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Travel Daily

First with the news

Wednesday 27th July 2016



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Emirates A380 to JNB

EMIRATES will deploy its A380 to Johannesburg, upgrading one of its four daily frequencies on the Dubai-JNB route from a Boeing 777 effective from 01 Feb. Flight EK761/762 will offer 516 seats in a three class cabin.



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Burnes blasts Webjet ad

HELLOWORLD ceo Andrew Burnes has slammed the new Webjet TVC which ridicules travel agents (**TD** yesterday), saying the implication that the OTA has access to a more current range of fares and conditions than a travel agency is "regrettable".

Burnes told **Travel Daily** he was concerned some members of the public may be misled by the Webjet ad, saying "we are not going to let Webjet try and trash the reputation of our many great retail agencies and retail travel consultants in this country with these types of ads without calling out Webjet's conduct."

"Our retail agencies provide professional end-to-end customer service and advice to leisure and corporate customers at the best available deals at the time of booking," Burnes said.

"Webjet has access to the same air fares with the same conditions as every other agency, and the clear imputation in the advertisement that Webjet has access to a more 'up to date' range of fares and conditions than a travel agency is simply untrue," he fumed.

Today's issue of TD

Travel Daily today has nine pages of news & photos, plus full pages from: (**click**)

- Albatross Tours
- AA Appointments jobs
- JITO

"Any inference that a quote from a travel agent is instantly out of date is manifestly untrue and we know it, Webjet knows it and the informed travelling public know it as well."

Burnes hit back at Webjet and other OTAs, saying "online travel agencies are lazy."

"They want their customers to do all the work, find the best deals and take care of themselves from start to end without any customer support if there's a problem, while at the same time expecting commercial reward from suppliers for effectively publishing a price list."

"It's like going out to a restaurant for dinner and being asked to cook your own meal and then wash the dishes," he said.

Webjet declined to comment.

MEANWHILE, agents from across the country have provided frank and full feedback on the Webjet ad on social media, with some of the choicer comments summarised on **page eight**.

Kayak Facebook 'bot'

METASEARCH site Kayak has launched a new bot for Facebook Messenger in Australia, which allows travellers to search, plan, book & manage travel by chatting with the automated service.

Users must first 'like' the KAYAK AU page on Facebook, then start a new Messenger chat with KAYAK in the 'to' field.


SA Govt kks CZ flts

THE South Australian Govt says a final agreement that will see China Southern Airlines fly direct to Adelaide from Guangzhou is likely to be signed off this week.

Thrice weekly flights are loaded in GDS starting 12 Dec (**TD** Wed).

Spectacular Switzerland

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Travel show for Business

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QANTAS

Chatswood 5-star

MERITON Serviced Apartments is spruiking the 5-star designation by Star Ratings Australia of its 337 hotel suite property in Chatswood as "the newest and only five star option" in the Sydney suburb, offering 1 and 2 bedroom units.

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TM2976

Qantas Queensland pact

BRISBANE and regional Queensland will be promoted to the world as part of a three-year \$9.78 million pact between Qantas and Tourism Events Queensland (TEQ).

Revealing the jointly-funded deal yesterday, Queensland Minister for Tourism and Major Events Kate Jones said the partnership will target Asia, the United States, New Zealand and the United Kingdom.

The push will focus on destination and event marketing, including joint marketing and advertising campaigns with a focus on digital and social media, trade partner campaigns, public relations activities and trade and media visits.

Jones said the agreement will "promote Queensland as Australia's premier tourist and major event destination, growing inbound and domestic traffic to major cities and regional areas".

Uganda e-visa halved

THE Uganda Government has buckled under pressures from tour operators, halving its newly introduced US\$100 e-visa charge, applicable for Single Entry Visitors to the African country (**TD** 12 Jul).

Uganda's Directorate of Citizenship & Immigration Control said the fee adjustment, which took effect on 22 Jul, "is aimed at promoting the tourism sector as we implement the e-visa".

Speaking on the deal, Qantas International ceo Gareth Evans highlighted the double digit percentage increase in the number of travellers from Asia to Qld in the past three years.

"Over the last 12 months in particular, the number of tourists from Japan have increased beyond our expectations following the introduction of direct daily flights between Brisbane and Tokyo," he added.

