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QF readying for LHR direct?

IN A move that could be viewed as preparation for the launch of mooted non-stop flights between Australia and London Heathrow, Qantas has strengthened its group workforce in the UK.

Six new recruits have joined the Australian carrier's sales team this month, Qantas has revealed.

The line-up includes an account manager of Specialist Markets, Megan Brinsley who will be tasked with increasing Qantas' MICE proposition and manage the Qantas groups business.

Overseeing QF's Corporate and Travel Management Company partners will be corporate account executives Angela Jacques and Pauric Gallagher.

Both execs will be responsible

for handling SMEs and sourcing new business, Qantas said.

On the leisure side of sales, Lauren Vella & Samantha Gemmell have been appointed as leisure account executives, assigned to drive new business development, while a new group sales support co-ordinator, Heidi Greenacre, has also been recruited to support "both trade and direct customers and ensure utilisation of the Qantas groups website".

QF currently operates daily A380 services to Heathrow from Sydney & Melbourne, via Dubai, but has earmarked a possible Perth-Heathrow route utilising Boeing 787-9s (TD 05 Aug).

On Fri, QF boss Alan Joyce said a non-stop service to London from Australia would result in Qantas having an improved operation into the United Kingdom.

Supertour to Mexico!

GLOBUS family of brands has confirmed next year's Supertour for dedicated travel agents will be hosted in Mexico in May.

To be in the running, agents need to be a top seller of Globus, Cosmos, Monograms and Avalon Waterways products - for more details, see today's cover page.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover wrap for Globus plus full pages from: (click)

- inPlace Recruitment
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Aussie Fiji visits plummet

THE number of Aussies heading to Fiji continues to fall this year, with new Fiji government data confirming a seventh month of declines was recorded in Sep.

The worrying trend stems back to Tropical Cyclone Winston which struck Fiji in late Feb, leaving a trail of destruction and closing numerous resorts.

Since then, and based on visitor numbers, Australians appear to be hesitant to visit the South Pacific island nation, with Fiji Bureau of Statistics' figures showing monthly drops as high as 9.6% (in Apr) and 8.1% (Jun).

Last month's provisional results were more encouraging, dipping 3.9% year-on-year to 35,478.

Also in Sep, visitor numbers fell significantly from the United States (-11.5%) & Japan (-13.8%), however both markets are minor compared to Fiji's reliance on the Aussie market, which represents about half of the inbound market.

New Zealand and Rest of Asia arrivals surged 13.8% and 36% respectively (the latter due to new direct flights from Singapore by Fiji Airways) and the overall

visitor tally to 71,758 - just 80 people less than last year.

Despite the ongoing dips from the Australian market, Fiji's year-to-date arrivals are up a healthy 4.2% to more than 583,500.

MEANWHILE, recently released hotel & tourist accommodation findings for Fiji confirm there was a 9.3 percentage drop in rooms sold (more than 47,000) during Q2 of 2016, compared to the corresponding quarter last year.

Overall takings from Fiji accom providers was down 5.3% during the quarter, to FJ\$229.8 million.

Win a trip to Austria

TRAVEL Daily readers have a few days left to enter a comp to win a trip to Austria, courtesy of Austria National Tourist Office and Emirates.

The comp is being run in **TD's** sister print title, **travelBulletin** & requires agents to design a tailor-made six-night rail itinerary through Austria incorporating hotels from the Austria Collection.

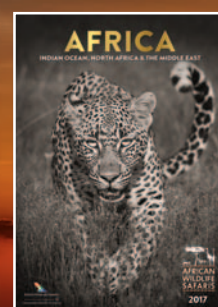
Entries close on 31 Oct - for full details, **CLICK HERE**.

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CLICK HERE for further details

Air India comp winner

AIR India has announced the Week 1 winner of its mini comp which has featured exclusively in **Travel Daily** (see page 4) as Solinda Person from Flight Centre.

Solinda has won two tickets to any Air India point in Europe.

MEL unveils T2 redevelopment



MELBOURNE Airport today unveiled upgrade plans for its International Terminal T2, involving four precincts for Duty Free, luxury shopping, gourmet dining and "an iconic laneway style retail offering".

