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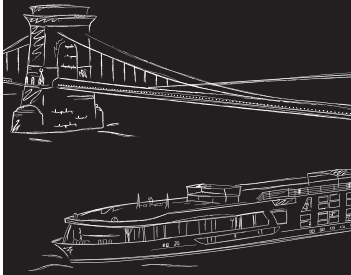
First with the news

Tuesday 1st March 2016



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## Qantas ratings upgraded

**FINANCIAL** ratings agency Moody's Investor Services says Qantas is likely to benefit from low oil prices "for the next several years," as it upgraded the airline's debt rating to an improved Baa3.

The move, which follows a similar rerating by Standard & Poors late last year, will mean Qantas is able to access debt finance more affordably.

Moody's said the upgrade reflects QF's commitment to maintain a "prudent and conservative financial framework" as well as the substantial fall in fuel prices which is expected to save the carrier more than \$1

billion in the 2015/16 year.

"Another important driver of earnings improvement is Qantas' considerable progress on its transformation and cost saving initiatives," the agency said.

The continued implementation of the transformation program is viewed by Moody's as "critical to improving the competitiveness of Qantas' operations over the long term, while maintaining its premium service levels".

Qantas lost its cherished investment grade rating in 2013 as it engaged in a brutal capacity war with Virgin Australia, with ceo Alan Joyce yesterday saying the Moody's upgrade is a "reflection of the hard work... to put the Qantas Group in a sustainably strong position".

## RCL Europe incentive

**ROYAL** Caribbean, Azamara and Celebrity Cruises are today highlighting their "Colossal Europe Incentive," offering bonus commission on every booking of 2016 cruise departures.

The promotion has now been extended through until 31 Mar, with top sellers of each brand also in the running to experience a cruise in person - for more details see the **cover page**.

## Today's issue of TD

**Travel Daily** today has nine pages of news, including a front cover page for **Royal Caribbean Cruise Lines**, two photo pages for **Atout France** plus full pages from: (**click**)

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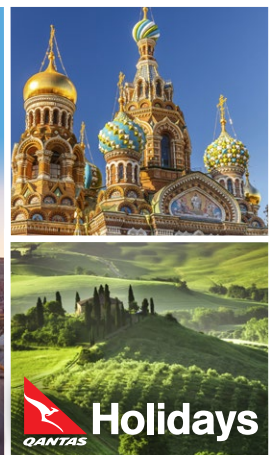


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## Virgin revamps Velocity

**VIRGIN** Australia overnight advised members of its Velocity loyalty program of a range of "adjustments" which will come into effect on 01 Jun.

Previously lasting 36 months, the expiry deadline for Velocity points has been shortened to 24 months meaning they will not expire as long as members either earn or redeem points at least once every two years.

Velocity is also closing a previous loophole to prevent points expiry, in that transferring points between family members or receiving points via a Family Pooling relationship will no longer be considered eligible activity to prevent points expiring.

This change is being applied retrospectively, meaning that if on 01 Jun 2016 the only activity of a member within the previous 36 months is family pooling or points transfers between family members the user will only have until 30 Jun to earn or redeem in order to prevent points expiring.

Virgin pointed out that "we continue to provide members with more time than any other

Australian frequent flyer program to keep their points active" - with frequent flyer points accrued at rival Qantas expiring after 18 months of inactivity.

Virgin is also revising the number of points required for redemptions, with a new table showing variations both up and down for a range of routes.

Interestingly the number of Velocity points required for long haul business and first class redemptions on VA and partner airlines such as Etihad, Singapore Airlines, Hawaiian Airlines and Air NZ have significantly dropped, with 139,000 points required for a one way flight up the front of up to 15,000 miles - 36,000 points less than previously required.

### Win a Tempo trip

**THIS** month *Travel Daily*, Tempo Holidays and Taj Hotels are giving away an amazing trip to India.

Valued at more than \$8,000 the seven night trip includes luxury accommodation and transfers.

For entry details see **page eight** of today's *Travel Daily*.

### Vale Colin Schirmer

**THE** Australian travel industry is today mourning the sudden death of Colin Schirmer, who was the proprietor of Adelaide travel agency Top Deck Travel.

Schirmer, aged 67, was also the national treasurer of industry networking group Skai International.

Funeral details are not available at this stage but will be published as soon as they are known.

