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Another Chinese carrier

THE boom in aviation capacity between China and Australia is continuing, with Beijing Capital Airlines set to launch a new flight into Melbourne.

According to agent GDS screens the carrier has filed a schedule update detailing the new route, which would initially operate three times a week from Shenyang to Melbourne via Qingdao, using an A330-200.

Beijing Capital Airlines is a subsidiary of Chinese travel giant HNA Corporation which also owns Hainan Airlines, Hong Kong Airlines, Africa World Airlines and French carrier Aigle Azur.

Currently Beijing Capital Airlines, formerly known as Deer Air with airline code JD, has 22 Airbus A319s, 31 A320s and a single A330, according to its website www.jdair.com.

The new Melbourne flights are scheduled to debut on 29 Sep, and will see Beijing Capital Airlines become the sixth Chinese carrier operating into the Vic capital alongside Air China, China Eastern, China Southern, Cathay Pacific and Sichuan Airlines.

Beijing Capital Airlines aims to be a "leading tourism airline" with a route network centred on Beijing, Xian, Guangzhou, Haikou, Hangzhou and Lijiang, radiating to first and second tier business and tourist cities across China.

Amex GBT acquires

AMERICAN Express Global Business Travel has announced the acquisition of SMT, a Helsinki-based TMC which is a subsidiary of Finnish flag carrier Finnair.

SMT was formed in 2013 by the merger of the two largest Finnish-owned business travel agencies, Finland Travel Bureau and Area Travel Agency, and is already a part of the Amex GBT network.

Finnair has decided to divest SMT after successfully turning around the business, so it can focus on core airline operations.

Today's issue of TD

Travel Daily today has eight pages of news & photos, plus full pages from: (**click**)

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Flight Centre online push

FLIGHT Centre will for the first time use marketing campaigns to drive consumers directly to its website booking engines, as part of plans flagged in a comprehensive market update yesterday (**TD** breaking news).

MD Graham Turner revealed expectations that the company's underlying profit before tax is likely to miss its target, with profits impacted by increasing uncertainty in key markets including Australia.

Turner said spending had also increased significantly as a result of multi-million dollar strategic investments, which will "pave the way for global expansion online next year when FLT expects its leisure websites to deliver about \$1 billion in TTV".

Key developments will include the launch of transactional Flight Centre sites in the UK, Hong Kong and UAE as well as enhancements to its US and Singapore sites, and broader use of websites as a "cost-effective sales channel for high-commoditised products".

Turner said "while we will be disappointed to miss the short-

term profit target we set in August last year, we are investing significantly in our future and in the strategies that will underpin our longer term growth".

MEANWHILE, Turner said the airfare price wars currently under way globally were a positive for the company, despite the short term adverse impacts on TTV growth and earnings.

"This discounting by airlines reinforces our belief that this is a Golden Era of Travel and is delivering incredible value to travellers, including some of the cheapest international fares we have ever advertised," he said.

Turner also highlighted the various fly free offers in market - particularly for European cruises and tours - which some suppliers are using to stimulate demand.

"It is impossible to predict how long these eye-catching fares will last or if we will ever see them at these levels again".

He confirmed further growth in the US corporate business which will expand into Oakland and one of Kansas City, Detroit or Nashville next year.

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GDS - 'Genuinely Dodgy Surveys'

TRAVELPORT has come out swinging even harder against recent low fare search studies commissioned by rivals Amadeus and Sabre, (**TD** 09 May) saying they "do not stand up to scrutiny and are fundamentally flawed and inaccurate".

The Travelport home page at www.travelport.com (pictured) claims "These days GDS stands for Genuinely Dodgy Surveys," slamming Amadeus and Sabre's "paid-for marketing studies on fares, that claim to outperform Travelport's Travel Commerce Platform" (**TD** 10 May).

