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Etihad ramps up AU ops

GULF carrier Etihad Airways is today marking a massive uptick in seat capacity to Australia following the debut of Airbus A380 services to Melbourne and Boeing 787-9 Dreamliners to Perth.

EY's inaugural superjumbo flight to Melbourne, operating as EY460, touches down this evening and sees the introduction of Etihad's luxurious 'The Residence' product to the Victorian market.

Replacing one of its triple-class Boeing 777-300ERs on the MEL route, the Etihad Airways' A380 carries up to 496 passengers, providing a 26% seat increase.

Etihad svp of marketing Shane O'Hare said today was a "major milestone", with Australia the only country in the world to be

served by the Abu Dhabi-based airline's double-decker aircraft to two cities - Melbourne & Sydney.

"Deploying our latest technology aircraft and class-leading product and service to Australia recognises its importance to our business and the strong demand from Australian travellers for premium travel experiences," O'Hare said.

Concurrently, Etihad Airways is replacing Airbus A320-200s on the Abu Dhabi-Perth route with 299 seat Dreamliners, delivering a 14% boost in capacity, including a 27% increase in the "high demand" Business class cabin.

O'Hare said EY has experienced strong demand from business & leisure travellers on the route.

Etihad also operates 787s to Brisbane, which began last Jun.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover wrap for JITO plus full pages from: (click)

- Albatross Tours
- AA Appointments jobs
- Consolidated/CZ promo
- JITO

China Southern push

CONSOLIDATED Travel Group is giving away a Business class trip to Guangzhou for two people based on the highest sales of China Southern Airlines' tickets during the month of Jun - more details on **page 10**.

Switzerland.

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Rio visa waiver launch

BRAZIL'S three and a half month visa waiver program for citizens of Australia, Canada, USA and Japan (**TD** 04 Jan) kicked off yesterday ahead of the Rio 2016 Olympics and Paralympics.

Until 18 Sep, citizens of the four countries can enter the South American country visa-free for a maximum period of days.

The World Tourism Organization believes the measure will bring more people to the country than

originally planned (up to half a million) during the Olympic Games period, injecting US\$ 1.7 billion into the Brazilian economy.

Australian tourists have already bought more than 53,000 tickets to the games.

The Brazilian Tourism Board (Embratur) has been heavily promoting the waiver, including exec coordinator of intelligence and tourist promotion, Bruno Reis who attended Latin America Travel Week Sydney and Melbourne last month.

IJ, WAS, GAS move

INSIDER Journeys, World Aviation Systems, Global Aviation Services and Air Tickets have relocated their headquarters to Lvl 9, 338 Pitt St, Sydney 2000.

All existing phone numbers and email remain unchanged.

Cali Tours training

THE Travel Industry Network has joined forces with California Tours to produce a travel agent online training program on the firm's small group itineraries & holiday packages with fixed departure dates - **CLICK HERE** for more.

AC BNE inaugural

AIR Canada will debut its new thrice weekly services between Vancouver and Brisbane today, with the inaugural flight to touch down in the Queensland capital early tomorrow morning.

The Star Alliance carrier will bolster capacity to BNE on 17 Jun when it begins daily frequencies, initially utilising its state-of-the-art Boeing 787-8 Dreamliner.

For more details on Air Canada's Brisbane launch event, see tomorrow's issue of **Travel Daily**.

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NEW! American Airlines Industry Rates
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CLICK HERE for further details

June travelBulletin out now

TRAVELBULLETIN subscribers across the country will receive the latest issue shortly, with this month's cover story featuring some of the industry's up and comers.

The tales of the Young Guns detail their careers so far, along with tips and hints for others who aspire to senior positions.

The Jun issue of **travelBulletin** also includes a wrap-up of some recent events including the Helloworld for Business conference in Singapore and Select Travel Group's annual gathering in Vietnam.

There are features on Macao, river cruising, South America, Indochina and rail journeys, as well as contributions from industry leaders including AFTA's Jayson Westbury, Brett Jardine of CLIA and Margy Osmond from the TTF.

Steve Jones looks at the closure of Garuda Orient Holidays, and



the issue includes the full list of finalists for next month's National Travel Industry Awards.

