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# Travel Daily

First with the news

Tuesday 28th June 2016

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## SQ flag lower corp fares

**SINGAPORE** Airlines has told the Australian Govt its proposed alliance with Lufthansa will drive down corporate airfares to Europe for Australian travellers.

SQ and LH last week informed the ACCC they plan to coordinate operations between Germany, Austria, Belgium and Switzerland on the one hand and Australia, Singapore, Indonesia & Malaysia on the other, under a Joint Venture Framework Agreement.

The mooted five-year JV is aimed at making SQ and LH, along with Swiss Air Lines and Austrian Airlines more competitive against Gulf carriers, as first revealed by **Travel Daily** last week (TD Fri).

"Coordinated corporate deals allow Singapore Airlines and Lufthansa to offer corporate travellers a single contract for

travel on all three airlines' flights, allowing them to enjoy the benefit of multiple flights under the contract," the applicants said.

Through the pact, corporate travellers would have access to negotiated deals on LH flights.

"In particular, increased flight frequency, better connections and potentially more competitive fares will ensure that the applicants can better position themselves in bids for corporate accounts vis-a-vis other airlines."

The carriers said the expanded "virtual networks" with hubs in Zurich and Munich "will enable more travelling options to be presented to travellers".

SQ/LH also told the Australian Competition & Consumer Comm their JV would include new routes, services and/or capacity.

## #tasteUSA incentive

**AGENTS** are reminded this is the last week to go in the draw to win return flights to Los Angeles, San Francisco or Houston with Air New Zealand for two people.

For more info on the #tasteUSA incentive, see **page four**.

## Today's issue of TD

**Travel Daily** today has eight pages of news, including a photo page for **AccorHotels** plus full pages from: (**click**)

- inPlace Recruitment
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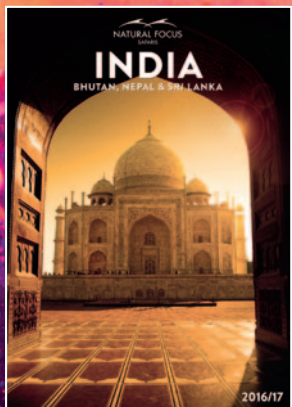
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## Crown Syd planning tick

**THE** New South Wales Planning Assessment Commission has given Crown Resorts Limited the green light for the development of the Crown Sydney Hotel Resort at Barangaroo, nearly four years after first proposed (TD 02 Aug 12).

Approval came with a number of "substantial modifications and conditions", Crown said today.

Conditions are required to "prevent, minimise and/or offset

adverse environmental impacts including economic and social impacts," NSW Planning said.

"While it has been a long and detailed process, we are pleased with the overall outcome and we're deeply committed to building a six-star hotel resort that Sydneysiders and all Australians can be proud of," said Crown chairman Robert Rankin.

"For too long Sydney has suffered from a lack of luxury tourism accommodation and Crown Sydney will help turn that around," Rankin added.

Work is expected to commence shortly, with the resort (including a 350-room six-star luxury hotel) slated to open by early 2021.

## Tanzania adds VAT

**WORLD** Expeditions is warning travellers that Tanzania's new VAT tax of 18%, set to be introduced next month, will result in tour cost increases.

CEO Sue Badyari said the VAT will be imposed on all tourism services, including tourist guides, game driving, water safaris, animal or bird watching, park fees and ground transport services.

Customers who have not paid in full for their travel arrangements by Thu will incur the impost.

The Tanzania Association of Tour Operators said the government's VAT charges will hamper growth from the tourism sector.

## Canada famil promo

**DESTINATION** Canada and Air Canada are offering travel agents a chance to win one of ten spaces on a famil to Ontario in Sep.

Agents booking flights with AC will accrue points in the promo, with higher points awarded for reservations made in Business class or for groups & MICE clients. See **page six** for more info.

## TRAVELMARVEL

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Booking Period: Now - 30 June 2016 | Travel Period: Now - 31 Oct 2016



## ATAB conference earlybird

**TICKETS** for this year's ATAB Business Builders conference are available at a special earlybird rate of just \$170 per person, with the full day event taking place at Sydney's Pullman Hyde Park on Wed 07 Sep.

The conference is back "bigger and better than ever" after a successful debut last year, according to organiser Simon Bernardi.

