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Travel Daily

First with the news

Friday 29th July 2016



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NZ Webjet backlash

THE head of the Travel Agents' Association New Zealand (TAANZ) Andrew Olsen says the group has no plan to investigate Webjet's latest TV commercial which bags frontline travel sellers (**TD** Tue).

Webjet's controversial new ad is now being telecast on TV screens in New Zealand, creating a furore with Kiwi agents.

Olsen said he expects the ad is unlikely to be taken seriously by travellers across the ditch.

"Ironically, what they do is undermine the fact Webjet is a travel agent operating in a self-service channel and they don't seem to have a stand-alone value proposition they can promote without attempting to denigrate the tremendous work that TAANZ travel agents provide their customers," Olsen said.

Scenic giveaway!

READERS of *Travel Daily* have until Sun 31 Jul to submit entries in this month's comp to win an 11-day luxurious cruise through France, courtesy of Scenic.

The final question of the comp is featured on **page 7**.

FCTG unlocks the world

FLIGHT Centre Travel Group (FCTG) has today unveiled a new digital travel wallet, designed to streamline international holiday planning for the group's 200,000+ leisure travellers heading abroad every month.

Developed under FCTG's Travel Money Oz business arm, 'Key to the World' combines itinerary, travel insurance, prepaid currency card (powered by MasterCard) and SIM card.

Billed as the "first of its kind", FC's Travel Money Group global gm Dion Jensen said Key to the World enables users to have their

travel essentials reviewed and managed in one place.

"It's an innovation that makes organising a trip, and keeping on top of important travel necessities easier whilst away.

"It takes the stress out of international travel for our customers so they can make the most of their trip," Jensen said.

A secure website and app allows customers to access itineraries, view current and past insurance policies, contact a travel agent for support, manage foreign currency with a Key to the World Currency Card (up to 10 denominations) & support int'l phone & data needs.

The product's travel insurance and Global SIM is provided by Cover-More.

The minimum load amount is \$100 & a maximum of \$100,000.

It can be purchased online at www.keytotheworld.com.au.

Daydream bargain

DAYDREAM Island Resort and Spa is enticing travellers to the Whitsundays, releasing a Stay 4, Pay 2 promo for visits from now until 28 Feb (excluding black-out travel dates).

The offer is based on a stay in a Garden Balcony room & includes brekkie daily, wi-fi and more.

Prices start at \$380ppts, with discounted room upgrades also available when booked by 16 Sep.

See **page 6** for more specials.

Luxperience sold out

LUXURY annual travel show Luxperience has announced it has sold out for exhibitors for this year's event, run from 18-21 Sep.

The 2016 show will see a 52% increase in new exhibitors, with floor space boosted by nearly 20% due to increased demand.

Director of sales & partner alliances Eric Lewanavanua said Luxperience's sales force has identified new offerings, aimed at bringing together buyers and suppliers of upmarket products and services.

The event is held at Australian Technology Park in Sydney.

Hosted buyer places are priced at \$399 - to register, **CLICK HERE**.

Neil Perry at Wolgan

EMIRATES One&Only Wolgan Valley is hosting a 'culinary escape' in the Blue Mountains from 11-13 Nov, hosted by renowned Aussie chef Neil Perry AM.

The event, held in partnership with MasterCard Priceless Cities, includes two nights accom and gourmet meals daily with select beverages & activities is priced from \$2,727ppts - see **page 8**.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus full pages from: (**click**)

- One&Only Wolgan Valley
- Travel Trade Recruitment



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Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest minimum snow depths and lifts in operation across key Australian and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 112cm / 14 lifts
- Perisher - 95cm / 44 lifts
- Thredbo - 143cm / 14 lifts
- Charlotte Pass - 95cm / 4 lifts
- Mt Hotham - 104cm / 10 lifts
- Mt Buller - 55cm / 18 lifts
- Coronet Peak - 135cm / 8 lifts
- The Remarkables - 110cm / 6 lifts
- Mt Hutt - 70cm / 5 lifts
- Cardrona - 95cm / 6 lifts

oneworld training

THE oneworld Training Academy for travel agents has been expanded, spanning the full suite of fare products.

Originally launched two years ago and focussed on the round-the-world **oneworld Explorer** fare, the academy now offers modules on the Global Explorer, Circle Fares and Visit Passes.

