



Travel Daily

First with the news

Friday 4th November 2016



Pullman Fiji delay

THE opening of AccorHotels newbuild 234-room Pullman Nadi Bay Resort & Spa in Fiji (**TD** 05 Mar) has been pushed back from an initial debut of this year until late 2017, with the delay a result of Cyclone Winston's impact.

FCTG forecasts \$20b TTV

RECORD low airfares in some of Flight Centre Travel Group's (FCTG) top markets is expected to see the travel giant's TTV (Total Transaction Value) achieve record levels, breaking through the \$20b mark for the first time for the 2017 fiscal year (**TD** breaking news).

Despite strong growth in ticket volumes, a "challenging trading climate globally" has led Flight Centre to issue an updated underlying profit before tax (PBT) guidance for FY17, today saying it is now expecting to finish between \$320m-\$355m.

The revised figure compares to a \$352.4m underlying profit before tax in FY16.

Underlying H1 PBT is expected to be between \$105m-\$120m,

down from \$145.9m in FY16.

The firm cited "substantially cheaper" international airfares, currency movements, subdued trading in the UK following the Brexit vote and lower than tipped profits for Topdeck & Back Roads Touring businesses during peak season for the drop.

Flight Centre said it expected accelerated second half growth, "assuming current conditions continue".

Dave's Air NZ comp

AIR New Zealand's \$20,000 Houston Superbowl competition is still up for grabs.

To be in the running, simply create an itinerary for Dave the goose for a chance to win - full details on **page nine**.

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Canada eTA enforced

THE clampdown on travellers entering Canada without appropriate documentation will come into force next week.

Effective 10 Nov, visa-exempt travellers must have an electronic Travel Authorisation (eTA) to board a flight to Canada.

The eTA entry requirement became mandatory for visa-exempt foreign nationals entering Canada temporarily by air on 15 Mar, however a leniency period was adopted nine months ago to enable travellers unfamiliar with the requirement to still board flights to Canada.

TR to become Scoot

SCOOT and Tigerair owners, Budget Aviation Holdings, have announced plans to operate the low-cost carriers under a single brand and operating licence by the end of next year.

Singapore Airlines ceo and Budget Aviation Holdings chair Goh Choon Phong said the move was the "logical next step" after the brands integrated in May.

Encompassing flight schedules and connections, Goh said a common website, contact centre and check-in counters would mean a "more seamless travel experience for customers".

Today's issue of TD

Travel Daily today has eight pages of news, including a photo page for **APT** plus full pages from: (**click**)

- Air New Zealand
- Travel Trade Recruitment

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Queensland Govt mulls regional resort

CASINO and hotel operators are among an audience the Qld Govt has approached to gauge the response to a possible new regional resort development.

Yesterday, Queensland's State Development Minister Anthony Lynham said preliminary research was already underway to determine if there was "genuine interest" in the market for another integrated resort project.

Lynham said as many as 12 different groups, which also span property developers, construction firms and financiers, had flagged interest in such a project over the past 18 months.

The pitch follows Aquis' recent withdrawal from the integrated resort development process for its proposed five-resort project at Yorkeys Knob, near Cairns.

Aquis was one of two integrated resort development proposals underway, with the other being ASF's project on the Gold Coast (**TD** 03 Jun 15).

"We are only interested in developments that will draw international tourists to Queensland and create jobs," Lynham remarked.

Criteria for the project to be considered requires for it to be within close proximity to a major population centre and to be near an operational international airport, or an airport that is able to be readily upgraded to international standards.

Cruise1st push for trade

CRUISE1ST has enlisted cruise identity Geoff Hackett to drive its Cruise1st wholesale brand, bringing him back to the sector as general manager.

Cruise1st Australia managing director Carl Frier said the move would provide "an outstanding B2B service" for the industry.

"I'm extremely excited to have Geoff on board – he will assume full profit and loss responsibility and drive the Cruise1st wholesale business forward," Frier said.

Hackett began as a retail agent before starting a wholesale company in 2003.

He spent 16 years in the industry before leaving to pursue other interests, but has been lured back to join Cruise1st.

Hackett said he was joining a wholesaler that had already established "a solid base of agents trading with excellent infrastructure".

