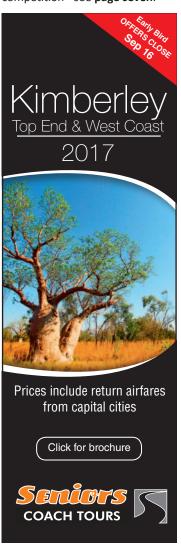






Rail competition

RAIL Europe GSAs are offering two Eurail Global Passes, four night's accommodation in Europe, Eurostar tickets and hop on hop off bus tickets as part of this month's new *Travel Daily* competition - see page seven.



EK, SQ launch earlybirds

SPRING has sprung, and earlybird airfare season is also in full swing, with Singapore Airlines and Emirates both releasing deals and incentives for travel to Europe during 2017.

Singapore Airlines is promoting its offers via a 'Great Singapore Airlines Getaway' campaign, which SQ senior marketing mgr Dale Woodhouse described as a "new twist on the traditional Early Bird sale".

SQ's offers include the \$1 Singapore Stopover program, while there's the "new and exciting addition" of a competition where customers who buy Singapore Airlines or SilkAir flights get an entry into a draw which could win them a pair of Suites/First Class return tickets to a destination of their choice.

SQ is also encouraging direct online bookings via a major

Fred.Olsen A\$ pricing

FRED.OLSEN Cruises has renewed its partnership with Cruise Abroad, which will continue to be its exclusive wholesaler in the Australian market.

The pact will see Cruise
Abroad expand its promotion
of the cruise line via several
new initiatives including the
development of a dedicated local
website and a new brochure
priced in Australian dollars.

Full details in today's issue of Cruise Weekly - CLICK HERE. Ninemsn consumer promotion yesterday and a S\$10 KrisShop eVoucher for customers who buy tickets on its website.

SQ is highlighting the deals via a dedicated website at singaporeairgetaway.com - which interestingly was offline as *TD* went to print today.

The Emirates earlybird campaign offers more than 80 destinations across the globe, and together with Dubai Tourism agents who make bookings to Dubai or Europe this month will be in the running for an upcoming Dubai Mega Famil from 09 Nov.

Concierge acquisition

CONCIERGE Travel Group has announced the acquisition of Australian inbound operator Alquemie, taking over the business from its founder and owner Charles Carlow.

Alquemie, which specialises in "top-shelf experiences and tailor made itineraries around Australia" was previously known as Wilderness Australia before rebranding as Alquemie last year (*TD* 12 Jun) - more details in our Corporate Chatter feature on **p6**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages: (*click*)

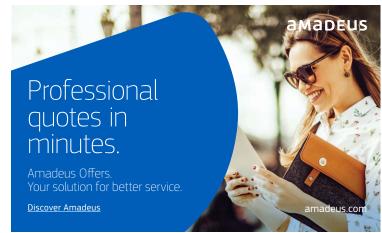
- Club Med
- AA Appointments jobs

Corporate chatter

TODAY sees the launch of a new 'Corporate Chatter' feature for **TD** with all the details of the latest TMC and business travel news - along with an exclusive column from Karen Tsolakis of Butler Caroye Consulting - see **page six**.













AirCalin makes the move to self handling

THE Walshe Group is no longer representing New Caledonian's AirCalin in Australia and NZ, with the carrier establishing a new local office in its own right.

The move is effective from today, with all reservations, ticketing, groups and general servicing enquiries to be handled from the Sydney operation.

Former AirCalin country manager Brett Walsh has taken on a new role as country manager for All Nippon Airways.

AirCalin, which previously operated under a GSA arrangement for about 25 years, is undergoing a recruitment campaign for a reservations and ticketing assistant.

NZ sales manager Angela Hallett said the opportunity arose to review arrangements, "and we saw a golden opportunity to move to a self handling model".

The airline wasn't able to advise who is undertaking the country manager role before TD's deadline today.

Walshe Group ceo Jacqui Walshe told TD the decision was a "mutual agreement to part ways".

Gurney to lead oneworld

FORMER Helloworld ceo Rob Gurney was today named as the new ceo of the **one**world airline alliance (TD breaking news).

Gurney will join oneworld next month after he finishes up his current role as senior vice president commercial operations The Americas with Emirates.