Travelport says neither the Sabre nor Amadeus studies confirm the fares shown as available are actually bookable. "By funding such studies,

These days GDS stands for
Genuinely Dodgy Surveys



Amadeus and Sabre have heavily influenced the execution and results," Travelport said, adding "we're confident that genuine comparisons would deliver very different results on our Travel Commerce Platform".

787s to the Cooks

AIR New Zealand is set to add Boeing 787 services between Auckland and Rarotonga, with the *Dreamliner* to operate selected NZ45/46 services between Oct and Mar, GDS displays indicate.

Dream Cruises debut

GENTING Hong Kong's newest cruise brand, Dream Cruises, is now officially on sale in Australia and New Zealand.

Dream Cruises is described as "the first ever Asian luxury cruise line," with the first vessel, the *Genting Dream*, currently being fitted out in Germany in the lead-up to its inaugural voyage on 06 Nov this year which will journey from Singapore to Hong Kong via Vietnam.

"We are delighted to launch *Genting Dream* in Australia and New Zealand and feature popular destinations such as Singapore, Vietnam and Hong Kong," said Brigita Devries who is Dream Cruises and Star Cruises Assistant Vice President for Australia & NZ.

Genting Dream will have capacity for 3,400 passengers, with 70% of staterooms having private balconies and 100 connecting rooms to cater for family and group vacations.

More details from Dream Cruises in today's issue of Cruise Weekly - subscribe free at www.cruiseweekly.com.au.

Window Seat

A PASSENGER on board a Jetstar flight to Hobart today was surprised to find a live turtle trying to get his attention as he reached for his luggage after touch-down.

"At first I thought it was toy turtle sort of statue - then it moved on my feet," the man told ABC.

"It looked to be moving its little webbed legs fine and sticking its head in and out...it certainly didn't look too scarred from the flight."

Jetstar flight staff asked passengers on board if anyone had lost a beloved pet turtle, but nobody has come forward to claim it.

A Jetstar spokesman said the little terrapin had probably fallen out of someone's bag and it had since been turned into Biosecurity Tasmania.

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Conferma appoints

VIRTUAL Card Number technology specialist Conferma has appointed Darren Blair as director of sales Asia Pacific.

Based in Sydney, Blair joins the company after former roles with the ANZ bank and Mastercard, with the aim of driving Conferma's growth in the "highly fertile" Asia Pacific region.

APT Expo series

REGISTRATIONS have opened for APT's nationwide consumer expos showcasing the firm's range of touring and cruising products in Australia and around the globe.

Events are planned for Sydney, Melbourne, Perth, Canberra, Brisbane, Gold Coast, Adelaide, along with regional cities in NSW, Queensland and Victoria.

Agents are urged to register clients asap - more info **HERE**.

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Freestyle
HOLIDAYS

Today's issue of TD is coming to you courtesy of Brand USA and Air New Zealand, who are hosting the #tasteUSA mega famil across the US this week.

THE Taste USA mega-famil has seen travel agents from Australia and New Zealand split into six groups to explore the delights of Texas, Florida, Tennessee, Maine & Massachusetts, California and Louisiana.

Social media is a key focus of the trips, with all participants generously supplied with a SIM card giving an unlimited data allowance, meaning there's been plenty of #tasteUSA Instagramming, Tweeting and Facebooking along the way.

Brand USA has pulled out all stops to showcase each region alongside local tourism authorities and operators, with the trip truly a once-in-a-lifetime experience for many.

Later this week the groups will gather for a grand finale in Houston, which will feature an awards ceremony appropriately titled the Insta-Grammys, before heading home on Air NZ's non-stop Houston-Auckland flight.

HA reduces Brisbane

HAWAIIAN Airlines will scale back its Honolulu-Brisbane operation from four weekly to thrice weekly, effective 30 Oct.

The carrier revealed the flight reduction following a recent schedule review, which has also seen HA revise its days of service on the Auckland route.

On the Brisbane-Honolulu sector, the current Tue service (HA444) will be axed, while the Sun flight will be moved to a Mon departure going forward.

