

tahiti
travel connection

SPECIAL OFFERS

SAVE UP TO
\$4,000
PER COUPLE

ENQUIRE NOW

Travel Daily

First with the news

Tuesday 8th November 2016

Yvonne joined
for the support team

Every agent has
a reason to join

MTA mobile
travel
agents
Call 1300 682 000
Visit join.mtatravel.com.au



Land of the Northern Lights

5 DAYS FROM \$1,199



Go in search of the Northern Lights on our best-selling Iceland tour. As well as looking for the aurora borealis, you'll explore waterfalls, get up close with explosive geysers, meet Icelandic horses, dip in the Blue Lagoon and lots more!



1300 855 684
ONTHEGOTOURS.COM

Webjet payments move

WEBJET has announced the development of a "first-of-a-kind" travel industry payments system, using so-called blockchain technology created in partnership with Microsoft.

The project has been under way for about six months and has resulted in a proof-of-concept (PoC) solution which the OTA claims "has the potential to transform the way the entire travel industry processes and manages online payments for hotel bookings".

Blockchain technologies are a "decentralised trust platform" which store the details of any transaction, allowing them to be shared and validated in near real-time across a number of servers rather than via a single point.

The systems are the basis of the Bitcoin digital currency, but have much wider application, with Webjet ceo John Guscic saying blockchain has a huge potential to make hotel bookings and payments more efficient.

"Globally, hotel room wholesaling is a hundred-billion-dollar marketplace...every day

there are millions of transactions taking place and a single hotel stay could involve five or more transactions in the distribution chain," he said, estimating that data discrepancies due to the volume of bookings passing through multiple systems could impact 5-10% of bookings.

Guscic said the Webjet-Microsoft blockchain PoC is the first of its kind in the travel sector, and has the potential to create a new industry standard.

Initially Webjet is trialling the system within its own supply chain in the Lots of Hotels and Sunhotels brands, before expanding it to incorporate blockchain's automated features.

Guscic said Webjet plans in the future to "invite selected external parties to use the platform to demonstrate the benefits it delivers to the industry".

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from: **(click)**

- inPlace Recruitment
- Travel Trade Recruitment

A STAR ALLIANCE MEMBER

Business Class: Early bird from \$4,500*

Delivering your customers
the best fares is child's play



**CLICK HERE
FOR MORE INFO**

*Plus taxes, fees and surcharges.

Lufthansa Group | Austrian | Lufthansa | SWISS

UNCOVER
Spain

NORTH OF SPAIN
8 DAYS from \$1160*
SAVE \$130*

INCLUDES:
• Guaranteed departures
• First class hotels
• 7 dinners, 7 breakfasts

tempoholidays.com

*Conditions apply. See tempoholidays.com for full terms and conditions

FLY TO EUROPE FOR \$799*

RETURN INCLUDING TAXES
ON ALL 109 TRIPS
TRAFALGAR.COM 1300 78 78 78

LOWE GREAT VALUE TRAVEL

Simply the best
AS VOTED BY GUESTS & AGENTS

TRAFALGAR

*Conditions apply. TTS109

HONG KONG

Stopovers

On Sale to 31 December 2016
For more information visit qhv.com.au

Supported By

HONG KONG
TOURISM BOARD

EARLYBIRD SAVINGS!

*Conditions apply

3 nights & more
from **\$395***
per person
twin share

Holidays



solo
connections

Do you have Solo Travellers...?

Are they sick of paying single supplements, sharing with strangers or being the third wheel...?

Solo Connections is the answer!

For more info or brochures, call 1300 044 444 or go to www.soloconnections.com.au

Conditions Apply

Travel Daily

First with the news

Tuesday 8th November 2016



Rocky deal extended

ROCKY Mountaineer's Peak and Perks offer, providing up to \$800 per couple in added value for qualifying GoldLeaf and SilverLeaf bookings departing in 2017, has been extended until 16 Dec.

Shorter packages of 5 to 7 days will receive \$500 off per couple.

ABC airline travel tender

THE government-run Australian Broadcasting Commission (ABC) is seeking tenderers to supply air services for the company through a competitive bid process.

According to papers lodged with Austender, the ABC wants to leverage its "substantial spend" on air services to ensure the best deal is secured by the corporation.

