



- ✓ No set-up costs
- ✓ No monthly admin fees
- ✓ Full back office support

Find us at the Travel Industry Exhibition, Melbourne & Sydney

www.travelconcepts.info

Toll Free: 1300 796 747

travel concepts

# Travel Daily

First with the news

Friday 10th June 2016

We make  
selling  
Japan easy



Book your customer's  
holiday with  
confidence.

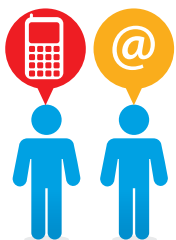
Enquire Now

## FC GDS contract up?

**FLIGHT** Centre is set to switch its long-running GDS contract in Australia and NZ from Travelport - due to expire on 30 Jun 2017 - to either Sabre or Amadeus.

Flight Centre & Travelport told *Travel Trends* they were unable to comment on the arrangement.

**Setting guests  
expectations  
so you can  
exceed them**



Find out  
how to here.

★★★★★  
staratingsaustralia

## Another China VA investor

**VIRGIN** Australia says it looks forward to discussing a proposed acquisition of the bulk of Air New Zealand's shareholding to Chinese conglomerate, Nanshan Group (*TD* breaking news).

Air New Zealand this morning revealed it had entered into a Sale & Purchase Agreement with Nanshan Group to buy 19.98% of its 26% stake in Virgin Australia Holdings Limited.

The privately-owned Nanshan Grp is ranked as one of China's top 500 firms and has interests across a range of industries including aviation, launching the Qingdao-based Qingdao Airlines two years ago, which operates a fleet of Airbus A320s across China.

The sale, subject to regulatory approvals from authorities in China, will see Air NZ sell its shares in VAH at \$0.33 per share for more than \$260 million.

It's also proposed that Nanshan will have a representative on the Virgin Australia board.

"The sale will allow Air New Zealand to focus on its own growth opportunities, while still continuing its long-standing alliance with Virgin Australia on the trans-Tasman network," said Air NZ chairman Tony Carter.

NZ added the Nanshan Group "intends to support the outcome of the Virgin Australia capital structure review" announced in Mar (*TD* 21 Mar).

After the flagged sale, Air New Zealand will mull options for the remaining 6% slice of VAH.

Combined with the recently announced HNA stakeholding, Chinese carriers will own about one-third of Virgin Australia.

### Today's issue of *TD*

*Travel Daily* today has eight pages of news & photos, plus full pages from: (click)

- Albatross Tours
- Travel Trade Recruitment

**Discover Your Dubai**

Offer ends 31 July 2016

**SAVE UP TO 40%\***  
on regular room rates

*\*Conditions apply.*

**DUBAI** viva! holidays

## EK KK's MEL daily x2

**EMIRATES** has confirmed flights EK408/409 will operate as direct services between MEL-DXB (*TD* yesterday), with a spokesperson telling *Travel Daily* the change will provide pax with "improved one-stop connectivity...to more than 140 int'l destinations".

## SPIRIT OF THE CENTRE

Featuring Field of Light, Uluru



### Melbourne to Alice Springs

5 days | departs Jul 15

### Uluru to Cairns

6 days | departs Jul 17

Click to View More

Australian Air Holidays®



**BECOME A VANUATU SPECIALIST BY 17 JUNE FOR YOUR CHANCE TO WIN A PLACE ON OUR NEXT FAMIL**

Vanuatu  
DISCOVER WHAT MATTERS

REGISTER NOW

Air Vanuatu  
www.airvanuatu.com



**Japan Cherry Blossom Tour**  
**[15 Days]** Fully inclusive from **\$6,880**  
 26/03/2017 | 1300 842 688 | sales@mwtravel.com.au

# Travel Daily

First with the news

Friday 10th June 2016



**EUROPE RIVER CRUISING 2017**  
[CLICK TO VIEW DEALS](#)



**UNFORGETTABLE**  
**CANADA & ALASKA**  
**FEATURING USA**  
**2017**  
**NEW BROCHURE OUT NOW**  
  
**NATIONAL TRAVEL INDUSTRY AWARDS**  
**FINALIST 2016**

## Hyatt Regency to Sydney

**STARWOOD** Hotels & Resorts' Four Points by Sheraton brand will exit Sydney at the end of Nov, with the property to be rebranded under Hyatt Hotels Corporation's upmarket Hyatt Regency entity.

The management deal with M&L Hospitality affiliate will mark the return of the Hyatt Regency brand to Sydney after a long hiatus.

Starwood has managed the property under the Four Points by Sheraton brand for 16 years.

Owners are investing \$250m on a redevelopment and facelift of the property, which includes the addition of a new 24-storey tower (**TD** 19 Feb 13) & 222 extra rooms.

