





FLY DIRECT TO TOOWOOMBA

Sodashi weekend

EMIRATES One&Only Wolgan Valley in the Blue Mountains is offering a unique spa & wellness weekend escape with the founder of Sodashi, Megan Larsen.

Held from 25-27 Nov, the Sodashi Weekend is priced from \$2,190 per night - more on **pg 7**.



Answer each daily question correctly and send it to airindia@traveldaily.com.au

In 25 words or less answer why you would like to fly by Air India to an European destination.

Click here for rules for the competition.

Dreamliner Return fares to

Milan starting from \$1063*

STPC on outbound at airside Holiday Inn Express transit hotel (Indian visa not required)

MTA sells 50% stake to HLO

HELLOWORLD'S 50% acquisition of MTA Travel (*TD* breaking news) has been described as "highly attractive" by the HLO board, which cited the strategic rationale for the deal as giving the company a "significant footprint in a sector that is experiencing accelerated growth both in Australia and globally".

According to an ASX announcement of the deal, MTA has about 350 franchised mobile travel consultants across Australia.

The deal sees MTA founders Roy and Karen Merricks continue their involvement as 50% shareholders. Existing management remains

with the business, but Helloworld has an option to acquire the remaining 50% after five years at a 7x historical EBITDA earnings multiple.

The company recorded total transaction value of \$168.9 million in 2015/16, with gross profit of \$8.5 million and EBITDA of \$3.3 million, up 24.6%.

Helloworld shares were placed in a trading halt pending the announcement, with the deal to be funded by a fully underwritten placement of about 7 million shares with a floor price of \$4.25. That will raise approximately

Today's issue of TD

Travel Daily today has six pages of news and photos, plus full pages from: (*click*)

One&Only Wolgan ValleyTravel Trade Recruitment

\$30 million, of which \$14 million will be paid in cash for the MTA stake and the remainder to fund costs and retire Helloworld debt.

The announcement coincided with the opening of Helloworld's annual Owner Managers Conference in Singapore.

CEO Andrew Burnes said the deal is expected to have a neutral contribution to 2016/17 earnings, saying that it adds "economies of scale, operating leverage and cross promotion of products".

The transaction is expected to be finalised on 30 Nov, with Helloworld also updating its EBITDA guidance for 2016/17 to a range of \$47m-\$51m.

New QF routes soon

QANTAS ceo Alan Joyce today said more details of what to expect from the carrier's new 787-9 aircraft will be unveiled by the end of the month, with tickets to go on sale before Christmas.

Helloworld to buy into franchisees

HELLOWORLD this morning announced a "co-investment" program (*TD* breaking news) which will see it purchase up to 25% of its travel agent franchisees.

The travel agency owners, selected on a case by case basis, will be paid in Helloworld shares, with the investment program to roll out over the next two years.

The value paid will be based on results over the last three years, client list quality, sales of Helloworld preferred products, lease length, and longevity of consultants in the business.

A shareholders agreement will be entered into, stipulating a minimum annual 60% dividend distribution, the provision of monthly financials, and the future sale of the remaining 75% of each business subject to unanimous shareholder approval.

Helloworld will not take any board or management position within the franchisee business.





SOUTH AFRICAN AIRWAYS



SOUTH AFRICAN TOURISM



Hong Kong typhoon

HONG Kong is set to be blasted by severe winds, torrential rain and local flooding as Super Typhoon Haima passes through the city, warns the Department of Foreign Affairs & Trade.

In response, both Cathay Pacific and Qantas have grounded all flights due to operate today, in and out of Hong Kong.

Passengers are being advised to check the latest flight information online before departing for the airport as the situation could change rapidly.

FJ adds MEL kiosks

FIJI Airways today introduced its first self check-in kiosks at Melbourne Airport as it continues to roll out service enhancements as part of its growth strategy.

The new kiosks mark "another step towards product enhancement since the launch of the airline Fiji Airways, from Air Pacific in 2013," the airline said.



IHG plots EVEN Aus entry INTERCONTINENTAL Hotels

Group has revealed it will develop a collection of its hotel brand dedicated to wellness. EVEN Hotels, in Australia & New Zealand.