Last Dec, the government signed Helloworld's corporate division, QBT to its Whole of Government (WOAG) travel arrangements, but the tie-up did not cover the ABC.

The Request for Tender (RFT) spans the ABC's requirements with regards to travel within Australia and travel to and from Australia, but excludes overseas bureaux-to-bureaux travel.

For FY 2015/16, the ABC spent \$4.18m on domestic air tickets, which historically accounts for about 70% of air travel annually.

Around \$1.25m was spent on 633 international flights.

Respondents can bid for either domestic, international or both domestic and international air services, as long as it is completed on an individual basis.

"A competitive bid process is considered the best and fairest way to engage with viable suppliers to meet the needs of the corporation and ensure that savings are delivered."

"This process enables the Corporation to undertake a fair and balanced evaluation, in particular of those international airlines who may not be able to submit a domestic air offer," filed paperwork states.

Potential contracts will cover three years with two options (for one year each) exercisable at the ABC's sole discretion.

Submissions must be received by 16 Nov, with the contract to be executed by 28 Feb.

For more information on the ABC's RFT, [CLICK HERE](#).

Lux Escapes TV teaser

CHANNEL Seven has launched a sneak preview of its new travel program, *Luxury Escapes: The World's Best Holidays* that will go to air on Sat - [CLICK HERE](#).

As revealed first by *Travel Daily*, the program is backed by travel retailer, Luxury Escapes.

NATURAL FOCUS
SAFARIS

**OUR 2017
CANADA
& ALASKA
BROCHURE IS
OUT NOW**



We are the experts in tailor made safaris, tours & cruises.

Contact

Natural Focus Safaris
on 1300 363 302

email info@awsnfs.com

www.naturalfocussafaris.com.au

Order brochures:
www.tifs.com.au

Travel with kidz your baby? Grow your own business with TravelManagers.



If travel with kids is your speciality, earn what you deserve by becoming a personal travel manager. Surround yourself with people who are going to lift you higher! Visit: join.travelmanagers.com.au

Call Suzanne or Grace on
1800 019 599

Find out how you can earn more



Travel Managers
As individual as you are

APT

UNFORGETTABLE



THE BEST JUST GOT BETTER IN EUROPE

Hurry - APT's Best Celebration Savings end 30 November!



SOUTH AFRICA

wow in every moment

WIN a trip
Click here to enter



SOUTH AFRICAN AIRWAYS

A STAR ALLIANCE MEMBER



SOUTH AFRICAN TOURISM

Do you have Solo Travellers...?
 Are they sick of paying single supplements, sharing with strangers or being the third wheel...?
SOLO CONNECTIONS IS THE ANSWER...
New 2017/2018 World Brochure out NOW!
 For more info or brochures, call 1300 044 444 or go to www.soloconnections.com.au
*Conditions Apply.

Travel Daily

First with the news

Tuesday 8th November 2016

BREAKAWAY International Travel Industry Club
Carnival FUN FOR ALL. ALL FOR FUN.
Christmas & New Years eve Carnival Cruise Industry Rates.
 18DEC16 fr \$3,104 **\$1,059*** pp
 29DEC16 fr \$2,804 **\$919*** pp
* Conditions Apply.
CLICK HERE for further details

LATAM/IAG deal tick

BRAZILIAN authorities have given the go ahead for an alliance between LATAM and IAG Group carriers British Airways & Iberia.

The arrangement spans flight schedules, revenue management, pricing, sales, marketing & more.



Take your customers way beyond infinity.



JOIN TODAY AT
www.expedia.com.au/taap
 telephone 1800 726 618
 email expedia-au@discovertheworld.com.au

25hours into Accor

EUROPEAN hotel chain 25hours Hotels has announced French juggernaut AccorHotels will buy a 30% stake in the business with the objective to accelerate the global expansion of the brand.

Currently, 25hours Hotels has a collection of seven properties in Hamburg, Frankfurt, Berlin, Vienna and Zurich and a pipeline of five other locations set to open in Europe in the next two years.

The deal with AccorHotels paves the way for long-haul expansion.

Possible future destinations for 25hours Hotels include Milan, Miami and Melbourne.

CEO of 25hours Hotels Christoph Hoffmann and his team will continue to run the business.

