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Jet Airways switches gsa

EXCLUSIVE

INDIAN carrier Jet Airways has appointed Airline Rep Services as its new general passenger sales agent for Australia and NZ.

Airline Rep Services (ARS) is the gsa company operated by CVFR Travel Group, which also operates Visa Rep Services and CVFR Consolidation Services.

The switch to ARS is effective 06 Dec, and sees Jet Airways (9W) move across from its long-time association with Helloworld's World Aviation Services division.

Jet Airways senior VP sales & marketing Colin Neubronner said "traffic to India continues to grow rapidly, and together with our codeshare partner, Qantas, we will re-establish Jet Airways and the airline of choice for travellers flying to India".

The carrier operates flights to 66 Indian domestic and international

destinations, with its network spanning the length and breadth of the country as well as South Asia, Southeast Asia, the Middle East, Europe and North America.

Jet Airways currently has 116 aircraft, averaging just over 7.5 years in age, and is part-owned by Etihad Airways.

CVFR Group md Ram Chhabra told **TD** the company was pleased to be chosen to represent "the premium airline of India.

"Jet Airways is a brand known for its warm Indian hospitality with a strong reputation in Australia and NZ," he said.

Qantas offers codeshare services to India in partnership with Jet Airways, with the QF code placed on 9W flights ex Singapore to Mumbai and Delhi and also onwards across India.

CVFR's Airline Rep Services also represents Malindo Air, while the expanding company's Visa Rep Services runs all of the Canadian Visa Application Centres in Australia alongside VFS Global.

Helloworld's World Aviation Services has represented Jet Airways locally since 1993.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
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EY reducing Minsk

ETIHAD Airways is set to cut capacity to Belarus, with its existing daily Abu Dhabi-Minsk A319 service to be reduced to three weekly from early 2017.

GDS reservations are closed on the route effective 24 Mar 17.

HLO confirms FY17 forecast

HELLOWORLD ceo Andrew Burnes has reaffirmed the company's previous profit guidance, with expectations of pre-tax earnings in the range of \$47m-\$51m for 2016/17.

Speaking at the company's Annual General Meeting in Sydney yesterday, Burnes detailed ongoing benefits of the merger with AOT Group earlier in the year, including increased scale, expansion of inbound travel, improved wholesale margins and better cost management.

Burnes said the merger was on track for completion by 30 Jun next year, delivering synergy and cost reductions of \$17.1 million annually with about \$3.5 million in one-off associated costs.

Key achievements in the retail segment thus far have included the launch of the My Travel Group to consolidate Helloworld's Affiliate and Concorde Agency networks, the successful launch of the Helloworld brand into NZ, and the recent addition of World Travellers Group (**TD** 15 Sep).

Burnes said agent network numbers had stabilised, with the group's retail footprint expanding through the 50% acquisition of MTA Travel (**TD** 21 Oct).

Helloworld has also launched its 'clicks & mortar' multi-channel strategy, while on the technology side the rollout of the new 'ResWorld' consultant interface has begun, Burnes added.

On the wholesale side the merger has seen new brands added to the portfolio including Sunlover Holidays, Territory Discoveries, Travelmate and needitnow.com.

Synergies have delivered improved margins and lower costs, while the group's inbound divisions in Australia, NZ and the South Pacific continue to grow, with clientele in 73 countries.

Helloworld's Travel Management segment has seen significant growth through the appointment of QBT to the Whole of Australian Government, NT government and PwC contracts.

Going forward the overall business will continue to focus on improving margins, consolidating systems and premises, engaging with agents and more clearly articulating the group's value proposition, Burnes said.

New role for Phillips

CHRIS Phillips has been appointed as the new general manager of sales and marketing for Qld day cruise & transfer specialist Cruise Whitsundays.

Phillips' extensive career has included roles at Jetset Travelworld, Millennium Hotels and Resorts and Travelport.