TravelBulletin for Jun is available online at travelbulletin.com.au and via the travelBulletin iOS app - subscribe for \$50 a year at travelbulletin.com.au/shop.

AW Canada program

ADVENTURE World has released its new Winter Canada catalogue with new itineraries designed to take clients off the beaten track.

A new five-day Monashee Snowmobile Adventure priced from \$3684pp includes four snowmobile trips and candlelight BBQ dinner in the 'Glacier Station' cabin.

Also new this year is a four-day Jasper Winter Adventure from \$961pp twin share and a four-day Coastal Storm Watching package, starting at \$905pp twin share.

For more info on the brochure see adventureworld.com.

Park Hyatt Mallorca

PARK Hyatt Mallorca in Spain has officially opened.

The 142-key property offers sweeping sea views and features luxury amenities such as a spa with seven treatment rooms, steam rooms, a jacuzzi and a Himalayan salt sauna.

CLICK HERE to learn more.

Journeys expands

JOURNEYS & Africa is this week celebrating both its first anniversary and the appointment of new product manager and sales guru, Michelle Swan.

During the month of Jun, all new enquiries that are converted to bookings will earn 12% commission - for more info, see www.journeysafrica.com.au.

Window Seat

FORGET Google Maps, European carrier easyJet has come up with a novel way to help navigationally-impaired travellers get around unfamiliar destinations without burying their noses in a phone.

Named Sneakairs, the smart shoe features built-in technology which connects via Bluetooth to an app which uses the phone's GPS to direct the wearer by triggering small vibrating sensors from within the shoe.

If the wearer is required to turn right, a small vibration will be felt in the right shoe, and the same goes for a left turn.

Check out the promo video by **CLICKING HERE**.



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A dynamic, fast-growing Richmond based travel company is looking for an experienced corporate Senior Consultant to join our team of travel experts. As Team Leader, you will be charged with leading the team and driving performance to the next level.

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Thursday 2nd June 2016

Regional events push

A FILM festival for Exmouth, Speedway Sedans in Albany and the Qantas Wine Show of Western Australia are three of the 63 events in regional WA which will receive sponsorship through the Regional Events Scheme in 2017/17.

"The record funding pool of up to \$850,000 in 2016-17 has meant 12 events received sponsorship through the scheme for the first time, while more established events have the chance to grow bigger and better," said WA Tourism Minister Colin Barnett.

Insight Canada brox

FOUR new South America itineraries have been packed into Insight Vacations' 2017 USA, Canada & Sth America brochure.

A premium journey in North America, the 23-day Grand Tour of the American West has also made an entrance - view it [HERE](#).

Fancy a Vanuatu trip?

TO CELEBRATE the launch of their online training incentive program, Vanuatu Tourism Office is running a group famil.

To nab a spot, agents must complete the five modules to achieve 'Vanuatu Specialist' status and then submit 25 words or less on how they would 'Discover What Matters' in Vanuatu, by 17 Jun.

To register for the training and access Air Vanuatu's special \$50 agent fare, visit vanuatuspecialists.com.

OTG Africa 2-for 1

ON THE Go Tours has extended its buy-one-get-one-free offer on Africa overland safaris until the end of this month.

A highlight is the 18-night Cape to Falls, for AU\$900 per person plus local payments of US\$780pp.

The offer is valid for travel in 2016 and 2017.

For more info, [CLICK HERE](#).



FC have some summer fun



TEN Flight Centre agents from WA made Hong Kong their playground on a famil last month hosted by the Hong Kong Tourism Board and Cathay Pacific.

Staying at Stanford Hillview Hotel and Eaton Hotel, the group spent four days exploring the icons, the backstreets and life beyond the city in Hong Kong.

To get a view of the city, agents headed to The Peak with Vibrant Hong Kong before devouring a dim sum lunch at Jumbo restaurant and kicking back with a relaxing afternoon of shopping at Stanley Markets.

Next they ventured through the backstreets with a Hong Kong walking tour and a Local Street Eats Tour.

Exploring beyond the city, participants checked out Lantau Island where they met local fisherman in the small village

of Tai O and discovered the Big Buddha and Po Lin Monastery.

