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FCTG low-cost sales solid

FLIGHT Centre Travel Group is poised to expand its low-cost carrier content with the addition of Scoot's full content range "soon", building on its robust offering with Jetstar, Tigerair and Air Asia fares and ancillaries.

Addressing shareholders at FLT's 2016 AGM yesterday, managing director Graham 'Skroo' Turner said LCC sales have, as expected, increased "solidly" as connectivity and content online improved.

"Despite the growth we are experiencing in-store and online, LCCs are not significantly affecting our ability to achieve super over-ride targets with other carriers," Turner said, adding no-frills carriers only make up a relatively small part of FCTG's overall business and of Australia's aviation market in general.

"The challenges we experienced last year in relation to achieving dollar-based sales targets arose as a result of widespread discounting across the industry, rather than as a result of material changes in our airfare mix."

Turner said the "unprecedented discounting" by airlines had

delivered massive savings for customers and builds on the 'Golden Era for Travel'.

"It does, however, create challenges when it comes to growing TTV and revenue in comparison to the higher fare environment during the first half of last year," Turner said.

Addressing an expected dip in profit for FY2016 to an underlying PBT between \$320m-\$355m (TD Fri), he said ticket sales to the USA jumped a whopping 40% last month and were currently up 15% so far this year.

For FY 2017, new revenue streams are tipped to come from a bolstered collection of Captain's Airfare Packages on domestic and short-haul int'l products.

FCTG will further strengthen its global positioning by expanding into Mainland China, Namibia & Mexico - more on **page six**.

Lots of NEWS today

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- One&Only Wolgan Valley
- AA Appointments jobs

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FCTG to tap into China

FLIGHT Centre is keen to explore new ventures in China, likely through business takeovers, the travel company signalled at yesterday's AGM.

Mainland China is of particular focus, "which is tipped to surpass the USA as the world's largest aviation market by 2024," FLT managing director Graham Turner remarked, adding the group is "actively pursuing opportunities."

"Expansion in this market is likely to be via acquisition or partnership with a local operator," Turner added.

SQ delays CGK/SYD

RUNWAY maintenance in Nov at Jakarta's Soekarno-Hatta Int'l Airport has forced Singapore Airlines to postpone the start of its new Singapore-Jakarta-Sydney route, slated for 23 Nov.

SQ said Indonesian authorities, who had earlier given the route a green light, had now revaluated their decision due to the works.

Outrigger take-over plan

HONOLULU-HEADQUARTERED group, Outrigger Hotels & Resorts will be taken over by affiliates of KSL Capital Partners who inked a purchase and sales agreement.

Subject to shareholder approval, the transaction covers all 37 of Outrigger's multi-branded hotels, condominiums and vacation resort properties in Hawaii, Guam, Fiji, Thailand, Mauritius and the Maldives.

Outrigger Enterprises Group ceo and president W. David P. Carey said KSL, a leading investor in hospitality, has the capacity to elevate the company "to the next level - infusing additional resources into our current assets and helping to accelerate our long-term growth goals".

KSL, which has offices in Denver, Stamford and London, has raised approximately US\$7 billion of capital and completed more than 30 investments in the travel and leisure industry since 2005.

"Without question, this is an exciting time for Outrigger; our brand has never been stronger and it is with enthusiasm that we look forward to the advantages that this transaction will create for our valued hosts, guests and communities we serve," he said.

Upon closure of the transaction, Outrigger's existing management team will remain in place to steer the business, which will continue to be based in Honolulu.

"It is business as usual" for all current and future reservations.

"While the ownership structure will change, Outrigger's core commitment to its guests continues," the company said.

Outrigger added that there were no anticipated changes to the long-running Outrigger Expert Agent program, saying it would "continue providing you and your guests with excellent support, outstanding service and signature experiences," - **MORE HERE.**

Evergreen new brox

A BROCHURE aimed squarely at repeat travellers looking at European river cruises beyond the common Amsterdam to Budapest journey, has been rolled out by Evergreen Tours.

At only 66 pages, the European Waterways Revisited brochure is centred on 2017 France, Portugal and "beyond" cruises.

