



Travel Daily

First with the news

Friday 14th October 2016



QF HQ experience

CONSOLIDATED Travel has teamed with Qantas to offer a behind the scenes experience of the QF headquarters to the top 10 agents who issue international tickets between 07 Oct-01 Nov. Full details on the **back page**.

LA local advertising push

AUSSIE travellers, specifically the millennial market, are being targeted in an advertising blitz launched by the Los Angeles Tourism & Convention Board.

As exclusively revealed earlier this year by **Travel Daily**, LATCB's first ever marketing campaign invites visitors to 'Get Lost in LA' (TD 18 May), sampling the City of Angels' culinary, culture, fashion and creative offerings.

LA Tourism regional director for Australia/NZ, Craig Gibbons, said the 'Get Lost in LA' push capitalises on the infatuation Australians have for the "glitz and glam of Hollywood and the 'only in LA' style experiences".

"Our local marketing efforts aim to build on this, inspiring millennials to broaden their horizons and discover other dimensions to this epic city."

LA Tourism chief marketing officer Don Skeoch said research from focus groups here revealed millennials, in particular, embody an 'anything is possible' sentiment about Los Angeles.

Australia is the first overseas market to roll-out the campaign,

following pitches in the US, Canada and Mexico.

The integrated marketing push will focus on the eastern seaboard and is timed to coincide with peak booking and travel periods. It will span billboards and bus shelters, long form video, digital advertising and social media buys and co-op marketing ventures.

To view the promotional video by LA Tourism, **CLICK HERE**.

Crystal recruiting

CRYSTAL Cruises is set to open its new corporate office in Sydney from Jan 2017.

The cruise line is looking to fill a range of positions across all departments - see **page seven** for more information.

NEW ONLINE BOOKING ENGINE

Join one of our FREE step-by-step 30 minute webinars to learn the new way to book with Great Southern Rail.

Click here to register your interest for a webinar session in October.

THE GHAN

INDIAN PACIFIC

THE OVERLAND



Today's issue of TD

Travel Daily today has six pages of news and photos, plus full pages from: (**click**)

- Crystal Cruises
- Travel Trade Recruitment
- Consolidated/QF promo

Ciobo defends PMC

ATTEMPTS by the Opposition to block the proposed \$5 increase to the Passenger Movement Fee (PMC) via a Senate inquiry (TD Wed) have been slammed by Tourism Minister Steve Ciobo.

Yesterday, Ciobo referred to the Labor Party's move as a "really poor decision", saying Labor has past history increasing the PMC.

"Labor jacked up the PMC by 45% when they were in government, and it's because of that component of the Working Holiday Maker Reforms that they're claiming that they now need to refer this for closer scrutiny," Ciobo told the ABC.

Ciobo reiterated the reduced backpacker tax will make Australia "far more attractive" to working holiday makers.

"It's going to help drive more backpackers into this country which we know that the tourism and agriculture sector are screaming out for," he added.

EvergreenTours
A World of Discovery

Europe Rivers

15 Day Deluxe Cruise from \$4,845pp*

August Sailing

Earlybirds Must End 31 Oct



VIEW MORE EB OFFERS >





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AFTA, Bestjet settle

THE long-running legal stoush between AFTA and online travel agency Bestjet over the organisation's ATAS accreditation (**TD** 22 Mar) has been resolved.

According to a joint statement issued today "Bestjet and AFTA have negotiated a resolution to their mutual satisfaction, with terms of the settlement to remain confidential".

AFTA had declined to renew Bestjet's ATAS accreditation, finding the company was "unable to satisfy the 'fit and proper person' requirement as detailed in s2.5(d) of the ATAS Charter".

Bestjet is headed up by Rachel James, whose husband Michael was the ceo of Air Australia prior to its spectacular \$97 million collapse in 2012 (**TD** 17 Feb 2012).

The OTA is no longer ATAS accredited, with the AFTA website continuing to note Bestjet as a "cancelled ATAS participant" effective from 21 Mar 2016.

Tigerair BNE expansion

TIGERAIR Australia has revealed new routes between Brisbane and both Perth and the Whitsunday Coast, to be facilitated by a third A320 based in Brisbane from late Mar.

