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First with the news

Tuesday 31st May 2016

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## VA adds Chinese partner

**VIRGIN** Australia is set to have yet another major foreign carrier shareholder, with a proposed new alliance with China's HNA group seeing it take a 13% stake in the airline (**TD** breaking news).

HNA will sit alongside Etihad Airways, Singapore Airlines, Air New Zealand and the Virgin Group, all of which will have their existing stakes diluted by the deal.

VA ceo John Borghetti told **Travel Daily** the HNA alliance was a "huge growth story," giving VA access to Australia's 1.2 million and growing inbound arrivals from China annually.

Details are sketchy at this stage, but he confirmed Virgin Australia planned to operate its own aircraft on "direct daily flights" to ports in China, with the first destination to launch in the first half of 2017.

"It will be a significant

schedule," he said.

The "holistic alliance" is also likely to see the VA code on several of the airlines in the HNA stable which include Hainan Airlines, Hong Kong Airlines and Beijing Capital Airlines, among others.

HNA is the largest privately owned airline group in China, last year carrying a whopping 77 million passengers on ten carriers.

It also owns 16 airports, the Swissport ground handling operation and 450 hotels across China and Hong Kong.

The deal is subject to approval by the ACCC and Chinese regulators, with Virgin issuing 159 million new shares at 30c each to HNA, which will take a seat on the Virgin Australia board.

## Last day for NC comp

**TODAY** is the last chance to enter our New Caledonia comp in which we are giving away a five night trip to the South Pacific island for two people, courtesy of New Caledonia Tourism and Aircalin - full details on **page six**.

View all the past questions from May by **CLICKING HERE**.

### Today's issue of TD

**Travel Daily** today has six pages of news & photos, plus full pages from: (**click**)

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## Chargeback insurance OK

AFTA has confirmed the new regulations around credit card surcharging (**TD Fri**) allow travel agents to take out insurance to mitigate their risk against third party chargeback.

After a comprehensive review of the arrangements, AFTA ceo Jayson Westbury says the Federation is working with card schemes, banks and payment facilitators to ensure agents are not disadvantaged.

He said allowing chargeback insurance was the "first step to addressing this longstanding problem for the travel industry."

"AFTA has updated its member advice on surcharging with easy to understand information about this complex issue and provided it

to all members and the industry at large via the AFTA website," he told **TD** this morning.

Westbury said the new 0.5% cap on interchange fees between banks and card schemes should see a decrease in merchant rates charged to agents, and in turn lead to reductions for consumers.

However the regulations do not impose a cap on what merchants can charge consumers, meaning the costs of chargeback insurance and other related expenses can be recouped by applying a factor to the merchant rate.

"We are very pleased that surcharging remains intact for the travel industry and that this cost of doing business can remain as a cost that can be passed onto the consumer going forward," he said.

The full member advisory is now online at [afta.com.au](http://afta.com.au).

## Networking night

**THE** Victorian travel industry will gather tomorrow night at Sumac, Central Pier in Docklands for the next **Travel Daily/JITO** networking night.

More than 200 guests are already registered but there is still space available for last minute guests - see [jitoconnected.com](http://jitoconnected.com).

## QF Canada tariff rejig

**QANTAS** has introduced Day of Week pricing across all cabins on tariffs between Australia and Canada, following recent changes on select USA routes (**TD 19 May**).

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**CLICK HERE for further details**

## 2016 Avis Scholarship opens

**SUBMISSIONS** have opened today for the 2016 Avis Travel Agent Scholarship which this year is celebrating its 20th anniversary.

The scholarship is open to all Australian leisure or corporate travel agents and recognises those who consistently provide and understand the value of exceptional customer service.

On offer to the winner is a prize kitty worth in excess of \$40,000.

Along with bragging rights, the prize comprises two return Qantas Business class tickets to New York, six nights accommodation in Manhattan, seven days car hire from Avis and meetings

with senior execs at Avis World Headquarters in New Jersey.

Also included is a scholarship to study at Southern Cross Uni with up to \$8,000 financial support, 12 month's membership of CLIA Australasia (and two tickets to attend Cruise3sixty Australasia in 2017); a Polonius Resources package for 12 months, 2 tickets to the 2017 NTIAs and more.

Avis travel industry manager Russell Butler said the program was "never created to simply recognise an elite group of winners.

"Our intention was to raise awareness of customer service excellence and ensure every consultant taking part benefited from a deeper understanding and appreciation of their own talents".

