



Travel Daily

First with the news

Friday 28th October 2016



Hayman special

ONE&ONLY Hayman Island is having a special summer sale, offering a deal on five-night stays including breakfast, dining and bar credit from just \$1,999 per person twin share.

See **page eight** for details.

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Dreamliner Return fares to Milan starting from \$1063*

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STPC on outbound at airside Holiday Inn Express transit hotel (Indian visa not required)

Spirit's 2018 return to Oz

CARNIVAL Cruise Line has backflipped on plans to deploy *Carnival Spirit* to China in 2018, instead returning the vessel to Australia after its drydock in Singapore in May that year.

"After looking at the results, after looking at the bookings you've made, after looking at the net promoter scores of guests on board, Carnival Corporation changed their mind," Jennifer Vandekreeke, vice president Australia, Carnival Cruise Line told delegates this morning at the 2016 World's Leading Cruise Line's Summit on *Spirit*.

The decision to pull the ship from China for the northern

summer was "a sensible business move" based on the popularity of the line's operations in Australia and associated capacity needs, Vandekreeke said.

From Apr-Dec 2018, Carnival will offer 35 new cruises to and from Australia, including two 19-night repositioning cruises between Sydney and Singapore and seven - 12 night itineraries to Vanuatu, Fiji and New Caledonia.

Spirit will show off her refurb on a 06 Jun departure from Singapore, stopping by Thailand, Indonesia, Darwin and Port Douglas, including Carnival's maiden call to Gladstone, Qld.

Carnival Legend will also return to local waters in Oct 2018, sailing three more cruises, in addition to her seven in early 2018.

More cruise news on **page two** and **page three**.

Dreamlines local md

CRUISE industry figure Alastair Fernie has been promoted to managing director of Dreamlines Australia, operator of the CruiseAway online retailer.

Fernie is a past gm of Harvey's Choice Holidays where he launched Harvey's Choice Cruising before creating The Cruise Team, now part of Helloworld wholesale group.

He also spent time as general manager of Ecruising.

Founder and md of German-based Dreamlines Felix Schneider said Fernie's experience would be essential for growth in Australia.

Fernie joined Dreamlines in Apr and replaces Fabian Scholz.

Dreamworld delays

THE Dreamworld Memorial Day and re-opening of the Park planned for today following the deaths of four park visitors earlier this week (**TD** Wed) has been postponed until further notice.

Today's issue of TD

Travel Daily today has seven pages of news, including a photo page for ATEC plus full pages from: (click)

- One&Only Hayman Island
- Travel Trade Recruitment

Travel Daily

on location
at Sea

Today's issue of **TD** is coming to you courtesy of Carnival Australia as we report from the 2016 World's Leading Cruise Lines Summit.

AROUND 200 agents and 100 cruise line reps jumped aboard *Carnival Spirit* in Sydney yesterday for the start of the 2016 World Leading Cruise Lines Summit.

The three-night conference will be a combination of business and fun - as is Carnival tradition.

Last night MC Larry Emdur set the energy and got the summit rolling at a welcome cocktail reception before delegates set about exploring the vessel.

Jennifer Vandekreeke, vice president Australasia, Carnival Cruise Line kicked off the day with a full dose of energy, waking the daring up with a gruelling Bootcamp at Sea.

This morning agents were brought up to speed on the latest announcements and updates from Carnival Australia, P&O Cruises & Princess Cruises.

Tomorrow will bring another business session, with updates from the remaining Carnival brands along with a number of other surprises.

Tempo is... **Croatia**

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Vale John Alderson

TRAVEL industry stalwart John Dudley Alderson passed away on 27 Oct following a long battle with cancer.

Alderson, known to many as 'JDA' started his distinguished airline career with Qantas in 1958 before moving to Cathay Pacific in 1974 to take on the position of general manager.

He was well-known for his family trips to Hong Kong and Europe and hosting Cathay Pacific's Orient Express to AFTA.