Four weekly return Brisbane and the Whitsunday Coast services are scheduled to commence from 23 Mar.

To be the only low cost services between Brisbane and Perth, the flight will take to the air from 01 Jun and operate four times weekly return, increasing up to six times weekly in peak periods.

Tigerair is also bulking up existing Queensland routes from late Mar, adding four weekly return services between Brisbane and Cairns, two extra return services between Sydney and Whitsunday and a weekly return service to Adelaide.

Rob Sharp, Tigerair Australia ceo said the new services will deliver

almost 225,000 more visitor seats through BNE annually.

"We are confident our new services will prove popular with our core market of budget and leisure travellers, whilst at the same time stimulating numerous benefits for the city of Brisbane by way of increased tourism expenditure and job creation," Sharp said.

The services went on sale yesterday, launched by a 'Showtime in Brisvegas' sale offering one-way fares on new routes between Brisbane and Perth from \$99 each way and between Brisbane and Whitsunday Coast from \$49.

On sale until midday 18 Oct unless sold out prior, the fares can be booked online, head to tigerair.com.au.

The Brisbane-Perth route will be regularly priced from \$189 and Brisbane-Whitsundays from \$79.

Tourism WA/SQ deal

SEVERAL international markets are set to learn more about Western Australia under a new Memorandum of Understanding signed by Tourism WA and Singapore Airlines last week.

The \$1.65 million, three-year agreement builds on a long-standing alliance, and will span joint marketing and PR activity to promote the airline's four daily services into Perth and raise awareness of the state.

The United States, Singapore, Germany, China and the United Kingdom will be targeted by the promotions, which will run until the end of the 2018/19 FY.

Dream handover

GENTING Hong Kong has this week officially taken ownership of the newly constructed *Genting Dream* which will be operated by Dream Cruises - the first-ever Asian-based luxury cruise line.

More in **Cruise Weekly** on Tue.

The Qantas Premium Companion Sale

Great savings when you book two or more seats together

In First, International Business, Premium Economy and Domestic Business

Ends 25 October 2016*

Visit qantas.com/agents to find out more

*Sale ends 11:59 (AEDT) 25 October 2016, unless sold out prior. Selected routes, travel dates, days and conditions apply.





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www.aaappointments.com.au

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2017 EUROPEAN RIVER CRUISING
NEW FRANCE & PORTUGAL

Scenic celebrates 30 years

SCENIC has today launched a major nine week marketing campaign to celebrate its 30th birthday, including extensive trade and consumer components.

The promotion includes an opportunity for travel consultants to win 30 days of travel with Scenic, with the top seller of Scenic cruise or tour bookings before 16 Dec to win a 21-day river cruise in France, and an eight-day Mekong river voyage and one night pre or post in Asia.

Agents can also earn 30,000 bonus 'Scenic Rewards' points on every 2017/18 cruise or tour booking made before 16 Dec.

One million households nationwide will receive a letterbox mailer featuring more than 30 special offers across Scenic's entire portfolio.

Consumers can also enter a competition to win a \$23,000 river cruise in France.

"This year we wanted to give a gift back to our loyal travel agents and guests to thank them for

their ongoing support over the past 30 years," said Scenic gm sales & marketing Michelle Black.

"To survive three decades in any industry is not easy and after 30 years we are still 100% Australian owned with over 1,600 staff around the world which is something we are very proud of".

Black also highlighted the upcoming debut of Scenic's new expedition vessel *Scenic Eclipse*, launching in mid-2018 (**TD** 18 Jan 16), saying it "heralds a new direction for us as a business".

Travel agents can access Scenic 30th birthday marketing tools online at scenic.com.au/hub.

This month's issue of *travelBulletin* features an exclusive look at Scenic's growth over the last three decades - view it at travelbulletin.com.au.

Scenic has produced a video to celebrate its 30th birthday, which is now online at traveldaily.com.au/videos.



Cruise Critic awards

TRIPADVISOR-OWNED online cruise community *Cruise Critic* yesterday released its inaugural 'Editors Choice' awards, with the site's staff in the US, UK and Australia nominating a plethora of cruise lines and ships as their personal favourites.

The Australian winners list is at cruisecritic.com.au/editors-picks.

