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Monday 6th June 2016

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Qantas Hotels boost

QANTAS Hotels today revealed a major expansion to its loyalty-linked portfolio, with the number of hotels offering Qantas Points boosted from 13,000 to more than 140,000 globally.

Three QF points are now on offer per AU\$1 spent on all Qantas Hotels worldwide.

Amadeus certification

AMADEUS has been awarded IATA Level 3 NDC certification as an IT provider.

Level 3 NDC certification is the highest level available from IATA, covering end-to-end NDC coverage across Offer and Order management.

The move means airlines using Amadeus' new Altea NDC solution will have the option of distributing prices and fares, including ancillary and Fare Family content, using the "highest standard of NDC-XML messaging currently available," Amadeus said.

Webjet Cruise Republic deal

WEBJET this morning confirmed the acquisition of Online Republic (**TD** breaking news), which it described as a "market leading B2C business based in NZ with over NZ\$200m in total transaction value".

Webjet ceo John Guscic said the purchase leverages the company's core capabilities into the "attractive online car rental, motorhome and cruise segments".

For the year to 31 Mar Online Republic also generated pro-forma earnings of NZ\$12 million, with more than 90% of bookings generated outside of NZ.

The NZ\$85 million purchase

price will be paid as a combination of cash and newly issued Webjet shares, funded by a non-renounceable rights offer.

Brands operated by the firm include Car Rental Republic, Motorhome Republic, Cruise Sale Finder and Cruise Republic, with Guscic saying it is "highly complementary to Webjet's existing portfolio".

He said bringing Online Republic under the broader Webjet banner will provide the opportunity to accelerate the growth of the brands globally.

"We see significant opportunities in applying the benefit of our marketing and branding expertise, together with our scale, to drive market share gains across Online Republic's respective segments," he said.

About 12.9 million new Webjet shares will be issued under the deal which is expected to be finalised early next month.

EVA boosts Brisbane

TAIWANESE Star Alliance member EVA Air has announced a significant expansion of its services to Australia, with the increase of its Brisbane-Taipei services to five weekly from Oct.

The move more than doubles capacity on the route, with the carrier also set to change its BNE departure times to improve connections to its global network from its Taipei hub.

Last year Taiwanese passenger numbers via BNE jumped 17% to just under 82,000, with the expanded frequencies set to boost this by another 22,800.

Effective 05 Oct, EVA Air services to Brisbane will arrive at 9.50am and depart at 11.45am each Tue, Wed, Fri, Sat and Sun.

EVA Air has been operating flights to Brisbane, its only Australian port, for 23 years.

BNE ceo Julianne Alroe welcomed the boost, which will also see a significant increase in the airline's cargo capacity.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (click)

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QF rejigs Hawaii

QANTAS will introduce new fares for Flexi and Saver fare families from Australia to Hawaii on 11 Jun.

The fares can be sold from today and bookings under the current int'l fare structure will need to be ticketed on or before 10 Jun or they will be reassessed.

New Star Alliance standards

THE Star Alliance Chief Executive Board has approved several multi-million dollar IT projects, including the creation of a new Alliance Hub for baggage.

Scheduled to debut by the end of the year, the new application aims to simplify the process of retrieving baggage status and reducing issues with lost luggage.

Alliance ceo Mark Schwab said member carriers handle almost 1.7 million passengers every day and if things go wrong it is "highly annoying" for affected customers.

"We believe modern technology can be of tremendous assistance in reducing the number of baggage issues and providing faster and more accurate information for our customer service agents," Schwab said.

The airline chiefs also endorsed the development of standard processes for off-airport/self service check-in, fast bag drop technology at airports, baggage self-tagging and automated

document validation.

"Once implemented, these standards will not only provide smoother service to the Alliance's customers but also reduce infrastructure requirements and handling costs at all of the 1,300 airports the Alliance is serving today," Schwab added.

