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- DOMESTIC DEPLOYMENT -



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# Travel Daily

First with the news

Friday 18th March 2016

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## Strong 2015 result for SYD

SYDNEY Airport Limited today released its financial results and annual report for the twelve months to 31 Dec, with total revenue of \$1.23 billion and pre-tax earnings of just over \$1 billion.

The company has returned a whopping 41% to investors over the last year, strongly outperforming the ASX index, with ceo Kerrie Mather saying the result had been driven by growing international passenger numbers.

Key achievements during the year included the transaction with Qantas to take control of Terminal 3, a new duty free operator and ongoing capital investment programs.

Total passenger movements grew 3% to 39.7 million, with the addition of new carriers such as

ANA, American Airlines, Hainan Airlines and Qatar Airways.

Aeronautical revenue made up half of the airport's income, with car parking, property and retail also performing well.

For the first time Sydney Airport also introduced a service level framework in consultation with airlines, which is significantly improving passenger experiences.

Developments in the coming year include a new luxury retail precinct with outlets including Tiffany, Burberry and Hugo Boss, while parking continues to expand, more gate lounges will be upgraded and airlines will utilise a new "early bag store" to offer earlier check-in.

### Show P&O some love

P&O is asking the industry to show it some love following its nomination in the National Travel Industry Awards in the Best Cruise Operator - Domestic Deployment category.

Voting is now open for the 2016 NTIA - for details see the cover page of today's *Travel Daily*.

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### Today's issue of TD

*Travel Daily* today has nine pages of news, a photo page for FTC, a front cover page for P&O Cruises plus full pages from: (click)

- Club Med
- Travel Trade Recruitment

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## Alex O'Connor's Insight

IN HER first ever interview as managing director of Insight Vacations, Alex O'Connor told *Travel Daily* the company is seeing "much stronger" demand for the remainder of the 2016 season, compared to this time last year.

O'Connor attributed the demand to the "great air capacity that's in the Australian market at the moment".

"There's still such great airfares available and that's actually created an incentive for people to still look at Europe, I think some people have been sitting on the fence for a little while," O'Connor told *Travel Daily*.

Insight Vacations has seen the tail end of the selling season pick up, extending the season both earlier and later.

Five weeks in the role, O'Conner says she is "having a ball" and "getting a flavour for the product and the people".

The ex-VA regional mgr NSW says while VA and Insight are different products to sell, there's a lot of correlation.

"Customers and agents are

really at the heart of our business so everything that we do at Insight Vacations and Virgin Australia, it's always putting a lens on the customer experience and the agent experience."

O'Connor is in the midst of a week of hopping around to five Australian cities with ceo John Boulding promoting Insight's first fly free offer to agency partners - see **page three**.

Agents can keep their eyes peeled for more engagement.

"We'll be engaging on an ongoing basis but of course come Jun and the preview season for 2017 there'll be a whole suite of activities," O'Connor said.

Going forward, the new md's vision for Insight is to "ensure that all the amazing things about the product, the people, the experience is brought to life in the Australian marketplace with our trade focus".

"We want to innovate...and that's starting to involve doing things differently and being original so this is the start and there'll be a lot more to come in terms of great offers for 2016."

AIR NEW ZEALAND

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Best Sales Executives Kat Nitariski (QLD) / Lisa McCowan (VICTAS).  
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# Travel Daily

First with the news

Friday 18th March 2016

SCENIC°

VIEW  
OFFERS

**EUROPE  
RIVER CRUISING  
TRAVEL IN 2017  
AT 2016 PRICES\***

## Insight fly free offer

**INSIGHT** Vacations has launched their first fly free offer for 28 of their most popular Premium and Luxury Gold 2016 Europe and Britain escorted journeys.

Under the deal, the first guest flies free and the second pays from \$999 for return Economy flights with Qatar Airways.

Solo travellers can access return flights from \$599pp and Business class return flights start at \$3,999 (departing Adelaide).

"It's something new for Insight and we've wanted to do something different to promote the last of the 2016 season," Insight Vacations' new md Alex O'Conner told **TD**.