He'll be based in New York, reporting to the oneworld Governing Board which comprises the ceos of all alliance members including Qantas, Cathay Pacific, British Airways, Malaysia Airlines, Qatar Airways, American Airlines, airberlin, Japan Airlines and more.

Gurney joined British Airways in 1993, moving to Qantas in 1997 before becoming Jetset Travelworld ceo in 2012 where he launched the Helloworld brand.

He moved to Emirates in 2014 as divisional vice president Australia/

Zurich food festival

SWITZERLAND'S Zurich will host its first ever Food Festival next week, with the 8 day event featuring 80 gastromonic related activities across the city.

See www.zuerich.com.

NZ, moving to the US with EK last year (TD 14 Aug 15).

"In many ways, this move feels like coming home," Gurney said.

"I look forward to working once again with oneworld's stable of best-in-class carriers from each region to build further on oneworld's position as the best alliance in the skies".

He will succeed Bruce Ashby, who announced his intention to step down as oneworld ceo earlier this year (TD 25 Jan) after more than five years in the role.

More industry appointments on page five of today's TD.

NZ splits with FlyBuys

AIR New Zealand will no longer offer Airpoints Dollar earning through the NZ-based Fly Buys loyalty program from 17 Oct, ending a partnership that has been in place since 2010.

The airline also today announced the addition of Mitre 10, Tower Insurance and Storage King as program partners, allowing members of the scheme to earn Airpoints Dollars when they purchase products.

Free travel club membership with TD

TRAVEL Daily readers are being offered complimentary membership of the Breakaway Travel Club, to celebrate the launch of its new cruise booking engine.

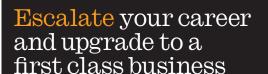
Normally costing \$44, the free one year membership offer is available until 30 Sep by using the promo code 'TD' on the website at www.travelclub.com.au.

The new cruise portal, claimed as an Australian first, allows travel industry employees to search live availability and instantly book confirmed space on cruises at special industry rates.

"We have brought together the latest online technology with our expanded range of international industry rate cruises, to deliver live booking capability 24/7 for our verified industry members," said Breakaway managing director Anthony Cassar.

Special launch deals include heavily discounted industry rates on Carnival Cruise Lines Australia and Royal Caribbean sailings.

The online booking engine is supported by Breakaway's inhouse consultants - 1300 380 747.



Inspire your clients by becoming a Personal Travel Manager.

Contact us now to find out more E join.us@travelmanagers.com.au Wjoin.travelmanagers.com.au P 1800 019 599



Fly with the World's Best **Economy Class in 2016.**

For the last three years, Asiana has been awarded as the World's No.1 Economy Class by Skytrax.



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Your Invitation to Travelport's Open Day

If you're a travel agent, TMC or airline rep, we invite you to one of our open days at Travelport, Meet our trainers, helpdesk and account managers and have your questions answered. Listen to our solution seminars or request one on one product demonstrations of your choice. It's your day.

Tues, 6 September from 0845 and Wed, 7 Sept from 1430

register now >







SQ/NZ extend pact

AIR New Zealand and Singapore Airlines are extending their codeshare alliance to include SQ's soon-to-launch Singapore-Wellington, via Canberra service.

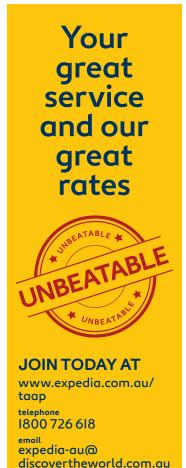
SQ will launch the four times weekly service on 21 Sep.

The original partnership took off in 2015 and included SQ's Singapore-Christchurch service, enabling NZ to resume their Auckland-Singapore route.

Air NZ's chief strategy, networks and alliances officer Stephen Jones said the arrangement has delivered a 15% capacity growth in its first year of operation.

Fares for the new service under the alliance agreement will be available on a progressive basis from 01 Sep in New Zealand, Singapore and Europe.





Sabre integrates PayPal

SABRE has merged PayPal's payment solution system into its Sabre Explore online booking platform used by small to midsized travel agencies.

SME's purchasing air tickets from Sabre will now be able to pay via their PayPal account.