Evergreen gm Angus Crichton told **TD** the guide was designed to entice second time travellers back to Europe, bringing to the fore its new Portugal and Southern France program, "which perhaps may have been overlooked by travellers in the bulkier full year brochure" - read more about it in today's issue of **Cruise Weekly.**

Wolgan lux drive

EMIRATES One&Only Wolgan Valley has a "city to country" driving experience behind the wheel of a BMW hybrid vehicle, priced from \$1,840 per villa per night - see **page 9** for details.

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Visitor departures soft in Sep

THE number of Australian short-term resident departures in Sep decreased slightly month-on-month, figures released by the ABS today show.

In trend terms, there was a 0.1% drop (or around 600 fewer

departures) compared to Aug, however the year-on-year figure for Sep was up 4.1%.

Indonesia saw the biggest uptick in outbound traffic (rising 11.2%), followed by Japan (9.4%) and Italy (7.1%), compared to the same time last year.

The UK market saw the largest percentage drop, falling 8.4%.

Other countries in the Top 10 with visitor number drops include Thailand (-7.8%) and Fiji (-2.1%).

Inbound figures were buoyant in Sep, with the Australian Bureau of Statistics recording 702,500 movements, up 0.4% (or 2,700 people) on Aug but a massive 11.3% higher than in Sep 2015.

South Korea saw the highest arrivals increase, jumping 29.2%, followed by the United States (22%) and India (18.6%).

Not surprisingly, New Zealand remains Australia's top source market for visitors (at 115,600) followed by China (99,900 arrivals), the US (62,800), the UK (59,400) and Malaysia (34,600).

Daydream 4 for 2

DAYDREAM Island Resort & Spa has released a stay 4, pay 2 deal for stays from now until 30 Jun, when booked by 17 Nov.

The deal is priced from \$380pp twin share which includes daily breakfast, a free mocktail, wi-fi and holiday portrait.

Some block out dates apply and discounted room upgrades are available - call 1800 075 040.

Agent home sentence

FORMER Northern Territory travel agent Xana Kamitsis, found guilty of fraud and corruption by a court last Dec and sentenced to four years imprisonment, will serve out the remainder of her sentence in home detention.

Convicted on 20 counts of rorting the NT Health Department scheme to provide pensioners travel concessions over a five year period (**TD** 02 Dec), Kamitsis' will be house-bound for the remainder of her sentence, **ABC News** reported yesterday.

Handing down its decision on Fri, NT Correctional Services Commissioner Mark Payne said Kamitsis had "met all relevant criteria" and was a "model prisoner and does not represent a threat to the community".

The Latitude Travel agent will be required to wear an electronic monitoring device during her period of home incarceration and must adhere to strict conditions, including random drug testing.



Window Seat

AIR Canada sure made the most of the American election yesterday, with its cheeky video clocking the millions of Americans searching 'How can I move to Canada'.

The Star Alliance member took the opportunity to slip in that it operates 240 non-stop flights daily across the border.

Apparently Canada's immigration website crashed last night from the rapid volume of traffic increase, we wonder if the Air Canada site will be next!

You can view the video, which aired in Jun, by **CLICKING HERE**.

MEANWHILE, Royal Jordanian used Trump's presidency for some entertaining advertising yesterday, suggesting people should book a flight to the US while they're still allowed to enter the country.

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Thursday 10th November 2016



Discover three of Italy's regions in the November issue of *travelBulletin*.

[CLICK HERE](#) to read **travelBulletin**

ICC Sydney puts on show



THE wraps came off the new International Convention Centre Sydney (ICC Sydney) last night as 800 guests took part in a full dress rehearsal ahead of its opening next month.

A gala dinner event for industry figures and stakeholders gave the Darling Harbour venue an opportunity to test the largest kitchens in the southern

hemisphere, which along with lighting and AV systems were used for the first time in a full scale production.

Pictured at the event are (from left): Sandra Chipchase, Destination NSW ceo; Anna Guillan, One and Only Resorts; and Hayley Baillie, Baillie Lodges.

More from the event in today's issue of *Business Events News*.

Trump welcomed

THE American travel industry has reached out to President-elect Donald Trump, with US Travel Association president and ceo expressing optimism for a new administration.

"I congratulate President-elect Trump on behalf of the US travel and tourism community, and am confident that he will be a valuable ally in advancing some of our industry's key priorities," Roger Dow commented.

"Mr Trump demonstrated throughout his campaign that travel and infrastructure issues have his attention, and we stand ready to advise his administration on achieving his stated aims in these areas."

