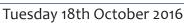




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Tourism Aus/Air NZ push

AIR New Zealand has joined forces with Tourism Australia to promote inbound tourism to Australia from the United States, in a campaign not too dissimilar to the Kiwi-carrier's current 'Dave' the goose outbound push.

The partnership features a digital element which promotes flight options from Los Angeles, San Francisco and Houston, via Auckland, to seven Australian

thl tips profit growth

MOTORHOME and rental firm thl has forecast net profit after tax to jump to NZ\$9.5m for the 2017 H1, up from NZ\$8.2m in the prior corresponding period.

The company today announced at its Annual Meeting that its full year expectation is within the range of NZ\$27.5m-NZ\$28.5m compared to NZ\$24.5m last year.

CEO Grant Webster also revealed today thl will start the prototype work on a commercial grade electric motorhome for the NZ market in the next six months.

"We don't know exactly what the details will be, however we are excited about the opportunity." destinations.

Earlier this month, Air New Zealand launched a campaign in Australia aimed at encouraging Aussies to consider a *better way to fly* via Auckland, "rather than sticking with the flock".

To encourage travel dispersal, airfares from LAX and SFO to Sydney, Melbourne, Brisbane, Gold Coast, Cairns, Adelaide and Perth have all been commonrated at US\$995, and a sharp US\$1,095 ex Houston.

"We can fly you down under in comfort, style and with ease," the campaign pitches to Americans.

Today, Tourism Australia said it participated with Air NZ in an NBC *Houston Life* show story with a live audience, inviting viewers to visit Australia and book the special promotional fare.

The US campaign runs for three weeks, until 11 Nov.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- inPlace Recruitment
- Travel Trade Recruitment

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QF BNE Intl lounge reveal

OANTAS has unveiled its new look Brisbane International Lounge in the Queensland capital, part of a multi-million dollar funding injection into the facility by the Australian flag-carrier.

Stencilled on Qantas' acclaimed Hong Kong and Singapore Lounge concept but with a local twist on the food and interior design, the Brisbane Int'l Lounge is nearly 30% larger than previous incarnations.

It will accommodate Qantas'

Emma Gorge damage

DELAWARE North Australia executive director Greg Magi has confirmed about half of the safari-style tents at Emma Gorge Resort in the Kimberley were damaged by a fire on Fri.

Emma Gorge Resort is part of El Questro Wilderness Park and operates during the dry season from late Apr to late Sep annually - so was closed at the time.

Some staff accommodation units were also gutted by the fire.

The iconic property, used by a number of touring companies, hopes to rebuild in time for the 2017 tourist season, ABC reports.

premium pax on 57 direct international weekly flights.

Qantas International ceo Gareth Evans said the facility, which opens to the public on Thu, offers a "new standard in premium travel" from Brisbane Airport.

"This lounge marks our continued investment in the entire customer journey.

"We've almost finished the refurbishment of our A330 fleet at the Brisbane Maintenance Facility, added new services to Japan & New Zealand, and the domestic terminal lounges are set for a complete redesign in coming months," Evans commented.

Guests using the two-level lounge will enjoy seasonal menus designed by QF creative director of food, beverage & service, Neil Perry including breakfast dishes.

A premium hot and cold buffet feature, along with a new Qantas lounge concept dubbed 'Quench' that's focused on hydrating pax before their flight using a range of non-alcoholic beverages.

There's also a bar serving craft beer, premium wine and all-day barista coffee by Vittoria.

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2. Which is the new destination in Europe that Air India starts operation in December 2016?

Click here for rules for the competition.



Dreamliner Return fares to Birmingham starting from \$1163*

*Terms and Conditions apply STPC on outbound at airside Holiday Inn Express transit hotel (Indian visa not required)



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taxes and port charges.

*Conditions apply.

CLICK HERE for further details

EY, TA culinary collaboration

ETIHAD Airways has signed on as the Official Airline Partner of The World's 50 Best Restaurants Awards in 2017

The partnership with Tourism Australia will see EY fly some of the world's top chefs and food media to Australia for the event, which runs from 01-07 Apr.

"Bringing the world's elite to

Surfie speaker for TC

AUSSIE surfing legend Layne Beachley will share the secrets of her success at next month's Travellers Choice annual shareholders' conference.