Aimed at equipping agents with the knowledge to sell fares "confidently and correctly", each module takes about 30mins to complete, with a diploma awarded once successfully completing the training.

Agents who complete all the modules will receive a 'oneworld Fare Products Expert' certificate.

See travelagent.oneworld.com.

Asia Escape Hols add Fiji

WHOLESALE Asia Escape Holidays is broadening its reach beyond Asia and into the Pacific, revealing yesterday a brand new program for Fiji.

For many years, the Perth-based wholesaler has offered packages to Bali, Thailand, Malaysia, Japan, and Singapore, more recently expanding its scope into the Indian Ocean, covering Sri Lanka, India, Mauritius & the Maldives.

Now, Asia Escape Holidays (AEH) is delving into the highly popular with consumer and crowded Fiji wholesale space.

"We have expanded into Fiji due to market conditions & receiving many enquiries from our agent partners asking us to sell this destination," Asia Escape Holidays product buyer Rohanna Adamy told **Travel Daily**.

"We also know it is a favourite holiday choice for the Australian market and can complement our current portfolio."

Land content includes a range of

hotels & resorts across Fiji along with cruising product "and more to come", which can be packaged with Jetstar and Virgin Australia airfares from Australia.

Adamy said the AEH team has been trained on the destination and have prior experience and knowledge, while its product manager has sold Fiji for more than 10 years.

"As the market demands, we will look at what is required and try to be ahead of the trending destinations," Adamy added.

To kick-start the Fiji program launch, Asia Escape Holidays is offering agents a \$20 gift card for every booking made between now and 31 Aug.

For more details, **CLICK HERE**.

VA axes SYD/MKY

VIRGIN Australia has confirmed to the travel industry it will be terminating its Sydney-Mackay service, effective 01 Jan 2017.

VA currently operates the SYD-MKY route five times weekly using Embraer E190 aircraft, which are set to be phased out of operation (**TD** 15 Jun).

A waiver code of 'BW000015' has been issued for tickets issued on Virgin Australia (795), enabling affected pax to bring forward their travel date or seek a refund.

The waiver is valid, effective from yesterday until 23:59 27 Aug.

Call Virgin's Travel Agent's Support line for more - 13 67 37.

Uganda visa enforced

VISITORS to Uganda requiring a single entry tourist visa or East African Tourist Visa will be required to apply online for the e-visa before boarding a flight into the country as of 01 Aug.

According to reports, airlines flying to Entebbe Int'l Airport will need to check passengers have paperwork for a completed e-visa or risk being refused to board.

Crystal river switch

CRYSTAL River Cruises has backed off the French market, revealing four of its newbuild yachts will be deployed on the Danube, Main and Rhine Rivers over the next two years.

Two of the vessels, *Crystal Debussy* and *Crystal Ravel* were originally planned for the Seine, Rhone and Dordogne Rivers in France from Jun and Aug 2017 and will instead begin sailing in Apr and May 2018 respectively.

They will be redesigned and enlarged from 110m to 135m as Rhine-Class river yachts, adding a swimming pool with a sliding glass roof and larger suites.

Guests already booked on 2017 voyages on *Debussy* and *Ravel* have a choice of a number of voyages on alternate vessels, sweetened with shipboard credit, and/or future cruise credit.

Crystal Bach and *Crystal Mahler*, are due to enter service June 18 and August 29, 2017 and will sail on Rhine, Main & Danube Rivers.

TNZ Argentina push

IN A move to drive visitation from Argentina, Tourism New Zealand has appointed Florencia Lizarazu as market development executive in Argentina.

Lizarazu will be based in the Air New Zealand offices and will work with the airline to promote the Buenos Aires - Auckland route launched last Dec.

She has worked with several tour operators in Argentina.



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SQ profit nearly tripled

SINGAPORE Airlines' operating profit has nearly tripled in the Apr-Jun 2016 quarter, with the carrier reporting a gain of SG\$82 million to SG\$193 million - a 73.9% upsurge year-on-year.

The airline credited lower fuel prices and gains from divestment of long-term investments for its net profit hike.