Dow said Trump had highlighted challenges facing US airports and aviation security systems on his path to the White House and had voiced enthusiasm for modernising roads, rail and airports as part of his planned US\$500b infrastructure reforms.

VA arrivals lounge

VIRGIN Australia has confirmed it will now welcome guests from 'The Business' and Business class into its lounge post-flight as well as pre-flight when passengers show an eligible same-day itinerary or boarding pass.

The privilege, once exclusively held for VA Velocity Gold and Platinum frequent flyers, now applies to all domestic Biz class flyers, a VA spokesperson told *TD*.

Post-flight lounge access is, however, not available after international VA flights.

Grand Pacific brox

GRAND Pacific Tours has released its New Zealand cruise and coach tours brochure for 2017-18, which includes a trip that combines a *Celebrity Solstice* cruise with a scenic coach tour.

Six itineraries ranging from 19 to 27 days are feature, with guaranteed departure dates.

[CLICK HERE](#) to view the brox.

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Travel Daily
on location in
San Francisco

Today's issue of *TD* is coming to you courtesy of the Express Travel Group, which is hosting its annual Independent Travel Group Business Forum here.

SEVERAL hundred Australian travel agents and suppliers are today descending on San Francisco's funky W Hotel for the ITG forum, which kicks off with a day dedicated to members of the italktravel franchise group.

Presenters during the conference will include Express Travel Group ceo Tom Manwaring, AFTA chief Jayson Westbury and travel & tourism industry analyst John O'Shea.

Major sponsors of the event include Qantas Airways and The Travel Corporation, while an array of suppliers will showcase their wares via a Product Market and breakout sessions.

The forum aims to help ITG members grow their businesses, with a range of activities to provide the ideal opportunity for learning and networking.

The highly anticipated welcome event is a dinner at AT&T Park, home of the San Francisco Giants baseball team.

San Francisco is increasingly accessible from Australia, with direct flights operated from Sydney by Qantas and United Airlines, while Air New Zealand offers smooth connections from across Australia to its SFO services via Auckland.

Sno'n'Ski mega fam

WHOLESALER Sno'n'Ski and Destination British Columbia are offering agents a chance to earn a place on a Canada Mega Famil in Mar next year.

In what has been billed as a first-of-its-kind, Sno'n'Ski's nine-day itinerary will visit four major ski resorts in BC - Whistler, Big White, SilverStar and Sun Peaks.

Seven nights' accommodation, lift passes, equipment hire, lessons, ground transfers and some meals and flights ex Brisbane are also included.

To be in the running, consultants need to be one of Sno'n'Ski's top 30 sellers of packages and must have completed the Canada Specialist Program training prior to departure.

For more details on the famil, **CLICK HERE** to view the flyer.

Bhutan heli-tour

COMO Uma Bhutan is introducing the country's first helicopter adventure itinerary.

The six-night Scenic Heli-Adventure explores The Laya Valley, Punakha Valley, the emerald Valley of Paro and the Labatama Valley.

Two helicopter flights are included, along with four nights at COMO Uma Paro and two nights at COMO Uma Punakha.

CLICK HERE for details.

Vietnam visits spike

INTERNATIONAL visitors to Vietnam in Oct reached 812,017 arrivals, a 0.1% slide on the previous month but a 23.2% increase over the same period last year, General Statistics Office statistics show.

For the year to Oct, arrivals by air climbed 31.1%, while arrivals by sea dipped 14.9% and those by road inched 4.6% higher.

Quest East Perth officially open



QUEST East Perth was officially opened on Mon by Colin Barnett, Premier of Western Australia; Curtis McGrath, Paralympic Gold medalist and Zed Sanjana, Quest Apartment Hotels ceo.

The new property offers 130 studio, one- and two-bedroom apartments, along with free wi-fi, Foxtel, onsite car parking, a gym, local restaurant chargeback, pantry shopping and business administration services.

At the event, the hotel donated \$5,000 to Soldier On, an organisation that supports Australian soldiers by focussing on their physical & mental health, their community and their future.

Pictured from left are: Curtis McGrath, Paralympic gold medallist; Ray Wilson, Soldier On; Byron McDonald, Quest East Perth & Liam Haven, Soldier On.

Two Adinas Germany

TWO new Adina Apartment Hotels have opened in Germany - one in Nuremberg and the other in Frankfurt.