Confirmed speakers include Penny Spencer from Spencer Travel Group, Amadeus IT Pacific md Tony Carter and Andrew McEvoy, md of Life, Media &

Events at Fairfax Media, with key topics including using social media in your business as well as digital marketing for travel agents.

Presentations will also discuss how to find and keep good staff, and how to value your agency for both buying and selling.

The 2016 Business Builders conference will include lunch, a trade show and a cocktail function - for more info or to book, see [www.atab.net.au](http://www.atab.net.au).

### MU adding Y+ cabins

**CHINA** Eastern Airlines has confirmed the introduction of a new Premium Economy cabin in its long-haul fleet.

The carrier will add 15 Boeing 787-9s and 20 Airbus A350-900s between 2018 and 2021, with the aircraft having a four class configuration including Premium Economy.

### Marriott deal EU nod

**MARRIOTT'S** planned take-over of Starwood Hotels & Resorts Worldwide (**TD** 11 Apr) has overcome a hurdle having won approval for the merger from the European Union.

European Commissioner Margaret Vestager overnight said the deal "is an important merger for the hotel industry."

"Our investigation confirmed that the hotel sector will remain competitive for customers in Europe following the merger," Vestager remarked.

Marriott International said in a statement the EU's green light "represents satisfaction of a major closing condition to the proposed merger".

The parties are still waiting to obtain additional antitrust clearances, including from China.

In Apr, stockholders of Marriott & Starwood approved proposals relating to the transaction, which is anticipated to close next month.



## Window Seat

**THE** Italian beachside region of Jesolo, near Venice, is hoping to boost visitation by offering a sunshine guarantee to tourists.

Authorities promise to reimburse the cost of renting a sun umbrella and a lounge if there is any rain.

The "tan or your money back" scheme covers sun-worshippers who reserve a spot online, and costs one Euro extra - with the full amount refunded if hourly rainfall exceeds 3mm between 11am and 5pm.

The Jesolo area is responding to a somewhat inclement month during which wind and rain are being blamed for a hefty 18% drop in arrivals.

A local website has declared it as "the worst Jun of the past twenty years".

### Etihad boosts PIA pact

**ETIHAD** Airways has confirmed an expansion of its codeshare deal with Pakistan International Airlines, adding the EY code to PK flights between Abu Dhabi and Multan, and PK share on EY flights to Moscow.

## QUEST BELLA VISTA

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## Emirates celebrates in MEL



**EMIRATES** held a celebration at Melbourne Airport last weekend to commemorate the 20th anniversary since the launch of its Australian services.

The carrier debuted flights from Dubai to Melbourne in Jun 1996 which has since grown to a whopping 105 services per week to five Australian cities.

"Australia is one of Emirates' most important markets and it has been incredible to witness the expansion of our network across the country over the past

20 years, which has allowed us to connect more travellers from around the world to Australia through our convenient Dubai hub," Emirates divisional vice president for Australasia, Barry Brown said.

**Pictured** above are Melbourne Airport's Kim Campbell and EK regional manager for Vic/Tas Dean Cleaver along with Collingwood Football players and musicians from the Melbourne Symphony Orchestra at the celebrations on Sun.



## Centre strip Great rates

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## Solomon, Air Niugini, Air Vanuatu tripartite

**NATIONAL** carriers Solomon Airlines, Air Niugini & Air Vanuatu will begin operation of a new codeshare alliance between Port Moresby, Honiara and Port Vila (**TD** 08 Dec), effective 01 Jul.

Solomon Airlines gm operations & commercial Gus Kraus said the tripartite codeshare benefits each airline and presents "a major boost for the Melanesian region's tourism & business aspirations".

## Wynn Macau opening

**CASINO** operator Wynn Resorts has announced it will open the Wynn Palace in Macau on 22 Aug.

Positioned in the Cotai area, Wynn says the new property will "help launch a new era of prosperity for Macau, attracting more international tourists to the city and further supporting its development as a world centre of tourism and leisure."

## QF LHR triple points

**QANTAS** Frequent Flyers is offering triple points on Economy class flights from Australia to London Heathrow when booked by 04 Jul.

Travel must be between 04 Oct-22 Nov this year or 24 Jan-28 Mar 2017 on eligible services from Sydney to LHR via Dubai (on QF1 and QF2), and from Melbourne to LHR via Dubai (on QF9 and QF10).

