

**We make  
selling  
Japan easy**



Book your customer's  
holiday with  
confidence.

**Enquire Now**

# Travel Daily

First with the news

Monday 30th May 2016

Join our team of freelance travel consultants



- ✓ No set-up costs
- ✓ No monthly admin fees
- ✓ Full back office support

Find us at the Travel Industry  
Exhibition, Melbourne & Sydney

www.travelconcepts.info  
Toll Free: 1300 796 747

travel concepts

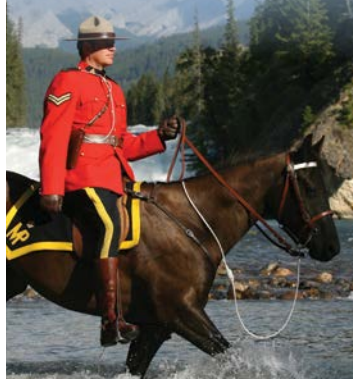
## Contiki USA preview

**CONTIKI** has dispatched its first ever North America preview brochure for 2017 containing 25+ itineraries, offering next year's trips at 2016 prices, along with a 10% discount if bookings are paid in full by 15 Sep - more **HERE**.

**EvergreenTours**  
A World of Discovery

## New 2017 Canada, Alaska & USA

Full Program Out Now



**VIEW NEW BROCHURE >**

**BROCHURE @ TIFS**

## myholidaysclub.com scam

**CONSUMERS** are being warned to stay clear of an apparent travel scammer operating offshore and riding off the back of the highly successful Queensland-based company Ignite Holidays.

NSW Fair Trading yesterday issued a statement urging the public not to deal with myholidaysclub.com after at least 15 complaints were filed with the organisation and Consumer Affairs Victoria.

Parties were swindled of over \$80,000 since Jan 2015, with one Victorian ripped off \$18,000.

NSW Fair Trading said consumers had received unsolicited calls, "offering deals on travel and accom to various domestic and international destinations."

Bookings were required to be paid via a bank transfer, however the e-tickets were not honoured.

"Consumers were left stranded at the airport and unable to obtain refunds because calls and emails to the business were not answered and the addresses on the website did not relate to the business," NSW Fair Trading said.

Some customers were told to forward additional payments to

cover the cost of refunds.

"The apparent scammers have previously provided e-tickets for flights, itineraries for hotels and vouchers for car hires. When consumers checked with airlines/hotels/car hires their bookings were confirmed but then 48hrs before flights, payments were withdrawn."

NSW Fair Trading says the portal myholidaysclub.com remains operational and phone numbers are still connected, "posing a serious risk to consumers".

The ABN used by the dodgy firm has been appropriated from The Holiday Club Pty Ltd, which is unrelated to the sham.

Travel company Ignite Holidays - which is not linked to the scam - operates brands including My Fiji, My Hawaii, My Bali, My Thailand, My USA and other under the overarching My Holiday Centre, and last weekend produced a travel insert in national papers called "My Holiday".

## HA fares increasing

**HAWAIIAN** Airlines is jacking up airfare prices to Honolulu this week, the carrier has announced.

Increases on Hawaiian's 'General Market ALOHA Year Round Airfares' will apply for sales & ticketing effective 01 Jun.

Existing bookings must be ticketed within current TTL fare conditions but no later than 01 Jun to avoid the increase.

## Sofitel Queenstown

**ACCORHOTELS** is repositioning Hotel St Moritz in Queenstown, under its newly badged MGallery by Sofitel brand, with \$3 million to be invested on renos of the 134 rooms, and complementing Sofitel Queenstown Resort & Spa.

## Tasmania 2016/17 OUT NOW

Destination  
Tasmania

2016 - 2017



**Seniors**  
COACH TOURS

**Early Birds  
close Jun 24**

Prices includes return airfares

**Seniors**  
COACH TOURS

**PROUDLY CELEBRATING  
FOUR NEW EUROPEAN ROUTES**

St Petersburg  
Amsterdam  
Madrid  
Prague

Shanghai

Australia

**AND A VISA-FREE 144 HOUR  
SHANGHAI STOPOVER**

OA.CEAIR.COM



**2017 Early Booking Bonus**

## ROCKY MOUNTAINEER

On sale to 26 August 2016



**\$1000~  
PER COUPLE  
CREDIT**  
To spend on  
selected add-on  
arrangements



ROCKY MOUNTAINEER



**Holidays**



# Travel Daily

First with the news

Monday 30th May 2016



## QF Debit Memo rejig

**QANTAS** is advising agents it has refreshed its Agent Debit Memo Policy, now including info on reasons for QF-issued ADMS, the process for disputing ADMS & how to request reductions to ADMS - [CLICK HERE](#) for more.