"The transformation of T2 is an important step in Melbourne Airport's vision to create an airport that Melburnians can be proud of, and will offer travellers a shopping and dining experience on par with leading airports around the world," airport chief of retail Andrew Gardiner said.

The first phase will see a 30% increase in space for Duty Free shopping across both the arrivals and departures areas, while a dedicated luxury precinct will create space for high-end fashion.

An upgraded hospitality precinct will provide dining from quick eats to gourmet food and will maintain the airport's relationship with local chefs like Shannon

Bennett and Frank Camorra.

Construction has begun, with a staged opening from early 2017 and completion due early 2018.

HNA Hilton stake

CHINA'S HNA Group has continued to bulk up its tourism investments, revealing it will buy 25% equity interest in Hilton Worldwide Holdings from Blackstone.

The sale is worth approx US\$6.5 billion and is expected to be finalised in the Q1 of 2017.

Following Hilton's planned spin off of Park Hotels & Resorts and Hilton Grand Vacations at the end of the year, HNA will own approx 25% of all three companies.

The agreement allows HNA to appoint two directors to Hilton's board and shrinks Blackstone's interest in Hilton to 21%.

Locally, HNA Group has a 19.2% shareholding in Virgin Australia.

Radius Travel chair

TIMOTHY Fleming has been appointed chairman of Radius Travel's board of directors.

Fleming is the company's chief operating officer of travel and transport and has served on the board for two years.

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Wholesalers wowed by Kenya



SIX Australian wholesalers experienced Kenya on a recent famil to the country hosted by the Kenya Tourism Board.

The four-night trip coincided with the three-day Magical Kenya Travel Expo in Nairobi, an event which gave the wholesalers a

chance to meet with the industry.

They then enjoyed two nights in Laikipia in five-star luxury at The Sanctuary at Ol Lentille before flying to Masai Mara National Reserve for two unforgettable nights at Mara Expedition Camp.

Pictured from right are: Kerry Walters, The Africa Safari Co; Amanda Pasley, African Travel Specialists; Monet Tiran, South African Airways Vacations; Bart Druitt, KTB Australia; Ameer Burnicle-Tavita, Above & Beyond; Mara Expedition Guide; Lucie Lolicato, Outdoor Travel and Diana Lopez-Ruiz, Africa Adventure Consultants.

Six Senses Fiji gm

FORMER P&O Australian Resort general manager on Dunk Island and Brampton Island, Jason Kruse has been appointed as gm for Six Senses Fiji (**TD** 10 May).

Currently under construction on Malolo Island, the 26 villa resort is slated to open towards the end of next year.

Kruse has over 18 years experience in the hospitality and tourism sector and was more recently gm of Universal Resorts, Kurumba in the Maldives.

STA #BandannaDay

STA Travel is backing cancer charity CanTeen with a \$1,000 prize: share a selfie wearing a bandanna and tag STA using #BandannaDay, until 06 Nov.

Win with



Win two tickets from SYD or MEL to any European destination Air India flies

Answer each daily question correctly and send it to airindia@traveldaily.com.au

Week 2 Q2. How many flights in a week does Air India operate between Delhi and London?

Click here for rules for the competition.



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Virgin seat power deal

VIRGIN Australia is partnering with BAE Systems to bring power and charging solutions to the seats of all passengers on its Boeing 737-800 aircraft.

Under the agreement, Virgin will initially install its IntelliCabin In-Seat Power on one 737-800 for a trial period to gauge customer demand across its network.

BAE Systems says its versatile 110vAC and USB charging power solution offers a smaller footprint than other options available on the market without impeding on passenger legroom.

Virgin Australia head of product development Ben Asmar said the technology would support the carrier's wireless IFE system.

"This will also help us define the future of our inflight product as we evaluate enhancements and fleet updates," Asmar remarked.

The IntelliCabin product will be developed and produced in the US & is expected to enter service in the second quarter of 2017.

QF Spring Racing

QANTAS is offering travellers from Melbourne a chance to freshen up after race-day events at the Spring Racing Carnival.

The airline's "Spring Racing Revitalisation" pop-up in the MEL Qantas Club will provide services including massages and special drinks and dining options.



