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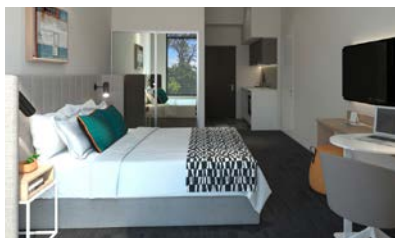
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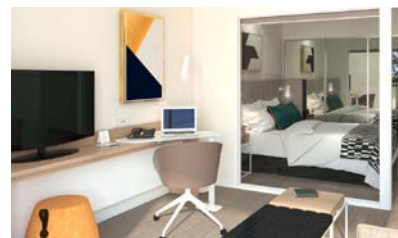
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Quest Griffith open

QUEST Apartment Hotels is continuing its relentless expansion, today celebrating the opening of its new property in Griffith, NSW with 68 modern serviced apartments - see the cover page for more details.

QR flags Canberra flights

QATAR Airways looks set to operate services to a fifth gateway in Australia, overnight announcing Canberra as one of eight new destinations to be added to the QR network.

Details are sketchy, with ceo Akbar Al Baker only saying the expansion would occur in 2017-18 and Canberra being added alongside Dublin, Ireland; Las Vegas, USA; Rio de Janeiro, Brazil; Santiago, Chile; Medan, Indonesia; and Tabuk and Yanbu in Saudi Arabia.

"With today's network announcement, we will be able to connect more people to more places than any other Gulf airline, and we will ensure our passengers will delight in the journey," Al Baker said.

"At Qatar Airways we are going places together with our passengers, and we look forward to welcoming these new destinations in 2017-18," he said.

The rapid expansion of QR's Australian network has seen the carrier add flights to Adelaide and Sydney this year, alongside previously established routes to Melbourne and Perth.

The Canberra expansion comes just two months after the airport welcomed its first international services in more than a decade, with the new Singapore Airlines 'Capital Express' service from Singapore and onward to Wellington, NZ (TD 19 Sep).

The newly re-elected ACT government has flagged efforts to attract more international services to the capital, with Chief Minister Andrew Barr announcing a \$770,000 fund during the campaign to boost flights.

Barr suggested routes such as Canberra-Auckland which could be operated by Air NZ, while the ACT may also be attractive to low-cost long-haul airlines such as Scoot and AirAsia X.

Shanghai shopping

GLOBAL Blue has partnered with the Bank of China to launch a new Tax Free Shopping service in Shanghai, with almost 200 stores signing up to the system including major department stores and luxury retail brands.

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Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page for Quest Griffith plus full pages: (click)

- inPlace Recruitment
- Travel Trade Recruitment

Silversea new TVC

SILVERSEA Cruises is upping the promotional ante, today announcing the launch of a national television campaign across Australia.

Videos will initially feature on the SBS network, in select cinemas and on the Qantas inflight news, as well as on YouTube and online at traveldaily.com.au/videos.

Silversea md Amber Wilson said the range of TVCs showcased the "truly memorable experiences you can create while aboard Silversea".

More details in today's issue of *Cruise Weekly*.

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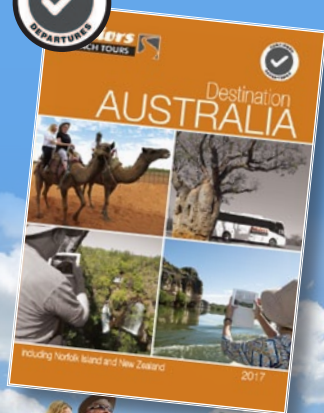


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QF drops AA alliance plan

QANTAS and American Airlines have warned they will now have to "assess their trans-Pacific networks" after being forced to withdraw their longstanding anti-trust immunity application to the US Department of Transportation (**TD** breaking news).

The preliminary knockback was

first revealed by **Travel Daily** on Sat 19 Nov, and at the time the carriers confirmed they were formulating a response.

However a request to extend the Department's two week deadline was declined - despite the Joint Business Agreement having been under consideration for almost 18 months.

The carriers noted the US denial had followed approval from regulators in Australia and NZ, "on the basis that our expanded partnership involved no detriment and would deliver significant benefits for customers."