Supplementary services will however be added during peak holiday periods on 20 & 27 Dec, 03, 10 and 17 Jan.

Customers booked on affected flights will be re-accommodated automatically onto alternative HA services the day prior or after.

On the Auckland-Honolulu route, Hawaiian Airlines will adjust its current Wed/Fri/Sun services to Mon/Thu/Sat.

"At Hawaiian Airlines we are committed to ensuring the services offered best meet the demands of our guests travel needs," the Honolulu-based carrier said in an agent memo.

Agents reissuing HA tickets will need to enter the waiver code of 'HA AUNZ 16' at all locations for changes and refunds in the endorsement box by 24 Jun.

Tuesday 24th May 2016



NEXUS Holidays hosted a group of travel agents on a recent famil to Shanghai and New York City in partnership with China Eastern Airlines.

The My Travel Group agents spent time exploring bustling Shanghai and then four nights in the 'Big Apple' to experience the sights, sounds and smells of the city and its boroughs.

Participant enjoyed a tour of the magnificent West Point Military Academy, State of Liberty tour and shopped til they dropped at the Woodbury Common Outlets.

Pictured in Manhattan at

W57th St from left are Nexus Holidays national bdm Richard McKisask; My Travel Group, Victoria manager Michelle Riel and consultants Georgina Pate, Marina Virtser, Cindy Bobbera, Jane Yuan, Koren Dyer, Joanna Mao and Fiona Lazaris.

Cox & Kings incentive

AGENTS booking journeys with Cox & Kings between now and 30 Jun will be rewarded with a bonus 5% commission.

The promotion applies to all destinations, excluding Australia.

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*Prices are per person, twin share and are correct as at 09 May 2016 but may change depending on surcharges, fees, taxes and/or currency changes. Valid for travel: Mykonos & Santorini is 1 Apr - 30 Oct 2016. Jewels of the Cyclades is available for travel May 28; June 4, 18, 25; July 2, 9, 16, 23, 30; August 6, 13, 20, 27; September 3, 10, 17, 24; October 1, 8 2016. Classical Greece is available to travel 27 May; June 3, 10, 17, 24; July 1, 8, 15, 22, 29; August 5, 12, 19, 26; September 2, 9, 23, 30; October 7, 14, 21 2016. Valid for sale: Discounts for Greece product is valid to book until 30 June 2016. Some amounts payable directly to third parties during travel may not be included. An additional 2% fee may apply to credit card payments. All discounts, savings, added-value inclusions and bonus nights where applicable are included in the advertised price. Offers may be withdrawn without notice and are not combinable with any other offers unless stated. Offers strictly subject to availability. Package cancellation fees apply. Please check all prices, availability and other information with Tempo Holidays before booking. Tempo Holidays standard Booking Terms and Conditions apply. See tempoholidays.com for details. Other conditions may apply - ask for details. Tempo Holidays Pty Ltd ABN 51 007331213 VIC License Travel Agent 31 341. Address: 72 Market Street, South Melbourne, VIC, 3205 Phone: 1300 362 844 eMail: res@tempoholidays.com Web: tempoholidays.com

Pan Pacific Perth deal

PAN Pacific Perth has introduced a Winter Escape Package, with prices starting from \$185 per night, valid for stays from 01 Jun-31 Aug.

Sunshine Coast win

QUEENSLAND'S Sunshine Coast has won the bid to host the Australian Event Awards from 2016 through to 2018.

Managing director of the Event Awards Ian Steigrad said he was excited by the prospect of taking the Event Awards to a regional location for the first time.

"Set to host its largest ever portfolio of events in 2016, including over 60 major and regional events, the Sunshine Coast is well placed to be the home of the Australian Event Awards for the next three years, and by extension of that, a focal point for the national events industry each September when the Awards take place."

The awards will take place at Novotel Twin Waters in 2016 and The Events Centre in Caloundra in 2017.