The offer kicked off yesterday and is valid for new bookings made up until 30 Apr for select departures between 04 Apr and 29 Jul.

For more information, head to [www.insightvacations.com](http://www.insightvacations.com).

## RCL Cruise appts

**GAVIN** Smith has been appointed RCL Cruises' new senior vice president international while Adam Armstrong will take over as md for Australia and New Zealand (**TD** breaking news).

Smith said it was "a real pleasure" to be handing on the responsibility for Australia and New Zealand to Armstrong.

"With his wealth of experience in the Australian cruising market, I know he will do a tremendous job leading the team and continuing to drive growth across all three of our brands as we introduce newer and more modern cruise ships to the market," Smith said.

"We will usher in a new era for cruising down under when the brand new *Ovation of the Seas* arrives in December 2016".

Outgoing senior vice president international Dominic Paul leaves the company on 01 May.

## EK companion fares

**EMIRATES** this morning launched a companion fare sale, offering special prices from Australia to 26 European destinations.

Valid for sale from today until 30 Mar, return economy class fares lead in at \$1,403 to Dublin, \$1,417 to Barcelona and \$1,447 to Rome, for groups of two to nine passengers.

Business class companion fare levels are also available, with Dublin returns starting at \$6,563 per person.

## A\$ defying gravity

**THE** Australian dollar has continued its rise this week, overnight trading as high as US\$0.765, its highest level against the greenback since the middle of last year.

Key drivers include Australia's still relatively high interest rates as well as fluctuations in the price of iron ore, analysts say.



## Window Seat

**RYANAIR** is going to extra lengths to calm down its nervous flyers by assuring them they can carry a parachute on their flight.

The airline's FAQ page includes the question "Can I carry a parachute on my flight?" by confirming "Parachutes of any type, recreational or sports, or paragliding wings can be accepted for carriage as checked-in or carry-on baggage".

It doesn't end there, with Ryanair going on to detail the packs may contain an auto-release and an auxiliary or emergency 'chute'.

However, Ryanair draws the line at parachute packs which contain pyrotechnics or smoke canisters.

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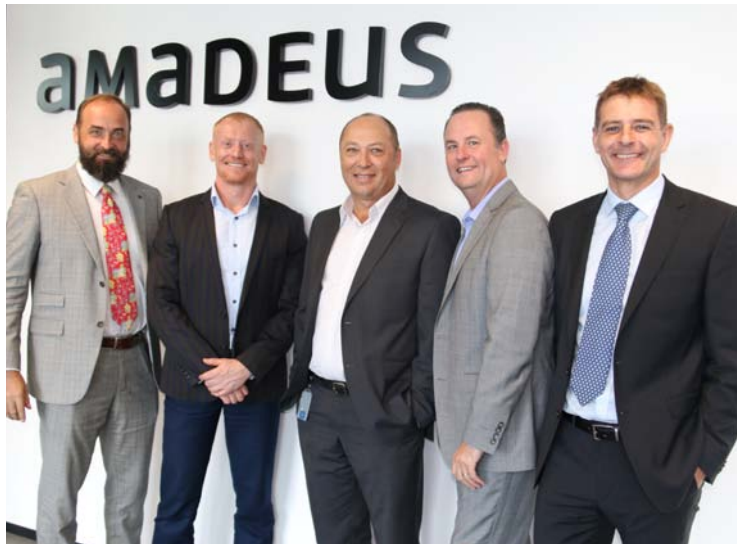
**Air Vanuatu**  
[www.airvanuatu.com](http://www.airvanuatu.com)

**Connections promo**

**THE** first ten agents to book Solo Connections' South Africa Inspired Tour before 08 Apr will receive a \$100 Pre Paid Visa Card.

The 13-day South Africa Inspired departs 19 Jun and includes return Economy flights and accom in Cape Town, Kruger Private Reserve and more and prices start from \$9,538 per person. To book, call 1300 044 444.