MU Kunming-Sydney

CHINA Eastern Airlines has confirmed it will inaugurate new thrice weekly flights between West China's Kunming and Sydney starting 24 Nov (**TD** 20 Sep).

The service, MU777, will be operated using Airbus A330-300s and will be MU's fourth route to the NSW capital, joining existing options from Shanghai, Nanjing and Hangzhou.

MU's joint venture partner, Qantas, will expand its alliance to include the new route (**TD** yest).

MEANWHILE, Platinum and Gold Qantas Frequent Flyers can now access priority check-in, priority boarding & lounge access when travelling on China Eastern operated flights domestically within China and to Australia.

Rest like the PM

VISITORS to Canberra can now sleep like a Prime Minister after, the Honourable Malcolm Turnbull officially opened a new room named in his recognition at Hotel Kurrajong this morning.

'Turnbull Suite' guests can enjoy some of the PM's favourite things, such as playing Monopoly, reading *Breakfast with Beaverbrook* by Ann Moyal or listening to *Roxanne* by The Police.

The executive suite is priced from \$339 - **CLICK HERE** for more info.



Window Seat

LOCALLY-PRODUCED Italian wine flowing endlessly from a fountain. Sound too good to be true? Well, it exists.

The fontana del vino (pictured below) has officially opened in Abruzzo in central Italy; and the most incredible part of it all? It's completely free.

Dora Sarchese vineyard, which opened the fountain has reminded the public on its Facebook page that it is not a place for "drunkards or "louts".

They described the offering of free flowing red wine as "poetry" and said it was not a "publicity stunt".

Open 24hrs a day, seven days a week, the site is located along a popular pilgrimage route, the Cammino di San Tommaso with the vino a welcome refreshment for hikers - **CLICK HERE** for info.



MH BKI, KCH options

MALAYSIA Airlines is adding new four weekly services from Penang to Kota Kinabalu and Kuching to service peak holiday travel demand.

The routes will operate from 18 Nov until 31 Dec, resuming over the Chinese New Year period.

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BENCH AFRICA

NSW/ACT Sales Representative

Bench Africa has a unique opportunity for a highly motivated and energetic Sales Representative in NSW/ACT.

Experience in sales together with first-hand travel knowledge of Africa is a must. The successful candidate will be responsible for managing existing relationships with key travel agents, as well as developing new ones within New South Wales and the Australian Capital Territory. Participation at travel shows and consumer nights are some of the aspects of the role.



Email your CV to jobs@benchafrika.com.au with a summary of where you have travelled in Africa plus tell us about your most memorable African experience.

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Marvel Qld brox

TRAVELMARVEL has revamped its classic Queensland journeys in its new 2017/18 brochure.

From Apr, the East Coast Adventure will include an extra night on the Gold Coast and a one-night stay at the Sebel Noosa, with extra time set aside to explore the holiday hot spot.

The Sydney to Cairns departure will now include air travel for the Sydney to Gold Coast leg, seeing the tour extended to 13 days.

The Queensland tours operate from Sep to May each year with earlybird deals on offer for bookings made by 31 Mar.

Phone 1300 196 420 for more.

HTA seeks producer

THE Hawaii Tourism Authority is seeking an executive producer for the 2017 Hawaii Tourism Conference, scheduled to take place 19-21 Sep 2017.

CLICK HERE to apply.

QR adds daily Luxor

QATAR Airways will be ramping up its flight schedule from Doha to Luxor, Egypt from five-weekly to a daily frequency from 30 Oct.

QR senior vp of commercial Middle East, Africa and Pakistan Ehab Amin said the increase in services "reflects the strong demand we've experienced on this route since our launch of flights to Luxor in Jun 2004".

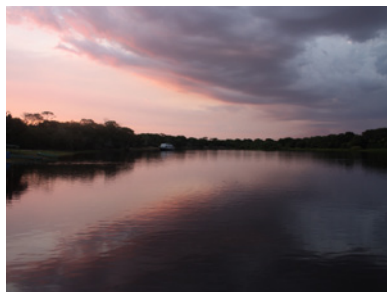
The route will be serviced by QR's Airbus A320.