Full written applications need to be lodged by COB 29 Aug, with finalists to be named on 26 Sep.

Finalists will receive flights to Sydney and accom at the Four Seasons Hotel Sydney on 08 Nov to attend the judging session.

For more details on the 2016 Avis Travel Agent Scholarship, see [www.avisscholarship.com](http://www.avisscholarship.com).

## Labor \$1b for tourism

**THE** Federal Labor Govt is today promising a \$1 billion boost in funding for the tourism industry in Northern Australia.

The money would be allocated from their \$5b infrastructure fund and would be used for projects targeting the expanding Asian tourism market like Great Barrier Reef eco-tourism and convention centres.

## Origin tipping comp

**WITH** Game 1 of the State of Origin between the NSW Blues & Qld Maroons kicking off on Wed night, time is running out to enter our exclusive competition to win an NRL Grand Final for four people valued at \$4,000, courtesy of Keith Prowse Travel.

To enter, email your answers to the following



Game 1 questions before 7pm Wed to [soo@traveldaily.com.au](mailto:soo@traveldaily.com.au).

1. Which team do you tip to win the 2016 State of Origin series?
2. What do you predict to be the final score for Game 1?
3. In which minute of Game 1 will the first try be scored?

## Sheraton exits Noosa

**SHERATON** Hotels & Resorts has confirmed it will no longer manage the Sheraton Noosa Resort & Spa on the Sunshine Coast effective from 13 Jun.

The property has been part of the Sheraton group for 27 years, with a notice on the hotel website advising reservations for dates on or after 13 Jun will not be eligible for Starwood Preferred Guest membership benefits, award redemption or accrual.

Starwood said despite the loss it was focused on its "aggressive growth strategy in Australia".

No details have been made available about who will manage the property going forward.



## Window Seat

**YOU** could argue runways and roads look kind of similar, but you would certainly hope your pilot could tell the difference between the two.

The pilots on Indian budget airline IndiGo weren't so cluey, nearly landing a plane on a roadway earlier this year.

The aircraft was seconds from touching down on the road near Jaipur airport until those inside the cockpit were alerted by a "too low terrain" warning.

The captain in command cottoned on, carried a go-around then landed the jet safely on the actual runway.

IndiGo said at no time was passenger safety compromised.

If it's any consolation the pair have been stood down.

## Scenic mini brochures

**FOUR** supplementary mini-brochures to complement its European river cruise and touring programs have been released this week by Scenic.

The 2017 portfolio showcase Scenic's cruise products in France, Portugal and Russia, as well as Europe land touring which also incorporates Britain and the UK.

The A5 formatted brochures are designed to assist agents with selling Scenic and have a greater focus on the destination.

Access copies at [scenic.com.au](http://scenic.com.au).

## MARKETING SERVICES EXECUTIVE, Digital Marketing & Public Relations

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination. The Board requires a Marketing Services Executive, Digital Marketing & Public Relations, for its Australia, New Zealand & South Pacific operations, based in Sydney.



**HONG KONG  
TOURISM BOARD**

The Marketing Services Executive, Digital Marketing & Public Relations, is responsible for assisting the marketing team in coordinating and implementing projects across the consumer marketing disciplines. The position needs to work in the digital space with the delivery of content to the regional digital and social media platforms. The role will also support the P.R. Manager across a range of activities in both traditional and new media.

The position is also responsible for consumer and media enquiries, and some basic administrative duties.

Ideally, candidates will have relevant tertiary qualifications, excellent written and communication skills, extensive technology capabilities and some knowledge of Hong Kong. A working knowledge of database management is essential.

Remuneration package will be negotiable but will include medical benefits and superannuation.

Applications should be sent by Fri 10 June 2016 to  
E-mail: [anna.chui@hktb.com](mailto:anna.chui@hktb.com) (Ref:01)

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## Côte d'Azur training

**TRAVEL** Industry Network this week unveiled its latest play-on-demand training on Côte d'Azur in the French Riviera, provided by French Travel Connection, aimed at giving agents the tools to best promote the destination - see [www.travelindustrynetwork.com](http://www.travelindustrynetwork.com).

## Air China gets 787

**BOEING** has delivered the first of 15 787-9 Dreamliner aircraft to Air China - the fourth Chinese carrier to operate the state-of-the-art planes.

The jet is configured with 30 Business, 34 Premium and 229 Economy class seats.