**Accommodating Amadeus**



**AMADEUS** is continuing the expansion of its services for the travel ecosystem with the rollout of Amadeus Hotels.

The company aims to do for the accommodation industry what it has achieved in aviation, where it provides full "software as a service" facilities to manage all aspects of a carrier's IT via the Altea system.

With hotels there are no industry-wide standards and so Amadeus is creating them as an open platform which will allow other providers to connect and access the content.

The aim is to provide a comprehensive unified shopping

experience for travel buyers.

On the hotel supply side Amadeus is also building a comprehensive reservation and property management system, which is expected to be deployed to launch customer InterContinental Hotels Group next year.

Some of the Amadeus team are **pictured** above in Sydney earlier this week, from left: Christian Lukey, head of hotel distribution; Benjamin Weinmann, manager, hotel distribution – Pacific; Tony Carter, managing director; Justin Montgomery, head of commercial and Peter Waters, director, hotel distribution.

**Citroen EuroPass**

**THE** Citroën DriveEurope program has rebranded as Citroën EuroPass after being taken over in Australia by the Citroën new car sales importer, Sime Darby.

For more information, head to [www.citroeneuropass.com.au](http://www.citroeneuropass.com.au).

**Club Med NTIA noms**

**CLUB** Med is today promoting its nomination in the NTIA Awards as Best Sales Executive and Best Hotel/Resort Group.

Club Med is encouraging agents to show their support by voting - see **page ten** for more.

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# Langham global expansion



**LANGHAM** Hospitality Group chief executive officer Robert Warman paid a whirlwind visit to Melbourne and Sydney this week and took time to update media on the global developments of the luxury hotel brand.

Speaking at the Sydney hotel, Warman said "one of the real goals of us buying this hotel and spending the money to renovate it was to enhance the Langham brand in gaining greater recognition, particularly in North America and Europe because we felt that was a strong high end market that came to Sydney and one that we think will grow over the coming years".

Warman spoke of expansion in

other markets saying that nine hotels are under construction in China and a doubling of hotels is underway in North America with a resort under development in Santa Fe, New Mexico.

Further afield, the Langham brand continues to expand within the Middle East with hotels in Qatar, the UAE and Saudi Arabia.

However, South America remains a destination cautiously mooted with Warman telling *Travel Daily* they have looked at establishing the brand in Latin America but that sufficient demand and the right market conditions need to align before a full commitment is made.

Closer to home, a buyer has not

## Travel Daily

First with the news

Friday 18th Mar 2016

### Brazil high caution

DFAT is warning Aussie travellers in Brazil to "exercise a high degree of caution" with anti-government protests being staged across the country.

Protests have been mostly peaceful so far but future rallies are unpredictable and could turn violent with large protests expected in Sao Paulo today.

yet been found for the Auckland Langham property, but Warman assures it will remain a Langham branded property, managed by Langham when eventually sold.

In 2015, Melbourne's Langham enjoyed occupancy levels in the "high 80's, early 90's" of total inventory sold with intentions to establish a second Sydney hotel (TD 16 Aug 13) still in the pipeline.

**Pictured** at The Langham, Sydney are Lauren Brown, director of marketing & communications, The Langham Sydney; Vivienne Gan, vice president public relations, Langham Hospitality Group and Robert Warman, chief executive office, Langham Hospitality Group.



### WIN WITH Yosemite

We want to help outfit you for your Yosemite adventure! Yosemite/Mariposa County and Travel Daily are partnering to give away a \$50 Ray's Outdoor gift card each day to inspire your visit to Yosemite/Mariposa County.

Yosemite National Park, a Unesco World Heritage Site, is known the world over for its majestic waterfalls, awe-inspiring granite rock formations, and more than 1300km of breath-taking trails. Yosemite is also natural playground for whitewater rafting, biking, ziplining, wildlife watching and world-class rock climbing.

Learn more about booking your dream Yosemite trip at [YosemiteExperience.com](http://YosemiteExperience.com).

To win, be the first agent to answer correctly the question below. Send your answer to [yosemite@traveldaily.com.au](mailto:yosemite@traveldaily.com.au)

Can you name the tallest waterfall in North America?

