



## Monday 5th September 2016

QF execs reap the benefits

#### **UberX at BNE**

THE Queensland Government has formally recognised the ride sharing phenomenon, with new regulations rolling out from today to allow taxis, limousines and services such as Uber to "compete on a level playing field".

Ride sharing services can now operate legally but are required to have annual inspections and identifying signage, while a \$100 million "industry adjustment assistance package" for the taxi and limousine industry will help operators transition to the new framework.

Brisbane Airport has acted swiftly in the wake of the move, this morning announcing an agreement with Uber which will see designated "safe wait zones" for rideshare clients & drivers.

Passengers who request a ride from the airport will be directed within the Uber app to the waiting areas to meet drivers.

New signage will be installed at both the domestic and international terminals in the coming weeks, with Uber saying customers from over 60 countries had tried to use its app to book a ride at BNE over the last 2 years.

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THE surging Qantas share price and strong performance over the last twelve months has seen a jump in the remuneration of senior execs, according to the QF annual report released on Fri.

CEO Alan Joyce received base pay of just over \$2.1 million along with a \$3.3 million cash bonus based on the company's turnaround - and on top of that share-based payments boosted his total package to \$12.96m.

Gareth Evans, head of international, was the next highest paid executive with a \$981,000 base salary topped up with a \$1.02 million bonus and again shares lifted his total package to almost \$4.4 million.

That was just ahead of Jetstar Group ceo Jayne Hrdlicka, also with a base salary of \$981,000 and a \$939,000 bonus plus other payments which boosted her remuneration to \$4.3 million. Lesley Grant, ceo of Qantas Loyalty received \$2.87 million comprising an \$824,000 base salary, \$834,000 bonus and other share based incentives, while Qantas domestic chief Andrew David had a package worth \$2.3 million, including base pay of \$831,000 and a \$788,000 bonus.

Rounding out the team was cfo Tino La Spina whose package was worth \$2.38 million.

The executives aren't the only ones being rewarded for QF's improvements, with shareholders receiving their first dividend in seven years and thousands of staff also getting cash bonuses.

Qantas issued an Annual Review on Fri summarising key achievements, with chairman Leigh Clifford saying in 2016/17 the airline will "continue to drive trade and tourism, serve communities, support small business and champion Australia on the world stage - as only the national carrier can do".

## Today's issue of TD

**Travel Daily** today has six pages of news and photos plus full pages from: (click)

- Albatross
- AA Appointments jobs
- Club Med
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USSPORTSTICKETS



## Aqua establishing local call centre

**LUXURY** river cruise operator Aqua Expeditions this morning announced the expansion of operations into Australia, including a dedicated call centre which will run from within Travel the World's Sydney office.

The company said the move reflected the strong bookings it continued to achieved from the local market for Aqua's Amazon and Mekong cruises.

Until now agents have had to call or email Aqua Expeditions' Singapore office for any assistance of bookings, but now a new specialist reservations unit in Sydney will be supported by a dedicated on-the-ground sales team to support Australian agency partners.

"Everyone on our team is very excited about the opportunities we know there are for further growth in business from Australia," said chief executive officer and founder Francesco Galli Zugaro.

He said the Australian travel industry was "paramount to the success" of Aqua Expeditions, both now and into the future.



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## Ibis Sydney redone

**IBIS** budget Sydney East has unveiled its refreshed look after \$2.5 million was spent modernising the property's rooms and communal areas.

The project, headed up by design agency Mostaghim & Associates, saw the 115-rooms receive new flooring, industrial finishes, 42 inch flat screen TVs and rain-showers.

The rooms are a mix of king, twin and family room configurations that can accommodate up to four people.

Rates for a family of four in the centrally located hotel, moments from Sydney's key attractions, start from \$119 per night.

## AAA on ACCC deal

THE Accommodation Association of Australia (AAA) has raised "significant concerns" over an agreement between the Australian Competition and Consumer Commission (ACCC) and two offshore companies responsible for about 80% of the OTA market in Australia.

AAA's ceo Richard Munro suggests that consumers could pay up to 20% more for a room because of the "secret commissions" charged by the large offshore companies.