Group revenue declined SG\$79 million (-2.1%) to SG\$3,654 million, whilst passenger flown revenue dropped SG\$75m, which the carrier attributed to "lower revenue from the parent airline company, partially compensated by improved performances from subsidiaries of Scoot and SilkAir".

Singapore Airlines said its business outlook ahead "remains challenging" amid economic weakness and geopolitical concerns in some markets.

"Competition remains intense with aggressive capacity injection,

and yields will continue to remain under pressure," the carrier remarked in a market update.

MEANWHILE, Singapore Airlines is increasing its Christchurch series to 10 times weekly from seven times between 13 Nov and 05 Feb.

In Australia, the carrier will also be ramping up its services to Adelaide to 10 times weekly from seven between the 01 Dec and 31 Jan period.

Emerald sneak-peek

PRINCESS Cruises has released a 60 second video showcasing *Emerald Princess'* new features ahead of her maiden Australian arrival on 08 Nov.

The vessel will debut Stephen Schwartz's musical *Magic to Do* in Australian waters, alongside the *Voice of the Ocean* competition.

To view the video, [CLICK HERE](#).

AirAsia, JQ near miss

THE Australian Transport Safety Bureau (ATSB) is investigating an incident where an AirAsia and a Jetstar plane came within 152 metres of each other near Gold Coast Airport on 21 Jul.

JQ's Airbus A320 carrying 180 pax was descending and AirAsia's Airbus A330 with 400 pax was taking off at 11:42am when both jets alerted crew to the risk of a possible collision.

This prompted the Jetstar crew to conduct a climb to increase separation.

A report from ATSB is expected to be completed by Jul 2017.

TAA board appoints

INTERCONTINENTAL Hotels Group chief operating officer for Australasia and Japan, Karin Sheppard has joined the Board of Tourism Accommodation Australia (TAA).

The board is chaired by former Tourism Minister Martin Ferguson.



Window Seat

WHAT present do you give someone who seemingly has it all? A mountain of course!

The Norwegian Government is considering moving the border that separates it from Finland to gift the Nordic neighbour a mountain peak in celebration of its 100th birthday next year.

Located just a kilometre away in Norway, Halti's summit sits at 1,365 metres above sea level, just a few cms higher than Mount Hålditšohkka, Finland's current tallest peak.

"There are a few formal difficulties and I have not yet made my final decision," the Norwegian Prime Minister, Erna Solberg told *NRK*.

"But we are looking into it."

Finland's 100 year centennial will be celebrated on 06 Dec 17.

MID-YEAR 2016 SALE

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Low season: 16 Sep 2016 - 16 Nov 2016 / 16 Jan 17 - 31 Mar 2017.

Prices and taxes are correct at time of print & subject to change without notice. Fares are subject to availability at time of booking. For travel from 16 July 2016 to 31 March 2017. Date restrictions & conditions apply. Flights beyond London operated by British Airways.

Friday 29th July 2016

Otago leads spending

VISITORS continue to splash their cash in New Zealand, with figures from the Monthly Regional Tourism Estimates showing a 9% increase in total tourism spend for the year to Jun.

International tourism climbed 5% and domestic tourism by 10%, led by Otago, where spending increased 11% to NZ\$3.2 billion.

Nelson followed, increasing 10% to NZ\$299m, trailed by Auckland which grew 8% to NZ\$6.7 billion.

Australia was the largest int'l market, leaving behind NZ\$145m in Jun and although dwarfed by NZ\$1,026m spend from NZ, was miles ahead of the rest of Asia, who spent NZ\$58m during Jun.

EagleRider webinar

ASIA Pacific Travel Marketing Services is running an EagleRider Motorcycles webinar detailing tours and rentals, specials and product updates on 04 Aug at 8:30am AEST, [CLICK HERE](#).

CWT new products

FOUR products have been introduced by Carlson Wagonlit Travel for CTMs.

The additions are designed to help reduce non-compliant spending, reclaim surcharges on corporate car rentals, reduce cost from traveller behaviour and provide ground transport options.

Cairns Qld-Asia forum

UP TO 400 tourism industry leaders will gather in Cairns on 25 Aug to identify ways to grow tourism in regional Queensland at the first 'Premier's Connecting with Asia Forum'.

Qld Tourism Minister Kate Jones said the industry was primed to capitalise on the growth of the Chinese middle class.