John is survived by his devoted wife Julie Alderson and their three children.

At John's request, the family will be holding a private funeral.

Kidman video award

ETIHAD Airways has won a 'Best Original Video' accolade for a short film promoting its A380 and starring Nicole Kidman, awarded by the Airline Passenger Experience Association (APEX).

QF excess bag fees rise

QANTAS passengers travelling with additional baggage on domestic flights will encounter higher charges from today following the first review of its fee structure in two years.

The revised extra and excess luggage charges - which vary from \$5 to \$30 - apply if paying on qantas.com and at the airport.

Increases have seen the price of Additional Baggage that is pre-purchased via qantas.com rise from \$30 per piece to \$35, with

the equivalent Qantas Frequent Flyer points value changing from 4,000 to 4,500.

The price for Airport Excess Baggage purchased at domestic airports has jumped a whopping 42%, from \$40 to \$70 for the first extra piece, and from \$60 to \$90 for the second extra piece.

In addition, Airport Heavy charges have changed from \$30 to \$50 for each piece weighing over 23kgs.

"Qantas has generous checked baggage limits compared to other airlines, so there's a very small percentage of customers who actually have to purchase additional baggage," a Qantas spokesperson told *Travel Daily*.

"For those customers who think that their baggage will exceed their Qantas checked baggage allowance, we encourage them to plan and pre-purchase their additional baggage on qantas.com or through their travel agents."

Princess world cruise

PRINCESS Cruises' longest world cruise has been revealed, departing Sydney in Jun 2018 for a 106-night circumnavigation.

Travelling on *Sea Princess*, the cruise will visit 40 ports in 27 countries, covering 32,000 nautical miles in the process.

Fares for the full itinerary start from \$21,999ppts.

Peugeot bargain

DRIVEAWAY Holidays has released hot pre-Christmas Peugeot specials for Australian travellers heading to Europe.

Collect and/or return the vehicle within France to receive 15 free days on all models or collect and/or return outside of France to snag five free days plus free delivery and collection fees.

Lead-in prices start at \$1,398 for 36 day's lease of a new tax free Peugeot for travel in France.

The deal is valid for bookings made before 31 Dec for pick-up between 01 Jan & 31 Dec 2017.

Call 1300 363 500 for info.

EK 777X AVANT IFE

EMIRATES has inked a multi-million dollar agreement with Thales to equip its first 50 Boeing 777X aircraft with Thales AVANT inflight entertainment systems.

The new technology will be fitted on the planes which will be due to be delivered from mid-2020.

DAILY A380 FROM SYD-ICN
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www.aaappointments.com.au

P&O releases ship design

P&O World Cruises has unveiled key design details of its newest 5,200-passenger ship which is set to enter the market in summer 2020 (TD 31 Dec 15).

The yet-to-be-named liner

will feature The Dome - an all-weather entertainment and dining space which will be housed under a clear sky dome and include a pool, retractable stage and water features.

The ship will have glass walls over three decks to bring in more light, 17 places to eat, 12 to drink and four swimming pools.

"Our vision is to offer the next generation of British guests the holiday of a lifetime on the next generation of P&O Cruises ships," P&O World Cruises senior vice president Paul Ludlow said.

He said the newbuild would bring an array of fresh cruising experiences to guests and attract newcomers to the brand.

The line has also announced it will be throwing the naming process of the new ship to out to the public with the voting to formally begin next year.

Cruises will go on sale in 2018.

B&R launch local trips

BUTTERFIELD & Robinson has relaunched Australia into its touring program, unveiling four new adventures Down Under.

The fresh itineraries include an eight-day Tasmania Walking tour from \$10,480pp and a seven-day South Australia Expedition taking in the Flinders Ranges, Barossa and Clare valleys and Kangaroo Island from \$10,780pp.

Also debuting is the four-day Sydney Active Experience with accommodation at Park Hyatt, a private cruise of the harbour and scenic flight, from \$8,095pp.