AC Q3 profit record

AIR Canada yesterday reported record operating income of CA\$896 million for Q3 2016, jumping CA\$81 million compared to the same period last year.

The Canadian flag-carrier and Star Alliance member achieved a record pre-tax profit of CAD\$172m, spiking 15% y-o-y.

President and chief executive Calin Rovinescu lauded the result.

"While the global economy continued to be challenged in some respects, we managed to exceed last year's record quarter... clear evidence of the success of our fleet investment strategy and the profitable expansion of our int'l network," Rovinescu said.

China now Bali's top international market

AUSTRALIA'S reign as the top inbound market for Bali has come to an end after many years, with the title taken over by China.

The dethroning is reflected in the latest temporary Bali Govt Tourism Office visitor data, which shows there were 95,015 arrivals from China (up during the month of Aug), compared to Australia's 92,715 visitors.

It's not the first time China has overtaken Australia in terms of monthly visitors to Bali, however last Aug's figure (when there was a dramatic fall in Aussie tourist numbers) was skewed due to dozens of flights being axed on the Australia-Denpasar route due to volcanic ash clouds.

China's Aug 2016 figure was up by a whopping 30% on last year.

For the year to date, the number of direct arrivals to Bali was 3.2 million, up from 2.6 million from Jan-Aug 2015.

Club Aspire LHR open

PREMIUM travellers flying from London Heathrow have a new pay-per-user lounge facility to choose with the opening of Club Aspire at Terminal 3.

The lounge accommodates up to 120 guests and is available to Priority Pass members as part of their membership.

Travellers without membership can pre-book entry for 3hrs for £24.99 - executivelounges.com.



Window Seat

A VIETNAMESE tourist who snuck off with a life jacket and multiple pairs of headphones from a Cathay Pacific aircraft has been jailed for 15 days.

The 35-year-old office clerk was caught red-handed after Hong Kong airport security staff found the stolen goods stashed inside her bag while scanning it for her connecting flight.

She pleaded guilty to one count of theft yesterday at the Tsuen Wan Magistrates' Court yesterday and during sentencing apologised and admitted that she "stupidly stole the items in a moment of greed".

CAR-SHARING network Zipcar has instigated free-rides across the US tomorrow in a bid to encourage its members to hit the polling booths and vote.

Over 7,000 of its vehicles will take to the roads, travelling through hundreds of cities and towns and over 500 college campuses.

Zipcar vp of marketing Andrew Daley said its community of Zipsters "are actively engaged in civic affairs and passionate about issues, but may also need quick and easy access to transportation in order to vote, we decided to do our part by making cars free".

Fly to Europe the Indian way!

India and Europe combined at fares **\$966***
Starting from

| | | | | | | |
|---------------------|-------------------------|--------------------|------------------------|-------------------|--------------------|---------------------|
| London AUD 1,272 | Birmingham AUD 1,226 | Paris AUD 1,164 | Frankfurt AUD 1,208 | Rome AUD 1,163 | Milan AUD 1,132 | Vienna AUD 1,190 |
|---------------------|-------------------------|--------------------|------------------------|-------------------|--------------------|---------------------|



CALL 1800 247 463
www.airindia.in

MELBOURNE: (03) 9021 8720 | Email to mel.reservation@airindia.in
 SYDNEY: (02) 9283 3370 | Email to syd.reservation@airindia.in

...meet the locals.



Brooding castles and bright beaches...see what's hot for 2017 in the November issue of *travelBulletin*.

CLICK HERE to read **travelBulletin**

TTF renews NZ border push

TOURISM and Transport Forum Australia (TTF) has revived its call for a single border management process between Australia and New Zealand, saying the time had come to remove "artificial and unnecessary barriers".

Marking the 20th anniversary of the deregulation of trans-Tasman aviation, TTF ceo Margy Osmond

said growth in travel resulting from the single aviation market had not been supported by streamlined border measures.

"The single aviation market has created enormous economic opportunities and driven significant growth in travel between Australia and New Zealand," Osmond said.

"Yet today, 20 years after this major change, a journey of around three hours is still complicated by queues at the borders on both sides of the Tasman."

Osmond said pre-departure screening technology was needed, similar to that used by the US.

