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Travel Daily

First with the news

Wednesday 7th September 2016



Uniworld free flights

UNIWORLD Boutique River Cruise Collection is today highlighting its 'fly free to Europe' offer for 2017 river cruises on its all-inclusive vessels.

Free flights are available in Economy class for cruises of 13 days or more, or Business class add-ons start at just \$3,999.

Special fare levels are also available for shorter cruises - for details see the **cover page**.

GA domestic growth

GARUDA Indonesia is expanding its domestic network across Indonesia, with the launch of six new ATR72 and CRJ100 routes over the coming weeks.

The additions include daily flights from Jakarta to Kupang, Labuan Bajo and Tarakan as well as from Nabire to Jayapura, Biak and Tembagapura in Papua.

Garuda is also expanding its codeshare cooperation with KLM, with the GA code to be placed on KL services from Amsterdam to Copenhagen, Manchester, Oslo, Stockholm and Venice effective from 30 Oct 2016.

Today's issue of TD

Travel Daily today has six pages of news and photos, including a front cover wrap for **Uniworld** plus full pages: (**click**)

- Voyages to Antiquity
- AA Appointments jobs
- One&Only
- JITO

Hayes leaving AAT Kings

ANTHONY Hayes, who has been global managing director of the Travel Corporation's AAT Kings operation for almost four years (**TD** 10 Jan 2013), has announced his resignation to take up a new role with FantaSea Cruises.

Hayes, who prior to joining TTC was the head of Tourism Queensland, will be FantaSea's new Sydney-based CEO, taking up the position in Dec.

"I am delighted to be joining FantaSea, one of the truly iconic companies of Sydney Harbour and beyond, and one of Australia's most service-focused organisations," he said.

Also joining FantaSea is Wendy Harch as head of sales and marketing - also moving across from AAT Kings next month.

Hayes, whose tenure at AAT Kings has included a major brand makeover, fleet expansion and the evolution of the Inspiring Journeys luxury small group operation, said he was proud of

his time at the Travel Corporation.

He said AAT Kings' revenue, profitability and brand awareness were "very strong and continuing on a positive growth trajectory".

TTC chief John Veitch said the efforts of Hayes and his team had ensured AAT Kings "retains its undisputed position as Australia's favourite and most successful guided holiday company".

In his new role Hayes said the initial focus would be on FantaSea's trade engagement, "ensuring our distribution strategy is clear and effective".

VA call centre costs

VIRGIN Australia is set to increase the fees it collects for flight bookings and changes made via its Velocity Membership Contact Centre.

According to an email sent to members of the VA loyalty program overnight, effective 07 Oct point redemptions over the phone will cost \$40 (up from \$35) for domestic or international short haul flights and \$70 (up from \$60) for international long haul or Tigerair Australia redemptions.

VA's new 'Fares for You' pricing structure (**TD** 09 Aug) becomes effective from today, with Velocity members also advised that fare inclusions for Reward Seats remain unchanged, with complimentary seat selection, food and checked baggage.

Antiquity offers

VOYAGES to Antiquity is offering free flights from Australia to Europe in conjunction with its array of small ship explorations taking in places such as Morocco, Spain, Iceland, Greece, Great Britain & more - see **page seven**.

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One&Only rewards

ONE&ONLY Resorts is promoting its Global Booking Rewards Program, with registered trade partners enjoying double points for reservations at One&Only Hayman Island and Emirates One&Only Wolgan Valley made before 30 Sep.

The One&Only trade portal is at oneandonlyincentives.com - see **page nine** for further details.

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QF seeks Jet BKK c'share

QANTAS is boosting its capacity to India via a proposed expansion of its codeshare agreement with Indian carrier Jet Airways (9W).

This morning the International Air Services Commission confirmed an application from Qantas seeking to vary its existing capacity determination on the Thailand route, in order to allow Jet Airways to codeshare on QF's daily Sydney-Bangkok flights.