The seven-time world title winner has taken her skills to the boardroom with roles including Chair of Surfing Australia and director of her own charity.

The conference, in Canberra 18-20 Nov, will also hear from customer experience expert Samantha Taranto.

Australia next year to experience its food & wine culture firsthand will further enhance Australia's reputation as one of the world's best holiday destinations," Etihad ceo Peter Baumgartner said.

Tourism Australia boss John O'Sullivan said Etihad has "embraced our Restaurant Australia campaign & are a natural choice as airline partner for a culinary event of this stature".

TIME Grad chockers

ORGANISERS of the Travel Industry Mentor Experience (TIME) advise next week's Graduation & Networking event is "totally oversubscribed".

"Having so much support from the industry is encouraging and shows the need for a program such as TIME," said TIME founder Penny Spencer.

For dates of future functions, see travelindustrymentor.com.au.

Whistler Blackcomb now on Epic Pass

SNOWSPORTS giant Vail Resorts has finalised its acquisition of Whistler Blackcomb in British Columbia, Canada (*TD* 09 Aug).

The news means holders of 2017 Epic Australia Passes now have access to Whistler, which is the largest and most visited ski resort in North America.

The 2017 Epic Australia Pass, which covers Perisher Valley in the NSW skifields, now includes ten days at Whistler Blackcomb during the 2017-18 season.

In addition as a "sneak preview" all current 2016 Epic Australia passholders will receive five complimentary days at Whistler this upcoming northern winter.

The Epic Australia ski pass also gives access to Vail, Beaver Creek, Breckenridge, Keystone and Arapahoe Basin in Colorado, Park City in Utah, and Heavenly, Northstar and Kirkwood near Lake Tahoe.



Window Seat

THINGS are definitely hotting up in Canberra - so it's fortunate that AFTA has this week delivered new face washers to every member of Parliament.

The bathroom adornments (pictured) are embroided with a reminder of the government's insistence that the travel industry must "wash its face" by putting up with the controversial increase to the Passenger Movement Charge.

AFTA is making the point that this just isn't reasonable given the tax is a massive over-

collection when compared to the actual costs of border controls.







A&K, IJ float agents' boat



INSIDER Journeys and A&K's Sanctuary Retreats showcased the highlights of Myanmar to 10 agents on a recent famil.

Their itinerary commenced in Yangon, with a walking tour and 'must visit' of Shwedagon Pagoda and then three nights aboard the luxurious *Sanctuary Ananda*.

Cruising upstream to Sagaing, the group enjoyed a cooking class with Sanctuary Ananda's executive chef, visited a monastic school to better understand the teaching of Buddhism and took a

New SYD fx partner

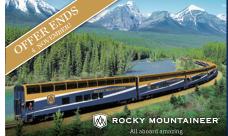
SYDNEY Airport today named Global Exchange as its new financial services partner.

The arrangement will see Global Exchange offer foreign exchange and banking services at 21 sites at the T1 International terminal.

walk across the long teak U Bein Bridge across Taungthaman Lake at sunset.

The agents also explored the quaint village of Sin Kyun, had a city tour of historic Mandalay and enjoyed two nights in their final destination, Inle Lake.

Pictured above from left are Jemma Graham, Escape Travel Adelaide City; Jenna Thompson, Insider Journeys; Leigh McLennan, helloworld Adelaide; Deborah Shannon, Albert Park Travel; Nikki Moore, Westin Cruise & Travel; Lauris White, helloworld Nambucca; Alison Lund, Platinum Travel & Cruise; Judy Quigley, Toorak Village Travel & Cruise; Raelene Wherlock, Travel Focus Intl; Patricia Ricciuti, Insider Journeys; Lucinda Metcalfe, Maria Slater Travel and Raewyn Reilly, helloworld Buderim.





WA red tape cutting

TOURISM businesses across Western Australia are set to benefit from a review of the state's Liquor Control Act which has been enhanced under the Liberal National Government.

WA Minister for Gaming Brendon Grylls said regulations have been altered to provide tourism operators the flexibility to offer alcohol to customers as part of a tourism experience.