"Qantas and American Airlines' joint business has already delivered a number of key benefits for the travelling public," the airlines said, along with lower fares and a strong competitive response from other airlines including new routes.

Without antitrust approval AA and QF would be "severely limited in their ability to work together to grow on the trans-Pacific routes," although existing codeshare arrangements were unaffected, the airlines said.

New Campus Travel general manager

CATHRYN Cole was today named as the new general manager of Flight Centre offshoot Campus Travel Australia.

She rejoins the Flight Centre family after almost four years with corporate travel payment provider AirPlus, where she has been based in the company's head office in Germany.

Cole was one of the founding team members of Campus Travel when the brand first launched with the University of Queensland in early 2003.

She takes over from Lorraine Donnan, who has moved into a new role within the Flight Centre Travel Group.

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View live tomorrow

TUNE in to the *Travel Daily* Facebook page tomorrow from 5pm AEDT to watch the Dave's Itinerary live finale event.

Ten finalist agents will go head to head pitching their itineraries to win a once-in-a-lifetime American football weekend in Houston thanks to Air New Zealand, Brand USA and Keith Prowse Travel.

Viewers can be part of the action, with everyone who comments going into the running to win one of three American Thanksgiving-style hampers.

If you can't tune in live tomorrow evening you still have until midnight Thu to comment on the video on our [Facebook](#) page to go in the draw, with winners to be announced in *Travel Daily* on Friday.

Movember mo more



AS MOVEMBER draws to a close it's nearly time for all those who sacrificed a smooth upper lip to show their moustache off one more time & reach for the razor.

Trafalgar made a hefty effort this month, with over 130 of the global team donning a little facial fur and pledging \$30,000 for the Movember Foundation, which is committed to changing the face of men's health.

Showing off his impressive crumb catcher progress is Matthew "Cowboy" Cameron Smith, md Trafalgar Australia, supported by his mo sista's, Rachael "Handlebars" Harding, head of sales; Melanie "Whiskers" Miholic and Emma "Gosling" Reddy from Trafalgar's reservations team in Sydney.

MEL breaks 3m pax

FOR the first time Melbourne Airport has cracked three million total passengers for the month of Oct, a 2.4% increase on Oct 2015.

International passenger numbers reached 814,120, up 6.4% on the PCP and driven by the South East Asia (21.2%) and North East Asia (13.1%) regions, while domestic pax inched upward by 1% to 2,218,416.

The addition of Scoot, Xiamen Air & Beijing Capital Airlines over the past 12 months supported growth in the Asian region.

El Questro chopper

STAY four nights in a garden room at El Questro's The Homestead and receive 10% off plus a free helicopter tour to Miri Miri for two people.

Book by 30 Dec for travel 01 Apr-03 Jun 2017 and 03 Sep-28 Oct 2017 - **CLICK HERE**.



Window Seat

A JAPANESE theme park has backpedaled big time after copping a backlash for freezing 5,000 sea creatures into the floor of an ice rink.

Japan's Space World theme park embedded fish, crabs and other shellfish as part of a winter attraction called "Freezing Port".

The attraction was advertised as a "world first" and uploaded an image of the half-frozen fish in a now-deleted Facebook post captioned "I am d...d... drowning, s...s...suffocating," CNN reports.

Space World closed the ice rink and said it would unfreeze the skate rink to remove the fish, hold an "appropriate religious service" and then use them as fertiliser.

Airnorth Qld routes

THE first commercial flight from Darwin to Townsville and on to Toowoomba took to the skies yesterday, operated by Airnorth.

Airnorth ceo Daniel Bowden said early demand for the new services had been "extremely pleasing" and they have attracted strong "support from both the corporate and leisure markets".

The return service operates on Mon, Wed and Fri from Darwin to Townsville and on to Toowoomba.

Scenic NZ brochure

SIX itineraries feature in Scenic's New Zealand 2017/18 program, including an adapted 20-day tour.

The 20-day Royal New Zealand trip has been extended by two days to begin in Christchurch and end in Auckland.

New Enrich experiences and Freechoice activities have also been added.

To view the 66-page brochure online, **CLICK HERE**.



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Tuesday 29th November 2016

SQ increases Australian capacity

SINGAPORE Airlines will boost seats on its Australian routes over the upcoming summer peak travel period, with additional flights to Adelaide and Sydney as well as larger A380 aircraft on Melbourne and Sydney services.