She called for a four-tier reform, involving standardised border processing in both countries, pre-clearance at departure points, a new trans-Tasman visa for specified nations outside Australia and New Zealand, and digital technology to replace departure and arrival cards.

Sabre, Tramada link

SABRE has announced a collaboration with travel management tech company Tramada Systems to integrate two of their products.

A synchronised platform between Sabre Profiles and Tramada removes the need to toggle between the two and allows agents to more easily record data including air preferences, email addresses, additional contact details and loyalty numbers.

Sylvania's Ovation giveaway



SYLVANIA Travel & Cruise in Sydney has marked the approaching visit of Royal Caribbean International's *Ovation of the Seas* with a consumer promotion giving away a three-night cruise aboard the ship.

Pictured from Sylvania Travel & Cruise are (from left) Sally Burton, Vivien Davies and Kate Arnold, with Royal Caribbean district sales manager Jess Jones.

BNE green report

BRISBANE Airport Corporation has released its first Sustainability Report, outlining its green initiatives including a focus on reducing energy consumption, waste and emissions.

The airport has also joined the International Airports Sustainability Declaration after a signing in Amsterdam last week.

A STAR ALLIANCE MEMBER

AIR NEW ZEALAND

WIN
a trip to Houston
for you and a friend
worth over
\$20,000

Do Dave's Itinerary

Last week to enter

Win your way to America's biggest football weekend

Keith Frouse
TRAVEL
EXPERTS IN GLOBAL SPORT AND EVENTS

davesitinerary.com.au

Enter now



Bunnik South American sojourn



BUNNIK Tours recently hosted a fun-loving group of Flight Centre Travel Group agents on a 15-day famil to discover mainland Ecuador and the Amazon Jungle.

Flying LATAM Airlines to Guayaquil, they then travelled to Guamote where they zigzagged down the mountain range on the famous Devil's Nose train ride and ascended 4,800m up the Chimborazo Volcano.

In Baños the consultants hiked through the rainforest to the Devil's Cauldron waterfall and crossed the majestic Pastaza River Gorge by cable car.

In Papallacta, they relaxed in the famous hot springs and

toured the old town of Quito.

While in Iquitos, the group tried their hand at piranha fishing, canopy walks and took a visit to a local animal rescue centre.

The adventure ended in Lima, with a dinner overlooking the ruins of Huaca Pucllana.

Pictured from left at the Devil's Cauldron are: Craig Neville, Flight Centre; Virginia Pedler, Flight Centre; Matt Baldock, Bunnik Tours; Emily Fraser, Bunnik Tours; Shelley Brice, Brice & Turner Travel Associates; Abbie Leggat, Bunnik Tours; Kolinda Schafer, Escape Travel Colonnades; James Atwell, Bunnik Tours and Jasmine Allen, Flight Centre.

FCTG BidEnergy pact

FLIGHT Centre Travel Group has signed a deal with BidEnergy Limited to use the tech company's cloud-based platform for the Australian arm of their business.

Under the agreement, BidEnergy will provide source-to-pay services across Flight Centre's Aussie portfolio.

Source-to-pay uses automation to reduce utility charges and increase efficiency in the reporting, accounting and payment processes.

BidEnergy's managing director Stuart Allinson said he was "honoured" to service Flight Centre in Australia.

He noted that in the past such services were generally outsourced to consultants.

"Our cloud technology brings this area of spend back within their control, providing 24/7 access," he said.

Tempo 'best of' push

TEMPO is running a 'best of' campaign this month, showcasing its most popular offerings.

The company said the push was about putting forward the "best of the best" and helping people "cut through" too many options within brands.

CLICK HERE to see the series.

Air travel stats up

GLOBAL passenger traffic demand spiked 7% in Sep, compared to the same month last year, according to results released by The International Air Transport Association (IATA).

The jump, spurred by lower fares, was the strongest year-on-year increase seen in the past seven months.

Asia Pacific's traffic rose 8.6% in the same period compared to a year ago while Middle East carriers saw a strong 11.5% jump.

IATA's director general and ceo Alexandre de Juniac said Sep's growth was "healthy" and the rebound from Aug weakness suggests "travel demand is showing its resilience in the aftermath of terror attacks".