### Another Gaines gig

**FORMER** Helloworld ceo Elizabeth Gaines has wasted no time since stepping down from her role just before Christmas.

Last Fri Nine Entertainment announced the appointment of Gaines as a new non-executive independent director - adding to her other roles as a director of Fortescue Metals Group and IT infrastructure provider Next DC.

She takes her place on the Nine board effective today, saying "media is currently at a very interesting and dynamic time in its evolution and I look forward to contributing to the company's future success".

### China Airlines (CI) Christchurch Last-Minute Deals



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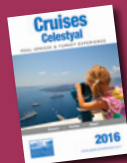
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**CLICK HERE for further details**

## BYOjet revalued

**DISRUPTIVE** Investment Group, the company which recently sold down its stake in BYOjet to Flight Centre for \$700,000 (**TD** 22 Feb), has recorded a \$1.6 million loss for the six months to 30 Jun.

The company's half year report, released late yesterday afternoon, revealed the net loss was primarily due to "net changes to fair value on Available for Sale assets" due to the revaluation of its investment in Professional Performance Systems, the parent company of BYOjet.

The Flight Centre deal included a provision for Disruptive to receive a payment based on BYOjet's performance in 2018 without having to participate in future capital raisings.

The half year report also revealed that BYOjet's total transaction value grew 7% during the six months to 31 Dec 2015, with a TTV of \$47.6 million and 44 live JETMAX sites.

## Brisbane Banyan Tree

**ASIAN** hospitality group Banyan Tree has announced plans for its first "branded residences" in Australia, with a new project in Brisbane's Kangaroo Point.

The \$150 million project will feature 76 "luxury freehold private residences," with owners given membership to the Banyan Tree Sanctuary Club which includes discounts at the group's global network of resorts.

## EK A380 AKL direct

**EMIRATES** is today operating its inaugural non-stop flight from Dubai to Auckland, and has scheduled the service to utilise an A380 rather than the previously planned 777-200LR.

The switch means that tomorrow afternoon Auckland Airport will be hosting a total of four EK A380s, with the direct service joined by Emirates' daily A380 connections to Sydney, Melbourne and Brisbane.

## New BNE-Coffs flights

**REGIONAL** carrier Fly Corporate today announced the launch of non-stop flights between Brisbane and Coffs Harbour.

Commencing operations effective 11 Apr, the daily services will leave the NSW coastal city at 7.15am and return from Brisbane at 5.30pm, utilising a 34-seat Saab 340B Plus aircraft.

The 60 minute flight time will allow day return passengers from Coffs Harbour a full business day in the Queensland capital.

Fly Corporate ceo Andrew Major said the new route is "an extremely exciting development in our business strategy".

The move was hailed by Coffs Harbour mayor Denise Knight, who said the new partnership will "receive a very warm welcome from the local business sector and further afield".

Tickets are now available for purchase at [flycorporate.com.au](http://flycorporate.com.au), priced from \$139 one way.



## Window Seat

**ART-LOVING** visitors to the French city of Reims may be somewhat disappointed, after a newly commissioned street mural was unfortunately removed by the graffiti squad.

French artist C215 created the intriguing piece (below) showing a sulking boy - but unfortunately nobody told the cleaners who immediately removed it.

C215 will return this month and this time the Reims culture and events department will give advance notice to the city's anti-graffiti team. New



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# QM2 longer down under in 2018

**CUNARD** will deploy its flagship *Queen Mary 2* to Australian waters for a longer season in 2018, with details of the line's World Cruise program to be unveiled in two weeks.

Very preliminary details of the 2018 program were announced to trade media yesterday by Cunard Int'l Development Director David Rousham while aboard *Queen Victoria* in Sydney yesterday.

While unable to disclose specific details, Rousham confirmed the announcement will be made in sync with other global markets to ensure Aussies have access to the same inventory.

Rousham told **Travel Daily** the East-West World Cruise on *QM2* - the perennial favourite for Aussie cruises among Cunard's fleet of three ship vessels - would bypass the United States and South America and 2018, freeing up more time in local waters.

More "loop cruises" will be offered during *Queen Mary 2*'s "larger appearance", he said.

Loop cruises are often around seven nights in length and give passengers an opportunity to get a taste of what the Cunard experience is all about, he said.

Rousham said he believes there has been a "mindset shift" in Australia due to the sheer

capacity that's coming here and home porting out of Australia.

"A really important change that I'm seeing is that there is an expectation of shorter cruises and that is part of a world cruise, in terms of coastal requirements."