Sabre believes the integration will give travellers increased fraud protection thanks to PayPal's Buyer Protection guarantee which has 24/7 monitoring.

"It's important that small-to mid-sized operators, like the agents who typically use Sabre Explore, are not left behind when

Trafalgar accolade



MELBOURNE-BASED Victoria and Tasmania sales manager Sheena Smith (pictured above) scored Global Sales Manager of the year 2016 at Trafalgar's global sales conference held in Japan last week for her outstanding sales achievement, creativity, innovation and team spirit.

New Vomo residences

VOMO Resort Fiji has reopened today after a 28 week closure, emerging with two new three-and four-bedroom private residences with pools.

The resort, which received a full renovation last year, was closed in late Feb after being struck by Tropical Cyclone Winston.

Owners of the Mamanuca island have reinvested more than \$31.5 million into bringing the property back up to its luxury positioning.

Residences accommodate up to eight guests and can be booked on a nightly or weekly basis.

it comes to offering the right payment technologies," director for Sabre's southern region Richard Morgan said.

MEANWHILE, Garuda Indonesia has chosen the Sabre AirCentre Enterprise Operations portfolio to improve its profitability and customer experience.

Sabre's Operation and Crew Technology Platform is designed to enhance aircraft tracking, disruption control and prevention and crew management operations.

Four Season refresh

FOUR Seasons Hotel Sydney will be renovating its Executive Club, transforming the venue into a luxury residential-style retreat.

The level 32 Club will be closed from 25 Sep for the facelift before reopening in Dec.

The new lounge will feature an extended private entrance, meeting room and bay window seating looking out onto the harbour and city.

VA confirms 1.3% credit card surcharge

VIRGIN Australia yesterday advised details of its new percentage based card payment fees (TD 03 Aug) which become effective with the Reserve Bank of Australia's reforms today.

The previous fixed Booking and Service Fees for payments made via credit and debit cards will be replaced with a 0.6% fee for debit cards, while for credit cards the new fee is 1.3%.

For domestic bookings the credit card surcharge is capped at \$11, while a \$70 cap applies to international bookings.

Virgin Australia offshoot Tigerair Australia will also introduce percentage based fees from today along with the POLi payment method to continue to provide customers with a fee-free form of payment.

**

Window Seat

A TYRANNOSAURUS Rex

skeleton had a special passport made (**pictured**) so she could fly from the US to her new home in the Netherlands.

Nicknamed Trix the T-Rex, the fossil was flown from Chicago O'Hare International Airport to Amsterdam Schiphol on KLM Royal Dutch Airlines, along with 250 other passengers last week.



Samoa – Cultural centre of the South Pacific



The Teuila Festival is the most anticipated event of the year, where the whole country celebrates the Samoan culture for an entire week through song, dance, competitions, food and exhibitions.

Kicking off September 4, 2016, the program this year promises to be bigger than ever with choral exhibitions, traditional dancing, fire twirling competitions, long boat races and sporting and arts competitions. The celebrations culminate with the Miss Samoa pageant, the winner of which will compete at the Miss South Pacific pageant. For your dose of Polynesian culture, this is an event not to be missed.





Plane ticket scam

AIRLINES are warning customers to remain vigilant in relation to online scammers claiming to be giving away free flight tickets.

A scam is currently circulating involving Ryanair, offering free tickets to celebrate the budget carrier's 35th anniversary.

"Please be aware of an online scam offering free Ryanair tickets. This is not an official promotion," the airline warned via Twitter.

Another fake ad for Air New Zealand makes similar claims then redirects users to a website asking for personal details.

Scenic W'end Today

CHANNEL Nine's Weekend Today will showcase highlights of Europe with Scenic over the next six weeks, starting Sat 03 Sep.

Coverage will include the Black Sea region on a river cruise from Bucharest to Budapest, Germany and Austria.

HAV flights allocated

THE Dept of Transportation has moved forward with its tentative decision on the allocation of flights between the US and Havana, Cuba making final its selection of eight airlines serving a combined 20 frequencies.

The US regulator said after reviewing the filed objections and pleadings it found that "no party has presented any arguments that warrant a different outcome".