The Nuremberg hotel comprises 137 apartments in the old town and the Frankfurt property offers 181 studios and apartments.

Big Island Adventures in Sensational Savaii



Just a short ferry ride from the main island of Upolu lies the Big Island of Savaii, an island where tradition, nature and adventure reigns supreme. Launch a coconut at Alofaaga Blow Holes, swim with the turtles at the sanctuary, explore the mysterious subterranean caves at Paia Dwarves Caves and admire the magnificent views from Mt Matavanu Crater. After a day enjoying one of the best ocean drives in the South Pacific, let the sound of waves lull you to sleep as you sleep under a billion stars in a traditional Samoan dwelling, the fale.

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SQ Corroboree West

SINGAPORE Airlines will be the official European airline partner for Tourism Australia's Corroboree West, which will take place on the Gold Coast in 2017.

Agents take in Tuscany & London



BRITISH Airways and The Hotel Connection joined forces to reward a group of top selling Flight Centre agents on an unforgettable educational to London and Tuscany in Oct.

The agents began their quest in style on BA's 777-300 to London, via Singapore, experiencing the Club World Business class cabin.

On arrival in the UK, the troupe were fast-tracked through immigration and freshened up in British Airways' arrival lounge, before heading into town.

They were treated to luxury accom at the four-star Radisson Blu Edwardian Bloomsbury Street Hotel with a tailored itinerary to sample the best of London, including delicious food & wine, with a visit to the brand new Spanish inspired Monmouth Kitchen at Mercer Street Hotel.

At the Vanderblit Hotel, the

agents gorged on modern British classics at the stylish Scoff and Banter Restaurant, topped off with Mediterranean tapas at the May Fair Kitchen on their last night in the UK.

From London they travelled in BA's Club Europe cabin to Tuscany, where they indulged in a few days of relaxation at Fontelunga Hotel & Villas.

Here they took part in Italian cooking classes and explored medieval cities of Cortona, Siena, Montepulciano and Pienza.

A real treat for the party was relaxing in BA's A380 Club World Business seats back to Singapore.

Pictured from right are Cindy Kam, Hotel Connection; with Flighties - Alicia Murphy, Lindsay Cunningham, Melanie Wilson, Emma Richardson, Mitchell Armstrong and Ben Hargreaves, & Cindy Lam from British Airways.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

The Langham Hotel Sydney has announced two new appointments: **Gaylord Lamy** as General Manager and **Lachlan Harris** as Director of Sales and Marketing. Both men bring with them extensive experience in the hospitality industry.

Michelle Cook has taken on the new role of Business Development Manager, Western Australia for **Collette**. Cook started out as a travel consultant before owning her own travel agency.

The South Sea Cruises Group has appointed **Carl Amos** to the newly created role of Marketing Services Manager, commencing next week. Amos will be based in Auckland, New Zealand, reporting to South Sea Cruises Director of Sales and Marketing Wayne Deed.

Wahyu Tiningsih will be heading up **Nanuku Auberge Resort Fiji's** as Director of Spa & Wellness Instructor. She has previously held roles at top spas including the Bali International Spa Institute.

Camille Olivere will join **Norwegian Cruise Line** as Senior Vice President, Sales effective 30 Nov. She was most recently the Senior Vice President of Partner Brands at World Travel Holdings, however she previously worked for NCL as part of its sales team.

Carlson Wagonlit Travel has appointed two new executive roles. **Matt O'Keefe** has joined as Chief Technology Officer of Hotel Distribution and **Matt Brennan** as Vice President of Hotel Operations.

Kris Endreson is joining **Crystal AirCruises** as the Director of Sales and Marketing for the company's growing air division. Based in the Miami branch office, Endreson will report directly to Senior Vice President of all Crystal aviation ventures, Marc Cavaliere.

Anantara addition

THE first luxury pool villa resort in Southern Oman, Al Baleed Resort Salalah by Anantara has opened in Salalah.

Located 15km from Salalah International Airport, the resort offers 40 premier and deluxe rooms, eight one-bedroom villas and 88 one- and two-bedroom pool villas.

Guests can choose from three dining venues, and access the Anantara Spa, a fitness centre, water sports centre, tennis court, beach volleyball court, an infinity pool and kids and teens club.