Yesterday, 1,200 Australians boarded *Queen Victoria* in Sydney, embarking on a week-long voyage to Kangaroo Island - which will feature port calls at Hobart and Melbourne.

"I think that is a great experience of Cunard and I'm very hopeful that out of that 1,200 we'll be getting repeats either on a further world cruise sector or a Mediterranean sector or European sector or a transatlantic sector," he said.

Rousham said he was "pleasantly surprised" by the uptick in the number of Aussies booking on Mediterranean cruises, with numbers going up "considerably".

"Week after week, we are seeing more Australians than Americans supporting our Mediterranean program", with a 15% increase year-on-year.

Returning to *QM2*'s World Cruise in 2018, Rousham was tight-lipped if a circumnavigation of Australia was on the cards.

More from Cunard in today's issue of **Cruise Weekly**.

## Radius Travel appt

**NICOLE** Wilcock has been named head of global project management & client technology at Radius Travel.

Wilcock has held positions at UK based consulting firm Opteva and American Express, living in Australia, Japan and UK over the course of her career.

She will oversee time-sensitive projects related to the implementation and maintenance of corporate client global travel programs, based in London.

## HKDL egg-stravaganza

**HONG** Kong Disneyland Resorts will launch a Disney Character Egg Hunt from 17 Mar - 29 May.

More than one hundred eggs will be scattered throughout the theme park, depicting characters such as Micky Mouse, Duffy, ShellieMay and Gelatoni.

For more information visit [Hongkongdisneyland.com](http://Hongkongdisneyland.com).

## VG scraps plane order

**VLM** Airlines has scrapped its order for 14 long-range versions of Sukhoi SSJ100s as the aircraft had not yet been able to obtain EASA certification.

The airline will continue to look at options to re-fleet the business, ATW reports.

Tuesday 1st Mar 2016

## Darwin AccorHotels

**ACCORHOTELS** has added Darwin Airport Hotel and Darwin Airport Resort to its network, rebranding them as Novotel Darwin Airport and the Mercure Darwin Airport Resort respectively.

The 136-room Novotel Darwin Airport will undergo an extensive refurbishment and the neighboring 181-room Mercure Darwin Airport Resort will have 108 new-build rooms added and public areas redone.

## Port Douglas festival

**PORT** Douglas Carnivale will kick off in May with a new line-up of events and activities.

New additions for the 22nd year include the Wonderland Spiegeltent event and the Festival Hub venue.

Festival highlights include the Paradise on a Plate lunch on 20 May, the Family Beach Day Party at Four Mile Beach on 21 May, followed by the Port on a Fort Food & Wine Festival.

See [www.carnivale.com.au](http://www.carnivale.com.au).

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Tuesday 1st Mar 2016

## NCL names newbie

**NORWEGIAN** Cruise Line has revealed the name of its new ship purpose-built for the Chinese market will be Norwegian Joy.

The vessel will also have a Chinese name and logo, Nuò Wéi Zhēn, which translates to a 'Promising, Exclusive and Authentic' cruise line.

Norwegian Joy will debut in China in Summer 2017.

## Niseko village xpress

**YTL** Hotels has invested in two new all-season ski lifts in Niseko Village, Hokkaido, Japan set to be fully operational by the end of the year.

The Village Express will be an 830 m long detachable lift that comprises a mix of six person chairs and eight person gondolas.

The Upper Village Gondola will provide visitors from Kasara Niseko Village Townhouse and the Green Leag Niseko Village easier access to beginner ski areas along the mountainside.

**CLICK HERE** for more.

## Bench Zambia deal

**BENCH** International is offering savings of up to \$1,225pp on its four day package at Sausage Tree Camp, in the Lower Zambezi National Park.

Prices for the all-inclusive four day package, including return flights from Lusaka, start at \$3,370pp for trips departing 01 Apr - 31 May.

For more information or to book call 1300 AFRICA.

## TravelMarvel NZ '17

**AUSTRALIAN'S** demand for travel in New Zealand continues to increase, according to TravelMarvel, with the destination overtaking the UK as the operator's top market.

Company product manager Maureen Styles puts the popularity down to its close proximity to home and its ability to offer something for everyone.

TravelMarvel's New Zealand brochure for 2016/2017 has just been released and offers a choice of five itineraries ranging from eight to 24 days in length.

New for TravelMarvel in 2016/17 is ocean cruising, with the 24-day New Zealand Navigator tour priced from \$6,995 pp twin share.