## QF arrests decline in yields

**QANTAS** today reported its traffic and capacity figures for Apr, with the company saying it was seeing the benefit of reducing capacity in the domestic market in its forward bookings.

In Apr the carrier saw "weaker yield performance in domestic and international businesses," in line with the sluggish operating conditions outlined a month ago (**TD** 18 Apr).

The Apr performance was impacted by "demand softness related to the upcoming federal election" as well as the disconnect in the timing of Easter and school holidays.

Group domestic capacity was 0.5% lower in Apr and the "negative domestic RASK (Revenue per Available Seat Kilometre) trend was arrested".

However on international routes capacity was up 5.4% year on-year, reflecting new services added to San Francisco, Tokyo, Hong Kong and Singapore, as well as a 13.6% bump in Jetstar

international capacity due to the larger 787 aircraft being utilised.

Qantas international RASK was also impacted by "more competitive pricing on routes including the UK and US, and the addition of new services which continue to perform in line with expectations".

Overall capacity was up 3.7% but demand increased 6.4% resulting in a group revenue seat factor of 79.4%, up 2.1 points.

**MEANWHILE**, Qantas also confirmed it had become a strategic equity partner alongside National Australia Bank and Westpac in Data Republic, a Sydney-based business which provides a secure platform for data interchange between organisations, with all data de-identified and no personal information shared.

## SAA boosts Mauritius

**SOUTH** African Airways is increasing frequencies on the Johannesburg-Mauritius route to 11 weekly services.

The new Wed service means SAA offers double daily frequencies four days a week.

AIR NEW ZEALAND

SALE  
ENDS  
31 MAY

Your clients can see  
**more of NZ  
for less**

To book refer to your GDS

A STAR ALLIANCE MEMBER

Travel periods and conditions apply.

## Nairobi travel safer

**AN IMPROVEMENT** in the security environment in Nairobi has seen the Department of Foreign Affairs & Trade lower its travel advisory to the Kenyan capital from "reconsider your need to travel" to "exercise a high degree of caution".

Smarttraveller raised its security concerns for Nairobi in Mar 2014.

## Portfolio IMS pact

**TOURISM** Portfolio has secured an exclusive representation deal with full service Central Europe-based destination marketing company, IMS.

Headquartered in Vienna, IMS has offices in Budapest, Hungary and Prague in the Czech Republic.

IMS ceo Michael Schillinger said the Australian MICE market offers "significant potential" for growth via its pact with Tourism Portfolio.

The arrangement takes effect 01 Jun - more details in today's issue of **Business Events News**.

UNFORGETTABLE

**KIMBERLEY  
COAST  
CRUISING**

2017

NEW BROCHURE  
OUT NOW

afta  
NATIONAL TRAVEL  
INDUSTRY AWARDS  
FINALIST 2016

## DRIVE MORE BUSINESS THROUGH YOUR DOORS

As a franchise owner with Escape Travel your business will benefit from:

- ✓ Attractive fee and remuneration structure
- ✓ Extensive training and opportunities
- ✓ Global negotiating strength
- ✓ Regional and national marketing
- ✓ Great incentives

To find out how you can be part of one of the world's most recognised travel groups, contact Danny Roche on 0419 727 373 or email [danny\\_roche@flightcentre.com](mailto:danny_roche@flightcentre.com) for a confidential discussion.

**EscapeTravel™**

[escapetravel.com.au/  
franchise-opportunities](http://escapetravel.com.au/franchise-opportunities)

Flight Centre Travel Group Limited (ABN 25 003 377 188) trading as Escape Travel. ATAS Accreditation No. A10412.

ETFRAN70756

## Take a career upgrade and run your own first class business



Launch your travel business  
with unparalleled support and  
uncapped earning potential.

Contact us now to find out more  
[E.join.us@travelmanagers.com.au](mailto:E.join.us@travelmanagers.com.au)  
[Wjoin.travelmanagers.com.au](mailto:Wjoin.travelmanagers.com.au)  
P 1800 019 599



Travel  
Managers  
As individual  
as you are



FOR THE HOTTEST EXECUTIVE ROLES  
CONTACT OUR DEDICATED  
EXECUTIVES DIVISION ON  
**02 9231 2825**  
OR VISIT US AT  
[www.aaappointments.com.au](http://www.aaappointments.com.au)

# Travel Daily

First with the news

Monday 30th May 2016



## Collette gets more inclusions

**GLOBAL** tour operator Collette will incorporate more inclusions in its local pricing from 01 Jan, in response and recognition of its Australian clientele and customs.

