





## Air NZ US cheap tix

AIR New Zealand has unveiled a series of discounted fares to the US, with flights between Sydney and Los Angeles starting from just \$999 return Economy.

The deal ends 04 Dec, **CLICK HERE** for more info.



# WHM campaign building

**TOURISM** Australia says the government's \$10 million global youth campaign aimed at kick starting the Working Holiday Maker program (**TD** 26 Oct) is building momentum, backed by more than a dozen travel entities.

To date, Tourism Australia has secured agreements worth \$1.2m with six state and territory tourist organisations, namely Destination NSW, the South Australian Tourism Commission, Tourism and Events Queensland, Tourism NT, Tourism WA and Visit Victoria.

Travel companies have jumped on board the Working Holiday Maker program, including STA Travel, StudentUniverse, Australie Autrement, HM Touristik, USIT, Go Study Australia and WEP in Europe and the UK, along with Go Overseas (and its four partners) in Canada and Kilroy in Norway.

Tourism Australia md John O'Sullivan said the quality and quantity of deals would stimulate interest and bookings.

"Youth travel is a price sensitive market and we've been very mindful of that fact as we've gone about developing partnerships for this campaign," he said.

"This is the most comprehensive

# Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus full pages from: (click)

- inPlace Recruitment
- Travel Trade Recruitment

package of youth focused travel offers we've ever had in market at one time".

Through STA Travel in the UK, youth are able to attain fares to Australia from £499, in addition to an £100 discount off the cost of a WHM visa application.

**MEANWHILE**, Minister for Immigration & Border Protection Peter Dutton said Northern Australia would benefit from the new WHM visas.

"Changes will entice more young people to experience North Australia" he said on Fri, adding the new measures "will contribute to Australia's attractiveness as a top destination for backpackers and help support local seasonal businesses".

## **Vale Peter Stainlay**

**THE** industry is mourning the death of former Qantas deputy ceo Peter Stainlay who died following a stroke on Fri.

Stainlay's funeral will be held at Macquarie Park Crematorium in Macquarie Park, Sydney at 3pm on Wed 30 Nov.

# Japan earthquake

A 7.4 magnitude earthquake which hit off coast of Fukushima prefecture triggered a tsunami warning across parts of Japan this morning and saw Japan Airlines cancel or delay flights to/from Sendai Airport.

## **SQ** decreases Jakarta

SINGAPORE Airlines is trimming capacity between Singapore and Jakarta by five weekly flights from 01 Dec, due to runway upgrade works at Soekarno-Hatta Airport.

SQ will continue to operate 58 weekly services on the route.

Economy
Class:
Early bird
from \$700\*









Page 1









View more

\*Conditions apply.

# Western Sydney to thrive

**THE** relentless rise of low-cost long-haul airlines will be a key factor for the success of the much-anticipated Western Sydney Airport, according to Centre for Aviation ceo Peter Harbison.

Speaking at the CAPA/ACTE conference in Sydney yesterday, Harbison said he believed the airport would thrive, with many Asian long-haul LCCs happily operating there, "especially if daytime slots were available".

While mostly providing point-topoint services, Harbison said the LCCs also allow connections to many onward destinations, citing examples such as AirAsia X which operates to India, Iran and across Asia as well as mooted services to Europe including London.

Scoot will start Athens flights in Jun next year, while Thai AirAsia X has flagged consideration of routes to Budapest, Prague and Warsaw. Harbison noted.

Other players closely looking at or already operating in the Australian market include Cebu Pacific, Vietjet, Jin Air and Lion Air.

Harbison also said despite claims of sufficient capacity at the existing Kingsford Smith Airport in Sydney, there are "very few attractive slots left.

"Sydney is the key to successful new entry in Australia, and to the expansion of LCCs in the market," Harbison said.

On the domestic front there are also strong drivers for success for Western Sydney Airport, including significant demand from across the region which has a large catchment for both leisure and business travel - particularly as government and corporates further establish themselves in the city's west.