Window Seat

TALK about a social media faux-pas! British Airways seriously embarrassed themselves when they accidentally shared a post about hot airfares to London from rival carrier Virgin Atlantic.

In an attempt to save face they edited the post (**pictured** below) to add the caption: "finally we agree on something except for how to get there".

Fans of the BA Facebook page were having a field day with the error, writing cheeky comments such as: "I think someone's getting fired" and "Trying to get rid of some customers?".

Also having a field day was Virgin who went so far as to offer a free flight to the BA social media employee.

"As the individual must have had a bad day, we'd be happy to offer them a free flight to make up for it," Virgin Atlantic teased.



BUSINESS DEVELOPMENT EXECUTIVE

MSC Cruises is seeking a fulltime Business Development Executive for Queensland. The successful candidate will develop a strong sales strategy for direct and trade relations. Promoting and managing specific sales and marketing avenues, providing representation at consumer and trade events, weekly sale reporting to provide increase sales to meet company and state KPI's.

The successful candidate will have a proven track record of achieving sales targets, demonstrate professional sales skills to consumer and trade markets and have a strong analytical approach. Salary on application. Send written CV with covering letter to hr@msccruises.com.au by 28 October 2016.

Tuesday 25th October 2016

Eurowings price hold

GERMAN low-cost carrier Eurowings has introduced a new longer price-hold function on its website, allowing users to save a fare for 72 hours.

The "Save Your Price" service costs €2pp for short-haul legs or €10pp for long-haul and is also available to travel agencies.

The function can be used up to 21 days before departure on all three Eurowings fare types.

GA Heathrow shuffle

GARUDA Indonesia will maintain its reduced services from Jakarta to London Heathrow via Singapore through into Dec.

The carrier had previously operated five weekly services on the route but reduced frequencies to three in late Sep.

The Boeing 777-300ER service will return to 4-5 weekly flights during the peak season, from 14 Dec 2016 to 05 Jan, GDS show.

Gate 1 Signature trips

GATE 1 Travel has introduced a new Signature Collection which it says will combine luxury accom with value pricing.

The company's vp of sales and marketing Marty Seslow said the new collection offered "our most inclusive tours yet", with premier accommodation and "behind-the-scenes opportunities".

"For example, when in Rome, our group receives exclusive, after-hours access to Michelangelo's Sistine Chapel, which is a true once-in-a-lifetime experience," Seslow said.

Tours cover Europe, South America, Asia, Africa, the South Pacific and the Mediterranean.

FE files for Macao

TAIWAN'S Far Eastern Air Transport has filed to commence a twice-daily Kaohsiung to Macao service from 01 Dec, utilising MD80 series aircraft.

Who took home the biggest pay packet this year? Find out in the October issue of *travelBulletin*.

CLICK HERE to read

travelBulletin



Airbnb bunks in with World Cup



AIRBNB has made a new foray into major sporting events, announcing a partnership with the Japanese city of Kamaishi to help host visitors for the 2019 Rugby World Cup.

The website will help accommodate some of the 30,000 visitors expected when Kamaishi joins other Japanese cities staging World Cup matches.

The city was hit hard by the 2011 tsunami and can host only about 1,000 guests in hotels and 'ryokan' guest houses.

Cruise ships will also be considered for additional beds.

Kamaishi Mayor Takenori Noda is pictured, left, with Airbnb cofounder Joe Gebbia at a press conference in Tokyo to announce the new pact.

Christmas Comes Early with Garuda Indonesia Earn \$25 Gift Cards

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EXCITE Holidays, in conjunction with Greater Palm Springs, Visit Huntington Beach, American Airlines and Driveaway Holidays hosted eight lucky Express Travel Group agents on a recent famil

to the United States.

The group flew into LAX with American Airlines and set off on a road trip to Greater Palm Springs.

Staying at The Hyatt Regency Indian Wells, they experienced a Red Jeep desert adventure, took part in wine tasting, were taken on a hot air balloon ride and sampled the Californian cuisine.

Once in Huntington Beach, the agents stayed at Kimpton Shorebreak Hotel.

By day, they were given surfing lessons and took part in yoga on the beach and by night they enjoyed making s'mores at a beach bonfire as well as testing out the local nightlife.