The initiative will see all tipping blended into the cost of Collette's trips, bringing the company into line with other competitors in the same touring space.

"Tipping is not in our culture here and we've recognised that," says Collette's Australia business manager Alison Mead.

"We hear from agents & clients all the time about tipping. It causes angst," Mead told **TD**.

Along with the inclusion of gratuities into its pricing, Collette will also offer its complimentary chauffeur drive return airport service to 100% of all bookings.

Previously, transfers were only provided to customers (within a 40km radius of the airport) who had booked both land content and airfares through Collette.

Mead explained to **Travel Daily** Collette wanted to wind back the condition of mandatory air bookings to get the free transfers, acknowledging that agencies are able to attain competitive fares in-house or via other channels.

For customers outside 40kms, Collette can provide the transfers as far as 70kms at a minimal cost.

Additionally in 2017, Collette will introduce a range of included sightseeing excursions, dubbed Choice on Tour.

Guests will be able to pick from activities such as a city tour by coach, walking tour, horse-riding, or whale-watching on select days, enabling pax to customise elements of their holiday.

Choice on Tour options will be available on itineraries from 01 May 2017.

Mead told **Travel Daily** the new inclusions have resulted in price increases across the board, "but nothing too substantial".

## Airways NZ charges

**THE** International Air Transport Association (IATA) has welcomed Airways New Zealand's announcement that it will be reducing its charges by 4.7% from 2016 to 2019.

IATA regional vp for Asia Pacific Conrad Clifford said it was a major improvement from the service provider's Jan proposal to increase charges by 3.6% over the same time period.

The association said such a reduction shows the carrier has "listened to and accepted the feedback from airlines during the consultation process".

## Rocky earlybird

**BOOK** an eligible 2017 Rocky Mountaineer package of eight days or more from now until 26 Aug to receive added value of up to \$1,000 per couple.

Credits can be used for extras including hotel nights, sightseeing and gourmet dining.



## Window Seat

**HOLY** Cow! The chance birth of a two-headed calf has attracted a flood of curious tourists to the Indian city of Udaipur.

Born earlier this month, the baby bovine has two heads, four eyes and two tongues and shares the same body.

Described by Hindu villagers as a "godly incarnation", the dual-headed calf is reportedly fit and healthy and is currently being kept under observation at an animal care facility in the city.



# Book Fiji, BONUS \$100\*



**Bonus \$100 cash card\***  
when you book 5 nights  
& flights with  
Fiji Airways.

**Packages fr  
\$999pa & \$169pc**



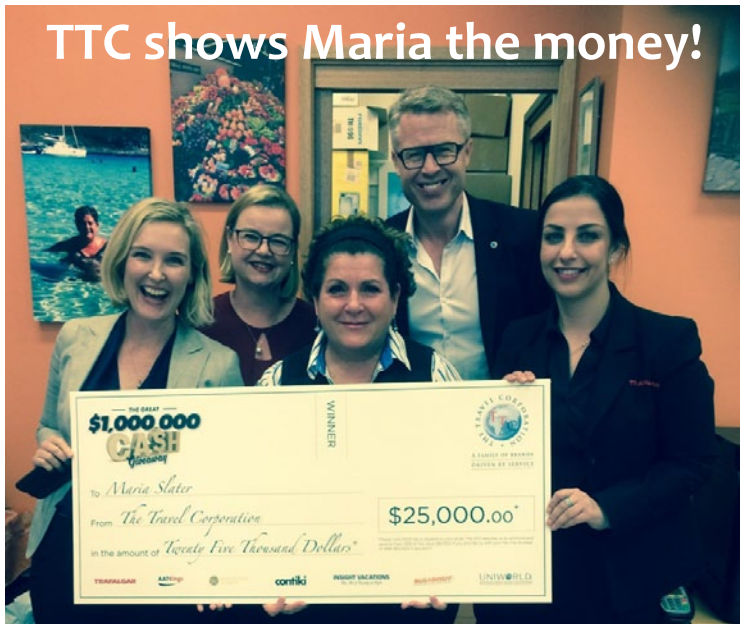
**CLICK FOR MORE INFO**  
**OR CALL 1300 133 524**



\*Conditions apply, book by 17Jun16 for travel now til 30Nov16. Operated by Pinpoint Travel Group.



## TTC shows Maria the money!



IT WAS a big pay day for Maria Slater from Maria Slater Travel Mawson ACT who was the third and final recipient of a hefty \$25,000 cash prize as part of The Travel Corporations' 'Great \$1,000,000 Cash Giveaway'.

TTC ceo John Veitch himself travelled to Canberra to present Maria (centre) with her winnings.