A 272-seat all day dining venue

is being added along with the "only hotel rooftop bar in Sydney and a Regency Club lounge" with views of the harbour, as flagged by **Travel Daily** (**TD** 19 May 15).

Once complete, Hyatt Regency Sydney will be the largest upscale, full service hotel in Australia, Hyatt says, with 892 rooms.

"We are thrilled to work with M&L Hospitality to bring the Hyatt Regency brand back to Sydney," Hyatt's group president - Asia Pacific, David Udell said.

"This hotel will resonate with business & leisure travellers alike, and furthermore, we believe this hotel will be a leader in providing outstanding exhibition and function spaces so meeting planners can enable attendees to have a great experience."

The changing of the flag will see the Four Points brand depart Sydney, but only for a short term.

"Starwood is committed to exploring opportunities to further expand the Four Points by Sheraton brand and looks forward to announcing the return of the brand to Sydney by the end of the month," a spokesperson told **TD**.

## QF fare update sesh

**QANTAS** will next week host four webinar sessions covering airfare rule interpretation and processes of round-the-world and return international airfares.

The webinar will also provide an update on the Qantas Agent Debit Memo Policy.

Sessions will be held at 0830, 0930, 1030 and 1430 (AEST) - see [www.qantas.com.au/agents](http://www.qantas.com.au/agents).

## IATA tips lower fares

**THE** International Air Services Commission (IATA) has forecast global airfares to "decline further" in the near future, as jet fuel prices begin feeding through.

According to IATA's latest Airlines Financial Monitor for Apr/May 2016, airfares have dropped by around 5% year-on-year in constant exchange rate terms in 2016 so far, however flagged change may be imminent.

"With oil prices up more than 80% since Jan, the stimulus to demand from lower airfares is likely to fade in H2 2016."

IATA added global airline share prices have continued to "underperform" this year, falling by 3% last month and 11% for the year ending May, with Asia Pacific airlines reporting the biggest month-on-month slide (-5.2%).

**MEANWHILE**, IATA said annual growth in global passenger traffic slowed to 4.6% in Apr, its slowest pace since Jan last year.

The organisation cited the Brussels terrorist attack in Mar as a contributing factor for the dip, however adding "the global market has made a robust start to 2016 this year to date".



Welcome to London Heathrow  
 Look Forward  
**London 1360** Starts from AUD  
**5-STAR AIRLINE**  
 Garuda Indonesia The Airline of Indonesia  
 T&C's apply



**Excellence in Flight**  
**KOREAN AIR**  
 Sydney (02) 9262 6000  
 Brisbane (07) 3226 6000  
**THE ALL NEW PRESTIGE CLASS**  
**PRESTIGE SUITES**  
[www.koreanair.com](http://www.koreanair.com)

## LUXPERIENCE

INSPIRING MEANINGFUL CONNECTIONS

18 - 21 SEPTEMBER 2016 SYDNEY

CLICK HERE TO REGISTER NOW  
[luxperience.com.au](http://luxperience.com.au)



The Southern Hemispheres  
 only global luxury &  
 experiential travel trade event  
 REGISTER NOW FOR BUYER &  
 EXHIBITOR OPPORTUNITIES



**jito** job seeker  
hundreds of jobs  
now on  
jito.co

view jito

jobs in travel, hospitality & tourism

# Travel Daily

First with the news

Friday 10th June 2016

EvergreenTours  
A World of Discovery

2017 EUROPEAN RIVER CRUISING  
NEW FRANCE & PORTUGAL

## Accom data collation

**PROPOSALS** have been sought by the Australian Government to establish a potential new method of data collection for national tourism accommodation providers.

Austrade has been tasked to identify a "long-term solution" for data collection services.

"This data collection is for the purpose of providing short-term tourist accommodation statistics for which the Australian tourism industry relies on to underpin investment and planning decisions," Austrade says.

Previously the service was provided by the Australian Bureau of Statistics through the 'Survey of Tourist Accommodation' (STA).

"Tenderers should ensure they are completely familiar with the scope and methodology of the ABS' STA," Austrade added.

Two years ago, Tourism Accommodation Australia urged the Federal Govt to provide long-term support for the collection of the data, with md Rodger Powell saying data collected from the STA was "essential" for investors and analysts (**TD** 25 Jun 14).

Under the new arrangement, tenderers will be required to provide an expanded scope to include hostels, caravan parks, B&Bs, holiday letting and other accom with less than 15 rooms.

Austrade has also called for improved frequency of results reporting and enhanced delivery timeframe.

Proposals are sought by 12 Jul - for more info, **CLICK HERE**.

## AC to push for investment

**SENIOR** execs from Air Canada will hold talks with the Canadian Government next month, seeking greater investment in tourism infrastructure.