Flights were allocated to Alaska Airlines, American Airlines, Delta Air Lines, Frontier Airlines, JetBlue Airways, Southwest Airlines, Spirit Airlines and United Airlines on a range of routes (*TD* 08 Jul).

Should any of the chosen carriers not begin or maintain their proposed services, the DOT will reallocate the capacity.

Delta responded saying it would commence service to Havana from Atlanta, Miami and New York on 01 Dec, with fares going on sale from 10 Sep, subject to Cuban regulatory approvals.





Join us at Sofitel Sydney Wentworth
Thursday 8th September | 10:30am—3.30pm

LCC int'l traffic on the rise

LOW-COST carriers continue to eat into the share of full service airlines operating to and from Australia, the government's latest International Airline Activity report for Jun shows.

Budget carriers accounted for nearly one-fifth (19%) of traffic, up from 16.1% in Jun 2015.

The pool of no-frills airlines flying to Australia in Jun include AirAsia X, Cebu Pacific Air, Indonesia AirAsia, Jetstar, Jetstar Asia, Scoot, Tigerair Australia and Indonesia AirAsia Extra (the latter of which has now withdrawn its services to SYD and MEL).

Jun saw the launch of new daily services between Vancouver and Brisbane by Air Canada and twice weekly Xiamen-Melbourne return services by Xiamen Airlines.

The Bureau of Infrastructure, Transport & Regional Economics report for Jun shows Qantas held the same share of passenger carriage as 12 months earlier, at 15.9%, while budget off-shoot Jetstar (9.5%) has overtaken Emirates, which slipped from 10.1% last year to 8.8%.

In fact, the study shows other full service carriers Singapore Airlines, Virgin Australia, Air New Zealand and Cathay Pacific - all top 10 international airlines - saw slips in passenger carriage, while Etihad Airways and THAI Airways achieved traffic growth.

International scheduled traffic in Jun jumped 8.1% to 2.9 million movements, as seat capacity increased 9.3% to 3.9 million.

Qantas Grp, which also includes Jetstar Asia, nudged up its total share of passenger carriage from 25.6% last year to 26.1%.

According to seat utilisation charts, Tigerair Australia had the fullest regular outbound aircraft during the month on services to Bali (Denpasar) at 93.8%, while Qantas' inbound flights from the Philippines, at 89.7%, were fullest.



*Terms and conditions: Offer ends 31 October 2016 unless sold out prior. Airfares are inclusive of taxes and surcharges correct as of 22 August 2016 and subject to currency fluctuation. Economy Class low season travel periods to UK/Europe/Ireland: 1 February to 28 March 2017; The Middle East/Africa: 1 February to 23 May 2017 and 2 August to 30 September 2017. Business Class travel period: 1 February - 30 September 2017. Seat availability from Dubai to Australia is restricted at peak inbound demand periods, including but not limited to 30 September to 17 October 2017. Bookings can only be made up to 11 months in advance. Advertised airfares are for return travel from Melbourne on Sunday through to Thursday. Day of week and peak season surcharges apply. More travel periods, destinations and fares are available from Sydney, Perth, Adelaide and Brisbane. Offer subject to availability and flight restrictions apply. Cancellation and change fees apply. For full terms and conditions, see your GDS, visit emiratesagents.com/au, or call Emirates on 1300 303 777. Other conditions apply and offer subject to change.



WELCOME to Industry Appointments, *Travel Daily'*s Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Singapore Airlines today announced the appointment of Mr **Lee Kim** Shin to its board. The carrier has also announced the retirement of directors Christina Ong and Lucien Wong Yuen Kuai, all effective today.

Palazzo Versace Gold Coast has expanded its team, appointing two new starters to the fold. **Claire Huang** has been appointed to the role of General Manager, while **Georgina Terepai** joins the company as its new Director of Sales and Marketing.

Hotelogix has announced the appointment of **Sivaprasad Gangadharan** as Senior Vice President for Enterprise Sales.

Kate James has been named travel insurer, **SureSave's**, newest Business Development Manager in Victoria.

Rachael Power, formerly with Travelscene Amex, Contiki Holidays and Excite Holidays, has taken a new role as Marketing Manager for **Qantas Loyalty**.

Lisa Costello will be joining **Raffles Hotels & Resorts** as its brand new Group Sales Manager as of 12 Sep.