The seasonal additions will see three supplementary ADL-SIN A330 flights operating from 01 Dec-30 Jan, boosting frequencies to ten per week.

Three extra departures will also operate to Sydney under flight numbers SQ261/262 from 07 Dec-31 Jan, while Sydney's SQ241/242 will be upgauged to an A380 on 15, 20, 21 and 27 Dec as well as 04 and 05 Jan.

That means on those dates Singapore Airlines will operate three A380 flights to Sydney in addition to its other services.

Melbourne's capacity increase will come in the form of an A380 aircraft which will operate the daily SQ217/218 frequency

effective from 01 Dec.

A second Victorian flight offering Premium Economy will also be added from 03 Jan when SQ227/228 will switch to a four class Boeing 777-300ER.

SQ regional vice president Tan Tiow Kor said the increases capped off a massive year for the airline in Australia, which has seen the addition of its new Canberra flights, the addition of Premium Economy to Melbourne as well as a new SilverKris Lounge in Brisbane where a fourth weekly flight was also launched.

New Hilton Ningbo

HILTON Worldwide has debuted its first property in China's seaside city of Ningbo.

The 280-room resort is located within Ningbo Dongqian Lake Tourist Resort, amid attractions such as Dongqian Lake Water Theme Park and Youngor Zoo.



What's the value of celebrity endorsement? Find out in the November issue of *travelBulletin*.

CLICK HERE to read **travelBulletin**

SWISS is just the ticket!



VICTORIA Jaworskyj from ATP Travel in Melbourne will hopefully get an extra baggage allowance on her upcoming trip to Switzerland - so she can fit in this gigantic novelty boarding pass.

She's off to Zurich with a friend after winning a competition celebrating the launch of SWISS'

new flagship 777-300ER flights now operating from Hong Kong, Bangkok and Singapore.

Almost 400 entries were received, and as well as return SWISS flights for two Jaworskyj won six nights accommodation courtesy of Zurich Tourist Office and Switzerland Tourism.



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*Offers are valid from 28 November to 5 December 2016, unless sold out prior. Prices quoted above are per person (pp), AUD, and for departures from Perth only. Prices are inclusive of savings, taxes and surcharges. Prices are correct as at 24 November 2016. Baggage includes 30 kgs of checked baggage in Economy Class and 40 kgs in Business Class. Free seat allocation. Fares quoted above are the lowest adult return prices per person including taxes, fees, and airport charges for minimum of three (3) and maximum of nine (9) people travelling together on the same itinerary and booking; all available fare options and applicable rules will be displayed at the time of booking at qatarairways.com/au, with your travel agent and Qatar Airways sales office. Economy Class fares quoted are for travel from 17 January to 28 March 2017. Business Class fares quoted above are for travel from 28 November to 28 March 2017. All travel must be completed by 30 June 2017. Seats are limited and subject to availability. Minimum stay of 7 days and maximum stay of 3 months for Business and Economy Class. Seasonal surcharges, weekend surcharges, and blackout dates apply. For all other terms and conditions, please review at the time of booking.

Cathay lounge LHR

CATHAY Pacific has unveiled its new London Heathrow lounge following a major face lift.

The re-imagined lounge features separate First and Business class areas (the only CX lounge to do so outside of Hong Kong) with floor-to-ceiling windows and panoramic views of the runway.

At 1,200m² the space is 30% larger than before.

First class pax have access to The Dining Room, a restaurant with table service as well as The Pantry with food available all day.

The Business class area features CX's signature Noodle Bar and The Food Hall.

There are also eight bathroom suites available and a quiet office area for workers.

The lounge has soft opened this week but will officially open its doors on Wed 07 Dec.



SEVEN top selling travel agents from Melbourne and Tasmania have just returned from a famil to Bangkok and Koh Samui in Thailand hosted by Bangkok Airways and Royal Brunei Airlines.

The group was treated to Banyan Tree accommodation in both Bangkok and Koh Samui.

Pictured from left are Ryan Nerone, assistant director marketing Banyan Tree Samui; Kumpee Ratanachodpanich,

Bangkok Airways; Leah Keenan, Royal Brunei; Jenny Macaulay, Bayview Travel; Elizabeth Northcott, Connelly & Turner Travel Associates; Emma Hadaway, Travel Call; Shanae Sexton, Andrew Jones Travel; Kate Gleeson, Allure Travel by CTM; Michelle Herskope, Global Travel International and Victoria Hobbs, sales representative from Banyan Tree Resorts.