"It has all the right ingredients to support the trade but it needs someone driving the brand who understands distribution and has a primary focus of supporting travel agent trade partners," Hackett said.

Cruise1st offers retailers ready-made cruise packages to feature online.

AC confirms SZX/MEL

MELBOURNE is set to see additional air capacity out of China with confirmation today of Air China services from Shenzhen commencing 10 Jan.

The new four weekly Shenzhen route will complement Air China's direct daily services to Melbourne from Beijing and four weekly operation out of Shanghai.

Services will be operated by dual-class Airbus 330-200s.

TIME silent auction

THE Travel Industry Mentor Experience (TIME) has raised more than \$10,000 in its annual silent auction, with proceeds funding the organisation's career development programs.

Air Tahiti 787 wi-fi

AIR Tahiti Nui will offer high-speed wi-fi with the introduction of its first Boeing 787-9 *Dreamliner*, entering service in 2018.

Panasonic Avionics will provide wi-fi on four 787s plus ex3 inflight entertainment.



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TA & Ctrip China portal

TOURISM Australia and China's largest online travel agency, Ctrip have partnered to launch australia.ctrip.com.

The 'Australia Pavilion' aims to provide Chinese travellers with destination information, access to travel advice and a platform to book Australian experiences.

The site features products recommended by Tourism Australia's 32 key distribution partners in China, some top outbound travel agencies, and services provided by 87 Aussie specialist travel agencies.

Targeting Chinese consumers that are "independent, sophisticated and demanding in what they expect of an overseas holiday," TA md John O'Sullivan

said the challenge is "first, reaching these people and then converting the aspiration we know they have for Australia into actual bookings".

In line with TA's current campaign, the site includes Australian travel offers, with a focus on aquatic and coastal experiences.

Airbnb Biz growing

INCREASING numbers of business travellers are expensing Airbnb accommodation, Concur customer data shows.

The tech provider reported in Q2 the number of organisations using Airbnb increased 32% and overall spend rose 42% year-on-year for Q2 2015.

Small and mid-sized businesses were the biggest adopters, increasing their expenditure on Airbnb by 38% during the period and spending an average of \$2,800 on stays.

Concur noted usage and spend of major hotel chains are still on the rise, but at a substantially lower rate than Airbnb.

IAG wi-fi on shorthaul

HIGH speed inflight wi-fi will be introduced on up to 341 of International Airlines Group's (IAG) shorthaul aircraft.

Under the pact, 132 British Airways, 125 Vueling, 45 Iberia and 39 Aer Lingus A320 family planes will be fitted with Inmarsat's technology.

Using 4G broadband network, passengers will have enough bandwidth capacity to use multiple devices at the same time and connection speeds similar to what they have at home.

A British Airways A321 is first in line for the tech, and will offer its new features next year.

Aer Lingus, Iberia and Vueling aircraft will follow later in 2017.

TripAdvisor EatWith

THE TripAdvisor website has a new "Dine with a Local Chef" category on its restaurant pages for 10 cities, following the booking site's investment in EatWith.

EatWith allows travellers to book a seat at the table of a host, typically a local chef.

The first cities include Barcelona, San Francisco, Paris, New York, London and more.



Window Seat

TWO Aussie legends found themselves impersonating professional golfers to represent their country in a North Korean golf tournament.

Initially in China to play a polo tournament, Evan Shay & Morgan Ruig, both 28 and from Brisbane, decided to apply for the North Korea Amateur Golf Open in Pyongyang.

They were accepted, much to their surprise, and when they arrived decked out in green jackets, officials told the pair "you are the Australian team", and they decided to roll with it.

Competing against 85 players from around the world and under the guise of being professionals, the duo took to the country's only golf course and played a terrible round of golf, coming second to last.

On finishing, their caddy said they would have brought "great shame on their family," but the men described the experience as "character building".

VX/VS pact to end

VIRGIN Atlantic's reciprocal agreement with Virgin America will come to an end on 12 Nov, US media is reporting.

The break up is due to changes to Virgin Atlantic's loyalty program, which the airline said is not compatible with VX's system.

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Sun, surf and superstars



TRAVELLERS Choice Agents managed to catch a quick glimpse of reality television superstar and Hollywood socialite Kendall Jenner recently on a nine-day famil exploring the very best of California.

