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CASH OR CABIN!

To help celebrate, APT are offering you the chance to experience the best in river cruising with our new incentive Cash or Cabin!

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Travel Daily

First with the news

Tuesday 6th September 2016

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APT is offering travel agents the opportunity to experience its river cruise product, with a new Cash or Cabin incentive.

Consultants who book five APT or Travelmarvel river cruises between 01 Sep and 31 Oct can choose between a 15 day European River Cruise or \$1,000 cash - see the **cover page** for info.

QF club coffee app

QANTAS today announced the launch of the 'Skip' coffee ordering app for QF pax using the Qantas Clubs and Business Lounges at SYD, MEL, BNE, ADL, CBR and PER domestic airports, allowing users to select a barista made beverage without queuing.

Air NZ launched its own in-house coffee ordering app in 2014.

Today's issue of TD

Travel Daily today has six pages of news & photos, a front cover wrap for **APT**, plus full pages from: (**click**)

- inPlace Recruitment
- Travel Trade Recruitment
- Aust Catholic Bishops Conf
- JITO

Travellers Choice record

TRAVELLERS Choice this morning announced its fourth consecutive record financial result, with a 13% jump in pre-tax operating profit to \$2.1 million.

The outcome will be good news for the national travel retail network's members as the board declared that 95% of the profit will be returned directly to Travellers Choice agencies, who remain the company's sole shareholders.

All member shareholders will receive a 25c per share unfranked dividend, with the majority of the remaining operating profit distributed via trading rebates based on sales support for preferred partners.

Travellers Choice md Christian Hunter said with this latest profit distribution, the group has returned almost \$2.5 million in additional commissions, incentives and overrides directly to its members, up 15% on the previous 12 month period.

"This is over and above the supplementary override commissions members earned at source," he said.

Hunter said the company's strong result was once again "underpinned by members' unwavering commitment to maximising the value of preferred agreements," as well as strong cost discipline within head office.

"In addition, our ongoing investment in highly targeted and cost-effective marketing support services, particularly in the digital sphere, helped drive growth by directing quality business to our members," he said.

Overall income grew 17%, with solid organic growth along with the first full-year impact of a number of high calibre recruits.

Hunter said he believed the Travellers Choice model, offering low fees, extensive support and a unique ownership structure, continues to have strong appeal for Australian travel agents.

"As a result we expect to continue attracting new members who can positively contribute to our organisation," he concluded.

The group will gather in Canberra in Nov for the annual Travellers Choice Shareholders' Conference.

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Travel Daily

First with the news

Tuesday 6th September 2016



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Velocity status rejig

VIRGIN Australia this morning confirmed new Status Credit earning tables for members of its Velocity Rewards loyalty program, which will come into effect from 30 Jan 2017.

A VA spokesperson told **TD** the changes mean pax will earn more Status Credits in most fare classes when travelling domestically.

"Status Credit earn for international travel with Virgin Australia will remain the same, however from 30 Jan 2017 members travelling in L class on international long haul flights will earn Status Credits at the Discount Economy rate," the spokesperson said.

There are no changes to Velocity Status Credit earn rates when travelling with airline partners.



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Emirates SYD triple treat

EXCLUSIVE

EMIRATES will further boost capacity on its key Sydney-Dubai route from 30 Oct, with its three daily flights to the NSW capital becoming an all-A380 operation.

The existing EK412/413 Boeing 777 flight which connects through from Sydney to Christchurch will be replaced with a superjumbo - in turn meaning Emirates will become the first airline to operate A380 flights into CHC.

The rejig will also see EK418/419 no longer operate via Bangkok, meaning Kiwis flying on the same Emirates aircraft from Christchurch will have a one stop trip to Dubai.

Also effective 30 Oct Emirates will upgrade its new non-stop Auckland-Dubai flight to the A380, while EK418/419 which operates from Auckland to Sydney and onward will now give access to Asia via a BKK transit.