In his new position he is based in Sydney, which the company said would "allow him to maintain major stakeholder relationships throughout the travel trade".

Qantas agent winner

ANNA Nenchev from Travel Bookers in St Ives, NSW has been announced as the winner of a luxury safari experience for two, courtesy of a Qantas booking incentive for flights to Johannesburg (**TD** 04 Oct).

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Webjet adds China partner

WEBJET'S new FIT Ruums B2B accommodation distribution operation (**TD** 09 Nov) yesterday announced a new strategic alliance with Shenzhen-based DidaTravel, giving the business an "immediate and solid foothold in the world's largest outbound travel market".

The pact includes content sharing of at least 13,000 properties, two way distribution and extensive collaboration in technology, market intelligence and business development.

DidaTravel was established in 2012 and last year became the first hotel aggregator to go public in China.

It's one of the key suppliers to major Chinese OTAs such as Ctrip, eLong and Qunar, as well as China Eastern Airlines.

Under the partnership, FIT Ruums will focus on Asia both in terms of content sourcing and

distribution, while DidaTravel will do the same in China.

The companies will then buy and sell each other's content - and partner with national and regional tourism organisations to tap into the high value Chinese outbound market.

FIT Ruums aims to act as a marketing representative for NTOs interested in attracting more Asian business, and also plans to offer "tour packaging and mini-group capabilities for the Chinese market".

Speaking at the Webjet agm yesterday, ceo John Guscic hailed the potential of the company's WebBeds B2B division, claiming it was the fastest growing B2B Business globally in terms of TTV, bookings and market share.

WebBeds encompasses Lots of Hotels, SunHotels and now FIT Ruums, with Guscic noting YTD bookings growth of over 40%.

Egypt Bunnik return

FOR the first time since the 2011 Egyptian Revolution, Bunnik Tours has announced extra departure dates for its Egyptian itineraries.

It comes as the company's forward sales for Egypt are the strongest they have been in five years and a number of trips in Mar and May 2017 are already fully booked.

"Unlike most operators, Bunnik Tours never left Egypt - it's a destination that is very close to our hearts and the fact that we have continued to support the Egyptian people is reflected in the experiences our clients have," said Bunnik Tours founder Marion Bunnik who has just returned from Cairo herself.

The new dates are for the 'Egypt in Depth' and 'Egypt & Jordan in Depth' tours which include a luxury four-night Nile Cruise and a visit to the site of Abu Simbel.

CLICK HERE for more details.



Window Seat

BRITISH Airways boss Willie Walsh claimed he had no idea the BA headquarters at London Heathrow Airport would have to be knocked down to make way for a third runway until he saw the plans on a map.

As Heathrow's biggest customer, he was reportedly furious on learning the news.

"We were never actually informed or advised by Heathrow that they intended to knock down our headquarters," he told *The Guardian*.

He said the first he saw of it was when the Airport Commission report came out and he saw a map and thought, "that looks very close to our HQ" before his light bulb moment of realising it actually went right through it.

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TC digital upgrade

TRAVELLERS Choice will increase its online marketing presence under a new partnership with Titan Digital.

The specialist marketing agency has been enlisted to develop the next phase of the group's digital strategies, providing support in areas including online advertising, search engine optimisation and social media.

Titan will provide backing to two dedicated digital marketing staff in the Travellers Choice head office and will provide services at both the group and agency level.

Travellers Choice general manager marketing Robyn Mitchell said Titan had a proven history in working with Australian business to seize opportunities in the digital environment.

"We will draw on the company's knowledge and experience to enhance our existing activities and refine our overall digital marketing strategy," Mitchell said.

Serko Revenue up

SERKO has announced a 10% increase in trading revenue while reducing its pre-tax losses in the six months to 30 Sep.

The online travel and expense management provider recorded a total income of \$7.6m for H1, with losses before tax reduced by 39% to \$2m, down from \$3.3m in the same period last year.