However, another key factor will be the establishment of a train service from the new airport to the CBD, which Harbison said would be vital to ensure success.

# CA closes SZX/MEL

STAR Alliance carrier Air China has closed off reservations for a planned new four weekly route between Shenzhen and Melbourne (TD 01 Nov).

GDS inventory for the mulled route has now been withdrawn.









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NEW! Holland America Line industry rates.

03 JAN 17 – Volendam – Singapore to Hong
Kong. Inside cabin from A\$1,182 A\$899\* pp
including taxes & port changes.

\*Conditions apply.

**CLICK HERE for further details** 

# SYD unveils gift cards

**SYDNEY** Airport is claiming an Australian first, today launching an official gift card for travellers to use at all three terminals.

The gift cards are available in denominations from \$20 to \$250 value and can be used across all retail, food and dining outlets.



#### **Crowne back to Alice**

INTERCONTINENTAL Hotels Group has confirmed plans to reestablish the Crowne Plaza brand in the Northern Territory, having inked a deal to rebrand the iconic Lasseters Hotel Alice Springs as Crowne Plaza Alice Springs Lasseters from next month.

Under the pact, the 205 room property will receive a \$5m facelift.

IHG pulled the Crowne Plaza brand out of the NT back in 2013, when it terminated management contracts for its four properties owned by Berger Hotel Group.

COO Australasia & Japan for IHG Karin Sheppard said the group has been "working hard to find the right location and the right partner" for a signing in the city.

#### Gillard at sea

**FORMER** Prime Minister Julia Gillard will be a guest speaker on *Seabourn Encore* in Nov 2017 as the ship sails from Singapore for its second Australian season.

### Volunteers needed

RONALD McDonald House has partnered with Sydney Airport Terminals to raise much needed funds to support the houses and families based in the NSW capital.

To maximise its efforts, the charity organisation is looking for 128 volunteers to take shifts based at the airport from now through until Christmas Day.

For further info, or to register as a volunteer, call 0484 382 797.

## Aircalin summer sale

**AIRCALIN** has slashed prices on services between Australian capital cities and Noumea.

Fares from Sydney and Brisbane to Noumea start from \$579 Economy return, while tickets between Melbourne and NOU start from \$649 return.

The travel period is between 01 Dec and 14 Sep inclusive.

The deal is available from now until 06 Dec.

**CLICK HERE** for more info.

## Tourism Fiji NZ recruit

**TOURISM** Fiji has named Sonya Lawson as its new regional manager for New Zealand.

Lawson's industry experience has seen her in roles with airlines, tourism and retail businesses, and was most recently with House of Travel in a senior marketing role.













FOR MORE INFO AND THE LATEST SPECIALS TO MACAO

VISITMACAO.COM.AU



# Zika downgraded

**THE** World Health Organisation (WHO) has declared an end to the Zika emergency, but says the mosquito-born virus still poses a long-term challenge.

The recent outbreak has so far affected more than 60 countries. particularly Brazil where there have been more than 2,000 cases of babies born with microcephaly as a result of the virus.

WHO said Zika remained a "significant enduring public health challenge" that required intense action, but was no longer considered an emergency.

#### McCafe on WestJet

**CANADIAN** carrier WestJet has partnered with McDonald's to offer the chain's McCafe Premium Roast coffee aboard its flights.

The brew will be served across the airline's Boeing 737 and 767 fleet by 01 Dec, with regional division WestJet Encore to follow soon after

## Joy gets a godfather

**CHINESE** pop star Wang Leehom will christen Norwegian Cruise Line's 3850-passenger Norwegian Joy in a rare choice of a male "godfather".

The ship, to be launched in the northern summer of 2017, will be Norwegian's first for the Chinese market and will operate from Shanghai and Beijing (Tianjin).

### Oaks web redesign

OAKS Hotels & Resorts this week unveiled a newly redesigned website with enhanced functionality and an intuitive design.