Overall Emirates will operate five daily A380 services into New Zealand - one non-stop from Auckland to Dubai and the other four as Auckland-Melbourne, Auckland-Brisbane, Auckland-Sydney and Christchurch-Sydney.

OS launches HKG

AUSTRIAN Airlines today debuted flights from Vienna to Hong Kong, with the new year-round 777 service operating five times per week as part of a focus on the Greater China market.

EK customers flying from Sydney to Dubai and beyond will have a choice of three daily A380s on Emirates metal along with the daily superjumbo operated by alliance partner Qantas.

Onward connections in Dubai include 38 European destinations as well as ports in Africa and the Middle East, with Emirates offering A380 flights in Europe to London Heathrow and Gatwick, Manchester, Paris, Amsterdam, Rome, Milan, Frankfurt, Munich, Barcelona and Zurich.

QF webinar tomorrow

QANTAS will run a series of 15 minute online fare update webinars tomorrow, with key topics including the revised Other Airline Schedule Change policy allowing agents to more easily self-manage disruptions - register online at qantas.com/agents.

SQ, NZ expansion

SINGAPORE Airlines is boosting its codeshare cooperation with Air New Zealand in conjunction with the launch this month of the new SQ 'Capital Express' flight from Singapore to Canberra and Wellington.

Effective 22 Sep the SQ code will be placed on Air NZ flights ex WLG to 13 domestic destinations across New Zealand including Queenstown, Dunedin, Hamilton, Rotorua, Tauranga and Timaru.

Jetstar into NZ GDS

TRAVEL agents in New Zealand are now able to book Jetstar flights via GDS, through a new partnership with Hahn Air.

At this stage it appears that New Zealand is the only market to introduce the feature for the QF offshoot, with TMCs across the Tasman welcoming the new arrangement.

Jetstar has moved to BSP settlement in New Zealand, while the move has also seen the introduction of a new, simplified GDS fare hierarchy and revised ticketing timelines exclusively for Kiwi agents booking business travel for their clients.

The initiative follows recent comments by Jetstar ceo Jayne Hrdlicka (**TD** 04 Aug) confirming a push into the corporate market.

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Travel Daily

First with the news

Tuesday 6th September 2016

NEW! SuperStar Libra Industry Specials.
 7 Nights Relocation Cruise from
 Hong Kong – Singapore.
 Inside Cabin from **\$489*** Per Person.
 *Condition apply.

CLICK HERE for further details

FCM, cievents joint push

FLIGHT Centre's corporate division FCM Travel Solutions has released a joint white paper with sister MICE brand cievents outlining the benefits to corporates of running their travel programs alongside their business events activities.

FCM Travel Solutions Australia general manager James Kavanagh said a lack of transparency in MICE spending is often a stark contrast to the management of corporate travel within organisations, which has "become increasingly managed and commoditised in recent years".

"Organisations we work with have realised that there is incredible opportunity and savings to be made by applying the principles used to manage their travel program on their MICE category," he said.

The FCM/cievents white paper suggests corporates could conduct a meetings RFP at the same time as a travel RFP, which would give procurement, marketing and in-house event managers a "value added prospect...that allows them to work more tightly to their budgets and improve service

efficiency for stakeholders".

Cievents global general manager, Natalie Simmons, remarked there had been some hesitancy from organisations to apply stringent policies to events and meetings spending.

"This may be because the category has traditionally been overseen by administrative staff, who enjoy some degree of freedom when making choices for meeting destinations and conference hotels," she said.

Simmons claimed there are "immense gains to be made" by trading both MICE and corporate travel programs via an affiliated events and TMC provider.

FCM and cievents will formally launch *The Next Phase of Travel Events* white paper later this week at the inaugural FCM Illuminate education event held in Melbourne.

Fly Spain to Iceland

NORWEGIAN Air International has announced expansion into Spain, with the introduction of twice weekly flights from Reykjavik in Iceland to Madrid and Barcelona effective 01 Nov.