Qantas would also place its code on Jet Airways' services from Bangkok to Mumbai and New Delhi as part of the arrangement.

Currently, Qantas has an allocation of 35.6 Boeing 747 equivalent units of capacity per week on the Thailand route along with 26 third country codeshare

frequencies.

Qantas already has a longstanding agreement with Jet Airways codesharing on flights from Singapore to Mumbai and New Delhi (**TD** 04 Jul 2006) as well as on a range of Indian domestic routes.

Other Jet Airways partners include Etihad, which owns 24% of the Indian carrier and has an extensive codeshare agreement including EY flights between Brisbane and Singapore.

In Australia Jet Airways is represented by Helloworld offshoot World Aviation Systems.

Tigerair 21m pax sale

TIGERAIR Australia today launched a network-wide sale with fares from \$21 to celebrate its 21 millionth passenger.

The deals are valid for travel between early Feb and late Mar 2017 and are on sale until Sat or until sold out.

TT spokesperson Vanessa Regan said 21 symbolised a "coming of age" with the carrier seeing record punctuality and improved customer satisfaction.

3 new Carnival ships

CARNIVAL Corporation has announced an agreement for the construction of three more "next generation" cruise ships powered by liquefied natural gas (LNG).

The vessels will be delivered between 2020 and 2022, with one for P&O Cruises UK and two going to Carnival Cruise Line.

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Wednesday 7th September 2016



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Agents spellbound by Russia



A GROUP of lucky agents were "spellbound" by Russia's charm in a recent 11-night CT Partners' fam to St Petersburg, Moscow and Helsinki hosted by reps from Finnair and World Hotels.

Those taking part in the educational enjoyed a visit to The Hermitage Museum and a Russian vodka bar as well as dinner at the Russian Ampir and accommodation in historic hotels.

Pictured from left back are: Kate Malek, Egencia Travel; Karen Barnes, Travel Partners; Jan Whiteside, World Hotels; Maria Kastensson, Angletterre Hotel staff; Oksana Bezbabnykh, guide Grazioso Travel; Francis Pereira, CT Connections; Margaret Freemantle, TravelManagers and front row from left are Eleanora Vachelac, TravelEdge and Karen Birch, World Travel Professionals.

Expedia/Marriott pact

EXPEDIA has formed a new partnership with Marriott International which uses Expedia's technology to power Marriott's packaging platform Vacations by Marriott on Marriott.com in the US.

Since the start of Sep, travellers accessing Marriott.com have been able to use Expedia's dynamic packaging technology in allowing them to combine their accommodation and flight booking from more than 475 Expedia airline partners.

"We believe there is considerable untapped opportunity between our two companies to drive value to hotel owners and travellers alike by strengthening our Vacations by Marriott's offering," ceo of Marriott International Arne M. Sorenson said.

"We are thrilled to launch this new product with Expedia's technology," he continued.

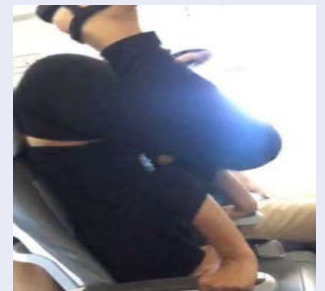


Window Seat

A TRAVELLING yogi took the idea of keeping active on a long haul flight to a whole new level this week.

A fellow passenger captured the human pretzel (**pictured** below) contorting her body into some pretty impressive positions for Economy class, including a shoulder stand, all without waking the man sleeping next to her.

He said it was the best inflight entertainment he'd ever seen.



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Wednesday 7th September 2016

London Pass app

A **MOBILE** version of the popular London Pass sightseeing card has launched.

Available on both iPhone and Android, the mobile London Pass can be used as an entry ticket to tourist hot spots such as the Tower of London, Westminster Abbey and Windsor Castle instead of presenting a card.

The app also offers plenty of visitor info including a full map of the London Underground.