QF struck a deal recently with NSW and is expected to announce similar arrangements with Victoria and WA shortly, as reported in *The Australian*.

The deal follows on from QF & TEQ's partnership in 2013.

OPT per-call charge

A CHARGE of \$80,375 per cruise ship calling into Sydney's Overseas Passenger Terminal for 24 hours is one of the proposals made in a draft recommendation released by the Independent Pricing and Regulatory Tribunal (IPART) yesterday.

The report also highlights a need for a new cruise terminal east of the Harbour Bridge if growth in the sector continues, endorsing the naval facilities at the southern end of Garden Island as the "preferred location".

IPART went on to say a new terminal should be funded by the cruise industry.

For more, see *Cruise Weekly*.

PPHG appointments

BRIT Greg Allan has joined Pan Pacific Hotels Group as vice president, operations ASEAN overseeing nine properties.

The appointment sees Gino Tan promoted to the position of area general manager, Singapore.

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Travel Daily

First with the news

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Etihad to maintain Virgin stake

ETIHAD Airways has confirmed it would be taking up its one-for-one non-renounceable share allocation under Virgin Australia's capital raising program which closes at 5pm today.

The move, which means EY will tip in a further \$186 million of capital to VAH, will see the Gulf carrier maintain its 21.8% shareholding in Virgin Australia.

A spokesperson said Etihad is a "long-term strategic investor and commercial partner to Virgin Australia, and remains fully committed to the partnership as a shareholder".

The move means EY will also maintain its seat on the Virgin Australia board of directors.

"Our comprehensive 10-year commercial agreement, which runs until 2020, is further evidence of our confidence in and support for Virgin Australia, and our commitment to the airline

and Australia," the carrier said.

Virgin Australia's other major shareholders, including Virgin Group, Singapore Airlines, Nanshan Group and HNA have also committed to the raising.

New ATDW website

THE Australian Tourism Data Warehouse has launched a new corporate website, with the move following the release of the ATDW Online "totally redesigned and rebuilt technology platform" earlier this year.

The refreshed portal is mobile responsive and offers new features such as blogs on how to gain the most from an ATDW listing, as well as a search facility featuring product listings and the service's network of distributors.

ATDW ceo Mark Williams said ATDW Online now receives over 7 million page views per month.

Starwood Q2 results

STARWOOD Hotels & Resorts Worldwide has reported a 12% year-on-year drop in revenue to US\$291m in the second quarter of 2016, with a pre-tax profit of US\$297 million.

In releasing its Q2 2016 financial results yesterday, Starwood said full year owned earnings have been negatively impacted by approx US\$46 million due to asset sales in 2015 and 2016.

An additional negative impact of approximately US\$20m is due to lost earnings from five hotels transferred to Interval Leisure Group, Starwood said.

The group also warned investors that shifts in exchange rates since 2015 are expected to impact earnings going forward by US\$5m if they remain at current levels.

Starwood added it expects the acquisition by Marriott to close in "coming weeks", with the deal now only awaiting regulatory approvals from China.



Window Seat

AN ARTIST'S impression of the Dubai Steps, the UAE city's next behemoth landmark, has been unveiled by Dubai Municipality.

The structure is expected to tower at 100 metres and will consist of 500 steps - the approximate height of a 25-storey building.

An official from Dubai Municipality told *Gulfnews* the organisation was mulling the proposed landmark's home, revealing Dubai Marina and the space next to Union Square in Deira, Dubai Creek as possible locations.



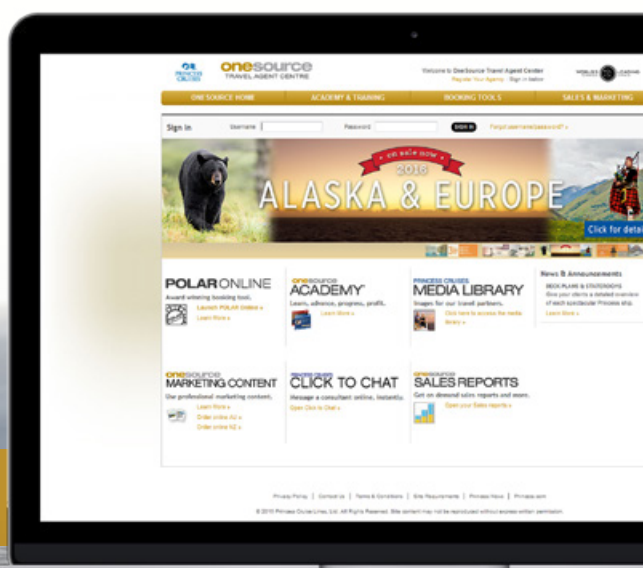
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Wednesday 27th July 2016

East Coast USA Mission winners



THE recent East Coast USA Mission saw the largest contingent from the region to-date visit Australia and New Zealand, with 26 destination and product partners attending.