See [travelmarvel.com.au](http://travelmarvel.com.au)

## Visit Macau CNY celebrations



**VISIT** Macao celebrated the Lunar New Year last night with industry partners and media at an exclusive dinner held at the Sky Phoenix Restaurant in Sydney.

Attendees were wined, dined and updated on all things Macao.

To give guests a taste of what may come in the new year, two fortune tellers consulted their tarot cards, whilst a master Chinese calligrapher worked earnestly on translating English names into Chinese symbols.

Exponential growth has taken place in Macao since the former Portugese enclave was handed back to China in 1999 with more than 50,000 hotel rooms expected to be available within the next two years - compared to 9,469 in 1999.

Recent openings such as the world's largest Sheraton Grand Hotel, St Regis and the Ritz-Carlton are accompanied by a move to restore & showcase the Island's heritage-listed treasures.

"We are going through exciting times, so swift that if you hadn't been to Macao for a couple of years you would be amazed by the transformation," gm of Macao gov't tourism office Australia and New Zealand Helen Wong said.

Upcoming additions to the peninsula include Planet J theme park and the Tapia Village project.

**Pictured** above ringing in the year of the monkey is Natalie Gosselin, Flight Centre; Mark Haddad, CBT Holidays; Judy Atha Pinpoint Travel Group; Lisa Lee, Hong Kong Tourism Board.



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## AFTA update

From AFTA's chief executive, Jayson Westbury



It is a very warm welcome to the first day of Autumn as summer comes to a close and the winds of change fall upon the travel industry. There is plenty going on with many airlines celebrating their respective birthdays and new routes being announced which all adds up to exciting times for travel.

The message of exciting time for travel was well and truly passed on at an AFTA board meeting taking place last week in Canberra, in which AFTA co-hosted with our friends from CLIA, an event in Parliament House, hosting around 100 politicians. The key messages that both AFTA and CLIA passed on to all those attending was that the industry is very united on the issue of the passenger movement charge (PMC) and no matter what side of politics you are on, the PMC is too high, is a massive over collection of the actual cost of passenger facilitation and should be reduced or at best frozen at the current levels.

Our CLIA friends also made the point well known that Australia needs to be investing in infrastructure for the ever growing and very important cruise industry and if we are to continue to enjoy the wonderful support of all the cruise lines that choose to send ships to Australia, we need to make sure they have world class facilities to berth their ships and to ensure a good experience for passengers embarking and disembarking.

These types of events and working together are very important for the travel industry as it puts our issues into the minds of Senators, back bench members and parliamentarians from all the parties who are represented in parliament. While talking to Ministers and Opposition spokespeople is an important part of the work that AFTA does, extending the dialogue and conversation to all parliamentarians is critical as often the "party room" can have a significant influence over decisions that are taken and policies that are developed.

In addition to this interaction the AFTA board spent time discussing the changes to the credit card surcharging legislation, which has now passed the parliament and there will be some specific information coming out to industry soon on this. Importantly, for the time being albeit that the legislation has passed, there is no immediate change to the credit card surcharging arrangements and AFTA has maintained an advisory note about this to ensure members and the broader travel industry have a good understanding of what can and can't be done.

Credit card surcharging remains a critical issue for the travel industry and AFTA will do what we can to ensure the detail and new allowable arrangements will be made clear as soon as they are known.

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## SQ SilverKris opening

**SINGAPORE** Airlines has announced its SilverKris Lounge at Perth Airport will reopen 01 Mar, ahead of schedule with services resuming from SQ226.

## New On-the-go-tours

**ON THE** Go tours has introduced a new 25-day journey, dubbed New Seven Wonders of World.

Travellers will have the chance to explore man-made structures spanning Egypt, Jordan, China, India, Mexico, Peru & Brazil.

Prices start at £6,000 (AU\$11,689) and includes all flights and transport.

Visit [onthegotours.com](http://onthegotours.com) for more information.

## Coconuts video

**COCONUTS** Beach Club Resort & Spa, Samoa has present a brand new promotional video of its facilities.

The two minute video takes the viewer on a virtual experience of all the resort has to offer.

Stays at the resort are now on sale with 35% off rate for travel until 30 Sep.

**CLICK HERE** to view the video.

## Amadeus correction

**TRAVEL Daily** reported yesterday that Amadeus' full year revenue increased to €3.9 million with a growth to €1.4 million.