CA chief pilot Captain Wang Yingnian said the 787-9 would be the "backbone" of the carrier's fleet "and will play an important role in supporting Air China's int'l development strategy".

Air China will deploy the Dreamliner on long-haul routes to North America, Europe & Oceania.

## Accor Nanchang triple

**THREE** new hotels operated by AccorHotels have debuted in one complex in Nanchang, China.

Pullman, Novotel and Mercure Nanchang Wanda forms part of Nanchang Wanda Cultural Tourism City, and features a cluster of 1,388 guest rooms, four restaurants, three bars & 1,310m<sup>2</sup> of banquet/meeting space.

It is AccorHotels' biggest hotel project in Greater China.

Pullman Nanchang Wanda offers 403 rooms, Novotel Nanchang Wanda has 481 rooms & Mercure Nanchang Wanda 508 rooms.

## TA to switch agencies

**TOURISM** Australia will this week announce the appointment of Universal McCann (UM) as its global media agency, according to marketing website *Mumbrella*.

OMD previously held the Tourism Australia account, which is reportedly worth over \$80m in annual spend.



A PIT stop in Abu Dhabi enroute to Belgrade was on the cards for a group of Serbian Australian agents on a recent Air Serbia familiarisation.

The purpose of the trip was to highlight the stop-over appeal of the UAE capital on Air Serbia's Belgrade and Beyond fares.

Participants visited the Sheikh Zayed Grand Mosque, Abu Dhabi Corniche, Ferrari World Abu Dhabi and more, also inspecting a

number of hotel properties.

Some of the group continued the journey onward to Belgrade to sample the Air Serbia product.

**Pictured** at Ferrari World from left (back row) are Ljubica Bulovic, Modica Travel; Zeljka Tepsa, Flight Centre; Lesley Grimwood, Select World Travel and Eleonora Kocjancic, Safeway Travel.

In front are Vaso Despotovic, BeoTravel with Tony Wilson from Air Serbia/Aviation Online.

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\*Prices are per person, twin share and are correct as at 09 May 2016 but may change depending on surcharges, fees, taxes and/or currency changes. Valid for travel: Mykonos & Santorini is 1 Apr - 30 Oct 2016. Jewels of the Cyclades is available for travel May 28; June 4, 18, 25; July 2, 9, 16, 23, 30; August 6, 13, 20, 27; September 3, 10, 17, 24; October 1, 8 2016. Classical Greece is available to travel 27 May; June 3, 10, 17, 24; July 1, 8, 15, 22, 29; August 5, 12, 19, 26; September 2, 9, 23, 30; October 7, 14, 21 2016. Valid for sale: Discounts for Greece product is valid to book until 30 June 2016. Some amounts payable directly to third parties during travel may not be included. An additional 2% fee may apply to credit card payments. All discounts, savings, added-value inclusions and bonus nights where applicable are included in the advertised price. Offers may be withdrawn without notice and are not combinable with any other offers unless stated. Offers strictly subject to availability. Package cancellation fees apply. Please check all prices, availability and other information with Tempo Holidays before booking. Tempo Holidays standard Booking Terms and Conditions apply. See [tempoholidays.com](http://tempoholidays.com) for details. Other conditions may apply - ask for details. Tempo Holidays Pty Ltd ABN 51 007331213 VIC License Travel Agent 31 341. Address: 72 Market Street, South Melbourne, VIC, 3205 Phone: 1300 362 844 eMail: [res@tempoholidays.com](mailto:res@tempoholidays.com) Web: [tempoholidays.com](http://tempoholidays.com)



## AC launch YYZ/PRG

AIR Canada Rouge has begun transatlantic services into Central Europe, yesterday inaugurating flights from Toronto to Prague using Boeing 767-300ER aircraft.

## Turning Japanese with ANA



**ALL** Nippon Airways (ANA) hosted an intimate faml with two travel agents to the Kagawa and Kochi regions in Japan.

Jane from Travel and Tour Hunter and Allanah from Flight Centre Surry Hills were escorted by ANA sales manager Kevin on the five-day faml.

The trio explored various tourist attractions in Takamatsu, Shodoshima and Kochi.

They also took part in cultural immersion activities including papermaking and sake tasting, as well as a river cruise.

**Pictured** above from left are Jane, Kevin and Allanah together with Japanese girls in kimono in Sensoji in Tokyo.

## TourRadar funding

**ONLINE** travel marketplace, Tour Radar, has successfully completed a \$6 million round of Series A investment.

Led by Cherry Ventures (Berlin) & Hoxton Ventures (London) and supported by Austrian funds aws Founders Fund and Speedinvest, the collected funds will be used to help TourRadar expand and grow its marketing and team.

