go above and beyond.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.



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