In addition there is a Sydney Family Adventure available from \$5,370pp exploring the Blue Mountains, Bondi Beach and behind the scenes at Taronga Zoo.

Butterfield & Robinson's president and ceo Norman Howe said he was "particularly excited" about launching tours in Australia, a "world of contrasting and unforgettable experiences".



Window Seat

THIS week Londoners who are sick of being jammed like sardines on the tube can hail themselves a unicorn cab to work instead.

Carriages drawn by the colourful creatures (pictured below) are picking people up from unicab stops across the city as part of a campaign by UK mobile network Three.

Newly launched ZTE Blade V7 phones will be on hand in each ride for passengers snap the sights they'd usually miss on the underground.



PRINCESS ACADEMY

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More to Africa than the Big 5



"THERE'S so much more to Africa than the Big Five", was one of the key messages delivered by the marketing director of South Africa's Luxurious Sabi Sabi Private Game Reserve, Jacques Smit at a function in Sydney last night.

Sabi Sabi Private Game Reserve is a collection of four lodges and camps, bordering Kruger National Park, situated within the largest proclaimed private reserve in Africa - the Sabi Sand Wiluini.

The portfolio, all part of National Geographic's Unique Lodges of the World Collection, includes the six suite Little Bush Camp, 25 suite Bush Lodge, eight suite Selati Camp & 13 suite Earth Lodge.

Speaking to media, Smit said 'the Big Five' phrase had been "overly marketed", saying Sabi Sabi aimed to provide "a complete holistic safari experience".

"Touch on the Big Five...but expose guests to endangered species such as wild dog, cheetah, stop in the middle of a 500 herd of wildebeest," he urged.

Aussie travellers continue to be a dominant market for Sabi Sabi Private Game Reserve, currently the second largest market, but far off the United States which accounts for 30% of business.

Smit also thanked travel agents for their support of Sabi Sabi, all of which is directed back through wholesale partners in Australia.

Hosted at Neil Perry's Rockpool restaurant in Sydney, the celebrity chef himself spoke fondly of his experiences at Sabi Sabi.

Smit (left) is pictured at last night's event at Rockpool with Sam Perry; Janaya Birse, Sway Communications; chef Neil Perry and Rob Gurr from YNOT Concepts.

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Three great resorts, LIMITLESS POSSIBILITIES



Tesla car rentals

CANBERRA customers will be able to rent a Tesla Model S with Thrifty Australia from mid Nov.

Group ceo Rohan Lund said the decision to introduce the vehicle to the Canberra fleet was "an acknowledgement that the nation's capital had done more than most to support the uptake of electric vehicle technology".

Troovo automation

AUSTRALIAN technology startup company, Troovo, has launched a new tool which promises to eliminate manual data and travel transaction processing, allowing agents to operate more efficiently.

The platform is fully-integrateable with GDSS, online booking tools and third party systems, with customers reporting a return on investment within six month of deployments.

Fully-automated, the platform has the ability to add client specific transaction fees as configured, produce invoices and itineraries, deliver documents via email, collect data for reporting purposes and more

For information on Troovo visit www.troovo.com.

Black Watch upgrade

FRED Olsen Cruise Line's 804-passenger *Black Watch* vessel is set to commence a multi million pound refurbishment from 20 Nov .

The ship will be dry docked at the Blohm + Voss shipyard in Hamburg, Germany where she will undergo a series of engineering works, general maintenance and upgrades.

Once complete, *Black Watch's* 423 cabins will boast revamped bathrooms, new in-cabin TV systems, safes and minibars.

Garden Cafe will be converted into a new restaurant named Brigadoon and the Braemar Courtyard will be transformed into a specialty dining area called The Black Watch Room.

She will re-commence her cruise season from London Tilbury on 15 Dec.

Lux Retreats into NZ

LUXURY Retreats has added 10 deluxe private homes in the South Island of New Zealand to its expanding portfolio.