"We need to do this through innovation and new ideas - growing an industry with the tools to deliver experiences and engage with the Asian market," Jones said.

MID-YEAR SALE - EXTENDED TO 31 JULY

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italktravel Mitcham joins ranks



Turkey visits falling

INTERNATIONAL arrivals into Turkey plunged 40% year-on-year in Jun to 2,438,293.

The slide in numbers was more dramatic from Australia, with 46% less Aussies arriving in Jun.

In the first six months of 2016, foreign visitors fell 28% on the prior year, visitor data confirms, with the largest decrease of 93% coming from Russia.

ITALKTRAVEL has bulked up its representation in SA, this week opening italktravel Mitcham.

Formerly known as Pasadena Travel, the agency opened in Pasadena in the 90's.

Pictured from left are: Lucy Hunter, ETG SA bdm; Elizabeth Johns; Garry Hegarty, owner italktravel Mitcham; Amanda Nikitas; Glenys Mayer and Daniel James, ETG SA state manager.

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www.cruising.org.au

Friday 29th July 2016

NCT launches VR campaign

NEW Caledonia Tourism (NCT) has unveiled its first virtual reality brand campaign this week.

The soft launch was rolled out to agents attending the tourism board's 'Soirées' in Auckland, Melbourne, Brisbane and Sydney, as part of its annual trade roadshow.

Without having to step foot on a plane, application users can get a feel of what New Caledonia is like by watching 15 teaser, 30 second experiences using a VR headset, that showcase regions such as the white sandy beaches of the Isle of Pines & diverse landscapes of the north.

NCT's Noumea-based director Jean-Michel Foutrein told **TD**, "Travel agents that tested the VR application this week have been 'wowed' by the technology".

StartVR, the creators of the app, said it hopes the innovative technology changes consumer perception of the destination as it "provides that feeling of immersion, presence and empathy that can't be found in any other medium".

The new experience will launch to consumers in the coming days led through a digital campaign.

New Caledonia is targeting 24,000 Australians to visit the destination this year, an increase on last year's 21,000.

"The Australian market will become the number one market for us, our priority market - and it's logical as it's so close with flights almost every day", said Foutrein.

While New Caledonia is not



a mass tourism destination, Foutrein revealed NCT's 10-year plan is to target 60,000 Aussies and 200,000 visitors globally.

The Tourism Development Plan, due to commence next month, is a commitment from partners including hotels, airlines, land operators and provinces that provides visibility and maps out a long-term strategy to develop tourism, including several new hotel builds.

Pictured above at Sydney's Royal Botanic Gardens is GTI Tourism's Caroline Brunel and NCT's Jean-Michel Foutrein.

Coconuts land Pearl

FIJI'S The Pearl Resort, Spa and Championship Golf Course has announced the appointment of Coconuts Travel Marketing as its representative in Australia & NZ.

The resort is offering a stay three, get two additional nights free deal, plus FJ\$50 resort credit per room per day for visits until 31 Mar, if booked by 31 Aug.

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Thomas Cook outlook

THOMAS Cook has been forced to downgrade its profit forecast from between £310 million and £335 million to £300 million.

Summer 2016 bookings overall dropped 5% due to the Turkey terror attacks according to its third quarter results; whilst Spain and longhaul destinations were up 18% for the Canaries, 11% for the Balearics and 30% for the US.

Group chief executive officer Peter Fankhauser said the operator plans on reducing its capacity for Turkey and upping holiday sales in other destinations such as the Western Mediterranean and the US.

"I am confident that our focus on strengthening our holiday offerings...is laying strong foundations for future growth," said Fankhauser.

Australia site upgrade

TOURISM Australia has struck a deal with Fairfax Media brand MADE and content agency Storyation to assist in a major project to optimise its content on the australia.com website.

Commenting on the new partnership, Tourism Australia gm digital transformation, John Mackenney said MADE and Storyation "get our brand and understand the role that compelling content plays in influencing travel decisions".

Cebu welcomes 10m

PHILIPPINES carrier, Cebu Pacific, has welcomed over 10 million passengers from Jan to Jun this year - an uptick of 9% over the same period, with capacity averaging at 87%.



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Please send application and supporting letter to

RecruitmentAP@backroadstouring.com.au

by Friday 5th August 2016.