Pictured above are the travel agents enjoying cocktails with a view at the Miramonte Resort and Spa and, **inset**, the group are taking in the views of Palm Springs from the sky on a hot air balloon ride.

Starwood recruits

CARYL Lee has been named as the account director for Hawaii leisure sales for Starwood's 11 resort properties in the state.

Lee has more than two decades of experience in Hawaii leisure travel and has previously worked with Starwood as their regional sales manager Hawaii.

Her new role will see her based in California.

AirAsia 50% discount

AIRASIA is offering up to 50% off short and long-haul flights.

The discount is available via airasia.com and the AirAsia mobile app from now until 30 Oct for travel between 09 Jan and 18 Jun 2017.



THE Passenger Movement Charge (PMC) battle continues with it being the subject of debate by the Senate Economics Committee this week. Basically, when new or amended legislation needs to be further probed and questioned the Bill is referred to a Senate Committee.

The Working Holiday Makers tax rate changes and the proposed increase by \$5 to the PMC have been granted this very referral. So the Senate Economics Committee will hold a Public Hearing tomorrow (26 Oct) in Canberra at which AFTA along with IATA, BARA, the Tourism & Transport Forum and ACCI will appear to make the case for why the changes being proposed need much further scrutiny than they have been given.

All groups appearing agree that the relevant Backpacker Tax rates and ancillary changes should be embraced, just not the increase to the PMC. AFTA and TTF commissioned a financial modelling exercise which was done by the economics team at KPMG. What this modelling found is that the forecast revenue that the government had indicated it wished to draw from the Backpackers Tax will well and truly be achieved without the need to increase the PMC. This is a critical and important aspect to this entire process that the government has gone down.

When the Treasurer first announced the changes to the Backpacker Tax he said that the package **MUST** "wash its face". Which means that the tax take from the package must equal the revenue target that the government set. Curiously the modelling that has been commissioned, which will be tabled at the Senate Economics Committee tomorrow, shows that the package does "wash its face" well and truly and in fact deliver to the government a very nice dividend, all without touching the PMC.

So as I said, the battle continues in Canberra as we make the point that the Passenger Movement Charge, which already collects some \$1 billion annually at its current cost of \$55, is well and truly a significant contribution to the revenue buckets of government and that at this time and for this purpose the PMC is not the place to "top up" an already fully funded package the likes of the Backpackers Tax Package.

The outcome of all this is likely to become apparent the week of the 07 Nov when Parliament resumes and both the House of Representatives and Senate return to vote on the various Bills before them.

We will do what we can to the very end to stop the PMC increase, but at the end of the day the government is the government.

Mad Los Cabos push

MAD Mex Fresh Mexican Grill and Los Cabos Tourism have partnered up for a Day of the Dead-inspired campaign with 10,000 prizes up for grabs.

CLICK HERE to enter online.

HU Shenzhen boost

THROUGHOUT the next two months Hainan Airlines will be launching five new international services from Shenzhen in China to New Zealand (**TD** 04 Oct), Vietnam and Thailand.

The carrier will debut a twice-weekly service to Danang, Vietnam on 28 Nov followed by thrice-weekly and twice-weekly services to Thailand's Chiang Mai and Phuket on 15 & 17 Dec.

The airline will then fly directly between Shenzhen and Nha Trang, Vietnam on 18 Dec before launching a thrice-weekly service to Auckland on 29 Dec.

G Adv 2017 hotspots

G ADVENTURES has announced its top four travel hotspots with a difference for 2017 for travellers seeking a more off-the-beaten-path experience.

Topping the list is Montenegro, a Balkan country popular for celebrity visits, with G Adventures launching new sailing trips around the "surprisingly affordable" destination.

Coming in next is Iran, with the company seeing sales of tours in the country up 79% on last year thanks to the lifting of sanctions and increased investment in tourism infrastructure.

In third place is Greenland with a prediction it will be the 'new Iceland' for 2017.

Finally G Adventure has listed 'The Stans' - Kazakhstan, Kyrgyzstan, Tajikistan and Uzbekistan after visa restrictions relaxed in Central Asia.