"This initiative represents another industry first and is created in full support of the IATA Fast Travel mandate...our member airlines have benefited significantly from standardisation in other areas and we are determined to drive this process forward now, together with airports and system providers."

UA boosting Tel Aviv

UNITED Airlines is set to lift capacity on the San Francisco-Tel Aviv route, with GDS screens indicating an increase from three weekly flights to a daily 787-8 operation effective from 17 Oct.

HNA plots Avianca?

SHARES in Brazilian carrier Avianca have surged more than 25% after reports that Chinese tourism and aviation giant HNA Group is looking at a possible acquisition of the airline.

The fast-growing HNA was last week confirmed as a new 13% shareholder in Virgin Australia.

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Travel Daily

First with the news

Monday 6th June 2016



Win Emirates flights to Europe!

EMIRATES is celebrating its 20th year in Australia, offering a lucky *travelBulletin* reader the opportunity to win two Business class tickets to any of the airline's 39 European ports via Dubai.

The details of the competition are revealed in the latest issue

of *travelBulletin* which is on its way to subscribers this week.

EK first launched in Australia in Jun 1996 with just four weekly Melbourne-Dubai flights - and now it operates 105 services each week from Australia.

To commemorate the milestone readers are invited to share a photo of their best experience or memory working with Emirates over the last 20 years, along with a 50 words or less description.

Pics could include anything from a trade fam'l with Emirates, going to EK-sponsored events such as the Emirates Melbourne Cup or Emirates Australian Open, or

"simply why you love Emirates".

To get the ball rolling **pictured** below are Lyn Keep from Show Group with Tim Harrowell in the Emirates Marquee at Flemington during the 2014 Melbourne Cup.

Entries can be emailed to comp@travelbulletin.com.au.



Starwood appoints

STARWOOD Hotels & Resorts has appointed Carolin Thievensen as Sydney-based account director with responsibility for global accounts in the MICE sector.

Also new to the team is Bridget Kroll who will represent upmarket brands including St Regis, W and The Luxury Collection in Aust/NZ.

IHG US investment

INTERCONTINENTAL Hotels Group has announced it will spend US\$200 million on its Crowne Plaza brand in the USA.

The three-year *Crowne Plaza Accelerate* plan will focus on increased sales and marketing efforts as well as improvement of the guest experience.

A major promotional campaign will be complemented by the launch of the WorkLife Room and technology-enabled public spaces.

Visit Sunshine coast

VISIT Sunshine Coast (VSC) has kicked off a recruitment drive to find a new ceo, following the resignation of Simon Ambrose last month (**TD** 10 May).

The new ceo would be responsible for strategic and tactical operations.

VSC is looking for an "experienced leader with considerable achievements in strategic tourism marketing and development, backed by established industry networks both locally and internationally".

For more details, email CEOVSC@edenritchie.com.au.



Window Seat

CHILDREN pooping in the gardens (**pictured** below), graffiti etched into public property and littering: that's just of some of the commotion that took place at Shanghai Disneyland's preview opening.

In fact, the crowds left such a terrible mess last month that the Chinese Government had to release a dedicated theme park etiquette guide.

The golden rules to help "maintain decorum" include: putting rubbish in the bins, respecting public property, refraining from damaging gardens and jumping queues.

Here's hoping the official opening in a couple of weeks is a little more civil!



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AirAsia X up KL/GC route

AIRASIA X is planning to increase its services from the Gold Coast to Kuala Lumpur, Malaysia from a daily frequency to 11 flights per week as of 01 Jul.

The four extra flights are a result of the carrier's success on the route, which offers low cost, long-haul travel between Asia and Australia.

"These four additional weekly services strengthens our long standing relationship with Gold Coast Airport and also our successful strategy in developing under-served markets," AirAsia X ceo Benyamin Ismail said.

Gold Coast Airport coo Marion Charlton said the extra flights would provide an additional 78,000 inbound seats per year which was "great news for the local tourism industry".