The famil was held to celebrate Hong Kong's Summer Fun campaign, which runs Jun-Aug each year, offering visitors privileges and discounts and access to a wave of events.

The group are **pictured** above.

T1 upgrades SYD

SYDNEY Airport has started the next stage of upgrades on its T1 International Terminal, improving navigation and gate lounges as well as enhancing retail and dining options.

New additions include The Marketplace, a new retail and dining precinct within T1 Departures with a variety of street food inspired fare along with new floor to ceiling glass windows and a raised glass roof will be installed.

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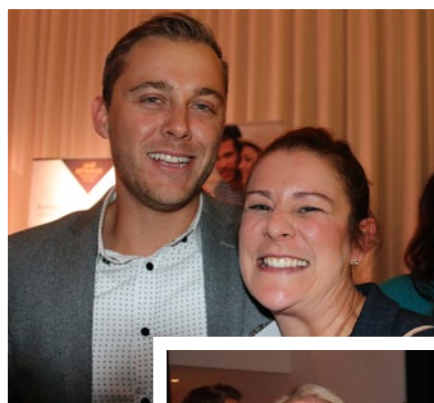
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- Fiji
- USA
- Indonesia
- South Africa
- Northern Hemisphere Ski

To get involved in our July features email Lisa at lisa@travelbulletin.com.au



ABOVE: The sponsors of the night line up, from left: Nishant Kothary, Instant Travel Group; David Hughes, Travel Counsellors; Alex O'Connor, Insight Vacations; Helene Taylor, JITO; Alan Glover from Etihad; David Paterson from the Travel Industry Exhibition; Trafalgar's Matthew Cameron-Smith and Travel Daily Group general manager Christian Schweitzer.

RIGHT: Wayne Ackerfield and Liz Hancock from Ackerfield & Goldberg Travel Associates with Kevin Garwood, Garwood & Turner Travel Associates.

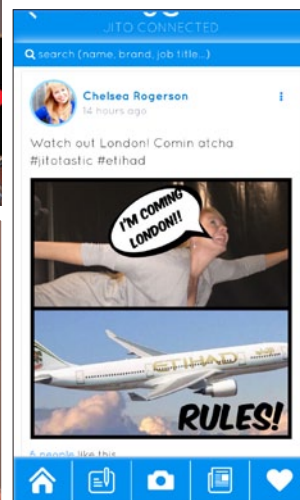


LEFT: Nathan Graham, recently appointed country manager for CheapFlights with Melissa Schembri of C&M Travel Recruitment.

RIGHT: Lara Burgermeister, Travel Counsellors; Lorie Raymundo, Travel Counsellors and Michael Stephenson of Royal Caribbean Cruise Lines.



LEFT: The overwhelmed winner, Chelsea Rogerson, about to accept her prize from Etihad Airways Vic/Tas/SA manager Alan Glover, and **below** is her winning selfie on the JITO Connected app.



ABOVE: Alexandra Morton, Globus Family of Brands; Mick Boylan from Sunlover Holidays; and Sarah Baxter of Chimu Adventures.



LEFT: The night's DJ, indie music producer Sa.May, mixes up some phat beats.

ABOVE: Suzana Blazevska of MTA Travel with Krystle Egginton and Veronica Curran from Travel Counsellors.

Mel networking goes off

LAST night several hundred travel industry people gathered at Melbourne's Docklands for the inaugural Travel Daily/JITO networking night in the Victorian capital.

The event took place at the same venue where the upcoming Travel Industry Exhibition will be held on 11 and 12 Jul, with guests enjoying an evening of conviviality and connection courtesy of key sponsors including Etihad Airways, Trafalgar, Travelpoint, Insight, Instant Travel and Travel Counsellors.

A big winner on the night was Chelsea Rogerson from Abercrombie & Kent, who took home a trip for two to London flying Etihad plus Avis car hire and accommodation courtesy of Instant Travel. She was selected as taking the best "selfie" on the night using the JITO Connected app.

Lots more pics now online at facebook.com/traveldaily.



Thursday 2nd Jun 2016

Travel Daily
First with the news

COLLETTE'S 100+ sales force met this month in Peru and Chile for their global sales conference. While the event involved plenty of work and meetings, there was also the opportunity to explore the destinations in order to better sell the experience to agent partners and clients.

