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ATAS renewal rate soars

THE Australian Federation of Travel Agents has heralded the first full year of operation of ATAS as an "overwhelming success", with close to 90% of the industry now being accredited.

In AFTA's latest Annual Report for the 12 months to 31 Mar, chairman Mike Thompson said the Board remains devoted to ensuring ATAS is valued by consumers as "a reliable and credible industry standard".

"While the journey has been long, the outcome is that the industry has never been better placed to evolve and adapt to any future challenges," he said.

Chief executive Jayson Westbury said AFTA has seen a strong renewal rate (97%) by agents.

"These renewal figures demonstrate that the industry is committed to ATAS and this

underscores the strength of the sector in a deregulated environments," he remarked.

Westbury said AFTA achieved an operating surplus of \$6,134 for the year ending 31 Mar, adding to the net equity of the Federation, while all other aspects of the organisation's operations have fallen within financial budgets.

The report indicates AFTA received 152 complaints (44 of which were "ineligible") during the year, closing 148 of those and investigating 26.

Combined membership and accreditation income from AFTA & ATAS fees was \$1.8m in 2016.

For further commentary from Westbury, see **page eight**.

MEANWHILE, AFTA's webinar session on changes to credit card surcharging (**TD** yest) next week has received an overwhelming response, with spaces now full.

An AFTA spokesperson told **TD** those missing out on the session will be able to watch the telecast on AFTA's website.

Agents can find out more about reforms to credit card surcharging online - **CLICK HERE** for details.

Today's issue of TD

Travel Daily today has nine pages of news & photos, plus full pages from: (**click**)

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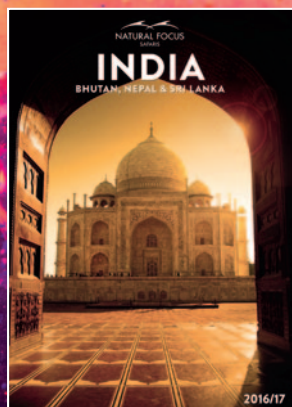
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Bleaching out tourism

TOURISM zones adjacent to Queensland's Great Barrier Reef risk losing over 1 million visitors per year, valued at over \$1 billion in tourism expenditure if severe coral bleaching continues.

According to new research by The Australia Institute, almost 175,000 UK, Chinese & American tourists will avoid travelling to Australia if bleaching persists.

The Australia Institute's exec director Ben Oquist said the study represents the first time a firm has sought feedback from key tourism markets to evaluate their thoughts on coral bleaching.

"The Chinese market is particularly sensitive, with 55% more likely to visit another country," Oquist commented.

"Chinese tourists are attracted by Australia's relatively clean environment, so they respond strongly to changes in that perception," he added.

Over one-third of Americans and more than one-quarter of Brits said they would be less likely to travel down under.

"This year's severe coral bleaching would be 'nearly

impossible' but for climate change. The tourism areas that escaped the worst this year will not be so lucky again.

"The regions along the reef could lose a million visitors per year, billions in revenue and 10,000 jobs," Oquist added.

View the full report **HERE**.

Sabre ceo to depart

SABRE ceo of three years Tom Klein will step down by the end of the year, the technology company has announced.

Appointed as Sabre's president in 2010, Klein has been with the firm for 22 years and is leaving the business "to turn my personal attention to new opportunities".

Klein said the business is poised for "continued consistent growth".

The Sabre board has commenced the search for his replacement.

"During this transition period it will be business as usual for Sabre's customers, employees, and suppliers as the Board works to identify a successor," Sabre board of directors' chairman, Larry Kellner said overnight.

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TNZ Sydney takeover

TOURISM New Zealand has this month undertaken its largest "out-of-home" media placement, taking over Sydney's buses, train stations & motorway overpasses.

The sales blitz in Sydney is based on Tourism New Zealand's *Every day a different journey* campaign and aims at putting New Zealand "front and centre in Aussie minds," the organisation said.

"The activity will also test whether the number of Australians actively considering New Zealand for a holiday grows as a result of this type of marketing," TNZ general manager Australia, Tony Saunders said.

Running until late Aug in partnership with Northland Island Regional Tourism Organisations and operators, the campaign is centred on the type of holiday or experience consumers are seeking, such as food & wine, adventure or nature & wildlife.