Tempo discount

TEMPO Holidays is offering a special price for travel agents and a travel companion on a 10-night coach tour of Turkey.

For \$410 per agent and \$685 per friend, the package will include 10 nights of superior grade accommodation, 10 breakfasts, one lunch and eight dinners, licensed guides throughout the trip, private, air-conditioned transport and arrival and departure transfers.

To apply for the offer, agents can phone 1300 362 844 or email res@tempoholidays.com.

CBR virtual tourism

CANBERRA Airport has launched a new virtual tourism experience at its Arrivals Hall.

An augmented reality screen co-funded by the Commonwealth Tourism Demand Driver Infrastructure program and administered by Visit Canberra, aims to draw passengers into activities on offer in the region.

Pax are invited to spot a bettong or a quoll at the ACT's Woodlands and Wetlands, pat a cheetah at the National Zoo and Aquarium and get up close with a humpback whale on the Sapphire Coast.



Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.745

THE Aussie climbed towards two-week highs on the greenback overnight as the US dollar saw heavy selling in yesterday's session.

After a strong move higher in the US dollar following Donald Trump's win, the greenback fell sharply in Mon's trade with the USD experiencing the largest losses against the Japanese yen.

In Europe, the AUD was up 0.6% versus the euro and up 1.1% versus the British pound.

The Aussie was sharply lower against the Japanese yen in line with losses in the USD/JPY. The AUD/JPY was down 0.3%.

Wholesale rates this morning.

US	\$0.745
UK	£0.600
NZ	\$1.049
Euro	€0.703
Japan	¥83.59
Thailand	฿26.39
China	¥4.741
South Africa	R10.172
Canada	\$0.996
Crude oil	US\$46.06

Havana first flight

FOR the first time in more than 50 years a scheduled commercial flight from the US has landed in Havana, Cuba.

American Airlines operated a Boeing 737 with 145 passengers, taking off from Miami International Airport yesterday for the one hour flight.

While AA has already been flying to other cities in Cuba, yesterday's flight was the first of the AA's four-times-daily service from Miami to the Cuban capital.

QF capacity increase

QANTAS will have demand-led capacity increases across South-East Asia over summer.

Perth-Singapore flights will go from ten to 14 per week between 12 Dec and 06 Feb while frequencies between Sydney-Manila will up from five to six per week from 15 Dec and 19 Jan.

QF will also introduce five flights per week between Sydney and Denpasar, operating between 14 Dec and 05 Feb.

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Proven experience in sales within the travel/airline industry is essential, preferably in the respective NSW and WA markets. Previous CRM and management experience at a junior level is desirable. In addition, you must possess good interpersonal skills and a valid local driver's licence.

Applications close on 8 December, 2016. For more information and online application visit emiratesgroupcareers.com using job reference 160001LL for Sydney and 160001LM for Perth.

Tuesday 29th November 2016

Rex expects improvement

REGIONAL Express says it expects to post a stronger performance in FY17, after posting its first statutory loss in more than a decade.

Speaking at the company's annual general meeting today, chairman John Sharp said despite uncertainty in the Australian economy, "we believe that Rex has a strong base to weather any challenges ahead".

He cited key tailwinds for the airline including growth in its WA operations which now contribute about 9% of passenger numbers.

Low fuel prices have seen a cost saving of about \$6.5 million and the carrier has also seen a good performance from its medical evacuation services in Singapore.

Pilot attrition remains manageable, while Rex's Australian Airline Pilot Academy was accredited by the Civil Aviation Authority of Vietnam, with a batch of eight foreign cadets arriving in the second half of the year.

"We are confident that Rex will emerge stronger in this upcoming year," Sharp promised.

Topdeck celebrates Asia



TOPDECK Travel launched its new Asia itineraries (**TD 06 Oct**) with an event in Sydney last week which highlighted all things Asia.

An exclusive sake tasting by Australian "Sake Samurai" Andre Bishop was complemented by an array of Asian culinary delights and of course gigantic fortune cookies.