Jenner was spotted driving past with her window down while agents were on a shopping trip in West Hollywood.

Brushes with fame aside, the lucky consultants also spent some time along Santa Monica Boulevard and Beverley Hills before heading to the Sunset Strip to experience the locale's legendary nightlife.

Another highlight for the crew was an excursion out to Huntington Beach, a seaside city situated 40 minutes from downtown Los Angeles.

"It's got these beautiful, wide open beaches that you'd expect David Hasselhoff and Pamela Anderson to come running down," said Cathy Barnett from Queensland's Traveltine Now.

The return journey included a sojourn in Fiji with stays at Mana Island Resort & Spa and Radisson Blu Resort.

The agents are **pictured** above posing on Huntington Beach in Surf City, California.



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We are seeking a self-motivated & driven individual for the role as Sales & Marketing Executive for Star & Dream Cruises - Australia & New Zealand.

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Kokomo with Inspired

KOKOMO Island Fiji is the newest addition to Inspired Luxury's expanding portfolio.

Opening from 31 Mar, the six-star sanctuary offers a mix of villas and residences spread across two beaches.

An array of outdoor activities are also on offer such as diving, snorkelling, fishing, kayaking, sailing, wake boarding and more.

AirCruises to Uluru

CRYSTAL AirCruises has opened reservations for its inaugural global itineraries (**TD 21 Sep**).

A privately-owned Boeing 777-209LR will take travellers on journeys of 15-29 days, with the first to commence from Aug.

There are six trips on offer including the 27-day Peninsula Inaugural Crystal AirCruise; the 29-day Around the World: Iconic Sites & Legendary Locales; the 16-day Savouring the Winelands; the 22-day Sacred Sites, Seashells and Safaris; the 22-day Exotic Adventures and the 15-day South Pacific Explorer.

Itineraries span destinations such as Los Angeles, Lima, Peru, Easter Island, Tokyo and China.

Cairns and Uluru also feature in the latest offerings.

For more information or to book visit crystalaircruises.com.

Sabre Q3 results

SABRE'S consolidated third quarter revenue spiked 6.9% to \$839m, from \$785m a year ago according to its latest financial results released yesterday.

Airline and hospitality solutions revenue saw a 19.8% improvement on the prior corresponding period to \$262.4m compared to \$219.0m in 2015.

Despite revenue upticks, Sabre president and ceo Tom Klein said "consolidated revenue and earnings growth rates did not meet the standards we have set for the business, even as most aspects of underlying business performance remained strong".

He continued that the tech solutions provider had "all the pieces in place to expect strong consolidated revenue and earnings growth in the fourth quarter, setting us up well as we look toward 2017".

Delta Premium debut

DELTA Air Lines is set to launch Delta Premium, a new Premium Economy offering on select international flights from 2017.

The new cabin features 38" of pitch, a pre-departure beverage followed by seasonal menu selections, a 13.3" inflight entertainment system and Sky Priority service.

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Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

How my three decade career as a travel agent was heightened by technology



As an 87 year old, who has worked as a travel agent since 1982, I have seen the travel industry and the technology

around it change drastically over the decades.

When I first started out, everything was done manually. Customer records were kept on cards, you made airline reservations over the phone, wrote out tickets by hand, and the print version of the Official Airline Guide was your bible. This was obviously not the most efficient way to operate, but thankfully technology has really revolutionised the travel planning process.

A great example of this came a few years ago when [World Corporate Travel](#) migrated to the [Amadeus Selling Platform Connect](#). What surprised me the most about, was the ease of learning how to use the new technology.

After just three days of training, I was easily able to check availability, look up fares, and place reservations. It also gave me the flexibility to work from anywhere, anytime. This is especially important for me as I work from home several days during the week and value the extra time I can spend with my family.

Reflecting on my career, I am amazed by how far technology has come and how it has really made the life of travel agents so much more efficient.

My biggest tips for travel agents looking to have a career as long as mine is to keep your mind active, be positive, and above all be passionate about what you do.

By John Greene, Travel Agent, World Corporate Travel

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PMC unbundling

THE Australian Tourism Export Council (ATEC) is calling on the Passenger Movement Charge (PMC) to be unbundled from the Working Holiday Maker Reform package which was put before the govt in Sep.