EVEN Hotels' launched in the US 16 months ago and has a modest portfolio of three properties in Norwalk (Connecticut), Rockville (Maryland) and Manhattan (New York City), while there are six other properties in the pipeline. Australasia will be the first market outside of the United States that IHG will expand EVEN Hotels in, having yesterday signed an agreement in Hong Kong with Aussie firm, Pro-invest Group.

Specific locations have not been announced, other than "capital cities and economic hubs".

IHG boasts EVEN Hotels as being a brand "created with wellness at its core", designed to help guests eat well, rest easy, keep active and accomplish more, "making it ideal to better serve wellnessminded travellers".

"IHG has recognised that health and wellness is one of the fastest growing industries in Australia, making it the perfect place to grow the brand," the group said.

The deal is an expansion of ties between IHG and Pro-invest Grp which are currently developing a collection of Holiday Inn Express hotels across Australia.

IHG ceo Asia, Middle East and Africa Jan Smits said the launch of EVEN Hotels in AU/NZ "comes at a great time...and is a strong fit to local consumer tastes & trends.

"We are continuing our expansion in bringing new brands to this market," Smits said.

Pro-invest Group ceo Ronald Barrott said the firm had seen great growth in lifestyle services.

"We believe Australians will be excited to learn & experience the truly unique wellness offering of EVEN Hotels & support in growing this inspiring brand in the market."

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QF codeshare seat selection changes

QANTAS has implemented changes to the way customers can select seats on codeshare services operated by Emirates and American Airlines.

Effective immediately, agents with Qantas Silver, Bronze and non Frequent Flyer pax travelling in Economy class will still have the ability to request an aisle or window seat via the GDS.

However, specific seats will need to be managed via the booking function of EK or AA's website, QF is advising the trade.

For Qantas Gold and Platinum Frequent Flyers travelling in Economy and all pax in Premium Economy, Business and First class, consultants can select preferred seating through the GDS, or via the 'Manage Your Booking' tab on the Qantas website.

MEANWHILE, the govt has today given Qantas the green light to codeshare on Air Niugini flights - see page four for details.



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FIND OUT MORE







PORTUGAL & SPAIN CRUISING 2017 ON THE MS DOURO QUEEN

Hurtigruten hybrids

HURTIGRUTEN has announced two new hybrid powered expedition ships, to be delivered in 2018 and 2019.

The 530-passenger vessels will be named after Norwegian figures in polar exploration Roald Amundsen and Fridtjof Nansen, and have been designed to reduce emissions by 20%.

Built specifically for polar waters and designed by Rolls Royce, in collaboration with Norwegian yacht designer Espen Øino, they are the first of a new class of ship for Hurtigruten.

Each will offer large observation platforms on several decks, with balconies on 60% of cabins.

Hurtigruten says the ships' hybrid technology will be a first for expedition ships, allowing them to cruise silently with fully electric propulsion for periods of 15-30 minutes.

Both ships will serve polar and Norwegian coastal regions.







jobs in travel, hospitality & tourism

WA campaign push

TOURISM WA is turning up the volume of its Just Another Day in WA marketing campaign through two content hubs which aim to promote holidays in Perth and WA to consumers.

Created in collaboration with Fairfax Media and the BBC, the Fairfax portal has content written by journalists (**CLICK HERE**), while the BBC hub has interactive maps on travel routes and feature articles on Margaret River, Perth, the Coral Coast and the Golden Outback (**CLICK HERE**).

EK Athens increase

NEXT year Emirates will introduce three-class Boeing 777-300 aircraft on the Dubai-Athens route and is increasing frequency from 12 to 14 weekly.

Taking flight on 01 May, the service will replace existing five times weekly Dubai-Larnaca-Athens routing and will switch to 777-300ER from 01 Aug.

VA rejigs UK air pass

VIRGIN Australia has released a revamped air pass program for trade partners in the UK & Europe, dubbed the 'PlusPass'.

The new PlusPass, available to be booked from 31 Oct in conjunction with an int'l long-haul ticket, will replace VA's existing Airpass in the same market.

It enables agents to tailor itineraries for customers with discounted fares travelling around Australia, the South Pacific, New Zealand and Indonesia on Virgin Australia-operated services.