Part of the journey included a day volunteering at the Hogar Mercedes de Jesus Molina Orphanage near Cusco, run by a group of dedicated nuns who

care for 11 orphaned girls, also producing a daily hot meal for those in need in the town.

The team took part in a painting and clearing a garden area for the future planting of fruit trees.

'Collette Cares' has backed the project for a number of years, assisting with the education and supporting the girls.

The Australian Collette troupe are **pictured** overlooking the Sacred Valley in Peru and include (from left) Diego Iraheta, Victoria bdm; Fran Gildon, North Sydney/ Northern NSW bdm; Alison Mead, business manager; John Warburton, Qld bdm and James Cartmell, national sales manager.

View a gallery of images from the event on **TD's** Facebook page - **CLICK HERE** for more.

Evergreen earlybear

EVERGREEN'S new Canada and Alaska brochure (**TD** 23 May) contains four "earlybear" deals for tours of 18 days or more, bookable until 30 Nov or sold out.

Couples can save up to \$3,545 with a two-for-one airfare deal, incl taxes or solo travellers can access up to \$1,775 of air credit.

Guests taking advantage of these deals can upgrade to Premium Economy from \$1,495pp and an early payment discount is also available.

WDH clarification

TRAVEL Daily wishes to clarify that World Drive Holiday's \$300 Myer/Coles gift card promo which featured in yesterday's issue is only valid for bookings paid in full and collected in the month of Jun.

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For over 25 years, Star Clippers has been providing unique sailing adventures to travellers across the globe.

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Industry Appointments

WELCOME to Industry Appointments, **Travel Daily's** Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Adelaide Airport has appointed **Jane Yuile** as its new Board Director. Yuile is highly respected in the South Australian business community holding several key board roles including State Chair of ANZ.

Nicole Cheramie has stepped up from Meetings & Events Manager at **InterContinental Sydney** to Director of Meetings & Events. She will oversee the sales & event operation across the hotel's 15 event spaces.

Perth travel agent **Simon Atherton** has joined **Travel Associates Australia's** team. Based in the company's HQ in Wembley, WA developing SAS (Southern African Safaris) Travel & Reps as a destination specialist for Southern Africa, while servicing his existing clients.

Global Hotel Alliance has announced that **Flo Lugli** is stepping into the newly-created role of Executive Chairman this week. Lugli will chair the GHA board and GHA's strategy committee of member brand CEOs, which oversees the evolution of GHA's products and services.

Andrew Gallard has been appointed as the new head of **Flight Centre Global Corporate Product**. Gallard has 16 years experience in with Flight Centre Travel Group including the past four years in its Corporate team. He will head up teams based in Australia and North America to oversee all hotel and car channel distribution.

Kurt Otto Wehinger is the new Area General Manager Oceania and General Manager **PARKROYAL Darling Harbour, Sydney**. He has more than 30 years of experience in the hospitality industry and was most recently the General Manager of the Marina Mandarin Singapore.

Small Luxury Hotels of the World is strengthening its presence in the region, announcing **Victor Wong** as Vice President Development, Asia Pacific effective immediately. He will work closely with newly appointed SLH of the World Vice President, Asia Pacific Mark Wong.

Reflecting the significant growth opportunity within the region, **IHG** (InterContinental Hotels Group) has boosted its local team with the appointment of **Abhijay Sandilaya** as Director of Development - Australasia, incorporating Australia, New Zealand, Papua New Guinea, Fiji, Vanuatu and French Polynesia.

Amadeus EK p'ship

EMIRATES and Amadeus have renewed their full content agreement ensuring the Dubai-based carrier's full inventory of fares and flights are available to Amadeus-connected travel agencies around the world.

VA Greening pact

SIR Richard Branson has initiated a three-year partnership between Greening Australia and Virgin Australia to help restore the Great Barrier Reef.

Known as Reef Aid, the project aims to raise \$10 million for the first stage of an estimated \$100 million reef restoration.

The Australian Govt Reef Trust is promising to match private contributions dollar for dollar up to \$2 million.

VA will also provide flights to help scientists and volunteers working on the initiative.