"This will add value to customer experiences by enhancing the service that the tourism industry can provide," he said yesterday.

VA F1 GP policy

VIRGIN Australia has issued a commercial policy for passengers affected by the rescheduling of the 2017 Melbourne Formula 1 Grand Prix early next year.

The race was initially planned to run from 16-19 Mar but has been pushed back to 23-26 Mar.

Agents with pax who have purchased VA airfares to from MEL that need to amend bookings are eligible to use the waiver code of 'BW000028' until 06 Nov to avoid any fare difference, taxes or change fees being charged - for more details, CLICK HERE.

DestinationQ regos

QUEENSLAND Tourism Industry Council is reminding stakeholders that registrations for the 2016 DestinationQ Forum in Mackay on 25 Oct close soon - more **HERE**.

Choice Hotels recruits

LIZ Galea has been appointed as development manager at Choice Hotels Asia-Pac, tasked to use her 20-year hospitality, sales and brokering experience to drive the groups expansion in NSW, ACT, Victoria, Tasmania and NZ.









Germany roadshow

THE German National Tourist Office will be hosting roadshows across Sydney. Melbourne and Brisbane in Nov.

The Aussie travel trade industry are invited to attend for nibbles, drinks and presentations, plus there is a chance to win prizes including a trip to Germany.

Attendees are asked to come dressed medieval style.

CLICK HERE to register for Melbourne on 07 Nov, HERE to register for Brisbane on 08 Nov and HERE for Sydney on 09 Nov.



This week, Travel Daily, Emirates and Christchurch Airport are offering you the unique opportunity to fly on the inaugural Emirates A380 flight from Sydney to Christchurch departing on 31 Oct 2016 in business class.

From Private Suites and Shower Spas in First Class, to an onboard bar and flat-bed seats in Business Class, to free inflight Wi-Fi throughout the aircraft, the Emirates A380 is as close as it comes to flying in your own private jet. Once you arrive in Christchurch, spend your day sightseeing the best the South Island has to offer and enjoy a lunch hosted by Christchurch & Canterbury Tourism.

Every day this week, one lucky winner will be chosen. For your chance, simply answer today's question and tell us in 25 words or less "Why you would love to fly on the Emirates A380". Send your answers to

emirates@traveldaily.com.au

From 31st October how many A380 flights a day will Emirates operate from Australia to Dubai, Singapore, Bangkok, Auckland and Christchurch?

New SPTO branding

A NEW brand and identity has been launched to promote South Pacific tourism after the final tick of approval was given during a recent Council of Tourism Ministers Meeting in Rarotonga.

The new logo (pictured) draws on the Pacific Islands' cultural elements, in particular weaving with the individual letters in South Pacific Islands taken apart, then strung back together like the strands in a woven mat.



A new consumer-facing slogan "ours is yours" will also accompany the new brand.

A full roll-out of the branding will start in the coming weeks.

KQ strikes averted

KENYA Airways pilots have called off planned strike action (TD 12 Oct) following talks between union officials and gov't representatives with the authority requesting more time to implement demands.



Treasures of the South Pacific



THE final Treasures of the South Pacific (TOSP) roadshows for 2016 have wound up in Queensland.

More than 80 agents attended the event at the Treasury Hotel in Brisbane last Tue, followed by more than 30 agents at the Sunshine Coast at Mantra, Mooloolaba Beach on Wed.

TOSP brings together national tourism offices from Cook Islands, New Caledonia, Norfolk Island, Papua New Guinea, Samoa, Solomon Islands, Tahiti, Vanuatu and other hidden jewels of the South Pacific.

The events are also supported by South Pacific Tourism Association and Pacific Island Trade and Invest.

The roadshow will continue in 2017 with more dates to be announced later this year.

Pictured above (from left) at the Mooloolaba event are: Anne Morris, Vanuatu Tourism Office Australia; Erik Shpeley, major prize winner, Travel Guru; Julie Bowels, Bokissa, Private Island Resort and Chris Martin, Travel Representation Services for Sunset Bungalows.



*Freestyle Holidays is operated by Pinpoint Travel Group



CX traffic Sep results

CATHAY Pacific Airways and Dragonair have seen a 1.5% year-on-year increase in the number of passengers carried in Sep.