Canada Parks go free

IN CELEBRATION of its 150th birthday, the Canadian Government has announced free admission to its national parks, historic sites and marine conservation areas in 2017.

Free outdoor experiences include the Chilkoot Trail in the Yukon Territories and Athabasca Pass in Alberta.

CLICK HERE for more info.

Today's issue of **TD** is coming to you courtesy of **Travelport** which is hosting the **Travelport Live APAC Customer Conference 2016 in Macao**.

TODAY delegates arrive in Macao for **Travelport Live** at the glamorous Studio City.

After settling in, attendees will kick back tonight for a night of networking over canapes and cocktails.

It's down to business in the morning, with a welcome from Mark Meehan, managing director, Asia-Pacific before a series of engaging and educational talks.

Delegates will hear from keynote speaker, Andrew Grant on how travel leaders can break through barriers which stifle creativity and innovation.

Then it will be time to let loose for the **Travelport LIVE** Conference Dinner, which will kick-off at the amazing Pacha restaurant and nightclub.

Also on the agenda is understanding online, getting mobile and augmented reality.

Keep an eye on **TD** in coming days for more.

Agents off to Hamilton Island



FIVE Travel Associates travel agents visited Hamilton Island last week for a two-night faml.

The agents stayed at luxury resort qualia, and indulged in a delectable lunch at the the Hamilton Island Golf Club, before being offered a chance to take in a birds-eye view of the island and surrounds on a picturesque helicopter ride over Whitsundays and Whitehaven Beach.

Pictured soaking up the sun from left are Tracey Barry, Barry Buttigieg & Turner Travel Associates; Brigid Avery, Dare & Turner Travel Associates; Karen

Majsay-Atkins, Low & James Travel Associates; Michelle Burns, Hamilton Island; Lisa Wright, Travel Associates Product Leader and Jenny Davis from Davis & James Travel Associates.

MAS adding 2 A350s

MALAYSIAN Airlines will lease two additional new Airbus A350-900s from Air Lease Corporation (ALC).

The new aircraft will be on lease for 12 years and are from ALC's order book with Airbus, set to be delivered in 2018.

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Hilton hotel for Bali

HILTON Worldwide will bring its leading brand to Bali having signed a management agreement to take over operation of the Grand Nikko Bali.

Positioned on the waterfront at Jalan Raya Nusa Dua Selatan, the 408-room resort is earmarked to open on 01 Dec.

Hilton's svp development, Asia & Australasia Guy Phillips said the announcement "underscores both the Hilton brand's strength in this market as well as our management capability to drive exceptional experiences for both guests and owners".

Hilton Bali will be the third Hilton Worldwide hotel in Bali, joining Conrad Bali & Hilton Garden Inn Bali - Ngurah Rai Airport.

Santa Barbara app

TOURS4MOBILE has developed self-guided walking tour apps of the Santa Barbara Waterfront and Old Mission Santa Barbara to Stearns Wharf areas of California.

The apps alert users to nearby deals - **CLICK HERE** for more info.

Tigerair Travels debut

BUDGET carrier Tigerair Australia has today unveiled the airline's newest travel experience. Named Tigerair Travels, the new initiative allows customers to now book a complete "official" holiday package direct from the website.

Optional extras include car hire, tours, activities and travel insurance which can be tailored to suit customer budgets.

Commercial director Adam Rowe said the service "continues to bolster our ever expanding product portfolio that is designed to continually improve the Tigerair experience for our customers".

More on Tigerair Travels **HERE**.

JAL adding IB to pact

JAPAN Airlines has sought regulatory approval to enable Iberia to join its business pact with British Airways and Finnair on the Japan-Europe route.

If given the green light, Iberia will gain antitrust immunity and be able to cooperate commercially by sharing revenue & coordinating flight schedules and fares between the two regions.

In Jan, Iberia announced it will launch services between Madrid and Tokyo Narita from 18 Oct.