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Consistent branding key to compete in leisure



Standing out amongst the crowd is getting harder for leisure agencies, especially with growing number of OBTs. However, technology can also help leisure agencies differentiate with improved customer experience and consistent branding.

Creating a corporate brand that reflects an agency's value proposition is realised through the company's website and other communications with the client. Travellers still rely on their **itineraries** and love having that one document as the source of truth for their travel. This can be delivered, not only as a **customised branded document**, but as one that truly represents the personality of the business. By using corporate colours and motifs, itineraries will provide a look and feel that evokes the unique attributes of the business. This branding should match the company website and other communication portals clients have with the organisation. For example an e-marketing campaign can be used to drive prospects to the agency website where they can **register online** for an event or group booking. The registration page can also be branded with corporate colour and personality. Online registration provides an improved customer experience as participants can sign up online when and where is most convenient for them in just a few minutes. Plus they get immediate confirmation. This differentiated service then becomes part of the agency brand.

To find out more about Customised Itineraries and Online Registration contact sales@tramada.com

Kay Hartman, Marketing Manager, Tramada – your technology partner



Friday 29th Jul 2016

MCEC boost Vic \$\$\$\$

THE Melbourne Convention and Exhibition Centre is reporting massive growth for the fourth consecutive year, unveiling a whopping \$77 million in total operating revenue in FY16.

The centre is also responsible for contributing close to \$1 billion of economic impact to the Victorian economy, according to research by Ernst & Young, which took into account 980 events staged at MCEC in 2015/16.

Group trust chairman Bob Annells called the financial results "encouraging" and highlights a "bright and thriving future for MCEC".

"The people of Victoria should be very proud of MCEC, the financial contribution its existence makes to the Victorian economy and the wonderful community asset it continues to be," he said.

Hyatt Regency Xi'an

HYATT Regency Xi'an in China has welcomed its first guests.

Located in the Qujiang District, the 298-room property offers 4,000m² of flexible function space for events, three in-house dining options, a fitness centre and pool.

For more, **CLICK HERE**.

Air NZ fine wines

AIR New Zealand will serve a selection of fine wines chosen by six of the country's leading sommeliers in its Business Premier cabins from Sep.

Dubbed 'The Fine Wines of New Zealand', the selection panel comprises Alastair Maling, Michael Brajkovich, Sam Harrop, Simon Nash and Steve Smith along with Cameron Douglas.

A wine will only earn its prestigious status if all the master tasters unanimously agree it met the highest of standards.

Air NZ coo Bruce Parton said the carrier was "proud to share some of the country's leading wines" with its premium customers.

A list of 50 top wines has been revealed comprising of aromatics, sparkling, sauvignon blancs, dessert wines and more.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

In celebration of its Sep opening, **The Johnson** hotel in Brisbane has released an opening special rate of \$180 per night for stays in its studio suite balcony. The offer is valid for bookings from mid-Sep. For reservations or for more information, visit www.thejohnson.com.au.

Book and deposit a five-day Deluxe Private Tour of Cambodia before 30 Sep with the **Celebration Travel Company** and save \$250 per couple. The deal includes four nights accom, transport, a local guide and more. To take advantage of the deal, **CLICK HERE**.

Luxury Fijian resort, **Vomo Island Resort**, is offering up to two nights on a complimentary basis in all villa and private resident categories when staying from 10 Oct-23 Dec, 09 Jan-31 Mar 2017 and 01 May-23 Jun 2017. Email res@vomo.com.fj for more information.

Creative Cruising is giving away a bonus US\$75 onboard credit per stateroom twinshare as well as a signature beverage package, grill dinners and 50% reduced deposit on all bookings on its 17-night Japan & Taiwan Journey. The deal is valid until 30 Sep. Call 1300 362 599.

Harleys to the Gong

WOLLONGONG is set to play host to Harley Days, Australia's celebration of iconic motorcycle brand, Harley-Davidson.

The event is expected to attract some 2,000 hog enthusiasts, delivering more than \$1 million in visitor expenditure for the region.

Harley Days will take place at Stuart Park, Wollongong from 28-30 Oct.

CLICK HERE for details.