Passenger load factor dropped by 0.6 percentage points to 83.3%, while capacity, measured in available seat kilometres jumped by 2.6%.

Cathay Pacific gm revenue management Patricia Hwang said while they saw a slight increase in passenger traffic during Sep, it "lagged behind capacity growth".

She said the latest addition to their network, London Gatwick, is off to a good start as a result of back-to-school student demand but Mainland China routes have been affected by the substantial increase in direct capacity.

G Adv Limited Edition

G ADVENTURES has launched a new Limited Edition collection offering one-off trips to fully immerse travellers in a country.

The 32 trips in more than 20 countries range from a Halloween party at Bran Castle in Romania, jamming at Reggae Sumfest in Jamaica, indulging at Pizzafest in Italy and joining in a longboat race in Cambodia.

CLICK HERE for the full range.

Miss India Australia

THE travel industry has its very own beauty queen with Flight Centre's Neekita Naidu (pictured) recently being crowned Miss India Australia 2016.



The event, held in Blacktown last month, saw Indian celebrity Karisma Kapoor attend as chief judge of the pageant.

The competition is billed as Australia's most successful Indian beauty pageant Down Under.

Int'l Rail savings

TWENTY percent discounts apply to a select range of rail passes in Europe during Christmas and the northern ski season when booking through International Rail.

Deals include the the Eurail Global pass which is on sale until 24 Feb and must be used within 11 months of purchase.

Phone 1300 387 245 for info.



Uncover ultimate luxury in New York. Check out the October issue of travelBulletin.

travelBulletin



AFTA update

From AFTA's chief executive, Jayson Westbury

THE controversial announcement by the Government to increase the Passenger Movement Charge (PMC) by \$5 took a step in the wrong direction yesterday when the House of Representatives passed the relevant Bill.

This means that stage one of the process has now occurred and we inch ever closer to an outcome that

will mean that the government will be collecting \$1.2 billion per annum from the PMC. This will represent an over collection of tax per annum of approx \$950 million. This is nothing short of outrageous. AFTA and the TTF have been running a significant campaign in Canberra to address this across all sides of politics - the fight is not over yet.

In order for this Bill to become law, the Government has to get it passed in the Senate. They don't have the majority in the Senate and there has been a Senate enquiry announced for next week. This will allow the industry to put the case to the Senators. The over collection comes from the fact that the Government has said that the industry needs to "wash it's face"; which means we have to pay for things that are used by the industry. These things include e-gates, counter terrorism units and border and customs at airports and cruise terminals. Those costs are around \$250 million per annum and while there were some capital costs for the acquisition and installation of the e-gates, what these are bound to do is bring down the operating costs in future years.

The Government has unfortunately inserted the PMC increase into an important package to tax backpackers. The PMC cash grab is designed to top up the tax revenue forecasted by the new backpacker tax regime. So the PMC is being used as a direct cash injector to a problem created by the Government when they invented the backpacker tax and derived at an amount of money they wanted to collect from this tax. Sadly someone in the treasury failed Excel 101 as their settings for the new tax came up short and so as easy as it seems, they inserted the \$5 PMC increase to top up the tax required.

It leaves a very bad taste in the mouth of the travel and tourism industry as the PMC should not be used as a tax top up measure without any consultation with the industry or any appropriate modelling to understand the price elasticity in the travel industry of what \$5 means. We continue to push for this to be stopped and at this point, sadly, it is a 50/50 chance.

rail plus

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Rail Plus is a dedicated Rail Specialist and market leader offering global business and leisure rail travel through some of the world's most picturesque landscapes.

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Reporting to the Commercial Director, you will be responsible for promoting and selling our products and services to the travel industry within your given territory.

If that sounds like you please click here to read the full job description and send your cover letter & resume to Ingrid Kocijan on ikocijan@railplus.com.au

Delta mulls low-cost transatlantic seats

DELTA Air Lines executives say they are considering ultra-cheap fares on transatlantic routes to compete with their low cost carrier rivals during an earnings call last week.

"I think we have to look at our entire service offering and ensure that we are supplying what the market wants to buy," Europe, Delta chief exec Edward Bastian said during the call.