TM Allianz incentive

TRAVELMANAGERS will be giving away a new Mazda 2 Neo at its National Conference in Bangkok this Aug.

The prize forms part of a sales incentive sponsored by the company's insurance partner Allianz Global Assistance.

Personal travel managers who sell a minimum of 10 travel insurance policies between now and 31 Jul can enter the draw with each additional plan sold earning an extra entry.

Hawaii lose Pro Bowl

AMERICA'S National Football League (NFL) has exercised the opt-out clause of its contract with Hawaii Tourism Authority for the 2017 Pro Bowl.

The NFL All-Star game has been held in Honolulu for the past 35 years and will next year relocate to Orlando, Florida.

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- 2 Nights Hotel accommodation in Frankfurt, a City Tour, and 2 Day Frankfurt Public Transport Card

Click **HERE** to learn more about Lufthansa Premium Economy Class and visit **www.Germany.travel** for more information.

To win, have the most correct answers and the most creative entry to the final question. Send them to **lufthansa@traveldaily.com.au**

Q2. Can Lufthansa Premium Economy Class Fare be combined with Lufthansa Business and Economy Class?



A&K Masterchef tours

CHEF and TV presenter Justine Schofield will join Abercrombie & Kent guests on an itinerary through Peru next year.

The *MasterChef* season 1 contestant and host of Network Ten's *Everyday Gourmet* will accompany up to 18 people on the 10-day Taste of Peru itinerary explores Lima, the Sacred Valley, Machu Picchu and Cusco.

Departing on 04 Aug, the 10-day trip sees guests dine at some of Peru's top restaurants, sample rustic fare in small rural villages and participate in cooking demos, priced at \$10,595ppts.

A&K has also enlisted Schofield to participate on a culinary trip of Morocco from Casablanca to Fes, Rabat and Marrakech.

Departing on 05 Nov, the 10-day journey is priced from \$8,860ppts & incl culinary adventures through markets and kitchens of Morocco.

See **abercrombiekent.com.au**.

Swissôtel Thailand

SWISSÔTEL Hotels & Resorts has launched its fourth Thailand property, the 383-key Swissôtel Resort Phuket Patong Beach.

Targeting the MICE market it has meeting and banquet facilities with a ballroom catering for up to 350 people opening in Jul.

Save 30% when booking five nights or more until 30 Sep.

Walk Japan tours

AN ONLINE calendar showcasing a range of walking trips through Japan has been unveiled by Walk Japan.

The Summer, Autumn & Winter 2016 program offers small group itineraries across the archipelago priced from AU\$980pp, staying in traditional inns and ryokans.

Walks are ranked from level one (less than 5km of walking per day) to the challenging level six.

CLICK HERE to see more.

JAL revamp cuisine

JAPAN Airlines has introduced a new in-flight Japanese menu this month created by Chef Jun Kurogi on a range of its international routes, including Oceania flights.

Travel Daily
First with the news
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Agents enter Korea's DMZ



IT WAS style all the way for this group of agents who were hosted by Steven Heinrich from Consolidated Travel and Cameron Brown from Korean Air on a recent trip to South Korea. The group of agents from

Sydney and Melbourne travelled up the pointy end to Seoul with KE, experienced a temple stay courtesy of Crooked Compass and sampled some local fare.

They are **pictured** at the DMZ (Demilitarised Zone).



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All applications and contact will be treated as confidential.



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TRAMADA WHIZ

CUSTOMER DATA EXPERT

BRISBANE, SYDNEY OR MELBOURNE – UP TO \$95K PKG

Combine your top notch technical & operational corporate travel experience with your strong analytical skills when you join this market leader. You'll be responsible for collecting, cleaning, transforming and modelling data to formulate successful CRM strategies. Your adaptability will see you lead by example and embrace change within the team. A strong salary package and superb industry benefits on offer. Tramada skills and project management experience a must.

DEVELOP THE BUSINESS

CORPORATE SALES MANAGER

PERTH - SALARY PACKAGE \$80K+ OTE

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts with a lucrative salary package plus commission. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

*****NEW ROLE****

DIGITAL MARKETING DIRECTOR

SYDNEY –EXEC SALARY PACKAGE

Do you live and breathe everything digital? We are looking for a senior Digital Marketing Manager to lead the digital marketing strategy for this global travel giant. This is a newly created role with two direct reports. An agency background would be ideal for this role as we are looking for someone who has created and implemented concepts from scratch, this is a high level role so needs a high touch manager to lead the strategy. Please send your CV today.