**CLICK HERE** for more details.

## LGBTI US concern

**RECENTLY** passed legislation in the US states of North Carolina and Mississippi have seen the Department of Foreign Affairs & Trade issue a new advisory for lesbian, gay, bisexual, transgender and/or intersex (LGBTI) travellers.

The Smartraveller website says the LGBTI community "may be affected" by the new legislation, and directs travellers to the Human Rights Campaign website or its LGBTI page - more **HERE**.

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# #tasteUSA

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A STAR ALLIANCE MEMBER



Tuesday 28th June 2016

## Win a luxury hamper



To celebrate Rocky Mountaineer's biggest offer of the year we are giving **Travel Daily** readers the opportunity to enter to win a Luxury Rocky Mountaineer Hamper.

To win, have the most creative answer to the following question and send it to [rocky@traveldaily.com.au](mailto:rocky@traveldaily.com.au)

In 25 words or less, what route would you take on Rocky Mountaineer and why?

Thanks to the Early Booking Bonus travellers booking eligible 2017 Rocky Mountaineer packages of 8 days or more can receive an added value of \$1000 per couple to enhance their Western Canada and Pacific Northwest adventure. There are several enticing options that the credit can be used for including extra hotel nights, sightseeing & gourmet dining. The Early Booking Bonus is in effect now until 26 August. Visit [rockymountaineer.com](http://rockymountaineer.com)

*Terms & conditions*

## Travelport guidance

**TRAVELPORT** has reaffirmed its financial guidance for the full year, announcing it has successfully repriced its \$2.34 billion term loans on Thu.

The repricing is expected to generate annual cash interest savings of approximately \$18 million based on its current principal balance of \$2.34b.

## CI to compensate

**CHINA** Airlines has vowed to compensate travel agencies for any financial losses incurred as a result of strike action last week by the airline's flight attendants (**TD** yesterday).

Chairman Ho Nuan-hsuan yesterday commented "it is our fault, not theirs".

"Our principle is that we should pay for the damage we caused."

## Hard Rock cc incident

**THE** Hard Rock Hotel and Casino in Las Vegas has engaged the help of a cyber-security firm to assist in an investigation pertaining to fraudulent activity associated with payment cards used on site.

Signs of unauthorised access to the resort's payment system were uncovered, the company said, along with card-scraping malware specially designed to target payment card data passing through the resort's POS system.

Hard Rock says it is possible cards used at certain restaurants and retail outlets at the resort between 27 Oct 2015 and 21 Mar this year could have been affected, with customers urged to "remain vigilant" and review their statements for any unauthorised activity.

## Rocky earlybird offer

**TAKE** advantage of Rocky Mountaineer's early booking bonus and receive up to \$1,000 in added value experiences by reserving a spot on any qualifying 2017 package bookings of eight days or more.

The new promotion is on the table from now until 26 Aug for select travel dates.



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## European Compass info nights



**A TEAM** of wholesalers and suppliers took to the road this month, visiting Canberra and Sydney to educate agents on all they had to offer.

The companies involved in The European Compass events include Albatross Tours, Emirates, Voyages to Antiquity, French/Spain & Portugal Travel Connection and Beyond Travel.

Around 30 agents attended

the information session at the Mercure Canberra; whilst the Sydney function attracted a good turn out of 35.

**Pictured** in Canberra (from left) are Cheree Farrell, Albatross Tours; Craig Owens, Voyages to Antiquity; Trish Chapman, Beyond Travel & Alex Fayan, French/Spain & Portugal Travel Connection.

## APT Symphony dates

**LUXURY** travel operator APT has partnered with the Sydney Symphony Orchestra to present *Symphony in the Kimberley* - a live performance at the Bungle Bungle Cathedral Gorge this Sep.

Commenting on the event, Rob Tandy general manager for APT's Kimberly Wilderness Adventures said "We're proud and delighted to be working with the SSO on an event that promises to be as unique and special as its surroundings".

Access to this event is available to guests travelling on the 15-day Kimberley Complete (02, 06 and 07 Sep), 16-day Kimberley, Kakadu and Arnhem land (05 Sep) and the reverse (09 Sep) and the nine-day El Questro, Gorges & Purnululu (09-12 Sep).