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Tuesday 25th Oct 2016

Fort Worth ale trail

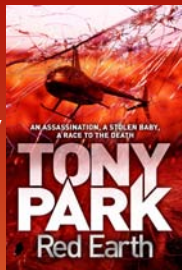
TEN craft breweries are in the spotlight following the Fort Worth Convention & Visitors Bureau's launch of the Fort Worth Ale Trail.

Visitors who complete the first half of the trail and obtain a unique stamp from each brewery on their Ale Trail Passport can redeem a bottle opener, while those who finish the trail can pick up a t-shirt from the Main Street Visitor Center.

For more on the experience, see fortworth.com/aletrail.

Win Red Earth by Tony Park

This week **Travel Daily** and Swagman Tours are giving five lucky readers the chance to win *Red Earth* by Tony Park.



On the outskirts of Durban, Suzanne Fessey fights back during a vicious carjacking. She kills one thief but the other, wounded, escapes with her baby strapped into the back seat. Called in to pursue the missing vehicle are helicopter tracker pilot Nia Carras from the air, and Mike Dunn, a nearby wildlife researcher, from the ground. But South Africa's police have even bigger problems: a suicide bomber has killed the visiting American Ambassador, and chaos has descended on Kwa-Zulu Natal. As the missing baby is tracked through wild game reserves from Zululand to Zimbabwe, Mike and Nia come to realise that the war on terror has well and truly invaded their part of the world.

To win, simply be the first person to send through the correct answer to the question below to:

tonypark@traveldaily.com.au

Name the wildlife researcher in Tony Park's new book?

New Scenic hotel

A **SECOND** company has revealed plans to build a five-star hotel in Dunedin, just weeks after survey work began on a site of another proposed five-star hotel (TD 05 Oct).

The Scenic Hotel Group said it intends to open a 120-room hotel in 2018, but owner Lani Hagaman has warned about the size of the Dunedin market, *Radio New Zealand* is reporting.

"It's definitely a smaller market - there is not the need for two five star hotels in Dunedin, so it will take a while for that to sort of pick up," she said.

New Air India app

AIR India has launched a new application which allows users to book and pay for a flight quickly by scanning their passport and credit card.

Bookings can be fully managed on the platform which has also been integrated with Air India's Flying Returns loyalty program, allowing passengers to keep track of their points.

Rees heli-wine tour

THE 'Ultimate Heli Wine Tasting Experience' has been introduced at the Rees Hotel Queenstown.

Two nights of accom is included, along with a helicopter ride over the city, lunch and wine tasting at Mt Difficulty Winery and a visit to Rippon Vineyard & Cardrona Pub.

The package is designed for a minimum of two people and includes a wine director.

Two people can lock in the experience for \$2,320pp, or a group of four for \$1,195pp, email reservations@therees.co.nz.

MU Panasonic deal

CHINA Eastern Airlines' 35 new A350s and Boeing 787 aircraft will be fitted with Panasonic Avionics Corporation's eX3 inflight entertainment systems and wi-fi connectivity service.

The move will see all of the airline's wide body fleet equipped with Panasonic's comms service.

Nevada on show for Aussies



AUSSIE and Kiwi wholesale and tour operator partners let loose on fairs prior to the 2016 Nevada Governor's Tourism Summit.

The Parks & Nature program started with a race at Speed Vegas, followed by a Helicopter Tour of the Grand Canyon, Valley of Fire State Park, Cathedral Valley, Great Basin National Park and Lake Tahoe, while the Ghost's

and Ghaunts program stopped overnight in Las Vegas, Carson City, Tonopah and Rhyolite.

Pictured are: Yvette Castro, Flight Centre; Michaela Jones, Amex Centurion; David Lusvardi, Travel Nevada; Tim Bowry, Excite Holidays; Corey Marshall, Canuckiwi Ltd - Travel Nevada; Zoe Macfarlane, Jucy and Bridget Fogarty, House of Travel.



This month, *Travel Daily* and Vanuatu Tourism Office, Air Vanuatu and Tamanu on the Beach are giving readers the chance to win a trip to Vanuatu including:

- Five (5) nights run of house accommodation at the newly reopened Tamanu on the Beach including daily a-la-carte breakfast
- Return transfers courtesy of Tamanu on the Beach
- Two complimentary return economy class tickets on Air Vanuatu from Sydney or Brisbane to Port Vila.