ATEC md Peter Shelley said while he was "begrudgingly, accepting" the 19% tax on backpackers, raising the PMC by \$5 as part of the reform package was "unnecessary and unacceptable".

"We are very concerned about the treatment of the PMC and are united as an industry on again calling on the government to freeze the passenger movement charge in the short term," he said.

He is calling for "supportive policies" which will drive visitation to the country rather than reducing it.

Moorings new brox

THE Moorings has unveiled its 2017 brochure complete with new yachts and destinations.

Next year the company will welcome the Moorings 4500 catamaran to its fleet in the British Virgin Islands.

The boat features four spacious cabins each with its own en-suite and can cater for up to 11 guests.

Also new are power yacht holidays from Spain's Palma Mallorca in the heart of the Balearic Sea.

[CLICK HERE](#) to read the brox.

CCC Fiji lazy lunch

CAPTAIN Cook Cruises Fiji is debuting Long Lazy Lunch cruises to its private island of Tivua, including extra night departures for its Sunset Dinner Cruise.

Guests set sail aboard tall ship *Ra Marama* and upon arrival will enjoy a tropical buffet lunch before enjoying water sports and demonstrations of a glass bottom boat ride.

Adults tickets lead in at FJ\$169 and FJ\$105 per child.

Kenya DFAT advisory

SMARTTRAVELLER is warning Australians to exercise a high degree of caution in Kenya overall following further information about recent terrorist attacks.

The Kenyan Government has put a 1830 to 0630 curfew in Mandera county until 27 Dec.

HA resumes Kapalua

HAWAIIAN Airlines has started ticket sales for its four times daily service between Honolulu and Kapalua in West Maui starting from 18 Jan.

SAT road show roars into town



TRAVEL agents across Australia and New Zealand were taken on a journey through South Africa during the South African Tourism Road Show which travelled to Perth, Melbourne, Brisbane, Sydney, and wrapped up in Auckland last week.

The shows saw attendees set off from province to province across the country with their 'tour guide' for the evening – South African comedian Tumi Morake.

South African Tourism's new campaign 'Wow In Every Moment' was also unveiled at the events, while 10 lucky agents won themselves a spot on a fam trip

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to the country to experience the Rainbow Nation.

Pictured above are the South African wholesalers and operators and **inset** is South African Tourism Road Show's host, Tumi Morake, introducing herself to guests in comedic style.

Perth Airport Link

WORK has started on Perth's \$1.96 billion Forrestfield-Airport Link (FAL) project.

The 8.5 kilometre rail line will provide a much-needed 20-minute public transport link between Perth's CBD and the eastern suburbs while also creating 2,000 construction jobs.

The project is set to be complete by 2020.

CWT appointments

CARLSON Wagonlit Travel has expanded its team, announcing the appointment of two key executive roles.

New to the fold are Matt O'Keefe who will take the position of chief technology officer of hotel distribution, while Matt Brennan has been named vice president of hotel operations, both reporting to Scott Brennan.

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COGNAC, caviar and a private lunch cooked by a renowned Spanish chef - all were on the menu for APT's top performing travel agents when they visited Bordeaux and Barcelona recently.

The 13 agents from around Australia were flown to Europe for this year's APT Top Achievers celebration, an annual program where the award winning luxury travel operator recognises the successes of its top-selling agents.

Once in France, the group boarded the *ms AmaDolce* for a seven-night luxury cruise visiting the chateaux, villages and vineyards that make up APT's classic Bordeaux river cruising itinerary. Attractions included a guided tour and tasting at a French cognac house and a visit to a caviar estate at Libourne.

From there the group was whisked to Barcelona, where the itinerary included a visit to

APT top achievers in Bordeaux & Barcelona



THE APT Top Achievers 2015/16 crew: back row from left: Susan Haberle, APT; Gabrielle Abbott, Andrew Jones Travel; Ian Mollison, helloworld Balwyn North; Annemarie Hundhammer, Phil Hoffmann Travel (PHT) Semaphore; Jenny Reeves, PHT Hyde Park; Karen Newbury, APT; Jos Foster, Our Vacation Centre; Emma Degasper, RACQ Robina; Lisa Gair, Flight Centre Bayside; and Andrew Guillaume, helloworld Wheelers Hill.