Last week in Brisbane, Air Canada's regional sales director Asia, Australia & New Zealand, PK Lee told **Travel Daily** he plans to meet with Destination Canada at its HQ in Toronto where he will push for more dollars being spent on tourism projects.

Lee said Air Canada holds high expectations for the brand new Vancouver-Brisbane service, but said for aircraft to be full there needs to be more hotels across Canada for Aussies to book.

"Travel agents keep telling me they can't get accommodation in popular tourist areas in Canada.

"That needs to be addressed," Lee explained to **Travel Daily**.

By committing two Boeing 787 *Dreamliner* aircraft to the BNE route, Air Canada is investing the equivalent of \$600 million in state-of-the-art aircraft to the new Australian service, Lee said.

"We need to sit down [with Destination Canada] to find a strategy moving forward because we want our aircraft full."

**MEANWHILE**, Air Canada has arranged new SPA (special prorate agreement) fares with Virgin Australia on around 20 regional routes to generate greater feeder traffic for the BNE-YVR service.

AC general manager Australia/NZ Paul McLean said the SPA fares were not limited to Australian ports but would also encompass select transTasman flights operated by Virgin Australia.

SPA fares are also available on a handful of Qantas services.

## APT incentives

**APT** has introduced a range of early booking incentives to coincide with the launch of its new Kimberley & Outback Wilderness Adventures 2017 brochure today.

Air credits of up to \$1,300 per couple are available on the first 100 bookings for each tour, and an Early Payment Discount of up to \$400 per couple is available for those who deposit and pay in full 10 months before departure.

For more information, see [kimberleywilderness.com.au](http://kimberleywilderness.com.au).

## New WA campaign

**WESTERN** Australia's Premier and Tourism Minister Colin Barnett has launched the new tourism marketing campaign 'Just Another Day in WA' which is expected to significantly boost the state's economy.

The push was to highlights the things locals take for granted but visitors find extraordinary.

Phase one includes eight films set in the state to be distributed via TV, online, digital and print plus user generated content.



## Window Seat

**A JUDGE** has ruled Delta Air Lines cannot be sued for refusing to ship a Texan man's rhino trophy carcass home from an African safari trip.

The hunter, who paid \$350k to kill the endangered animal expected he'd have no problems bringing his 'prize' home but the airline refused on the grounds that the rhino is part of the 'Big Five' game animals.

Delta Air Lines has put a ban on the shipment of these wild animals in response to public outcry about poaching.

The plaintiff was outraged at the carrier but the airline is completely in the clear and it comes down to one rule: airlines can ship, or not ship, whatever they choose, so long as it applies to all passengers equally.

## QF Queenstown boost

**QANTAS** will add 13 extra services from Sydney to Queenstown during Jul and Aug to cater for the ski season.

During this period QF will offer twice-daily flights on selected weekdays and a second daily service on Sat 06 and Sat 14 Aug.

QF said booking patterns point to more Aussies choosing to take a New Zealand ski break.



Switzerland.  
get natural.

**RAILEUROPE**

**BECOME A SWISS SUPERSTAR**

With a chance to win monthly prizes

[www.theswisspasssuperstar.com](http://www.theswisspasssuperstar.com)

Swiss Travel Pass  
SuperStar



## APT Group Sales Manager Sydney OR Melbourne based

*An amazing opportunity to join one of the travel industry's top sales teams!*

This role will be accountable for implementing and delivering upon sales plans and targets that align with the overall strategic business plan for APT Groups and Charter business unit.

To be successful you will have a proven track record of achieving sales targets within the Australian travel industry in a leadership role and love being away from your desk building and maintaining relationships.

For further information about the role and to apply please visit [aptouring.applynow.net.au/](http://aptouring.applynow.net.au/) or call Sam on 03 8526 1300.



Friday 10th June 2016

## QTIC World Conservation Day



**THE** Queensland Tourism Industry Council (QTIC) hosted a World Environment Day luncheon in Brisbane last Fri at the Queensland Art Gallery & Gallery of Modern Art.

The event was the second annual QTIC World Environment Day celebration, bringing together 160 leaders and reps

from Queensland's tourism and business community.

**Pictured** above are: Julieanne Alroe, ceo & md of Brisbane Airport Corporation (left), panellist Graham Turner, md Flight Centre and Rick Myatt, director of AFTA Education and Training checking out Queensland's natural fauna.

## Experience Las Vegas

Join our webinar

CAESARS  
ENTERTAINMENT

## NAAP calls for seat rules

**THE** National Association of Airline Passengers (NAAP) has written a submission calling on new standards for a minimum seat pitch and width after learning some airlines have been installing more seats than the manufacturer's original design. NAAP claims many passengers find higher density seating "uncomfortable, unhealthy, and even dangerous".