Visa hoax warning

THE Department of Immigration and Border Protection has warned of a hoax news/blog site suggesting visa-free arrangement for travel to Australia for certain countries will come into affect from Jan 2017.

The stories have named Fiji, the Philippines, Oman and Pakistan but the department has confirmed Australia maintains a non-discriminatory visa regime.

"All non-citizens seeking to enter and stay in Australia require a valid visa," the department clarified in a statement.



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Thursday 27th October 2016



Corporate Chatter

With Tony O'Connor

THERE are things that corporate travel agencies can do to help their clients that don't get a lot of air play; things that when delivered well can be the basis for an enduring relationship.

The main one I think is supply chain management. Most corporate travel managers need help in procuring and then managing their airlines, hotels and rental cars. But it is something they would tend not to be too vocal about.

The dilemma facing many procurement managers is that they are paid to manage more supply chains than they can possibly be experts in. There are a lot of travel buyers out there that would appreciate a little tactful advice.

Hotel procurement is a green field of opportunity since many smaller travel buyers don't concentrate their room nights to access contracted discounts, even when they have negotiable room night numbers.

And then for those that do consolidate, almost all are unhappy when the average actual room rates track significantly higher than the rates offered. Why? How? Whose fault? What can I do?

Of course, airline deals are quite formulaic for smaller and mid-sized buyers. But they still need getting, assessing and comparing. And opportunities for savings can abound on international routes with sufficient volume.

As control over travel within corporates shifts more and more into the hands of procurement managers, it's useful to understand their needs and concerns. Like it or not, they are very cost driven. This is mainly due to the requirements of the finance managers that they usually report to. Numbers rule

in the boardroom. Procurement managers therefore like any service or process that offers credible savings. It might even increase their bonus. There are numerous ways to generate solid cost reductions via supply chain management.

Secondly, few companies have the travel expenditure to warrant any sort of in-house travel specialist. Most companies understandably lack the skills and understanding necessary to manage travel suppliers well. This is especially the case with SMEs.

And so there is an unfulfilled

‘You might not be able to charge much, or at all, for enhanced account management. But it will help you win and keep business.’

need out there that TMCs have the capacity to satisfy. You might not be able to charge much, or at all, for enhanced account management. But it will help you win and keep business.

And the things that you already do provide to your clients in this area are a lot more saleable and convincing when presented as a specific service with deliverables based on a structure.

Travel Management Companies can also advise on improvement to internal travel policies and processes, and can provide benchmarking. But I think supply chain management is an overlooked sweet spot in TMC services.

Tony O'Connor is the Founder and Director of Butler Caroye Asia Pacific, which has been running TMC, airline, hotel, and card tenders for corporate travel buyers since 1998.

New QBT reporting tool

QBT is claiming a first with the launch of a new integrated reporting tool which can be accessed via a single sign-in from the QBT customer portal.

Group gm Russell Carstensen said the system came with unlimited licensing, allowing clients to distribute the reports to stakeholders across their organisations - unlike traditional TMC reporting systems which only gave limited access to reports.

This also meant individual business units could more easily monitor their own spend, compliance and traveller activity, Carstensen added.

"The benefit to QBT customers is clear. They are able to automate the uploading of data into their financial management and CRM systems, significantly reducing cost and accuracy issues which are so often associated with manual processes," he said.

The dashboard allows users to drill down into their data to quickly identify policy compliance issues and leakage to non-preferred suppliers, with

interactive tables and charts to help analyse information across all spend categories.

The comprehensive application framework allows integration of a range of data sources, with air, hotel, car rental, service fees and ancillary services alongside tickets in credit, call centre statistics and QBT customer service performance KPIs which are all included as standard.

Carstensen said QBT continued to work to enhance the tool, developing automation and other functionality "to allow organisations to better manage their travel spends".

‘Record wins’ for FLT

FLIGHT Centre ceo Graham Turner yesterday said the company's corporate travel operations had "secured record account wins so far this year".

Speaking at the Flight Centre AGM, Turner detailed the ongoing global rollout of the company's SME-focused Corporate Traveller brand, which is now operating alongside FCM in markets including China, Hong Kong, Singapore, Malaysia, India and the Netherlands and plans to open in Mexico this financial year.

Flight Centre's corporate offering is also growing via acquisitions in Sweden, Norway, Denmark, Finland and Germany, as well as Namibia, while in the US a new office will open this year in Oakland (and possibly two other cities), boosting its US presence to 23 locations.