Topdeck is running a 10% off sale on its Asia itineraries, highlighting new destinations such as China and Myanmar along with a new "active style" trip to Bali.

Pictured above at the event are Jane Savage (left) and Joe Ponte from Topdeck with Bronwyn and Ashlyn Lee.

Backpacker turn-off

BACKPACKER numbers are down 20-30%, Australian Tourism Export Council (ATEC) members are reporting, with ATEC pinning the fall on the debate over the rate of the backpacker tax.

"Unfortunately damage has been done to our reputation and image as a great destination for youth travellers and our focus should now be on getting behind Tourism Australia's campaigns to re engage this market," ATEC md, Peter Shelley said.

Yesterday the Federal Government announced it would lower the proposed 19% backpacker tax to 15% (**TD Mon**).

Como hosts agents in Bangkok



COMO Hotels and Resorts along with Thai Airways International hosted this group of Australian agents on a recent trip to Bangkok and Phuket.

The participants visited the COMO Point Yamu in Phuket as well as COMO Metropolitan in Bangkok, where they are pictured back row from left: Karen Hltchings, The Unique Tourism Collection; Andy Barton, Voyage De Luxe; Kevin Abramowicz, COMO Hotels & Resorts; and Kerrin Ternorden, THAI Airways

International.

Front row: Patricia D'Angelo, Wings Away Travel; Anna Whatford, Lidstrom & Clyne Travel; and Heidi Italia from TravelManagers.

Airports punished

THE Civil Aviation Administration of China (CAAC) has banned Beijing Capital International Airport, Shanghai Hongqiao International Airport & Shanghai Pudong International Airports from adding additional routes due to poor on-time performance.

According to a "punishment notice" issued by the CAAC, the airports are unable to add any more flights including extra frequencies and charter services.

The official notice does not say how long the bans are in place for the various airports.

Air Caledonie ATR

AIR Caledonie has taken delivery of the first of four new ATR 72-600 aircraft, which will be utilised on the carrier's domestic network in New Caledonia.

The aircraft have capacity for 68 passengers in an all-economy configuration, with the new generation ATRs to gradually replace the existing fleet.

The new aircraft will commence commercial operations on 07 Dec flying between Magenta to Kone.



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To win, answer each daily question correctly and have the most creative answer to the last question. Send answers to hurtigruten@traveldaily.com.au

2. How many ports does Hurtigruten stop at along the Norwegian Coast on the 'Classic Coastal Round Voyage'?

Perth agents explore KL



EIGHT agents from Perth had a fantastic introduction to Kuala Lumpur recently, taking in the city's sights and sounds during a whirlwind famil.

The group stayed in the heart of the city at the contemporary Berjaya Times Square hotel where they had fun at the largest indoor theme park in Malaysia, and took time for shopping and sightseeing along Bintang Walk after a quick site inspection of the chic ANSA Kuala Lumpur.

On their return, they relaxed in style at the Plaza Premium Lounge in Kuala Lumpur International Airport.

Pictured in the front row are Calvin Lim, Berjaya Times Square KL; Rachel Morton, Travel Managers Busselton; Siew Ting Fong, Joy Tours; Samantha Donaldson, Student Flights Rockingham; Suzanne McDermott, Infinity Holidays; Sheila Mendiola, Malaysia Airlines Sydney; Emylia Md Shahir, Tourism Malaysia; Mervyn Leong, Globetrotter Corporate Travel. In the back row are Tracey Baptiste, Travel Key Kalamunda; Charles Nix, Travel Managers Joondanna; Jonathan Hutton, Tourism Malaysia Perth and Kirsten Smith, FC Whitford City.

Ireland's top year

IRELAND is enjoying a record year for tourism, with forecasts indicating more than 10 million people will have visited the isle by the end of the year.

The prediction is an 11% increase over 2015 and will result in an economic contribution of around €5.4 billion.

Tourism Ireland chief executive officer Niall Gibbons said 2016 would surpass all previous records, with the result coming on the back of successive years of strong growth.

"I am delighted to report that we have seen growth from all our markets around the world – with record numbers arriving here from North America, Mainland Europe, and Australia and developing markets," he said.

The tourism body has announced a new marketing plan targeting Europe and North America, including a new TV ad.