"The Gold Coast - Kuala Lumpur service is vital for the Gold Coast as it improves connectivity with major international markets

including China and India via Kuala Lumpur as a hub," Charlton continued.

The additional flights were secured through the Queensland State Government's Attracting Aviation Investment Fund.

Air Tahiti Nui deals

TO MARK the start of winter, Air Tahiti Nui has released three holiday deals inclusive of flights, for sale until 30 Jun.

Specials include five-nights at the Moorea Pearl Resort & Spa and two-nights at Manava Suite Resort Tahiti, from \$3,709ppts, or five-nights at Bora Bora Sofitel Marara Beach Resort and two-nights at the Tahiti Pearl Beach Resort from \$3,935ppts.

Also on offer is five-nights at Bora Bora Pearl Beach Resort and two-nights at Manava Suite Resort Tahiti from \$4,939ppts.

Visit www.airtahitiniui.com.au.

travelBulletin

June issue of travelBulletin out now

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Air NZ touches down in Vietnam



PASSENGERS on board Air New Zealand's inaugural flight between Auckland and Ho Chi Minh City were treated to a warm Kiwi welcome on landing with a traditional kapa haka performance.

Flight NZ269 departed Auckland at 1245 yesterday, arriving at Ho Chi Minh City's Tan Son Nhat International Airport at around 2000 Sat local time.

Pictured above is Cam Wallace,

chief sales and commercial officer, Air NZ; Haïke Manning, His Excellency the New Zealand Ambassador to Vietnam; Steven Joyce, NZ Minister of Economic Development and Tertiary Education; Nguyen Vu Tu, director of external affairs of Ho Chi Minh City; Viet Dung Nguyen, His Excellency the Ambassador of Vietnam to NZ and Tony Martin, New Zealand Trade Commissioner and Consul General.

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*Terms and conditions: Offer ends 9 June 2016 unless sold out prior. Advertised low season travel periods are for 27 September - 23 November 2016 and 16 January - 28 March 2017. More travel periods and destinations are available at higher fares. Advertised airfares are for return travel from Sydney, Melbourne, Adelaide and Brisbane on Sunday through to Thursday. Day of week surcharges apply. Sales fares from Perth are also available. Prices are correct at 13 May 2016 and small variations in prices may occur as a result of differences in airport taxes and charges. All flights after 1 July 2016 will incur a \$28 Dubai airport tax. Offer subject to availability and flight restrictions apply. Cancellation and change fees apply. ^\$100 add-on is for Economy Class return from Dubai and applies to the following European cities: Amsterdam, Zürich, Milan, Vienna, Madrid, Dublin, Athens and Lisbon. For full terms and conditions, please see your GDS, visit emirates.com/au or call Emirates on 1300 303 777. Other conditions apply.

SAA supports charity race day



HEAVY rain and gusts of wind on Sat did not deter more than 1,500 guests from attending the inaugural ASX Thomson Reuters Charity Horse Race Day.

Held at Rosehill Gardens Racecourse, the event raised in excess of \$200,000 for the children's, disability and medical research charities of 2016, as chosen by the ASX Thomson Reuters charity foundation.

A regular sponsor of the charity foundation, South African Airways country manager Australasia Tim Clyde-Smith, hosted a group of industry guests at the event for a full day of entertainment, which included a fashion show, live

music, auctions, raffles and more.

Pictured are: Rob Gurr, Ynot Concepts; Julie De Palo, Bench International; Tim Clyde-Smith, SAA; Yana Shvarts, South African Tourism and Svetlana Jovanovic, The Unique Tourism Collection.

Delta entertainment

DELTA Air Lines will provide its complete in-flight entertainment offerings free for all customers on two-class aircraft by 01 Jul.

Passengers on around 90% of the carrier's fleet will be able to stream hundreds of TV shows and movies on their own devices or on the seat-back screens.

SA Tourism records

A WHOPPING 38% increase has been recorded in tourism spending in South Australia in the year to Mar, according to stats from the latest Tourism Research Australia report.