"Higher density seating can create conditions that can test the patience and equanimity of the most seasoned travellers and aircrews, and even lead to in flight altercations," NAAP said.

Neither seat width nor seat pitch is currently regulated by the Federal Aviation Administration.

"We believe there is a need for the FAA to set uniform, minimum standards for seat width and seat pitch," they continued.

NAAP recommends a minimum

seat width of 19 inches and a minimum seat pitch of 36 inches.

They also note that although the average person is continuing to get larger & heavier "airlines are slimming seats and adding rows".

They noted airfares may need to be increased to make up for lost revenue; however passengers would be more comfortable.

### Delta back into BRU

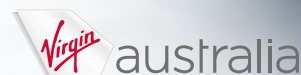
**DELTA** Air Lines is set to restart its Brussels-Atlanta service from 26 Mar 2017, doubling its network to Belgium.

The route, to be operated by a 225-seat Boeing 767-300 will be the only nonstop flight between the Belgian capital and Atlanta & will operate daily during summer.

The route was shelved in Apr (**TD** 05 Apr) following a downturn in traffic on the route following Mar's terrorist attacks.

*It's just a short hop to the next leg  
when flying to South Africa via Perth.*

Thanks to the opening of Perth Airport's new, world-class T1 Domestic Terminal, **Virgin Australia** and **South African Airways** are located under one roof. Travelling to South Africa via Perth is now a seamless transfer experience. Book this great travel option for your customers today.





Friday 10th June 2016

## Air China to San Jose

**AIR** China has announced the launch of a thrice weekly non-stop flights between San Jose and Shanghai.

Commencing 01 Sep, services will be operated by an A330-200 aircraft and CA829 & CA830 will depart 1330 and 1230 respectively, flying Tue, Thu & Sat.

## QATAs to the Top End

**DARWIN** will play host to the Qantas Australian Tourism Awards (QATAs) on 24 Feb.

More than 800 people are expected to attend the annual Awards, including industry partners and state/territory tourism award winners.

QATAs will feature 25 categories with the winners of each state and territory competing for Gold, Silver and Bronze recognition.

The event will be held at the Darwin Convention Centre.

It's the first time the QATAs will be held in Darwin.

## 10 Viking itineraries

**VIKING** Ocean Cruises has announced 10 new sailings traversing Europe, the Americas & the Caribbean, including Cuba.

New Trips include the Trade Routes of the Middle Ages; Venice, the Adriatic and Greece; South America and the Caribbean; New York, Bermuda and the Western Indies; Iconic Cities of the Western Mediterranean; Central American Shores and Cuba; From the Caribbean to the Amazon; Southern Mediterranean Discovery; British Isles Explorer and Italian Sojourn.

Itineraries range from eight-days through to 22 - **CLICK HERE**.

## NZ AKL-TBU-APW

**AIR** New Zealand plans to introduce Boeing 787-9 flights from Auckland through to Samoa and Tonga over the Christmas and New Year period, according to local GDS displays.



## Thailand Roadshow success



**TOURISM** Authority of Thailand recently hosted its annual Amazing Thailand Roadshow, connecting almost 50 sellers with close to 300 buyers across the three events.

The roadshow was held at The Langham in Auckland, The Crown Promenade in Melbourne and Sheraton on the Park in Sydney.

Representatives from hotels, resorts, tour companies and airlines came from various parts of Thailand to present at each city, with operators from well-

known destinations such as Phuket, Koh Samui and Bangkok joined by upcoming places such as Khaolak, Hua Hin, Chiang Mai and Chiang Rai.

The Amazing Thailand Roadshow is an annual event held around May for Australian and New Zealand travel professionals to network and update their knowledge on Thailand's tourism offerings.

The travelling Thai delegation are **pictured** above at the Sydney event.

## Launch your career

AIR NEW ZEALAND 

## We're seeking great sales leaders

**If you're up for a challenge and interested in a Senior Sales Leadership position in Sunny Queensland or Western Australia, we have an exciting opportunity for you! You'll grow your Sales Leadership career and catch some sunshine on your way up!**

The Australian market is a key pillar in Air New Zealand's growth strategy and we're adopting a state structure that reflects our business objectives of "working with the right partners in the right markets"; delivering a seamless journey for our customers and sharing Air New Zealand with the world.

We have newly created **Senior Sales Leadership** positions. These roles are critical for our success and competitiveness in the Australian market place. Reporting to the Regional General Manager - Australia, you will be leading from the front and will work collaboratively with the wider leadership team to lead and manage change successfully.

We are on an incredible journey, making meaningful contributions to Air New Zealand's global success. Be part of our success story as we grow our presence in the Australian market as a dynamic international airline, servicing gateways across New Zealand and beyond.