MEANWHILE, the Australia Bureau of Infrastructure Transport and Regional Economics recorded a 1.8% increase in domestic commercial aviation passengers in Aug 2016 compared to Aug 2015 with 5.10 million pax carried across the country during the month.

Tourism industry representative, Board of Management, Kakadu National Park

Are you a tourism expert proficient in product development, tour operations and distribution? Do you understand global travel market's dynamics and visitation trends?

The Kakadu Board of Management is looking for a suitably qualified female tourism expert to support tourism growth in remote locations in partnership with Indigenous traditional owners and custodians. Highly desirable is also first-hand experience with Northern Territory tourism. As the tourism representative on the Board, you will be expected to attend quarterly meetings as well as Chair the Kakadu Tourism Consultative Committee.

For more details and to apply visit www.parksaustralia.gov.au/kakadu/employment/tourism-representative-2016.html

Contact: Pete Cotsell, Park Manager Kakadu National Park

Phone: 08 8938 1100

Email: pete.cotsell@environment.gov.au

Applications due: 12 December 2016



EXPRESSIONS OF
INTEREST



kakadu
NATIONAL PARK

Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.770

MARKETS are likely to be volatile ahead of tonight's US presidential election, predicted Western Union strategist Steven Dooley earlier today.

A Clinton win could see the AUD higher but any gains might be short-lived as market attention turns to the Federal Reserve, he said.

If Trump pushes through, he continued, the AUD could sharply be sold as a market move into "panic mode".

The biggest losses overnight were with the Euro and Japan yen, with the AUD/EUR up 1.6% and the AUD/JPY up 2.1%.

Wholesale rates this morning.

| | |
|--------------|-----------|
| US | \$0.770 |
| UK | £0.620 |
| NZ | \$1.044 |
| Euro | €0.697 |
| Japan | ¥80.45 |
| Thailand | ฿26.84 |
| China | ¥4.811 |
| South Africa | R10.231 |
| Canada | \$1.0253 |
| Crude oil | US\$44.07 |

LOT Nordica stake

LOT Polish Airlines will acquire a 49% stake in Estonian flag carrier Nordica's Regional Jet subsidiary.

The new collaboration will allow LOT to continue its growth strategy.

QF Cuba travel info

QANTAS has issued a reminder to agents of the travel requirements that need to be met for those looking to visit Cuba.

Currently, travelling through the US to Cuba for the purposes of tourism is not allowed.

The twelve permitted reasons to visit are for family, official business, journalistic activities, professional research, people-to-people exchanges, religious experiences, public performance, support for the Cuban People, humanitarian projects, exportation of transmission of information, travel related to authorised transactions and research for educational facilities.

More info can be found [HERE](#).

Iron Man experience

HONG Kong Disneyland will debut its new Marvel-themed ride *Iron Man Experience - Presented by AIA* on 11 Jan.

The new attraction has been three years in the making, with the storyline set in Hong Kong.

The fly-through ride comes complete with flight simulators, 3D projection, surround sound and other special effects.

NZ code of conduct

TOURISM New Zealand has presented an updated code of conduct to ensure Chinese visitors have a quality experience when visiting the country.

Coming into effect from this week, changes include new health and safety compliance requirements as well as allowing Tourism New Zealand to provide exemptions outside the Chinese New Year period to cope with increased demand.

For more information or to obtain an updated version of the code, [CLICK HERE](#).

Air NZ introduces tango lessons

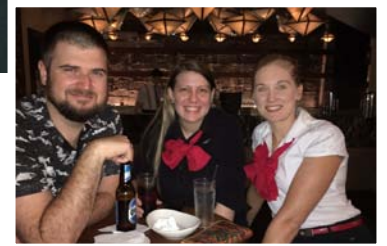
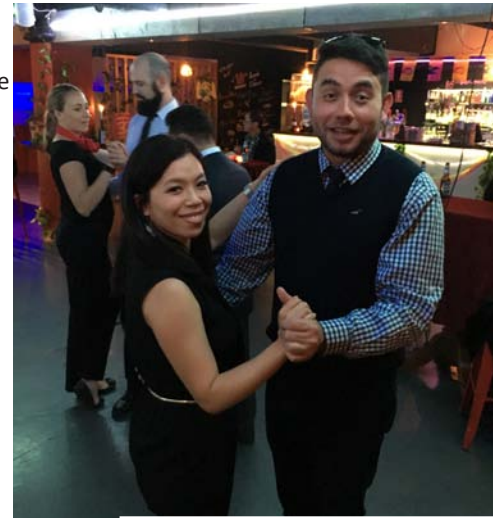
AGENTS took to the streets in Sydney, Melbourne and Brisbane last Thu night to get a taste of the unique experiences offered in Buenos Aires - Air New Zealand's sole gateway into South America.