With a small team of just three consultants, Maria has grown a successful business with an ethos of 'service, service, service', and is acclaimed within the industry.

Maria said she will be giving the winnings to her mother.

Joining Veitch handing over her

prize is Insight Vacations managing director Alex O'Connor (left); Uniworld Boutique River Cruise Collection managing director Fiona Dalton and Trafalgar sales manager Stella Hritis (right).

### EK boosts Malta

EMIRATES is increasing seat capacity on the Dubai-Malta route effective 01 Jun, allocating Boeing 777-300 and 777-300ERs to replace Airbus A340-300s.

The five times weekly service to Malta via Tunis will be operated by 777-300s, while twice weekly flights via Cyprus utilise the ERs.

### Jetgo route demand

INTEREST in Jetgo's soon to be launched service between Albury and Brisbane (TD 03 May) has been stronger than expected.

Fairfax reports the uptake of the service is tracking about 25 per cent stronger than the previous launch of the Brisbane to Dubbo service.

Jetgo Airlines md Paul Brederick said despite being three weeks away from starting operations, more than half of the seats for the first month have sold out.

The 95-minute direct flight will run three days a week from 20 Jun on board the carrier's 36-seat Embraer ERJ-135LR.

### Tas visitor budget

TASMANIA'S Liberal Government has promised to drive an extra \$8.8 million into the state's visitor economy over the next four years as part of the latest budget announcement.

A total of \$6.3 million will be used to upgrade the Great Eastern Drive with an additional \$1.25 million to go towards aviation and in turn growing the state's air access capacity.

Business Events Tasmania will secure \$600,000, while there will also be support for the Cradle Mountain Master Plan including lookouts and a visitor centre.

Monday 30th May 2016

### Castaway reopening

CASTAWAY Island, Fiji will reopen on Wed after a three-month island clean-up and property renovation as a result of Feb's tropical cyclone Winston.

Fourteen of the island's 65 bures have either been completely rebuilt or upgraded.

The outdoor kitchen has also been refreshed while new menus have been created for all of the resort's four restaurants.

"The island is looking great again and our hosts are ready and enthusiastic about the June 1st re-opening and returning to a normal operation," the resort's gm Steven Andrews said.

### Citroen comp winner

CONGRATULATIONS to Mai Caridi from Journeys by Design in Melbourne who was the winner of the Citroën EuroPass 'win the whole movie theatre' promotion (TD 18 May).

Caridi and her team will receive an entire Hoyts LUX theatre to a movie of their choice including meals and drinks.

## EUROPE via Dubai for less

Book flights to Dubai from \$1,399\* and onwards to Europe for an extra \$100^ return. Offer ends 9 June.

DESTINATION	ECONOMY RETURN FROM AUD	DESTINATION	ECONOMY RETURN FROM AUD
Dubai	\$1,399*	Madrid	\$1,499*
Amsterdam	\$1,499*	Milan	\$1,499*
Athens	\$1,499*	Vienna	\$1,499*
Dublin	\$1,499*	Zürich	\$1,499*
Lisbon	\$1,499*		

emiratesagents.com/au

Hello Tomorrow

Emirates

\*Terms and conditions: Offer ends 9 June 2016 unless sold out prior. Advertised low season travel periods are for 27 September - 23 November 2016 and 16 January - 28 March 2017. More travel periods and destinations are available at higher fares. Advertised airfares are for return travel from Sydney, Melbourne, Adelaide and Brisbane on Sunday through to Thursday. Day of week surcharges apply. Sales fares from Perth are also available. Prices are correct at 13 May 2016 and small variations in prices may occur as a result of differences in airport taxes and charges. All flights after 1 July 2016 will incur a \$28 Dubai airport tax. Offer subject to availability and flight restrictions apply. Cancellation and change fees apply. ^\$100 add-on is for Economy Class return from Dubai and applies to the following European cities: Amsterdam, Zürich, Milan, Vienna, Madrid, Dublin, Athens and Lisbon. For full terms and conditions, please see your GDS, visit emirates.com/au or call Emirates on 1300 303 777. Other conditions apply.

## SLH appointment

**VICTOR** Wong has been appointed Small Luxury Hotels of the World's new vice president of development Asia Pacific, effective immediately.

# MCEC expansion plan begins

**PRELIMINARY** work has started on the \$300 million expansion of the Melbourne Convention and Exhibition Centre (**TD** 06 May 15) and broader South Wharf precinct.

The MCEC's 20,000m<sup>2</sup> expansion includes 9,000m<sup>2</sup> of flexible expansion space, a 1,100-seat, multi-purpose facility and a gala banquet room for 450 people.