Click on link(s) to find out more about opportunities in Australia.

<https://careers.airnz.co.nz/where-in-the-world/australia/roles>

**State Manager - Queensland**

**State Manager - Western Australia**

A STAR ALLIANCE MEMBER 

[careers.airnz.co.nz](https://careers.airnz.co.nz)



# Agents test out Tahiti



**ISLAND** Escape Cruises showed off Tahiti's Society Islands to a group of Aussie and Kiwi agents on a recent fam.

Representatives from Hawthorn Travel Melbourne and Mary Rossi Travel Sydney, were among the first to experience Island Escape Cruises' French Polynesian itinerary, which will offer its first season from May-Oct.

Sailing on the *Island Passage*, the party indulged in a five-day taster trip from Raiatea to Bora Bora via Huahine and Taha'a.

Highlights include scenic lagoon cruising and fine dining on the 42m-long vessel, a river safari in Raiatea, 4WD eco-tour of Huahine

& snorkelling safaris in the lagoons of Taha'a & Bora Bora.

**Pictured** enjoying the cruise are: Poul Nielsen, Hawthorn Travel Melbourne; Alicia Sutton, House of Travel Matamata; Michelle Williams, Calder & Lawson Hamilton; Lee Broadbelt, House of Travel Orewa; Rob Thompson, Tahiti Tourisme; Erica Banks, House of Travel Newmarket; Carl Sutton, House of Travel Morrinsville; Melissa Ferguson, Mary Rossi Travel Sydney; Sharon Waipouri, House of Travel Whangarei; Katrina Stewart, Travelcom Mount Manganui and Jacqui Kennedy, House of Travel Product Cruise.

## \$2.4m tourism boost

**THE** Queensland Government has announced it will allocate \$2.4 million from the state's budget into building a public mooring infrastructure along the Great Barrier Reef to create 'scenic drives by the sea'.

Minister for Environment and Heritage Protection Dr Steven Miles said the funding would extend the mooring network along the Reef, as well as boost local tourism opportunities for marine operators.

"This project will not only open up more opportunities for marine tourism operators to help people explore the reef, but is an important investment in protecting one of Queensland's most important and iconic assets," Miles said.

## Aussies plan ahead

**AUSSIE** travellers are more likely to book ahead, confirming their accommodation an average of 40 days prior to international trips, according to Agoda's recent Travel Smart study.

Hong Kong travellers made reservations the longest in advance, with an average of 42 days, whilst Taiwan, Australia and Russia came in equal second with 40 days, followed by Sweden at number five with 38 days.

Friday 10th June 2016

## Tas Parks damaged

**SEVERE** weather and flooding over the past week has caused significant damage to parks and reserves across northern and northwestern Tasmania.

Mole Creek Caves are closed, along with Liffey Falls, Walls of Jerusalem, Carr Villa Road, mountain bike tracks at Trevallyn and Kate Reed, Tamar Island Wetlands Centre and boardwalk, The Westmoreland Falls walking track and Warrawee Conservation Area at Latrobe.

For more details, [CLICK HERE](#).

## More sports on ice

**EMIRATES** has introduced a second dedicated sports channel to its in-flight entertainment system, *ice*.

Sports 24 Extra is available on over 90 of Emirates' Boeing 777s, complementing the existing Sports 24 channel and airing live matches from tournaments such as UEFA Euro 2016, NBA, Formula 1, Wimbledon as well as the Rio 2016 Olympics in Aug.

**ATEC**  
Australian Tourism Export Council  
[www.atec.net.au](http://www.atec.net.au)

## Are you International Ready?

If you're in the business of welcoming international visitors, ATEC KITE workshops and virtual classes will have you flying with International Ready know-how!

**KITE**  
Know-How for Inbound Tourism Excellence

Get back to basics with tourism export know-how

Fly into new markets with our market modules

**KITE**  
Know-How for Inbound Tourism Excellence  
Export Know-How

**KITE**  
Know-How for Inbound Tourism Excellence  
China Insights



## Velocity-MilleMiglia

**VIRGIN** Australia's Velocity Frequent Flyer program has partnered with Alitalia's MilleMiglia program, following the codeshare p'ship between the carriers announced in Apr.

From today, Velocity members can earn Velocity Points and Status Credits on all Alitalia operated services, while MilleMiglia members can earn Miles on all VA domestic, short- and long-haul in'l services.

Velocity and MilleMiglia members will also be able to use their points to purchase Reward Seats on each other's flights.

## Star Ratings 360° vids

**TWO** 360° videos have been released by Star Ratings Australia as part of its Star Tripping marketing campaign.

The videos zone in on the Barossa Valley Vineyard Cottages in SA, the Cradle Mountain Highlanders and the Seaview Retreat on Bruny Island in Tas and are designed to give guests the "full picture" of their accom.