Castaway scuba

COMPLIMENTARY scuba diving is being offered as part of Castaway Island Fiji's Pass to Happiness deal, valid for all stays of five-nights or more.

There are five Passes to Happiness available (Family, Aqua, R&R, Adventure and Dive) for bookings made before 31 Oct.

CLICK HERE for more information on the deals.



See what else Brazil has to offer beyond Rio in the October issue of *travelBulletin*.

CLICK HERE to read **travelBulletin**

DriveAway thanks top supporter



DRIVEAWAY Holidays has presented its Gold Supporter award to Travel By Wyndham with a selection of VISA gift cards to thank them for their support throughout the year.

Pictured above receiving their

gifts of thanks from DriveAway Holidays are Sophie Krauel, Travel by Wyndham; Jaculin Lowien, Travel Manager; Pani Reti, Travel by Wyndham; Shelley Dobson, Travel by Wyndham and Nathan Baber, DriveAway Holidays.

EARLY BIRD SALE

BOOK BY: 31 OCT 2016
TRAVEL: 1 APR – 30 SEP 2017

ECONOMY CLASS
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FROM (AUD)

| | | |
|------------|-------|-------|
| Vienna | 1,417 | 6,967 |
| Berlin | 1,420 | 6,970 |
| Dusseldorf | 1,422 | 6,972 |
| Munich | 1,428 | 6,978 |
| Hamburg | 1,450 | 7,000 |
| Frankfurt | 1,500 | 6,999 |
| Stuttgart | 1,616 | 7,116 |

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Terms and conditions apply. The fares mentioned above include taxes and surcharges and exclude service fees. These fares are 'starting from' fares and are subject to availability. Discounts are only valid for bookings until 31 October 2016 for travel between 1 April and 30 September 2017. Flight and day restrictions apply and weekend surcharges apply. For a full list of destinations and detailed terms & conditions, visit etihad.com.





Friday 14th Oct 2016

ITRAVEL has taken Cruise Lines International Association (CLIA) Plan a Cruise Month to the next level, teaming up with Royal Caribbean, Celebrity Cruises, and Azamara Club Cruises, and

sending a team of “iagents” out into the field to spread the word on cruising throughout NSW.

Taking to the streets of Sydney, Newcastle and surrounding suburbs, they have been driving around in a convoy of branded cars, stopping at popular local areas to talk special offers, giveaways and all things cruise with members of the public, encouraging everyone to book their next cruise holiday.

The team has also stopped by a number of their franchise stores to help create some buzz around Plan a Cruise Month, inviting clients and potential customers fill out an entry form to win one of six Royal Caribbean cruises.

The iagents are **pictured** promoting all things cruise.

Goldie run record

THE Gold Coast Airport Marathon in Jul delivered 80,000 visitor nights and an economic impact of \$24 million to the Gold Coast, a record for the event.

A total of 43,248 interstate and int’l visitors flocked to Qld with a record 3,487 international entries.

Next year’s Gold Coast Airport Marathon will be held on 01 and 02 July 2017.

For more information, see goldcoastmarathon.com.au.

Mantra Hawaii boom

MANTRA Group is reaping the benefits of the acquisition of the 1,100-room Mantra-branded Ala Moana Hotel in Honolulu Hawaii, as the hotel records above-average results for the region.

Mantra Group ceo Bob East said the acquisition transitioned smoothly at the end of Jul and the property is now the largest in the Mantra Group portfolio.

“Records in both occupancy and average-daily-rate have been achieved in Aug & Sep,” East said.

The hotel has achieved double digit growth in revenue per available room, more than double the market growth in other properties on Oahu.

Aircalin Oct sale

RETURN flights to New Caledonia are on offer from \$579 including taxes under Aircalin’s Oct sale.

On sale until 28 Oct, the flights depart Sydney, Brisbane and Melbourne and the deal applies to travel from today until 31 Jul.

Cairns and GBR portal

CAIRNS & Great Barrier Reef Business Events has launched a new website in a move to draw more events to the destination.

See businesseventscairns.org.au.

CX outlook warning

CATHAY Pacific Airways has dropped its profit outlook, advising it no longer expects results for the second half of 2016 to be better than those of the first half.