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HOUSTON AIRPORTS

### Air NZ incentive

**TRAVEL** agents can win a trip to run in the inaugural Air NZ Hawke's Bay International marathon on 14 May.

Air NZ has six trips to give away for the event which takes in the highlights of the region.

Winners receive return flights, accommodation, a Garmin vivosmart HR to track their training and entry into the Marathon, plus return flights for a support person of their choice.

**CLICK HERE** to register before 30 May.

### ibis Styles opening

**IBIS** Styles Brisbane Elizabeth Street was officially opened this week by Qld Minister for Education, Tourism & Major Events Kate Jones and hotel owner Sheikh Mubarak Al-Sabab.

The 368-key property is the largest ibis new-build in Australia and is expected to be a major boost to the local economy.

Room rates start at \$135 pn & includes continental breakfast.

### Wendy Wu solo trips

**WENDY** Wu Tours has released three itineraries for solo travellers by adding new departure dates on its most popular tours.

The move follows regular requests from retailers who have clients wanting to travel alone without added costs.

Managing director Alan Alcock said that the new dates were designed for customers wanting to save money and enjoy companionship with like-minded travellers through Asia.

There are now three itineraries for solo travellers - each ideal for first time visitors to China, Vietnam and India including a nine-day Vietnam Impressions tour taking in Hanoi, Halong Bay, Hoi An and Saigon.

For dates and pricing or to book see **CLICK HERE**.

### Belgrade Flyer

**AIR** Serbia has announced an Australia to Ohrid service via Belgrade Flyer with fares starting from \$1,787 per person.

Travel between Australia and Belgrade is with Air Serbia codeshare partner, Etihad Airways and the service to Ohrid - a popular Macedonian city - will be operated on Mon, Wed and Fri by an ATR turboprop aircraft with 66 seats.



### Helloworld spike

**HELLOWORLD** has scored the major sponsorship of Volleyball Australia, including naming rights to the national men's and women's teams which will now be known as the helloworld Volleyroos.

The four-year sponsorship deal for both indoor and beach volleyball coincides with the pre-Olympics preparation.

This kicks off with Volleyfest at Manly Beach from 18 to 28

Mar, one of the biggest beach volleyball events in Australia.

Helloworld ceo Andrew Burnes said the sponsorship would drive significant & high-level profiling.

"Helloworld is proud to be joining forces with Volleyball Australia and we look forward to strengthening the partnership over the next four years as our helloworld Volleyroos show the world just how amazing they are," Burnes said.



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## A West Hollywood thank you!



**VISIT** West Hollywood hosted over 100 travel agents and industry partners from agencies, airlines and wholesalers Wed night at a cocktail reception held at O Bar and Dining.

"The event was an opportunity for Visit West Hollywood to thank our industry partners for keeping Australia the number one international market into West Hollywood" director of business development, Visit West Hollywood Jaimie du Bois said.

Attendees were presented with an added incentive on the night - by describing which West

Hollywood pool they would want to be relaxing in and why they went into the draw to win one of four prizes.

**Pictured** above are delegates and prize winners: Sarah Thornton, Gate 7; Jeanie Yom, The London Hotel; Nick Richards, Egencia; Penny Gordon, Concierge Traveller; Bridget Scott, Travel Beyond; Chenoa Everett, Hoot Holidays; Lisa Crampton, Sunset Marquis; Alan Johnson, Ramada Plaza; Bill Karpiak, Ramada Plaza; Jo Palmer, Gate 7 and Jaimie du Bois, Visit West Hollywood.

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To apply email your confidential CV with Cover Letter to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) before 31/03/2016.



## APT South America

APT has revealed its 2017 South America portfolio with new itineraries, destinations and ocean cruises added.

The trips cater to small groups and from today, travel agents can book new shorter itineraries designed for those who don't want to travel at altitude.

A 19-day Best of South America tour takes guests from Santiago to Cusco and includes Sugarloaf Mountain and Copacabana Beach in Rio de Janeiro priced from \$12,795 pp twin share.