The wider project also encompasses a new 331-key hotel and multi-storey car park.

Once complete, the MCEC will cover a floor space of more than 70,000m<sup>2</sup> allowing for an extra 74,000 visitors per year.

Chairman of Plenary Group, the leading infrastructure

investor behind the project, John O'Rourke said the expansion would help MCEC attract "larger and more diverse events to Melbourne and will increase business and trade activity in the South Wharf precinct".

"This expansion was planned-for during the design stage of the first MCEC development we completed in 2009, so it is great to be finally realising what we envisaged back then," O'Rourke said.

Plenary Group has appointed contractor Probuild to deliver the MCEC expansion, the new hotel and the car park, with works expected to be finished in the first half of 2018.

## No rest for this Scenic troupe!



**SCENIC** showcased its first ship in Southeast Asia, *Scenic Spirit*, to agents on a recent famil through Vietnam and Cambodia.

The 32 consultants sampled Scenic Freechoice activities in Vietnam, selecting from a visit to the famous Cai Be floating markets, exploring Dong Ha Hiep Island or Evergreen Island and the local Cai Dai Temple or the Tra Su Bird Sanctuary.

Agents had another choice of included activities to choose from in Cambodia, such as a tuk tuk city tour of Phnom Penh or a visit to the Killing Fields and tour of Tuol Sleng - the former school which was converted to the main prison by the Khmer Rouge.

Two Scenic Enrich experiences in Cambodia were also included as part of the tour.

**Pictured** at the Buddha park below Phnom Pros (Man) Hill in Kampong Cham from left are Cherie Bowman, Scenic

sales development manager, NSW; Kerry Fox, Just Cruises; Susan Burchell, italktravel East Doncaster; Kim Rayner, Mudgee Travel & Cruise; Deana Thomas, helloworld Lower Templestowe; Lori Kirk, italktravel Hornsby; Mannuela Arcidiacono, Travel Experience, Debbie Nazzari, helloworld Belmont and Neryl Chambers, helloworld Drysdale.



### LOS ANGELES TOURISM & CONVENTION BOARD TRAVEL TRADE MANAGER – AUSTRALIA & NZ

The mission of the Los Angeles Tourism & Convention Board (LATCB) is to advance the prosperity of L.A.'s visitor economy and the livelihoods that depend on it.

Australia is L.A.'s #2 overseas visitation market and we are looking to expand our local team to assist with achieving our target to 50 million visitors annually by 2020.

Our Australian office located in Sydney is seeking a full time Travel Trade Manager for the Australia & NZ market to join our global team.

Ideal candidates will need to demonstrate excellent organisation abilities, a high level of attention to detail and the ability to manage multiple projects simultaneously meeting all deadlines.

Strong communication and presentation skills, both written and oral, are required.

4-5 years experience in the tourism industry directly related to destination and/or tourism sales and marketing is required.

A thorough understanding of the Australia & New Zealand outbound market, advanced knowledge of the local travel industry distribution networks and travel experience to Los Angeles as a leisure holiday destination is a must.

To apply please submit:

- Employment resume (2 pages maximum)
- A 1 page cover letter outlining your experience and your desired annual salary

Please submit to – [HR@LATourism.org](mailto:HR@LATourism.org)

DEADLINE FOR APPLICATION – 15th June, 2016.

For more information, please visit [www.discoverlosangeles.com/tourism/careers](http://www.discoverlosangeles.com/tourism/careers)

**THIS POSITION IS ONLY OPEN TO AUSTRALIAN CITIZENS AND/OR PERMANENT RESIDENTS. APPLICANTS MUST HAVE THE ABILITY TO TRAVEL UNRESTRICTED BOTH DOMESTICALLY AND INTERNATIONALLY.**

## Millennials report

**AUSSIE** Millennials aged 18-34 are dedicated travellers, with 72% prioritising travel above any other expense, according to new global research conducted by ADARA.

Results found 76% of Aussie Millennials are more swayed by most affordable price over airlines when selecting flights, and are less likely to be in loyalty programs compared to their older counterparts.

When researching new destinations, Millennials are also more likely to refer to digital resources such as review sites to plan and book travel (49% vs 30% among those aged 35 plus), with 52% booking accommodation through general travel sites.

## AFL Round 10 Winner

Congratulations

**PETER THOMAS**

from World Business Travel

Peter is the top point scorer for Round 10 of Travel Daily's AFL footy tipping competition. He's won a high tea cruise for two from Captain Cook Cruises.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTP5016/013% ACT permit TP 1600359

# FBI lunch & learn about Jackson



**LAST** week FBI Travel took a long lunch to learn about Jackson Hole in Wyoming as a ski destination and the mountain resort's offering during summer.