"We continued to expand our customer base in the first half of the year with a 17% increase in bookings," said Serko chief executive officer Darrin Grafton.

"Organic growth came largely from our core base of enterprise customers in Australia, while we also introduced Serko to the small and medium business market with the launch of our new serko. travel application."

Launched Jul, serko.travel gives small businesses benefits like cost control and reporting features, while being integrated with Xero accounting software.

MU pushes 'Boomerang' routes

CHINA Eastern Airlines has used the airline's 60th anniversary and 20th year of operation to Australia to coin a phrase for its new non-stop flights from Sydney to Hangzhou, Kunming & Wuhan.

The 'Boomerang Routes' come as MU deploys 3,003 new seats per week to local shores to keep up with a "booming" business, and as a sign of the carrier's commitment to Australia.

Additional capacity complements existing flights to Sydney out of Beijing, Shanghai and Nanjing, while frequencies will be ramped up on key routes over summer.

Four weekly services out of Shanghai to Brisbane start in Dec (moving to daily between Jan and Feb), while new 316-seat Boeing 777-300ERs in a three class configuration will be deployed to this market for the first time.

"The new routes reflect surging demand with a 23% growth in

Chinese visitors to Australia in 2016," MU general manager Oceania, Kathy Zhang said.

She said the growth was a sign of MU's keenness to extend its footprint in Australia from secondary cities in mainland China, which would provide greater connectivity for pax.

TT baggage rejig

TIGERAIRWAYS Australia has introduced a new tiered pricing structure which is set to come into effect from 15 Dec.

Under the revised scheme, if baggage is added after the flight is booked the price will "be more expensive", the no frills carrier stated in booking confirmations.

The changes also effect bookings made via the customer contact centre, online through the Manage My Booking function on the Tigerair website or during the web check in process.

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LH/SQ alliance gets green light

THE Australian Competition & Consumer Comm has granted authorisation for Lufthansa and Singapore Airlines, along with their subsidiaries, to form a Joint Venture Framework Agreement.

Five months ago, the carriers revealed plans to coordinate their operations between Germany, Austria, Belgium and Switzerland (LH 'home markets') & Singapore, Australia, Indonesia and Malaysia

(SQ 'home markets').

On Fri, the competition regulator reiterated its previous stance on the joint venture when handing down a draft determination in favour of the pact (**TD 16 Sep**).

The ACCC said the arrangement "is likely to result in a public benefit that would outweigh any likely detriment to the public".

In its 10-page determination issued last week, the regulator said the enhanced alliance "will provide a greater likelihood of new services, up-gauging of capacity and increase frequency of services", and agreed it would help increase passenger loads on flights into this market.

It said any potential reduction in competition resulting from the JVF Agreement "is likely to be very limited".

Pending no further application for review, authorisation for the JVF Agreement will span a five year period, effective 10 Dec.

MEL service glitch

A 1.5 hour "network connectivity issue" at Melbourne Airport just after 9:30am has been confirmed as the technical problem which caused interruptions to some operations yesterday.

"It is important to note that no safety or security systems were impacted during this brief outage," MEL said in a statement.

"We appreciate the patience of travellers & the public," MEL said.



Brooding castles and bright beaches...see what's hot for 2017 in the November issue of *travelBulletin*.

CLICK HERE to read **travelBulletin**

FLT agents in City of Angels



LOS Angeles Tourism & Convention Board (LATCB), together with Visit California Australia took nine travel agents from Flight Centre on a whirlwind trip to the US west coast recently.

Making their way straight to the heart of Hollywood, they made the Hollywood Roosevelt hotel their base before heading Downtown to watch an LA Kings Ice Hockey game.

Highlights included a Griffith

Park trail hike guided by Bikes and Hikes LA, where they got a glimpse of the Hollywood sign and Griffith Observatory.

They also visited The Grove and The Original Farmers Market—two must-see spots that are popular with tourists and locals before stopping in at the new Rooftop at Mama Shelter for drinks and dinner.