Reservations have been made easier, with a mobile-responsive engine that will pin to the top of a page and scroll with the user so that bookings can be made easily from anywhere on the site.

Other features include destination-based content and a new blog for insider guides.

See minorhotels.com/en/oaks.



What's the value of celebrity endorsement? Find out in the November issue of travelBulletin.

**CLICK HERE to read** trave|Bulletin

#### AW Sth America brox

**ADVENTURE** World has boosted its selection of boutique properties and eco-lodges in its 2017/18 South America brochure.

Options include tree-house accommodation in the Peruvian Amazon, mountain lodges in Peru where trekkers can relax with personal Jacuzzis and massages after a day hiking and deluxe camping under the stars in the Atacama Desert.

Adventure World managing director Neil Rodgers said the properties would be a highlight of a trip in their own right.

The brochure also features Mexico and Central America.

## **Breakaway HAL deal**

**BREAKAWAY** Travelclub is offering new Holland America Line industry rates, with 14-night departures from \$899pp.

Rates are bookable online with live availability and instant conf. For details CLICK HERE.



# Window Seat

**ATOUT** France director Australia, Patrick Benhamou, was in his usual convivial form vesterday at a special Remembrance Tourism luncheon he hosted at Sydney's Sofitel Wentworth (see page 6).

On the menu was "Braised Chicken in Beer" - but not just any beer. Specially imported from northern France, where many WWI battles were fought, Bellerose beer is made by French acting legend Gerard Depardieu.

Benhamou is pictured raising a cold one at the event.





Get your hands on the 17/18 AAT Kings Australia brochure and log into the online agent portal before 28 November 2016 to enter our competition!

# Magellan members' famil



MAGELLAN'S managing director Trevor Jones escorted a group of members to London earlier this month to attend the World Travel Mart.

The global event gave Magellan members the chance to meet and network with industry professionals as well as learn more about future trends within the travel industry.

Highlights of the trip included a visit to Finland where members



**WELCOME** to *Money, TD's* Tue feature on what the Australian dollar is doing.

# \$1AUD = US0.735

THE Aussie dollar was higher overnight due to an increase in oil prices which boosted commodity currencies.

Across markets the AUD was up 0.5% on the green back - which was its first win in a week.

The AUD was also up 0.2% against the Euro and 0.4% on the Swiss frank.

Compared to its neighbours across the ditch, the AUD slipped slightly against the New Zealand dollar to post-Trump lows.

The key event today will be the speech conducted by RBA assistant governor Christopher Kent at 6:45pm AEDT.

Wholesale rates this morning:

	· · · · · · · · · · · · · · · · · · ·
US	\$0.735
UK	£0.588
NZ	\$1.035
Euro	€0.691
Japan	¥81.33
Thailand	ß26.01
China	¥4.646
South Africa	R10.396
Canada	\$0.981
Crude oil	US\$45.69

experienced Finnair's brand new Airbus A350 aircraft before heading out to dinner with the Finnish men's athletics team.

Pictured celebrating in Costa Rica are (from left): Barry Gorringe, Travel Diversity; Casey Anderson, Hawthorn Travel; Fiona Caffrey, Travel Sense; Trevor Jones, Magellan Travel Group; Cathryn Burnett-Cosgrove, Andrew Jones Travel; Julie Anne Major, Epping Travel and Jackie Male, Angus Travel.

#### JQ flounder on-time

JUST 69.5% of all Jetstar departures in Oct took to the air on time, according to the latest stats published by the Bureau of Infrastructure, Transport and Regional Economics.

On the other end of the spectrum, Virgin Australia achieved the highest percentage of on time departures for the month with 87.3%, followed by Qantas at 84.6% and Tigerair Australia at 81.5%.

Virgin Australia also received the highest number of on time arrivals in Oct with 84.3%, followed by Qantas at 83.2% and then Tigerair Australia at 78.9%.

# Evergreen cruise comp

**EVERGREEN** Tours is giving away a 15-day Deluxe European River Cruise for two including flights, valued at over \$20,000.