PlusPass provides discounted airfares on a range of Economy booking classes, and extended ticketing time limit of 30 days before departure and an increased baggage allowance from one to two pieces of 23kg checked pieces.

Additional benefits include pax being able to add up to 16 sectors, a wider choice of destinations and ease of use in the GDS.

Look Forward



VENDING machines that churn out free short stories (**pictured**) have been introduced at 24 train stations across France.

The nifty device prints a random selection of one, two or three minute stories or poems to keep commuters entertained.

A refreshing change from being glued to the phone, train operator SNCF said the purpose of the project was to introduce a little culture into train travel by encouraging passengers to enjoy quality literature.



Christmas Comes Early with Garuda Indonesia Earn \$25 Gift Cards

Garuda Indonesia The Airline of Indonesia

Earn a \$25 Gift Card for every GA ticket issued!

Simply book and ticket flights departing Australia in November 2016 to anywhere on the GA network.

Issue tickets between 170CT-29NOV16.

Email incentives@garuda-indonesia.net.au with ticket number, PNR, Consultant Name, Agency Name & Address.

Click here for more info!



*T&C's apply. View flyer for full details.



Friday 21st October 2016

QF/PX c'share tentative nod

ATTEMPTS by Virgin Australia to railroad a proposed codeshare alliance between rival Qantas and Air Niugini (*TD* 05 Oct) appear to have failed, with the IASC saying it intends on permitting the arrangement, with conditions.

This morning, the International Air Services Commission issued a draft decision to allow Qantas to provide services jointly with Air Niugini between Port Moresby & Brisbane and Port Moresby & Sydney, from 30 Oct through until 30 Jun 2018.

The IASC said Qantas' decision to return to the Brisbane sector "will increase competition" as there will be three carriers flying the route, however it questioned if there was "sufficient traffic" to sustain PX and VA services.

It said it has concerns regarding QF's move from a 'hard block' codeshare deal to a 'free sale' codeshare pact with Air Niugini, and said it will permit the arrangement on a trial period.

Following the trial phase, the

Finland stopovers

VISIT Finland has enlisted Travelport to mount a digital marketing campaign promoting stopovers for Asian travellers visiting Europe.

The fresh focus will include a competition for travel agents to win flights and a Finland stay.

IASC will decide whether it will approved the codeshare for the Port Moresby-Cairns route.

The Commission said it plans to assess 12 months of traffic and financial data (up to 31 Dec 2017), before conducting a review to determine the impact on Virgin Australia's Brisbane services and route competition.

Submissions on the draft decision are being accepted from now until 04 Nov.

Crown sells hotel slice

CROWN Resorts has moved to quell shareholder unease, announcing it will push ahead with the potential sale of a 49% stake in some of its Australian hotels and retail property.

In shareholder update, Crown said its board had endorsed a potential initial public offering (IPO) likely to involve Crown Promenade and Crown Metropol hotels in Melbourne and Perth.

"If implemented, the IPO could realise significant value for Crown Resorts shareholders, while providing the ability to maintain a majority interest in key assets within the Australian businesses," Crown said.

Meanwhile, Crown said work on gaining approvals for a proposed demerger of international investments was ongoing.





SCENIC took to the skies of western Canada recently with a team of Australian agents, getting a fresh perspective on the snowcapped landscapes of the Rockies.

The group travelled over six days from Lake Louise to Banff, Kamloops and Vancouver, staying at properties including the Fairmont Chateau Lake Louise and the Fairmont Banff Springs.

In Banff the group took a gondola to the top of Sulphur Mountain for views of Bow Lake

Cypress Lakes renos

OAKS Cypress Lakes Resort has embarked on a further \$4m in upgrades, targetting its villas, golf course, conference facilities, common areas and dining venues.

The works come on top of \$6m already spent at the Hunter Valley property since it was acquired by Oaks Hotels and Resorts in 2013.

Peace-of-Mind Has A New Number Cource of Australian Tour Operators Registered Operator No. TO1234 and flew in a helicopter over the mountain landscape.

They also met a Canadian Mountie and joined a "Rocky Mountain Round Up" evening of entertainment, both 'Scenic Enrich' experiences.