## Vivid smashes record

**SYDNEY'S** Vivid festival lured 2.3 million people to the NSW capital this year, a 35.4% uptick on last year's attendance of 1.7 million.

NSW Minister for Trade, Tourism and Major Events Stuart Ayres said "Vivid Sydney 2016 is officially our biggest year yet".

"That's on par with the population of Brisbane and demonstrates the momentous growth," he said.

Ayres highlighted Vivid Sydney travel packages as a "standout area of growth," with 88,300 sold - an increase of 104% on last year's figures.

**CLICK HERE** to watch a time lapse video of this year's festival.

## LUXPERIENCE

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## Three Capes funding

**THE** Tasmanian Government has committed extra funding towards the completion of the Three Capes Track.

Detailed planning of the works is currently underway, said Minister for Environment Parks and Heritage Matthew Groom, with additional funding to "enable further expansion and enhancement of the Three Capes Track experience".

Booking for the Three Capes Track recently exceeded 7,000.



## Round 16 Winner

Congratulations

**MATT YUNG**

from *Flight Centre Global Product*

Matt is the top point scorer for Round 16 of Travel Daily's NRL footy tipping competition. He's won a \$100 travel voucher from Excite Holidays.

**exc!te**  
HOLIDAYS

**Emirates**

Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LP5/16/01379; ACT permit TP 16/00359

# Travel Daily

First with the news

Tuesday 28th Jun 2016

## DOH/AUH flight cap

**THE** number of flights available to airlines between Doha and Abu Dhabi has been capped at 42 per week under a new air services agreement struck by Qatar and the UAE government.

Limits have also been enforced on air services between Doha and Sharjah (to 21 weekly) and from Doha to Ras Al-Khaimah (seven).

The regulations enable carriers to operate an unlimited number of flights from Doha to Dubai.

## Europcar ski cars

**EUROPCAR** is introducing a fleet of Mitsubishi Outlander vehicles to cater for customers travelling to the snow.

The cars come complete with thule racks, designed to hold up to six skis or four snowboards and are currently available through Europcar city and airport locations in Melbourne, Sydney and Canberra.

## HKG Apr visits up 7%

**THE** number of Australian visitors to Hong Kong increased by 7% in Apr from 55,295 to 59,200 when compared to the same period the year prior.

According to Hong Kong Tourism Board's visitor data, the figure has assisted to boost Australia's Jan to Apr growth by 1.7%.

The biggest growth in visitor numbers from long-haul markets in Apr came from the United Kingdom with an uptick of 8.7% year-on-year, rising to 58,288.

Across all markets, there were 4.68 million arrivals to Hong Kong in Apr, down 2.1% on 2015.



# AFTA update

From AFTA's chief executive, Jayson Westbury



**THERE** is no doubt that the decision taken by the UK people over the weekend will have a profound impact on the world and the future of UK international relations.

Brexit has sent shock waves to all parts of the globe, with financial markets, governments and authorities scratching around to try and find a path upon which they can latch to bring some calm to the decision.

Meanwhile, the UK government and opposition appear to have been caught flat-footed on Brexit as it would appear they did not expect the result they got. In addition, the talk about another referendum, and or countries within the UK going their own path continued to circulate.

But what to make of this as it relates to the travel industry and more importantly the travel industry in Australia?

Firstly, nothing will happen quickly and the economy of the United Kingdom is of a substantial size that I doubt it will collapse in the same way that Greece has.

Secondly, for Australians there may never be a better time to travel to the UK as the exchange rate moves in a very favourable way which will mean the Aussie dollar will be buying many more pounds at least for the next few months; and who knows it may continue for a while yet.

Today (Tuesday 28th June) the pound was sitting around AUD\$0.56 which is good for us.

How that will resonate within the economy in the UK, only time will tell. And lastly let's not forget there are several very successful countries in Europe who have elected to not be members of the EU, eg. Switzerland, who have found very successful ways to interact with their EU neighbours; have allowed for free movement of travellers and while maintaining their own currency and have again found ways to accept the common Euro for tourists.

So from a travel and tourism perspective these models could be considered should Brexit ultimately be the way the UK goes.

It has added a fresh flavour to all media outlets and on the eve of an Australian federal election has definitely given everyone something else to talk about.