He said the deal sees offshore OTAs dictate to small motels in Australia what price they can charge even if they're already struggling to make a profit.







FLY DIRECT TO TOOWOOMBA

# MU to fly Hangzhou-SYD

**CHINA** Eastern Airlines has confirmed a new route into Sydney, with thrice weekly direct flights from Hangzhou to commence from 16 Nov.

The expansion will mean Sydney is served non-stop from a total of 12 Chinese cities, reflecting the growing popularity of Australia.

Sydney Airport ceo Kerrie Mather said the new route was expected to bring in 22,000 Chinese visitors annually, who will contribute an anticipated \$88m in additional visitor spending.

"As well as being a new route, the Hangzhou service links to Beijing, providing passengers with more choice and convenience when travelling to China's capital," Mather said.

China Eastern gm Oceania, Kathy Zhang, said the new route to Hangzhou was a great example of the growth of services

## **Scenic Earlybirds**

**SCENIC** has earlybird deals on offer until 30 Sep for its Europe River Cruising and South America land tours in 2017.

Prices for Scenic's 15-day Jewels of Europe River Cruise, start from \$6,995pp twin share with flights to Europe.

Fly from \$995 including taxes of up to \$195pp on all journeys to South America of 19 days or more, a saving of up to \$3,720 per couple; phone 138 128.

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between Sydney and China's second-tier cities.

The route will complement MU's flights from Sydney to Bejing via Nanjing which launched in 2012, serving the capital on alternate days of the week.

Hangzhou is the capital of the Zhejian Province in eastern China, serving a region with a population of more than 21 million people.

Sydney Airport has implemented a range of 'China ready' initiatives to welcome Chinese arrivals, including Mandarin speaking airport ambassadors, acceptance of Union Pay credit cards, Chinese digital channels and tailored retail and food offerings.

Tourism Australia managing director John O'Sullivan welcomed the new service as a great way to "help extend Australia's tourism footprint into one of the country's most important secondary cities".

## QF fare waiver

**QANTAS** customers affected by the changes to codeshare flights between Australia and Port Moresby on/after 30 Oct have the following options: retaining the value of the ticket for future travel within 12 months, change destinations or reroute.

Authority number for changes is 444743; **CLICK HERE** for full details from Qantas.

## Vale Alan Hayes

ITALKTRAVEL Castle Hill has announced with great sadness that one of their consultants, Alan Hayes, passed away peacefully last Fri following a long battle with cancer.

Hayes had been in the travel industry for over 35 years and will be greatly missed.

## **SPTO dive incentive**

**THE** South Pacific Tourism Organisation has launched an eight-night dive holiday incentive on Fiji's Suncoast region.

To qualify, agents have to complete the South Pacific Specialist Programme, an online training module about selling South Pacific holidays.

The closing date for the competition is 23 Sep; to register and complete the South Pacific specialist training, head to southpacificspecialist.org.

## **VIC Tourism Minister**

**VICTORIA'S** Sport and Tourism Minister John Eren has suffered a heart attack, according to reports from the *ABC* this morning.

He is now in a stable condition with his family and asking for privacy from the media as Eren continues his recovery.

The state's Premier Daniel Andrews said Eren would take leave from Parliament and acting arrangements were soon to be announced.

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Monday 5th September 2016



# New VA/Alitalia codeshare

**VIRGIN** Australia has today announced the expansion of a codeshare agreement with Italy's national carrier, Alitalia.

VA customers can now travel from Rome to eleven new destinations including: Bari, Bologna, Catania, Florence, Genoa, Lamezia Terme, Naples, Palermo, Reggio Calabria, Turin and Venice.

The new routes add to the existing VA/Alitalia alliance services operating between Abu Dhabi and Rome Fiumicino, and Abu Dhabi and Milan Malpensa.

"Our expanded codeshare relationship with Alitalia makes it easier for Australians to do business or visit friends and family in Italy," VA's gm alliances, Phil Squires said.

Guests travelling on the services will earn Velocity Points and Status Credits, while Velocity Frequent Flyer members will have full reciprocity across Alitalia's entire network, including lounge access, priority service and increased baggage allowances for eligible members.