The group then boarded the Rocky Mountaineer train to Kamloops and on to Vancouver where they stayed at the Fairmont Hotel Vancouver.

The group is **pictured** at Banff for their helicopter flight.

AC launches YVR/DEL

AIR Canada will begin services on the Vancouver-Delhi route tonight, becoming the only nonstop service linking YVR to the Indian subcontinent.

Flights are operated using a three-class Boeing 787-9 *Dreamliner* aircraft, on a thrice weekly basis.

Nothing helps you sleep easier than knowing you're dealing with suppliers you can trust.

CATO members are experts in their field. They understand your client's needs and importantly, they are based here so are only ever a phone call away.

The CATO registration number - it's a sign of a great holiday for your clients and a peaceful night's sleep for you.

Are your suppliers numbered?

Knowledge Trust Integrity Support Council of Australian Tour Operators www.cato.asn.au

BUSINESS DEVELOPMENT EXECUTIVE

MSC Cruises is seeking a fulltime Business Development Executive for Queensland. The successful candidate will develop a strong sales strategy for direct and trade relations. Promoting and managing specific sales and marketing avenues, providing representation at consumer and trade events, weekly sale reporting to provide increase sales to meet company and state KPI's.

The successful candidate will have a proven track record of achieving sales targets, demonstrate professional sales skills to consumer and trade markets and have a strong analytical approach. Salary on application. Send written CV with covering letter to hr@msccruises.com.au by 28 October 2016.

Solomon Islands tourism focus



THE Solomon Islands' Minister of Culture & Tourism Bartholomew Parapolo highlighted the focus his govt will be placing on tourism development in the region during the recent South Pacific Tourism Organisation Council of Ministers of Tourism meeting in Rarotonga.

Parapolo said he would be updating the country's National Tourism Policy to help facilitate



This week, Travel Daily, Emirates and Christchurch Airport are offering you the unique opportunity to fly on the inaugural Emirates A380 flight from Sydney to Christchurch departing on 31 Oct 2016 in business class.

From Private Suites and Shower Spas in First Class, to an onboard bar and flat-bed seats in Business Class, to free inflight Wi-Fi throughout the aircraft, the Emirates A380 is as close as it comes to flying in your own private jet. Once you arrive in Christchurch, spend your day sightseeing the best the South Island has to offer and enjoy a lunch hosted by Christchurch & Canterbury Tourism.

Every day this week, one lucky winner will be chosen. For your chance, simply answer today's question and tell us in 25 words or less "Why you would love to fly on the Emirates A380". Send your answers to

emirates@traveldaily.com.au

Which concourse at DXB is purpose-built for the world's largest A380 fleet? growth and look at upgrading the archipelago's tourism offerings.

"This strategy includes the implementation of a Solomon Islands Tourism Investment Incentives Package in response to increasing interest from potential investors in both the hotel and product development areas," Parapolo said.

Drawing reference to the high cost of air travel to the Solomon Islands, the Minister said the govt was also considering business cases for a subsidy with the airlines currently serving the destination.

Further developing the lucrative cruise sector was also focal area of the strategy.

Pictured from left are: SIVB marketing manager, Freda Unusi; SIVB chairman, Wilson Ne'e; Solomon Islands Minister for Culture & Tourism, Bartholomew Parapolo; the Prime Minister of the Cook Islands, Henry Tuakeu Puna; Ministry of Culture & Tourism Permanent Secretary, Andrew Nihopara and SIVB ceo, Josefa 'Jo' Tuamoto.

WA liquor approval

THE Department of Parks and Wildlife (DPAW) will allow accredited tourism business to use a liquor licence exemption in DPAW areas following a review of the state's Liquor Control Act (*TD* 18 Oct).

This means tourism operators will no longer have to apply for individual exemption and will not require a liquor licence to supply alcohol to visitors whilst providing a tourism service.

Tourism Council WA and Tourism WA want to further streamline this by seeking permission from all major landholders for tourism operators to be exempt from restrictions.