The good looking group is **pictured** during their trip.

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AUSTRALIAN MICE and high end leisure travel agents were recently treated to a luxurious three-night voyage on board The Strand Cruise, sailing the

Ayevarwady River and exploring the treasures of Myanmar.

The agents also had the opportunity to view the completed renovations at the iconic Strand Yangon which reopened last week after an extensive renovation.

Pictured from left with the vessel are Simone Kaye, Worldwide Travel; Janelle King, Destination HQ; Krista Lang, FCM Group Travel Division; Pandora Spiteri, EnticingAsia representing The Strand Cruise and Sally Hynes, Corporate Traveller.

NTL plots expansion

NEWCASTLE Airport has announced they are working on securing new direct flights and are calling on locals for input into which destinations they'd prefer.

After considering if the routes are viable the airport will pitch them to relevant airlines.

QF push for PER hub

DOUBT surrounds the future of nonstop flights from Perth to London, with Qantas warning Perth Airport it only has weeks to agree to a \$25m upgrade of Qantas facilities or the revolutionary route could be delayed by up to a decade, according to reports in the *The West Australian*.

Qantas ceo Alan Joyce said without the airport's blessing the aircraft earmarked for the Perth-London service would have to be committed elsewhere.

"That means starting discussions with airports on the east coast and delaying a Perth-London service for up to a decade," he said.

QF will take delivery of its first Boeing 787 in 2017, a long-range jet which would be able to fly non-stop from Perth to London in under 18 hours.

Royal Caribbean brox

ROYAL Caribbean Internationals 2017/18 Worldwide Brochure is hot off the press with an all new Personalise Your Holiday section providing quick access to key ship and fleet information.

The detailed brochure features all the info necessary to plan a getaway along with details on Royal on board experiences.

HKDL expansion

A MAJOR \$US1.4 billion multi-year expansion of Hong Kong Disneyland has been announced by The Walt Disney Company and the Hong Kong Government.

Some of the upgrades on the cards include a transformed Castle and Hub area to showcase spectaculars and entertainment and an all-new Frozen-themed land where guest can experience the characters and stories.



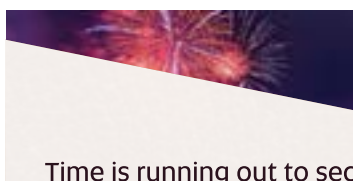
Also planned for the park is a dedicated Marvel-themed area and entertainment venue and Moana's Village Festival in Adventureland, which will feature a stage show.

The Hong Kong Government, which owns a 53% stake in the theme park, will contribute \$US750 million towards expansion while The Walt Disney company is expected to inject around \$US650 million.

The project is set to start in 2018 and run through until 2023.



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Dave's finalists

FINALISTS in the Do Dave's Itinerary competition are vying for a coveted spot at the Super Bowl, courtesy of Air New Zealand, Brand USA and Keith Prowse Travel.

Today we're giving a taste of the finalists' entries on Facebook, showing what set them apart when they planned travel for Air New Zealand's latest frequent flyer, Dave the goose.

They include Claire McMullen of FC Kew (Vic), Alastair Esser of FC Queen St (Qld) and Cassie Harvey of FC Manly (NSW).



To see more about their entries on Facebook, **CLICK HERE**.

And don't forget to tune in live on 30 Nov to watch finalists compete, and be ready to vote.

ACTE White Paper

THE top priority for travel managers and buyers is in reducing air costs over the next two years, according to a whitepaper released by the Association of Corporate Travel Executives (ACTE).

The paper, Evolution of Airline Agreements, was presented by a panel of experts at the CAPA/ACTE conference in Sydney yesterday, drawing on the responses of more than 200 travel buyers.

Sponsored by Qatar Airways, it revealed an emphasis on obtaining airfare discounts and savings on ancillary costs, while at the same time deprioritising traveller experience during negotiations with airline.