AZ will also code share on VA

## **BA reducing LCY-JFK**

**BRITISH** Airways will reduce frequencies on its London City-New York JFK route from 11 to six weekly flights effective 30 Oct.

BA uses A318 aircraft on the route with a technical stop westbound in Shannon, Ireland.

services from Sydney to Adelaide, Melbourne, Perth, Ballina, Coffs Harbour, Hobart, the Sunshine Coast and the Gold Coast.

"We are excited about the opportunity to encourage Alitalia customers to visit Australia and travel beyond Sydney through their expanded code share on VA services," Squires said.

## **Amadeus appoints**

**AMADEUS** has named Andrew Gay as general manager for New Zealand and the Pacific Islands.

He was most recently managing director of STA Travel, New Zealand and Asia and was previously founding director and gm of First Travel Group.

## **Major minor mix-up**

AMERICAN carrier JetBlue has apologised after accidentally delivering two unaccompanied minors to the incorrect destinations last week.

Both children had boarded separate flights at Santiago airport in the Dominican Republic with one headed for Boston and the other set for New York.

A mother spoke of her shock when the wrong five-year-old was presented to her at JFK, carrying her son's passport.

The missing boy was eventually located about three hours later in Boston, with JetBlue saying it was investigating the incident.

## **Philippines update**

**THE** Department of Foreign Affairs and Trade has reissued its Smartraveller advice for the Philippines, where the government has "declared a state of lawlessness".

The move follows a terrorist attack in Davao City on Fri, which killed 14 and injured over 70.

DFAT says travellers should expect an increased police presence across the country, including police checkpoints.

## AA brand promo

AMERICAN Airlines will today launch its first major brand campaign since it merged with US Airways in 2014, with the tagline "The world's greatest flyers fly American".

The campaign will include a TV commercial and a range of 15 second online videos and newspaper wraps in the *New York Times* and *Los Angeles Times*.

## **Qatar Travel Festival**

QATAR Airways' Travel Festival wraps up today, with special offers available on select Economy and Business class return airfares in Europe, the Americas, Middle East, and Africa & discounted packages & hotels. Bookings made today by

Privilege Club members will earn quadruple Qmiles.

Valid for travel 15 Sep-30 Jun 2017, for more information visit qatarairways.com/travelfestival.



MIAMI International Airport is really stepping up its familyfriendly services, this week launching eight new "lactation stations" for nursing mothers.

The self-contained mobile breastfeeding pods (**pictured** below) include a bench, a folddown table, a power outlet for a breast pump and a lockable privacy door.

"Airports are noisy, hectic places and these units will provide a sanctuary for a mother to sit and nurse a distracted baby - while containing a busy sibling - and a clean, dignified place for mums to use their breast pumps," said Sascha Mayer, ceo of Mamava, the firm that supplied the pods.

The new suites are located across all six of MIA's concourses and are branded as MIAmamas - which translates to 'my mums' in Spanish.

Other recent additions at MIA include a pre-security yoga studio and four airside "indoor pet relief areas" for people travelling with their animals.





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Winners will be notified by your Jetstar Sales Manager Melinda J. Easton Kuhl Thanks to all the participants for your support of Jetstar.





jobs in travel, hospitality & tourism

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### Lobsters for tourism

**THE** WA Government has relaxed its rules around rock lobster fishing in the name of tourism experiences.

"The changes will mean holiday makers won't have to hold a recreational rock lobster licence to catch lobster while they are on a fishing charter and will be able to cook and eat their catch on the way back to shore," explained WA Premier and Tourism Minister Colin Barnett.

Fishing charter participants will now be able to have their fish cooked for them at accredited restaurants and operators will be able to pull a small number of lobster pots for guests.



# Round 26 Winner

Congratulations

## GLENN FRANCIS from Virgin Australia

Glenn is the top point scorer for Round 26 of Travel Daily's NRL footy tipping competition. They've won a double pass to Wild Ropes at Taronga Zoo, courtesy of





VSN

Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

# Virgin Australia, ACCC to submit on QF PNG

THE proposed new codeshare agreement between Qantas and Air Niugini (*TD* 29 Aug) looks to have hit a speed bump, with the International Air Services Commission this morning issuing an update advising it will assess the application against the public benefit criteria of the relevant ministerial policy statement.