INTERNATIONALLY ACCLAIMED HOTEL GROUP

SALES MANAGER – INDUSTRY TRADE PARTNERS

SYDNEY – SALARY PACKAGE UPTO \$90K+

This iconic hotel group is looking for a talented Sales Manager to manage their trade partners and leisure portfolio. Reporting to the DOS, your role will involve identifying new partners, retaining and building upon existing relationships, working with the marketing division to identify trade specific campaigns and present at major trade events, including escorting educationals. Interested? Want to know more? Call us now.

BE THE DRIVING FORCE

CALL CENTRE TEAM LEADER

SYDNEY - SALARY PACKAGE \$95 INCLUDING BONUS

Work for this leading Travel Company based in Sydney and lead their call centre operations. You will be responsible for leading a team of sales staff to meet and exceed, daily weekly and monthly targets, mentoring, training, developing and call coaching are all part of the role. You will come from a call centre background, have an understanding of telephony metrics and have lead teams to success. Don't delay, apply now.

A RARE OPENING IN THE SALES TEAM

NSW/ACT TRAVEL INDUSTRY BDM

SYDNEY –STRONG SALARY PACKAGE

This is a brand you want to represent, well known as a leader in their field, agents will greet you with open arms. Be the face of this brand calling on the industry to promote and sell this great product. Use your strong sales skills to increase revenue whilst also looking after your existing customers. If you love to be challenged and love finding new business opportunities whilst maintaining the existing then this is for you, send your CV today.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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CHINA SOUTHERN AIRLINES CONNECTING YOU TO THE WORLD

China Southern Airlines has more than 2,000 daily flights to 195 destinations in 40 countries and regions across the world giving you many reasons to take advantage of these Grand prizes on offer from Consolidated Travel.

Major Prizes:

The agent with the highest sales* during the month of June 2016, will win 2 Business Class tickets to Canton with 3 nights' accommodation.



Bonus Prizes:

\$80 voucher for every First/Business Class return ticket beyond China

\$40 voucher for every Premium Economy/Economy return ticket beyond China

\$30 voucher for every First/Business Class return ticket to China

\$15 voucher for every Premium Economy/Economy return ticket to China

Double your voucher for booking First or Business class on any of the below flight numbers between Australia and CAN

SYD-CAN v.v. CZ301, CZ302, CZ325 & CZ326, MEL-CAN v.v. CZ321, CZ322, CZ343 & CZ344

BNE-CAN v.v. CZ381 & CZ382, PER-CAN v.v. CZ319 & CZ320



中国南方航空
CHINA SOUTHERN AIRLINES



CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 01-30 June 2016 on 100% CZ itineraries ex Australia plated to CZ (784) in *VIC/NSW/QLD/WA. CZ codeshare or SPA add-on sectors are allowed. Inbound flight between China and Australia must be booked on CZ services only. Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. All winners must be an international travel consultant and full time employee of the agency in Australia. Vouchers are capped and all ticket claims must be emailed to promotions@consolidatedtravel.com.au by COB 07 July 2016. Consolidated Travel and China Southern Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 20 May 2016.

HOW TO STAND OUT IN A CROWDED SOCIAL MEDIA SPACE



in one week
2,205 industry
people made new
friend/business
connections on
this app!

JITO CONNECTED

what we love about facebook is it helped me stay connected to my family & friends no matter where they are in the world and most importantly nurture the relationships via posts.

we thought how COOL would it be if we could have a facebook/instagram-like concept for the travel & hospitality industry without all the cat photos.

after all we work 5 out of 7 days at least. we spend more time in our professional lives than we do our personal lives so why not share it with each other and nurture our industry, our industry friendships and grow our businesses together.

technology is changing the world... see for yourself how this app can be game changing for our industry.

together we can be more connected
and make a difference!



JITO CONNECTED APP can be downloaded from your apple or google store to phone or ipad.
also available on PC www.jitoconnected.com