Entrants will also receive \$200pp discount off their next Evergreen holiday, with the offer valid for new bookings of 10 days or longer to Africa, South America, Europe, Canada, the USA and Tasmania.

To enter, fill in an entry **HERE** by 11:59pm AEDT on 11 Dec.

#### Silkair adds Fuzhou

**SILKAIR** yesterday launched its inaugural flight to Fuzhou, China. Operated on a Boeing 737 aircraft, the route will be serviced four times weekly.



Tuesday 22nd Nov 2016



# **AFTA update**

From AFTA's chief executive, Jayson Westbury

ON WED, the Working Holiday Maker Package (backpacker tax) which includes the proposed increase by 9% (\$5) to the passenger movement charge (PMC), will be debated in the Australian Senate.

There have been all sorts of fun and games over the past four or so weeks as the Senators consider all of

the views and proposals that have been put forward by the travel and tourism industry along with the farming community.

The reason this legislation has had so much attention is that backpackers are a very important source of labour for both the tourism and farming sectors, but also the tourism industry wants to have more young people come to Australia for a holiday and while they are here work to help fill job shortages that are suffered by both sectors.

But the real reason there has been so much debate is the government put forward a package of reform that had not been given any appropriate consultation with the travel and tourism industry and which included the proposed increase to the PMC.

What the government needs to do in order to put this all behind them is accept that they should not have included the PMC as a revenue raising measure to supplement the new taxes they are placing on backpackers.

What they should have done is work out with all stakeholders an appropriate level of income taxation for backpackers that would be acceptable to all concerned, package that up with the other measures that had been discussed and that are relevant to backpackers and put the legislation forward without the PMC increase.

If that had been done in the first place, which is what industry had expected, I think that this package may well have passed in the prior sitting weeks.

Now, it is anyone's guess as to what the final outcome of this debacle will be.

For the farmers and the tourism industry (and indeed the backpackers), certainty and clarity as to what the new backpacker's income tax rates will be is needed.

Critical more than anything is this point and that is what I hope the Senate will agree upon and vote forward.

As for the PMC increase, well, we will have to also wait and see if this makes it to a vote and/or, is given the chop.

In the end it will be what it will be and no doubt AFTA, TTF and the other industry associations will continue to make the case that the government should not impose general revenue raising taxes on the travel industry when we are already contributing significantly to the bottom line of the government budget.

I will be keeping everything crossed for a good outcome, but like is so often the case with government, I feel I may be disappointed.

Stay tuned to see what happens next.

# **Qantas Aquire bonus**

**QANTAS** is offering a bonus 500 Aquire Points for every booking made on eligible flights.

Each fare will also grant Aquire members a single entry into a draw to win a two-hour flight simulator experience package which includes return Economy airfares to Sydney and two nights' accommodation.

Visit aquire.com.au for more information on the deal.

# NZ ZQN lounge rigged

A SNEAK peek of Air New Zealand's lounge at Queenstown Airport has been revealed, with the existing space to close this week to begin phase two of the refurbishment.

The monochrome hub, which is earmarked for completion in Mar, offers five large spaces for members to relax and unwind before their flights, as well as views over the tarmac.



Tuesday 22nd Nov 2016

## Lizard Island new gm

**DELAWARE** North Companies Parks & Resorts has announced the appointment of Emilio Fortini as the new general manager of Lizard Island Resort, Queensland.

# Dave's once in a lifetime trip...

**AFTER** creating winning itineraries for Dave, Air New Zealand's latest frequent flyer, ten agents from across Australia will be descending on Sydney for a live finale event in a bid to win a once in a lifetime trip to the Super Bowl, thanks to Air New Zealand, Brand USA and Keith Prowse Travel.

With finalists pitching their itineraries to a panel of judges, the night promises all the drama and entertainment of an X Factor finale and will be one not to be missed.