The figures should have read a revenue increase to €3,912.7 million with a growth to €1,465.4 million.

## EY Boeing Freighter

**ETIHAD** Cargo has received its delivery of a brand new Boeing 777 Freighter, the 11th of its kind in the fleet.

"The additional freighter gives us opportunity to expand our specialist cargo services and grow our market share," remarked chief strategy and planning officer for Etihad Airways, Kevin Knight.

Continuing its expansion plans, the brand new aircraft forms part of the US\$67 billion fleet order announced in 2013 at the Dubai Airshow, and will commence commercial services from today onwards.

Currently, EY Cargo runs three 777Fs, three 747s and four Airbus A330s.

## Air Serbia Sale

**AIR** Serbia is offering promotional rates to select destinations across its European network.

The deal covers destinations such as Istanbul to Copenhagen (from AU\$188.80) and Beirut to Belgrade (AU\$338.44).

Sale begins today and will run to 04 Mar, with the travel period extending 01 Mar to 15 Jun (transiting via Belgrade Airport) or 01 Apr - 15 Jun (via Belgrade).

Visit [airserbia.com](http://airserbia.com).



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# Tahiti brings Mana to Sydney!

**SOUTH** Pacific Management Hotels Resort & Spa (SPM) hosted Sydney's top travel agents and media at an Exclusive "Dejeuner Tahiti" at Sydney's Park Hyatt Hotel last Friday. Sponsored by Tahiti Tourisme, Atout France and Air Tahiti Nui, guests were treated to an elegant luncheon featuring Tahitian cuisine.

Each guest received some "Mana" inspiration to be a devoted ambassador of this little corner of Paradise - and were also inspired by stunning Tahitian dancers.

**RIGHT:** Atout France director Patrick Benhamou with some special new friends, Tahitian Vahine dancers.



**LEFT:** Makayla and Vaea from Tahiti entertained the crowd.



**LEFT:** Robert Thompson, Tahiti Tourisme; Alan Roman, Air Tahiti; Brad McDonnell, Entire Travel Connection and Alain Campignon, SPM.



**ABOVE:** The Atout France team enjoying the Sydney event - Sarah Elfassy, Claire Kaletka-Neil, Charline Joly, Alex Venec, Sophie Almin and Anais Leloup.



**ABOVE:** Alana Eli, SPM; Lisa Dosanjh, Air Tahiti Nui; Nicci, Tahiti Tourisme; Sophie Bessou, SPM.



# More Mana from Tahiti...

**COMPLETE** with Alain Ducasse Champagne and tiara flowers, attendees at the event hosted by Atout France, Tahiti Tourisme and SPM enjoyed performances by traditional Tahitian dancers, before being enchanted with a video presentation showcasing the

five star resort hotels, a collection of authentic Polynesian, award-winning resorts with the highest levels of luxury across the islands of Tahiti.

**LEFT:** Patrick Benhamou from Atout France, Vaea of Tahiti and Nicolas Croizer, French Consul.

**BELOW:** The Hyatt chefs whip up a stunning Tahitian culinary storm.



**LEFT:** The Tahiti Tourisme team of Mickael Congoras, Moh Coulibaly and Camille De Laitre.

**RIGHT:** Angie Kelly and Alain Campignon from SPM.



**RIGHT:** Some of the gorgeous Tahitian flower arrangements.



**LEFT:** Jason Wolf from Flight Centre won a trip to Tahiti, and is pictured accepting his prize from Tahiti Tourisme's Robert Thompson.



## HA 2016 Syd Harbour Challenge



## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US1.042**

Today's decision from the Reserve Bank on interest rates has seen a drop in the AUD, on the back of rumours the central monetary house could cut rates by half of one percent, a view shared by a minority of market-watchers.

The dollar is also expected to be affected by new data from the Chinese manufacturing industry, which is also released today.

Recent reports from a variety of airlines, both big & small, continue to blame consistently high oil prices for reduced profit margins.

*Wholesale rates this morning:*

US	\$1.042
UK	£0.642
NZ	\$1.274
Euro	€0.787
Japan	¥83.26
Thailand	฿32.051
China	¥6.551
South Africa	R8.102
Canada	\$1.029
Crude oil	US\$104.80

**HAWAIIAN Airlines'** new commercial team and representatives entertained industry guests on board, whilst following the 2016 Sydney Harbour Challenge last weekend.