It's early days of Brexit & while I am not an international relations expert, I expect that this story as a long way to go before we get to the end of it.

## CCC Fiji kids promo

**CAPTAIN** Cook Cruises Fiji has released a 'Kids Eat, Play & Cruise for free' deal on all three-, four- and seven-night sailings between 01 Aug and 31 Mar.

The promotion is on sale until 31 Aug and valid for children aged 5-17 years when travelling with an adult.

Early Booking Savers fares for a family cabin for two adults and two children start from \$2,316 for the three-night sailing and \$4,870 for the week-long voyage.

## Int'l Rail free days

**PURCHASE** a Eurail pass from International Rail between 01 Jul and 30 Sep and receive a selection of free travel rail days.

The Eurail Global Continuous Pass is available in 15, 22 days or month-long durations, with customers to receive two, three and five days of free travel respectively.

Passes can be validated up to 11 months after the issue date and are available in adult, youth and saver categories.

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Complete Canada Specialist training by 19 August, 2016 at <http://csp-au.canada.travel/>





# Pullman Sydney Airport opening Art Night

**NSW** Tourism Minister, Stuart Ayres, was among more than 200 guests who gathered to celebrate the opening of the brand new Pullman Sydney Airport last week - the 700th property to join the AccorHotels network across the Asia-Pacific region. The launch of the first internationally branded newbuild five-star property to service the Sydney Airport precinct also featured a showcase of contemporary art by Gillie and Marc, known for their iconic sculpture characters Rabbitgirl and Dogman.

Ayres, who's **pictured** at right with the hotel's general manager Bernie Boller and AccorHotels chief operating officer, Simon McGrath, unveiled a ceremonial plaque, before an evening of entertainment from a roving magician and live music from the 'Myall High Club'.



**RIGHT:** Rachel Argent from QBT celebrates winning one of the lucky door prizes on the night.

**BELOW:** Ginni Post from AccorHotels with chef Justin North, Pullman Hotels & Resorts Australia culinary ambassador.



**RIGHT:** The evening was hosted by MC Tracy Spicer.

**BELOW:** Becca Cambridge, Rachel Cameron and Madi Friedrich.



**BELOW:** Grace Timbs and Sophie Woodman from AccorHotels.



**RIGHT:** The gin bar was a hit with party goers.





**ABOVE:** Three MTA - Mobile Travel Agents were guests of Scenic for the recent christening of the Australian luxury travel operator's *Scenic Amber* at the port of Passau in Germany.

Leonie Matos, Jodi Dalton and Ann McKinnon are pictured with Scenic's Jessica Calo (left) at Mirabell Palace & Gardens in Salzburg during *Scenic Amber's* maiden voyage.

## Mueller to Emirates?

**THE** German *Manager Magazin* is reporting Christoph Mueller will move on to Emirates when he leaves Malaysia Airlines in Sep, citing "personal reasons".

## TA rakes in awards

**THE** GIGA Selfie Promotion run by Tourism Australia has picked up three awards at this year's Cannes Lions Advertising Awards.

Gold was awarded in the Cyber - Tangible Tech category; bronze for Direct Use of Ambient Media - Large Scale and bronze in Mobile - Social Trends.

The campaign initially saw giant selfies taken of Japanese travellers on the Gold Coast's Main Beach and shared on social media across the globe.

It was then replicated in Sydney a few months later as part of the 2016 Lunar New Year celebrations.

## Madagascar bombing

**SMARTTRAVELLER** has advised two people were killed and at least 50 injured from a grenade explosion on 26 Jun in the island nation of Madagascar.

The incident occurred during celebrations marking Independence Day at a stadium in the capital Antananarivo.

The level of advice has not changed and remains at "exercise a high degree of caution".

## SIVB arrivals strong

**VISITORS** to the Solomon Islands continue to rise, with Apr arrival figures showing a 2.8% lift year-on-year, the Solomon Islands Visitor Bureau has reported.

A total of 1,799 international visitors streamed in across the month, 763 of which were Aussies, representing a 1.1% increase on 2015 and claiming 43.5% of all visitation.

Numbers from Asia rose 30.5%.

## Langham London

**SEVERAL** new residences and suites will open at The Langham, London in time for the UK summer, Langham has revealed.

The 115 new rooms, including 25 suites, have views of the BBC and All Souls Church buildings, with guests to be attended to by a team of butlers.