Each of the carriers is a member of the **oneworld** alliance.

Busabout's 2016 All Star Famil



BUSABOUT hosted 25 agents from Australia, the UK, South Africa and Canada on its annual 2016 All Star famil in Eastern Europe earlier this month.

The theme of this year's event was 'Beast of the East' and saw the group set off from Prague where they were free to explore sites such as the castle, John Lennon wall or sampling some beer tasting before a night partying at one of Central Europe's largest nightclubs.

The trip then moved onwards to the Czech Republic to visit Kutna Hora and the buzzing university town of Olomouc, before tracking into Poland where they took a sombre guided tour of Auschwitz and a dinner in Krakow.

Other highlights included the Tatra mountains bordering Slovakia where agents hiked to

the highest peaks of Zakopane.

Busabout's All Star famil wrapped up last Sun in Budapest after a river cruise on the Danube, VIP drinks and dinner and a send-off in style.

Participants are **pictured** above in Prague and include (in front) Natasha Taniwha, Karen Rideout, Caleb Van Schmal and Adriana Madaffari.

Second row: Sami Goldstein, Jade Smart, Ellie Hanning, Vianka Xu, June Titus and Christine Sing.

Third row: Andrea MacDonald, Damien Bennett, Stephanie Dounis, Katherine Stacey, Edmund Sutton, Darian Cayzer, Ashleigh Kavanagh, Kirsty Gill, Jessica Wadeson & Mickey Mann.

Back row: Sam Hollinshead, Kelsey Baron, Ash Smith, Elliot Mendick, Lauren Hanley, Leon Cripps and Ryan Thomson.

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Queenstown snow

DESTINATION Queenstown reports the region has received its first significant snowfall of the season, with snow blanketing the surrounding mountains on Sun.

Ocean Resorts takes top prize



OCEANS Resort Hervey Bay in Queensland is celebrating a major international accolade having last week won the Ascend Hotel Collection Property of the Year Award at the Choice Hotels

Convention in Las Vegas.

"It is an incredible achievement for an Australian accommodation provider to steal the limelight on the international stage," said Choice Hotels Asia-Pac chief executive officer, Trent Fraser.

The award was accepted by general managers Chris and Olivia Taylor, who travelled to Las Vegas for the honour.

Pictured above (from left) are Steve Joyce, ceo, Choice Hotels International; Olivia and Chris Taylor, general managers, Oceans Resort Hervey Bay; Trent Fraser, ceo, Choice Hotels Asia Pacific; Patrick Pacious, exec vp and coo, Choice Hotels and Mark Pearce, senior vp, Choice Hotels Int'l.

Swiss tunnel opening

THE longest and deepest tunnel in the world will open under the Gotthard Massif in Switzerland on 01 Jun, running for 57kms.

Built for train travel, Gotthard Base Tunnel has taken 17 years to construct, lies up to 2.3km below the Swiss Alps and will open to regular operations on 11 Dec.

Peru Zika concerns

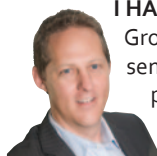
THE Dept of Foreign Affairs & Trade is suggesting pregnant woman consider postponing travel to Peru in response to the "sporadic transmission" of the mosquito-borne Zika virus.

"All travellers should protect themselves from mosquito bites" when travelling in the South American country, the govt's Smarttraveller website warns.



AFTA update

From AFTA's chief executive, Jayson Westbury



I HAD the great pleasure of attending the Select Travel Group conference in Vietnam over the weekend and want to send a big congratulations to all involved in what was a very professional event.

The final speaker of the conference was Pauline Nguyen of the Red Lantern restaurant fame who authored an award winning book "Secrets of the Red Lantern". It's a riveting tale of her life and the connection to her past and family. Her story is compelling and was very appropriate to be told while we were listening in the very country that as a young girl she had fled with her parents and siblings. I highly recommend Pauline's story which the book encapsulates beautifully.