Sala Hospitality Group has announced the appointment of **Volkert Geersten** as Cluster General Manager for Sala boutique, the group's collection of residents and hotels located throughout Thailand.

Bianca Mordasini has joined **Trump International Hotel Waikiki** as its Director of PR and Digital Marketing.

Contours Antarctica

AUSTRALIAN wholesaler Contours Travel has partnered with One Ocean Expeditions to present an indepth Antarctica workshop for Melbourne travel agents on 08 Sep.

The free Antarctica workshop will be held at 6:30pm at Contours Travel's headquarters at 287 Victoria Street, West Melbourne.

Additionally, a series of free weekly webinar on Peru will also run from 09 Sep.

Spaces are limited, register your attendance by emailing the team at contours@contourstravel.com.au

Sofitel Fair Lady deal

SPECIAL stay and show packages are on offer for Sofitel Sydney Wentworth guests wanting to see the musical performance of My Fair Lady at the Sydney Opera House.

The 'So Cultural' package includes a night's accom, brekkie for two, a two-course preperformance dinner at the hotel's Garden Court Restaurant & two A-Reserve tickets to see the show.

Deals start from AU\$821 per room per night; **CLICK HERE** for more details.

Tas Digital ready

A KNOWLEDGE session was held on the East Coast of Tasmania yesterday to prepare local businesses to be digital savvy, so they can better meet visitor expectations.

The Digital Ready for Business Program has been highly successful in assisting small businesses and retailers improve their skills to empower them to make better digital economy decisions, said Minister for Information Technology and Innovation, Michael Ferguson.

"Participants have learnt how to create the kind of content that Tourism Australia is looking for and other strategies that best market their business - and broadly - the state," he said.

Tasmania's East Coast experienced the largest increase in tourism numbers of any region last year with 5.5% growth.

QT Melbourne debut

QT MELBOURNE is set to debut on 05 Sep.

The 188-key property is located in the heart of the CBD, near the Collins Street precinct.

It will have a range of drinking and dining options, a rooftop space and more.



A CEREMONY was held at the Airbus Delivery Centre this week to celebrate THAI Airways' first delivery of A350XWB aircraft (*TD* yesterday).

Pictured above exchanging the symbolic handover trophies at the ceremony are: Jeff Knittel, president transportation finance, CIT; Fabrice Bregier, ceo, president, Airbus; Charamporn Jotikasthira, president, THAI and Eric Schulz, president of civil aerospace, Rolls-Royce.

BA ends WS c'share

BRITISH Airways has ended its codeshare agreement with low-cost Canadian carrier, WestJet effective Oct.

The partnership was first announced in 2012, with WestJet executive vice president of sales and market Bob Cummings calling it a "strategically significant milestone for WestJet".

British Airways' BA code is currently placed on 16 domestic Canada services.

WestJet told *Straight* the airline's "interline agreement remains in effect and will continue to allow guests to purchase and complete journeys involving transfer between the respective networks".

Tigerair \$1 return sale

TIGERAIR has released a 'Pay to Go Return for \$1' deal, which spans across the majority of the airline's domestic routes.

Flights between Brisbane and Sydney start from \$75 outbound, with the return seat at \$1.

The deal runs from midday today until midday (AEST) 05 Sep, with the travel period throughout May 2017.

Win a trip to Tahiti

TAHITI Tourisme is giving people the chance to win a trip to Tahiti by utilising social media platform, Townske.

To enter, visit the **website** and publish one or more guides on the themes of food (#TownskeTahitiFood), arts and culture culture (#TownskexTahitiArts) or nature (#TownskexTahitiNature) from any destination around the world.

Entries will be judged based on creativitiy, quality, relevance, photography and writing.

Six participating Townske users will win a trip to Tahiti in Nov to create Townske guides highlighting French Polynesia's food, culture, arts and nature. Competition closes 30 Sep.







Corporate Chatter

With Karen Tsolakis

IT HAS been a busy time in corporate travel these past few months, with procurement managers scrutinising their travel contracts, in pursuit of the holy grail of lowest prices and best services.