Visitor expenditure rose to a record \$954 million while the number of visitor nights jumped by 13%.

International visitor numbers were up by 7.6% to 410,000, with more than a quarter of the visitors flocking to regional SA.

International visitor expenditure from Asia was up 44% with China leading the way, climbing 34%.

Tiger Aus \$20 fares

TIGERAIR Australia has released more than 20,000 one way fares for \$20 to celebrate the carriers 20m pax milestone.

The sale started at midday and lasts until 09 Jun or until sold out.

The hot fares cover 12 routes across TT's domestic network.

Belgium train crash

UP TO three people have been confirmed dead and at least 40 have been injured after a Belgian pax train crashed into the back of a goods train at 11pm local time on Sun on the line linking Namur & Liege in Belgium's east.

Ian Cook retires

AUSTRALIAN travel industry veteran Ian Cook is retiring following a career spanning more than half a century.

Aged 73 he will finish up in his role as air services coordinator at Carnival Australia to slow down - and cruise more.

His career started at Qantas at age 21 and included Air New Zealand and the cruise industry.

The Carnival Australia team will bid farewell to him on 27 Jul.

Tempo Croatia deal

TEMPO Holidays is offering savings of up to \$1,000 per couple off K200 and K201 Adriatic Cruises booked before 15 Jun.

Both options are eight-day voyages through the clear blue waters of the Croatian islands.

The K201 discount is available on departures of 23 Jul, 30 Jul, 13 Aug, 01 Oct, and 08 Oct with prices starting from \$1,808pp.

For K200, prices starting at \$2,021pp are available on trips leaving 23 Jul and 20 Aug.

It's just a short hop to the next leg when flying to South Africa via Perth.

Thanks to the opening of Perth Airport's new, world-class T1 Domestic Terminal, **Virgin Australia** and **South African Airways** are located under one roof. Travelling to South Africa via Perth is now a seamless transfer experience. Book this great travel option for your customers today.



Monday 6th Jun 2016

Seven Cycle funding

THE New Zealand Government will invest more than \$1.2 million into maintaining and upgrading the New Zealand Cycle Trail.

A total of seven cycle routes including the Mountains to Sea, Alps 2 Ocean, Old Ghost Road, Roxburgh Gorge & Clutha Gold Trails, Queenstown Trails and the Tasman Great Taste Trail, are set to receive the cash injection.

NZ Prime Minister John Key said the Great Rides attract thousands of people everyday and provide a significant boost to tourism.

"This funding will help ensure visitors can continue soaking up NZ's beautiful scenery," said Key.

Sth Africa warning

DFAT is advising Australian travellers to exercise a high degree of caution in South Africa with a potential terrorist attack imminent.

It comes after the US Govt received information that terrorist groups are planning to carry out attacks against places where US citizens congregate in South Africa.

Tourists are being warned to practice vigilance in areas such as upscale shopping areas and malls in Johannesburg and Cape Town.

Gridiron league to Qld

THE new National Gridiron League has penned a deal with Stadiums Queensland to stage inaugural games at Suncorp Stadium in Brisbane and at Cbus Super Stadium on the Gold Coast.

Qld Premier and Minister for Arts, Annastacia Palaszczuk, said the agreement will raise the game's profile in Australia and Queensland stood to benefit.

"Staging these games in Queensland will mean even more focus on our state, and the potential increased economic activity that goes with it," commented Minister Palaszczuk.

The National Gridiron League is scheduled to begin later this year.

US Rental car laws

US CAR rental agencies have been banned from offering vehicles which have been officially recalled.

The Safe Rental Car Act passed on Wed and will require all companies with more than 35 vehicles to complete repairs before renting out to customers.

Eurowings to Havana

EUROWINGS will add a weekly flight from Cologne/Bonn to Havana, Cuba.

Services will commence on 15 Dec, with flights to be operated using an Airbus A330.

The flight will take off from CGN at 1125 and arrive at HAV at 1850 local time.