IHG Shanghai NECC

INTERCONTINENTAL Shanghai NECC in China has today welcomed its first guests.

The 536-key property offers a mix of rooms and suites and features restaurants, lounges and more than 2,200m² of flexible event spaces.

BA computer glitch

PASSENGERS were faced with lengthy service delays last night when an IT glitch caused a malfunction at British Airways' check-in desks at both Heathrow and Gatwick.

A number of cancellations resulted due to the IT problem, said *ABC*, with social media reports also claiming that services in San Francisco, Washington DC and Atlanta were also affected.

A spokesman said this morning: "Our priority has been to get check in back up and running. We will now assess the cause and any actions necessary".

Sabre vp marketing

JEROME Thil has been named vice president of marketing for Sabre Travel Network Asia Pacific.

Based in Singapore, Thil reports to Wade Jones, svp of marketing and strategy for Sabre Travel Network and takes over from Martin Symes, who will remain with Sabre until later this year when he will return to the UK following a 20-year stint in Asia.

Thil was most recently head of reservation, personalisation and advertising at Amadeus and has also worked for Travelport.

Ryanair recruitment

A **MAJOR** recruitment drive is underway, as Ryanair look to expand its cabin crew.

'Hundreds' of positions are currently being advertised, with the Irish carrier's training partner Crewlink commenting that extra staff were needed to meet the demands of Ryanair's summer 2017 schedule.

The drives are being held across the UK, starting in London and ending in Manchester on 14 Oct.

Mantra Albury

THE Mantra Group has signed an agreement to operate a new full service hotel in Albury.

Mantra Albury Hotel will feature 158-rooms, a restaurant, bay, executive lounge, gym and large conference and meeting facilities.

The opening has been earned for early 2018.



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Vive la France Down Under

ABOUT

France played host to French travel Workshops at Sofitel Wentworth yesterday as part of their week-long series of promotional French events taking place across Sydney and Melbourne.

Seventy-five exhibitors are taking part in the biennial Aussie show which helps thousands of agents extend their product on the world's number one tourist hot spot.

"Travel agents are very influential in this market," Atout France's regional director Patrick Benhamou (pictured below with Moulin Rouge dancers) said.

"We spend more money and time on the trade than direct to consumers," he told *TD*.

Benhamou said the 2017



focus would be on France's champagne and skiing regions as well as gearing up for centenary celebrations for the Battle of the Somme in Northern France.

He is positive tourists will still flock to France, despite the country suffering a series of unfortunate events this year including terrorism and flooding.

"Australians are particularly resilient travellers," he said.

Exhibitors such as Paul Hodges from DriveAway Holidays were thrilled with yesterday's event.

"It's a pretty good response when 600 consultants leave their office early to come here," Hodge said.

"France supports the trade industry so well".

The workshops continue today in Melbourne.

Pictured above is Atout France's deputy director Marc Humphries and Blake Wiggins & Paul Hodges from DriveAway Holidays.



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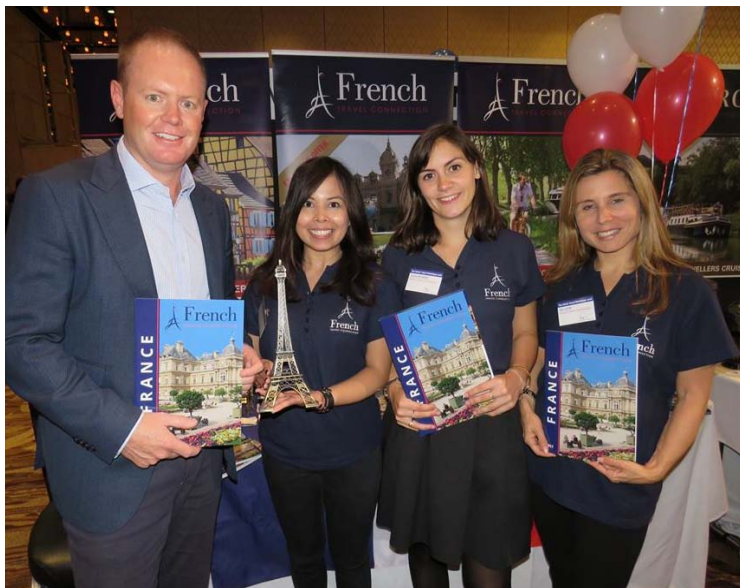
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Variety Cruises