Front row: Rachel Morgan, PHT Stirling; Deb Bond, Our Vacation Centre; Bronwyn Zappelli & Helen Paulus, Geelong Travel.

Gaudi's famous work in progress, the Sagrada Familia, and lunch in a private apartment, cooked by renowned local chef Xabi Bonilla.

At a dinner at Barcelona's beach-side Pez Vella restaurant, APT Retail Commercial Manager Susan Haberle presented Jenny Reeves from Phil Hoffmann Travel in Hyde Park, South Australia, with the award for being APT's number one agent for 2015/16.



HERE'S cheers from Emma, Jenny, Deb and Jos.



LOOK mum, no hands! Barcelona by Segway.



RACHEL, Jenny and Annemarie in Bordeaux.



SAINT-EMILION.



ENJOYING the sun deck of the *ms AmaDolce*.



IT'S a tough job... Ian Mollison samples the cognac.



JENNY Reeves with APT cruise director Andrew Masters and *ms AmaDolce's* Captain Dany.



A SPANISH fiesta in Barcelona.



THE rooftop bar at Barcelona's Majestic Hotel.

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A fabulous day at the Emirates races

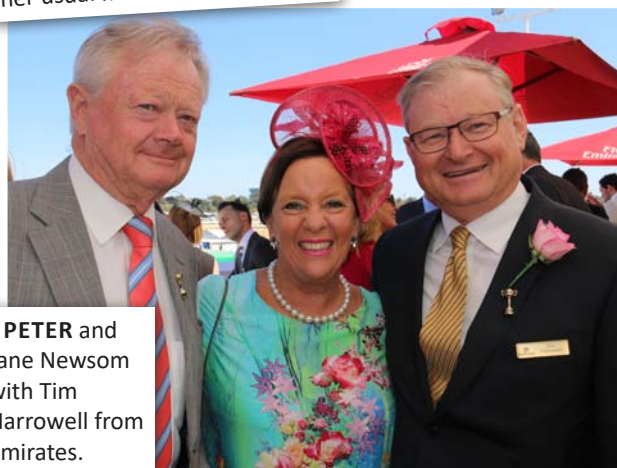
A STUNNING Melbourne day yesterday provided the perfect setting for Emirates to host key industry partners at Flemington racecourse.

Guests enjoyed the Australian-themed EK marquee, which was replete with flowing Champagne, canapes and even a good old Aussie barbecue - of course in refined Emirates style.

These pics were taken during the festivities, with lots more from the week-long Spring racing carnival online now at facebook.com/traveldaily.



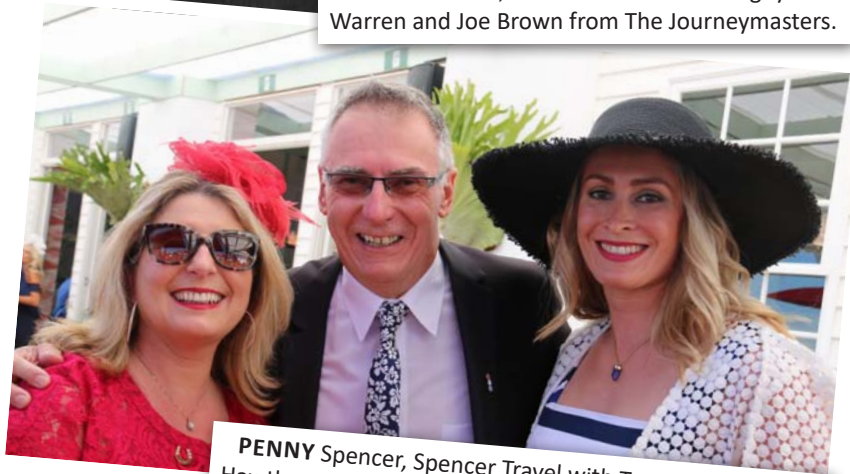
LYN Keep from Show Group in her usual fine form!



PETER and Jane Newsom with Tim Harrowell from Emirates.