**Pictured** are: Jill Castelan; Maria Wong; Hayley Serebro; Ruth Leibson; Kate Brown, Hotel Terra & Teton Mountain Lodge, Jackson Hole; Patrick Nelson, bdm Jackson Hole; Mike Birnbaum; Erica Slutzkin; Yehudis Jager and Michelle Adler.

## Amadeus mobile

**A NEW** Amadeus itinerary management app has been made available to consulting firm The Boston Consulting Group's entire workforce.

MyBCGTrip gives employees access to all trip details, easy check-in, calendar synchronisation, flight notifications and instant alternatives in case plans change.

## SINGAPORE AIRLINES



### Pricing Officer - Sydney

Singapore Airlines, one of the world's most respected travel brands, is seeking a fulltime Pricing Officer to join the Area Marketing team in Sydney.

Reporting to Senior Pricing Officer, your duties will include but are not limited to:

- Assist with setting long-life and tactical fares in response to competitor and forward load analyses.
- Distribute fares via ATPCo FareManager and verify in the GDS and/or singaporeair.com.
- Create/distribute faresheets/tariff notes to the Trade in a timely fashion.
- Assist with researching and collating data for fare analysis as/when required.
- Liaise with and provide assistance to stakeholders on all pricing matters.
- Ad hoc project work as required

**To be successful in this role you will require:**

- Demonstrable fares & ticketing experience.
- Experience using ATPCo FareManager application will be highly regarded but not essential.
- Understanding of local competitive environment.
- Proficient in using MS Office, especially Excel.
- Knowledge of GDS and Internet fare pricing.
- Good communication skills.
- High attention to detail.
- Strong organisational skills.
- Ability to work under pressure with minimum supervision.

**Candidates must have Australian citizenship or have permanent residency (PR) status.**

Starting Salary is \$49,327 p.a plus super.

**To apply please forward your resume to Dale Woodhouse, Senior Manager Marketing and Alliances Australia, Singapore Airlines either by email to [Maria\\_Bernardo@singaporeair.com.sg](mailto:Maria_Bernardo@singaporeair.com.sg) or by mail to Locked Bag A3008, Sydney South NSW 1235.**

**Applications close 06 June 2016.**

Singapore Airlines is an Equal Opportunity Employer and all applications will be treated in strict confidence. Only successful applicants will be contacted.

## Rail Europe discount

**FROM** tomorrow until 13 Jun, agents can book one-way tickets on select Lyria routes, via Rail Europe GSAs priced from \$53 per sector, for travel 01 Jul-28 Aug.



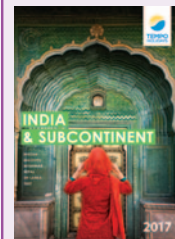
## Brochures

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Scenic - Cycling & Culinary Wonders of Europe 2017

Scenic has unveiled its first river cruising mini brochure for 2017. The 44-pager contains four new river cruises exploring cycling routes in France and Europe and three itineraries which have been extended to include Prague, Barcelona, Champagne and Madrid. Two cruises have been dedicated to spending more time discovering Europe on two wheels and onshore foodie excursions have been added to the program, including a visit to a Michelin awarded restaurant in Valence and lunch in a traditional Bouchon in Lyon.



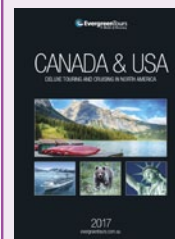
### Tempo Holidays - India & Subcontinent 2017

Myanmar, Nepal, Tibet and Bhutan have made their debut in Tempo Holidays' latest India & Subcontinent brochure. Tips on the best ways to travel to the destinations, along with India and Sri Lanka are highlighted inside. Experiences include being paddled across Kashmir's Lake Dahl to visit the floating markets, a downhill 'off-road' joyride in the Himalayas, fishing for supper in Sri Lanka and joining a traditional Burmese Boxing workout with the locals of Myanmar.



### Lindblad Expeditions - Explorations 2016/17

Two new ships and adventures have been packed into Lindblad's 140-page Explorations brochure. Introducing *National Geographic Endeavour II* and the specially built, *National Geographic Quest*, both vessels' features are detailed, along with new highlights Wild Alaska Escape and Big Picture Alaska. Lindblad purchased the 96-passenger vessel, *National Geographic Endeavour II* earlier this year to replace *National Geographic Endeavour* in Jan 2017 after renovations.