Argentina roadshow

THE National Institute of Tourism Promotion of Argentina (INPROTUR) will next week host a tourism industry breakfast in Sydney - for details [CLICK HERE](#).

FTC's grand 2017 brochure



YESTERDAY, TD checked out French Travel Connection's hot off the press, 100-page 2017 brochure during our visit to The French Workshops 2016 at Sofitel Wentworth in Sydney.

Inside there is a wider selection of regional destinations including the newly-added Biarritz beach front destination on the southwestern Basque coast.

The area is known for its picture perfect beaches and Franco-Spanish gastronomy.

Also included in the fresh catalogue are more packages for Colmar in Alsace, Epernay in Champagne and Corsica.

There is still plenty of information available on Paris, with a wide range of hotels, apartment-hotels and private apartments to choose from.

Finally, an extended section completely dedicated to the

waterways of France has been added.

Here, a plethora of options are available - from captaining a boat, to river cruising or travelling in style on a crewed canal barge.

[CLICK HERE](#) to check out the new brochure.

Pictured above showing off the new catalogue at yesterday's travel workshops are Brad McDonnell, Portia Poblador, Sophie Meunier and Alex Fayan all from French Travel connection.

Protest closes airport

FLIGHTS at London City Airport were disrupted yesterday after nine Black Lives Matter protestors lay on the runway.

The runway has now reopened but travellers are advised to check with their airline for the latest flight status information.

Ghooomo + Booking

FLEDGLING Australian online travel agent Ghooomo.com.au (**TD** 16 Feb 16) has struck a deal with Booking.com to offer accommodation to clients via an affiliate partnership.

Ghooomo md Monish Chand said the agreement will give customers more options to book a complete holiday.

"It's early days, and while our core offering and focus is on flights, being able to offer accommodation as an option pre and post flight purchase is way to keep things tracking along without having to allocate too many resources to manage different product suites," he said.

The group plans to grow rapidly over the next six to eight months by leveraging off its airline sales and the Booking.com partnership.

Ghooomo has lofty aspirations to "become the new way today's consumer interacts with travel and travel brands".

At this stage the company is not ATAS accredited.

DFAT Spain fires

BUSHFIRES continue to burn in the Alicante region of Costa Blanca in south east Spain.

The Department of Foreign Affairs and Trade is warning Aussies to avoid the affected areas and check with accom and travel providers to confirm if the destination has been impacted by the fires or evacuations.

Spain's current advice level remains at "exercise normal safety precautions".

Beyond price freeze

BEYOND Travel has frozen prices on FIT bookings for travel in 2017 when deposited within seven days of receiving the quote.

"Forward contracts for some FIT services in our region can be slow arriving, we wanted to offer agents and their clients the convenience and security of guaranteed rates on forward bookings while we wait for final 2017 contracts to be finalised," said group gm, Bryce Crampton.

Crampton promised that once deposits are received, the price will not increase even if the rate from suppliers increase or if the AUD falls further.

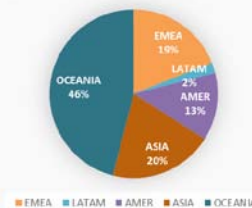
The offer is valid from now until further notice.

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Expedia TAAP August destinations.