Watch the videos **HERE**.

## \$17m for Niagara Falls

**MORE** than US\$17m has been allocated to restore and enhance the natural beauty of Niagara Falls State Park.

The funding is part of a previously announced \$70 million commitment to revitalising the park, enhancing its facilities and attracting more visitors.

Improvements going ahead this year include the restoration of Terrapin Point, renewal of the Cave of the Winds Pedestrian Plaza and Stedman's Bluff and construction will begin this month on a Cave of the Winds facility.

## Buley Rockhole renos

**UPGRADES** at Litchfield National Park in the NT have are complete, with \$1.3m being used to relocate the car park & create a new day-use area to cater for increasing visitor numbers.

## Jubilee scrapped

**THE** former *Carnival Jubilee* has reportedly gone to scrap, after its China-based owner, HNA Cruises ceased operations and was unable to sell the vessel.

## Mantra Adv webinar

**MANTRA** Wild Adventures is holding a webinar on their 16-night Wild Heart of India Safari on 23 Jun at 1630 AEST.

To register, **CLICK HERE**.

## Disney hits the road



**OVER** 800 agents and wholesalers will attend the 2016 Disney Days roadshow underway across Australia and New Zealand throughout the month.

Yesterday's Sydney event updated attendees on the new developments across Disney parks including a sneak peek of the Shanghai Disney Resort ahead of its opening next week.

2017 is shaping as a big year for the group with a new resort opening in Hong Kong, Disneyland Paris celebrating 25 years and Pandora, the land of Avatar opening at Walt Disney World Resort in Florida.

Speaking with *Travel Daily*, David Clark, head of travel and business development for Disney said that Australia is the third highest source market, making up the largest volume of visitors from the APAC region to Disneyland Paris.

Demand from the region

has prompted the creation of a 10-day pass for Aussies & Kiwis travelling to Disneyland in Anaheim.

Coinciding with the roadshows is a Disney Mega Fam, supported by Delta Air Lines and Virgin Australia, with Rachelle Moore of Flight Centre marketing yesterday winning a spot to experience Walt Disney World Resort in Oct.

Moore is **pictured** above (centre) with the Disney Destinations team: David Clark, Mickey Mouse, Louise Walker, Michael Cassis and Holly Kelly.

See **Facebook** for photos.

## Partner Hotel Prog

**INDEPENDENTLY** owned and managed hotels can now access a range of management and marketing support services from Pacific Resort Hotel Group under the newly-launched Partner Hotel Program.



## BUSINESS DEVELOPMENT MANAGER NSW / ACT

An exciting business development opportunity exists with Travellers Choice, Australia's leading independent retail travel agency group. This role is suited to an energetic self-starter, with strong industry relations, diverse business development experience and excellent communication skills. You'll work as a trusted and integral team member reporting directly to the General Manager Sales and responsible for developing the group's membership network and preferred supplier sales in New South Wales and the ACT.

Key responsibilities include development of the agency network, maintaining preferred supplier relations, providing support and promoting sales and marketing activity amongst member agents, and contributing to achievement of the Company's strategic objectives.

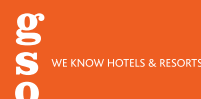
Our fast-paced and supportive environment will offer you lots of benefits, including a competitive salary, a friendly team and flexible working arrangements. This is a challenging role that will deliver great rewards to the right applicant.

Applications should be addressed to Nicola Strudwick, General Manager Sales on [nstrudwick@travellerschoice.com.au](mailto:nstrudwick@travellerschoice.com.au).

## GREAT SOUTHERN OUTBOUND HAVE AN EXCITING OPPORTUNITY FOR A SALES AND MARKETING CO-ORDINATOR/PA TO DIRECTOR.

We're looking for an enthusiastic and outgoing professional, with excellent written and verbal communication skills to join our Sydney based team. If you're looking for a dynamic and flexible role with lots of variety, and believe you have what it takes – **we want to hear from you!**

Email your resume to Olivia Kent  
[admin@greatsouthernoutbound.com](mailto:admin@greatsouthernoutbound.com)  
[www.greatsouthernoutbound.com](http://www.greatsouthernoutbound.com)



Friday 10th June 2016

## POP! PITSTOP concept

**POP!** Hotels has unveiled its new logo (pictured) and PITSTOP, a cafe/convenience store concept.

TAUZIA chief brand and product officer, Irene Janti described PITSTOP as a "interactive social hub for young business professionals and millennial travellers".

"We wanted to create an inviting and easy going venue to reflect the dynamic spirit of the young and vibrant new generation."