There's not a lot of understanding among suppliers of what procurement managers do, and what they are. So let's consider a typical member of the breed. Introducing you to Alan Smart, a fictional character maybe, but one that embodies many of the traits of his kind. We'll meet Alan again in future TD articles.

Alan doesn't travel very much himself. And he doesn't have much empathy for some of the frequent travellers in his company who seem more concerned about their Platinum Membership than the bottom line. Frankly, some of them regard company-funded five-star travel as their birthright. Alan is frequently torn between doing his job by saving the company money, and upsetting his colleagues, including the CEO. It's a hazardous existence.

His job is meant to be upper middle management. It's meant to be to be strategic. Most of the time it is. But the travel category throws up all sorts of tedious little issues that drag him down into the mud. He is not meant to spend his valuable time sorting out the Sales Manager's missed flight in Singapore.

Adding to his workaday woes is the need to keep a close check on the performance of his travel suppliers. Service glitches by the TMC ripple out across the company. Why are average hotel rates higher than contracted rates? Weekly complaints that

there are cheaper airfares on the web. What to do re the increasing use of UBER? And so it goes. Meanwhile, Alan also has to look after energy, telecoms and IT. If only he could sort out travel!

But life gets better at tender time. Going to market for the travel category promises to fix his problems. And suddenly, Alan has become a high profile go-to guy in the company, with every frequent traveller and EA wanting to influence his opinion. But the task before him is difficult and the risk of a bad outcome in the spotlight is a nightmare.

6 No other procurement contract attracts as much attention or emotion as a travel or TMC review... >

The more he digs into the details of TMCs, their systems, services and fees, the more he realises he doesn't know, and it is his job to know. There's now so much technology! If only the TMC salespeople who banged on his door over the past twelve months actually explained things to him rather than pushing their products. The sales calls were all about them. If he gets the tender wrong, he will upset important people in his company. Career? What career? If only a supplier could help.

This column will bring you more from 'a day in the life' of Alan Smart next time and also tips and insights into how to increase your success rate in the RFT process.

Karen Tsolakis is currently a director at Butler Caroye, joining the consultancy firm in April 2016. Previous senior roles include Head of Corporate Sales APAC at American Express Global Business Travel, Head of Industry and Corporate Sales at Qantas, Head of Corporate Services at Standard Chartered Bank in Singapore and Regional Director of Sales at FCm. Butler Caroye Asia Pacific was established in 1998 and is the region's foremost independent corporate

Welcome to our new **TMC-focused feature**

TODAY Travel Daily has launched this new Corporate Chatter page, which will run on a regular basis highlighting the latest news in business travel.

We'd love your feedback and input, so please email any news, comments and updates to corporatechat@traveldaily.com.au.

ITP ups Latin America

ITP International Travel Partnership has announced the appointment of Uruguayan TMC Gondrand Hermanos to its global network of corporate agencies.

The Montivideo-based company offers a range of corporate services, with ITP's Ian Epps saying "we continue to increase our coverage in Latin America.

"Uruguay's free seaport and airport together with a large number of free trade zones makes it attractive to multinational companies, many of which have established operations in the country."

Gondrand Hermanos president Federico Sassi said "it is essential to be part of a strong and supportive multinational organisation".

Australia's Maxim's Travel is also part of the global ITP network, while in New Zealand the ITP collective includes Atlas Travel.

Alquemie buy builds **Concierge portfolio**

CONCIERGE Travel Group ceo David Greenland says the company has been considering for some time how best to enter the inbound market, with the acquisition of Alguemie (see p1) allowing it to capitalise on the "future opportunities emerging markets represent for Australia".

Alquemie will become part of Concierge effective 01 Oct, operating alongside its other brands including Concierge Traveller, Concierge Business Travel, Elegant Resorts & Villas and Freighter Expeditions.

Greenland said Alquemie was particularly complementary to the firm's Concierge Traveller brand, "where highly personalised travel planning is key for our clients".

Alguemie founder Charles Carlow will remain an advisor to the business for a period of time.



TRAVEL Daily will bring you key account moves and TMC wins. Below are recent winners in 2016 (in no particular order).