Travel agents in Auckland, Melbourne, Sydney and Brisbane were brought up to speed on all the latest developments, hotels,

events and attractions taking place within the region.

Ten lucky agents won a place on an East Coast USA familiarisation, in Oct, flying American Airlines.

Pictured are some of the winners - from left: Karlee Sindermann, Louise McCarthy, AA rep Kylie Chapman, Samantha Neill and Kate Turner.

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Flights beyond London operated by British Airways. Refer to GDS for more details.

HINN NZ expansion

INTERCONTINENTAL Hotels Group has announced two new signings in New Zealand which will see the Holiday Inn Express brand enter Queenstown in Dec and Christchurch in late 2018.

The 75-room Goldridge Resort will be converted to become the Holiday Inn Queenstown from Dec following a NZ\$3.5m refurb of rooms and public areas, with a further 50 rooms to be added in the future.

It will be accompanied by the newbuild 120-room Holiday Inn Christchurch in the city centre and 100m from the convention centre, due to open in 2019.

MEANWHILE, IHG will open a new dual development at London Heathrow Airport in 2018.

The project includes a 190-room Staybridge Suites property and an adjacent 433-room Holiday Inn.

Both properties are located close to LHR's main entries to Terminals 1, 2 and 3.

Qantas back to Bali

QANTAS is upping its flights to Bali and Christchurch and shifting its Cairns-Port Moresby route in a bid to meet its growing Asia Pacific demand.

Qantas' new seasonal Bali flights will operate between Sydney and Denpasar five times a week from 14 Dec to 05 Feb to cater for the high level of travel to the island in the Summer period.

Support for the growing trans-Tasman demand will be met with a capacity increase to Christchurch with flights between Brisbane and CHC to jump from thrice-weekly to daily from 30 Oct and a new Daily Melbourne-CHC service to start from 04 Dec.

From 30 Oct Qantas' Papua New Guinea flights will shift from Cairns-Port Moresby to Brisbane-Port Moresby to "better serve the business market".

The new route will operate daily, using a B737 rather than the 74-seat Bombardier Q400.

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Already registered? To celebrate our win at the NTIA's, we are giving away David Jones Gift Cards for every individual group booking of 10 or more passengers made between 20 July and 31 August 2016. For more details on this amazing opportunity including terms and conditions, please [click here](#).



qantasgrouptravel.com

Wednesday 27th July 2016

1800 'Straya hotline

TRAVEL Insurance Direct has launched a new Homesickness Hotline aimed at Aussies abroad.

1800 STRAYA was inspired by research commissioned by TID which found 69% of Australians have or would consider solo travel experiences.

The hotline features nine classic Aussie recordings including the waves of Bondi, cockatoos and a neighbour pouring empties into a wheelie bin.

One&Only rebirth

ONE&ONLY Le Saint Geran, located on the north-eastern coast of Mauritius, is set to close in Feb for an extensive refurbishment.

New rooms and suites will be introduced as well as two pools and fitness & spa offerings.

The resort's menu will also undergo a redesign, with refreshed dining experiences added including a pan-Asian experience concept.

TK sacks 200+ staff

TURKISH Airlines has given 211 employees their marching orders over alleged links to the Islamic trans-national Gulen movement, which President Recep Tayyip Erdogan said had attempted to overthrow the government.

The dismissed workers held positions in management and as cabin crew, *Reuters* reported, with aviation news site *Airporther.com* saying among those let go was a deputy chief executive who was responsible for the airline's finances.

Aqua victims fund

AQUA Expeditions has set up a fund for past guests and friends to provide further support to the families of the crew who were lost on the *Aqua Amazon* when it exploded and sank last week.