Agents say "ni hao" to China!



AUSSIE agents traded in forks for chopsticks last month when China Travel Service, in conjunction of the China National Tourist office, flew the group over for a famil.

Travelling on Air China to Beijing, participants took in the Great Wall, Tianmen Square and Forbidden City.

From Beijing, attendees travelled forward to Chengdu to get up-close with Pandas, before moving on to the Jiuzhaigou in the Sichuan province to explore the UNESCO world heritage-listed National Park.

The travellers are **pictured** above striking a pose in front of Tiananmen Square in Beijing.

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Draw takes place June 15th 2016

DFAT France floods

HEAVY rains causing flooding in France has forced the closure of roads and rail links as well as some popular tourist attractions, warns DFAT.



SWISS International Airlines welcomed a delegation of Star Alliance chief executives last week (pictured), who were on their way to Zurich for their annual summer meeting.

Arriving on board the new Bombardier CS100 aircraft, the delegation's visit marks SWISS' 10 year anniversary since joining Star Alliance in 2006.

SWISS chief executive, Thomas Kluhr, marked the milestone by announcing the airline's plans to convert five of their CS100 orders into CS300s.

The flight to Zurich was the first passenger flight with the new Bombardier aircraft, with SWISS to take delivery of the first CS100 later this month which will enter service in mid Jul this year.

Hemsworth inspo

HOLLYWOOD heart-throb, Chris Hemsworth, took to social media to share recent family pics of Australia, as part of Tourism Australia's campaign to encourage more int'l travellers to book a holiday down under.

Hemsworth, who has more than 4.5 million followers on Instagram alone, will also share his destination content with Australia.com, Australia.cn and Aussie Specialist agents overseas.

Tourism Australia managing director, John O'Sullivan, said Chris Hemsworth had already generated worldwide exposure for the country as Tourism Australia's global ambassador.

"The huge profile which Chris enjoys internationally will ensure that these amazing Australian destinations, tourism product and experiences are showcased to millions," he said.

Malaita flts resume

SOLOMON Airlines has resumed a thrice-weekly service from Honiara to Auki in the islands' Malaita Province.

The carrier's Twin Otter and Islander aircraft will fly the route on Mon, Wed and Fri.

Once more work takes place on the runway, the airline is hoping to employ its Dash 8 on the route.

Vivid rained out

WILD weather in Sydney over the weekend prompted Vivid Sydney to switch off its light displays at Taronga Zoo, Martin Place, Sydney Harbour Bridge, The Rocks and Walsh Bay.

Organisers took to Facebook to ask people to delay their trip until weather conditions improve.

NT hologram display

THE Northern Territory will utilise the latest in 'mist holographic technology' to tell the story of the state's role in the construction of the Australian Overland Telegraph line in 1870.

Tourism Minister Adam Giles said the new displays will provide an incentive for tourists to extend their stay in the NT.

"The new holograms will celebrate our pioneering spirit and bring to life the little known stories of some of the people involved," he said.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Bentours - Expedition Cruising & Voyages 2017

A new regional destination, Canadian High Arctic, has made its way into Bentour's latest brochure. Venturing to the coasts of Baffin Islands and its deep fjords, majestic mountains and incredible glaciers, the tours offer opportunities to sight a variety of birdlife and marine wildlife - including the polar bear. Also new for 2017 is Russia Far East, & the Weddell Sea program for Antarctica, sailing the seas of Kamchatka, the Siberian coast, Wrangle Island and the Sea of Okhotsk.



Travelmarvel - Europe River Cruising 2017

Earlybird offers, Douro and Russia river cruises and new rail journeys are just a few of the features packed into Travelmarvel's range of European journeys in 2017. Douro in Portugal and Russia's lakes and waterways have made a debut, with three cruise and land combinations in Portugal on the *ms Douro Queen* and cruises in Russia aboard the *ms Surikov*. The number of Great Rail Journeys have been bumped up to eight and rail and cruise journeys have been introduced. The new brochure also offers Christmas river cruise holidays and land journeys.