Over 100 agents attended the nationwide events, which involved live tango performances, the sampling of sangria and the chowing down of empanadas.

The events were launched as part of the NZ carrier's Do Dave's Itinerary campaign.

Pictured dancing the night away (right) are Sue Lim, business development manager Victoria, Air New Zealand and Juan Gallargo Garavito, agent, Flight Centre Collins Street.

At the Brisbane event (inset)



from Flight Centre Paddington are Matthew Bell, Jess Martin and Kathryn Henderson.

Priceline.com ceo

BRETT Keller has been named Priceline Group's new chief executive officer, effective immediately.

Keller has served in the role of interim ceo since Jun this year.

Arctic travel concern

THE Dept of Foreign Affairs and Trade updated its advice for Canada today, reminding travellers who are looking to explore the Arctic region that they should "consider carefully the potential remoteness of their destination's search and rescue, evacuation and medical facilities".

The overall advice remains at exercise normal safety precautions - more [HERE](#).

Margaret River bike trail debut

A NEW nine kilometre network of mountain bike trails have officially opened at the Bramley National Park in the Margaret River region of WA.

The \$270k trail, introduced by WA Environment Minister Albert Jacob today, is the first purpose-built bike track under the gov't's South West Mountain Bike Master Plan.

Resource site launch

TRAVEL outsourcing hub Resource has unveiled a brand new website to better reflect its product offering.

Visit resource-hub.com.au to view the updates.

SAVE UP TO
25%
on departures
November 2016 - October 2017

BOOK NOW

*Terms & conditions apply

DAILY A380 FROM SYD-ICN
(31 OCT 16 ~ 26 MAR 17)

Excellence in Flight
KOREAN AIR

• Sydney (02) 9262 6000 • Brisbane (07) 3226 6000



AS WE edge even closer to the end of the year, and with just two and half weeks left of parliamentary sitting, the activities in Canberra have become more of entertainment value than of running the country value.

Yesterday, the Senate was plunged into all sorts of turmoil as Senator Bob Day and Senator Rod Culleton were referred to the High Court by the Senate over questions of eligibility to stand at the last election. Both Senators were referred for very different reasons but clearly both of a serious nature. This will no doubt take some time to play out and in the meantime all sorts of questions are yet to be answered as to if they should or should continue to sit in the parliament.

This is unprecedented in Australia's history and no doubt not the sort of distraction that the government needs, nor the parliament with so many important Bills that are to be debated before parliament rises for the summer break. One such important Bill is the Working Holiday Maker (WHM) package which is likely to be debated in the Senate tomorrow.

The WHM package includes the proposed increase of \$5 to the Passenger Movement Charge (PMC), with a recent poll of consumers undertaken by the Tourism and Transport Forum (TTF) showing that 58% of Australians are opposed to the PMC increase. In parliamentary terms that is a majority and so if the Senate is to be truly representative of the people they would vote down the PMC increase off the back of this poll.

Meanwhile, KPMG was tasked with the job of costing the WHM package to establish just how much money the government is set to raise if the WHM package was implemented and surprise, surprise the government does not need the extra revenue generated by the PMC \$5 increase to reach the revenue targets they set themselves for the WHM package. So it is very clear to me that the Senate should pass all of the measures outlined in the WHM package to allow the backpackers who wish to come to Australia on a working holiday to know with certainty what their tax rates will be.

It will also sure up the flow of backpackers who are so desperately needed by the hospitality industry and of course the farmers who rely on these backpackers to help harvest the crop. But the senate should NOT pass the PMC increase, as it is simply not needed in order to deliver the govt what they wanted in the first place - more money.