TD readers will have the chance to be part of the action, vote for their favourite finalist & win spot prizes thanks to a Travel Daily exclusive Facebook Live stream.

Stay tuned for updates on the finalists in Travel Daily this week and get your popcorn ready for the not-to-be missed viewing on 30 Nov, kicking off at 5pm AEDT.

#### Airbnb users return

**EIGHT** in every 10 Australians who used Airbnb in the last 12 months would consider doing so again for their next trip - a higher proportion than any other travel agent or booking service.

The findings from Roy Morgan revealed travel agents (including booking sites) were still the most popular way to plan a trip with 38% of Aussies using them at least once in last year compared to Airbnb which came in at 4%.

Despite this, 83% of Aussies would use Airbnb again, ahead of Flight Centre at a 76% return rate followed by Booking.com at 75%.

# Blue Train changes

THE Blue Train has added two new departures to its schedule.

A service between Pretoria and Hoedspruit will depart on 16 Jun, with the reverse service to operate on 17 Jun.

The rail company has also moved its 06 Sep Cape Town to Pretoria departure to 08 Sep.



Check out the finalists here davesitinerary.com.au/hub. Start following Travel Daily's

Facebook page for all the details www.facebook.com/traveldaily

# **G** Adventure Epic sale

**G ADVENTURES** has launched a four-day sale to coincide with America's Black Friday frenzy.

Prices on the 8 day Mekong River Experience - Siem Reap to Ho Chi Minh City have been slashed by 35%, while bookings on its Galapagos - South & Central Islands aboard the Estrelle del Mar itinerary have been discounted by 25%.

A 25% saving also applies to select itineraries tavelling Peru, Mexico, Jamaica and Indonesia.

**CLICK HERE** for more info.

#### ADL SITA tech deal

SITA will provide its new SMART operational technology to Adelaide Airport as part of a new five-year contract.

New solutions to be installed at the hub include a self-service bag drop and check-in kiosks.

As part of the investment, ADL will also begin using SITA's AirportPulse, which provides end-to-end visibility of what's happening in the airport at strategic and operational levels.

# RJ's 787 fleet takes off

**ROYAL** Jordanian has taken delivery of its sixth Boeing 787 Dreamliner aircraft, with a seventh due to join the carrier's fleet at the beginning of 2017.

# France remembers Australia



FRENCH minister of state for veterans and remembrance, Jean-Marc Todeschini, made a flying visit to Australia this week to attend a Remembrance Tourism Lunch hosted at Sydney's Sofitel Wentworth Hotel.

Todeschini, who's pictured above centre with Atout France director Australia Patrick Benhamou and Air France/KLM country manager Simon Spinks, paid tribute to the Australians who died in World War I, who will be commemorated at the new Sir John Monash Centre currently under development at the Australian National Memorial, near Villers-Bretonneux in France.

Set to open to visitors by Anzac Day in 2018, the centre is named after General Sir John Monash who led the Australia Corps on the Western Front in 1918.

It's set to welcome a significant drawcard for the many Australians who visit France each year, telling the story of Australia's experience in the war through leading edge technology and multimedia.

More than 295,000 Australians served on the Western Front between 1916 and 1918, of

whom 132,000 were wounded and 46,000 lost their lives.

Other dignitaries at the event included French Ambassador to Australia, Christophe Lecourtier and Brendan Nelson, former Australian defence minister and now director of the Australian War Memorial in Canberra.

Nelson guipped that Lecourtier spends so much time at the War Memorial "we have considered making him an exhibit".

More photos from the event at facebook.com/traveldaily.

# FJ Taipei charters

FIJI Airways will offer scheduled charter services between Nadi and Taipei Taoyuan during the Chinese New Year period, for the second year in a row.

Airbus A330-200 aircraft will fly return services departing NAN 28 Jan and 03 Feb, 2017.

# Park Hyatt Hangzhou

THE 242-room, Park Hyatt Hangzhou has opened in East China featuring restaurants, bars, the highest pool in the city and a glass bottom floor extending from the top of the tower.