The missing crew members held positions as cooks, bartenders, cabin stewards and support personnel.

To donate, [CLICK HERE](#).



Plus win business class tickets to Europe with Emirates

Explore the hidden treasures of Jakarta in the July issue of *travelBulletin*.

[CLICK HERE](#) to read

travelBulletin

SLH delivers gift certificates

SPENCER Travel's Noel Bradley was one of 25 lucky recipients worldwide of a US\$1,000 gift voucher, rewarded by becoming a member of Small Luxury Heroes.

The SLH travel agent reward program was launched to celebrate Small Luxury Hotels' 25 year milestone since it commenced operations.

For info on the scheme, go to agents.slh.com.

Bradley is pictured with Jonica Paramor the managing director of Unique Tourism Collection which represents Small Luxury Hotels in Australia.



KLM AMS-ARN boost

KLM in Winter 2016/17 is increasing its service on the Amsterdam-Stockholm Arlanda route from 31 Oct, adding a sixth daily flight on weekdays.

Tourism Upgrade live

NETWORK and connect with travel brands, bloggers and content producers at Tourism Upgrade LIVE on 09 Aug in Sydney. [CLICK HERE](#) to register.

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TM's Taste of Thailand training



TRAVELMANAGERS' personal travel managers prepped for their national conference in Bangkok next month by experiencing a training session with Thai Airways & Tourism Authority of Thailand.

The personal travel managers are **pictured** above enjoying Thai delights: Irena Bryant; Viviana Hales; Cissy Yee; Danielle Goncalves; Petra Becker; Emma Hill; Lyn Tyson; Judith Smith; Jane Allwright and Angela Tanis, sales executives, Thai Airways; Melanie Hart; Annalize Troost; Sherly Handjojo, Tourism Authority of Thailand; Maria Furnari; Lana

Kanchik; Lori Francisco; Janice Lee; Andreas Michael and David McCarthy, business partnership manager.

BELOW: Jane Allwright, sales exec, Thai Airways talking fares with Andreas Michael, Janice Lee, Michelle Schulze, Judith Smith, Danielle Goncalves, Lori Francisco, Emma Hill, Petra Becker, Lana Kanchik, Irena Bryant and Maria Furnari.



Queenstown appeal

AUSTRALIAN travellers are being targeted to New Zealand's South Island by Destination Queenstown's "Countdown to Spring" campaign.

The promo, launched yesterday, uses Facebook to convey imagery and short videos to showcase the destination's offerings.

Aussies are shown dreaming of being there, and their mundane reality quickly transitions into an experience in Queenstown.

"This mobile-led campaign allows us to reach and retarget our Australian audience with relevant messaging, helping them interact with all that Queenstown has to offer, and inspiring them to come and experience it in September," said Destination Queenstown chief exec Graham Budd - for more, **CLICK HERE**.

New LAX eateries

A "SUNSET Boulevard" dining concept is being rolled out by Aussie retailer, Westfield in Terminal 6 at Los Angeles International Airport.

Beach bites are on offer at new eatery, Blu2o, which joins Point The Way Cafe, Earth Bar, Osteria by Fabio Viviani, Starbucks Evenings, The Habit Burger Grill, The Marketplace by Wolfgang Puck, and Wahoo's Fish Taco.

"Working with Los Angeles World Airports, we are helping create a seamless customer experience that journeys through three distinct buildings, similar to how Sunset Boulevard meanders across our great city," said Keith Kaplan, Westfield's vp at LAX.

CTM catch Dolphin

CARLY Dolphin has filled the role of PR, media and communications manager at Complete Travel Marketing.

Dolphin comes from a position at AccorHotels and has previously worked for Royal Caribbean Cruises and Club Med.

Parisian Macao debut

THE Parisian Macao, featuring a half-scale recreation of the Eiffel Tower will open on 13 Sep.

Boasting 3,000 guestrooms and suites, the hotel offers convention and meeting space, international restaurants, a spa, kids' club, health club, pool deck with a water park, a 1,200-seat theatre and a retail mall.

Wednesday 27th Jul 2016

Feng Shui China tour

PLACES are still available on the next ten-day Chasing the Dragon - Feng Shui Tour departing Beijing on 10 Oct.

The land-only tour priced at \$3,500, is commissionable at 20% and includes all transport, accommodation, most meals, a Feng Shui Kit, Tour Manual and exercises and daily lectures on Feng Shu.