The move follows confirmation that both Virgin Australia and the Australian Competition and Consumer Commission intend to make a submission on the matter.

Qantas has been invited to provide a supplementary application setting out further justification for its application.

## **Topdeck Earlybird**

**SAVE** 10% on 145 Topdeck trips under the Europe Summer 2017 Earlybird Sale.

Topdeck have also revealed one total price for the 2017 product range, scrapping food funds and local payments and simplifying the booking process.

See topdeck.travel/europesale.

## **Christchurch Chateau**

**CHATEAU** on the Park -Christchurch, a DoubleTree by Hilton officially welcomed its first guests over the weekend.

Situated across Hagley Park, the 192-key property offers a selection of dining options, seven meeting spaces, a business centre, heated outdoor swimming pool and gym.

The hotel will be the second DoubleTree by Hilton to enter New Zealand and joins four Hilton Worldwide hotels in Auckland, Taupo and Queenstown.

The hotel is **pictured** below.





## LUX's Sydney arrives in Sydney

LUX Resorts & Hotels believes there's significant potential to grow its Australian patronage, with Sydney Pierre, the organisation's head of worldwide sales (pictured) meeting up with *TD* on Fri in Sydney.

Formerly known as Naiade Resorts before rebranding in 2011, the group operates properties in its home turf of Mauritius as well as in the Maldives Reunion and China,

with ongoing expansion seeing the upcoming launch of additions in Turkey and the UAE.

"Lux Resorts has reimagined the hospitality experience," Pierre told **TD**, with the properties featuring their own blend of coffee roasted in house, locally made ice cream, signature fragrances, music soundtracks and even a "Panama hat station". Pierre said hospitality was

continually evolving. "What is great today will be

expected tomorrow," he said. Australia is already in the

company's top ten source markets and "we're only just

#### **Qantas Oroton pact**

AS OF today, Qantas Frequent Flyer members will be able to earn points on selected purchases with designer brand Oroton.

QF Members can now earn two Qantas Points for every dollar they spend at over 30 Oroton boutiques and online.

If members use their QF Points earning credit card they can earn even more points on their purchase.

OrotonGroup ceo Mark Newman said it was a natural fit that two iconic Australian brands would partner together.



scratching the surface," he added.

Lux is hoping for 50% growth from the local market over the next two years, with hopes improved connectivity via Air Mauritius as it expands its fleet could also boost its Australian clientele.

## Fiji Airways surcharge

**FIJI** Airways is advising its customers that all credit card bookings will incur a 1.3% surcharge in accordance with new rules put in place by the Australian Competition and Commerce Commission.

The new surcharge which came into effect at the start of the month replaces the Fijian carrier's previous practice of a AU\$10 flat fee for credit card purchases.

## TA eyes off Japan

**TOURISM** Australia last week launched their aquatic and coastal experiences marketing push in Japan.

The latest instalment of the "There's Nothing Like Australia" campaign will focus on the breadth of coastal and aquatic experiences across the country and the year-round appeal in terms of wildlife experiences.



## **Kids Cruise Free deal**

AUSTRALIS is offering a Kids Cruise Free deal on six of its sailings travelling Ushuaia, Argentina and Punta Arenas, Chile in Dec - the deal ends 31 Oct.

## **Trafalgar teams explore Japan**



**TRAFALGAR'S** sales, marketing and executive teams gathered in Hiroshima, Japan last month for the company's annual global conference.

The majority of the conference was held at Rihga Royal Hotel in Hiroshima with a three-day sightseeing extension in Tokyo at the end.

Aimee Cruickshank, sales manager NSW/ACT; Narelle Riley,

## **UA breaks record**

UNITED Airlines achieved its best on-time results for the summer travel season between 01 Jun-31 Aug in company history, with more than 76% of mainline and regional flights arriving on time.

The figures represent a five percent increase over summer 2015 and nearly a 10% jump when compared to the same period in 2014.