MI to c'share QV

SILKAIR has signed a new codeshare deal with Lao Airlines for flights between Singapore, Vientiane and Luang Prabang.

From 31 Oct, SilkAir will offer three weekly flights on Mon, Thu and Sat, which will connect Laos with the joint Singapore Airlines/SilkAir network of over 100 cities worldwide, via Singapore Changi.

The agreement officially takes effect on 01 Sep.



National Corporate Business Manager

Are you passionate about the travel industry and would you like to work for an award winning brand?

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Join our passionate Helloworld team as we change the future of Australian corporate travel.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by COB 5 August 2016.

Getting down in the lounge



SINGING sensations Human Nature surprised and delighted travellers in the Qantas domestic Business class lounge at Sydney Airport yesterday, with a pop-up performance showcasing songs from their newly released album.

The now Las Vegas-based Aussie pop stars were helping to launch four new luxury limited edition scarves (**pictured below**), created in a collaboration between Qantas and “edgy Australian designers” Bird & Knoll.

The initiative follows last year’s launch of the Bird & Knoll Qantas ‘Feels Like Home’ scarf.

This time the four designs depict

destination scenes photographed by Qantas passengers, who submitted the images as part of an Instagram competition.

The winning entries depict Bondi, Venice Beach in Los Angeles, South Africa and Tamworth, with the scarves available for purchase for \$132 at a range of retailers including www.qantasshop.com.au.

Pictured above with Human Nature’s Toby, Phil, Mike and Andrew are Qantas Group executive brand, marketing and corporate affairs Olivia Wirth and senior manager PR & publicity Amanda Bolger.



R.M Williams offer

SAVE 25% off the iconic R.M.Williams Lake Eyre journey when booking before 05 Aug.

The offer slashes the price of the 22 Aug departure from \$7,995ppts down to \$5,995ppts.

The itinerary explores several outback destinations including the Flinders Ranges and Lake Eyre while travelling on board the luxury Pilatus PC12 aircraft.

Only five seats remain on the trip, email rm@thetailor.com.

QantasLink MEL-MCY

QANTASLINK is kicking off seasonal flights between Melbourne and the Sunshine Coast over the summer holidays.

Four return flights per week between the destinations will operate from 16 Dec to 21 Jan on its two class Boeing 717.

The carrier will also up its six return flights from SYD to MCY to add an extra return service on Sat and Sun from 30 Oct.

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Getaway Rio hotel

NORWEGIAN Getaway has been chartered by Landry & Kling on behalf of the Rio Olympics organising committee to serve as a floating hotel for the games.

Providing 2,000 additional rooms to corporate sponsors, members of the international Olympic Federation and the National Organizing Committees; the ship will berth at the Pier Maua in Rio from 04-22 Aug.

The ship set sail from Miami this week onward to Rio, with the key organisers meeting on board with the master of the vessel and his senior officers for a final review of all plans for the 40-night charter which required two repositioning voyages to/ from the dockside.

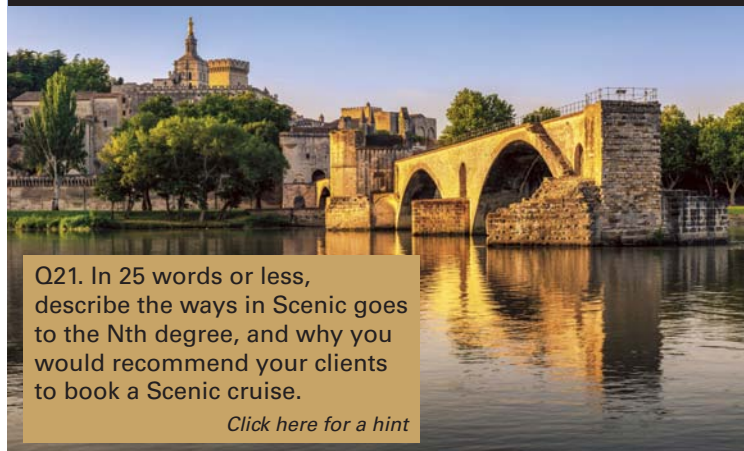
WIN A LUXURY RIVER CRUISE

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This month, Scenic and *Travel Daily* are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au



Q21. In 25 words or less, describe the ways in Scenic goes to the Nth degree, and why you would recommend your clients to book a Scenic cruise.