Citing a “difficult revenue picture”, the airline said the business outlook has “deteriorated” since the interim report was issued, indicating it is undertaking a critical review to cut costs and improve revenues.

“Overcapacity and strong competition is putting particular pressure on our passenger business, with continued shortfalls in revenue compared with forecasts and heavy pressure on yield,” CX said in a statement.

NZ guest nights spike

NEW Zealand’s international visitor guest nights have continued their upward trend, climbing 13% year-on-year in Aug, according to Statistics NZ.

Visitor arrivals hit a record 3.36m and eleven of twelve regions have accommodated more tourists.

“This strong growth is reflected in the latest accom survey which shows national guests are up 6.4%...and int’l guest nights up 13.4%,” said NZ’s Associate Tourism Minister Paula Bennett.

Daybreak in Melbourne

NIGHTFALL IN EUROPE

from \$1,362*

With our new morning service from Melbourne to Europe taking off from 31 October, your clients can now enjoy same day flights* to selected destinations in Europe.

| FLIGHT SCHEDULE FROM MELBOURNE | | | |
|--------------------------------|------------|------------------|--------------|
| DAYS | FLIGHT NO. | DEPART MELBOURNE | ARRIVE DUBAI |
| Daily | EK409 | 06:00 | 13:05 |

emiratesagents.com/au

Hello Tomorrow

*Terms and conditions: Offer ends 19 October 2016 unless sold out prior. Airfare quoted based on return flight from Melbourne to Amsterdam and inclusive of taxes and surcharges correct as of 23 September 2016. Airfare subject to currency fluctuation. Economy Class low season travel periods: 31 October to 22 November 2016. Advertised airfares are for return travel from Melbourne on Sunday through to Thursday. Offer valid on Emirates flight number EK409 only. Day of week surcharges apply. Offer subject to availability. Cancellation and change fees apply. For full terms and conditions, please visit emiratesagents.com/au, or call Emirates on 1300 303 777. ^Same-day arrival into Europe applies to selected destinations within the Emirates network when flying on EK409 flight from 31 October 2016. Other conditions apply and offer subject to change.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Book a **Coral Expeditions** Great Barrier Reef cruise and receive two free nights staying at Reef House in Palm Cove. The cruise includes free wi-fi, fishing gear and transfers. **CLICK HERE** for more information.

In celebration of its new nonstop Cuba services from Ft Lauderdale and Tampa Bay, **Southwest Airlines** is offering a special fare of US\$59 one way on nonstop flights. A 14-day advance purchase is required and the deal is valid from now until 30 Nov. Visit southwest.com/cuba for details.

Reserve a spot on **Albatross Tours'** 16-day Best of British itinerary and save \$600 per couple. The tour includes 15 nights' accom, daily breakfast, sightseeing excursions and more. To avail the deal, book and deposit before 15 Jan. Departures are between May and Sep. Call 1300 135 015.

Visit the Maldives with **Tempo Holidays** and receive a 30% discount on rates at luxury resort Jumeriah Vittaveli. The special is valid from now until 30 Nov, with travel between 03 Jan to 30 Apr. Call 1300 362 844.

Backyard Cambodia

BACKYARD Travel has introduced two new tours exploring Cambodia.

Into the Heart of Cambodia tour will take travellers on an exploration of the Angkorian ruins and educate attendees on the rich history of the country, whilst the Cambodia Coastal Explorer itinerary promises a laid-back beach getaway.

Learn more by **CLICKING HERE**.

Lux Coll Changsha

THE Meixi Lake Hotel, a Luxury Collection Hotel, Changsha has welcomed its first guests.

Featuring 310-keys including six suites and a Presidential Suite, the new property offers a spa, heated indoor pool, event spaces, ballroom and much more.

Capital Express goal

SINGAPORE Airlines' Capital Express route between Singapore, Canberra and Wellington, New Zealand (**TD** 20 Jan) has joined the Asia South Pacific Initiative to Reduce Emissions (ASPIRE) scheme.

Under the green strategy, flights SQ291 and SQ292 will utilise a range of ASPIRE practices including making use of favourable winds, reducing airborne holding, decreasing taxi times and enabling continuous descent arrivals.

BAIN not official

THE RFT process for travel management services for BAIN (**TD** yesterday) is ongoing, with no TMC having been announced as being selected at this stage.