TNZ hopes the initiative will help increase visits across the ditch during the shoulder season period of Sep/Oct, Saunders said.

A winter campaign focused on the ski field offering for beginners in NZ is also set to be launched.

VA China correction

VIRGIN Australia has received a green light from the International Air Services Commission to begin flights to Beijing and Hong Kong, not Shanghai as mentioned in yesterday's issue of *Travel Daily*.

VA has been permitted to start daily Airbus A330-200 services to Hong Kong for a period of five years, with the allocation needing to be fully utilised by 01 Jun 2017.

"The Hong Kong route has consistently grown over the last five years, averaging over four percent growth per annum," the IASC commented.

"The route is serviced mainly by two major carriers, Cathay Pacific which has the biggest share of the market with 45.3% & Qantas with 36.2% market share."

It added the Commission would be of benefit to the public.

JQ flight voucher

JETSTAR is enticing customers to book hotels directly through jetstar.com, offering a \$50 flight voucher when spending a minimum of \$300.

Flight vouchers have a validity of six months - condition apply.

For more details, **CLICK HERE**.

Window Seat

THE dream of spending a night in a petrol station may be over before it begun.

A "Gas Station Stay Over" in California's Salinas is no longer listed on the Airbnb website, after local media reported the first stay was booked for tomorrow night.

For US\$89 per night, the gas station was listed as "central to town and easy freeway access, all you can drink".

Guests were advised they would have to bring their own air mattress to camp in and check-in was from 10pm, when the store closes, and check-out was at 5am, when the store re-opens in the morning.

Owner Pete Shen told *KSBW.com* "I'm the guinea pig in the commercial business so far for Airbnb. After our first stay over, see how it goes, maybe people might like it, maybe people may not like it."

Comments on the *KSBW* article highlighted zoning issues.

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Zika in Indonesia

THE Department of Foreign Affairs & Trade is warning Aussie travellers to exercise a high degree of caution in Indonesia due to "sporadic transmission of the mosquito-borne Zika virus".

Tourists are advised to ensure they protect themselves from any mosquito bites.

Nanshan gets VA slice

CHINA'S Nanshan Group is now a joint owner of Virgin Australia after Air New Zealand announced it has completed the sale of a 19.98% shareholding in VA.

Air NZ sold shares held in Virgin Australia at \$0.33 per share.

The Kiwi carrier still holds a 5.9% stake in Virgin Australia.

Air NZ satisfied with VLI fixes

TEMPORARY repairs have restored the Bauerfield runway at Port Vila, Vanuatu to a standard safe enough for Air New Zealand to consider charter jet operations.

The NZ national carrier this afternoon said on inspection of the repair work it was now "comfortable to potentially operate charter flights subject to Vanuatu Government approval".

Air New Zealand said it would not consider resuming its regular scheduled services to Vanuatu until a permanent solution

for the troubled runway was "fully funded and designed to a satisfactory standard and contracted to a competent contractor".

Until then it could not justify the investment required to resume scheduled services.

The carrier is, however, encouraged by the progress being made towards securing a permanent solution as witnessed by recent meetings in with the Vanuatu Government and the Government's Airports Taskforce.

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Ultimate Wallabies experience



QANTAS gave Express Travel Group an exclusive look behind the scenes of the Wallabies camp on the weekend at AAMI Park in Melbourne.

The result of the game against England didn't dampen the spirits of the agents, who earlier in the day enjoyed a tour through the Wallabies Change Room plus an exclusive Q&A session with ex Wallabies captain John Eales before walking up the tunnel and

onto the field, all just moments before the Qantas Wallabies arrived.

Pictured above on the tour are Lisa Madsen, Karyn Carne, Ryan Pedrotti, Hamish McCracken, Naomi Robertson, Nick Robertson, Lori Kirk, John Eales, Derek Kirk, Barry Warwick, Carlo Fanfulla, Tracy Lockie, Ché Desmond, Mike Finne, Kim Aquilina, Kohi Makiri, Zaquain Makiri and Jamie Madsen.

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Travel Partners expands in Qld



ABOVE: Picadilly Travel in Queensland's Helensburgh has morphed into Travel Partners Helensburgh and is now decked out with Travel Partners' distinct orange & black branding (inset).

Agency owner and manager Karen Dinsdale-Whitby is pictured showing Jeff Hakim, managing partner of Travel Partners around the new location.