Although travel buyers were comfortable with direct airline-to-traveller communication such as flight status alerts, a line was drawn at direct airline marketing communications with concerns over being bypassed.

The panel concluded that a new spirit of partnership was needed in agreements to deliver sustainable value to travel buyers, their clients and airlines.

Prime Minister backs tourism

PRIME Minister Malcolm Turnbull this morning hailed the rapid growth of the Australian tourism sector, saying record breaking visitor numbers have "major ramifications" for the whole economy.

Speaking at the TTF (Tourism & Transport Forum) Leadership Summit at Parliament House in Canberra, Turnbull noted the recent ABS figures which confirm Australia, for the first time, had welcomed more than 8 million international visitors over the last year - just 18 months after passing the 7 million milestone.

"Tourism is a key super-growth sector," he said, highlighting the multiplying effect on the wider economy in encouraging further trade and investment.

"For example, we know that Chinese visitors are much more likely to buy Australian products after visiting here," he said.

The PM said his government recognised the vital role of Tourism Australia in attracting more visitors, with record funding of \$639 million.

"Tourism Australia's world class marketing campaigns are obviously working, as evidenced by the unprecedented surge in visitor numbers," he said.

Visitation from China in particular is expected to grow further, with Turnbull and Chinese premier Li Keqiang agreeing to denote 2017 as the "Australia-China Year of Tourism".

Other government initiatives include improving the competitiveness of Australia's visa system by trialling 10 year



multiple entry visas for Chinese citizens, lowering costs for working holidaymaker visas and establishing a "competitive and fiscally sustainable tax rate" for working holidaymakers.

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A350-1000 first flight

THE first Airbus A350-1000 prototype jet is scheduled to make its maiden flight tomorrow in Toulouse, France, *China Aviation Daily* is reporting.

MTA Spanish study tour group



THIS group of MTA - Mobile Travel Agents' members took part in an in-depth study tour of Spain crafted by Virtuoso supplier Valesa Cultural Services.

Over 10 days, the team travelled the country from top to toe, stopping by Barcelona, Madrid, Valencia, Malaga, Sevilla and Ronda, along with east coast tourist areas of Púbol, Portlligat and Figueres on the Costa Brava and Marbella and Puerto Banús on the Costa Del Sol.

Highlights included cookery classes and wine tasting in Catalonia, a visit to Salvador Dali's museum, a full day touring in Madrid, the Picasso Museum in Malaga and a flamenco dance

lesson at the Museo de Flamenco in Sevilla.

Pictured at the world-famous Torres Winery Estate near Barcelona are: Dayana Brooke; Leonie Matos; Sue Basedow; Bettian Gain; Sally Gorringer, MTA bdm; Susie Myers; Jodie Everett; Sandy Sirianni; Donna Phillips and Consuelo Gallego, Valesa Cultural Services.

Four Points DFW

FOUR Points Dallas/Fort Worth Airport North has opened, offering 156 rooms, 93m² of meeting space, a pool, 24 hour fitness centre and free wi-fi.

The hotel is located 8km from Dallas Fort Worth Airport.

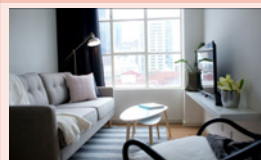


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description with an image to accomupdates@traveldaily.com.au.



The top suite at **Sofitel Queenstown Hotel & Spa**, Penthouse No. 10 has undergone a \$2 millions update. Furnishings and artwork have been updated and the penthouse's colour palette and finishes have been refreshed. The 225m² room boasts two living areas and fireplaces, an eight-seater dining table, a private movie theatre and six-seater jacuzzi on an oversized patio.



Vibe Hotel Rushcutters Bay, Sydney has been redesigned following a six-month refurbishment. The hotel has an additional 13 rooms and its lobby, bar and dining area and rooftop pool deck have been redone to reflect a 1950s Palm Springs theme. The ground-floor bar & dining area has been transformed into a new dining venue, Shorehouse on the Park and meeting areas have been upgraded.