Wildlife Safari - Indian Ocean

Maldives, Mauritius, Sri Lanka, Madagascar and Seychelles have been loaded into Wildlife Safari's latest Indian Ocean brochure. The brochure details a collection of resorts, hotels and hideaways, along with custom designed private journeys. In

Sri Lanka, journeys include the 12-day Sri Lanka in Style, 12-day Classic Bawa and 10-day Wonders of Sri Lanka. In Madagascar, choose from the five-day Classic Madagascar, or the nine-day Madagascar Discovery. For a touch of luxury, stay in a private villa in Mauritius, such as the Lux Belle Mare Villas, One&Only Le Saint Geran and Heritage the Villas.



Silversea - Voyages and Expeditions 2017

Silversea's latest brochure is bursting with over 260 itineraries exploring seven continents and more than 800 destinations. Boasting both ocean voyages and expeditions, a number of new additions are making an appearance in 2017. In Apr 2017, *Silver Muse* will kick off her inaugural year, in which she will visit 34 countries. Ocean voyage highlights include the World Cruise, Grand Voyage, and a number of visits to

special events and festivals, including the Monte Carlo Grand Prix and Festa del Redentore. In expedition cruising, *Silver Cloud* will join the fleet and a 16-day Colombo to Kolkata cruise will be introduced.

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Turkey sinks Airbus

TURKISH authorities have sunk an A300 Airbus into the Aegean Sea off the popular Kuşadası resort town in a bid to boost dive tourism in the region.

The retired 36-year-old plane was sunk over the weekend by a team of professional divers and will ultimately act as an artificial reef, attracting flora and fauna.

Int'l tourism in Turkey has declined by 16% over the past four months, according to the Turkish Culture & Tourism Ministry.

Solomon Islands stats

THE Solomon Islands tourism industry has had an impressive start to 2016 with international visitor arrivals jumping 23% to 3,362 visitors for Jan and Feb when compared to the same period in 2015.

Official Solomon Islands Govt statistics released this week show Aussie visitation was up 23.9% for the same period, reaching 1,351 people and accounting for 40.1% of total arrivals.

Double digit growth was achieved for the Island's top four markets: Australia, the US, Papua New Guinea and New Zealand.

Half price Taveuni

FIJI'S Paradise Taveuni is offering 50% off bookings made this month for all guests travelling before Apr 2017.

The sale celebrates the resort's reopening after it was forced to close in Feb due to the damage sustained in Cyclone Winston.

Paradise Taveuni reopened around a week ago.

To make a booking, contact your preferred Fiji wholesaler.

NT Catch the Sunset

A NEW documentary highlighting Northern Territory's tourism hot spots will be broadcast on China's QTV-1 network for the next fortnight.

Over one million viewers are expected to watch *Catch the Sunrise* each night as it follows Chinese star Lily Ji's quest to catch the sunrise or sunset each day.

Tourism NT has launched a dedicated Chinese website to support the screening.

Starwood signings

STARWOOD Hotels & Resorts Worldwide's North American hotel signings have more than doubled year-to-date over the same period in 2015.

Starwood's senior vp of North America development, Allison Reid, said the country was a strong market thanks to the phenomenal success and wide appeal of its lifestyle brands.

Agents off to Columbia Icefield



A GROUP of nine cruise specialists set off to experience spring time in the Rocky Mountains.

Attendees travelled with Rocky Mountaineer in luxury gold class domed carriages from Vancouver through to Banff.

Pictured enjoying the sights and sounds of the Columbia Icefield Glacier are: Lynn O'Meara, Barbara Sheriff, Tina Flower, Isabelle Chu, Poh Poh Tan, Samantha Fillingham, Caron Peacock, Tanya van Angeren and Denise Prowd.