Wheeleasy unveiled

NEW charity Wheeleasy has launched in Australia to help wheelchair bound people to better use tourism facilities.

wheeleasy.org.au provides info for wheelchair users & encourages businesses & councils to become more disability friendly.

Aruba, Airbnb pact

ARUBA Tourism Authority and Airbnb have signed an agreement providing a framework to address the issue of taxes, host accom standards & regulations.

Red Bus acquisition

CHRISTCHURCH based Red Bus has purchased charter and tourism company Aaron Travel for an undisclosed sum.

The acquisition will more than double the size of Red Bus' charter and tourism arm Red Travel to 25 vehicles ranging in size from 10-pax mini-buses to 51-seat luxury pax tour coaches.

CEO of Red Bus Paul McNoe said with the strong growth in tourism, the purchase was a "good strategic fit", with all Aaron Travel staff to come across to the Red Bus team.

Contiki bucket list

CONTIKI has released the results of a study on the hottest travel experiences for those aged between 18 and 35 years.

Bathing in the Blue Lagoon hot springs in Iceland was crowned the top travel experience for Gen Y travellers, followed by seeing the Great Pyramids of Giza.

Walking the Great Wall of China; chilling out at Byron Bay; learning how to make pizza in Italy; roadtripping down Route 66; floating on gondolas through Venice; kissing someone atop the Eiffel Tower; watching sea turtles lay eggs in Costa Rica & picnicking in the French countryside also made the Top 10.

FairMedOnline deal

SINGAPORE-BASED healthcare company FairMedOnline has acquired medical tourism platform Caremondo.

Under the deal, FairMedOnline will be able to take advantage of Caremondo's global platform which allows patients to compare and book medical, dental and aesthetic treatments abroad in more than 160 accredited partner healthcare facilities in 20 countries worldwide.

AA LAX-PEK daily

AMERICAN Airlines has won tentative approval to commence a new daily service between Los Angeles and Beijing.

In handing down its decision, the US Dept of Transportation said AA currently lacks a West Coast gateway service to Beijing compared to competitors, Delta Air Lines (ex Seattle) and United Airlines (ex San Francisco).

The US transport regulator said AA's proposition would offer connections from 24 cities in the US, including 12 "with proven Beijing traffic".

If given the full go ahead, AA could launch the new LAX/PEK route as early as 16 Dec using 289-seat Boeing 777-200s.

Oaks Brissie bargain

OAKS Hotels & Resorts has cut the price of a one-bedroom executive apartment at Oaks Charlotte Towers to \$144 per night (from \$173) for stays in Dec.

Win a Variety Cruises experience

This month Travel Daily, Variety Cruises and Discover the World are giving readers a chance to win a yacht cruise experience on the Glories of Spain and Portugal cruise, sailing on board *M/S Panorama II*. The total prize value is AU\$7,710.



To win, answer every daily question correctly and have the most creative final answer. Send your answers to variety@traveldaily.com.au



TERMS AND CONDITIONS



6. Which of Variety Cruises' sailings visit Santorini, Greece?

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Editor in Chief: Bruce Piper **Managing Editor:** Jon Murrie **Editor:** Guy Dundas
Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper - info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of Business Publishing Group.
Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**



Need help finding your dream job?

Register with inPlace today!



Temp Travel Consultants

Sydney

Excellent hourly rates!

Looking for work flexibility? Why not join our temp team! You can choose when, where and how often you work! We currently have assignments ranging in length from 3 days to 6mths. These positions are within Corporate, Retail & Wholesale agencies. Systems experience is essential & the following systems are currently in demand Amadeus, Calypso, Sabre, Galileo, Tramada & SAM.

- Varying start dates
- You choose your hours!

Call Ben or [click here](#)

Inbound Operations Team Manager

Sydney

Salary \$70K + super

This established tour operator is expanding into new markets and is looking for an experienced leader with a background in Inbound Operations and Mandarin language skills. Initially you will assist the GM set up the new department, meeting suppliers, negotiating contracts and establishing the team to work alongside you. Experience with Tourplan an advantage.

- Rewarding role
- Exciting new division

Call Ben or [click here](#)

Account Mgt / Business Development

Melbourne

Salary pkg up to \$85K + super

With a mix of Account Management and Business Development this role is too good to pass up! This well established Travel Group has 3 independent business divisions located throughout Australia & NZ. This role involves strengthening existing relationships whilst targeting new potential clients within the travel industry. Must have previous sales exp within the industry.