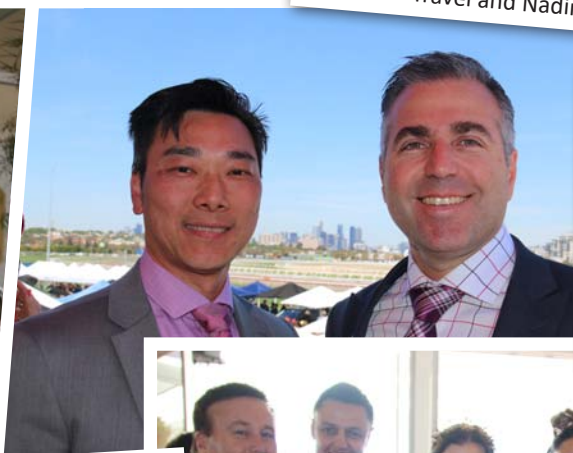
TOM Goldman, Goldman Travel with Digby Warren and Joe Brown from The Journeymasters.



PENNY Spencer, Spencer Travel with Trevor Jones from Hawthorn Travel and Nadine Jones, Jones & Co Collection.



WEBJET'S Dave Galt was one of the top tipsters on the day, and is pictured with Dennis Alysandratos of Consolidated Travel.



LEFT: Quynh Nguyen and Ari Magoutis from Express Travel Group - enjoying the day before heading off to San Francisco next week for the Independent Travel Group conference.

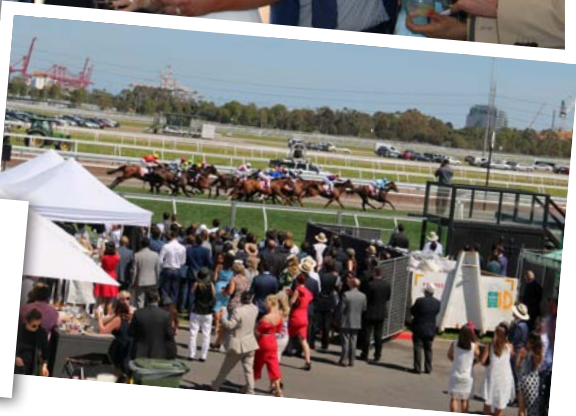


BELOW: The Consolidated Travel team.



EMIRATES' Dean Cleaver with some of the special guests in the marquee.

THE fabulous view of the track from the EK marquee, right in the midst of the racing action.



ITALKTRAVEL has picked up another accolade in the NSW Local Business Awards, this time in the northern Sydney region of Hornsby. italktravel Hornsby was awarded for Outstanding Tourism Services, backing up a similar win by italktravel Rutherford last week.

Pictured are the Hornsby store's winners Rob Kirk and Lori Kirk.



Hurtigruten savings

BENTOURS and Hurtigruten Australia have announced an "Explorer Early Booking Discount" of \$900 per person on the majority of expedition cruises from next year through to 2019.

The offer is available on all new bookings made by 31 Dec 2016, for departures between 01 Jan 2017 and 31 Mar 2019.

HG Travel rebrands

HANOI-BASED HG Travel has rebranded as ASIA DMC ahead of a major expansion.

The company plans to open new offices next year in Indonesia, Malaysia, the Philippines, China, India and Sri Lanka, in addition to its existing DMC operations in Vietnam, Cambodia, Myanmar, Laos and Thailand.

THAI A350 MEL delay

THAI Airways has delayed the launch of A350-900WB services to Melbourne until 01 Jan, GDSs show, substituting Boeing 777-200ERs and 300ERs on the route.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Metro Hotel Perth is offering a special rate of \$119 per night in a Standard Room (Fri to Sun only), including full breakfast for two adults, car parking and wi-fi. Valid until 25 Jan. Book at www.metrohotels.com.au.

Niccolo Hotels and **Marco Polo Hotels** have launched their holiday offer which includes free breakfast for two, guaranteed early check-in and late check-out and a discount on dining, applicable when booking three-nights or more from now until 12 Jan. **CLICK HERE** for full details.

Island Escape Cruises has extended its current \$1,000 per person early payment saving for Tahiti 2017 through to 31 Jan. The seven-night sailings are priced from \$4,950pp including all meals, all beverages and four island excursions. See islandescapcruises.com.

Splendor Mex cruises

CARNIVAL Cruise Line will launch week-long Mexican Riviera cruises on its *Carnival Splendor*, sailing from Long Beach California from 2018.