Highlights include the Great Wall, Xian and the Terracotta Warriors and ancient villages.

See www.fengshuitours.info.

Port Arthur revamp

THE Tasman Peninsula's first modular pumptrack will form part of the new renovations planned for Port Arthur Holiday Park.

Australian Tourist Park Management will inject a further \$1 million into upgrading facilities and accommodation at the site.

Lindblad cfo named

CRAIG Felenstein will take the wheel as cfo of Lindblad Expeditions on 06 Sep.

He was most recently svp of investor relations and strategic finance at Shutterstock and has worked for Discovery Communications & Animal Planet.

Let's fly away to...
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CX 'Traveller' facial

CATHAY Pacific has introduced "The Traveller" facial as a new wellness offering for First Class passengers and eligible loyalty members.

The facial will be given at The Pier First Class Lounge using its specially-made range of products created with the well-being of the flying guest in mind.

Pax in the lounge at Hong Kong Airport also have access to complimentary foot, neck and shoulder massages on request.

Drop 'n Shop service

A NEW Drop 'n Shop Child Care Service has opened at Mall of America with the goal of providing high quality child care services for up to two hours for parents shopping at the mall.

Activities for the kids include art projects, mini-soccer, video games, yoga and zumba.

Prices start at US\$15 on weekdays with a maximum of US\$20 per hour Fri, Sat and Sun.

Date night specials for parents will also be available.

Red Roof into Japan

US-BASED budget hotelier Red Roof has expanded its portfolio to new regions, opening its first property in Japan.

The former 198-room Floral Inn has received a face-lift and relaunched as the Red Roof PLUS Namba, Osaka, featuring an extra 26 guest rooms.

Red Roof currently has over 400 properties in the US, launched in Brazil last year and has hinted at further overseas growth in Asia, likely to include Myanmar, Laos, Cambodia and Bangladesh.

QR FC Barcelona pact

QATAR Airways has announced it has renewed its partnership with FC Barcelona's first team until 30 Jun next year.

The pact was initiated three years ago with the airline featuring the team in their safety video and activating a number of collaborative campaigns.

ZQN Winter Festival

QUEENSTOWN'S four-day Winter Festival dates have been confirmed as 22 to 25 Jun 2017.

Destination Queenstown chief exec Graham Budd said the festival "will announce the start of the 2017 winter season with renewed vibrancy".



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Hamabe Japanese restaurant at **The Westin Resort Nusa Dua, Bali** has been completely redesigned to achieve the ambience of a refined Japanese street. The restaurant now features three teppanyaki, Robatayaki, Sushi and Sashimi counters, plus extra private dining areas with delicate screen partitions.



The \$4 million refurbishment of **Ibis Sydney Airport** has seen all 200 of the property's guest rooms modernised. The rooms now boast new space saving furnishings, bed heads, carpet and updated bathroom fixtures. The project was led by Sydney designer Carmen Glenister of Opera Studio Design. The hotel is currently undergoing an external facelift with rendering and painting to be completed next month.



Sheraton Saigon Hotel & Towers in Vietnam has unveiled a newly-refurbished Grand Ballroom and Function Space following a three-month renovation project. The Grand Ballroom combines elegant materials with a rich colour palette and plush interiors along with 14 breakout rooms for meetings. The pillarless space features LED lighting and large venue projector screens.

CostSaver US brox

COSTSAVER is expanding its 2017 itineraries to include the USA, Canada and Mexico.

The new program showcases 14 different journeys with select accommodation and itineraries along with airport transfers and a Trafalgar-trained travel director.

New offerings include the eight-day Mexico's Great Copper Canyon, the 10-day Wonders of the Canadian Rockies journey through Lake Louise, Jasper, Victoria and Vancouver and the 19-day Canada from East to West taking in Niagara falls, Toronto, Quebec, Montreal and Vancouver.

The departures start from as little as \$167 per day.

B6 Mint expansion

JETBLUE Airways has announced it will expand its Mint experience by amending its purchase agreement with Airbus to order an extra A321 aircraft.

Under the amendment, the airline will take delivery of 15 incremental A321neos (new engine option) starting in 2020.