Mantra Wild training

THE first Travel Industry Network live webinar with Mantra Wild Adventures will be held this week, presented by India specialist Reena Tory

To be conducted at 4pm on Thu 23 Jun, the webinar will cover the Wild Heart of India Safaris.

Register at bit.ly/MWSafari.

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ANZ free flight offer

A FREE return flight within Australia and two lounge passes each year are being offered by ANZ with the launch of a new credit card yesterday.

The ANZ Rewards Travel Adventures card has no overseas transaction fees on purchases, complimentary overseas travel and medical insurance, 55 days interest free on transactions and a rewards program with uncapped points.

ANZ managing director of Products and Marketing, Matt Boss said the banking giant is the only Aussie bank to offer a card with these perks.

The flights and lounge access up for grabs are with Virgin Australia.

Customers need to spend \$500 in the first three months of activation to access the benefits, which are then offered every year by paying the annual fee of \$225.

For more info, or to apply, see anz.com/anzAdventures.

MK name local boss

AIR Mauritius has named James Blake as the new manager for Australia and New Zealand, responsible for the airline's operations in Australia.

Blake will manage commercial activities and development of the airline's relationships with trade, corporate and Government partners in the market.

He will be based in Perth, MK's only gateway in Australia.

Serko's new app

SERKO has revealed it will release a new app, serko.travel next month which will extend its desktop and mobile technology utilised by major corporates to small businesses with up to 150 employees.

The free app will integrate with Xero, offer mobile access and email/telephone support from a number of travel agencies for travellers and a desktop portal for office managers.

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StayWell Bali growth

A **LONG-TERM** management contract to open and operate a second Park Regis property in Indonesia has been announced by StayWell Hospitality Group.

Park Regis Seminyak is currently under development in the village of Kerobokan, Seminyak and will feature 110 rooms, offering views of rice fields & the Indian Ocean.

The property is slated to welcome guests from next Jul.

HA BNE reminder

HAWAIIAN Airlines is urging agents with passengers booked on flights to/from Brisbane and Honolulu affected by a reduction in services and days of operation to action necessary changes by close of business on 24 Jun.

As flagged by **Travel Daily**, Hawaiian Airlines is reducing frequencies from four weekly services to three, effective 30 Oct, revising operation to Mon, Thu and Sat ex-Brisbane (**TD** 24 May).

Strong Apr in Canada

VISITOR arrivals for Canada from Australia spiked 16.5% to 14,576 in Apr when compared to the same month the year prior.

The strong increase in arrivals from this market was replicated across the country, with Canada reporting 7.7% growth for Apr, surpassing 333,000 visitors.

For the first four months of 2016, Canada has achieved 7.5% growth out of Australia.

New Zealand arrivals to Canada in Apr skyrocketed by more than 33%, while the China market jumped 24% to account for nearly a tenth of all visitors.

WWT Big Asia Sale

SAVINGS of up to \$600pp on select Wendy Wu Tours to China, India and Indochina are available as part of the travel company's 'Big Asia Sale' promotion.

The offers are valid for trips departing between Jul and Nov when booked by 09 Jul.



AMAN, A&K showcase China



A GROUP of luxury travel advisors were fortunate to sample three AMAN properties in China (Amandayan, Amanfayun & Aman Summer Palace) on a recent trip.

Exploring all that Lijiang, Beijing and Hangzhou has to offer with the guiding services of A&K, the participants enjoyed some amazing Chinese cuisine, spent time at the Great Wall and took a private tour through The Summer

Palace in the China's capital.

They were also privy to VIP access to the extraordinary theatrical performance of the Impression Lijiang, located at 3,100m with the backdrop of the Jade Snow Mountain and part of the Eastern Himalayas.

Pictured on The Great Wall are Angela Doyle, Elliott Miller, AMAN; Melinda Spain, Evelyn Mehrengs and Vitina Giuseppa.

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New easyJet routes

EASYJET is starting new services from London Luton in Sep: a 2x weekly flight to Lanzarote, daily service to Toulouse and 2x weekly flight to Tenerife South.

Bunnik South American tour



BUNNIK Tours held an 11-day incentive faml to let agents experience the colours and thrills of Peru, Brazil and Argentina, flying LATAM Airlines.

Top sellers of their South America product from each state were invited on the journey.

The group landed in Lima then travelled north to Cusco and through the Sacred Valley to Machu Picchu.