University of South Australia



Won by Orbit World Travel

Edith Cowan University

Won by Orbit World Travel

ANZ Bank

Won by FCM

Newcrest

Won by FCM

NSW Government

Won by FCM **Fujitsu**

Won by FCM

QBE

Won by Corporate Travel Management

Won by Corporate Travel Management

James Cook University

Won by Corporate Travel Management

Victorian Government

Won by Corporate Travel Management

University of Sydney

Won by Traveledge

Cricket Australia



Won by Stage and Screen

Won by CTC

L'Oreal



Won by Egencia

Concur adds AppZen

EXPENSE management provider Concur has integrated its system with AppZen, said to be the "first artificial intelligence solution for back office automation".

AppZen automatically reads each line item on every receipt and cross-checks the information against "thousands of external and social sources to determine the accuracy of expenses".

The automated tool is claimed to lower expense processing costs by as much as 80%.

The add-on is now available in the Concur App Center, giving Concur clients access to the solution without any additional IT integration.

Sweet Symphony at BNE



PASSENGERS travelling through Brisbane Airport should prepare to be serenaded by Queensland Symphony Orchestra who are entering as the airport's new Artist-in-Residence.

The program, launched last year, aims to both entertain travellers as they pass through the terminals while also putting Brisbane on show as a city that is dedicated to the arts.

During the residency the orchestra will do six pop-up performances in the international and domestic terminals.

Pictured above are Queensland Symphony Orchestra musicians Hayley Radke, Dale Truscott, Sarah Meaghe & Lauren Manuel.

Int'l caravanning spike

INTERNATIONAL caravanning and camping visitors for the year ending Jun 2016 reached 334.184, a spike of 12% on the prior corresponding period.

The stats released by Tourism Research Australia show the top three international markets during the period were UK, Germany and the US, representing 18%, 16% and 9%.

Caravan Industry Association of Australia researcher Peter Clay said such figures indicated that caravanning and camping are perfectly aligned with Tourism Australia's marketing initiatives and core target markets.

Four Points Benin

STARWOOD Hotels has boosted its Nigeria portfolio by adding a new Four Points in Benin City.

The 176-room hotel includes an all-day dining restaurant, a pool bar, lobby bar and lounge along with a gym and fast wi-fi.

Mall of the World

DUBAI Holding has announced plans to shift the location of what is expected to be the world's biggest shopping mall to a site on Sheikh Mohammed bin Zayed Rd.

The mooted US\$22 billion Mall of the World was revealed in 2014 and would comprise of 745,000m2 of shopping space.

The first phase of the project is scheduled to be completed before Dubai Expo 2020.

JD planning Saipan

CHINA'S Beijing Capital Airlines has proposed to launch services to the United States.

The carrier told the US Dept of Transportation yesterday it intends on commencing non-stop flights from Hangzhou to Saipan in Northern Mariana Islands, commencing Q2 2017.

JD, which is launching flights to Melbourne and Vancouver, will operate the route using Airbus A330 aircraft.

Free Accor brekkie

ACCORHOTELS is welcoming in spring by offering guests a free breakfast at select hotels across New Zealand and Fiji.

Those participating include Hotel St Moritz, MGallery by Sofitel Queenstown, Sofitel Wellington, Pullman Auckland and Sofitel Fiji Resort & Spa.

The special deal is valid for bookings made from today to until 31 Dec for stays between the period of 08 Sep-30 Oct and 01 Dec-31 Jan.

CX Auckland A350

CATHAY Pacific has moved forward its Airbus A350-900XWB service introductory on the Hong Kong/Auckland route.

It is now scheduled to begin on 27 Oct instead of 30 Oct with the aircraft operating the route daily then increasing to 10 flights weekly for Mar.



Thursday 1st Sep 2016

Dubai roadshow

DUBAI Tourism will be bringing its roadshow to four capital cities across Australia this month.

The showcase will offer the opportunity to meet with airline Emirates as well as hoteliers, attractions and destination management companies.

The first event takes place on 08 Sep at Crown Perth followed by The Assembly at Collins Square Melbourne on 12 Sep, Blackbirds Brisbane on 13 Sep before wrapping up at Pier One in Sydney on 15 Sep.

All shows will run to the same schedule from 6pm to 9:30pm.

Spaces are limited, CLICK HERE to secure a place.