New locations include Wyuna House in Glenorchy, a destination featured in the *Lord of the Rings* movies and The Lodge at the Hills in tourist hot-spot, Queenstown.



Adventure Travel Consultant - Full Time

Tucan Travel is a leading Adventure Travel tour operator/wholesaler and we are looking for an enthusiastic, passionate, experienced, self motivated and dynamic person to fill the position of Adventure Travel consultant in our Sydney office.

This is an exciting and rewarding job for anyone who is passionate about interesting and adventurous destinations with a strong focus on Latin America. The job will involve specialist consulting on worldwide adventure products, dealing with both travel agents and direct clients and ensuring a high level of customer service is maintained.

The ideal candidate will have prior sales and consulting experience in the travel industry, be well travelled, have a passion for adventurous destinations, able to demonstrate ability to drive and improve sales, have good communication and computer skills and want to work in a relaxed and friendly environment.

If you are interested the above position please send your CV to lisa@tucantravel.com. Only applicants with industry experience and a resident of Australia will be considered.

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Making change work for you



Introducing operational change, particularly new technology, requires a proactive approach

to allay emotional resistance whilst making the most of the opportunity to optimise end-to-end processes and automate non-value-added tasks. Business process reengineering (BPR) is the analysis and redesign of workflows that does exactly this and plays an important role in the implementation of new technology.

Over the last several years technology in the field of change management has led to rapid advancements in **collaborative project management, eLearning and online guidance**. Tramada Systems has undertaken extensive market research to discover best practice in these areas to be integrated into our learning program and core technology.

We use a cloud based shared project management tool affording transparency, clear communication and accountability between the Tramada implementation team and the client to better manage the BPR process.

New interactive eLearning will be available in short, intuitive, mobile-friendly and web-based modules that supports learning anywhere, anytime.

Exciting new technology will be embedded within core tramada® that when required offers simple, hand holding of steps or processes on the system.

Tramada's goal is to ensure our travel agencies achieve the best results and consultants are using the product confidently and effectively as quickly as possible.

For more information on how Tramada can help **reengineer your business** contact sales@tramada.com

Brenton Fear, Head of Operations, Tramada – your technology partner



TIME's mentoring graduates



A NEW group of graduates emerged this week from the development programs of the Travel Industry Mentor Experience (TIME), celebrated at an event supported by Egencia and ONYX Centre Source.

Uniworld md Fiona Dalton was guest speaker, sharing details about her career and how to best seize opportunities with guests.

Egencia director of account management Jacqui Timmins acted as MC and showed off the

company's new Sydney offices.

As TIME approaches its 7th year, the not-for-profit is preparing to welcome its 25th intake and is aiming to assist its 200th mentee by the end of 2017.

Pictured in the back row are (mentors) Craig Adamson, Louise Millmore, Fiona Dalton, Justin Montgomery and Sandeep Shastri, and in the front are (mentees) Nicholas Richards, Lisa Wallace, Samantha Davies, Melissa Stewart, Claire Haggarty and Danilo Curcuruto.

New Vanuatu hotels

VANUATU has welcomed its newest resort, offering five villas on an island in the north of Efate.

The recently opened Moso Vanuatu has a beachfront position in a largely untouched area, with a bistro open to both guests and day visitors.

MEANWHILE, the Ramada Resort Port Vila (**TD** 29 Aug) is now accepting bookings ahead of its opening in Apr 2017.

The four-star property will have 80 rooms and is located at Erakor Lagoon, 5 mins from Port Vila.

Sunshine Coast sale

SUNLOVER Holidays has released a series of accom and touring offers under the banner "Sunshine Coast on Sale".

The deals are available for travel until 31 Mar and must be booked by 18 Nov.

Specials coincide with events including the Ginger Food & Flower Festival (20-22 Jan), the Mooloolaba Triathlon (10-12 Mar) and the Noosa Festival of Surfing (10-17 Mar).