#### **Boomer travel trends**

**BABY** Boomers have identified the UK as the top destination on their bucket lists, according to a survey conducted by retirement website YourLifeChoices.

Around 155,000 people aged between 52-70 years old participated in the study, which also named Qantas as their favourite carrier.

The full report is available by contacting the team at admin@yourlifechoices.com.au. head of marketing and Conrad McCall, manager, sales and Development are **pictured** with their sushi creations following an authentic sushi-making class with a local specialist.

## Noble security breach

**NOBLE** House Hotels & Resorts has announced a possible security breach of its payment card system at Ocean Key Resort and Spa in Florida.

The Malware may have also been installed on payment processing systems between Apr and Aug at 11 of its other properties including: Kona Kai Resort & Spa, San Diego; Little Palm Island Resort & Spa, Florida Keys; The Portofino Hotel & Marina, Redondo Beach; The Edgewater, Seattle; River Terrace Inn, Napa and LaPlaya Beach & Gold Resort, Naples. A list of all of properties and

time frames affected by the security breach is available **HERE**.

#### **Monsignor Hawes Cnr**

**THE** \$3.6 million Monsignor Hawes Heritage Centre in Geraldton has officially opened.

WA Tourism minister Colin Barnett welcomed the new hub over the weekend, which celebrates the works of architect Monsignor John Hawes, and called it an "important tourism asset". Barnett predicted the centre would attract between 15,000 and 20,000 visitors each year.



# **Brochures**

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



#### Scenic - Scenic Eclipse Guides

Scenic has rolled out four mini brochures focused on the destinations that will be operated by ocean liner, *Scenic Eclipse*. The programs will cover The Americas, Antarctica, Europe & The Mediterranean and the Arctic & Norwegian Fjords. The A5 catalogues offer key highlights guests will experience whilst in port. The Antarctica brochure also includes a preview of South America escorted tours that can be tacked onto the

nine Scenic Eclipse cruises.



#### Adventure World - Africa, Egypt & Middle East

The latest collection from Adventure World offers 120 pages of programs and suggested itineraries which explore Africa, Egypt and the Middle East. Highlights for 2017 include the Pioneer Safari Tour in Kenya and the Untouched Selous and Ruaha reserve program, which gives travellers a chance to explore two of Africa's largest faunal reserves in the South of Tanzania. The new catalogue is the largest the

wholesaler has released in over 35 years.



**Bunnik Tours - South & Central America 2017/18** The brand new South & Central America 2017/18 program features eight new itineraries, plus seven returning favourites. Fresh destinations for next year include Nicaragua, Southern Colombia Huilo Huilo Nature Reserve and Northern Patagonia in Chile. The all-new Cruise & Tour itinerary within combines the Atacama Desert and Buenos Aires with a One Ocean Antarctic expedition. Bunnik Tours is offering a

discount of \$500pp for all 2017/18 bookings made before 30 Dec.



APT - Small Ships Expedition Cruising 2018

A choice of two sailing styles are on offer in APT's new Small Ships brochure for 2018: Soft Expedition and Expedition Cruises. New for this program in 2018 is the 10-day Iceland: A Land of Fire and Ice expedition cruise, which commences in Reykjavik and circumnavigates Iceland. Other highlights include sailing through fjords, visiting Europe's biggest glacier and private access to the Myvatn Nature Baths as a Signature Experience.



#### APT - Luxury Mega-Yachts 2018

Regions covered by this program include Western Europe, Antarctica and Kimberley, all of which also offer land touring choices. Sailings will be operated on *Le Lyrial*, which will take travellers across Western Europe and Antarctica, whilst *L'Austral* will be the vessel exploring the Kimberley. As well as sightseeing, APT's Luxury Mega-Yacht cruises are fully inclusive of meals and drinks on board, porterage, tipping and

transfers. Ships sailing to Antarctica and the Kimberley will operate in Expedition mode, offering the chance to explore with an expedition team and travel aboard Zodiacs to discover the coastal environment and learn more about the flora, fauna and geology in closer detail.