LH cancels 876 flights

MEMBERS of pilots union Vereinigung Cockpit have gone on strike today, prompting Lufthansa to cancel 876 long- and short-haul flights departing from Germany.

A special flight schedule for the duration of the strike (12:01am to 11:59pm local time) has been enabled on the LH.com website.

Customers who's flights have been cancelled have the option to transfer or cancel their booking.

CLICK HERE for details.

Camping generation

CARAVAN and camping holidays are on the rise in NSW, with more than 3.9 million domestic visitors recorded in the year ending Jun 2016, an increase of 13% on the previous year.

Destination NSW chief executive officer Sandra Chipchase said the rise of the caravan and camping holiday and the introduction of new services to cater to the modern traveller was great news for Regional NSW.

"The next generation of campers want to make lifelong holiday memories in the great outdoors with their friends and family," Chipchase said.

Freeman on Murray

NEIL Diamond storyteller Dave Freeman will be on board a three-night *Murray Princess* Captain Cook Cruises departure on 25 Aug.

He will perform three shows on.

India cricket tour

NEXT year's Premium Sport Tours' India cricket trip has been released and will be hosted by former cricketer Ray Bright.

The tour will take place between Feb and Mar 2017 and four itineraries are available for the first through to fourth tests.

See www.sporttours.com.au.

Cathay Dragon debut

DRAGONAIR has officially rebranded as Cathay Dragon, aligning the regional subsidiary more closely with Cathay Pacific to introduce both airlines to a wider audience.

The new Cathay Dragon id (TD 29 Jan) has been rolled out across check-in desks, boarding gates and lounges through the airlines' networks and the airline's website will be integrated into a single shared website in 2017.

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AKL, CNS traffic spike

AUCKLAND International Airport (AIA) Limited has published its Oct traffic report.

During the month, int'l pax to Auckland Airport increased by 10.8% in comparison to the same period prior, with strong growth achieved across all regions.

Visitors to Auckland from Asia/Middle East increased 19.3%, while passengers from America were up 33.7%, followed by a 4.9% uptick in the Tasman and a 6% hike on Pacific routes.

Cairns Airport, also owned by AIA, saw 55,641 int'l pax movements during Oct, a 7.3% increase on the year prior.

Graceland VIP tour

ELVIS Presley's recently revamped Graceland has slated its grand opening for 02-05 Mar.

Alongside other packages, an Ultimate VIP tour experience is on offer, which takes small groups on a journey through Elvis Presley's life story and the history of Rock'n'Roll.

The tour includes a special photo opportunity, a show and tell session, access to merchandise and much more.

To find out more, [CLICK HERE](#).

Myanmar prediction

TEMPO Holidays is predicting that 2017 will be the year Myanmar tourism "will finally embrace its potential" due to an influx of investment in the country which brought forth more hotel options and hundreds of additional licensed guides.

The wholesaler said while the country's tourism industry was still in its infancy, it's still possible to be immersed in authentic Burmese culture which remains "untainted by Western influence".

In comparison to the 2.7 million visitors who are predicted to visit Cambodia's Angkor Wat next year, the estimated 300,000 tourists to Bagan in Myanmar next year would seem "refreshingly quiet", Tempo said.

More information on Tempo's Myanmar trips are found [HERE](#).

Air NZ safety video

FILMING for Air New Zealand's latest safety video has commenced in Northland.

A host of famous faces are set to feature, with the new video to be shot at some of the region's most recognisable locations.

The clip will be rolled out across its fleet prior to Christmas.

QR digital priv club

MEMBERS of Qatar Airways' Privilege Club will now be able to access a digital version of their loyalty card via the QR mobile app, website or Apple wallet.

10 year mark for GTI Tourism



TOURISM marketing and public relations agency, GTI Tourism, has undergone a rebrand in celebration of its 10th year in business.