This was my fourth trip to Vietnam, Ho Chi Minh City and it never ceases to amaze me how all those people on all those scooters can actually fit on the road. This trip it did seem like there were more bikes than last time. It is definitely an eye opener.

I was lucky enough to fly with Cathay Pacific Airways via Hong Kong and was delighted with the service level and genuine care provided by all of the staff of Cathay as I accidentally left my laptop on the plane.

It was the first time I have ever done this and for about 12 hours I was in a panic, but like all good stories that end happily, they had the laptop safely stored and returned to me. A special thank you goes to Jason Aghan of Cathay, who went out of his way to assist to find the missing laptop. It comes with a harsh reminder that you need to check the seat pocket twice.

My travels continue over the coming week as I am also attending the Travelport APAC conference in Macau. This is a wonderful way to get a much broader perspective of the travel industry within the APAC region and see what differences, challenges and future thinking is being developed across the region in contrast to the Australian travel industry.

VJ 737 MAX order

BOEING has secured Vietnam's largest ever commercial airline purchase, finalising an order with VietJet Aviation for an order of 100 737 MAX 200 aircraft.

The deal is valued at US\$11.3 billion at current list prices.

VietJet will take delivery of the 737 MAX jets from 2019 to 2023.

Chantilly upgrading

NEW owners of Chantilly's on the Bay hotel in Port Vila in Vanuatu have commenced upgrades at the property with new furniture, lighting and paint in rooms and new carpets in the conference centre.

Domestic insurance

INSUREANDGO is reminding the industry that domestic travel insurance is readily available and can help cover common incidents such as lost baggage and car rental excess.

"Australians often don't realise that you can take out a domestic travel insurance policy," commented group commercial manager, Jonathan Etkind.

The travel insurance provider offers cover for the entire family plus children at no extra charge under the same policy.

To find out more about domestic travel insurance visit www.insureandgo.com.au.



Round 11 Winner

Congratulations
SCOTT LOWE
from **Marriott International**

Scott is the top point scorer for Round 11 of Travel Daily's NRL footy tipping competition. He's won a Best of British gift pack from Collette.




Major prize for the 2016 footy tipping competition is return economy class fares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

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Vivid Sydney app

A FREE mobile app aimed to help visitors navigate Sydney's Vivid festival has been launched. The Vivid Sydney app is available on Google Play and iTunes.

Hotel career focus in Sydney



Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.72

OIL prices, which have been creeping higher in recent weeks, retreated from their elevated levels yesterday as concerns about supply disruptions eased.

That in turn impacted the commodity-linked Aussie dollar, but there have not been any other significant movements in most cross-rates over the last week during a quieter trading period for the local currency.

Investors are setting their positions in the lead-up to the British referendum on leaving the European Union, with opinion seemingly evenly divided on the potential for a Brexit.

Wholesale rates this morning.

US	\$0.7195
UK	£0.497
NZ	\$1.059
Euro	€0.641
Japan	¥78.58
Thailand	฿25.56
China	¥4.370
South Africa	R11.257
Canada	\$0.942
Crude oil	US\$47.75

THE Australian hotel industry gathered at the InterContinental Sydney last week for the inaugural Hotel Career Expo.

Hotels that sponsored the event included InterContinental Hotels Group (IHG), AccorHotels, Starwood and Hilton, along with the NSW Government, Austrade, Hostplus and TAA.

The event aimed to "align" the hotel industry and promote hotel careers as a credible and long-term option to both secondary and tertiary students.

IHG senior HR director Lynda Urgarte said "the industry needs to attract candidates studying business, finance, engineering and marketing who wouldn't immediately look at the hospitality industry as a career option".

Pictured at the event is Raylene Paleologos, a human resources manager at Holiday Inn Sydney, with potential talent.

CEB \$199 MNL fare

CEBU Pacific has launched a deal on one-way flights between Sydney to Manila, with fares beginning from AU\$199.