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Travel Daily is Australia’s leading travel industry publication.

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Emirates One&Only Wolgan Valley is delighted to partner with Mastercard® Priceless® Cities to present the ultimate culinary escape to Australia's ultra-luxury conservation-based resort, in the heart of the Greater Blue Mountains from Friday, 11 to Sunday, 13 November 2016.

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Offer valid for travel 11 to 13 November 2016. Minimum two-night stay and other terms and conditions apply.



Working in partnership with the Australian Travel Industry

Travel Industry Account Manager

Brisbane, Circa \$75k + Quarterly Bonuses, Ref: 2143522

Our clients are looking for an experienced travel industry Account Manager or Product Managers that have fantastic knowledge on accommodation products across the world. Whether that might be an independent hotel or a massive chain, your knowledge of the market is the key to success. The role will be varied and will require you to attend meetings within your region and educate businesses on your online platform & growing existing business. Drivers' license and a proven track record essential.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

Sydney, \$55k + Uncapped Commission, Ref: 2402PE1

Step away from face 2 face & take back your weekends, you will work with corporate clients looking after their Leisure Travel; after all Everyone needs a holiday! This fantastic global company are looking for someone to join their team. This is a great opportunity for an experienced retail consultant. You will need to have a minimum of two years in retail travel, proven sales skills, be able to provide exceptional customer service and be about to multi task. Huge earning potential on offer!

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Inbound Travel Group Specialist

Melbourne, Competitive Salary, Ref: 2404KF1

This position is with a highly respected tour operator located in the inner suburbs of Melbourne. They are well established and boast a very low staff turnover. An opportunity has been created for an Inbound Groups Consultant. This role involves preparing custom itineraries for small to large groups for destinations around the country. This is focused on the luxury high-end market and will cover all aspects from accommodation to internal flight, tours, entertainment and more.

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Travel Business Development Manager

Perth, \$75k + Uncapped Commission, Ref: SO33312

If you are looking for a fantastic new opportunity to deliver business of the highest calibre and you have experience working in the travel, airlines or hospitality sector, then this could be the perfect next step for you. The benefits of working for this organisation are outstanding, with an excellent base salary and commission package attached. You will actively contribute to the company's growth strategy and will have evidence of delivering results against set objectives.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Administration & Travel Support Consultant

Gold Coast, Competitive Salary & Company Benefits, Ref: 2403S21

Unique opportunity for travel consultants with a min of 12 months experience (ideally 18-24 months) to join this established and very well respected wholesale and retailer due to growth. We are looking for someone that is able to think on their feet, have a mature attitude and steady approach in their dealings with customers and retail agents. You will be predominately assisting the consultants and looking after back office tasks. This is a Mon-Fri role only with exciting famils on offer.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

IT & Web Manager

Sydney CBD, \$70k + Super, Ref: 2400HC

An excellent opportunity has become available for a leading travel company who are looking for an IT and Web Manager to work in their growing Sydney office. This is a diverse role including responsibilities such as Web maintenance, IT management, supervising a team and project planning. The ideal candidate will have previous project management experience, IT and Web Manager experience and looking for longevity in a role. In this role Japanese language skills would be highly advantageous.

For more information please call Hannah on
(02) 9113 7272 or click [APPLY](#) now.

South Pacific Island Specialist

Melbourne, \$48-50k + Incentives, Ref: 2393KH1

If the South Pacific is your passion and you have travelled the region, why not specialise in what you love to do! This is a fantastic opportunity for an experienced travel consultant to join the expanding team in this leading luxury wholesale operator based in Melbourne. You will be creating bespoke holidays and luxury travel within this warm and welcoming team. You can enjoy long term career progression, recognition and rewards for your efforts with this fantastic opportunity!

For more information please call Kelly on
(03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Perth CBD, \$65-70k OTE + Super, Ref: SO19863

This organisation is going from strength to strength in the corporate travel space due to winning some very large contracts and they are definitely the TMC to be with. If security is important coupled with an interesting and diverse client base, then this is where you need to be. Fantastic central offices with a work life balance that is unheard of in the corporate space. A supportive and flourishing environment where teamwork is encourage and success is highly rewarded. Discover more.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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