Currently, TourRadar employs 40 staff, with plans to grow the number to 70 within the next year.

More info at [tourradar.com](http://tourradar.com).



## AFTA update

From AFTA's chief executive, Jayson Westbury



**TREASURER** The Hon. Scott Morrison MP will have to wait a while longer to get his wish to reduce credit card surcharges for consumers as the RBA has now released the details of how the entire new scheme is to work. Sadly, and not surprisingly, it is complicated.

For the life of me, I don't know how government can take such a simple thing as credit card surcharging and turn it into a new industry due to the complex nature of what merchants can and cannot do in the future when it comes to surcharging credit card fees.

AFTA has prepared a very detailed advisory note which is located on the home page of the [www.afta.com.au](http://www.afta.com.au) website and I strongly suggest that anyone who deals with consumers and surcharges credit card fees to have a read. We have also produced a Consumer Fact Sheet to again assist everyone in understanding and explaining the changes when asked by consumers.

As I said, the new rules are complicated. I wish this was not the case and AFTA has been working hard with the RBA to try and ensure that the travel industry is not disadvantaged by these new rules.

What is critical for all merchants is to get a deep understanding of what rate they can charge for credit card surcharging into the future. The key things to know:

1. Surcharging is OK and can still be applied to credit card transactions;
2. The rate that can be charged must apply to the particular brand of credit card and cannot be blended across all cards that are accepted;
3. There is a staged roll-out of the new scheme with different dates for large merchants (1 Sep) and small merchants (01 Sep 2017) with the detail of who is who found on the AFTA advisory note;
4. The fee that the banks charge the merchant can be adjusted by the merchant to cover other costs that are prescribed by the RBA, details of the allowable costs are listed on the AFTA advisory note;
5. The ACCC is the enforcement authority to ensure compliance with these new rules and they have a habit of being nasty when you get it wrong.

Fines of up to \$108,000 can be applied, so it is important to get across the detail as best you can.

Finally, and I hope this is helpful to everyone, AFTA will continue to provide as much detail as we can to assist all those in the travel industry transition to these new arrangements. We will do this via the link on the [www.afta.com.au](http://www.afta.com.au) website and regular updates to members.

Long live credit card surcharging, albeit with some rules.

## Blue Train freebie

**AGENTS** booking clients on The Blue Train in South Africa direct are being offered a free night's accom in Pretoria or Cape Town.

## Aquire triple points

**EARN** triple Acquire points on Qantas Business flights by joining Acquire before 30 Jun and booking a domestic QF flight.

## SALES AND ADMIN COORDINATOR

**Cook Islands Tourism** is committed to increasing visitors to our little paradise, which was named one of the hottest destinations of 2015 by Sydney Morning Herald and The Age Traveller.

We are a small but highly energetic team of professionals looking for an experienced sales coordinator or travel agent who is looking to broaden their career path to join our team, based on the Gold Coast.

**This role** is suited to a travel industry professional that wants to take ownership of live chat and inside sales for our beautiful little paradise. The successful candidate will have exceptional customer service and communication skills, high attention to detail, excellent time management skills and an enthusiastic and friendly personality. You'll need to showcase your strong organisation and office administration skills, as you will be required to assist and support all staff members.

If you have an intimate knowledge of the Cook Islands, live on the Gold Coast and would like to join what we call "Team Awesome", send your application to [justine@cookislandstourism.travel](mailto:justine@cookislandstourism.travel) by Wednesday 15 June.



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**Congratulations**

**JENNY COOPER**

from **Queanbeyan City Travel & Cruise**

Jenny is the top point scorer for Round 12 of Travel Daily's NRL footy tipping competition. She's won a Sydney harbour cruise for two from Captain Cook Cruises.

**Captain Cook Cruises**



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

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## WIN A TRIP TO NEW CALEDONIA



This month Travel Daily, New Caledonia Tourism and Aircalin are giving agents the chance to win a trip to New Caledonia. The prize includes:

- Two return economy class flights on Aircalin
- 5 nights at Ramada Hotel & Suites Noumea staying in a one bedroom apartment
- Daily breakfast
- One week unlimited golf for two at the Exclusiv Golf de Deva + Garden Golf de Dumbea
- Return airport transfers

To win, answer every daily question correctly and have the most creative answer to the final question. Send your entries to [newcalcomp@traveldaily.com.au](mailto:newcalcomp@traveldaily.com.au)



Q22. In 25 words or less, explain the key selling points of New Caledonia.