Friday 21st Oct 2016

Gauguin '18 voyages

PAUL Gauguin Cruises has announced its 2018 sailings in Tahiti, French Polynesia, and the South Pacific with the cruise line becoming the first to visit the port city of Vairao in Tahiti Iti.

The visit to Tahiti Iti is scheduled on the seven-night Society Islands & Tahiti Iti trip and a special sailing on the ten-night Society Islands & Tuamotus itinerary.

The 2018 departures will also include the line's ever popular eleven-night Cook Islands & Society Islands journey and the 14-night Marquesas, Tuamotus & Society Islands trip.

Paul Gauguin will again partner with the Wildlife Conservation Society which offers two educational programs onboard. Visit www.pgcruises.com for full

details and pricing.

BA resumes MSY

BRITISH Airways is launching a four times a week service from Heathrow to New Orleans from 26 Mar on board a three-class Boeing 787-8.

BA will be the only airline flying directly between Europe and the Louisiana city.

The carrier previously operated the route between 1981 & 1982.

Sabre names cco

SABRE has appointed Alfred de Cárdenas as chief commercial officer for travel network.

De Cárdenas who will be responsible for leading global sales, business development initiatives and has over 28 years of experience in the industry.

QT Melb Top 50 chefs

QT MELBOURNE has partnered with The Wold's 50 Best Restaurants to become the official hotel of the 2017 event.

QT said the pact demonstrated not only their own commitment to food and drink philosophies, but also further strengthened Australia as one of the greatest food destinations in the world.



Today's Technology Update is brought to you by Excite Holidays.

Harnessing the power of millennials



When we talk about millennials, many people imagine spotty teenagers who are glued to their smartphones, however this

couldn't be further from the truth. Millennials are people who reached young adulthood around the year 2000, they are now approaching their prime spending years and, if you target them correctly, they could be your biggest source of revenue.

Millennials have grown up in a time of rapid change, giving them a completely different set of priorities and expectations from previous generations. Unlike the baby boomer generation, millennials are in no rush to settle down, buy a house and get married. Instead, they are far more interested in collecting experiences, and travel nears the top of that list.

You might think that millennials' affinity with technology would turn them away from travel agents and towards OTAs. However, whilst it's true that millennials are used to sourcing product information, reviews and price comparisons themselves, it's not all bad news. Millennials also want unique experiences, especially when it comes to their holidays and it's in this way that they will need your services.

Millennials need you to help them curate the type of travel experiences they can't book online, and this is your advantage in the fiercely competitive travel industry. Your in-depth knowledge, combined with the vast range of products offered by Excite Holidays can help you harness this vast revenue stream. So go forth and harness the power of millennials!

Damian Sutton, Chief technology officer, Excite Holidays





Travel Specials

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Book a weekend getaway at Metro Hotel Perth for just \$119 per night in a Standard Room. The deal is valid for Fri-Sun stays only and includes a full breakfast for two adults. The special is valid from now until 25 Jan - CLICK HERE to secure a room.

Tri State Safaris is offering 20% off its five-day Great Outback Lap tour for all bookings made by 30 Nov. For details call (08) 8088 2389.

Tempo Holidays has slashed the price on its Celeystal Cruise tour, which explores Cuba, by 15%. Prices start from \$2,240 per person. The discount is valid for the cruise portion only and does not include port taxes, excursions or drink packages. Phone 1300 362 844 for more details.

Fly from Sydney to Los Angeles with American Airlines for \$620 (excluding taxes). Available from now until 30 Dec, the travel period is from now until 08 Dec and 10 Jan to 15 Jun 2017. The fare is valid for travel agents only. Go to www.travelclub.com.au to book.

Fairmont renovation

LUXURY resort Fairmont St Andrews in Scotland has completed a multi-million pound refresh of its public spaces.

The hotel's atrium has been completely reimagined, incorporating a swirling ceiling sculpture and new furniture.

Guestrooms and suites are also set to receive a facelift over the next 12 months.

Accor Linkedin p'ship

ACCORHOTELS has partnered with LinkedIn to present Business Check, a brand new feature within the AccorHotels app which enables professionals to create and facilitate business opportunities while on the move.

Users will be able to connect to their LinkedIn accounts and share their next business trip destinations with their network and find out which of their contacts reside in the city they are currently staying in.