For the full range of properties and packages, **CLICK HERE**.

Crystal and Peninsula

CRYSTAL Cruises has teamed up with The Peninsula Hotels to offer an inaugural Crystal AirCruises journey aboard a customised Boeing 777-200LR, visiting 10 cities worldwide from 31 Aug.

The 27-day itinerary starts in New York and links 10 Peninsula properties in destinations including LA, Tokyo, Shanghai and Hong Kong before ending in Paris.

Events arranged in each location include a roof-top cocktail party in NY and a lunch excursion from Paris to the region of Champagne.

Bookings open 01 Nov, with prices from US\$159,000ppts.

Friday 28th Oct 2016

Win Red Earth by Tony Park

This week **Travel Daily** and Swagman

Tours is giving five lucky readers the chance to win **Red Earth** by Tony Park.

On the outskirts of Durban, Suzanne Fessey fights back during a vicious carjacking. She kills one thief but the other, wounded, escapes with her baby strapped into the back seat. Called in to pursue the missing vehicle are helicopter tracker pilot Nia Carras from the air, and Mike Dunn, a nearby wildlife researcher, from the ground. But South Africa's police have even bigger problems: a suicide bomber has killed the visiting American Ambassador, and chaos has descended on Kwa-Zulu Natal. As the missing baby is tracked through wild game reserves from Zululand to Zimbabwe, Mike and Nia come to realise that the war on terror has well and truly invaded their part of the world.

To win, simply be the first person to send through the correct answer to the question below to:

tonypark@traveldaily.com.au

What animal features on the cover of the 2017 Swagman Tours brochure?

Xmas on the Murray

CAPTAIN Cook Cruises has a seven-night Christmas cruise on its *Murray Princess*, leaving Mannum 23 Dec, from \$2098pp. More at captaincook.com.au.

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THE Australian Tourism Export Council (ATEC), in partnership with Tourism & Events Queensland, recently held the 17th annual Inbound Up North (IUN) event - a three-day program of meetings and networking events aimed at raising the profile of the region as an int'l tourism destination.

ATEC Managing Director Peter Shelley said the area has a strong international reputation.

"This is a great opportunity for local tourism businesses to update the international market on what they have to offer."

Over 150 people participated, with a Welcome Function held at the Pacific Hotel Cairns, a full day Buyer-Seller meetings conducted at Pullman Reef Hotel Casino, an evening function at ZOOM's Wildlife Terrace, a famil activity day and a farewell dinner at the new Ochre Restaurant.

"In light of the very positive

year for inbound tourism in our region, this event provided the perfect opportunity to send a clear message to our international clients that North Queensland has a compelling travel offering which is going from strength to strength," said North Queensland ATEC Committee Chair Kevin Parise.

Qantas is a major sponsor of Inbound Up North.

CHERYL

Kelly, NQ ATEC branch manager and Kevin Parise, NQ ATEC branch chair.

PERFORMERS

- Megan McDowell, Mia Bolger and Keesha McLean, Cairns Voice Studio.

WORKSHOP

Day - with Jasmine Porteous, Castaways Resort & Spa and delegate.

CAROLINE Densley, Diverse Travel Australia and Marc Sleeman, Tourism Kuranda.

SALVATORE Busardo, Mantra Group; Caesar Wei, Australian Tours & Travel and Lachlan Rentell, The Oaks Group at the Farewell Dinner.



ON THE famil - Alexandra Martins-Halbert, Australia One; Zac Onfray, Hamilton Island and Nicola Trosser from Goway.

Inbound Up North international drive



TEAM

Sea Turtle: 'Capture Cairns & North Queensland' Instagram Challenge winners at the Farewell Dinner.

DELEGATES socialising on the rooftop of the Pacific Hotel Cairns for the Welcome Function.