They enjoyed National Park accom at Iguazu Falls in the luxurious Belmond Das Cataratas, just metres from the falls.

The last stop was Buenos Aires, where they discovered the famous Recoleta Cemetery and colourful Caminito St in the vibrant La Boca district.

Pictured from left are Susie Cliff, National Seniors Travel; Chantall Barnes, Deniliquin Travel; Sarah Howell, Escape Travel South Yarra; Gina, tour director - Bunnik Tours; Zoe Francis, Bunnik Tours; Therese Oliver, Naracoorte Travel

and Cruise; Brooke Allison; Andrew Jones Travel Hobart; David Armstrong, Bicton Travel; Lindy Sampson, Flight Centre Townsville and Debbi Clarke Cruiseabout Erina.

NSW tourism funds

TOURISM in New South Wales will receive a \$480,000 funding injection through the Federal Govt's Tourism Demand Driver Infrastructure program.

The Port of Newcastle will receive \$400,000 to be spent on the upgrade of the mooring bollards at the Newcastle cruise ship terminal, increasing berthing capacity for larger vessels.

The program will also provide \$20,000 towards the development of the 'Sydney Culture Pass', a digital platform with info about art and cultural offerings in Sydney and \$60,000 towards the Mapping Culture in Regional NSW research project.

Sydney capsule hotel

AUSTRALIA'S first Asian-style capsule hotel is set to open at the former Bar Century site on George Street in Sydney this Nov.

Chris Wilks from Giant Design, the company responsible for the hotel's fit-out, told *Broadsheet* the 2 by 1.25 metre modular sleep boxes are "not quite a hotel and not a backpackers", providing more privacy than the average backpacker bunk bed.

Priced from \$35 per night, each of the 72 pod-shaped sleeping cabins will have its own entertainment system and wi-fi.

Communal facilities such as a kitchen and bathrooms will also be available for guests.

Tourism Portfolio ink Originally Morocco

TOURISM Portfolio has expanded its presence in North Africa by signing a partnership with Destination Management Company Originally Morocco.

Originally Morocco offers tailor made programs, luxury accom and venue sourcing, product launches, on-site management, guides, drivers, VIP arrangements and themed parties.

Discovery Parks/ Aspen integration

DISCOVERY Parks is in the final stages of integrating Aspen Parks properties into its own portfolio to create what it describes as "one of Australia's strongest holiday park groups".

The merger sees the Discovery Park portfolio grow to 60 parks across Australia featuring more than 2,500 cabins and nearly 5,000 caravan and camping sites.

The final step in the take-over process is completing the re-branding of the Aspen properties to the Discovery portfolio.

To minimise any confusion Aspen properties will be added to the Discovery website in a staged progression with dual websites maintained until the end of Jun.

Discovery Parks said it is now taking a new approach to its advertising with a focus "less on marketing the individual parks and more on the actual destinations".

"We are fundamentally shifting our approach to be seen as partners of local tourism groups," Discovery ceo Dana Ronan said.

"Our aim is to show the changing face of holiday parks," Ronan added.

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I AM pleased to release the annual report of AFTA for all to see and it can be viewed at <http://www.afta.com.au/afta-at-work/annual-report>. The report provides details of the operations of AFTA, the performance of ATAS including the work of the ACCMC and a register of complaints, along with other related topics which the team at AFTA have been busy delivering over the past twelve months.

As an organisation AFTA has, in effect, doubled in size with the introduction of ATAS and this has enabled us to expand the focus areas and explore many new concepts that we would previously not have been able to do. This has included some extensive consumer marketing and advertising, which has continued to deliver the message to consumers about why they should choose an ATAS accredited travel agent.

Financially, AFTA remains strong and with a modest profit again this year we have built on a healthy surplus which is always a good position to be in for any association.

Membership is at record high levels with some 89% of the industry joining AFTA and being ATAS accredited. I can also confirm that those directors who were due for re-election were all elected unopposed and this also includes the addition of Andrew Burnes the managing director and chief executive of Helloworld Ltd who has now officially been elected to the board. No other changes to the existing board members and the board continues to drive the policy agenda for AFTA as outlined in the annual report.

This united movement allows AFTA to have the capacity to influence, and negotiate with the government on a range of policy issues. We continue to have robust discussions with both sides of politics in the lead up to the federal election on 02 July, attempting to get a pre-election commitment to freeze the passenger movement charge. So far we have not managed to snag this from either side, but we will not be giving up on that easily.