Commenting on the brand revamp, GTI founder and managing director Sarah Anderson said, "The new aqua logo not only embodies our energy and professionalism but also reminds us of the oceans we fly over, swim in and dive under as we explore the four corners



of the globe representing our tourism clients".

The rebrand follows two years of growth for GTI, with its team expanding to 20 members who are all situated across Sydney and Auckland, New Zealand.

Pictured above celebrating their 10-year milestone are (from left): Sarah Anderson, md; Rachel Jones, head of public relations; Caroline Brunel, head of strategy; Anne Morris, head of trade and Georgia Gregerson, gm.

Win a Variety Cruises experience

This month Travel Daily, Variety Cruises and Discover the World are giving readers a chance to win a yacht cruise experience on the Glories of Spain and Portugal cruise, sailing on board *M/S Panorama II*. The total prize value is AU\$7,710.

To win, answer every daily question correctly and have the most creative final answer. Send your answers to variety@traveldaily.com.au



TERMS AND CONDITIONS



17. For 2016-17 which area/s will Variety's mega yacht Pegasus sail to?

Atlantis cc breach

ATLANTIS, Paradise Island in the Bahamas is notifying customers of a possible security breach which occurred between 09 Mar and 22 Oct.

The incident affects customers who used debit or credit cards at food, beverage and retail locations at the resort.

President and managing director of Atlantis, Paradise Island Howard Karawan said "the resort takes the security of our customers' information extremely seriously and we apologise for the inconvenience this may have caused our customers".

More info can be found [HERE](#).

Boeing Oceania 20 year forecast

AN ESTIMATED 3,860 new airplanes valued at \$565b will go to Southeast Asia over the next 20 years, while an investment of \$160b for 1,020 jets is expected in the Oceania region, according to Boeing's latest market outlook.

The annual report also predicts that more than 75% of the airplanes needed in both regions will be single-aisle aircraft, as they continue to see a rise in LCCs, as well as strong annual traffic with growth rates of 6.4% and 4.7% for Southeast Asia and Oceania, respectively.

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ARE YOU THE NEXT MILLIONAIRE MATCHMAKER?

TRAVEL RECRUITMENT CONSULTANT

MELBOURNE – GENEROUS SALARY PACKAGE

As 2017 fast approaches, don't let another year slip by without making your move up that corporate ladder. This is a rare opportunity to combine your love for the travel industry with your passion for assisting others find their own career progression. As part of the AA Recruitment Team, you will enjoy assisting candidates find that perfect job, whilst matching them to the ideal client. Like the millionaire matchmaker, you will enjoy the satisfaction of creating a PERFECT MATCH, as well as being part of a fun team!

GLITZ AND GLAMOUR

HIGH-END TRAVEL CONSULTANTS

MELBOURNE (INNER) – SALARY PKG UP TO \$70K (DOE)

Are you dreaming of a life of luxury, have a passion for all high end products and would like to focus on high end clientele only? We have the perfect opportunity! This Virtuoso agency specialises in only the best; servicing their clients with fantastic and exciting high end world-wide itineraries to exotic destinations. Working Monday to Friday only, you will never look back! You will have a minimum of 5 years high end travel consulting experience, a passion for high end travel and strong GDS experience.

THIS IS YOUR GOLDEN OPPORTUNITY

INBOUND TRAVEL CONSULTANTS

SYDNEY – SALARY PACKAGE \$60K DOE + MORE

Australia's leading travel operator for the Inbound market is looking for an experienced travel professional to join their team of Destination experts! With the Inbound sector about to hit peak season, use your expertise and passion for destination Australia to service both group and independent travellers to Australia. You will be required to have minimum 2 years travel industry experience, strong Australian destination/product knowledge & fantastic written/verbal communication skills. Apply for this golden role today!!