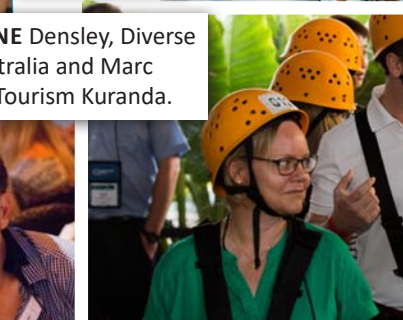
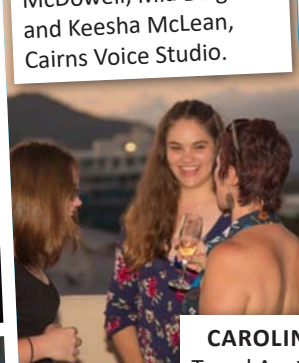


AT THE Welcome Function - Chris Forde, Helloworld; Emma Wolstencroft, Quicksilver Group and Andrew Dineen, Parker Travel Collection.

JENNY Viali, Qantas with Elizabeth Webb, NQ ATEC Committee.



DRINKS at the Opening Function - Rosalind Harries, NQ ATEC Committee & Vicki Malcher, Abercrombie & Kent.



Boeing 777 wind back?

THE production of Boeing 777 aircraft may slow down to 42 jets per year from the current 100, revealed group chief executive Dennis Muilenberg.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Take advantage of **globalCARS'** newly released Citroen Europass Earlybird European program and save up to \$1,000. The special covers 15 locations in France and 14 depots in other parts of Europe including London. More information available at globalcars.com.au.

Stay seven days at **VOMO Fiji** and pay for five from now until 23 Dec. The package start from AU\$1078 per person. **CLICK HERE** for more.

InterContinental Bali is offering free airport transfers for three-day stays or more between now until 23 Dec. **CLICK HERE** to book.

Receive two complimentary drinks daily when staying at either **Outrigger Waikiki Beach Resort**, **Outrigger Reef Waikiki Beach Resort**, **OHANA Waikiki East** or **Ohana Waikiki Malia**. Free beverages are redeemable at Dukes Waikiki, Hula Grill, Kani Ka Pila Grille or Rivals. **CLICK HERE** to take advantage of the offer.

Amadeus/Derbysoft

A **PARTNERSHIP** has been struck between Amadeus and DerbySoft to connect hotels to metasearch engines and online travel agents to help them better compete.

The collaboration will allow hoteliers, no matter how big or small, to optimise their marketing budget, boost bookings and achieve new levels of growth.

Amadeus' director of hotel distribution Peter Waters said the group "prides itself on playing at the forefront of tech and the partnership with DerbySoft reflects this".

Holiday Inn St Marys

IHG has announced it will open a new hotel in St Marys, Sydney.

The 123-key Holiday Inn Sydney St Marys is located 45km west of the CBD and sits within the St Mary's Rugby Leagues Club entertainment precinct.

BA to Ft Lauderdale

BRITISH Airways will launch a four weekly service flying between London Gatwick and Fort Lauderdale, due to commence from 06 Jul, according to agent GDS displays.

WLCL's warm welcome



CARNIVAL Australia welcomed their top agents to the 2016 World's Leading Cruise Line summit last night at a welcome cocktail reception.

"We have almost 200 of the best travel agents on the planet in this room right now!" Jennifer Vandekreeke, vice president Australasia, Carnival Cruise Line told attendees.

"We are so happy that you guys are our partners in building the cruise industry here in Australia -

20% a year for ten straight years growth and you made it happen"

Pictured are: Simon Cheng, vp sales and marketing, P&O Australia; Stuart Allison, vp Australia and New Zealand, Princess Cruises; Tara Russell, president Fathom; Tony Kaufman, executive vp international operations, Princess Cruises; Gordon Ho, senior vp global marketing, Princess Cruises and David Rousham, vp international development, Carnival UK.