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## Eden Luxury Homes

**EDEN** Luxury Homes launched its collection of international luxury private villas in Australia this month.

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Visit [edenluxuryhomes.com](http://edenluxuryhomes.com) for more information.

## CEB sale fares

**CEBU** Pacific is offering a deal on airfares from Sydney to Manila starting from AU\$229.

The travel period is from 01 Jan to 31 Mar, with fares inclusive of country taxes and fees, but do not include meals or baggage allowance.

Today will be the last day to take advantage of the deal.

**CLICK HERE** for more info.

## New Chinese carrier

**START-UP** carrier Longhao Airlines has formally won approval to launch from the Civil Aviation Administration of China.

Based in Guangzhou, the new Chinese entrant is expected to operate a fleet of Boeing 737s.

**MEANWHILE**, construction of Chengdu's second airport, Tianfu Int'l Airport has begun.

The airport will be located 50kms from Chengdu city and includes a 600,000m<sup>2</sup> terminal.

Air China, China Eastern, Lucky Air & Sichuan Airlines all intend to operate from Tianfu when phase one of the airport opens, slated for the end of 2019.

## Tiffany SYD opening

**THE** first Tiffany & Co outlet at an Australian airport has made its debut at Sydney Airport's T1 International Terminal.

## EY codeshare to Cuba

**ETIHAD** Airways will commence thrice weekly services to Cuba via its codeshare partner airberlin, with its EY code placed on all flights to Havana and Varadero.

## Eurovision inspires Stamford



**STAMFORD** Plaza Melbourne hosted a Eurovision themed trivia night recently to celebrate their travel partnerships, provide an update on the property's new rooms project and to raise funds for RSPCA Victoria.

Dami Im's recent Eurovision hit *Sounds of Silence* bellowed out and there was a Swedish flag-raising ceremony paying homage to this year's host country to kick start the event.

A total of 12 groups participated in the trivia night, with guests dressed to represent countries including Switzerland, Denmark, France and more.

**Pictured** is the Best Dressed team from Carlson Wagonlit Travel - from left are Narelle Smythe, Barbara Godfrey, Felicity Scherer and Salvator la Mantia.

## Ice Hotel joins VVV

**VALCARTIER** Vacation Village has added Quebec's Hotel de Glace to its expanding portfolio.

The 44-room, cathedral-ceilinged hotel is built entirely of ice and snow each year from 04 Jan to 26 Mar.

Hotel de Glace will be upgraded to include new restaurants, amenities, spa and more.



## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.716**

**THE** AUDUSD dipped to a three month low yesterday, following commentary from the US Federal Reserve's Janet Yellen which alluded to when the Fed may next raise interest rates, resulting in a sharply higher USD on Mon. Against the Euro, the AUD ebbed 0.2% ahead of a major European Central Bank meeting on Thu which could see the Euro thrive if inflation forecasts are upgraded. The Australian GDP release will be made tomorrow.

Wholesale rates this morning:

US	\$0.716
UK	£0.489
NZ	\$1.065
Euro	€0.642
Japan	¥79.53
Thailand	฿25.48
China	¥4.356
South Africa	R11.26
Canada	\$0.930
Crude oil	US\$49.33

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**Salary \$50K + super + incentives**

This well-known travel wholesaler has a huge variety of product spanning the globe and an experienced team of experts to guide their clients & ensure they find the most suitable holiday itinerary to meet their needs. In this role you will quote & book group travel including flights, tours & accommodation to worldwide destinations. Min 12 mths exp in a groups role & GDS knowledge essential.

- Regular famils
- High staff retention

**Call Ben or [click here](#)**

### **Leisure /Retail Travel Consultant**

**Sydney - West**  
**Salary dependent on experience**

Don't waste hours on your commute each day, when you can work close to home and make the most of your free time! This popular local retail agency is part of a well known agency chain and is located within a brand new shopping centre with a friendly team of talented consultants awaiting your arrival! Must have previous consulting experience & Galileo CRS an advantage!

- Work close to home
- Profitable agency

**Call Cristina or [click here](#)**

### **Inbound with a Twist!**

**Sydney location, Salary \$55k- \$60K + super**

Located within this high-end boutique wholesaler, you will arrange high end / luxury itineraries throughout Australia's main tourist areas including accom, activities & transfers. Must have previous Inbound or Domestic exp.