## **Ontario info kiosks**

**TRAVELLERS** exploring Ontario, Canada can now access tips and information on the destination using free-standing touch-screen kiosks which have been placed in twenty of the city's ONroute Service Centres.

## **BBC at Heathrow**

**PAX** on the Heathrow Express will be able to watch *BBC World News* on board from 01 Sep, which will provide one-minute news and business bulletins on the 15 minute journey between Heathrow and Paddington.



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#### MSC Bellissima named

MSC Cruises has unveiled the name of its new Meraviglia-Generation mega cruise ship as MSC Bellissima.

The announcement was made last week at the STX France shipvard in Saint Nazaire at a ceremony held to mark the float out of sister ship MSC Meraviglia.

MSC ceo Gianni Onorato said the name "embodies the beauty & the magnificence of this entire next generation of MSC Cruises' ultramodern mega-ships".

MSC Bellissima will come into service in spring 2019.

## CX A350 to Gatwick

**CATHAY** Pacific launched its first flight from Hong Kong International Airport to London Gatwick over the weekend on board its new A350 aircraft.

The new service between London and Hong Kong will fly four times weekly.

The three-class aircraft features Business, Premium Economy and Economy Class.

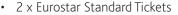
Adding Gatwick to CX's network builds on its recent expansion in Europe, following the launch of Zurich and Düsseldorf last year and Madrid in Jun.



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Check out all the adventure Arabia has to offer in the September issue of travelBulletin. **CLICK HERE** to read



# Air Niugini takes flight to FSM



AHEAD of Air Niugini kicking off twice-weekly flights between Port Moresby and the Federated States of Micronesia (FSM) in Dec, the carrier is flying three special flights to test the market.

The first of the three took place last Thu from Port Moresby to Chuuk and later Pohnpei.

Most passengers on board the Fokker 70 were Aussie divers with about 50 disembarking in Chuuk while the rest were either attending the Pacific Islands Forum or businessmen from the Solomon Islands.

## **Cruiseabout Bowls**

**CRUISEABOUT** will be rolling out dedicated bowls cruises under a new two-year partnership with the sport's governing body, Bowls Australia.

The first bowls cruise will be the seven-night Beaches, Bowls and the Barrier Reef sailing on board Pacific Dawn ex-Brisbane on 24 Sep for Airlie Beach, Yorkers Knob, Port Douglas and Willis Island.

The trip includes bowls scheduled throughout, return airfares and a visit by Australian Jackaroos Captain Lynsey Clarke at the Airlie Beach stopover.

CLICK HERE for full details on the new sailings.

Once the service comes into full effect on 03 Dec Air Niugini will operate return flights every Wed and Sat from Port Moresby to Chuuk and Pohnpei.

The carrier said the direct service to FSM represents "a major expansion of Air Niugini's presence in the Pacific region and the role of Jacksons International Airport as a major hub for the Pacific region".

Pictured are Air Niugini board chairman Sir Frederick Reiher, ceo Simon Foo and the crew that operated the first special flight.

## US Hilton openings

HOME2 Suites by Hilton Dallas Grand Prairie, located in the Dallas metro area opened its doors to guests last week.

The 96-suite hotel features fully-equipped kitchens, modular furniture, complimentary breakfast, a combined laundry and fitness area and an outdoor pool and grill area.

**MEANWHILE**, Hampton Inn & Suites by Hilton Yonkers-Westchester also opened last week in New York.

The 150-room hotel boasts a 24-hour business centre, meeting space for 40 people and an indoor pool and fitness centre.