Thailand DFAT

THAILAND is in a state of mourning following the death of King Bhumibol Adulyadej, 88, on Thu evening.

An official one year mourning period has been announced, with visitors to the country asked to "dress and behave appropriately and respect Thai customs during this time".

The Department of Foreign Affairs and Trade issued a Smartraveller alert in light of the the King's death, advising Australian travellers of potential disruptions to normal commercial and public services in the country during the grieving period.

ITP UAE coverage

INTERNATIONAL Travel Partnership (ITP) has appointed corporate agency Uranus Travel & Tours as the travel management group's partner in Dubai.

Uranus Travel & Tour managing director Vijay Bhatia commented they were "very proud to be part of the ITP networking, having established ourselves in Dubai for the past 20 years".

Friday 14th Oct 2016

Citroen earlybird

WORLD Drive Holidays has released special 2017 rates for its Citroen EuroPass.

Choose between free delivery/return fees on all vehicles from all locations outside France plus five free days or 13-15 complimentary days when collecting and/or returning in France.

Call 1300 653 270 for more info.

New ATR chief

CHRISTIAN Scherer has been named the new chief executive officer of ATR, replacing Patrick de Castelbajak who will move into the position of company secretary and chief of staff.

Scherer currently holds the positions of executive vice president and head of Airbus Group International.

His role at ATR will commence from 01 Nov.

WIN A TRIP TO VANUATU



This month, *Travel Daily* and Vanuatu Tourism Office, Air Vanuatu and Tamanu on the Beach are giving readers the chance to win a trip to Vanuatu including:

- Five (5) nights run of house accommodation at the newly reopened Tamanu on the Beach including daily a-la-carte breakfast
- Return transfers courtesy of Tamanu on the Beach
- Two complimentary return economy class tickets on Air Vanuatu from Sydney or Brisbane to Port Vila.

To win, answer each daily question correctly and have the most creative final answer. Send your entries to vanuatucomp@traveldaily.com.au

9. What famous complementary Vanuatu beer does Air Vanuatu serve onboard?

Terms and conditions

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EUROPE



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A NEW ERA OF LUXURY

BE PART OF A COMPANY THAT OFFERS
A COMPLETE LUXURY PORTFOLIO



CRYSTAL CRUISES TO OPEN SYDNEY OFFICE

With ultra-luxe ocean cruises, intimate yachts, all-suite river cruises and global air journeys, the All-Inclusive Crystal Experience® is a heady combination of indulgent services and enriching discovery. Since our debut in 1990, we have been elevating and redefining the traditional notions of luxury cruising with innovative excellence, exquisitely designed ships, bold itineraries, customised destination immersion, and the highest standards of personalised service at sea and on land.

A new corporate office servicing Australia and New Zealand is opening in Sydney from January 2017 and the following employment opportunities currently exist.

Positions Available

- Operations Manager
- Travel Reservation Consultants
- Business Development Managers
- Sales and Marketing Assistant

For more information regarding position descriptions and to submit a confidential application, please contact Philippa Baker at philippa@alexander-associates.com.au or phone **02 9506 7000**.

For more information on Crystal Cruises, visit crystalcruises.com



CRYSTAL
CRUISES



Working in partnership with the Australian Travel Industry

Travel Cruise Consultant

Brisbane, Up to \$45k + Comms, Ref: 2896SZ3

Working for a highly respected and multi award winning OTA. You will ideally have 2 plus years experience working in travel consulting and have an understanding of selling cruises ex Australia. Your role will consist of liaising with direct clients in providing them with quotes & options for their holiday of a lifetime & working closely with your team mates to reach personal and team KPI's. We are after strong sellers that are looking for something different & to work in a family environment.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Cruise Consultant

Sydney, \$40-50k + Uncapped Commission, Ref: 2421SJ1

Would you like to become a cruise expert and specialise in this niche travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning an uncapped commission in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression, a great salary & a CBD location are perks to this role.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Marketing Manager

Melbourne, \$90k Package, Ref: 2506KF2

My client is a leading Travel Wholesale Company and they are currently recruiting for a marketing manager to join their busy office in Melbourne. As a marketing manager you will have an autonomous approach to your work and have a strong focus on marketing resources in line with strategic plans. Implement annual marketing plans and budgets for the company. You will have first hand experience travelling to Africa or South America, to utilise your experience within the role and the company.