### Evergreen Tours - Canada & USA 2017

This 162-page brochure covers touring and cruising in Canada, USA and Alaska. New to 2017 is the 31-day Ultimate Rockies, Alaska and Yukon Adventure and Glacier Discovery Cruise, exploring Victoria, Vancouver, Whistler, Sun Peaks, Banff, Jasper and Emerald Lake. A two-day Rocky Mountaineer rail journey in SilverLeaf is included, along with a seven-night Inside Passage cruise and the McKinley Explorer rail journey and four nights in the Yukon

## A&K Japan itinerary

**A 16-DAY** Japan, Hong Kong & the Ryukyu Islands Cruise visiting seven World Heritage Sites along the way has been introduced by Abercrombie & Kent.

The journey will depart Osaka on 28 May 2017 & island hop south through the East China Sea to the Ryukyu Islands and Taiwan before finishing in Hong Kong.

## Skyscanner Bot

**THERE'S** no longer a need to leave Facebook to search for flights, with Skyscanner introducing a Messenger bot.

Travellers can ask the bot for live flight prices and destination inspiration and it will respond with answers in a natural conversational manner, see [m.me/Skyscanner](https://m.me/Skyscanner).

## PARKROYAL special

**PARKROYAL** Melbourne Airport is offering complimentary parking for customers who spend \$100 or more at its AIRO Restaurant.

For reservations (03) 8347 2000.

## WIN A TRIP TO NEW CALEDONIA

This month Travel Daily, New Caledonia Tourism and Aircalin are giving agents the chance to win a trip to New Caledonia. The prize includes:

- Two return economy class flights on Aircalin
- 5 nights at Ramada Hotel & Suites Noumea staying in a one bedroom apartment
- Daily breakfast
- One week unlimited golf for two at the Exclusiv Golf de Deva + Garden Golf de Dumbea
- Return airport transfers

To win, answer every daily question correctly and have the most creative answer to the final question. Send your entries to [newcalcomp@traveldaily.com.au](mailto:newcalcomp@traveldaily.com.au)



Q21. What is the official language of New Caledonia?



Terms and conditions



## Gosford car museum

**GOSFORD** Classic Car Museum in NSW debuted its new collection over the weekend.

It's the biggest display of its kind showing off more than 400 cars and motorcycles, including vintage and modern classics as well as military vehicles.

## DFAT Ecuador

**THE** Department of Foreign Affairs & Trade has reduced the level of advice for Ecuadorian provinces Cardhi and Tulcan.

Aussie visitors are still being reminded to "exercise a high degree of caution in Ecuador".

## World Cup of Golf

**A NUMBER** of corporate hospitality packages for the 2016 World Cup of Golf in Melbourne have been unveiled.

Available suites include Premier, International, Federation Club and Exhibitor Space.

Corporate packages come with a number of added benefits, plus invitations to the exclusive World Cup of Golf celebration, the event's Pro-Am and spectator experiences, alongside networking and entertainment opportunities.

The World Cup of Golf will be held between 22-27 Nov.

**CLICK HERE** for more info.



**CENTARA** Hotels & Resorts recently hosted 11 Victoria-based Flight Centre agents on a seven-day culinary adventure exploring Bangkok and Chiang Mai.

A highlight in Chiang Mai for attendees was the Flight of the Gibbon Adventure Tour where agents were given the chance to zipline over the forest canopy.

Later, they made a visit to the eco-mountain village and enjoyed a tea tasting as well as a hands-on cooking class.

In Bangkok, the group were hosted by Centara Watergate Pavilion Resort.

On the last evening of the trip, the group were treated to panoramic city views at brand new dining establishment UNO MAS, located 54 floors above Bangkok at Centara Grand.

**Pictured** above at Centara Grand are agents (from left):

Jackie Bourke, Keely Shay, Sara Lewicka, Dave Wursthorn, AJ Alan Baker, Kim Woodcock, Bianca Timperley, L'Chelle Garland, Cass Backley-Stanton and Liv Buchanan.



## Round 14 Winner

Congratulations

**DANIEL KERR**

from Scenic

Daniel is the top point scorer for Round 14 of Travel Daily's Super Rugby footy tipping competition. He's won an Italian wine pack from Collette.



Major prize for the 2016 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**. Emirates has 77 flights per week to DXB.

## MH, LH Technik plan

**MALAYSIA** Airlines (MAB) will partner with Lufthansa Technik AF to prepare a joint venture strategy to establish a regional maintenance, repair and overhaul (MRO) facility.

MAB ceo Christoph Mueller said the group was "excited about the tangible benefits of the JV".

"Lufthansa Technik is one of the global leaders in MRO services and the level of skill, expertise and technologic transfer will be invaluable," he said.