To win, answer each daily question correctly and have the most creative final answer. Send your entries to vanuatucomp@traveldaily.com.au

16. What is the name of Vanuatu's largest cave?



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Sales Professional

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Events - BDM

Sydney, Salary \$70K + super + incentives

This highly awarded venue with high-end clients is the home to some of Sydney's leading events & conferences across multiple sectors. Build & manage this high-end portfolio in the govt & associations sector for this iconic venue.

Call Peter or [click here](#)

Domestic Corporate Travel Cons

Sydney - city fringe, Salary from \$50K + super

Work with a variety of SME accounts & occasionally larger portfolios in this professional, boutique agency with a supportive management team. Must have strong fares & ticketing exp and exposure to Serko or Concur an adv.

Call Ben or [click here](#)



Working in partnership with the Australian Travel Industry

Homeworking Cruise Travel Consultant

Australia Wide, Base plus Uncapped Comms, Ref: 25315Z1

A unique opportunity has presented itself with an Online Travel Agency with a cruise focus. Looking for an experienced travel consultant that has good knowledge of the cruise industry to work from home! Base retainer is on offer which is a massive selling point for a home working role & warm leads are provided, if you do have your own client base, it would be an advantage but not essential. We are looking for confident sellers and passionate consultants & someone able to close a deal.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Corporate Fares/Ticketing Expert

Sydney, Up to \$75k package DOE, Ref: 2496PE1

Awesome opportunity for an airfares expert to join a leading ultra premium travel company based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

VIP Corporate Travel Consultant

Melbourne, Up to \$65k + Super, Ref: 2476HC12

This high-end corporate travel company is one of the most reputable companies in Melbourne. It is a close knit team known for their exceptional customer service and excellent reputation in the corporate sector. You will work towards KPIs and you would be putting together complex itineraries. A strong GDS is a must. We are looking for consultants with a passion for customer service and you will be rewarded for your hard work with excellent career progression and a great salary package.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Strategic Team Leader

Adelaide, Circa \$50-55k + Comms, Ref: 2492SO1

We are recruiting a team leader to compliment the existing team of this award winning agency. This organisation truly believes in rewarding and recognising its loyal staff, and the longevity that it creates within its staff, speak for itself. You will be an experienced international leisure consultant and you will be interested in moving into a supervisory role where you will be involved in making more strategic decisions. Make the decision now that you should have made years ago!

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Reservation Sales Travel Agent

Sunshine Coast, \$40-50k + Uncapped Commission, Ref:2338CN1

How would you like to join a well established travel agency? If retail is your forte and sales are your passion then you must apply now. You will have sound knowledge of cruising and be able to work towards targets. A natural flair of upselling and cross selling combined with GDS skills will ensure you will be rewarded with an amazing career and uncapped commission structure. If you would like to become your own product expert and grow within the company then what are you waiting for?

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, \$65k + Super, Ref: 2454SJ1

To tie in with ongoing success across the Sydney corporate travel industry we are on the look out for a Corporate Travel Consultant to join a leading travel management company in their luxurious offices in Sydney. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this boutique employer.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Learning & Development Executive

Melbourne, \$70k + Super, Ref: 2516KF3

A growing global travel & concierge company are looking for a permanent learning & development executive to join their team. With offices across the world, this business is going from strength to strength and now looking for a dedicated and experienced trainer to be part of this building business. The role would initially involve learning and delivering the company induction to new starters as well as designing training that can be delivered remotely to other offices in the APAC region.

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

International Wholesale Travel Consultant

Perth CBD, OTE \$55-60k + Super, Ref: 2532SO10

This well respected travel company is expanding rapidly due to huge growth and they are looking for wholesale travel consultant to join their fun and enthusiastic team. This role is a fantastic chance to move to join one of the leading travel companies in the world. Every day will be different with plenty of inquiries coming through! Book hotel and flight reservations for individuals and groups via reservation system or direct with the suppliers and create tailor made itineraries.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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online... on mobile... in branch