Thirty-six teams from around Australia and the world tested their endurance, paddling 22 kilometres from Manly Cove.

Pictured above enjoying the races are Gai Tyrell, regional director Australia, Hawaiian Airlines; Jean Hay AM, Mayor of Manly Councillor and Hawaiian Celebrity guest, singer and emcee, Lina Girl.

## Paradise Taveuni

PARADISE Taveuni in Fiji will reopen on 01 May 2016 after sustaining damage in Tropical Cyclone Winston last month.

The resort is using the low season to rebuild and upgrade parts of the property affected by the weather event.

Bookings are now being taken - however initially there will only be 10 rooms for guests with more to reopen later.

Resort owners, Terri and Allan Gortan wish to thank everyone who has reached out during this challenging period.

## WIN WITH TEMPO



This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.



**TEMPO HOLIDAYS**



To win, have the most correct answers and the most creative answer to the final question. Send your entries to [tempo@traveldaily.com.au](mailto:tempo@traveldaily.com.au)

Q1. What 'crop' is growing on the cover of Tempo Holiday's India, Sri Lanka and Maldives brochure?

## Perignon pop-up

**DOM Pérignon** is creating a pop-up suite at the Hôtel de Paris Monte Carlo "infused with essence" of its P2 1998 vintage.

The champagne producer will transform Suite 321-322, fitting it out in a bronze and black design.

A dinner will be served in the rooms with the vintage champagne the central theme.

Prices start from €4,500 a night, including dinner for two.

Visit [montecarlosbm.com](http://montecarlosbm.com).

## Huan Valley fest

**TASMANIA** will play host to the Huon Valley Mid Winter Fest for the third year running.

The three-day celebration of the apple history of the region will be held at the Apple Shed in the Huon Valley from 17-17 Jul.

Celebrations will kick-off with a six metre high burning man to welcome festival attendees.

Festival highlights include bonfires, story telling workshops and more - [CLICK HERE](#).



Win return economy class flights to Europe with **Emirates**

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## 8 Things successful people do every day

Read our latest inPlace Blog!



### Senior Cruise Travel Consultant

Sydney CBD location

Salary to \$60K + super + incentives

If you are a cruise guru looking for a new opportunity, then this is an opportunity not to be missed! This position is within the cruise department of this well established travel organisation. Working with a friendly & productive team you will be handling enquiries for worldwide cruise itineraries. The successful candidate will be sales focused with superior customer service & exc. cruise knowledge.

- Immediate start
- Flexible work environment

Call Ben or [click here](#)

### Corporate Travel Consultant - Sydney

Northshore Sydney location

Salary to \$60K + super

A corporate agency with a difference! A boutique office without the traditional call centre feel. Here your input is valued and you have the opportunity to really look after your clients. This position is handling both domestic and international itineraries over the phone and via email. Must have a minimum of 3 years corporate experience with exceptional customer care.

- Mon to Fri only!
- Amazing views

Call Ben or [click here](#)

### TEMP Senior Leisure & Cruise Cons

Sydney Lower Nth Shore

Excellent hourly rate

Looking for the flexibility of a TEMP role? If you are an experienced travel consultant with a passion for sailing then this boutique, specialist agency needs your help! Our client provides a range of custom designed sailing trips to exotic destinations in the Pacific, the Americas & Europe. Initially a 6 week assignment starting early March. Galileo and Cross-Check required.

- Monday to Friday
- Opportunity for perm

Call Cristina or [click here](#)

### Senior Event Manager - Sydney

Inner West location

Salary to \$80K + super

Join the glitz & glamour of the Event Industry! Seeking a Senior Events Manager for a busy events calendar. You will need the flexibility to travel at times and the skills to combine the creative side along with the ability to plan and budget your events. Must have 3 yrs exp in a number of areas inc handling conference mgt or incentive programs, budgeting & negotiation & EventsPro.

- Established agency
- International conferences

Call Ben or [click here](#)

### 2 x Event Contracts - Sydney

Inner West location, 6 to 8 week assignments

1x Event Manager for an international conference  
1x Event Coordinator for registrations, communications administration & adhoc duties. EventsPro/Air is essential. Email your resume with contracting availability dates.