- Unique brand
- Gain well-rounded exp

Call Sandra or Cristina [click here](#)

Sales Manager

Melbourne or Sydney

Salary \$70K + super + incentives

A successfully expanding company specialising in international educational, sporting & music group tours for schools in Aust. & NZ. Seeking a sales professional, ideally with a knowledge of travel & educational institutions to expand the NSW & VIC markets. This role requires building relationships with key decision makers within schools to promote their student tours.

- Autonomous role
- Great incentives

Call Ben or [click here](#)



Conference Manager

Sydney, Salary \$70K + super

Respected events agency known for its excellent staff retention and career path options. Currently seeking a new Conference Manager to support a portfolio of clients in the Pharmaceutical and Medical sector. Exp required.

Call Ben or [click here](#)

Part-time Retail Consultant

Sydney Parramatta region, great salary on offer!

Sell tailor made itineraries and packages to worldwide destinations. If you are a local, you will love the work/life balance that this part time role provides! Experience with Galileo / Tramada an advantage.

Call Sandra or Cristina or [click here](#)



Working in partnership with the Australian Travel Industry

Wholesale Cruise Travel Consultant

Gold Coast, Up to \$50k Base + Comms, Ref: 24265Z3

This is a niche and unique opportunity for an experienced travel agent to be apart of something different. You will be looking after cruise & land packages that consist on average of \$20K or more per booking with fantastic office culture and a stable working environment. This company has extremely low staff turnover, so if you are looking to be rewarded with uncapped earning potential, travel vouchers and also a brilliant base salary for today's market, then look no further!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, \$55-65k + Super, Ref: 1185SJ5

To tie in with ongoing success across the Sydney corporate travel industry we are on the look out for a Corporate Travel Consultant to join a leading travel management company in their luxurious offices in Sydney CBD. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this sought after TMC.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Educational Travel Consultant

Melbourne, \$55-60k, Ref: 2527HC12

An excellent opportunity has opened in Melbourne for an Educational Travel Consultant with a wholesale travel company. This is a diverse and stimulating role and we are looking for someone with a strong background in group travel looking to specialise in tours. The ideal candidate has a real passion for group tours and will enjoy working in friendly team. There is a great salary on offer and you will be rewarded for hard work. It is a Monday – Friday role at a great location in Melbourne.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

International Travel Consultant

Goolwa Area of SA, Circa \$45-48k + Super, Ref: 2529SO12

This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the busiest city agencies. This is a great role for an experienced consultant and you will be selling cruises, groups, FIT and you will enjoy working in a fast paced, buoyant organisation where a key element of the position is working together in a strong team environment. You will have a good general knowledge of worldwide destinations.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

Leisure Travel Consultant

Gold Coast, \$45k + Quarterly Commission, Ref: 2566CN1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

Travel Store Manager

Rozelle, Up to \$65k + Comms DOE, Ref: 2567PE1

This quirky busy agency located on the city fringe is looking for a Manager/ Team Leader to come on board and take care of a small team of 3. Working closely with the MD of the business, the role is about managing a team, whilst booking holidays for clients. The store has high repeat & referral business along with an online presence; customers that come in are looking for someone that will provide exceptional service. Are you ready to get away from the price beats or being treated like a number?

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, Attractive Package, Ref: 2562KF1

Do you have solid fare knowledge, use of a GDS and want to work for a leading Corporate Travel company? If you are looking for your next step in Corporate Travel this is the perfect role. This Melbourne based TMC is seeking an experienced corporate travel consultant. This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a busy office environment this is the role for you!

For more information please call Katie on (03) 9988 0616 or click [APPLY](#) now.

Travel Manager with Own Portfolio

Perth, Circa \$55k + Super, Ref: 2446SO6

Three independent consultancies close to the city are recruiting for travel managers with good experience of international travel, that have a small portfolio of clients. Lovely locations and well established travel groups with a mix of demographics and holiday trips to arrange. The full support to work autonomously is available but within a team of professionals. Various locations are available and you may have been home working or in your own agency and be missing a friendly environment.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch