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# Travel Daily

First with the news

Tuesday 13th September 2016

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## Trafalgar 2017 out

**TRAFALGAR** has joined its sister Travel Corporation brands by offering a fly free deal from Australia to Europe, in conjunction with the launch of its 2017 Europe and Britain program.

The Trafalgar offer includes free flights on trips of 22-days or more, with a \$699 economy fare available on trips 15-21 days or \$999 on shorter guided holidays.

The flights are offered via an "exclusive partnership" with Etihad Airways, Cathay Pacific and Qatar Airways.

The 2017 Trafalgar programs feature 230 itineraries and the company has also relaunched its website highlighting its 97% satisfaction rating via independent review site Feefo.

See the **cover page** of today's *Travel Daily* for details.

## MH offloading A380s

**MALAYSIA** Airlines ceo Peter Bellew has confirmed the carrier is in negotiations with several other carriers about the sale of its six-strong Airbus A380 fleet.

Bellew, who took up his role on 01 Jul, confirmed that with the carrier's long-haul network contracting, it no longer has use for the superjumbo.

Instead MH is focusing on Asian routes as it looks to the arrival of six new A350s, with the strategy including 15 potential new destinations in China, Japan and South Korea which could be announced starting next month.

## LayAway Travel launches

"**LAY-BY**" travel appears to be a new trend in Australia, with the formal debut today of a business called LayAway Travel which invites customers to "turn spare change into holiday adventures".

The business was set up initially in NZ by Andrew Paykel from appliance giant Fisher & Paykel, who branched out into his own venture and has now brought the concept across the Tasman.

LayAway Travel, which is ATAS accredited, describes itself as the "first online travel layby specialist," allowing trips to be booked up to 24 months in advance with no deposit, interest or fees payable.

Instalment plans can be selected depending on the budget and paid off weekly, fortnightly or monthly with the first payment due within 31 days of booking.

Purchases must be finalised two months prior to departure.

Paykel said LayAway Travel has

the potential to change the travel habits of Australians.

"With the rising cost of living it's not easy for families to get a lump sum together to book a holiday in advance without reaching for the credit card," he said.

The service also allows customers to layby spending money and holiday excursions.

LayAway Travel soft launched in Australia about 18 months ago.

Flight Centre recently confirmed it was expanding its flexible payment options via a new partnership with FlexiGroup Limited to provide interest free finance for customers of the Flight Centre, Travel Associates, Cruiseabout, Student Flights and Escape Travel brands (**TD** 08 Aug).

Tigerair Australia is also targeting a similar market segment via an agreement with Latitude Financial Services (**TD** 09 Sep) which offers interest free payment to customers buying fares starting as low as \$250.

For info on LayAway Travel see [www.layawaytravel.com.au](http://www.layawaytravel.com.au).

## Mexico targets NZ

**MEXICO** will be on show to the New Zealand travel industry via an Auckland event in Nov this year, with the Mexican Embassy partnering with Latin American specialist Viva Expeditions.

It will be the first major promotion of Mexico in New Zealand with the country easily accessible via onward connections from Air NZ's non-stop flights from Auckland to Houston.

## Travel Partners appointments

**TRAVEL** Partners has boosted its sales force in response to a "surge of enquiries" in recent weeks, with additional sales appointments meaning it now has representation in NSW, Vic and Qld.

Margaret Sibraa has been named as national business development partner, well known to the industry through former roles with Pinpoint, Silversea and Bunnik Tours.

She is joined by Chriss Perry as business development partner for Vic, Tas and South Australia.

## NSW Hainan pact

**DESTINATION** NSW has announced a new partnership with Hainan Airlines in connection with the carrier's twice weekly flights to Sydney from Changsha and Xi'an which debuted yesterday.

NSW Minister for Trade, Tourism and Major Events, Stuart Ayres, said tourists from China are "voting with their feet" coming to NSW in ever larger numbers.

Currently six Chinese carriers offer non-stop flights to Sydney from 12 mainland Chinese cities.

**MEANWHILE** Hainan Airlines had today opened reservations for a new route from Beijing to Las Vegas.

GDS displays indicate the route will be operated thrice weekly from 02 Dec using 787-8 aircraft.

### Today's issue of TD

*Travel Daily* today has seven pages of news, a photo page for **Atout France**, a front cover wrap for **Trafalgar**, plus full pages from: (**click**)

- inPlace Recruitment
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# Travel Daily

First with the news

Tuesday 13th September 2016



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## DL, KE renew pact

**SKYTEAM** partners Delta Air Lines and Korean Air have expanded their codeshare partnership in conjunction with a new DL non-stop flight from Atlanta to Seoul Incheon.

## Travelport digital division

**TRAVELPORT** this morning announced the creation of a new 'Travelport Digital' organisation as part of its focus on the burgeoning digital economy.

The new brand will "optimise the investments that Travelport has made into various digital assets and products over the past couple of years, with the aim of growing Travelport's range of digital services".

Travelport Digital will include Melbourne-based corporate travel management platform Locomote as well as mobile and digital app creator MTT which was bought by Travelport in 2015.

Travelport Digital will be headed up by Bryan Conway, described as a "seasoned Travelport executive".

The new structure also includes the establishment of a new Customer and Marketing Organisation within Travelport, which will be led by Fiona Shanley who is currently chief operating officer of Microsoft Switzerland.

Shanley will be responsible for "developing an executing a holistic product and customer services strategy," as well as leading Travelport's marketing

and communications function.

Both Shanley and Conway will report to Travelport chief commercial officer, Stephen Shurrock, who joined the company earlier this year.

Shurrock said the new divisions were focused on meeting the evolving needs of customers.

"Travelport Digital will play an important role as we look to develop a comprehensive range of digital products and services... we know we need to do this to support the growth plans of our OTA, travel agency, corporate and travel content provider customers," he said.

## Stay with Ronaldo

**SOCCER** star Cristiano Ronaldo has opened a new five star hotel in Lisbon, Portugal, with the lobby of the Pestana CR7 Hotel featuring animated screens showcasing the Real Madrid player's stellar career.



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## Crowne Plaza style

**INTERCONTINENTAL** Hotels Group has announced at New York Fashion Week the appointment of designer Timo Weiland as Crowne Plaza's new "Style Director" for the Americas.

## LH direct connect for major corporates

**AMADEUS** has facilitated a new direct connection between the Lufthansa reservation system and German industrial giants Siemens and Volkswagen, meaning the companies can now avoid LH's controversial €16 GDS booking fee.

The direct connect interface works via Amadeus cytric Travel & Expense, which travellers from the companies can now use to book flights on Lufthansa, Austrian, Swiss International and Brussels Airlines directly.

Lufthansa estimates that Siemens' commercial savings as a result of the arrangement will reach "well into the range of six figures".



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Azamara Journey – 30NOV16 – 10 Nights  
Singapore, Thailand, Vietnam, Hong Kong.  
From **\$1,715\*** pp incl taxes and prepaid gratuities.  
\*Conditions apply.

[CLICK HERE](#) for further details

## AACB scholarship

THE Association of Australian Convention Bureaux has awarded Samantha Thompson from Gold Coast Business Events the 2016/17 AACB Staff Scholarship, with the prize incl a trip to Scotland courtesy QF & Tourism Australia.

**It's party time in Germany**

The biggest Expedia TAAP Booker for Germany in the month of September

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THE Travel Industry Mentor Experience (TIME) inducted a new group of mentees at the Air New Zealand Skydeck in Sydney last week, with guest speaker for the evening Peter Harbison, executive chairman of CAPA Centre for Aviation.

TIME is looking forward to welcoming its 25th intake of mentees early next year, with a total of 200 expected to have been part of the program by the end of 2017.

More pics from the event at [facebook.com/traveldaily](https://facebook.com/traveldaily) - for details on TIME see [travelindustrymentor.com.au](http://travelindustrymentor.com.au).

## Contiki Adriatic brox

CONTIKI Holidays has launched its new 2017 Europe brochure.

All the additions in the 2017 program are based on or around the Adriatic and Ionian seas, visiting Italy, Slovenia, Croatia, Bosnia-Herzegovina, Montenegro, Albania and the Greek Islands.

Four new journeys have been included in the brochure: Adriatic Unearthed start Split, Adriatic Unearthed start Rome, Adriatic Horizons and the Adriatic Spirit.

Contiki's full suite of Europe 2017 trips are now on sale.

Book before 15 Dec and receive a 10% discount.

## Sabre Wirecard deal

SABRE Corporation has launched a partnership with Texas payments firm Wirecard which will see Sabre integrate Wirecard into its own payment platform.

Sabre customers will benefit from Wirecard's "comprehensive acquiring services," and the pact also includes collaboration on payment innovations for the global tourism industry - such as the 'Sabre Mobile Concierge' which would allow pax to pay for airline ancillaries via mobile during the check-in process.



## Window Seat

A MAN who necked a dozen miniature bottles of wine onboard a British Airways service from London to Orlando this week was reportedly staggering about the plane asking to get off.

The 24-year-old's behaviour forced the flight to divert to Boston, reported *The Mirror*, where he was detained by police for his antics.

A police spokesman said: "He has not been arrested. He was taken off the plane as an unruly passenger over disruptive behaviour on the flight".

## ARE YOU DRUNK?

☐ YES  
☐ NO



## Vale Thomas Newman

THOMAS George Newman ex managing director & director of the Newman's Tourism Group has passed away at age 80 after a brave fight against cancer.

He was well known and the highly respected figurehead by travel agents throughout Australia in the 1970s and 80s and was renowned for his kind, thoughtful nature and fair business dealings.

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[MORE INFO](#)

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Tuesday 13th September 2016

## APT new journeys

**THE** new APT Europe Land & Rail Journeys 2017 brochure covers a choice of three distinct travel styles: Luxury Land Journeys, Grand Rail Journeys and Small Group Discoveries.

A range of 27 itineraries are on offer which span the whole of Europe; from Italy to the Arctic Circle and Spain to Scotland.

New to the 2017 program is the 14-day Treasures of Eastern Europe tour and the 12-day Arctic Explorer journey.

Early booking offers are available and include air credit of up to \$1,000 per couple for all land and rail tours of nine-days or longer, and up to \$500 per couple for tours of eight days or less.

The earlybird deal is available until 30 Oct or until sold out.

## Luxperience '17 dates

**NEXT** year's Luxperience dates have been unveiled.

Sydney will host the sixth installment 17-29 Sep 2017 at a venue yet to be announced.

For exhibitor and buyer enquiries contact the team at [beinspired@luxperience.com.au](mailto:beinspired@luxperience.com.au).

## Visas for Brits to EU?

**EUROPEAN** officials are currently debating a visa waiver scheme - similar to the US ESTA arrangement - for Brits wanting to enter Europe after the country leaves the EU.

The European Commission will unveil a draft legislation for EU travel information and authorisation system (Etias) later this year, reported *The Guardian*.

## UA hosts Trivia night in Adelaide



**UNITED** Airlines' annual trivia nights made its way to Adelaide last week.

Around a hundred travel consultants had their brains picked on their knowledge of several US destinations, and were quizzed on United's new Polaris Business Product.

Generous prizes were doled out on the night, with Carlson Wagonlit Travel's Jemimah Lanyon and Karin McDonald taking home return tickets to LA and Las Vegas packaged with accommodation and entry to some local attractions.

The Adelaide event was sponsored by Los Angeles Tourism & Convention, Las Vegas Convention and Visitors, Travel Nevada and Destination DC.

**Pictured** above are (from left): Carolyn Nightingale, LATCB; Lisa Dunn, Washington DC; Julie Stingel, United; Karin McDonald, CWT; Jemimah Lanyon, CWT and Bart Druitt, Las Vegas Convention and Visitors Authority.

## VA/Parrtjima p'ship

**VIRGIN** Australia has become a supporting partner of Parrtjima - A Festival in Light.

The Indigenous light festival will be hosted in Alice Springs and 2.5km of central Australia's MacDonnell Ranges for 10-nights from 23 Sep to 02 Oct.

VA will offer flight & accom packages - **CLICK HERE** for more.

## Uniworld HOS appt

**UNIWORLD** Boutique River Cruise Collection has announced the appointment of Beanca Daluz as its new head of sales.

Daluz will head a team of five sales mgrs around the country.

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Key responsibilities include development of the agency network, maintaining preferred supplier relations, providing support and promoting sales and marketing activity amongst member agents, and contributing to achievement of the Company's strategic objectives.

Our fast-paced and supportive environment will offer you lots of benefits, including a competitive salary, with attractive incentive components, a friendly team and flexible working arrangements. This is a challenging role that will deliver great rewards to the right applicant.

Applications should be addressed to Nicola Strudwick, General Manager Sales on [nstrudwick@travellerschoice.com.au](mailto:nstrudwick@travellerschoice.com.au).

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Tuesday 13th Sep 2016

## Adventure World India Asia brox

**ADVENTURE** World has just released its India & Asia 2017/18 brochure with a wide array of ethical wildlife experiences on offer and a commitment to exclude any product incorporating elephant rides or shows from their itineraries.

There's an increased portfolio of boutique safari lodge options in Australia's National Parks plus a 'Wildlife of Gujarat' itinerary exploring the Gir National Park.

In Sri Lanka, leopards, elephants and wild buffalo can be observed on the 'Undiscovered Sri Lanka' itinerary while in Borneo there are eco-friendly programs with a focus on the preservation of the Orangutan.

**CLICK HERE** to view the brox.



## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.754**

**THE** volatility in financial markets continued to grow overnight, with a more cautious commentary from permanent Fed member Lael Brainard causing the AUD to push higher.

Despite this, the Aussie dollar's climb was small, with only a 30-pip rally on the back of this key Federal Reserve speech.

The AUD/USD closed yesterday up 0.3% after earlier trading near -week lows, however, it still remained under pressure against other major currencies, with losses in the AUD/GBP & AUD/JPY.

The AUD rebounded V the euro after last week's heavy selling.

*Wholesale rates this morning.*

US	\$0.754
UK	£0.565
NZ	\$1.021
Euro	€0.671
Japan	¥76.81
Thailand	฿26.20
China	¥4.633
South Africa	R10.692
Canada	\$0.979
Crude oil	US\$46.29

## Minor Hotels pact

**MINOR** Hotels has inked a new partnership with Hotelbeds to "drive a significant increase in global sales" across all six brands in the Minor Hotels portfolio.

As an online distributor of rooms, Hotelbeds works with 35,000 travel trade partners, including OTAs, retail agencies, tour operators and airlines.

Minor Hotels expects the pact to "strengthen revenue sales & distribution for all hotels by diversifying booking channels".

## Magellan conference

**OVER** 200 agents and suppliers will gather in Auckland for Magellan Travel Group's inaugural offshore conference at The Hilton Auckland from 14-16 Sep.

Business events get underway on Wed afternoon with networking and information sharing sessions, sponsored by Malaysia Airlines.

"We're excited to be heading for New Zealand, our near neighbour and such a fantastic travel destination for Australians and visitors," company ceo Andrew Macfarlane said.

**Travel Daily** is also attending so keep an eye out for plenty of coverage in upcoming editions.

## Albatross Earlybird

**EARLYBIRD** savings of up to \$600 per couple are available when booking Albatross Tours' new Normandy, Brittany & the Loire Valley tour.

The 11-day small group journey features two-, three- and four-night stays in Cabourg, St. Malo and in an chateau in the heart of the Loire Valley.

Priced from \$5,889 per person twin share there are multiple departures taking place between May and Sep 2017.

Take off \$600 per couple when booking and depositing the tour by 15 Jan; call 1300 135 015.

## New FlyPelican route

**NEWCASTLE** carrier FlyPelican has announced it will start a new flight route from Williamstown to Coffs Harbour from 17 Oct.

The 50 minute return service will operate each Mon, Tue, Thu, Fri and Sun on board its 19 seater Jetstream 32 aircraft.

One-way fares start at \$99.



## AFTA update

From AFTA's chief executive, Jayson Westbury



**THIS** past weekend was our friends in New Zealand's time to shine with the TAA NZ NTIA 2016 being held in Auckland. There's no question that in the same way the Australian travel industry has embraced the NTIA process and awards, so too have our friends in New Zealand. Modelled on the AFTA NTIA, TAA NZ has now taken the New Zealand NTIA to a new level with some 650 attending the gala event held at SKYCITY in downtown Auckland.

In a similar style to the AFTA event, but with plenty of New Zealand-style twists, the night was a huge success with plenty of happy winners. Nights like these are important to the industry as they bring everyone together to share success and experience to help drive the industry forward.

A very big congratulations goes out the event team and TAA NZ management for staging such a professional event for the travel industry in New Zealand. Hosted by Urzila Carlson, an award winning New Zealand comedian, the night had plenty of crazy Kiwi humour and a few big surprises. It was also great to see so many from the Australian travel industry in attendance, albeit that like me they may not have got all of the jokes, still a great demonstration of the links between our two countries and particularly evident at a travel industry event. To see a list of the TAA NZ NTIA 2016 winners simply go to: <http://taanz.org.nz/ntia/ntia-winners>.

The NTIA brand has now become a symbol of success both here in Australian and in New Zealand. AFTA and TAA NZ have a long history of working together on common goals and themes and this continues under the new chairmanship of Andrew Bowman of First Travel Group who was elected the chairman at the AGM last Friday.

Andrew replaced Peter Barlow who stepped down after 10-years in the Chair and was awarded a life membership of TAA NZ for his service. On behalf of the Australian industry and AFTA I extended our thanks and congratulations to Peter during the ceremony. Barlow has given an outstanding level of commitment and service to the New Zealand travel industry, while being a humble Wellington travel agent.

For more coverage on the TAA NZ NTIA 2016 held over the weekend in Auckland see **page seven**.

## INTERNATIONAL Traveller

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They will inherit an existing travel and tourism client base as well as cold call for new business. They will be responsible for growing the advertising revenue across all International Traveller-branded products including the magazine, online assets, and custom content solutions.

**If you are interested in this fantastic opportunity then please email your CV and a cover letter through to [ebarsby@australiantraveller.com](mailto:ebarsby@australiantraveller.com) or call 02 9698 7072.**



# Paris heads up French Travel Workshop

**PART** of Atout France's week long series of promotional France Workshop events in Sydney and Melbourne, the Sydney workshop brought together over 1,000 Australian travel trade representatives and some 50 French travel partners.

The French supplier exhibitors were headed by workshop sponsors Paris region and the Paris Convention & Visitors Bureau, together with a range of Parisian hotelier and leisure partners.

Other exhibitors included major regions such as the Champagne, the Languedoc Roussillon, the Somme and Nord-Pas-de-Calais and large cities like Lyon and Bordeaux, French ski resorts, French incoming operators and theme parks including Disneyland Paris.



**SYLVIE** Legars, Paris Region Tourist Board.



**CALLIGRAPHY** with China Southern Airlines.

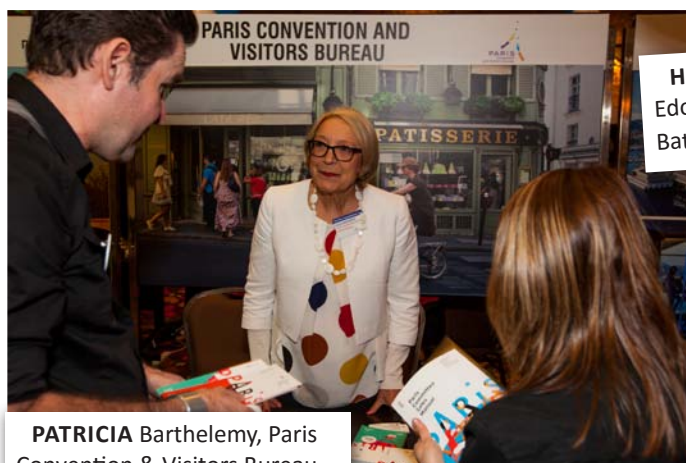


**AIR** France & China Southern Airlines happy lucky draw prize winner Pina Bonacci (World Network Travel) wins a return ticket to Paris.

France remains the number one tourist destination worldwide with 84.5 million visitors in 2015 and the objective is still to reach 100 million by 2020.



**HE** French Ambassador Christophe Lecourtier, with Edouard Roose & Richard Gambier of Western Front Battlefields.



**PATRICIA** Barthelemy, Paris Convention & Visitors Bureau.

Australian visitors to Paris represent the 7th international clientele in terms of overall tourism spend with some 580 000 visitors in 2015.

It is therefore reassuring that after a recent questionnaire sent out to our database, 91% of Australian respondents answered that they would return to Paris.





Tuesday 13th September 2016

## The NZ industry night of nights



**AGENTS**, suppliers and wholesalers gathered in Auckland over the weekend for the Travel Agent's Association of New Zealand's National Travel Industry Awards (NTIAs).

The gala dinner, hosted at the SKYCITY Convention Centre, celebrated the achievements of both finalists and category winners alike, with industry members celebrated across 22 different categories.

"There's no question that in the

same way the Australian travel industry has embraced the NTIA process and awards, so too have our friends in New Zealand," said AFTA ceo Jayson Westbury, who attended the soiree.

"Modelled on the AFTA NTIA, TAANZ has now taken the New Zealand NTIA to a new level with some 650 attending the gala event held at Sky City in downtown Auckland."

Westbury is pictured above mingling with key players in the Kiwi travel industry.

## Broome on Sale

**AIRFARES** and accommodation to Broome, WA have been heavily discounted as part of the 'Broome on Sale' deal.

Return flights with Virgin Australia ex Perth to Broome start from \$358 and \$618 ex Melbourne, Sydney and Brisbane when booked with land.

There are also three night packages from \$218ppts up for grabs, with bonus offers including free car hire, free nights and wine on arrival across hotels such as Billi Resort, Oaks, Cable Beach Club Resort & Spa and Mangrove Hotel - call 1300 357 057.

## Park Regis app

**SYDNEY** hotel Park Regis City Centre has launched Digital Butler, a new online travel service app providing traveller information on Sydney.

The free service, which is available on any smart phone, tablet or laptop, allows guests to book Sydney activities such as restaurants and rental cars.

The app, which was six months in the making, will be rolled out across other Park Regis hotels in the near future if it proves successful in Sydney.

**CLICK HERE** for more.



## Win with Rail Europe GSAs

This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with **Swiss Travel System**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
- 2 x Eurostar Standard Tickets
- Hop on hop off bus tickets in two cities of your choice
- 4 nights accommodation in the city of the winner's choice

To win, answer each daily question correctly and have the most creative answer to the final question. Send your entries to

**rail@traveldaily.com.au**



Q9. What is a Swiss transfer ticket?



## Last minute Camino

**ONLY** a few spaces remain for 2016 guided walking tours of the Camino de Santiago trail, hosted by Caminoways.com.

The French Way Classic walking tour, which spans the last 100km from Sarria to Santiago, departs on 15 Oct and 29 Oct.

Prices start from €690 (AU\$1025.27) per person.

**CLICK HERE** to learn more.

## Heli Tours to Cairns

**A HELICOPTER** touring company has launched in Cairns, giving visitors the chance to see the region from a new perspective.

Named Heli Tours North Queensland, an array of helicopter experiences are on offer such as explorations of Lizard Island, Cape York and the Torres Straits.

For more information visit **www.helitoursnq.com.au**.

## Japan Smart Trav

**AN OUTBREAK** of measles among employees at Kansai International Airport in Osaka, Japan has been reported.

The Department of Foreign Affairs and Trade is encouraging Australians who visited the hub since 21 Aug who may exhibit symptoms of measles to seek medical attention.

Japan's current advice level remains at "exercise normal safety precautions".

## QF Hawaii & Noumea

**QANTAS** has unveiled special fares to Hawaii and Noumea.

A one way ticket flying Economy to Noumea begins at \$249, while an Economy return ticket to Honolulu starts from \$849.

Business to Noumea starts at \$599 one way while Business return to Honolulu is from \$3,599.

The deal ends 16 Sep.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at **www.traveldaily.com.au**.

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## Recruitment Consultant / Account Mgr

Sydney CBD

**Join the inPlace team!**

With a friendly, supportive & stable team there is no better time to start your new career. Highly varied role where no 2 days are the same. Build relationships with new and existing clients & candidates in any of the following sectors; Travel, Tourism, Events, MICE or Hospitality. Source, interview & reference check potential candidates. Exp. in sales orientated roles in the above sectors is ideal.

- 5 weeks annual leave\*
- Unlimited earning potential

Call Sandra or [click here](#)

## Customer Service Supervisor - Wholesale

Sydney

**Salary from \$60k + super**

Take your career to new heights working for one of Australia's most recognised European specialists. Be responsible for maintaining the current levels of customer service & service level agreements & training new staff to uphold these values. Must have supervisory experience and strong fares & ticketing knowledge. Add to your salary excellent employee benefits including subsidised travel!

- Bonus opportunities
- Career progression

Call Ben or [click here](#)

## Air Consultant

Sydney CBD

**Salary from \$49K pkg**

With excellent monthly incentives, an enjoyable & social work environment and high staff retention, what's not to like about this centrally located wholesaler! Become an expert & oversee all air product negotiation & distribution. You will work closely with multiple internal departments whilst being a point of contact with for external airline affiliates. Complex fare construction knowledge essential.

- Stable employer
- Bonus travel opportunities

Email Ben or [click here](#)

## Retail Travel Consultant

Sydney Western Suburbs

**Competitive salary + educational leave!**

Sick of the commute to the city? Work close to home in this busy suburban agency located in a thriving shopping centre in Sydney's Western Suburbs. A service orientated agency, focused on customer experience rather than the hard sell. Must have good domestic & international product knowledge & solid airfares exp. Galileo & Tramada an advantage. Paid educational leave inc. away allowance!

- Friendly small team
- Above average salary pkg

Call Cristina or Sandra or [click here](#)

## Inbound Groups Consultant

Sydney CBD, Salary to \$55K + super

If high-end Australian products are your forte then this could be your new role! The perfect chance for exp cons. to join this leading Inbound co. offering opportunities to cross-skill & participate in famils to exotic Australian Destinations.

Call Cristina or Sandra or [click here](#)

## Reservations Supervisor

Sydney CBD fringe - Salary \$55K + super

Lead a small team of specialist sales consultants selling amazing Australian products for small groups. Ensure a high level of customer service is achieved whilst increasing sales and promoting product awareness B2B and B2C.