SAY GOODBYE TO TIME WASTERS

EXECUTIVE LEISURE TRAVEL CONSULTANT

GEELONG AREA – COMPETITIVE SALARY PACKAGE

Are you sick of consistently putting time and effort into fantastic itineraries, just to have your clients waste your time! Put all this behind you and move into a role where you will predominantly be servicing the corporate client with all leisure enquiries. This means your clients are serious about their holidays and don't have time to waste, they just want their holiday booked and done. Just how we like it! Working Monday to Friday hours you will have a fantastic work life balance. A min. of 2 yrs travel consulting req. and GDS.

CHALLENGE YOURSELF IN CORPORATE

CORPORATE TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGES STARTING FROM \$55K

Are you an experienced travel consultant looking for a new challenge for 2017? Sick of face to face retail? Why not join the fast paced CORPORATE market servicing some of the most globally recognisable accounts. Our client is looking for experienced consultants with excellent GDS skills, strong airfare and routing knowledge and fantastic customer service. You will be rewarded with a healthy salary package, Monday to Friday hours ONLY and career progression opportunities. Don't miss out and start your career in 2017.

CRUISE INTO THE NEW YEAR WITH AA

CRUISE – FIT & GROUPS SPECIALISTS

SYDNEY-WIDE – TOP BASE SALARY + INCENTIVES + FAMILS

Cruising is the fastest growing product in the Australian Travel Industry so it is a great time to join the wave! Book and sell the cruise liners you love & have the opportunity to travel on the ships you have always dreamt about. With roles throughout Sydney you can take your pick of retail, w/sale or groups and an officer closer to home. If you have min 2 years consulting, a passion for sails & the seas plus solid airfares then you'll enjoy a top base salary, incentives, famils galore, ongoing training and global career progression.

A TROPICAL DELIGHT

RETAIL TRAVEL CONSULTANTS

NORTH QUEENSLAND – TOP SALARY ON OFFER

Is 2017 the year you move north? An experienced travel consultant in desperate need of a change of scenery? Here's your ticket to the top. We have several opportunities with a well-respected agency around Central and North Queensland. Working in these busy retail teams, you'll cater to a range of clientele with no two days being the same. You'll enjoy a strong set salary whilst earning additional income with the generous incentive scheme in place along with access to sensational famils and top travel discounts.

BECOME A SPECIALIST

TRAVEL CONSULTANTS

BRISBANE – \$50K - \$60K OTE ++

This is your chance to join a great team in Brisbane specialising in small groups, tailored packages & wholesale arrangements to Japan. You will be booking holidays to Japan for direct passengers & travel agents. Your first hand Japan travel & knowledge will ensure your clients have the best experience the country has to offer. Strong salary pkg. with bonus structure on offer. Must have exp. living and working in Japan or extensive personal Japan travel, basic Japanese language skills & high level customer service skills.



Director Global Marketing

Tourism Fiji is looking for a Fiji-based Director Global Marketing to lead its marketing strategy and ensure the world knows that Fiji is the place 'where happiness finds you'.

A lot of responsibility comes with the job in a role that will set the direction for how Fiji is marketed and promoted within each of its international markets.

Reporting to the CEO and working with a highly supportive team and tourism industry, the Director Global Marketing will implement new directions to ensure that the organisation will reach its 2020 targets.

A passion for tourism is essential along with excellent communication skills and the ability to work effectively and pragmatically with all level of stakeholders. A tertiary qualification and at least 8 years demonstrated experience in marketing at a senior level is mandatory.

This position is based in Fiji and regular international travel will be required.

If you have a can-do attitude and seeking a rewarding role with unforgettable experiences then apply by email to the CEO, Tourism Fiji at vacancy@tourismfiji.com.fj

Applications should contain a cover letter, resume and salary expectation.

Applications close 11 December 2016.

Tourism Fiji, Suite 107, Challenge Plaza, Namaka, Nadi
PO Box 9217, Nadi Airport, Fiji
Phone (679) 672 2433

<http://www.fiji.travel>