The itineraries boost capacity for Carnival on the US West Coast and follow a deal with local authorities to expand the Long Beach Cruise Terminal to accommodate larger ships from late 2017.

The 3,000-passenger *Splendor* replaces *Carnival Miracle*, increasing capacity by 41% and offering a choice of three different Mexican itineraries.

Avon River zoo

THE Western Australian govt has identified a conservation reserve north of Perth as the site for a future open-range zoo for African savannah animals.

The 700 hectare site on the Avon River near Lower Chittering would support Perth Zoo's wildlife conservation breeding programs and help attract international and domestic visitors, the govt said.

Top priced Gulf hotels

DUBAI'S Burj Al Arab has been named the most expensive luxury hotel in the Middle East in a survey by Luxury-Hotels.com.

The study compared cheapest available double rates across the region, with Burj Al Arab leading at a min US\$1,928.

Hertz, R&C renew

HERTZ has extended its exclusive partnership contract with Relais & Châteaux, giving hotel guests up to 15% off car rental rates.

Relais & Châteaux Club 5C members also upgrade to the top tier in the Hertz loyalty program.

Win a Variety Cruises experience

This month Travel Daily, Variety Cruises and Discover the World are giving readers a chance to win a yacht cruise experience on the Glories of Spain and Portugal cruise, sailing on board *M/S Panorama II*. The total prize value is AU\$7,710.

To win, answer every daily question correctly and have the most creative final answer. Send your answers to variety@traveldaily.com.au



TERMS AND CONDITIONS



4. What port/s does Variety's "Glories of Spain & Portugal" itinerary depart from?

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Business Development Manager

Sydney, Competitive + Bonus, Ref: 1858SJ2

Do you have sound understanding of Corporate Travel Sales, BD experience and a proven sales record? A leading Travel Management company are looking for a new BDM to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. Targeting the SME market there is fantastic earning potential and this is a great chance to develop your sales and corporate travel experience with a leading TMC.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

French Speaking Travel Consultant

Melbourne, Up to \$55k, Ref: 2526KF2

Are you a fluent French speaking travel professional? Your chance to work in a travel consultant role for a Global Luxury Travel & Concierge Company. If you can speak fluent French and English and have good communication and organisation skills then this could be the job for you! This role is to ensure that all operations and reservations for your clients are completed in a timely manner. You will develop and maintain excellent working relationships with all suppliers and service providers.

For more information please call Katie on
(03) 9988 0616 or click [APPLY](#) now.

International Travel Consultant

Goolwa Area of SA, Circa \$45-48k + Super, Ref: 2529SO12

This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the busiest city agencies. This is a great role for an experienced consultant and you will be selling cruises, groups, FIT and you will enjoy working in a fast paced, buoyant organisation where a key element of the position is working together in a strong team environment. You will have a good general knowledge of worldwide destinations.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

High End Travel Consultant

Gold Coast, \$40-45k + Great Bonus, Ref: 2413CN1

How would you like to be involved in handling the cream of the crop clients? If you have a passion for delivering exceptional customer service and high-end travel itineraries then apply now. You will be working towards kpi's and earning an exceptional bonus within a sales and service focused environment. You will ideally be experienced in specialising within any destination and have GDS skills. Long term career progression, stability and a great salary are perks to this role.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Fares and Ticketing Specialist

Sydney, Up to \$75k package DOE, Ref: 2496PE1

Amazing opportunity for an airfares expert to join a leading ultra premium travel company based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, OTE \$80k, Ref: 2394HC12

This is an excellent opportunity to break into a wholesale role with a leading brand dominating the travel industry. This global travel company is expanding rapidly due to huge growth and they are looking for dedicated wholesale consultants to join their fun and busy team. If you are great at sales and can provide excellent service then this could be the move for you! Booking international travel packages; flights, accommodation and land based products, offering a fantastic service.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Travel Manager with Own Portfolio

Perth, Circa \$55k + Super, Ref: 2446SO6

Three independent consultancies close to the city are recruiting for travel managers with good experience of international travel, that have a small portfolio of clients. Lovely locations and well established travel groups with a mix of demographics and holiday trips to arrange. The full support to work autonomously is available but within a team of professionals. Various locations are available and you may have been home working or in your own agency and be missing a friendly environment.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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