Expedia TAAP reported strong continued YOY growth in August with an amazing 740 different destinations booked by Expedia TAAP agents last month. The top ten destinations booked were Sydney, Melbourne, Singapore, Brisbane, Gold Coast, Hong Kong, Bali, London, Cairns and New York. Perth, Oahu and LA were just outside the top 10. EMEA dropped 5% to 19% market share. OCEANIA up 2% to 46%. USA steady at 13% last month while APAC was up 3% to 20% of the destination mix.

Domestic bookings peak at this time of year with Aussie locations making up half the top ten last month. Top 5 countries after Australia remained unchanged with USA, NZ, UK, Italy and Singapore.

Some of the out of the way destinations last month included Chugoku Japan, Chattanooga TN, Chandigarh India and Rethymno Crete.

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AirBnb transparency

AIRBNB had a total of 188 law enforcement requests for user information between 01 Jan-30 Jun, according to the online marketplace's first Law Enforcement Transparency Report released on Thu.

Only 82 of those requests saw at least some user data disclosed & 172 user accounts were affected.

In Australia, Airbnb recorded six requests for the period, three of which prompted some account data to be disclosed and three accounts were affected.

France has the highest number of requests at 42, followed by the US at 31 and Germany at 25.

Bombardier delays

BOMBARDIA has more than halved its C Series delivery forecast from 15 to seven aircraft for the full year due to engine delivery delays by its supplier Pratt & Whitney.

Fred Cromer, president, Bombardier Commercial Aircraft said "We are working very closely with Pratt & Whitney to quickly address this supplier ramp-up issue and to ensure we have a strong supplier base to support our long-term growth objectives".

Singapore Zika safe

THE Singapore Tourism Board insists that Singapore remains a safe travel destination despite the recent local transmission of the Zika virus (**TD** 30 Aug).

The country has put in a "robust system to mitigate the spread of Zika in the community," with the health of visitors a "top priority".



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The 286-room **Parkroyal Parramatta** has unveiled its \$25 million refurbishment and extension. The renovations feature a new seven-storey tower and Western Sydney's first hotel Club Lounge and Club Rooms. 50 Premier Rooms have been added, along with 40 club rooms, 13 meeting rooms, and a gymnasium. Bar 30 has also been given a new look.



A total of 10 new Owner's Suites have been launched at **Fairmont Pacific Rim**, Canada. Each suite has 75m² of space fitted out with a plush king-sized canopy bed, large walk-in closet and marble spa bathroom with a deep soaker tub. A vinyl collection and Rega RP1 turntable is in each suite and guests can either arrive to a compilation of records based on their preferences, or can select their playlist on arrival.



Cost-conscious travellers will be greeted by a new-look **Ibis budget Sydney East**, following a \$2.5 million refresh to rooms and communal areas. All 115 rooms have new flooring, industrial finishes, 42 inch flat screen TVs and rain-shower heads. Double glazed windows are featured in the rooms, along with blackout blinds and ibis' Sweet Beds. The cafe has also been updated.

Aloft Saudi Arabia

SAUDI Arabia has its first Aloft branded hotel with the opening of the 281-room Aloft Riyadh.

Located at the intersection of Riyadh's main Olaya Street and Makkah Road, the hotel offers over 220m² of meeting space and a mobile keyless entry system, SPG Keyless.

Aeromexico livery

THE livery of Aeromexico's first Boeing 787-9 Dreamliner has been unveiled (**pictured**).

Named Quetzalcoatl (meaning feathered serpent) after one of the principal deities of pre-Hispanic Mexico, the plane will fly between major airports in Europe and Asia.



Rolling Stones expo

SYDNEY has nabbed Exhibitionism, the multimedia exhibition celebrating 50 years of the Rolling Stones.

Arriving in Nov 2018, the event will present 500 original artefacts, including technology and instruments that have passed through the band over the years.

Rolling Stones front man Mick Jagger said, "It's not going to be like walking into a museum. "It's going to be an event, an experience."

For more info or tix, **CLICK HERE**.