WOW LAX, SFO boost

BUDGET Icelandic carrier WOW airlines is set to boost frequencies on flights between Los Angeles and San Francisco to Reflavik International Airport, Iceland.

Fares to SFO and LAX will start from US\$99 one-way.

sign up at www.traveldaily.com.au.

Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Dragon movie brings Americans to NZ

AN EXTENSIVE campaign marketing New Zealand as the home of Disney's Pete's Dragon will mark an uptick in American visitors to the the country, said Tourism New Zealand gm, pr and major events Rebecca Ingram.

The digital promo was a collaborative effort between TNZ, Air New Zealand and Disney, with 92% of those surveyed who saw the campaign indicating they are now more motivated to visit New Zealand as a result.

ATE seller rego open

SELLER registrations to attend Tourism Australia's Australian Tourism Exchange in Sydney next year (14-18 May) are now open. CLICK HERE to apply.

1st AM 787-9 debuts

AEROMEXICO has taken delivery of its first Boeing 787-9 Dreamliner aircraft.

The plane, christened Quetzalcoatl, debuted earlier this

week at the carrier's hangar in the Mexico City Int'l Airport.

Seats in Clase Premier (Business class) cabin are configured in a 1-2-1 format, fitted with an 18" touch screen IFE system.

Visit USA to TNQ

VISIT USA will head to Tropical North Queensland for its final two travel agent expos this year.

Fifteen product and destination representatives will be in attendance, providing agents with the latest information on how to promote USA to their clientele.

The roadshow will run from 5:30pm to 8pm and be held at the Pullman Reef Hotel and Casino in Cairns on 25 Oct and at The Venue in Townsville on 26 Oct.

CLICK HERE to register your attendance.

JetBlue Havana

JETBLUE has confirmed new daily flights from New York JFK, **Orlando International Airport** and Fort Lauderdale-Hollywood International Airport to Havana's Jose Marti International Airport will start from 28 Nov.

Havana is the budget carrier's fourth Cuban destination and its 100th in the United States, Latin America and the Caribbean.

Services will be operated by Airbus A321 aircraft.



ACB record result

A RECORD breaking \$210 million in economic benefit was delivered to South Australia in the last 12 months, thanks to events secured by the Adelaide Convention Bureau (ACB).

The latest 2015/16 result is a 39% uptick on the prior corresponding period, with some 51,000 delegates heading to the state for business events, contibuting 221,000 bed nights to SA's hotel industry.

LAX T6 expansion

LOS Angeles International Airport debuted its new US\$70.5 million Terminal 6 on Wed.

The new hub, inspired by the city's famed Sunset Boulevard, features 21 new dining and retail concepts, refreshed common areas and more.



This month, Travel Daily and Vanuatu Tourism Office, Air Vanuatu and Tamanu on the Beach are giving readers the chance to win a trip to Vanuatu including:

- Five (5) nights run of house accommodation at the newly reopened Tamanu on the Beach including daily a-la-carte breakfast • Return transfers courtesy of Tamanu on the Beach

Air Vanuatu

• Two complimentary return economy class tickets on Air Vanuatu from Sydney or Brisbane to Port Vila.

To win, answer each daily guestion correctly and have the most creative final answer. Send your entries to vanuatucomp@traveldaily.com.au

14. Which island is the largest in Vanuatu?

Publisher/Editor in Chief: Bruce Piper Managing Editor: Jon Murrie Editor: Guy Dundas Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper - info@traveldaily.com.au news and is available by paid subscription to people within the travel industry Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au Business Manager: Jenny Piper - accounts@traveldaily.com.au Postal address: PO Box 1010, Epping, NSW 1710 Australia



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Travel



SODASHI WEEKEND OF WELLNESS

Nurture the mind, ease the body and refresh the soul with Sodashi this November. Join Megan Larsen, the founder Sodashi and experience the beauty of the Greater Blue Mountains whilst immersing yourself in the restorative powers of nature with a specially-designed Spa and Wellness program.