WIN A TRIP TO VANUATU



This month, *Travel Daily* and Vanuatu Tourism Office, Air Vanuatu and Tamanu on the Beach are giving readers the chance to win a trip to Vanuatu including:

- Five (5) nights run of house accommodation at the newly reopened Tamanu on the Beach including daily a-la-carte breakfast
- Return transfers courtesy of Tamanu on the Beach
- Two complimentary return economy class tickets on Air Vanuatu from Sydney or Brisbane to Port Vila.

To win, answer each daily question correctly and have the most creative final answer. Send your entries to vanuatucomp@traveldaily.com.au

19. What is the hashtag for Vanuatu Tourism?

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One&Only

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Great Barrier Reef

SUMMER SALE

For a limited time only, book your next escape to One&Only Hayman Island, in the heart of Great Barrier Reef with a special Summer Sale offer. Enjoy the resort's serene natural beauty, endless adventure and experience unforgettable moments at Australia's iconic private island resort.

Enjoy five-nights' luxurious accommodation, daily breakfast in Pacific overlooking the Coral Sea, a dining and bar credit to the value of \$500, a \$100 One&Only Spa morning massage credit per person, Island Escapade snorkelling excursion, plus use of the One&Only Fitness Centre, non-motorised watersports and selected resort activities. From \$1,999 per person twin-share.

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Wholesale Travel Specialist

Melbourne, Up to \$55k + Super, Ref: 2553HC1

This is a fantastic opportunity to join the New Zealand tour division of a well-known wholesaler in Melbourne. We need an experienced consultant who is passionate about all things New Zealand and is very farsavvy. Great role for a consultant who wants variety in their role. Use your product and destination knowledge to recommend and sell tours using back of house reservations system and GDS. Monday to Friday role with rotating Saturday roster. Fantastic team environment and work/life balance.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Glenelg, Circa \$45-48k + Super, Ref: 2492SO5

This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the busiest city agencies. This is a great role for an experienced consultant and you will be selling cruises, groups, FIT and you will enjoy working in a fast paced, buoyant organisation where a key element of the position is working together in a strong team environment. You will have a good general knowledge of worldwide destinations.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Luxury Cruise Consultant "With a Difference"

Sydney, Top \$\$\$ on Offer, Ref: 2550PE1

In this position you will be responsible for selling luxury cruises to the discerning traveller via inbound and outbound phone & email sales. Utilise warm & hot leads / enquiries to generate sales & grow long-term customer relationships. 6 weeks training provided so that you have the skills to enable you to develop rapport with your client and create holiday dreams. Work directly with consumers to provide a personalised luxury customer service experience. A background in sales is of advantage.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Sales Guru

Gold Coast, \$40-50k + Uncapped Commission, Ref: 2216CN1

Can you use magic to sell a worldwide experience? If you have a passion for domestic and international travel and sales then apply now. You will be working towards kpi's and targets to earn well deserved commission and hold a strong ground to building your career. You will ideally be experienced within the travel industry and have an understanding of the sales cycle. Long term career progression, a great salary & a CBD location are perks to this role. Don't wait any longer this job won't last.

For more information please call Chandini on
(07) 3123 6107 or click [APPLY](#) now.

P/T Indian Subcontinent Travel Specialist

Melbourne, Attractive Package Pro-rata, Ref: 2252KF1

Do you have experience building tailor made trips to Indian Subcontinent? Have you travelled the area extensively? My client a luxury tour operator requires a Tailor Made Consultant with direct experience of these fantastic destinations. Your role will be to tailor make holidays over the phone whilst working towards sales targets. You will ensure that all hotels, flights and excursions are booked correctly and maintain exceptional customer service in this fast paced travel environment.

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Conference & Events Manager

Perth CBD, \$60-65k, Ref: 2512SO6

If you have experience of running big conferences and weddings with large numbers of participants, then you may be ready to step into this key position within a large hospitality group. You will need to have high attention to detail and be able to work weekends when necessary to orchestrate weddings and take time of in lieu. Working within this lovely environment, you will ideally have experience of working within a hotel background and fully understand the culture and dynamics.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



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