Cosmos Asia Brox

COSMOS has unveiled its new 2017 Asia brochure, which comes complete with early booking discounts of \$300 per couple on holidays booked by 01 Dec.

Four new tours have been added to the collection: India's Golden Triangle and the Tigers of Ranthambore; Highlights of Northern India; Classic Japan and Mysteries of Myanmar.

The 2017 Cosmos Asia brochure will also feature returning favourites such as the 13-day Thailand Experience and the 14-day Simply Vietnam tour.

For more info call 1300 230 234.

Frasers expansion

FRASERS Hospitality has announced a new property in Malaysia, with the addition of the 253-unit Fraser Residence Putrajaya in 2019.

The move means Frasers will have eight Malaysian properties and over 2,400 units, with Putrajaya an "intelligent garden city" about 20 min from KLIA.

VisitBritain #OMGB

VISITBRITAIN officially kicked off its #OMGB (Oh my GREAT Britain) 'Home of Amazing Moments' campaign yesterday.

The nation-wide, six-week digital and print campaign aims to showcase "unforgettable experiences and amazing moments that visitors can only get in Britain," (*TD* 24 Aug).

"Britain is packed full of incredible experiences which you can't get anywhere else," said Australia country manager for VisitBritain David Nye.

"We want to inspire Australians to put Britain at the top of their list as the 'must-go-now' destination and book a trip to come and discover their own amazing moments."

The push will drive visitors to the visitbritain.com.au website which is filled with imagery and suggested itineraries.

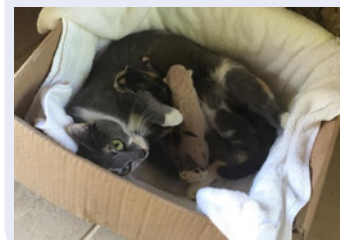
Window Seat

A WILD cat at Breakas Beach Resort in Vanuatu gave one unsuspecting Tok Tok delegate more than she bargained for.

Pauline from Agoda heard the puss scratching and meowing at her door of her fare in the middle of the night.

Unable to sleep through the ruckus she decided to let her inside, only to be awoken again shortly after to the shocking realisation that her feline friend (**pictured** below) had given birth to kittens on her bed.

We heard Pauline was "quite chilled" about the scenario despite the shock and her bed sheets being ruined.



Gatwick tarmac hole

A HOLE in the tarmac forced Gatwick Airport to close its main runway on Sun.

Eight aircraft were diverted and several flights were delayed or forced to circle before landing.

A backup runway at Gatwick, which is reportedly not used for public flights, was reopened to accommodate the delays.

The closure lasted for a total of 10 minutes, with Gatwick saying it had only shut the runway as a "precautionary measure".

Mexico Hurricane

MEXICO is on alert as Hurricane Newton heads for the Pacific Coast with the government issuing a hurricane warning.

The storm is heading north-west towards the southern end of the Baja California peninsula with winds of about 120 km per hour.



SENIOR TRAVEL CONSULTANT

An excellent opportunity has opened for a Senior Travel Consultant to join the friendly team at Gippsland Travel in Warragul.

We are seeking an individual with a passion for customer service to fill a full time position responsible for all aspects of domestic & international travel reservations.

The successful candidate must be highly motivated, hard-working and possess excellent communications skills, travel experience and destination knowledge.

A minimum of 3-5 years retail travel sales experience is a must with Sabre and Tramada training being an advantage.

If you would like to join our multi-award winning agency, please email your resume to info@gippslandtravel.com.au.

Applications close Wednesday 14 September

Tuesday 6th September 2016

Forty years of Walshe



THE 120-plus strong Walshe Group team from across the globe gathered in Manly last weekend to celebrate the company's 40th birthday.

Staffers from New Zealand, Hong Kong, Singapore and Japan flew in to join their Australian colleagues for the event themed 'Endurance and Evolution'.

The day was opened by industry legend, company founder Rodney Walshe who began the business in New Zealand in 1976.