The PMC is tipped to collect over \$1 billion in the current year based on the movements of inbound and outbound passenger numbers and on the forward estimates [TD yesterday], the amount collected is set to rise and rise. The estimated cost of movement via the airports and ports for passengers is around \$250 million per annum, meaning that PMC has become a blotted easy-to-collect tax, with significant over collection as compared to the purpose for which it was originally introduced, a charge per passenger to cover the cost of border controls and customs.

It is an issue that we will not leave alone and fortunately our fellow tourism industry associations are 100% with us on this topic. We remain hopeful that both sides of politics will release more details about policies they have in mind for the travel and tourism industry prior to the election, but with very little time to we may be left wondering.

EK A380 cockpit video

EMIRATES has released the world's first 360 degree video tour inside its A380 cockpit.

The video revealing a pilot's perspective can be seen [HERE](#).

Bentours earlybird

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A fantastic salary package, incentives and a great working environment will await the successful applicant. Applications close 10 July 2016.

Recruitment agents will be contacted if necessary.

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Travel Daily

First with the news

Tuesday 21st Jun 2016



TRAVELCUBE and Air Mauritius treated a group of top-selling Western Australian travel agents to a familiarisation through Mauritius and South Africa.

The agents enjoyed a thrilling helicopter journey over the famous geological formations of south-western Mauritius and taking lions for a walk at Casela Nature Park.

After exploring the Indian Ocean island they visited Cape Town, staying at Bay Hotel, getting to know the city and its beaches aboard the city's Hop-On Hop-Off bus, and riding the cable car to the top of Table Mountain.

A trip to Stellenbosch for a tour of the region's wineries was also on the group's agenda.

Pictured from left are Lauren

McAlpine, Motive Travel; Kerry Coupar, Air Mauritius; Lorraine Todd, Carine Travel Bug; Sophie Weller, TravelCube; Jacquie Dean, helloworld Mandurah; Vicky Johnston, helloworld Midland Crescent Village; Sybil Lees, Boutique Travel Café and Michelle Griffith, RAC Travel Midland.



Round 15 Winner

Congratulations

JENNY GREENWOOD

from Southlands Travel & Cruise

Jenny is the top point scorer for Round 15 of Travel Daily's NRL footy tipping competition. She's won a \$100 travel voucher from Expedia.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

Frontier on PreCheck

US CARRIERS Frontier and Spirit Airlines have come on board the Transportation Security Administration's PreCheck program which aims to cut airport waiting times.

Frontier is set to join at the beginning of Aug and Spirit shortly after.

New Sheraton Grand

SHERATON Hotels & Resorts has opened its new-build Sheraton Grand Hangzhou Binjiang Hotel in the business district of Hangzhou in China.

The 301-room hotel features a Sheraton Fitness Centre with on-duty coaches, an indoor swimming pool, several dining options, 11 function rooms and a grand ballroom.

ET A350 delivery

ETHIOPIAN Airlines will take delivery of the first of 14 Airbus A350 XWBs on 28 Jun, seeing the carrier become Africa's first operator of the aircraft type.

ANA corporate journey



ANA has co-hosted a three-day corporate famil to Japan with Starwood Hotels and Resorts at the start of this month.

They experienced ANA's Business class and Premium Economy cabins on the 787 *Dreamliner* which offers aisle access for every Business class seat and 19-inch digital passenger windows.

The group connected from Tokyo (Haneda) to Osaka Itami Airport to visit the UNESCO World Heritage Site Himeji Castle, followed by traditional Japanese cuisine at the Sake Brewery.

Participants flew back the following day to Tokyo to visit ANA's Headquarters.

Pictured from left during the trip are Chisato Arashi, ANA Sydney national manager; Ross

Paterson, BCD regional account manager; Andrew Meyer, FCM key account manager; Matthew Foreman, Helloworld Senior Consultant; Ana Marcelo, ANA Sydney sales manager; Remus Gheorghiu, MTA air product supervisor and Mari Kojima from ANA Tokyo.

EarnAway axe Trump

UK TRAVEL website EarnAway has axed all Donald Trump hotels from its page in protest of the US Republican candidate.

EarnAway told *Big Hospitality* it had been receiving complaints about Trump's hotels appearing on the site and could no longer justify "effectively helping fund the campaign".