The travel period for the deal extends from 01 Aug to 15 Nov, with the special fare available until 26 May.

WIN A TRIP TO NEW CALEDONIA

This month Travel Daily, New Caledonia Tourism and Aircalin are giving agents the chance to win a trip to New Caledonia. The prize includes:

- Two return economy class flights on Aircalin
- 5 nights at Ramada Hotel & Suites Noumea staying in a one bedroom apartment
- Daily breakfast
- One week unlimited golf for two at the Exclusiv Golf de Deva + Garden Golf de Dumbea
- Return airport transfers



To win, answer every daily question correctly and have the most creative answer to the final question. Send your entries to newcalcomp@traveldaily.com.au



Q17. How long does it take to fly on Aircalin from Melbourne to Noumea?

[CLICK HERE](#) for a hint



NZ ZQN night flights

AIR New Zealand flew its inaugural night flight into Queenstown last night (TD 02 May), with the full evening schedule set to commence 03 Jul.

The last evening flight will depart Queenstown at 1930 and the last arrival will land at 2135.

The new evening schedule will see Air New Zealand boost capacity by 15% in FY17, increasing uplift with an additional 100,000 seats.

Manor House addition

RANDLES Hotel in Killarney, Ireland has been added to Manor House Hotel's expanding portfolio.

The four-star boutique hotel has 75-keys and is located within a five minute stroll to Killarney and Killarney National Park.

On-site amenities include a day spa and two restaurants.

Wu Yangtze saving

WENDY Wu Tours is offering \$1,000 in savings per person on its 14-day 'Majestic Yangtze' itinerary.

Departing 08 Sep, the journey will traverse Shanghai to Beijing and includes visits to major attractions such as the Great Wall and Terracotta Army.

Prices start from \$4,630ppts, with the deal valid until midday on 27 May.

'Female Only' queues

AIRPORTS at Beijing, Shenzhen, Kunming & Wuhan in China have introduced 'female only' security lines, aimed at encouraging more women to proceed with pat-down searches by fellow females.

The initiative is also aimed at speeding up the process as women tend to carry more accessories which need checking, *China Daily* reports.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Senior Business Development Mgr

Sydney - Inner southern suburbs

Salary to \$100K+ super +incentives. OTE \$150K

As Senior Sales Mgr of this innovative catering business, you will be in charge of sourcing new clients for future catering opportunities. These prospects may include; corporate, private, cocktail parties, product launches, gala dinners & more. With unique flavours & menus that are tailored to meet your customers needs, this is a great role for an experienced BDM with catering & events exp.

- Excellent incentives
- Professional creative co.

Call Ben or [click here](#)

Cruise Reservations Consultant

Sydney CBD

Salary to \$50K + super + incentives

Join this international cruise specialist with an extensive portfolio of vessels and ensure your cruise knowledge will continually be expanding! Offering short and long stay packages on ships of all sizes, this is a fantastic opportunity for any cruise enthusiast! You will handle packages including flights & shore excursions. You must have strong cruise knowledge and GDS experience.

- Variety plus!
- Earn incentives up to \$10K!

Call Ben or [click here](#)

Inbound FIT Consultant

Sydney North Shore

Salary to \$60K + super + DOE

Our client is a highly respected & renowned brand that offers professional Inbound travel management services throughout Australia and the South Pacific. In this role you will arrange travel itineraries throughout Australia's main tourist areas including accom, activities, transfers, and entertainment for travellers from European markets mainly Spain. Previous Inbound/ Domestic exp. required.

- Specialist role
- Spanish language req.

Email Ben or [click here](#)

Product Loaders

Sydney city fringe

Monday to Friday only!!

This is a leading independent travel wholesaler who provide a wide range of products to worldwide destinations. A contract role till Nov 2016. Offering excellent hourly rates, a great work culture, on site cafe and water views! So bring your loading experience, Calypso & excellent attention to detail to this established brand and enjoy the flexibility of contract work!