The US carrier said overnight the new jets will allow JetBlue to position itself as the "transcontinental airline of choice" and build west coast frequencies under a targeted approach to leverage east coast strength.

JetBlue's Mint experience provides a premium travel experience on select routes.



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The Role

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- Respond to emails and phone queries within 24 hours, to ensure high levels of commitment to our guests and industry partners alike.
- Maintaining an up to date knowledge of the resort and local area, fares, rates, activities and market specials so as to provide correct information.

You MUST have:

- A solid track record in Sales with proven results, furthermore to perform tasks with accuracy
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helen@fijiresort.com



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Agents slam new Webjet TVC



FOLLOWING *Travel Daily's* exclusive story on Webjet's latest advertisement slamming traditional travel agents yet again (*TD* yest), the industry has taken to social media to voice their anger and concern.

Since *TD's* article Webjet's ad

has been viewed a further 15,000 times on Youtube, with their Facebook page bombarded with comments from both disgruntled agents and consumers alike.

Below are a few snippets of the types of comments already posted on the page.



Peter Fiske ▶ [Webjet.com.au](#)

19 hrs · 🌐

It is interesting to see how Webjet has adopted the Donald Trump tactic of criticizing the opposition while actually hiding the truth, which is that Webjet knows they can't compete with our experience, service (both at point of sale and after sale) and in the end, price. I would say they are getting pretty desperate to resort to this.



Julie Ninnis ▶ [Webjet.com.au](#)

18 hrs · 🌐

I believe that you must have a truly disgraceful, non-reputable, untrustworthy company when you spend so much money to put others down in your industry... Thankfully, as a Travel Agency owner, I don't have to advertise how bad you are.... People come to me off their own back because of your disgustingly rubbish service... wake up....



Annalize Troost ▶ [Webjet.com.au](#)

13 hrs · 🌐

A company who has to bag another agent must have real problems selling themselves as a reputable travel agent. Beware - who do you call when things go belly up ? Maybe Ghostbusters?.



Belinda Goldie ▶ [Webjet.com.au](#)

19 hrs · 🌐

Guess your too busy filming your new TV adds to respond to the numerous amounts of complaints of poor customer service & time change issues

Webjet should remember who built Australia's travel industry = AGENTS

EY A380 boost to JFK

ETIHAD Airways is set to raise A380 services between Abu Dhabi and New York's JFK, introducing a second daily superjumbo on the route from 01 Jun.

The upgauge will see EY replace its current daily 777-300ER jet used on flights EY101/100 with the double-decker aircraft.

EY says the aircraft switch is "in response to burgeoning demand" from traffic in both directions.

The plane is equipped with EY's The Residence - the only three-bedroom suite available on a commercial airline operation.

PX lifts AU c/share

AIR Niugini is increasing its flights from Papua New Guinea to Brisbane, Cairns and Sydney, following a revised codeshare agreement with Qantas.

Effective from 30 Oct, PX will offer two return flights a day to Brisbane, with plans to also boost its direct service to Sydney from two to three services per week.

Its flights to Cairns will also increase, with PX to offer at least two return flights a day.

More on **page four**.

Seattle to Syd cruise

ROYAL Caribbean International has introduced a new journey travelling from Seattle to Sydney via Hawaii and the Pacific.

Sailing on board the *Explorer of the Seas*, passengers will make stops at Honolulu and Maui before crossing the Pacific Ocean.

The voyage sets out on 08 Oct and is priced from \$1,959ppts.

For more info, **CLICK HERE**.

Mornington hotel sale

THE Best Western Plus Brooklands of Mornington is on the market for a new owner.

Located at 99 Tanti Avenue, Mornington the 9,000m² property is positioned only a short walk from the beach and Main Street.

The property features 43 rooms, four function spaces, a restaurant & bar as well as a pool and gym.

The sale will be negotiated via an EOI campaign closing 11 Aug.



Back-Roads

TOURING CO.

EST. 1990

Business Development Manager – Back-Roads Touring VICTORIA, SOUTH AUSTRALIA & TASMANIA

Back-Roads Touring is a unique small group touring concept offering fascinating and leisurely regional tours throughout the UK & Europe. With a maximum of 18 people per tour, we provide more of an intimate and relaxing travel experience, taking our guests off the freeways and onto the back roads to enjoy seasonal cuisine, charming accommodation and authentic cultural experiences. During the last 12 months we have experienced unprecedented growth and we have a position available for a dynamic Business Development Manager for VICTORIA, SOUTH AUSTRALIA & TASMANIA to join our national sales team.