WTO on Boeing tax

THE World Trade Organisation (WTO) has ruled on the ongoing dispute between Europe and the United States over tax incentives provided to Boeing, agreeing with the European Union that one such provision contravened its rules on subsidies.

However, the WTO also rejected six other complaints by the European Union, each relating to tax incentives offered by Washington State for Boeing's future 777X revenues.

The aircraft manufacturer said the decision was "a complete victory for the US, Washington State and Boeing".

Free movie tickets

PEREGRINE Adventures has double passes to a preview of *A United Kingdom* to give away.

The free screenings will take place on Wed 30 Nov at 6:30pm at Event Cinema, George St, Sydney and Thu 01 Dec at 6:15pm at Cinema Nova, Lygon St, Carlton in Melbourne.

First in best dressed - RSVP to agentsvp@intrepidgroup.travel.

Tuesday 29th Nov 2016

Tokyo HND upgrade

TOKYO'S Haneda airport is set for a major redevelopment ahead of the 2020 Olympics, preparing it for a 39,000 increase in flight slots over the next three years.

Japanese media are reporting the airport will undergo major renovations in terminals one and two as the government pursues plans to introduce new routes.

Terminal two, used mainly for All Nippon Airways domestic flights, will get new immigration, customs, duty free areas and lounges.

Terminal one, used mostly by Japan Airlines, will have new lounges and an indoor golf range, while the current International terminal will be renamed Terminal Three.

Sealink KI special

SEALINK is offering a special pre-Christmas, three-day American River self-drive package on Kangaroo Island until 22 Dec.

Prices lead in at \$365.50 per adult using their own car and from \$158 per child.

The trip includes Sealink Coach and ferry travel to Penneshaw, two-night's accom at Mercure Kangaroo Island Lodge, American River, dinner voucher & more.

See www.sealink.com.au.

Juneyao Dreamliners

CHINA'S Juneyao Airlines has inked a memorandum of understanding with Boeing to buy 10 787-9 Dreamliners.

The wide-body aircraft will be used to further expand the carrier's international network, travelling routes to North America, Europe and Australia.

Delivery of the first three aircraft is scheduled for 2018.

The airline is planning to up its fleet of 56 aircraft to 100 by the end of 2020.

Win a Variety Cruises experience

This month Travel Daily, Variety Cruises and Discover the World are giving readers a chance to win a yacht cruise experience on the Glories of Spain and Portugal cruise, sailing on board *M/S Panorama II*. The total prize value is AU\$7,710.

To win, answer every daily question correctly and have the most creative final answer. Send your answers to variety@traveldaily.com.au



TERMS AND CONDITIONS



21. How many of Variety Cruises' itineraries visit Mykonos, Greece?

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Travel Manager / Team Leader

Sydney - Eastern Suburbs

OTE \$85-\$100K + Famils galore!

This established Retail chain are experiencing growth and are now in a position to take on a Manager/ Team Leader or 2IC to compliment this service orientated business. You will lead and support a small leisure team whilst leading by example in a hands on consulting capacity. This is not a target focused agency, they boast a large repeat following of affluent clients, service is very much the focus.

- Great step up!
- No targets!

Call Susan or [click here](#)

Account Manager

Sydney, Full or Part time

Salary from \$60K + super

Our client has 20 yrs experience representing a portfolio of international destination mgt companies to Australia & NZ. You will meet with high-end leisure travel agents and wholesalers & arrange sales & marketing representation on their behalf. Offering loads of variety, you will be involved in social media, events mgt, sales visits & lead educational trips. Contacts & proven sales exp. is required.

- Career growth
- 3 to 4 days considered

Call Ben or [click here](#)

Inbound Groups Specialist

Sydney CBD

Salary from \$50K + super

Want to work for an organisation where the management team truly believe in supporting and developing their team? Well this is the place for you! Prepare custom itineraries around Australia for small to large groups in the 4 & 5 star market. Book accommodation, tours, flights, entertainment & more. Extensive Australian domestic destination knowledge is essential for this role.

- Low staff turnover
- Cross training available

Call Ben or [click here](#)

Part-time Domestic Corporate Cons

Sydney CBD

Tuesday and Wednesdays

Are you looking for a change from your mundane account portfolio? Want to add a bit of glitz & glamour to your working day? Handle this diverse account in the film & entertainment space. 80% domestic 20% international itineraries. This award winning agency will offer excellent staff benefits for an experienced corporate consultant including income protection, RDO's, social events & more!