He paid tribute to current md Jacqui Walshe, attributing much of the company's growth over the last decade to her "steerage [which] has taken the company to where it stands today".

Jacqui Walshe thanked staff, particularly longstanding employees, some of whom have been with the company for decades.

"Over forty per cent of our staff have been with us for five plus years...we are seeing a company shift as we expand our destination division and have seen a substantial growth in this footprint over the last 15 years

Urban hits milestone

URBAN Adventures has hit the milestone of 150 destinations with the addition of new day tours in Dili and Dhaka.

Reaching such a large number of cities is a major boon for the company which only started seven years ago.

with clients today including Hawaii Tourism Oceania, NYC & Company, Visit Flanders, Oman Tourism and the Abu Dhabi Tourism and Culture Authority.

"The Walshe Group has survived global crises and dramatic changes in the way we travel and the way we market travel and tourism...our theme of endurance and evolution is a nod to hard work, good people as well as the evolution in our company's ability to adapt to the changing world around us and to continue to seek out best practice in whatever we do," she said.

The team is **pictured** above on Manly Beach during the weekend.

DXB Jul Pax traffic

PASSENGER traffic for Jul at Dubai International Airport reached 7.6 million surpassing all previous records for the month.

The new high was a 14% increase on Jul 2015 with Eastern Europe the fastest growing region in the month, up 33.4% on the same month the year prior while Asia grew by 20.8% and India 17.1%.

India was the top market with 990,213 passengers, followed by the UK (573,025) and Saudi Arabia (475,841).

"This summer was the busiest in DXB's history with daily traffic averaging a quarter of a million passengers across the three terminals," ceo of Dubai Airports Paul Griffiths said.



Peaks & Perks
PROMOTION

Your clients can receive up to
\$800*
per couple in added value.

Start Their Journey

Intrepid, Peregrine offering QF points

INTREPID Travel and Peregrine Adventures have joined the Qantas Frequent Flyer program, with members able to earn 2,500 Qantas Points with Intrepid Travel & 3,500 points with Peregrine on trips costing \$1,000 or more.

The points will be accrued on top of what can already be earned if fares are paid for with Qantas Points earning credit cards or if flights are booked with QF and its partner airlines.

Commenting on the new collaboration, Qantas Loyalty ceo Lesley Grant said "We know our members love to travel and this partnership rewards those adventurous spirits who like to get off the beaten track".

In celebration of the new partnership, the two operators have launched a travel agent incentive in conjunction with the new agreement, which will see a lucky consultant win 60k points for themselves just for adding their client's Qantas Frequent Flyer number to the booking.

The promotion is open to all retail travel agents in Australia and NZ for Peregrine and Intrepid bookings made from today to 31 Oct, with Intrepid regional director Pete Rawley saying it's a "beautiful friendship between two iconic Australian companies that help adventurous Antipodeans to discover every corner of our world".



AFTA update

From AFTA's chief executive, Jayson Westbury



THIS week I am in Geneva, Switzerland, attending the WTAAA board meeting and several global meetings with IATA in preparation for the IATA governance conference which is set to take place in mid-September in Singapore.

My terms as the Chairman of the WTAAA comes to an end at the end of the month and I have been honoured to serve the global travel agency community as Chairman for the past two years. AFTA remains committed to the work of the WTAAA and I am very pleased to be handing over the baton to the very capable CEO of the South African travel agency association (ASATA) Otto deVries.

Otto will, I am sure, continue the good work of the WTAAA and the many agenda items that require attention at a global level. His Vice Chairman will be Mark Meader who is the Vice President of the American Society of Travel Agents (ASTA) and the Treasurer will be Praveen Chugh, the President of the Travel Agents Federation of India (TAFI).

A new team which will bring fresh ideas to the management of WTAAA. I remain as a Director of the WTAAA which allows the continued engagement AFTA has at the global level involving discussion on a range of topics. This meeting also awarded Peter Barlow, the outgoing Chairman of the Travel Agents Association of New Zealand (TAANZ), an Honorary Membership of the WTAAA as he steps down from the TAANZ board after 10 years of service to the WTAAA.