- Mon to Friday
- Work close to home!

Call Cristina or [click here](#)

Temporary Travel Consultants

Various locations throughout Sydney

If you love the freedom of temping and choosing when and where you want to work then we have the role for you! With both leisure & corporate assignments available for experienced consultants - long or short term!

Call Sandra or [click here](#)

Refer a Friend for \$500!*

We love it when you refer your industry friends to us, it means we must be doing our job well! As a thank you for every friend your refer to us in the months of May & June, who we place in a permanent job you will receive a **\$500 gift voucher to a store of your choice!**

Call Sandra or [click here](#)



Working in partnership with the Australian Travel Industry

VIP Corporate Travel Consultant

Brisbane, Fantastic Package on Offer, Ref: 2239KH1

To tie in with ongoing success and expansion across the Brisbane corporate travel industry, we are currently searching for a new batch of Corporate Travel Professionals to join a leading travel management company in their luxurious offices in Brisbane. This role isn't just another corporate opening, this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Kate on
(07) 3123 6107 or click [APPLY](#) now.

Retail Travel Consultant

Sydney CBD, Circa \$40-48k + Bonus, Ref: 2261HC1

We are looking for a dynamic individual to join this fantastic team selling travel products in a face to face retail environment. The successful candidate must have at least two years of experience in a customer facing role selling travel itineraries. We are looking for someone who is confident in selling worldwide destinations and has excellent customer service skills. In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities!

For more information please call Hannah on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Customer Data Expert

Melbourne, Up to \$90k package, Ref: 2309KF1

Strong technical and operational Corporate Travel experience? Can you deliver unique and sustainable customer data strategies to retain and grow the customer base for your company? Continue to grow your career in the challenging world of Corporate Travel Management with this unique opportunity. Strong GDS and corporate experience is required and experience on Tramad is essential. A competitive salary package is available in this leading travel management company, as is career progression.

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Adelaide, Up to \$60k, Ref: 2260LM1

We are looking for a strong sales travel consultant who has the ability to create complex travel itineraries in a fast pace working environment. You will have good knowledge on multiple cruise and rail holidays; along with strong international destination knowledge. The suitable candidate will have GDS experience and personal overseas travel experience. This is a reputable travel company that is continuously expanding! Don't miss out on a great opportunity. Interviewing now!

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.

Administration & Reservation Support

Gold Coast, Competitive base, Ref: 2137SZ3

Do you have meticulous attention to detail and enjoy the administration side of things? This role is suited to someone that wants to step out of a face to face retail role and full time consulting to work behind the scenes whilst still providing exceptional customer service. Great career progression for the right person plus a very supportive team leader & senior management team. You will enjoy working with like minded people Monday to Friday hours only so get your weekend back!

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Travel Booking Support Agent

Sydney, \$40-50k + Super DOE, Ref: 2303PE1

My clients' customer support team is made up of experienced industry professionals, who provide the best service and support to their customers. This service can range from answering flight information questions, to managing schedule changes, ticketing and assisting customers with booking changes. I am looking for new team members that have strong GDS skills & airfares knowledge along with patience and understanding to assist passengers with their requests. If this sounds like you please apply!

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Specialist Wholesale Reservations

Melbourne, \$48k + Super, Ref: 2036TS12

Exciting opportunity for an experienced wholesale travel consultant to join this renowned travel company in their New Zealand tour division as a Reservations Consultant. This is a varied and stimulating role working with a fantastic team. You will be communicating with agents via phone and email so we need a consultant who can build rapport with ease and provide extraordinary customer service. Passion for New Zealand and strong GDS skills are essential. Generous package on offer!

For more information please call Tammy on
(03) 9988 0616 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-55k, Ref: 2191LM3

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further...In return for your hard work you will receive an excellent competitive base salary plus company commission.

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.



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