The company is not worried about the affect the decision will have on business and hopes other agencies will follow suit.

RAA SA experiences

RAA'S says its new range of SA Holiday Experiences tap into new traveller trends while encouraging South Australian's to explore their own back yard.

Accom options are combined with 'must do' experiences. See more **HERE**.

Dodgy Brazil Tourism Minister ousted

JUST two-months out from the Olympics, Brazil's Tourism Minister Henrique Alves has resigned after being linked to corruption involving state oil company, Petrobras.

He denied the allegations but told interim President Michel Temer he wanted to prevent "any difficulties for the government".

Win a trip to Germany

Including a German Rail Pass

& stays in Frankfurt and Dresden

Lufthansa is giving **TD** readers the chance to win a Famil Trip for two to Frankfurt, valued at over \$5,000. The prize includes:

- Two return Economy Class to Singapore and Lufthansa Premium Economy class ticket to Frankfurt
- 5 days within 1 month German Rail Pass in First Class
- 2 Nights at Best Western Hotel Macrander in Dresden, a City Tour, and 2 Day Dresden Public Transport Card
- 2 Nights Hotel accommodation in Frankfurt, a City Tour, and 2 Day Frankfurt Public Transport Card

Click **HERE** to learn more about Lufthansa Premium Economy Class and visit **www.Germany.travel** for more information.

To win, have the most correct answers and the most creative entry to the final question. Send them to **lufthansa@traveldaily.com.au**

Q14. LH Premium Economy fares allow travel via New Zealand. Name 2 interline partners allowed between Australia and New Zealand with this fare.

Lufthansa Premium Economy

rail plus

Germany The travel destination

BW

Best Western Hotels & Resorts

VisitBritain, Disney jv

VISITBRITAIN has unveiled its first collaboration with Disney as part of its 'Where Giant Dreams come to Life' tourism campaign.

The six-week, £350,000 digital and social media push showcases 'dreamlike moments' that can only be experienced on a trip to Britain, and is linked to Disney's new film, *The BFG*.

Astor 2-for-1 deal

CRUISE & Maritime Voyages is offering two-for-one cruises to Bali on board *Astor*.

The promotion is valid on select sailings over the Christmas and New Year period.

Cabins are available from \$1,979 for the first person and the second passenger cruises free.

More at **cmvaustralia.com**.

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Have your say ▶

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Travel Daily

Travel Daily is Australia's leading travel industry publication.

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Airfare Loading Consultant

Sydney City Fringe

Immediate start!

This long term contract in a fun & dynamic environment, will see you working in the airfares team loading fares & assisting agents with airfare related issues. You will work with industry partners & internal parties to ensure all information is accurate & up to date. Must have exp. as a Retail or Ticketing consultant with knowledge of Amadeus or similar GDS and Calypso.

- Fun work culture
- Potential for full time

Call Cristina or [click here](#)

Inbound Travel Consultant

South Melbourne

Salary from \$50K + super + inc

This global brand is widely renowned for its quality product and superior service levels and will look great on your resume! Excellent staff retention & career growth potential Seeking an experienced Inbound Travel Cons. to take ownership of the inbound dept. A mix of 4-5 star product knowledge across Australia, New Zealand & the South Pacific is will ensure your success in this great role!

- Career growth
- Currently interviewing

Call Ben or [click here](#)

Luxury Inbound Consultant

Sydney City

Salary to \$60K + super + DOE

Our client is best known for its high end, luxury domestic product that branches into adventure tourism Australia wide. With a supportive and social team environment they are looking for a like-minded domestic expert to compete their team. This role involves compiling itineraries throughout Australia including; accommodation, tours, transfers and activities.

- Excellent Salary
- Excellent product

Email Ben or [click here](#)

Leisure/ Retail Travel Agent

Western Sydney

Flexible days! Part or full time!

Established for over 20 years this Retail Travel Agency is part of a strong brand that enables their clients to access great airfare & accommodation deals. An experienced team boasting a strong repeat client base needs an experienced retail consultant to join their success. Lots of faml trips available for the successful applicant! Galileo/ Cross Check will be highly regarded. Don't miss out, apply today!