On the IATA front a range of important topics that relate to what is referred to as the New Generation of International Settlement Services (NewGenISS) have been debated in advance of the governance conference all of which could have a material impact on travel agents who may or may not be IATA accredited.

Pleasingly it does appear that IATA may be able to open up more options for payments which are made via the BSP and this I hope will help to future proof the BSP as modern electronic payments methods in the B2B environment emerge and are introduced into the travel industry across the globe.

More detail about the outcomes of the governance conference, set for 19-21 September, will be forthcoming once decisions have been finalised.

Tuesday 6th September 2016

New FTC brochure

FRENCH Travel Connection will unveil its massive new 2017 brochure at the French Travel Workshops in Sydney today.

The 100-page program features the wholesaler's exclusive Passport to Monte Carlo along with more regional France packages, cycling and walking tours, cruises along the country's idyllic waterways and extra chateaux stays.

To view the brochure see frenchtravel.com.au.

Hotel Jen Beijing

SHANGRI-LA Hotels and Resorts today announced the Jan 2017 debut of the new Hotel Jen Beijing, which will be part of the China World Trade Center project in Beijing's Chaoyang CBD.

It will be the third Hotel Jen to open in mainland China since Shangri-La launched the new brand two years ago.

Hotel Jen Beijing will feature 450 rooms and suites, 13 creative meeting spaces and a multi-function venue for 300 guests.



South Sea Cruises - Fiji Director - Sales and Marketing

This multiple award winning company is Fiji's leading Marine Tourism operator providing a comprehensive range of day trips & resort connection services throughout the Mamanuca & Yasawa Islands. South Sea Cruises also operates the successful Awesome Adventures Fiji range of products for travellers to the Yasawa Islands as well as Blue Lagoon Cruises.

Reporting to the CEO, we are seeking a dynamic, seasoned Director of Sales & Marketing to drive revenue growth by being creative and innovative during planning, implementing and directing sales and marketing activities.

Revenue responsibility circa \$50M total.

Experience:

1. Similar role for 5 years, i.e.
 - a. Knowledge of Tourism, 10 years (Marine Tourism advantageous)
 - b. Team leadership (5-10) with significant Agency management
 - c. Based in Sydney

Responsibilities:

1. Sales team
2. Sales Representatives I/S and O/S
3. Maintain CRM – (Goldmine) advantageous
4. Maintain OTA website content
5. Set rates and negotiate contract terms with key accounts
6. Negotiate Trade Support with key accounts
7. Manage relationships with Tourism Fiji, SBO and RTO
8. Control distribution of brochures, EDM's, Trade releases
9. Manage agencies
 - a. creation and production of collateral into traditional and digital channels
 - b. Website design
 - c. Website development
 - d. Electronic Direct Mail (E-blasts) creation and distribution
 - e. Brochure design, production and distribution
 - f. Social Media
 - g. Photography & Media

If you believe you have what it takes to lead a dynamic sales team and build on our brands reputation and revenue, please apply by emailing your cover letter detailing your demonstrable, key achievements and goals along with your resume to: peter@ssc.com.fj

Applications close 15th September 2016.

Please be advised that only those with the legal right to work in Australia and whose background aligns with our needs will be invited to interview.

No agencies please.

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A night in Paris in Sydney

THE industry's top brass were out in force last night, courtesy of an Atout France A Night In Paris soir  e, which was held in the grand ballroom at Sydney's Sofitel Wentworth hotel.

Amid much pomp and ceremony, a clear message was delivered to the industry by the flamboyant head of Atout France Australia, Patrick Benhamou, that Paris remains a city of celebration and resilience, having stood the test of recent tragic events.

In 2015 over 1.3 million Australians visited France with the city of love a focal point of any stay, according to Benhamou.