From \$2,190 per night including Heritage Villa with private pool, daily gourmet meals and wines, a comprehensive Spa & Wellness program including personalised wellness consultation, Tai Chi and Yoga sessions, pampering spa treatments, two nature-based activities per day from scheduled inclusions. Plus, a Signature Wildlife and Sundowners Tour and receive a Sodashi Wellness Gift and Homecare Program.

FOR RESERVATIONS, PLEASE CALL +61 2 9308 0512, EMAIL PARTNERS@ONEANDONLYWOLGANVALLEY.COM, CONTACT YOUR PREFERRED TRAVEL ADVISOR OR VISIT oneandonlywolganvalley.com

- Jodanshi





Travel Cruise Consultant

Brisbane, Up to \$45k + High Comms, Ref: 2896SZ3

Working for a highly respected and multi award winning OTA. You will ideally have 2 years plus experience working in travel consulting and have an understanding of selling cruises ex Australia. Your role will consist of liaising with direct clients and providing them with quotes & options for their holiday of a lifetime & working closely with your team mates to reach personal and team KPI's. We are after strong sellers that are looking for that something different & to work in a family environment.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Part-Time Leisure Travel Consultant

Parramatta, Up to \$50k + Super Pro-rata, Ref: 2157PE1

An exciting opportunity has become available for a travel consultant looking for a part-time role close to home; my client is looking for a savvy consultant with Galileo experience & knows how to sell travel worldwide. This is the perfect role for tailor-made travel consultants who are looking to use their in-depth knowledge of putting together & creating truly worldwide bespoke itineraries, fulfilling the travel client's brief and surpassing their expectations. Arabic speaking advantageous.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

Support Services Sales Manager

Melbourne, Attractive Salary Package, Ref: 2535KF1

Rare Sales Development Manager opportunity for a fantastic and well respected support services company in Melbourne! Do you have sound SDM experience and a proven sales record? This leading company are looking for an experienced Sales Executive or Sales Development Manager to assist with their ongoing expansion across the retail travel market. Develop a network of retail travel agents and develop these agents to support the product. Excellent benefits are on offer for the right person.

For more information please call Kate on (03) 9988 0616 or click APPLY now.

Strategic Team Leader

Adelaide, Circa \$50-55k + Commission, Ref: 2492SO1

We are recruiting a team leader to compliment the existing team of this award winning agency. This organisation truly believes in rewarding and recognising its loyal staff, and the longevity that it creates within its staff, speak for itself. You will be an experienced international leisure consultant and you will be interested in moving into a supervisory role where you will be involved in making more strategic decisions. Make the decision now that you should have made years ago!

GLOBE

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

Luxury Travel Consultant

Gold Coast, Up to \$42k + Annual Bonus, Ref: 2413CN1

Join a close-knit, high end leisure travel agency on the Gold Coast. You will ideally have three years plus experience working in travel consulting and a great understanding of luxury holidays. Your role will ideally be working with only the high end clients in providing them with destination knowledge and options for their upcoming experience of a lifetime. We are after experienced travel agents with strong GDS knowledge and who are looking to make a career out of doing something different.

For more information please call Chandini on (07) 3123 6107 or click APPLY now.

Cruise Consultant

Sydney, \$40-50k + Uncapped Commission, Ref: 2421SJ1

Would you like to become a cruise expert and specialise in this niche travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning an uncapped commission in return within in a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression, a great salary & a CBD location are perks to this role.

For more information please call Sarah on (02) 9113 7272 or click APPLY now.

Leisure Travel Consultant with Own Portfolio Melbourne, \$55-65k, Ref: 2511HC1

This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working in a boutique agency. This is a great role for an experienced consultant and you will be selling cruises, groups, FIT and you will enjoy working in a fast paced, buoyant organisation where a key element of the position is working together in a strong team environment. Ideally you will have your own client base to bring with you.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

International Wholesale Travel Consultant

Perth CBD, OTE \$55-60k + Super, Ref: 2532SO1

This well respected travel company is expanding rapidly due to huge growth and they are looking for wholesale travel consultant to join their fun and enthusiastic team. This role is a fantastic chance to move to join one of the leading travel companies in the world. Every day will be different with plenty of inquiries coming through! Book hotel and flight reservations for individuals and groups via reservation system or direct with the suppliers and create tailor made itineraries.

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