- Career growth
- Paid educational leave

Call Susan or [click here](#)

Client Relations Team Manager

Sydney CBD, Salary from \$60K + super

Join this global touring wholesale specialist as Client Relations Team Mgr & handle a variety of responsibilities across small teams that look after customer service, travel documentation & financial administration. Experience req.

Call Ben or [click here](#)

Leisure Travel Consultant

Eastern Suburbs, Salary to \$50K + sup + inc

Family friendly, service focused agency servicing affluent clients. If you are an experienced leisure consultant take advantage of the great benefits they offer including; Birthday's off, famils galore, annual conference & more!

Call Susan or [click here](#)





Working in partnership with the Australian Travel Industry

Homeworking Cruise Consultants

Queensland, Competitive base + Comms, Ref: 25315Z2

If you are looking for flexibility in your working environment & have the experience in the industry to be a cruise specialist, then look no further. This role will see you work in the comfort of your own from home and you will have unlimited support required via online channels. The requirement is proficient industry experience in a consulting role (ideally cruise) plus GDS knowledge and high attention to detail. Rostered working hours throughout the week incl some weekend work.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

State Sales Executive

Sydney, Competitive base + Car + Incentives, Ref: 2587SF1

A rare and exciting opportunity has arisen to work for one of the world's leading escorted tours and river cruise company. Highly respected in the industry, this company is looking for an energetic and driven individual with a proven sales track record who is ready to get out into the market and work on their growing expansion into the travel market across NSW and ACT. From attending industry events and expos, to one on one training, no two days are the same in this amazing role.

For more information please call Shayna on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant - Japan & Asia

Melbourne, \$40k + Incentives, Ref: 2596HC1

My client is looking for a Wholesale Travel Consultant specialising in Japan & Asia to join their team in Melbourne. This is a great opportunity for a travel consultant to join one of the leading travel companies. Main duties include responding to phone and email enquires and providing accurate information to clients. You will be trained on new products destinations. In return you will receive a competitive salary DOE plus super and the chance to work for a leading travel company.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Business Development Executive

Adelaide, \$55-60k, Ref: 2578SO14

If you have knowledge of the hotel industry and have worked within it ideally within a sales environment, then you will be perfect for this role. Including some marketing functions and a social media element, you should have a good all round knowledge of the hospitality industry. Initially a 11 month contract, with onward possibilities, you will experience a diverse and interesting role. You should have proactive sales skills and be able to build rapport with a diverse range of people.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Ski Consultant

Brisbane, \$40-42k + Uncapped Commission, Ref: 4252CN1

Are you passionate about the snow? If you have been on some amazing ski tours and can talk non stop about it then you must apply now. You will be working towards targets and earning an uncapped commission in return within in a sales and service focused environment. You will be experienced within the travel industry, are passionate about the snow and be able to understand full sales cycle. Long term career progression, a great salary & a amazing incentives are perks to this role.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Airfare Contacting Manager

Sydney, \$85-90k, Ref: 2595SJ1

A leading leisure travel company in Sydney is looking for an Air & Land Contracting Manager to represent their brand & take care of all their contracting needs. The role will be focused on 90% air & 10% land. It is key that you have a background in travel, with a solid understanding of airfares, ticketing, contracting & negotiation. Initially a 6 month contract with the view to extend. This is a rare opportunity which will not stay open for long, call me today for a confidential discussion.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

Geelong, Attractive Package, Ref: 2592KF1

This global travel company are looking for someone to join their team as a corporate leisure travel manager based out of Geelong. Amazing perks, travel opportunities and a chance to really grow your career. A great opportunity for an experienced, high end leisure consultant - the role requires a lateral thinker, someone who loves building relationships with their clients and are always looking to go above and beyond for them, with the ultimate goal of repeat and referral business.

For more information please call Katie on
(03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

Perth, Attractive Package, Ref: 2568SO12

Do you have solid fare knowledge, use of a GDS and want to work for a leading Corporate Travel company? If you are looking for your next step in Corporate Travel this is the perfect role. This Perth based TMC is seeking an experienced corporate travel consultant. This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a busy office environment this is the role for you!

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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