The night was also a celebration for AccorHotels marking 25 years in Australia with Michael Issenberg, ceo Asia-Pacific recounting the hotel chains' rise in the market and hinting the distinct possibility that the recently acquired Fairmont brand will make a local appearance in the future.

Capping off the night was a world premiere 3D screening of a Parisian short film, with guests donning 3D glasses and



witnessing Paris brought to life in spectacular fashion.

The event was part of the biannual French Travel Workshops which have brought a number of operators from across France to showcase their wares to the Australian travel trade.

Benhamou is **pictured** above with television personality Melissa Doyle.

More images from the evening are available by **CLICKING HERE**.

Dubai debuts park

THE world's largest indoor theme park officially opened in Dubai last Wed.

IMG Worlds of Adventure spans 1.5 million square feet, and is the first global theme park to feature the Marvel and Cartoon Network brands.

The operators are expecting to host more than 4.5 million people in the first year of operation, with prices set at AED300 for adults and AED250 for children - plus an additional AED 195 for 'Ultimate Fast Track' priority access.

Canada dual citizens

DUAL Canadian citizens must now show a valid Canadian passport to enter the country under tightened entry rules.

The new policy will take effect from 30 Sep and acts as the final phase of Canada's move to an electronic screening system to step up border security and boost exit control of travellers.

Tuesday 6th September 2016



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.756

THE Australian dollar was driven by moves in commodity prices overnight with the US closed for their Labor Day holiday.

Oil prices rocketed higher in early trade overnight as Russia and Saudi Arabia confirmed discussions about their oil production plans.

Oil was up 5.4% before easing later in the session. The AUD broadly followed the same pattern.

While the Aussie was initially higher, it later gave up its gains in line with the reversal in the oil price with the Aussie dollar closing 0.1% higher.

Wholesale rates this morning.

US	\$0.756
UK	£ 0.568
NZ	\$ 1.030
Euro	€0.678
Japan	¥78.20
Thailand	฿ 26.17
China	¥4.913
South Africa	R10.839
Canada	\$0.973
Crude oil	US\$44.44

Eurail Italy App

A NEW seat reservation function has been introduced for the Trenitalia high speed Le Freccie trains via the free Rail Planner App.

The newly launched Rail Planner App e-reservation function allows customers to book, pay, and receive their seat reservation through their smartphone.

Tickets can be printed or displayed on the pax's mobile.

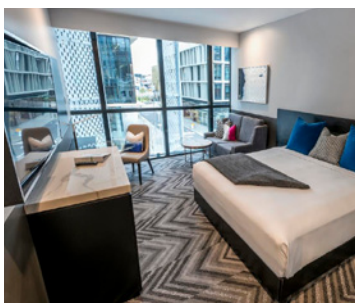
SPTE Sydney date

THE South Pacific Tourism Exchange which brings together int'l travel partners and regional tourism products and suppliers from the South Pacific is scheduled to take place from 19-20 May 2017 in Sydney.

Vanuatu's key tourism figures confirmed they would be attending the 2017 show, during the country's recent Tok Tok trade show last month.

Peppers Perth debut

PEPPERS Kings Square Hotel in Perth has revealed the first of its new guest rooms (pictured below) ahead of the hotel's opening later this year.



Construction and fit out of the hotel's remaining 119 rooms, restaurant, espresso bar, leisure facilities and common areas is still on track to be completed by mid-Oct.

Eurowings Summer

LUFTHANSA offshoot Eurowings has released its new summer flight schedule 2017 with several new destinations.

From next year, Cologne/Bonn will be the take-off airport for long-distance destinations including Las Vegas.

New destinations include Sylt, Havana, Pula, Krakow, Faro, Ibiza, Larnaca, Lyon and Pisa.

Discover the women leading the way in the September issue of *travelBulletin*.

CLICK HERE to read

travelBulletin

Interest free Tigerair

TIGERAIR Australia today announced a new interest free payment option for customers purchasing fares and optional extras at tigerair.com.au.