**Call Ben or [click here](#)**

### **Refer a Friend for \$500!\***

We love it when you refer your industry friends to us, it means we must be doing our job well! As a thank you for every friend your refer to us in the months of May & June, who we place in a permanent job you will receive a **\$500 gift voucher to a store of your choice!**

**Call Sandra or [click here](#)**





*Working in partnership with the Australian Travel Industry*

### **Luxury & High-End Travel Consultant** Gold Coast, Above Average Salary, Ref: 2329SZ1

Getting bored of selling standard packages or generic FIT enquiries? Then this is the change you have been looking for. Only working with high end & luxury products to some of the most exotic destinations around the world, this is your chance to prove your knowledge through working within the industry and utilise your personal travel experience or professional knowledge in this well respected agency. Monday to Friday hours only with a fantastic working environment with a supportive team.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### **Groups Travel Consultant** Sydney, \$50-55k + Super, Ref: 2298HC12

An excellent opportunity has opened in Sydney for a Group Consultant with a niche group travel company. This is a diverse and stimulating role and we are looking for someone with a strong background in group travel looking to specialise in tours. The ideal candidate has a real passion for bespoke tours and will enjoy working in a small and friendly team. There is a great salary on offer and you will be rewarded for hard work. It is a Monday – Friday role at a great location in Sydney.

For more information please call Hannah on  
(02) 9113 7272 or click [APPLY](#) now.

### **Leisure Travel Office Manager** Melbourne, Up to \$80k Package DOE, Ref: 2316KF1

Are you an experienced consultant wanting to take the next step on your career ladder? Do you want to work for a boutique agency that offers you opportunity to focus on the products and the team you are overseeing and guiding? This opportunity within retail travel is a chance for you to own the position and develop your career. You will be responsible for managing a team of consultants and will focus on growing your team members and the business, with a company that offers excellent support.

For more information please call Kate on  
(03) 9988 0616 or click [APPLY](#) now.

### **Travel Consultant** Adelaide, Circa \$50k, Ref: 2260LM4

My clients successful Travel Business is expanding and is seeking another member to join their reservations team to assist with the demanding and high volume of enquiries/bookings. This is a fast pace working environment that offer continuous support and ongoing training. The suitable candidate will have minimum 2 years recent travel industry experience, personal travel history, experience selling cruise holidays and using a GDS. Located Adelaide CBD and interviewing now so don't delay!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.

### **Specialist Ski Travel Consultant** Brisbane, Great Base + Commission, Ref: 1864KH1

We are looking for an exceptional Travel Consultant to join this leading Ski and Snowboard Travel Company. Do you have a passion for all things snow? If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have a keen eye for detail, then this opportunity is for you. Duties will include arranging and booking group packages with air, transfers and resorts to ensure smooth sailing. Niche growing product with an excellent salary on offer.

For more information please call Kate on  
(07) 3123 6107 or click [APPLY](#) now.

### **Executive General Manager** Newcastle, \$250k + Bonus, Ref: 2324PE1

This role with my luxury client will have responsibility for IT, HR and Guest & Corporate Affairs whilst overseeing the operational departments of the business, as well as having an understanding of all other departments within the organisation. The purpose of this role is to plan & direct all aspects of the business's strategic plans, operational policies; ensure operations consistently meet the changing needs of the business; drive business growth and to ensure operating efficiency.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### **Leisure Travel Manager** Melbourne, From \$60k + Bonuses, Ref: 2074TS45

Exciting new role for an experienced travel consultant in a busy boutique store in an excellent location in the Eastern suburbs of Melbourne. You will need to have the ability to motivate, lead and inspire a team to exceed sales targets by implementing new, exciting and innovative ideas of achieving new business. The successful candidate must have at least three years in a retail travel management role. In return you will be remunerated with a generous salary package with bonuses!

For more information please call Tammy on  
(03) 9988 0616 or click [APPLY](#) now.

### **Corporate Consultant** Perth, \$50-55k, Ref: 2191LM3

My client, a leading Corporate TMC is looking for an experience Multi-Skilled Travel Consultant to join their expanding team in Perth CBD. If you have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you! The suitable candidate will have at least 4 years experience as a Corporate Travel Consultant, GDS experience with fares and ticketing knowledge is a must! Monday to Friday shifts only!

For more information please call Lia on  
(02) 9113 7272 or click [APPLY](#) now.



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