He said Delta is a "strong brand" and believes people would prefer to fly with them than "unknown, non-brand name" carriers.

A&K Orient brochure

ABERCROMBIE & Kent has released its new India & the Orient brochure featuring private and small group journeys to 15 countries including the new destinations of Ladakh, Uzbekistan, China's Silk Road and the Maldives - CLICK HERE.

Anantara Kalutara

THE 141-key Anantara Kalutara Resort has officially opened in Kalutara, Sri Lanka.

It boasts coastal, river and lagoon frontage, swimming pools, a day spa, kids club and three restaurants; **CLICK HERE** for more.



SWISS-BELHOTEL debuted its first Australian property in Brisbane over the weekend.

Situated within walking distance of the Brisbane Convention and Entertainment Centre and the Gallery of Modern Art, the 134-key newbuild features contemporary interiors with inroom amenities including galley kitchens, full mini bar and more.

Hotel facilities include a large corporate lounge, two meetings rooms, an indoor swimming pool, and fitness centre.

Trafalgar unveils family experiences

TRAFALGAR has enhanced its Family Experiences offering for 2017, adding all-new itineraries exploring South Africa.

The 13-day South African Adventure begins in Johannesburg and makes stops at Kruger National Park, Port Elizabeth, Knysna, Hermanus and Cape Town.

Other program highlights include existing family favourites such as the the 10-day Castles and Kilts tour which journeys through England and Scotland and the eight-day Monkeys, Jungles and Volcanoes trip which explores Costa Rica.

The brochure offers nine intineraries and spans three continents, with programmes tailored to suit the multigenerational travel market.

For more information or to download the new brochure, **CLICK HERE.**

In celebration of the launch, Swiss-Belhotel Brisbane is offering special opening rates starting from \$165 per room. **CLICK HERE** for more info.

Outrigger into GHA

OUTRIGGER Resorts has joined the Global Hotel Alliance and debuted its first-ever loyalty program, DISCOVERY.

Rather than accruing points, members of the new loyalty scheme will collect Local Experience awards which are redeemable for "authentic adventures meant to connect each traveller more deeply with their destination and its people".

Traditional rewards such as room upgrades and comfortenhancing perks are also on offer.

"The DISCOVERY program aligns seamlessly with our goal of creating memorable, one-ofa-kind experiences for our guests and we look forward to reaching even more discerning global travellers as part of the Global Hotel Alliance," said Sean Dee, executive vice president and chief marketing officer of Outrigger Enterprises Group.

SQ/LX up codeshare

SINGAPORE Airlines will now offer five new European routes following the expansion of its codeshare agreement with Swiss International Airlines.

The 'SQ' code will be placed on SWISS services from Zurich travelling to Belgrade, Florence, Lyon, Sofia and Venice.

Tas Visitor strategy

THE Tasmanian Government has unveiled a new strategy aimed at attracting more visitors to the island state.

Principles outlined in the Tasmanian Visitor Engagement Strategy include greater interaction with locals, helping visitors connect with the state's stories and inspiring travellers to share their itineraries.

The document also highlights the need to revamp visitor information centres, upgrade way finding signage and improve gateways and sea ports.

Revenue summit

STAR Ratings Australia has become an Industry Partner of the APAC Revenue Management Summit, being held at Rydges on Swanston in Melbourne.

The event runs 09-10 Nov and is the largest revenue management conference of its kind in the Asia Pacific region.

Star Rated properties receive an exclusive discount - for more, see http://apacrmsummit.com.



Tuesday 18th Oct 2016

MU MEL adjustment

CHINA Eastern's planned Shanghai Pu Dong to Melbourne service will now be operated on an expanded Boeing 777-300ER aircraft instead of the previously planned A330-200.

Changes will take effect from 17 Nov to 19 Feb 2017.

Four Seasons Kuwait

FOUR Seasons Hotels and Resorts has partnered with operator Alshaya to announce plans for a new property which is bound for Kuwait.

The 284-key Four Seasons Hotel Kuwait will be situated within the Burj Alshaya complex and will feature two soaring glass towers.

Onsite amenities include both indoor and outdoor pools, spa, yoga studio, fitness centre and flexible conference facilities.