For the first time APT is offering sailing trips on *Le Boréal* or *Le Soléal* - ultra luxurious yachts featuring on three itineraries.

APT's South America 2017 brochure is available now, call 1300 196 420 for further info.

## MEL Feb pax traffic

**CHINESE** New Year pushed up Melbourne Airports results for Feb, with a 15% increase in arrivals from Chinese passport holders.

Total international pax grew by more than 11% on Feb last year, led by China and other key markets such as Hong Kong, Singapore, Malaysia, UK and US.

A 40% boost in capacity to China resulted in an overall increase of almost 30% in pax movements.

## Silversea voyages

Silversea is introducing a new collection of themed cruises later this year titled "Exclusively Yours -- Enriched Voyages".

Themes include gourmet, wine, high tea and chocolate and the cruises will include free entertainment, enrichment activities and free Silver Shore Select excursions on select dep.

See [www.silversea.com](http://www.silversea.com).

## Thai traffic rules

**THAI** authorities are cracking down on traffic rules in eight major tourist destinations in a bid to keep the roads safer.

From 01 Mar, police have been stricter on drivers in Pattaya, Chiang Mai, Chiang Rai, Ko Samui, Phuket, Hat Yai, Samut Prakan, and Ayutthaya.

The new enforcements focus on 10 regulations including driving on the pavement, driving against the traffic, not giving way to pedestrians at crossings, driving without a seat belt or helmet, driving without a license and driving while intoxicated.

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# New Caledonia Travel Connection launch dedicated sales team, website & brochure

Friday 18th Mar 2016

**ENTIRE** Travel Connection this week introduced a new travel brand to its portfolio specialising in travel to New Caledonia.

New Caledonia Travel Connection (NCTC) joins sister brands, French Travel Connection, Spain & Portugal Travel Connection and Tahiti Travel Connection.

New Caledonia Travel Connection boasts a team of New Caledonia destination specialists as well as its very own website and brochure.

The specialist team has travelled to and around the French Territory in order to provide expert advice to travel agents and clients.

Australia's nearest neighbour in the South Pacific is only a short flight from most cities in Australia and truly offers something for everyone.

On Tuesday 15th March, New Caledonia Travel Connection officially started distributing to travel agencies in Australia.

The event was a big success with the support of New Caledonia Tourisme, Aircalin and Groupe La Promenade.

"This is the first brochure dedicated to New Caledonia distributed on the Australian market, we see huge potential with the destination and we look forward to helping agents to create unique and memorable holiday packages to New Caledonia" said New Caledonia Travel Connection's Lea Granado, Product & Marketing Manager.

"Our point of difference is that we are here to support travel agents to sell New Caledonia with a beautiful brochure to inspire clients, an extensive website with great value packages and a dedicated reservation team who know the destination" said Brad McDonnell, Managing Director.

As an added incentive, agents booking any package between now and 31 May will have a chance to win a fabulous trip to New Caledonia - for details, see [www.newcaledoniatravel.com.au/french-paradise-incentive](http://www.newcaledoniatravel.com.au/french-paradise-incentive).

Contact the New Caledonia Travel specials on 1300 108 625 or on email at [info@newcaledoniatravel.com.au](mailto:info@newcaledoniatravel.com.au).



**LEFT:** Jean Michel Foutrein, Managing Director NC Tourism; Caroline Brunel, Australian Account Director NC Tourism and Brad McDonnell, Managing Director of New Caledonia Travel Connection.



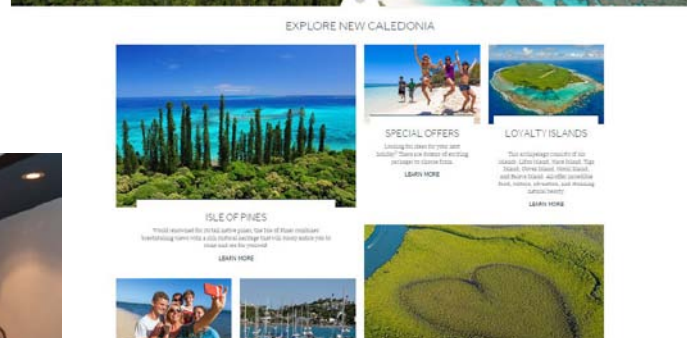
**ABOVE:** The New Caledonia Travel Connection dedicated brochure was proudly unveiled at the launch (**CLICK** image to view).