## Azores agent famil

**FAMTRIPS.TRAVEL** is inviting agents to register for its seven-day famil exploring Terceira Island in the Azores.

The itinerary features two nights accom in Deluxe Hotel on Terceira Island, a three-night stay at Deluxe Hotel on San Miguel Island, breakfasts & lunch, full touring of both islands and more.

To register your interest for the famil, **CLICK HERE**.

## Skyteam PEK lounge

**BEIJING** Capital International Airport will receive a new SkyTeam lounge.

Slated to open from Q4, construction on the facility has already begun.

The addition will be Skyteam's sixth branded lounge, joining London Heathrow, Istanbul Ataturk, Sydney, Hong Kong & most recently Dubai (**TD** 13 Apr).



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Save up to \$800 per couple on stays at the Chateau Royal Beach Resort & Spa with **New Caledonia Travel Connection**. The offer includes accommodation, flights and transfers. Package highlights comprise of free daily wi-fi, entry into the Aquatonic Pool and breakfast daily - **CLICK HERE** for more information.

In celebration of the Queens Birthday weekend, **Qantas** has launched a deal on Economy return flights from Sydney to London, with prices starting from \$1,605. Select travel dates apply - **CLICK HERE**.

Combine a river cruise and coastal voyage in Burma with **Pandaw Expeditions** and save up to US\$2,117 per couple. The back-to-back offer is valid on 12 departures between Oct and Mar 2017. For full details, call 1300 783 188.

**Australis** is offering a free night's accommodation in the Patagonian city of Punta Arenas before or after 14 cruises next summer to Cape Horn and the fjords and glaciers of southern Chile and Argentina. The deal is valid from now until 31 Jul. Visit [australis.com](http://australis.com) for more.

Set sail on **Royal Caribbean's** *Ovation of the Seas* during her maiden season from just \$3,199 for the first passenger and \$1,599.50 for the second. The 12-night South Pacific and New Zealand itinerary departs Sydney on 28 Jan. Deal ends 02 Jul. More info at [royalcaribbean.com.au](http://royalcaribbean.com.au).

## \$110m Bris Port Drive

**WORKS** to allow more efficient, safer access to the port of Brisbane will begin next month, with the Qld govt allocating \$110m to upgrade Port Drive.

The funding will see Port Drive duplicated, an overpass constructed and cyclists will receive a segregated path from Pritchard Street to Port Gate.

## A320neo defended

**AMERICAN** aerospace manufacturer, Pratt & Whitney, is defending its engine PW1100G, saying the software problems that beset the Airbus A320neo's entry into services are now fixed.

"Obviously we've had some [PW1100G] teething problems that everybody has heard of," UTC president and ceo Gregory Hayes said.

"We have one customer who has been particularly vocal.

"But the fact of the matter is the engines are doing exactly what we said they would do: they are 16% better in fuel burn, they're 50% better in particulate emissions, and they're 75% lower in noise," he said.

## Kogan Travel growth

**FOUNDER** of online retailer **Kogan.com**, Ruslan Kogan, has revealed plans to pursue growth in the Kogan Travel arm of his brand after the company floats on the stock market on 30 Jun in attempts to raise millions of dollars from investors.

The 33-year-old entrepreneur said putting the company on the Australian share market would remove its "financial shackles".

He holds 70% of Kogan, with the remaining 30% owned by chief financial officer David Shafer; these figures are set to drop to 50.5% and 19.1% respectively.

Priced at \$1.80 a share, putting it to the Australian Securities Exchange is expected to raise around \$50 million.

## Harmony launch

**ROYAL** Caribbean's *Harmony of the Seas* has departed on a maiden voyage from her summer homeport in Barcelona.

The vessel is sailing a five-night Western Mediterranean itinerary with visits to Rome and Naples at full capacity.

## Win a trip to Germany

Including a German Rail Pass

& stays in Frankfurt and Dresden

Terms and conditions

Lufthansa is giving **TD** readers the chance to win a Famil Trip for two to Frankfurt, valued at over \$5,000. The prize includes:

- Two return Economy Class to Singapore and Lufthansa Premium Economy class ticket to Frankfurt
- 5 days within 1 month German Rail Pass in First Class
- 2 Nights at Best Western Hotel Macrander in Dresden, a City Tour, and 2 Day Dresden Public Transport Card
- 2 Nights Hotel accommodation in Frankfurt, a City Tour, and 2 Day Frankfurt Public Transport Card

Click **HERE** to learn more about Lufthansa Premium Economy Class and visit [www.Germany.travel](http://www.Germany.travel) for more information.

To win, have the most correct answers and the most creative entry to the final question. Send them to [lufthansa@traveldaily.com.au](mailto:lufthansa@traveldaily.com.au)

Q8. Can a seat be reserved free of charge during the booking process?