This month, *Travel Daily* and Vanuatu Tourism Office, Air Vanuatu and Tamanu on the Beach are giving readers the chance to win a trip to Vanuatu including:

- Five (5) nights run of house accommodation at the newly reopened Tamanu on the Beach including daily a-la-carte
- Return transfers courtesy of Tamanu on the Beach
- Two complimentary return economy class tickets on Air Vanuatu from Sydney or Brisbane to Port Vila.

To win, answer each daily question correctly and have the most creative final answer. Send your entries to vanuatucomp@traveldaily.com.au

11. Are children permitted to stay at Tamani on the Beach?

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A successfully expanding company specialising in international educational, sporting & music group tours for schools in Aust. & NZ. Seeking a savvy sales professional ideally with a knowledge of travel & educational institutions, to expand the NSW & VIC markets. This role requires building relationships with key decision makers within schools to promote their student tours.

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Sunshine Coast, Attractive Salary Pkg, Ref: 2486SZ1

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For more information please call Serena on (07) 3123 6107 or click APPLY now.

Cruise Consultant

Sydney, \$40-50k + Uncapped Commission, Ref: 2421SJ1

Would you like to become a cruise expert and specialise in this niche travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning an uncapped commission in return within in a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression, a great salary & a CBD location are perks to this role.

For more information please call Sarah on (02) 9113 7272 or click APPLY now.

French Speaking Travel Consultant

Melbourne, Up to \$55k, Ref: 2526KF1

Are you a fluent French speaking travel professional? Your chance to work in a travel consultant role for a Global Luxury Travel & Concierge Company. If you can speak fluent French and English and have good communication and organisation skills then this could be the job for you! This role is to ensure that all operations and reservations for your clients are completed in a timely manner. You will develop and maintain excellent working relationships with all suppliers and service providers.

For more information please call Kate on (03) 9988 0616 or click APPLY now.

Exceptional Team Leader

Adelaide, Circa \$50k + Commission, Ref: SO9523

We are recruiting a team leader to compliment the existing team of this award winning agency. This organisation truly believes in rewarding and recognising its loyal staff, and the longevity that it creates within its staff, speak for itself. You will be an experienced international leisure consultant and you will be interested in moving into a supervisory role where you will be involved in making more strategic decisions. Make the decision now that you should have made years ago!

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

Luxury Travel Consultant

Brisbane, Up to \$45k plus Comms, Ref: 3234CN1

Working with a reputable historic travel agency in Brisbane CBD. You will ideally have 2 yrs plus experience in travel consulting with Polar online or similar experience. Not your typical everyday role, from booking packages, upselling and providing expert product knowledge. We are after strong sellers who can deliver exceptional customer service and be one step ahead. You have the opportunity to earn high commissions and be rewarded with excellent training and on going management support.

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

Part-Time Leisure Travel Consultant

Parramatta, Up to \$50k + Super Pro-rata, Ref: 2157PE1

An exciting opportunity has become available for a travel consultant looking for a part-time role close to home; my client is looking for a savvy consultant with Galileo experience & knows how to sell travel worldwide. This is the perfect role for tailor-made travel consultants who are looking to use their in-depth knowledge of putting together & creating truly worldwide bespoke itineraries, fulfilling the travel client's brief and surpassing their expectations. Arabic speaking advantageous.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

Wholesale Groups Consultant

Melbourne, \$55-65k, Ref: 2396HC1

An excellent opportunity has opened in Melbourne for a Group Consultant with a wholesale travel company. This is a diverse and stimulating role and we are looking for someone with a strong background in group travel looking to specialise in tours. The ideal candidate has a real passion for group tours and will enjoy working in friendly team. There is a great salary on offer and you will be rewarded for hard work. It is a Monday - Friday role at a great location in Melbourne.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

International Travel Consultant

Perth, Circa \$55k + Super, Ref: 2446SO6

Three independent consultancies close to the city are recruiting for travel managers with good experience of international travel that have a small portfolio of clients. Lovely locations and well established travel groups with a mix of demographics and holiday trips to arrange. The full support to work autonomously is available but within a team of professionals. Various locations are available and you may have been home working or in your own agency and be missing a friendly environment.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.



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