CAPA-ACTE event

MORE than 300 industry professionals will attend the upcoming ACTE-CAPA Global Conference which takes place at Sydney's Sheraton on the Park 21-22 Nov.

The event will be headlined by ABC journalist Tony Jones and economist Michael Pascoe.

For the full agenda and rego details, see www.capaevents.com.

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New MU route opens

CHINA Eastern Airlines has opened reservations for its new route from Xi'an to Sydney via Wuhan (**TD** 23 Sep).

The service will operate three times a week from 18 Jan, using Airbus A330-200 aircraft.

The move follows the end of weekly Jetstar charter flights from Wuhan-Gold Coast on Boeing 787-8 Dreamliners, which were discontinued last month by Hubei Wanda New Airline Travel Agency.

Cassia Bintan plans

THE Banyan Tree Group will open its second Cassia property at Laguna Bintan in Indonesia by mid next year.

Billed as filling a niche between a hotel and apartments, the Cassia Bintan will have 180 one- and two-bedroom options close to a golf course and the Banyan Tree and Angsana resorts.

Cassia Phuket launched the brand when it opened in 2015.

Hamilton's million

THROUGHOUT the next month Hamilton Island will be celebrating one million guest check-ins.

The island saw its busiest travel month on record in Oct, with the destination at 94.7% occupancy.

Over the last decade guests from 103 different countries have taken a holiday in one of the island's properties.

The Chinese market has been the strongest growing over the past 10 years with the number of Chinese visitors now accounting for 27% of guests as opposed to just 14% in 2006.

From 15 Nov to 12 Dec, a free holiday to the island can be snagged by posting your favourite photograph taken on the island to the destination's website [HERE](#).

India notes withdrawn

INDIAN authorities have announced that all 500 and 1,000 rupee bank notes will be withdrawn from circulation.

Smarttraveller is warning that ATMs will not operate today and until new notes are issued travellers should not accept any denomination higher than 100 rupees (around AU\$2).

Emirates at Bradman Dinner



EMIRATES hosted guests from the travel industry at the illustrious Don Bradman Gala Dinner last night in Sydney, raising funds to support of the great cricketer's charity foundation.

The event, now in its 10th year, brought together cricketers from both past and present eras with 'Bradman Honourees' inducted into the hall of fame.

Pictured (from left) are Joe Araullo, ceo House of Travel; Belinda Murphy, air contracting

manager helloworld; Tim Harrowell regional manager NSW/ACT Emirates; Sue Graham, gm supplier partnerships CT Partners; and Brad McDonnell, md Entire Travel Connection.

For more photos of the night [CLICK HERE](#).

QF Singapore tariffs

QANTAS has revised Economy and Business tariffs between Australia and Singapore on its QF5 and QF6 services, reducing Q class fares by \$10 return SYD-SIN and introducing Q and N class fares ADL-SIN via SYD.

Other changes include a \$300 cut to D class 50 and 21-day advance fares ADL-SIN.

Data savvy marketers

SENIOR travel and hospitality marketers in Australia have the highest capacity to understand and use consumer data analytics to influence investment decisions on new services and products, fresh research shows.

Speaking to **TD** at the launch of the report released by Oracle and ADMA, Jodie Sangster ceo of ADMA said customers readily give their personal data to travel service providers, giving marketers better insights into customer experiences than many other sectors.

Win a Variety Cruises experience

This month Travel Daily, Variety Cruises and Discover the World are giving readers a chance to win a yacht cruise experience on the Glories of Spain and Portugal cruise, sailing on board *M/S Panorama II*. The total prize value is AU\$7,710.

To win, answer every daily question correctly and have the most creative final answer. Send your answers to variety@traveldaily.com.au

discover the world



Variety Cruises

TERMS AND CONDITIONS



8. Variety's "Treasures of Costa Rica & the Panama Canal" itinerary runs for how many days?

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**HEAD OF MARKETING – TRAVEL COMPANY
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Rarely do these roles present themselves so if you have been thinking about moving in the New Year now is the time to update your CV. This Travel company are looking for a senior marketing manager to lead develop and implement their new marketing strategy over a 3 year period. Leading a team of 3 across traditional and digital functions. You must have Travel Marketing experience at a management level to apply. Ring for a confidential chat today 9231 2825.

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