This is a fantastic opportunity for a passionate individual to join our growing team and represent an innovative brand and style of touring. This position will be based in Melbourne.

Key Responsibilities

- Managing trade relationships within Victoria, South Australia & Tasmania
- Building and nurturing travel agency partnerships with the ability to prioritise those agencies which you identify as having the best growth potential for the brand
- Increasing trade sales from Victoria, South Australia & Tasmania year on year with aggressive annual growth targets for the brand
- Developing and providing training sessions for agency partners initially and then on-going for new starts
- Negotiating and agreeing contract agreements which protect the best interests of the brand (with support from senior management)

For full information visit www.backroadstouring.com.au

Please send application and supporting letter to

RecruitmentAP@backroadstouring.com.au

by Friday 5th August 2016.

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Choice against homelessness



CHOICE Hotels Asia-Pac has pledged to donate \$2 from every stay during National Homelessness Awareness Week (01-07 Aug) to its charity partner Kids Under Cover.

The charity builds studios for young people who are at risk of, or are experiencing homelessness.

Choice staff are pictured after building a new studio in Melbourne's outer east, funded

by the \$50,000 which the franchise group raised for the foundation last year.

More at choicehotels.com.au.

Win Kosrae for \$66?

THE Australian owners of tropical island Kosrae are selling the resort through a \$66 raffle.

Around 43K people entered the draw, with the winner to be announced today.

NZ boosts security

AUTHORITIES in New Zealand have confirmed an increased level of security in relation to passport checks, with all travellers flying to, from or through the country to have their documentation cross-checked against the Interpol database to ensure they are not stolen or lost.

The system works seamlessly at check-in, and is fully integrated with the Advance Passenger Processing systems already used by airlines.

Immigration New Zealand spokesman Peter Devoy said "keeping NZ boarders secure is a top priority...expanding on our existing technology ensures that we are able to provide even greater border controls for NZ".

Figures released by INZ confirm last year almost 3,000 passengers were denied boarding a flight to NZ in the year to 30 Jun - an increase of 28% - with most cases relating to travellers failing to meet entry requirements.

Wednesday 27th Jul 2016

AI all-787s to LHR

AIR India is rejigging its flights from Delhi to London Heathrow over the remainder of the northern season, with the route moving to an all-787 operation.

The change sees *Dreamliners* deployed on the daily AI111/112 flight instead of Boeing 777s, alongside the existing AI161/162 787 flights.

Lindblad \$1,000 off

A DISCOUNT of \$1,000pp plus free round-trip charter airfares to Buenos Aires/Ushuaia or Santiago/Ushuaia are being offered on 22 & 24 Oct departures of Lindblad Expedition's Recreating The Shackleton Traverse adventure.

The cruise will bring guests close with the wildlife of South Georgia and The Falklands, such as king penguins, seals and albatross.

Rates lead in at \$19,910.

VX shareholders nod for Alaska Air sale

ALASKA Air Group and Virgin America's merger (**TD** 05 Apr) has been given the green light from VX's shareholders.

The two airlines agreed to combine forces in Apr and anticipate they will obtain regulatory approvals to complete the transaction in Q4.

New travel search site

JAPANESE-BASED Tripcon Co. has today launched Tripcon, an aggregator of hotels, flights and local information worldwide.

Available in six languages - including English - the website allows "natural phrase searches", such as "I want to eat fresh fish".

The service compares travel-related products around the world, with a search for hotels in Sydney directing users to prices from agoda, Booking.com and Expedia.

WIN A LUXURY RIVER CRUISE

SCENIC°
LUXURY CRUISES & TOURS

This month, Scenic and *Travel Daily* are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Terms and conditions



Q19. What three rivers will guests cruise during Scenic's new French Flair itinerary?

[Click here for a hint](#)

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THE CRUISE CENTRE

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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Book your clients on any of the following Albatross Swiss Christmas and New Year tours and holidays before 10 August 2016 for your chance to win a Victorinox Swiss Watch valued at \$650 or 1 of 3 Swiss Cheese Hampers valued at \$150 each!*



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**11
DAYS**

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Swiss Christmas or New Year Holiday

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*Travel agents only will receive one entry per customer booked on any of these tours. The winners will be selected at random and announced at 10am on 12 August 2016. The winners will be notified by email.