The MRO facility would be based at MH's existing location at Kuala Lumpur Int'l Airport.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

**Travel Daily** is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Contributors:** Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of Business Publishing Group.





[www.aaappointments.com.au](http://www.aaappointments.com.au)



Want your career search handled confidentially? Call the experts!

**\*\* NEW ROLE \*\***

**DIGITAL MARKETING DIRECTOR  
SYDNEY –EXEC SALARY PACKAGE**

Do you live and breathe everything digital? We are looking for a senior Digital Marketing Manager to lead the digital marketing strategy for this global travel giant. This is a newly created role with two direct reports. An agency background would be ideal for this role as we are looking for someone who has created and implemented concepts from scratch, this is a high level role so needs a high touch manager to lead the strategy. Please send your CV today.

**PAVE YOUR WAY**

**BUSINESS DEVELOPMENT EXECUTIVE  
BRISBANE – SALARY PKG UP TO \$65K**

Love the thrill of the chase? Looking to take your hospitality sales career to the next level. Here's your chance. This Brisbane based boutique hotel is looking for a successful business executive to join them. Variety will be the key to this role as you identify and build relationships across a variety of market segments. Your strong negotiation skills and ability to close the deal will see you successfully achieve sales targets and increase hotel revenue.

**TRAMADA WHIZ**

**CUSTOMER DATA EXPERT**

**BRISBANE, SYDNEY OR MELBOURNE – UP TO \$95K PKG**

Combine your top notch technical & operational corporate travel experience with your strong analytical skills when you join this market leader. You'll be responsible for collecting, cleaning, transforming and modelling data to formulate successful CRM strategies. Your adaptability will see you lead by example and embrace change within the team. A strong salary package and superb industry benefits on offer. Tramada skills and project management experience a must.

**TOP MANAGEMENT ROLE**

**HEAD OF LEISURE**

**MELBOURNE OR BRISBANE – SALARY PKG TO \$80K (DOE) +**

This corporate travel company is seeking a competent leisure travel supervisor with a proven track record managing a team of senior leisure consultants. Working with this professional leisure team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting by appt only. Experience in a luxury high end leisure travel environment & solid management experience is essential.

**INTERNATIONALLY ACCLAIMED HOTEL GROUP**

**SALES MANAGER – INDUSTRY TRADE PARTNERS  
SYDNEY – SALARY PACKAGE UPTO \$90K+**

This iconic hotel group is looking for a talented Sales Manager to manage their trade partners and leisure portfolio. Reporting to the DOS, your role will involve identifying new partners, retaining and building upon existing relationships, working with the marketing division to identify trade specific campaigns and present at major trade events, including escorting educationals. Interested? Want to know more? Call us now.

**GET RESULTS!**

**AREA SALES MANAGER**

**BRISBANE – SALARY PKG UP TO \$84K**

Are you looking for your next challenge in your sales career? As an experienced Sales Manager you will grow business through existing accounts as well as identify, build a pipeline & convert new business opportunities. Strong base salary plus bonus on offer. Previous experience in travel or hospitality developing new business & managing a portfolio of accounts is essential along with high level presentation, negotiation & communications skills.

**CONTINUOUS GROWTH**

**CORPORATE SALES MANAGER**

**PERTH - SALARY PACKAGE \$80K+ OTE**

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts with a lucrative salary package plus commission. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

**BE THE DRIVING FORCE**

**CALL CENTRE TEAM LEADER**

**SYDNEY - SALARY PACKAGE \$95 INCLUDING BONUS**

Work for this leading Travel Company based in Sydney and lead their call centre operations. You will be responsible for leading a team of sales staff to meet and exceed, daily weekly and monthly targets, mentoring, training and call coaching are all part of the role.

You will come from a call centre background, have an understanding of telephony metrics and have lead teams to success.

**AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM**

[executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com.au](http://www.aaappointments.com.au)

# WIN

## GoPro

Be a **HERO.**



register



# win a GoPro by registering for job alerts on jito.co

## find your dream job

"even if you're not actively looking for your next role  
make sure your future employer can find you"



want to be more industry connected?  
download the JITO CONNECTED APP

winner will be drawn at random and announced 1st June 2016

"jito passionately cares about helping the industry be more connected"



# jobs in travel online where you connect



**80+ EXHIBITORS**

**FREE NETWORKING**

**EVENTS**

**THE  
TRAVEL  
INDUSTRY  
EXHIBITION**



**ENQUIRE NOW: [TRAVELINDUSTRYEXPO.COM.AU](http://TRAVELINDUSTRYEXPO.COM.AU)**

**/ MELBOURNE 11 / 12 July / SYDNEY 18 / 19 July**