Brochures will be available to order via TIFS from late March.

**LEFT:** The New Caledonia Travel Connection team.



A new Facebook page has also been developed for New Caledonia Travel Connection (**CLICK**).



**ABOVE:** A stand-alone website has been unveiled by New Caledonia Travel Connection to further promote the range of options available - [www.newcaledoniatravel.com.au](http://www.newcaledoniatravel.com.au).

**LEFT:** Brett Walsh, Australia Country manager for Aircalin; Caroline Brunel, Australian Account Director of NC Tourism, Brad McDonnell, Managing Director of New Caledonia Travel Connection; Lea Granado, Product & Marketing manager of New Caledonia Travel Connection, Marie Varnier-Gittard representing Alliance Francaise and Alexandra Fayan Business Development Manager of NCTC.



**Nexus all-inclusive**

**NEXUS** Holidays has launched all-inclusive Round the World tours for 2016, covering Europe, USA and Canada East Coast, Bermuda Cruise and Abu Dhabi. Prices start at \$9,999 and will pay up to 15% commission.

**Icelandair to ORD**

**ICELANDAIR'S** year-round service from Chicago O'Hare Int'l Airport took flight today. Icelandair flight FI852 will depart Chicago O'Hare at 7:30pm four times weekly on Mon, Wed, Fri and Sun, arriving in Reykjavik Keflavik Int'l Airport the following day at 6:35am. Less than two months ago (TD 27 Jan), FI boosted capacity on the route, upgrading the aircraft from Boeing 757s to 767s, adding up to 9,000 seats per year.

**Kings of the mountain**



**THE** American Airlines King of the Mountain California Snow famil went off without a hitch. Eight agents from across Australia and their hosts from American Airlines and California Snow visited Northstar, Diamond Peak in North Lake Tahoe before driving down to Mammoth Mountain and enjoying the epic snow conditions of 2016. After full days on the mountain, the group enjoyed lakeside dinners in North Lake Tahoe,

wine by the fire pits at the Hyatt Regency Tahoe and beer tasting in Mammoth Lakes at Mammoth Brewing Company. **Pictured** above are the agents at Mammoth Mountain.

**Outrigger Hawaii**

**OUTRIGGER** Enterprises Group has renamed two properties: OHANA Waikiki East by Outrigger & OHANA Waikiki Malia by Outrigger.



**WIN WITH TEMPO**

This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.



**TEMPO HOLIDAYS**



To win, have the most correct answers and the most creative answer to the final question. Send

Q14: What is the Frequent Guest Program of Taj Hotels called? a)Taj InnerCircle; b)Taj OuterCircle; c) Taj GuestCircle  
Hint: [CLICK HERE](#)

**THANK YOU FOR NOMINATING US IN THE 2016 AFTA AWARDS.**

We are delighted to receive nominations for:  
**Category 18:** Best Domestic Airline  
**Category 19:** Best Airline International - Online  
**Category 31:** Best Sales Executive - Industry Supplier  
Clint Jones, Felicity Allan and Trudie Mansfield

Thank you for your ongoing support and good luck to fellow nominees.

**VOTE NOW** at [afta.com.au](http://afta.com.au)



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TO 5PM FRIDAY 8<sup>TH</sup> APRIL

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# Best Sales Executive Best Hotel/Resort Group CATEGORY 31 & 33 — NTIA AWARDS



Dear Agent,

Thank you for nominating Club Med in the Best Hotel/Resort Group category and our fabulous team in the Best Sales Executive - Industry supplier category!

The votes are now open and we would love to have your support again.