Renovations will see one-third of the overall hotel inventory reconfigured and five of the residences to be fitted with designer kitchens.

## SpiceRoads Laos tour

**THE** Hidden Laos by Road Bike tour has been relaunched by SpiceRoads Cycle Tours.

Following a mandatory road closure and subsequent travel restrictions from 07 Mar-30 Jun in Laos' Xaisomboun province, the operator delayed the launch.

The first departure is scheduled for 09 Oct.



## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.731**

**THE** big news in currency markets is of course the shock vote in the UK which will see Britain exit the European Union.

This has already seen the pound drop to its lowest levels in more than 30 years, while ratings agencies this morning also downgraded expectations for the British economy as a result.

A silver lining for the Australian outbound travel industry is that the currency drop makes the UK more affordable for Aussie tourists - but conversely the buying power of British visitors here has been slammed.

The uncertainty has also seen the Australian dollar slide against the US greenback.

*Wholesale rates this morning:*

US	\$0.731
UK	£0.553
NZ	\$1.041
Euro	€0.664
Japan	¥74.57
Thailand	฿25.72
China	¥4.484
South Africa	R11.248
Canada	\$0.952
Crude oil	US\$46.33

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- 5 days within 1 month German Rail Pass in First Class
- 2 Nights at Best Western Hotel Macrander in Dresden, a City Tour, and 2 Day Dresden Public Transport Card
- 2 Nights Hotel accommodation in Frankfurt, a City Tour, and 2 Day Frankfurt Public Transport Card

Click **HERE** to learn more about Lufthansa Premium Economy Class and visit **www.Germany.travel** for more information.

To win, have the most correct answers and the most creative entry to the final question. Send them to **lufthansa@traveldaily.com.au**

Q19. Dresden is known as the Florence of Germany. Name the three major landmarks of Dresden and the famous national park nearby.



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### Sales & Marketing Executive

Sydney

Salary from \$55K + super

An ethical and supportive company seeking candidates with sales, marketing and administration experience to help maintain relationships with their existing clientele. A background in hotels, events or not for profit organisations would be highly regarded. Interviews taking place immediately. This role offers loads of variety with a wide range of responsibilities. So don't miss out!

- Variety plus
- Supportive work env.

Call Ben or [click here](#)

### Travel Account Manager

Sydney

Salary up to \$90K pkg

Newly created role in a mid sized corporate travel agency. Due to an internal restructure, this position has been created to provide an improved level of client support. You will manage the retention & development of new & existing clients whilst identifying new revenue streams. This company has a presence in both the corporate & events sectors, so experience in either will be considered.

- Career growth
- National brand

Call Ben or [click here](#)

### Cruise Consultant

Sydney CBD

Free Cruise every year!

Working direct with the cruise clients to provide a personalised luxury customer service experience. You will be selling small luxury cruise lines to over 800 destinations world-wide. Arranging suites, shore excursions and other on-board services. Monday to Fridays only! Must have outbound sales experience in a travel consulting environment & strong cruise knowledge.

- Excellent Salary
- Un-capped commission

Email Sandra or [click here](#)

### Retail Travel Agent

Blacktown Region Sydney

Part or full time! Flexible days!

Well established & reputable Retail Travel Agency that is part of a strong brand that enables their clients to access great airfare & accommodation deals. An experienced team boasting a strong repeat client base needs an experienced retail consultant to join their success. Lots of faml trips available for the successful applicant! Galileo/ Cross Check will be highly regarded. Don't miss out, apply today!

- Flexibility
- Excellent salary on offer

Call Cristina or [click here](#)

### Travel Consultant

Sydney St George area - Salary up to \$55K +

A multi-award winning agency with low staff turnover & excellent benefits including income protection, inspiring famils with paid allowance & more. Seek an exp. leisure consultant with cruise knowledge & Sabre/ Tramada an adv.

Call Sandra or [click here](#)

### Inbound Consultant - German speaker!

Sydney Nth Shore - Salary to \$60K + super

Forward thinking, boutique Inbound Agency offering split roles to expand your skill set. Arrange itineraries around Australia for European clients - German language skills an advantage. Previous Inbound/ Domestic exp. required.