Email Ben or [click here](#)

### Wholesale Consultants - Sydney

Long term contracts, Inner west location

Leading wholesaler with 3 unique brands, are building their business due to growth in demand for their diverse product range. Sell a combination of unique, iconic, exotic & family packages. Min 2 yrs exp Amadeus/ Calypso

Call Cristina or [click here](#)





*Working in partnership with the Australian Travel Industry*

### Corporate State Sales Manager

**Brisbane, Executive Salary Pkg, Ref: 2151SZ1**

Due to growth and new opportunities, a well established travel company is looking for a head of state sales for their corporate division. My client is seeking candidates with leadership qualities and also candidates that have had experience managing BDMs and a proven track record of sales. You are responsible for training BDMs and ensure they are aware of their direct competitors and how to handle customer needs. The end result will be to increase sales and overall TTV of the business.

For more information please call Serena on  
(07) 3023 5023 or click [APPLY](#) now.

### Luxury Cruise Sales Consultant

**Sydney, \$45k + Uncapped Commission, Ref:1866PE7**

My client is a leader in the cruise industry with a defining name to uphold. They are seeking a highly experienced sales professional to join their award winning Brand. To be considered for this position you will be an outgoing, enthusiastic individual with strong sales skills. You will have a love of sales with a track record for consistently delivering outstanding results. These opportunities do not come up very often, Interviews happening now, Please contact us now if this sound like you.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### Temporary Corporate Travel Consultant

**Melbourne, Great Hourly \$, Ref: 9500KF1**

Urgent! We are seeking 4 confident, driven and experienced corporate travel consultants for a temporary assignment up to 8 weeks in East Melbourne. We want candidates from a corporate travel background - who have a strong understanding of the industry! For those that thrive in a busy environment please look no further. This position must be filled ASAP! You must be proficient on galileo or amadeus to be successful. Great hourly rate and Monday to Friday Hours on offer! Contact us now!!

For more information please call Kate on  
(02) 9113 7272 or click [APPLY](#) now.

### Temp Travel Consultant

**Adelaide, \$Hourly Rate, Ref: 2175LM1**

We are seeking a candidate who will be available for 2 weeks from Mid-April 2016. You will have previous experience as a travel consultant selling a range of travel products. This is a high-end travel company located in Adelaide CBD. You will be hard working and available Monday to Friday for this role. You will be responsible to look after existing clients and assist other team members. You must have Sabre experience. If you are only looking for temp roles please apply now!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.

### Experienced Travel Consultant

**Brisbane, Competitive Salary + Lucrative Comms, Ref: 2155KH3**

Have you ever heard of a travel role where you can choose your own base salary? We are on the hunt for sales focused travel consultants for this amazing lucrative travel position. My client is looking for an enthusiastic and highly motivated travel sales person for their retail travel store. You will have a proven sales record with excellent communication skills, a vibrant personality and have a commitment to providing a level of customer service that is second-to-none. Earn what you are worth!

For more information please call Kate on  
(07) 3023 5023 or click [APPLY](#) now.

### Airfare Ticketing Consultant

**Sydney CBD, \$DOE, Ref: 2141MB1**

Do you have experience working for an airline, look no further, we have a rare opportunity to work for an international airline located in Sydney's CBD. We are looking for an experienced Airline Ticketing whizz to be apart of their growing team. As an experienced Airfare & Ticketing Consultant you will be assisting agents and directs working on last minute changes, including intl & domestic flights, re-issues, re-vals and refunds. This is an initial 6 month contract with the view to go perm.

For more information please call Marissa on  
(02) 9113 7272 or click [APPLY](#) now.

### Japan Wholesale Travel Specialist

**Melbourne, \$40k + Incentives, Ref: 2057TS7**

Passionate about off the beaten track destinations in Japan? This is a fantastic opportunity for a consultant with experience in FIT, tour, ski and rail products to join a travel company specialising in Japan. This is a diverse and stimulating role working with a fantastic team in a fast paced environment. We need a consultant who can build rapport with customers and agents, provide extraordinary service and create personalised itineraries. Great package and incentives are on offer!

For more information please call Tammy on  
(02) 9113 7272 or click [APPLY](#) now.

### Travel Sales Executive

**Western Australia, \$60k + Incentives + Vehicle, Ref: 2142LM1**

Amazing opportunity! Need a change in your career? Love being on the road? This new opportunity will suit someone who has a passion for travel with strong sales background. We are looking for someone to be the face for to an award winning luxury tour wholesaler for WA. You will be creating & maintaining relationships with industry & trade partners as well as representing the company at trade & consumer events. A role for those who can present confidently & enjoy client interaction!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
**online... on mobile... in branch**