Eagle Rider office

GLOBAL motorbike tour and hire specialist Eagle Rider has opened a fourth Australian showroom/office at Mitcham in Melbourne's eastern suburbs, complementing outlets in Cairns, Sydney and Brisbane.



Win with Rail Europe GSAs

This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with German Rail carrier, **DB**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
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Q5. True or false: Taking a day trip from Munich to Salzburg, Austria requires an additional supplement?



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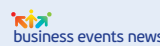
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| Rome, Rivas & Moorish Spain | 26 | Rome to Seville - 25 May 17 | \$11,795* |
| Riviera, Iberia & England | 26 | Nice to London - 6 Jun 17 | \$12,650* |
| Icelandic Voyage | 29 | Seville to London - 15 Jun 17 | \$15,550* |
| Iceland & The British Isles | 32 | London to Edinburgh - 27 Jun 17 | \$16,450* |
| Great Britain & Ireland | 29 | London to London - 11 Jul 17 | \$15,795* |
| Iceland & Celtic Europe | 31 | London to Lisbon - 6 Aug 17 | \$16,195* |
| Voyage to Rome | 29 | London to Rome - 20 Aug 17 | \$14,650* |
| Voyage to Classical Greece | 22 | Venice to Athens - 27 Sep 17 | \$12,295* |
| Southern Mediterranean & Morocco | 25 | Athens to Malaga - 16 Oct 17 | \$10,995* |

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*TERMS & CONDITIONS: All fares are from prices in Australian dollars, per person, twin share based on lowest available category & include all promotional savings & offers, onboard gratuities, air & port taxes (correct as of 6 Sept 2016). Valid for new bookings only. All fly free offers are capacity controlled and can be withdrawn or modified at any time without notice & can't be combined with other offers. Cancellation penalties & conditions apply. ^FLY FREE offer is subject to availability. Airfares, cruise & accommodation prices based on specified booking classes, airlines, routings & departure dates. Valid for flights to/from Sydney, Melbourne, Brisbane & Perth. Solo occupancy is subject to availability and one selected cabin category, details and fare available on request. Pre & post hotel accommodation & transfers from airport/ port/hotel offered on dates specified on itinerary only, ask for details. Prices based on payment by cash or cheque only. Travel agent service fees not included. Voyages to Antiquity reserve the right to change, correct errors, withdraw from sale any or all fares, itineraries, excursions & fees. For full terms & conditions visit www.voyagestoantiquity.com.au or visit your local preferred Travel Agent.

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TRAVEL PRODUCT SPECIALISTS

SYDNEY – SALARY PACKAGE \$48K + SUPER + MORE!

Looking for something new? Work for a company who are global leaders in the travel industry who offer fantastic career progression, staff benefits, Friday drinks & many more benefits. This leading global client is looking for a Product specialist to join their team. You will work alongside the product team, negotiate special requests with suppliers, load product information & rates into the system ensuring each passenger gets the trip of a lifetime! Min 1 yr travel industry experience, product & calypso experience desired. Apply!

PUT YOUR BUSINESS HAT ON!

RETAIL / CORPORATE TRAVEL CONSULTANTS

NORTH SYDNEY – SALARY PACKAGE UP TO \$70K

This renowned global agency wants passionate consultants to join their experienced Corporate teams. Service a mixed portfolio of SME accounts in a small team, providing the highest level of customer service. Do you have min 3 years consulting exp, solid GDS/airfares, sales ability & passion for travel? Then Corporate Perks including top salary pkg, high-end famils, M-F only, sociable team & ongoing progression, will all be yours. Rare opportunity to work hard, play harder & finally be justly compensated for your expertise.

SPORTING TRAVEL GROUPS COORDINATOR

CORPORATE GROUPS CONSULTANT

SYDNEY – SALARY PACKAGES STARTING FROM \$60K

Are you looking for a Groups/Events role with a difference? Our client is a highly respected Boutique Agency specialising in the Corporate and Sporting market. Work with some of Australia's most recognisable sporting names! With a high retention rate, be rewarded with a fantastic salary package and a nurturing environment with staff development and career progression opportunities. Strong GDS skills required, excellent communication skills, ability to multi task and work under pressure. Apply Now!!!