Call Ben or [click here](#)







*Working in partnership with the Australian Travel Industry*

### Luxury High End Travel Consultant

Sunshine Coast, Great Salary + Commission, Ref: 2338KH1

If worldwide luxury travel is your passion & you have travelled extensively, why not move to an agency where high end travel is their focus! You will be creating bespoke holidays & booking luxury travel packages and cruises to worldwide destinations. The ultimate purpose of this role is to create & convert the sale of high quality tailor-made itineraries to exceed client's expectations. Join this busy, boutique travel agency and be rewarded with a lucrative bonus scheme & family opportunities

For more information please call Kate on  
(07) 3123 6107 or click [APPLY](#) now.

### Travel Consultant

Central Coast, \$40-45k + Bonus, Ref: 2264HC1

Are you passionate about the travel industry and selling holidays? This is a great role to expand your career. Our client is looking for a motivated, positive and experienced Travel Consultant to join their team. It is an excellent opportunity with a successful and established Travel Agency based in the Central Coast and Gosford area. There is a competitive salary plus super on offer, as well as travel industry perks, a great team and flexible supportive management to work with.

For more information please call Hannah on  
(02) 9113 7272 or click [APPLY](#) now.

### Online Travel Consultant

Melbourne, Package to \$56k, Ref: 2357KF1

If you have a sound understanding of airfares, complex itinerary changes and ticketing and would like more of a work/life balance then this could be the role for you. My client is a leading online travel agent and they are seeking a customer service advisor to join their team. Your ability to problem solve and assist customers with their queries around fare changes and refund processing will propel you in your career. The position is located in Melbourne and an attractive salary is on offer.

For more information please call Kate on  
(03) 9988 0616 or click [APPLY](#) now.

### Temporary Corporate Travel Consultant

Perth, Excellent Hourly Rate, Ref:1234SO10

An interesting temporary role has arisen to commence immediately for a corporate consultant who is skilled at Galileo, Crosscheck and fares and ticketing for a great company in a lovely location. A fun environment and friendly staff make this the perfect position for around 3 weeks. If you believe that you fit the bill for this role or other temporary positions around Perth, please do get in touch. You must have experience of self-ticketing and be able to hit the ground running.

For more information please call Sarah on  
(08) 6365 4313 or click [APPLY](#) now.

### International Travel Consultant

Gold Coast, Great Base + High Comms, Ref: 2104SZ4

Want to earn your worth? Are you an experienced retail or online travel agent? This role is all about servicing warm customers, converting quotes and ensuring repeat and referral businesses are well looked after. Customer service is very important but a proven history in sales is what our clients are seeking. It's time to step away from face to face and be apart of this growing family with an on target earning of \$60-80k within your first year and a potential to double your base salary.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### High End Travel Consultant

Kogarah, Package to \$55k, Ref: 2198PE4

This fantastic agency is looking for a new team member to join their boutique travel agency. This opportunity offers great work/life balance & the future career prospects. Leave the daily grind of the city commute & work close to home Monday to Friday only. A great mix of new & return high-end business will keep you busy throughout the day. You must have a minimum of 2 years consulting & the drive to be successful. If this sounds like you please apply & reap the rewards in this new travel role.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### Corporate Leisure Travel Manager

Melbourne, Attractive Salary Package, Ref: 2332KF1

Want to work with corporate clientele?! This outstanding company are looking for someone to join their team as a corporate leisure travel manager. Amazing travel opportunities and a chance to grow your career. A great opportunity for an experienced, high end leisure travel consultant - the role requires a brand ambassador who is a lateral thinker, loves building relationships with their clients and are looking to go above and beyond, with the ultimate goal of repeat and referral business.

For more information please call Kate on  
(03) 9988 0616 or click [APPLY](#) now.

### Brand New Corporate Travel Consultant

East Perth, \$55-65k, Ref: SO1234O9

This position is based in a beautiful location and due to their success this organisation is now recruiting two additional staff to respond to the growing needs of its business. Working with an interesting client, you will be managing their travel requirements and you will become an integral part of their national/international travel division. If you relish becoming part of a thriving and growing organisation, then this is the place for you. A minimum of 3 years' travel experience required.

For more information please call Sarah on  
(08) 6365 4313 or click [APPLY](#) now.



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