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### Taste the Opera House

AN ALL new Taste of the Opera House degustation has launched, taking foodies on a three-hour tour of the landmark's awardwinning restaurants and bars.

Experiences include cocktailmaking at Opera Bar, a seafood and charcuterie tasting at the Raw Bar and lunch from Portside Sydney's hatted head chef matched with paired wines.

Tickets are \$295pp; CLICK HERE.

## QR boosts Cape Town

**QATAR** Airways has increased daily capacity from Doha to Cape Town by 158 seats with the introduction of a Boeing 777 serving the route this month.

The flight was previously operated by a 254 seat 787.

## **Aqua Exp NZ GSA**

**AQUA** Expeditions has expanded into New Zealand with Francis Travel Marketing appointed as the New Zealand call centre for bookings.

Francis Travel Marketing will also look after marketing and training in the New Zealand market, working closely with travel agents and agencies.

## Wicked vans Tas ban

**THE** Tasmanian Government will be making legislative changes to cancel the registration of any vehicles that display offensive material which does not meet the requirements of the Advertising Standards Board.

The changes will have the same effect as those recently announced in Queensland (TD 25 Jul), and will be introduced to Parliament next year.

Tasmania's Minister for Infrastructure Rene Hidding said the action comes after concerns about the "vile & appalling signage on some Wicked Camper vans".

Until the legislation is introduced, any vehicles generating complaints from the public may be banned from entering Tassie National Parks.

#### AS starts SAN/EWR

ALASKA Airlines has launched a return daily service between San Diego and Newark, New Jersey on board a Boeing 737.

A new flight between Portland and Newark launched earlier this month while a new Newark-San Jose service and a third daily flight between Newark and Seattle will begin in spring 2017.

# Celebrity Edge closer

THE first piece of steel was cut at the STX France shipyard this week for Celebrity Cruises' new ship Celebrity Edge which will join the fleet in Autumn 2018.



Tuesday 22nd Nov 2016

# Quest expands across Australia



**QUEST** Port Adelaide opened its doors today, as the Apartment Hotels group continues to increase its Aussie reach, with ground being broken for Quest Springfield in Brisbane and Quest 478 St Kilda in Melbourne's St Kilda business precinct.

The Port Adelaide apartment hotel, which is located near the iconic Fishermen's Wharf Markets and overlooks the Port River, is a new-build featuring 103 rooms.

It will provide sought after accommodation for corporate travellers while also supporting tourism in the area.

Construction of the \$18 million development of Quest Springfield at Wellness Way in Brisbane has also just begun and will add 83 rooms to the region upon its completion in 2018.

Further, EBG Developments has turned the sod on the \$35m development of Quest 478 St Kilda Road, one of two brand new developments in Quest's

#### **LACVB** on a float!

**TOP** US Olympians and Paralympians will board a flowerstudded float 02 Jan to celebrate the City of Los Angeles' bid to become the host destination of the XXXIII Olympiad (TD 16 May). Melbourne pipeline, which will add more than 100 rooms to the market when finished in 2019.

**Pictured** from left breaking ground for Quest 478 are Bart O'Callaghan, director, Urban; Matthew Green, director, Hamilton Marin; Margaret Fitrzherbert, MP for Southern Metropolitan; Mandy Sun, EBG Developments, development manager; James Shields, Quest Apartment Hotels general manager and Maggie Wang, director, EBG Developments.

# WA Living Lakes

AROUND \$3.7 million worth of funding will be invested into revitalising lakes in Wheatbelt and Great Southern Regions in WA in hopes it will attract visitors and deliver greater economic returns to the communities.

Both Lake Yealering and Lake Ewlyamartup will receive a slice of the funding, which was made possible through the Royalties for Regions program.

"Investment in these lakes will re-establish native flora and fauna, attract visitors and deliver economic returns to the communities," WA Regional Development Minister Terry Redman said this week.