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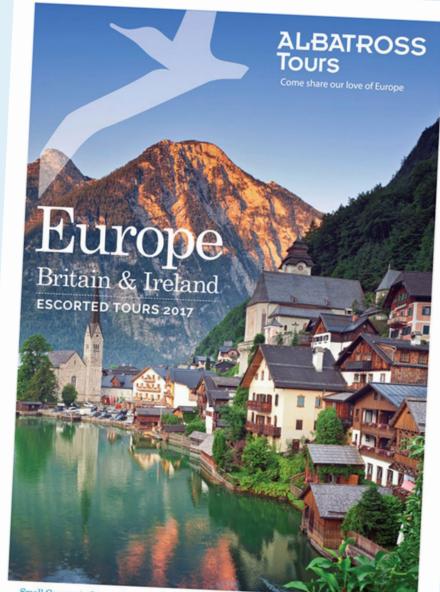
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understanding of SERKO (including Client site builds) & have	strong relationships whilst identifying opportunities for
implementation experience. Perhaps you are working for a	growth, specifically within the VFR market. Ideally you will
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REPRESENT A FIVE STAR PRODUCT	MID AND BACK OFFICE EXPERTS
DIRECTOR OF SALES	PRODUCT MANAGER - TECHNOLOGY
BRISBANE - \$110K + SUPER + BONUS ++	SYDNEY –SALARY PACKAGE TO \$95K
Are you a creative & innovative Director of Sales? Our client	Our client a Global Supplier to the Travel Industry have an
is looking for a dynamic leader to join their team to develop	opening within their product area responsible for managing
& manage the sales team, implement sales strategies &	the mid and back office portfolio of products, gathering
campaigns across all segments, budgeting & forecasting, all	current and future product requirements and ensuring these
to maximise revenues across the hotel. Executive salary	are communicated to internal and external stakeholders.
package on offer. Experience as a Director of Sales, track	You will have project management experience, strong GDS
record leading a successful sales team along with great	knowledge and have strong problem solving skills, great
communication, presentation & negotiation skills required.	salary and future career opportunities available.
REPUTABLE TRAVEL COMPANY	CORPORATE SALES – LARGE MARKET
PERSONAL ASSISTANT	CORPORATE SALES MANAGER
MELBOURNE – SALARY TO \$70K - \$75k (DOE)	MELBOURNE – SALARY \$140K CIRCA
Reputable Travel Company are currently seeking an	This leading travel management company is looking for an
experienced Personal Assistant to provide administrative	experienced & driven BDM to join their large market sales
support to both the MD and GM. In addition to general PA	team. You will be responsible for acquiring new corporate
duties, you will also assist with the management of the	business, developing relationships & implementing sales
Reception and Boardroom areas. To be considered for this	strategies to optimise client spend. Attractive salary with
position, applicants MUST have experienced working as a	uncapped bonuses. Experience as a travel BDM with a
Personal Assistant at a GM / MD level. Sensational employee	proven sales track record along with strong customer service,
benefits on offer.	presentation, communication and negotiation skills essential.
AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM	

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## FOR DEPARTURES NOVEMBER 2016-APRIL 2017

## **DISCOVER THE OFFER**

## Hokkaido, Japan







Premium all-inclusive resorts

## Valmorel Chalets, France





Calling for Expressions of Interest

# **World Youth Day 2019 Official Tour Operator**

## Australian Catholic Bishops Conference

The Australian Catholic Bishops Conference (ACBC) is seeking to appoint an Official Tour Operator to coordinate travel and accommodation logistics for World Youth Day 2019.

The Official Tour Operator will enhance and support the Australian World Youth Day Committee's co-ordination of pilgrims to WYD, to be held in Panama 2019.

The Australian World Youth Day (WYD) pilgrimage will provide pilgrims with opportunities to visit pilgrimage sites and attractions across the Americas, sharing their spiritual journey with other pilgrims as part of the unique experience that is World Youth Day.

It is anticipated that Australia's Pilgrims, Leaders, Clergy and Bishops will total approximately 1000.

The ability to effectively manage the varying requirements of a range of key stakeholders is essential.

## **IMPORTANT**

Interested parties should attend a Briefing Session.

Date: Wednesday 14 September 2016.

Time: 9:30am to 11:30am

Address: St Patrick's Church Hill. 20 Grosvenor Place, Sydney

To register for the Briefing Session and to request an Application Pack send an email to Mrs Gabrielle Sinclair, ACBC Office for Youth - Projects Manager: wyd@catholic.org.au

Expressions of Interest close at 4pm on Thursday 29th September AEST.

Send Expressions of Interest via email to: Mrs Gabrielle Sinclair, ACBC Office for Youth - Projects Manager Email: wyd@catholic.org.au



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