SAY GOODBYE TO SALES PRESSURES

CUSTOMER SERVICE TRAVEL CONSULTANTS

MELBOURNE (INNER) – SALARY PKG \$56K

Are you sick of not being able to completely focus on your customer because all you can think about is the fact that you need to upsell to reach your targets each month? Say goodbye to the draining sales targets and hello to customer care. You will be the point of call for all customer service enquiries. You will put face to face consulting behind you, speaking to clients via phone and email. With a relaxed office environment and a fantastic team, you will never look back. Minimum of 2 yrs. Travel consulting, with GDS skills a must!

THE PERFECT MIX

CORPORATE AND LEISURE CONSULTANT

MELB (INNER) – SALARY GUARANTEE \$55K + BONUSES

Our client has a rare opportunity for a motivated and passionate experienced travel professional to join the team. Working with both corporate clients and leisure bookings you will have the perfect mix across all different types of travel. If you are looking to move into the corporate world this is a fantastic entry into the industry, while also having the excitement of booking exotic holiday packages. This opportunity is few and far between and will not be around for long! Min. 18 mths travel consulting exp. & GDS Skills Req.

MOVE BEHIND THE SCENES INTO WHOLESALE

WHOLESALE CONSULTANT

MELBOURNE (INNER) – SALARY PKG UP TO \$70K (OTE)

Get ready for the ride of your life with this international wholesaler. You'll be joining an energetic, fun and social team. Your days will be filled with laughter as you assist in putting together complete packages including flights, accommodation and tours. You'll be in the running to win fabulous famils. If your focus is more progression, then there is plenty of opportunity for advancement. You'll need to have experience in a similar role and at least 2 years of experience within the travel industry. Galileo knowledge is preferred.

FANCY WITH FARES

BSP CONSULTANT

BRISBANE CBD – UP TO \$59K PKG

Do you fancy yourself a fares expert with top notch problem solving and GDS skills? Wanting to move behind the scenes? Well here's your chance. We have the opportunity to join a leading travel team in their fares and ticketing department.

As a BSP consultant you'll be responsible for handling reconciliations, investigating ADMS along with recovering outstanding debt owed by airlines. This is a great chance to move behind the scenes and enjoy a top salary package, Mon – Fri hours and superb career advancement.

RARE OPPORTUNITY

SENIOR RETAIL TRAVEL CONSULTANT

BRISBANE – \$50K INCL. SUPER

A rare opportunity has become available to join this leading luxury agency. Your day will involve booking high end leisure & cruise packages including many unique experiences from Iceland to the Amazon. Your product knowledge & personal experience will be integral & help you be successful. You will enjoy travel discounts & educationals along with a top industry salary package. If you have 2 years travel consulting experience, GDS & top customer service & sales skills, don't delay, apply now!



One&Only

RESORTS

GLOBAL BOOKING REWARDS PROGRAM

This September, we invite you to discover One&Only Resorts Global Booking Rewards Program to unlock your exclusive access to a range of exciting rewards.

For a limited time only, registered trade partners will enjoy double points for reservations at either One&Only Hayman Island, located in the heart of the iconic Great Barrier Reef, or Emirates One&Only Wolgan Valley, nestled in the Greater Blue Mountains.

FOR MORE INFORMATION OR TO REGISTER FOR ONE&ONLY RESORTS GLOBAL BOOKING REWARDS PROGRAM, PLEASE EMAIL BOOKINGREWARDS@KERZNER.COM OR VISIT

oneandonlyincentives.com

Double points offer valid for One&Only Hayman Island and Emirates One&Only Wolgan Valley bookings made before 30 September 2016. Full terms and conditions can be viewed at oneandonlyincentives.com.

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what's waiting
for you around
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