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Adelaide CBD, Circa \$48-50k + Super, Ref: 2503SO8

This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the busiest city agencies. This is a great role for an experienced consultant and you will be selling cruises, groups, FIT and you will enjoy working in a fast paced, buoyant organisation where a key element of the position is working together in a strong team environment. You will have a good general knowledge of worldwide destinations.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Adventure Travel Consultant

Brisbane, Competitive Salary Package, Ref: 2211CN1

Our clients are looking for an experienced travel consultant with great product knowledge preferably in the South America and / or Antarctica regions however, other areas will be considered. You will be working alongside a happy and supportive management team who are very passionate about their product and customers. Tailor made packages and FIT travel is their speciality so apply if you have a solid GDS knowledge and able to showcase your expertise product knowledge with a creative flair.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Part-Time Leisure Travel Consultant

Parramatta, Up to \$50k + Super Pro-Rata, Ref: 2157PE1

An exciting opportunity has become available for a travel consultant looking for a part-time role close to home; my client is looking for a savvy consultant with Galileo experience & knows how to sell travel worldwide. This is the perfect role for tailor-made travel consultants who are looking to use their in-depth knowledge of putting together & creating truly worldwide bespoke itineraries, fulfilling the travel client's brief and surpassing their expectations. Arabic speaking advantageous.

For more information please call Paul on
(07) 3123 6107 or click [APPLY](#) now.

Senior Travel Consultant

Shepparton & Goulburn, Attractive Salary + Super, Ref: 2519HC1

This travel agency based in the Shepparton & Goulburn area is known for its excellent customer service and their holidays to a wide range of destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. The role of the Travel Consultant will be diverse and fulfilling as you provide itineraries for both international and domestic destinations. The role will be heavily customer service focused offering your expertise on worldwide holidays.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Virtuoso High End Consultant

Perth, Circa \$55k + Super, Ref: SO8651

Ideally this individual may have a small portfolio of clients and they have made the decision that they would now like to work within a friendly team environment which will provide genuine support. Based in a lovely location, you will enjoy the integration of being with like minded consultants who are professional yet passionate about travel, ensuring that each and every day is different yet fun. This organisation has an excellent reputation in the market and enjoys a loyal clientele.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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Experience the heart of Qantas

Go behind the scenes at Qantas Head Quarters

Qantas and Consolidated Travel are offering ten top consultants the chance to win an exclusive trip to the heart of Qantas.

How to win

To win one of 10 places, simply achieve the highest Qantas International ticketed sales between 07 October – 1 November 2016.

Grand prize

Package includes:

- Same day return flights to Sydney
- Valet parking at your home port (where available)
- Lounge access
- Behind the scenes tours
- Lunch at Qantas HQ

**More ways to win...
we're giving away
three \$1,000 Qantas
Travel Vouchers, every
week for 4 weeks!**

For the highest ticketed sales on the following routes:

NSW: Sydney to Los Angeles (AA72/73)

VIC: Melbourne to London (QF9/10)

WA: Perth to Singapore (QF71/72)

QLD: Brisbane to Los Angeles (QF15/16)



Valid for tickets issued by Consolidated Travel or via Quikticket between 7 October-1 November 2016 on QF International itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The top ten national agents who have the highest Qantas International ticketed sales with a minimum of \$30,000.00 and a minimum 30% growth during the campaign period, when compared to the previous year, will qualify for a place on the grand prize. Two agencies each week will also qualify for a weekly prize of \$1,000 for the most improved Qantas sales during the campaign period, when compared to the previous year. The prizes are open to all full time international selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. The Grand prize includes one return economy class ticket for the winning agent from their nearest Qantas port to Sydney for one day including Valet Parking (where available) and lounge access. All additional travel expenses, insurance, ancillary costs etc. are at the winners expense. Air tickets cannot be reissued and are nontransferable, and cannot accrue Qantas Points or be exchanged for cash and cannot be upgraded with Qantas Points. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 7 October 2016.