## Votes now open

[> Vote for Club Med here](#)

**Club Med** Ψ  
Premium all-inclusive resorts

*We are delighted to be nominated again for the NTIA Awards 2016. If you enjoy working with us we would greatly appreciate your support*



[www.afta.com.au/events/ntia/nominations-and-voting](http://www.afta.com.au/events/ntia/nominations-and-voting)

**VOTE FOR TRAVEL  
TRADE RECRUITMENT**



## Asia and Pacific Online Specialist

**Brisbane, Fantastic Salary + Bonuses, Ref: 2217KH2**

Are you ready to show your love of South East Asia, cruising and the Pacific Islands? A Specialist Travel Consultant is required to work for an extremely reputable and well established online travel company. With a huge focus on customer service, there are fantastic rewards and bonuses on offer. Do you love tailoring itineraries? Do you want to specialise and become an expert in this field? If yes, then this online travel company is looking for you! Full time and part time positions on offer!

For more information please call Kate on (07) 3023 5023 or click [APPLY](#) now.

## Product Manager

**Sydney, \$80k Package + Super, Ref: 2203SJ1**

Calling all travel product professionals to join this large Global Travel Company in Sydney. As a Product Manager you will negotiate contract rates, offer dynamic pricing, understand margins and commercial rates and have excellent relationship building skills. You will have solid travel industry experience, have dealt with key hotel supplier chains and have worked in a product or procurement position. In return a great salary package is on offer with a fantastic working environment.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

## Corporate & Entertainment Travel Specialist

**Melbourne, Competitive Salary DOE, Ref: 2215KF1**

Seeking an experienced travel professional with corporate & groups reservation experience. Are you a consultant looking for a new challenge and would like to work as a Corporate & Entertainment Travel Specialist then this is the role for you. This National travel company are growing and have a fantastic opportunity for you to develop your career and create some outstanding itineraries for your clients! This role will be predominately corporate travel with elements of entertainment travel.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

## Retail Travel Consultant

**Adelaide, up to \$55k, Ref: 2214LM1**

If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! Our Travel Consultants are known for their strong work ethic and superior customer service skills! If you think you have what it takes to be a successful Travel Consultant then this is the right role for you!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

## Cruise Team Leader

**Gold Coast, \$Competitive + Comms, Ref: 2216SZ1**

Calling all Travel Consultants wanting to take the next step in their career, no experience as a Team Leader? No worries! The most important thing is an understanding for the cruising industry within Australia and current or most recent experience in consulting. The ideal candidate would also have strong leadership qualities, a drive to succeed and a lead by example mentality. You will be assisting in growth of the sales division amongst ADHOC duties like rostering & running morning meetings.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

## Specialist Group Travel Consultant

**Sydney CBD, Circa \$60K + Super, Ref: 2200MB1**

We are looking for an exceptional Groups Consultant to join this niche leading group Travel Company which is centrally located close to public transport in Sydney CBD. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an keen eye for detail, then this opportunity is for you. Duties will include arranging and booking group air, transfers and hotels to ensure smooth sailing. Niche growing product with an excellent salary on offer.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

## Travel & Cruise Consultant

**Melbourne, Attractive Package + Travel Incentives, Ref: 1826TS**

We are on the look out for a dynamic individual to join this fantastic team selling cruise travel products in South Yarra. The successful candidate must have at least three years of experience in a customer facing role selling domestic, international and cruise products and can offer exceptional service and deliver tailor made itineraries to their clients. FT and Temp role available. In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities!

For more information please call Tammy on (02) 9113 7272 or click [APPLY](#) now.

## Senior Travel Consultant

**Perth, \$Competitive, Ref: 2113LM1**

We are looking for an experienced Travel Consultant with great sales mentality and a true passion for the travel industry. The suitable candidate will have a minimum of 2 years travel industry experience and strong GDS knowledge. You will quote, recommend and book worldwide travel itineraries for all markets. This company offers a stable rewarding environment and a chance to progress your career further. If you are looking for a new challenge in 2016, register your interest now!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
**online... on mobile... in branch**