**Travel Daily** is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

**Travel Daily** is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Contributors:** Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

**Part of Business Publishing Group.**







# Celebrate Christmas in Europe with the Festive Tour Experts



Come share our love of Europe

## Festive Christmas and New Year Tours

EUROPE 2016

All tours  
travelling over  
Christmas and  
New Year are now  
100% guaranteed  
to depart!

CLICK TO  
VIEW OUR  
TOURS

Longer Stays

Genuinely Inclusive

Festive Holiday Experts

Brochures now available from TIFs

Contact Albatross Tours on 1300 135 015  
or visit [www.albatrosstours.com.au](http://www.albatrosstours.com.au)



Come share our love of Europe



*Working in partnership with the Australian Travel Industry*

### Luxury Travel Consultant

Sunshine Coast, Great Base + Commission, Ref: 2155KH1

Work in this highly thought of luxury Travel Company creating itineraries for the most bespoke travel destinations & holidays. Located in the Sunshine Coast, the ideal candidate will possess a proven travel sales record with excellent communication skills, a vibrant personality & have a commitment to providing a level of customer service that is second-to-none. The successful candidate can expect a very competitive salary package with an uncapped earning potential and great industry benefits!

For more information please call Kate on  
(07) 3123 6107 or click [APPLY](#) now.

### Retail Travel Consultant

Sydney CBD, Up to \$48k + Bonus, Ref: 2234HC1

My client located in the CBD is looking for a confident travel consultant to join a dynamic team selling worldwide travel itineraries. The successful candidate must have at least 3-4 years of experience in a customer facing role selling travel itineraries. If you are confident in selling worldwide destinations and have good customer service skills, this is the ideal role for you! In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities.

For more information please call Hannah on  
(02) 9113 7272 or click [APPLY](#) now.

### Corporate Leisure Travel Manager

Melbourne, Attractive Salary Package, Ref: 2332KF1

Want to work with corporate clientele?! This outstanding company are looking for someone to join their team as a corporate leisure travel manager. Amazing travel opportunities and a chance to grow your career. A great opportunity for an experienced, high end leisure travel consultant - the role requires a brand ambassador who is a lateral thinker, loves building relationships with their clients and are looking to go above and beyond, with the ultimate goal of repeat and referral business.

For more information please call Kate on  
(03) 9988 0616 or click [APPLY](#) now.

### Temp Travel Consultant

Perth, Competitive Hourly Rate, Ref:1000LM1

Are you looking for a new temp travel consulting work? We are registering experienced candidates for temp positions in Western Australia. To register your interest you must have at least 2 years travel industry experience in either retail, corporate or wholesale field. GDS knowledge (Sabre, Amadeus or Galileo) is a must, along with a strong travel profile and expert destination knowledge. We are seeking candidates who are flexible and only want to work on temporary assignments.

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel Department Manager

Gold Coast, Salary Negotiable DOE, Ref: 2186SZ1

An expanding OTA is looking for a superstar sales & travel manager; this role will see you looking after a dozen consultants with the plans to grow to 20 plus consultants in the near future which will mean huge career progression for the right candidate. Your role will consist of mentoring and training experienced & new consultants in ways of closing a sale, building rapport with clients & engage in training, tailored to the individual consultant. Great location & Mon-Fri hours only!

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### Tailor-Made Travel Consultant

St Ives, \$45k + Comms, Ref 2198PE11

My client, a luxury boutique Travel Agency offering bespoke travel throughout the world are now seeking a new consultant to join their team. This is a great opportunity to expand your career and be rewarded for your hard work. They are looking for the best travel sales people in the market. You must be a sales superstar, live & breathe travel with a passion for the industry. The right consultant must also be destination experts with a long working history of selling into the luxury travel market.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### Wholesale Travel Specialist

Melbourne, Up to \$50k + Super, Ref: 2265KF1

This is a fantastic opportunity to join the New Zealand tour division of a well-known wholesaler in Melbourne. We need an experienced consultant who is passionate about all things New Zealand and is very fare savvy. Great role for a consultant who wants variety in their role. Use your product and destination knowledge to recommend and sell tours using back of house reservations system and GDS. Monday to Friday role with rotating Saturday roster. Fantastic team environment and work/life balance.

For more information please call Kate on  
(03) 9988 0616 or click [APPLY](#) now.

### Business Travel Consultant

Perth, \$50-55k, Ref: 2191LM6

My client, a leading Corporate TMC is looking for an experience Multi-Skilled Travel Consultant to join their expanding team in Perth CBD. If you have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you! The suitable candidate will have at least 4 years experience as a Corporate Travel Consultant, GDS experience with fares and ticketing knowledge is a must! Monday to Friday shifts only!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
**online... on mobile... in branch**