Call Ben or [click here](#)





*Working in partnership with the Australian Travel Industry*

### Travel Recruitment Consultant

**Sydney, Great Earning Potential, Ref: 8542SJ2**

Join one of Australia's leading travel recruitment companies by utilising your strong travel industry experience & superb sales skills while enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

### Corporate Travel Consultant

**Gold Coast, Attractive Salary Pkg, Ref: 2458SZ1**

Booking travel for corporate accounts of all sizes in a boutique, luxury agency where you'll provide personalised service & fully account manage your clients. Your role will consist of booking & making any changes to the clients request & liaising with the events and leisure team where required. High in repeat and referral business within a prestigious location. Great work / life balance and a flexible working environment including profit share incentives within your first year of employment.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Luxury Leisure Travel Consultant

**Melbourne, Competitive Salary, Ref: 2478KF1**

My client is offering Monday to Friday hours, in a central location, fantastic like minded travel team, social events, generous starting salary and yearly famils! Working within a fantastic boutique team, taking client inquiries over the phone, email and face to face. You will be booking luxury hotels, flights, transfers and tours directly from the public. Successful candidates will have at least 3 years experience in the travel industry within a similar role and competent on a GDS.

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

### Fantastic Hotel Breakfast Chef

**Adelaide CBD, Circa \$50k, Ref: SO5757**

This position is to run the breakfast shift from 5.30am - 1.30pm from Saturday to Wednesday as well as managing the catering team to deliver high quality breakfasts to high numbers of guests staying at the hotel. You will be evaluating the breakfast menus along with the Head Chef, responding to changes in food styles and ensuring that all health and safety standards are adhered to. You will be responsible for meeting all KPI's and using your initiative to improve service and quality.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

### Business Partnership Manager

**Sydney, \$80k + Bonus, Ref: 2435PE1**

My clients are a leading travel company, representing independent travel agents across the country. They value diversity as much as they value your independence. I am looking for a stand out individual that can hit the ground running and manage a portfolio of businesses as well as bring on new agencies to the network. This highly autonomous role offers great opportunity. Do you see yourself working for an award winning company, who care about helping great people reach their full potential?

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

### Travel Branch Manager

**Brisbane, Attractive Salary DOE, Ref: 2387SZ2**

My clients are seeking a talented Store Manager to oversee the running of a busy travel business. The role involves training & motivating a team of Travel Consultants to exceed targets, increase sales & establish their retail travel branch. This is an exciting opportunity to join a privately owned boutique agency, Inspire a team to offer exceptional customer service. Gain better work/ life balance with supportive management, no payroll or back office work, enjoy time spent with your team!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### VIP Corporate Travel Consultant

**Melbourne, Up to \$65k + Super, Ref: 2476HC1**

This high-end corporate travel company is one of the most reputable companies in Melbourne. It is a close knit team known for their exceptional customer service and excellent reputation in the corporate sector. You will work towards KPIs and you would be putting together complex itineraries. A strong GDS is a must. We are looking for consultants with a passion for customer service and you will be rewarded for your hard work with excellent career progression and a great salary package.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Business Development Manager

**WA or SA based, \$80k + Super Ref: SO5789**

Working for one of the most distinguished in the ultra-luxury cruise market by its elegant, all-suite ships, all-inclusive pricing and genuine hospitality. A proactive BDM is required to not only nurture all the existing relationships, but also to look to bring new channels on board. They are seeking an individual who takes personal pride in their work to join their award-winning staff. The role will develop independent sales plans to support monthly regional revenue target achievements.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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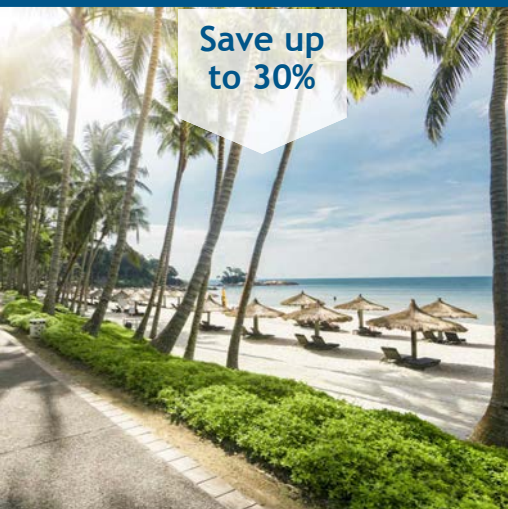


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