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- Large scale ticketed events

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# **Retail Travel Manager/2IC**

**Sydney Eastern Suburbs** 

Salary to \$65K + super + inc (OTE \$85-100K)

Work close to home in this high yield location. This established agency is experiencing growth and are now in a position to bring in a Manager, Team Leader or 2IC to oversee the small team of leisure consultants. The focus of this business is on customer service and not sales targets. Providing quality and a 5 star service is what has led to their continued success & repeat clientele.

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#### **Japan Travel Consultant**

#### Brisbane, \$DOE + Gtd Promotion, Ref: 2588SZ1

Love all things Japan? Have you lived, travelled or worked in Japan? This is the perfect role for an experienced travel consultant wanting to work for a multi award winning tour operator with a global presence to look after both travel agents and direct consumers for the Australian market. This role is all about providing expert advice and making holiday reservations! Guarantee career progression & salary increase. Bring your excellent sales and customer service knowledge to this fun job.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **State Sales Executive**

#### Sydney, Competitive Base + Car + Incentives, Ref: 2587SF1

A rare and exciting opportunity has arisen to work for one of the world's leading escorted tours and river cruise companies. Highly respected in the industry, this company is looking for an energetic and driven individual with a proven sales track record who is ready to get out into the market and work on their growing expansion into the travel market across NSW and ACT. From attending industry events and expos, to one on one training, no two days are the same in this amazing role.

For more information please call Shavna on (02) 9113 7272 or click APPLY now.

#### **Adventure Travel Consultant**

#### Bayside and Southeast, \$58k + Super, Ref: 2585HC1

In this exciting position you will be working within the dynamic travel industry helping create inspiring journeys and making trip arrangements. The primary focus of the role is to manage the back-end operations for all walking and cycling trips and working closely clients. This travel company is known for its unique products they offer to off the beaten track destinations and there is a great company culture with a fun team. A fantastic opportunity to combine product and sales!

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

#### **Leisure Travel Consultant**

#### Adelaide, \$45-50k OTE, Ref: 2521SO1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

#### **Experienced Travel Agent**

#### South Gold Coast, \$45-50k + Bonus, Ref: 2566CN1

Can you think on your feet and have prompt solutions? If sales are your passion and retail travel is your forte then why wait, go ahead and apply now. You will be working within a small friendly team dealing with complex enquires to produce worldwide itineraries. We need you to have GDS skills and possess 2-3 years of retail travel experience along with a great positive attitude. In return long term career progression, a great salary, incentives & a close knit team are perks to this role.

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

#### **Junior Travel Consultant**

#### Balmain, Up to \$42k + Bonuses, Ref: 2565PE1

This is a fantastic opportunity for a junior consultant with at least 12 months experience to broaden their horizons & take the next step in their travel career. This busy little retail agency is looking for someone to join their team that has a strong customer service focus. Working Monday to Friday only this retailer also has a strong online presence so in addition to assisting walk-ins you will also take enquires from online clients. If this sounds like you then please get in touch & apply.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

#### **Wholesale Travel Consultant**

#### Melbourne, \$40-55k Package, Ref: 2510KF9

This well respected travel company is expanding rapidly due to huge growth and they are looking for wholesale travel consultants to join their fun and enthusiastic team. This role is a fantastic opportunity to join one of the leading travel companies in the world. Every day will be different with plenty of enquiries coming through! Book hotel, flight and tour reservations for individuals and groups via reservation system or direct with the suppliers and create tailor made itineraries.

For more information please call Katie on (03) 9988 0616 or click APPLY now.

#### **Wholesale Travel Consultant**

Perth, Up to \$50-55k OTE, Ref: 2532SO4

This is an opportunity for an experienced travel agent to be part of something different. You will be looking after cruise & land packages and with a fantastic office culture and a stable working environment. So if you are looking to be rewarded with uncapped earning potential, then look no further! You need to have at least 3 years consulting experience working within a retail or wholesale environment.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.



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