This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with German Rail carrier, **DB**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
- 2 x Eurostar Standard Tickets



4 nights accommodation in the city of the winner's choice

To win, answer each daily question correctly and have the most creative answer to the final question. Send your entries to rail@traveldaily.com.au

> Q1. GSAs can now offer E-tickets in Germany - how far in advance can these be booked?



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CRUISE trave Bulletin business events news Travel Daily





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FOR DEPARTURES NOVEMBER 2016-APRIL 2017

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* NEW ROLE * REPUTABLE TRAVEL COMPANY PERSONAL ASSISTANT MELBOURNE – SALARY TO \$70K - \$75k (DOE)

Reputable Travel Company are currently seeking an experienced Personal Assistant to provide administrative support to both the MD and GM. In addition to general PA duties, you will also assist with the management of the Reception and Boardroom areas. To be considered for this position, applicants MUST have experienced working as a Personal Assistant at a GM / MD level. Sensational employee

FLUENT IN MANDARIN?

benefits on offer.

TRAINING TRAVEL COORDINATOR MELBOURNE – SALARY TO \$80K (DOE)

One of the leading suppliers to the tourism industry, this innovative company is seeking an experienced Training Coordinator. Responsibilities will include planning, cocoordinating & directing training & staff development programs utilising both internal & external resources. Overseeing the effective development, implementation & delivery of training programs, evaluating work processes to determine strategies which provide greater productivity.

DEVELOP THE MARKET MARKETING MANAGER GOLD COAST – TOP SALARY PKG DOE

Are you a talented marketing executive looking for a fresh new role? You will be responsible for managing the end to end of marketing campaigns across various channels from strategy to implementation & results, working on strategy & branding, producing marketing plans & collateral. Previous experience in a similar role essential along with high level communication, organisation & presentation skills. Top salary and benefits on offer dependent on experience.

CALLING ALL MANDARIN SPEAKERS

INDUSTRY ACCOUNT MANAGER -MANDARIN SPEAKER SYDNEY - SALARY PACKAGE \$80 + BONUS

This global travel industry supplier is looking for a talented Account Manager to nurture and grow their leisure travel portfolio of accounts. You will build, maintain and develop strong relationships whilst identifying new business opportunities for growth, specifically within the VFR market. Ideally you will have come from a consolidation background, with experience building successful relationships. This is your chance to nurture, instead of sell. Apply nowl

KNOW YOUR SERKO CLIENT BUILDS? TECHNICAL SUPPORT & IMPLEMENTATIONS

MELBOURNE — \$85K PACKAGE (DOE)

Want to work for an innovative & growing corporate TMC? This organisation has a vacancy for a OBT technical support in their offices based in Melbourne. You will have a thorough understanding of SERKO (including Client site builds) & have implementation experience. Perhaps you are working for a TMC in a project or implementation role and looking for a change? This company offer a unique working environment with endless opportunities. Enquire TODAY!

UNIQUE SALES OPPORTUNITY BUSINESS DEVELOPMENT MANAGER

BUSINESS DEVELOPMENT MANAGER BRISBANE – UP TO \$76K PKG

If you are an experienced sales person who is goal driven and self-motivated this unique BDM opportunity is for you. Focusing on the travel education sector you'll work closely with Account Managers in identifying and converting new business leads and referrals along with exploring new opportunities to grow the company's partnerships. This is an exciting new avenue for a global organisation and a role you can really make your own.

REPRESENT A FIVE STAR PRODUCT

DIRECTOR OF SALES
BRISBANE – \$110K + SUPER + BONUS ++

Are you a creative & innovative Director of Sales? Our client is looking for a dynamic leader to join their team to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting, all to maximise revenues across the hotel. Executive salary package on offer. Experience as a Director of Sales, track record leading a successful sales team along with great communication, presentation & negotiation skills required.

MID AND BACK OFFICE EXPERTS

PRODUCT MANAGER - TECHNOLOGY SYDNEY -SALARY PACKAGE TO \$95K

Our client a Global Supplier to the Travel Industry have an opening within their product area responsible for managing the mid and back office portfolio of products, gathering current and future product requirements and ensuring these are communicated to internal and external stakeholders. You will have project management experience, strong GDS knowledge and have strong problem solving skills, great salary and future career opportunities available.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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