The enhancement is being offered via Latitude Financial Services and is applicable for any purchase of \$250 with a six month repayment period.

Existing Latitude Financial clients can also pay for flights worth \$500 or more over 12 months, with the option only available for purchases through the Tigerair desktop website.

Solomon focus

TAHITI pledged its support to help the Solomon Islands develop its tourism industry following the Pacific Islands Conference of Leaders and the International Union of Conservation of Nature's Pacific Ocean Summit held in Hawaii last week.

French Polynesian President Edouard Fritch said he would host the Solomon Islands Minister for Tourism in Tahiti for a 'look and learn trip' and send Tahiti tourism experts to Solomon Islands while he also suggested establishing a regional airline service.

Win with Rail Europe GSAs



This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with German Rail carrier, **DB**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
- 2 x Eurostar Standard Tickets
- Hop on hop off bus tickets in two cities of your choice
- 4 nights accommodation in the city of the winner's choice

To win, answer each daily question correctly and have the most creative answer to the final question. Send your entries to

rail@traveldaily.com.au



Q4. By train, what is the travel time between Frankfurt and Munich?



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Sydney CBD

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- Social innovative co.
- Large event calendar

Call Ben or [click here](#)

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Sydney CBD

Excellent training opportunities

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- Great famils!
- Monday to Friday only!

Call Cristina or [click here](#)

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NSW or VIC

Salary up to \$100K pkg

A rare opportunity has presented itself to join a highly experienced sales team for this outstanding multi-award winning international tour company. As BDM/ Sales Mgr you will be responsible for the development of sales for targeted travel distribution channels within the NSW or VIC travel retail and wholesale sectors. Must have contacts within the Aust & NZ travel agency networks.

- Excellent product
- Supportive management

Call Sandra or [click here](#)

Event Manager

Sydney city fringe

Salary from \$65K + super

Well respected and growing event agency handling domestic and international conferences and meetings. This role will manage a portfolio of clients in the pharmaceutical and medical sector. You will handle both new and existing clients from conceptual stages of the event to managing logistics for the programs throughout Australia & overseas. Travel with events will be required.

- Medical sector
- Domestic & International

Call Ben or [click here](#)

Ticketing & Airfares Consultant

Sydney location

Successful Consolidator with friendly atmosphere. Seeks ticketing expert with good GDS skills. Enjoy your weekends off with Monday to Friday hours & the added bonus of internal training opportunities to improve your skillset.

Call Cristina or [click here](#)

Sales Executive - Corporate Account OTA

Sydney, Salary \$60K + super + commission

Sales Manager with a strong network of contacts in the Australian hotel sector required for this growing online accommodation business focused on providing the largest range of properties throughout Aust. metro/regional areas.

Call Ben or [click here](#)





Working in partnership with the Australian Travel Industry

Travel Recruitment Consultant

Sydney, \$48-54k Base, OTE \$82k, Ref: 8542SJ1

Join one of Australia's leading travel recruitment companies by utilising your strong travel industry experience & superb sales skills while enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

International Travel Consultant

Gold Coast, Great Base + High Comms, Ref: 2104SZ6

Want to earn your worth? Are you an experienced retail or online travel agent? This role is all about servicing warm customers, converting quotes and ensuring repeat and referral businesses are well looked after. Customer service is very important but a proven history in sales is what our clients are seeking. It's time to step away from face to face and be apart of this growing family with an on target earning of \$60-80k within your first year and a potential to double your base salary.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Retail Travel Consultant

Melbourne, \$40-45k + Comms, Ref: 2461KF1

Seeking an experienced travel consultant who wants to work in a sales and service travel reservation position. You will need to bring with you a positive attitude, customer service skills and travel industry knowledge. Most importantly you should love all things travel and be able to convey this to your customers. This travel company offer a great working environment for professional travel consultants who will thrive on utilising their industry knowledge and know how in a busy environment.