AFL Round 11 Winner

Congratulations

SUSSANAH TENG

from *Travel the World*

Sussanah is the top point scorer for Round 11 of Travel Daily's AFL footy tipping competition. She's won a double pass to Taronga Zoo.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTFS/1601379; ACT permit TP 16/00359

Win a trip to Germany

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Lufthansa is giving **TD** readers the chance to win a Famil Trip for two to Frankfurt, valued at over \$5,000. The prize includes:

- Two return Economy Class to Singapore and Lufthansa Premium Economy class ticket to Frankfurt
- 5 days within 1 month German Rail Pass in First Class
- 2 Nights at Best Western Hotel Macrander in Dresden, a City Tour, and 2 Day Dresden Public Transport Card
- 2 Nights Hotel accommodation in Frankfurt, a City Tour, and 2 Day Frankfurt Public Transport Card

Click **HERE** to learn more about Lufthansa Premium Economy Class and visit **www.Germany.travel** for more information.

To win, have the most correct answers and the most creative entry to the final question. Send them to **lufthansa@traveldaily.com.au**

Q4. Can Lufthansa Premium Economy Class fares be combinable with SWISS and Austrian fares?



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at **www.traveldaily.com.au**.

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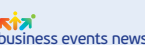
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Win a trip for 2 to Paris & Amsterdam

Runner up gets a magical weekend in Melbourne

Top 5 agencies with the highest growth will receive a \$1000 gift card
Stores who issue the first 100 tickets will receive a \$50 gift card



Incentive period: 09 May – 12 June 2016. Grand Prize will be awarded to the agent with the highest percentage growth vs same period last year on any Air France/KLM coded international flight via Self Plate or Air Tickets. They will receive economy flights and 3 nights accommodation in Paris and Amsterdam. The winning agency must meet a minimum \$5,000 sales criteria in any class on Air France/KLM in both years. Runner up prizes are based on second most improved sales over the same period last year will receive a magical weekend in Melbourne including flights from your capital city and 2 nights accommodation. The next 5 agencies with the highest growth will be awarded a \$1000 Gift Card. Infant, cancelled or refunded tickets are not eligible. Agents who issue the first 100 tickets will receive a \$50 Gift Card. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes are only open to full time international selling agents of helloworld Branded, Associate, helloworld for Business, My Travel Group and Air Tickets. Winners must be employed as such at the time of travel. Helloworld Limited and Air France/KLM reserve the right to cancel or alter the conditions of the incentive at any time.





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PERTH - SALARY PACKAGE \$80K+ OTE

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*****NEW ROLE****

DIGITAL MARKETING MANAGER

SYDNEY –EXEC SALARY PACKAGE

Do you live and breathe everything digital? We are looking for a senior Digital Marketing Manager to lead the digital marketing strategy for this global travel giant. This is a newly created role with two direct reports. An agency background would be ideal for this role as we are looking for someone who has created and implemented concepts from scratch, this is a high level role so needs a high touch manager to lead the strategy. Please send your CV today.

INTERNATIONALLY ACCLAIMED HOTEL GROUP

SALES MANAGER – INDUSTRY TRADE PARTNERS

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This iconic hotel group is looking for a talented Sales Manager to manage their trade partners and leisure portfolio. Reporting to the DOS, your role will involve identifying new partners, retaining and building upon existing relationships, working with the marketing division to identify trade specific campaigns and present at major trade events, including escorting educationals. Interested? Want to know more? Call us now.

LEAD YOUR TEAM TO SUCCESS

CALL CENTRE SALES MANAGER

SYDNEY - SALARY PACKAGE \$95 INCLUDING BONUS

Work for this leading Travel Company based in Sydney and lead their call centre operations. You will be responsible for leading a team of sales staff to meet and exceed, daily weekly and monthly targets, mentoring, training, developing and call coaching are all part of the role. You will come from a call centre background, have an understanding of telephony metrics and have lead teams to success. Don't delay, apply now.

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CLIENT RELATIONSHIP MANAGER – BOUTIQUE

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