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Are you an experienced group's consultant looking for that next step in your career? Our client is a Global TMC looking for experienced Group's / Events coordinator to look after their most recognised portfolio of accounts. On a day to day basis you will work on a dedicated account managing all their group travel of up to 400+ PAX. Strong GDS skills required, Events background preferable, excellent communication skills is a must. Modern offices with a friendly team environment, unlimited career opportunities.

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Looking for a break into Product where you can load your way to the top? Work for a reputable company who are global leaders in the travel industry! Your role will involve the loading of products into their in-house system Calypso as well as maintain the database. You'll enjoy being part of this growing team working closely with Suppliers, Product & Reservations team. Earn a top salary with assured ongoing development & career progression! Min 1yr travel industry experience, attention to detail & Calypso skills. Apply now!

CHAMPAGNE CLIENTS, CAVIAR BUDGETS

HIGH-END RETAIL TRAVEL CONSULTANTS

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Several boutique leisure agencies require knowledgeable consultants to join their small & experienced teams. With a large repeat & referral database, quote, book & ticket high-end packages to exotic destinations for their loyal clientele. Finally speak with clients as passionate as you! Be rewarded with a high base plus incentives, M-F hours & office closer to home & 5* famils! If you have min 4 years consulting, strong GDS, pref ticketing exp & exceptional customer service skills then enjoy working in leisure for pleasure!

ISLAND LIVING

WHOLESALE TRAVEL CONSULTANT

MELBOURNE (INNER) – PKG UP TO \$55K + BONUSES

Have you travelled throughout the South Pacific and have a passion for these stunning Islands? Our client is one of the Leading wholesalers for the South Pacific, being a Virtuoso agency you will be working with the top products on the market. You will be building stunning itineraries for both travel agents and the general public. This is a fantastic opportunity to sell what you love! To be successful on the role you will have a minimum of 2 years Travel Consulting experience and have travelled to the South Pacific.

NO MORE TRAVELLING TO THE CITY

LEISURE TRAVEL CONSULTANT

MELBOURNE (EAST) - SALARY PKG TO \$58K + BONUSES

Are you looking to move away from crazy commission structures and wanting to work closer to home? We have a fantastic opportunity to join a leading travel brand selling exotic destinations worldwide. Working Monday to Friday with rotational Saturdays (only ever a half day) you will gain a work life balance and work close to home! You will also be offered a fantastic base salary plus the opportunity to earn bonuses as well! We are looking for a min. 2 yrs Travel Consulting experience and strong GDS skills.

NO MORE FACE TO FACE SALES

WHOLESALE TRAVEL CONSULTANT

PERTH (INNER) – PKG UP TO \$70K (OTE)

Are you sick of dealing with customer's face to face day in day out and want to move behind the scenes? You will be responsible for servicing your loyal agents with their worldwide holidays inclusive of land arrangements, flights and tours! With uncapped commission on offer, amazing famils and a fun and social team, you would be crazy to miss this! If you have at least 2 years' experience as an international consultant and you're looking for a change, we can help you secure this position. Don't miss out!

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BRISBANE CBD – \$50K OTE + BENEFITS

Come and show off your Aussie pride in this 100% true blue role. Joining this Australian company you'll love working in a team of fun loving consultants and selling all the hidden gems this great country has to offer. As a wholesale consultant you'll deal only with industry professionals and receive all enquiries via phone and email. You'll get to experience first-hand the great products you sell with the sensational famil program in place along with increasing your bank balance with the top \$\$ you'll be earning.

FINE TUNE YOUR SALES SKILLS

BUSINESS DEVELOPMENT EXECUTIVE

BRISBANE – SALARY \$55K + SUPER + BONUS

Want to step up into a sales role and progress in your hotel career? You will be building & developing existing accounts whilst proactively identifying new opportunities across all market segments, negotiating new contracts, competitor analysis and management reporting are all part of this great role. Your strong sales, communication, presentation & negotiation skills along with the ability to close the deal will see you successfully achieve sales targets. Strong package including benefits and bonus plan on offer.



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