- Flexibility
- Excellent salary on offer

Call Cristina or [click here](#)

Itinerary Specialist

Sydney CBD - Salary to \$60K doe

Design, cost & quote tailor made itineraries to deluxe destinations throughout Australia, NZ & the South Pacific. Offering great famils & the opportunity for training and future career development. Tourplan an advantage.

Call Cristina or [click here](#)

Cruise Consultant

Sydney CBD - Currently Interviewing!

With uncapped commission and a FREE cruise every year this position is too good to miss! Selling small luxury cruise lines direct to the consumer. If you are passionate about cruising and a strong sales person you will love this role!

Call Sandra or [click here](#)





Working in partnership with the Australian Travel Industry

Training & Development Manager Gold Coast, Salary Negotiable, Ref: 2354SZ1

Looking for an experienced trainer within the travel industry to be part of a growing team in an established company with offices across the globe. Having a strong office based team; the company is seeking a talented trainer with proven track record in developing consultants & the sales team within a similar type of arrangement. You will be coaching & mentoring the team in ensuring they are providing exceptional service & provide a step by step guide of the sales process & training module.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Tailor-Made Travel Consultant St Ives, \$45k + Commission, Ref: 2198PE11

My client, a luxury boutique Travel Agency offering bespoke travel throughout the world are now seeking a new consultant to join their team. This is a great opportunity to expand your career and be rewarded for your hard work. They are looking for the best travel sales people in the market. You must be a sales superstar, live & breathe travel with a passion for the industry. The right consultant must also be destination experts with a long working history of selling into the luxury travel market.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Temporary Corporate Travel BDM Melbourne, Competitive Hourly Rate, Ref: 2350KF1

Are you a highly motivated Business Development Manager on the lookout for a new and rewarding challenge? Do you have a passion for sales and lead generation? Our client has an opening for an enthusiastic, sales focused Business Development Manager to join their successful team on a temporary part-time basis! The successful candidate will be acquiring new corporate travel business in accordance to targets and be a savvy individual who is able to identify and win new accounts!

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Travel Consultant Adelaide, Circa \$50k, Ref: 2260LM4

Continually expanding, my client is seeking an experienced travel consultant to join their successful Leisure Travel Agency. This is a fast pace working environment that offer ongoing support, training and travel perks! The ideal candidate will have a minimum of 2 years retail travel experience, GDS skills and strong destination knowledge. You will join a small team of travel professionals to sell packaged holidays including cruise holidays. Located Adelaide CBD and interviewing.

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.

Luxury High End Travel Consultant Sunshine Coast, Great Salary + Commission, Ref: 2338KH1

If worldwide luxury travel is your passion & you have travelled extensively, why not move to an agency where high end travel is their focus! You will be creating bespoke holidays & booking luxury travel packages and cruises to worldwide destinations. The ultimate purpose of this role is to create & convert the sale of high quality tailor-made itineraries to exceed client's expectations. Join this busy, boutique travel agency and be rewarded with a lucrative bonus scheme & famil opportunities.

For more information please call Kate on
(07) 3123 6107 or click [APPLY](#) now.

Travel Consultant - Japanese Speaking Sydney, \$40-50k + Super, Ref: 2326HC1

My client is looking for a Japanese Speaking Consultant to join their team in Sydney. This is a great opportunity for a travel consultant to join one of the leading inbound companies. Main duties include responding to phone and email enquires and providing accurate information to clients. You will be trained on new products destinations. In return you will receive a competitive salary depending on experience plus super and the chance to work for a leading travel company.

For more information please call Hannah on
(02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Consultant Melbourne, \$45k + Excellent Bonus, Ref: 1234SO6

Are you a travel consultant who is looking for the perfect opportunity to take your career to the next level? This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the best cultures in the business. With amazing perks, travel opportunities and a chance to really grow your career, you will be on track for success. This is a great role and requires a brand ambassador, who loves building relationships.

For more information please call Sarah on
(03) 9988 0616 or click [APPLY](#) now.

Temp Travel Consultant Perth, Competitive Hourly Rate, Ref: 1000LM1

We are seeking a strong Corporate Travel Consultant to assist on a 4 week assignment with a boutique Corporate Travel Agency. Join a small team of travel professionals to look after various Corporate accounts to assist with their travel itineraries. This is only a temporary assignment so we are seeking candidates with flexible hours and that are only keen on short term work. Corporate travel consulting experience is required, along with GDS knowledge with ticketing skills and crosscheck.

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.



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