For more information please call Katie on (03) 9988 0616 or click [APPLY](#) now.

Director of Sales & Marketing

Adelaide, Circa \$80,000, Ref: SO9999

Working within a large hotel group, you will need to have experience of working within a sales/marketing capacity within a hotel. You will be used to making high level strategic decisions and continuously improving and reviewing ways of exceeding revenue targets and improving the brand of the hotel. You will be experienced at maximising income through conference and large events and you will have innovative and inspirational ideas for marketing the hotel to its highest potential.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

Head of Leisure Sales

Sydney, Executive Package on Offer, Ref: 2472PE1

Do you have sound Business Development or Sales Manager experience and a proven sales record? This leading travel company are looking for an experienced National Sales Manager to assist with their ongoing expansion across the travel market in Australia. Excellent benefits are on offer for the most qualified person and the opportunity to become part of this luxury 5 star brand. In order to hit the ground running the successful applicant will have at least 5 years experience in a similar role!

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

High End Leisure Travel Consultant

Sunshine Coast, Competitive \$ on Offer, Ref: 1564SZ5

Work for an award winning agency dealing with clientele that are well travelled, not strictly money conscious and looking for that exceptional consultant to provide exceptional service through selling top products. You will have the opportunity if you are a good seller to make a lot of money as the commission structure is fantastic along with the type of products you are selling which has a lot of margins in it. Progress with a company that values their staff where you're not just a number.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

After Hours Travel Consultan

Melbourne, Amazing Package on Offer, Ref: 2314HC1

Located in a modern office, you would join a team of travel professionals providing the best customer service to clients needing assistance with their booking. This is an After Hours role and so you will have some flexibility with your shift hours. This role is not just another corporate opening; this is the chance to work for a company that has a huge reputation in Australia. Further to that, this role offers a rewarding environment and the chance to progress your career! Interviewing now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

High End Leisure Travel Consultant

Perth, Great Base + High Comms, Ref: SO765

This role is based in an amazing location that has access not only to great cafes, shops and restaurants but the demographic of client has plenty of money to spend on their luxury holidays. The environment within the agency is fun and highly knowledgeable where staff and clients alike can enjoy the lovely surroundings. You will be arranging worldwide trips and utilising your skills in fares and ticketing, as well as destinations. Working in a highly team orientated agency.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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Calling for Expressions of Interest

World Youth Day 2019 Official Tour Operator

Australian Catholic Bishops Conference

The Australian Catholic Bishops Conference (ACBC) is seeking to appoint an Official Tour Operator to coordinate travel and accommodation logistics for World Youth Day 2019.

The Official Tour Operator will enhance and support the Australian World Youth Day Committee's co-ordination of pilgrims to WYD, to be held in Panama 2019.

The Australian World Youth Day (WYD) pilgrimage will provide pilgrims with opportunities to visit pilgrimage sites and attractions across the Americas, sharing their spiritual journey with other pilgrims as part of the unique experience that is World Youth Day.

It is anticipated that Australia's Pilgrims, Leaders, Clergy and Bishops will total approximately 1000.

The ability to effectively manage the varying requirements of a range of key stakeholders is essential.

IMPORTANT

Interested parties should attend a Briefing Session.

Date: Wednesday 14 September 2016.

Time: 9:30am to 11:30am

Address: St Patrick's Church Hill.
20 Grosvenor Place, Sydney

To register for the Briefing Session and to request an Application Pack send an email to Mrs Gabrielle Sinclair, ACBC Office for Youth - Projects Manager: wyd@catholic.org.au

Expressions of Interest close at 4pm on Thursday 29th September AEST.

Send Expressions of Interest via email to:
Mrs Gabrielle Sinclair, ACBC Office for Youth - Projects Manager
Email: wyd@catholic.org.au

dreams should be a size too big so we grow into them.



**make the change today,
take control over your career.**

**if you never believe in yourself,
never take that first step to making it happen
you will always be where you are right now.**

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