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Travel Daily

First with the news

Friday 16th September 2016



FLY DIRECT TO TOOWOOMBA

Flight Centre to offer concert packages

FLIGHT Centre this morning announced a new "official multi-year partnership" with entertainment company Live Nation, which will see Flight Centre become the group's official concert travel package partner in Australia and NZ.

FC will package airfares, accom and car hire with preferential access to tickets and VIP experiences at Live Nation shows.

MD Graham Turner said "we see huge opportunity for our travel business across entertainment and, in particular, the live concert business".

Today's issue of TD

Travel Daily today has nine pages of news, including a photo page for **Switzerland Tourism** plus full pages: (**click**)

- South African Tourism
- Travel Trade Recruitment

Trafalgar set for growth

TRAFALGAR global ceo Gavin Tollmann has urged Australian travel agents to "seize the enormity of the opportunity" afforded by the current environment, with significant pent-up demand for 2017 travel.

Speaking to **Travel Daily** this week at the launch of the guided holiday specialist's 2017 Europe and Britain programs, Tollman said Australians are fascinated by and still want to travel.

"Clearly some didn't in 2016," he said, adding that customers are "looking for confidence from agents - they want to hear that this is the right time to go".

Trafalgar is certainly sending the right messages by reducing the barriers to travel, with the 2017 programs including a range of fly free offers (**TD** 12 Sep) and significant price cuts.

In fact some tours are up to 23% cheaper than this year, which is

certain to help stimulate interest.

The strategy appears to be working, with Tollmann telling agents during the launch that forward sales for the 2017 programs as "exceptional".

"We already have 25% more definite departures than this time last year," he said.

"We want to work collaboratively with you, because your success is our success.

"Don't be passive - customers are looking for guidance. Your engagement makes the difference," Tollmann added.

The 2017 Trafalgar program has added new tours in response to feedback from Australian travellers, including a new 20-day Nordic Adventure in Scandinavia.

Trafalgar's popular 'Explorer' city stays have also been expanded with a new six day Amsterdam program ideal as a pre or post cruise option.

New GSR owner

PRIVATE equity group Quadrant has announced an agreement to acquire a majority stake in Great Southern Rail.

GSR has been fully owned by Allegro Funds since Apr last year, with Allegro to maintain a minority interest in the business.

Great Southern Rail ceo Chris Tallent said the company was looking forward to Quadrant's expertise and support as it "continues to develop its presence in the experiential travel and tourism sector in Australia.

"They see strong opportunities for growth in this sector and are keen to see us further build our brand and to continue to develop the experiences we offer".

Tallent confirmed GSR was seeing very strong 2017 forward sales, adding "we anticipate a great future for the business under our new ownership".

Quadrant also owns Zip Water and Urban Purveyor Group.

Amazing Asia Sale

Ends 27 September 2016*

*Ends 11:59 (AEST) 27 September, unless sold out prior. Selected travel dates, days and conditions apply.

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Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australia and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 90cm / 10 lifts
- Perisher - 114cm / 26 lifts
- Thredbo - 114cm / 11 lifts
- Charlotte Pass - 114cm / 6 lifts
- Mt Hotham - 134cm / 6 lifts
- Mt Buller - 38cm / 9 lifts
- Coronet Peak - 105cm / 8 lifts
- The Remarkables - 100cm / 7 lifts
- Mt Hutt - 120cm / 5 lifts
- Cardrona - 65cm / 7 lifts

Jin Air confirms first Australian route

KOREAN low cost carrier Jin Air has opened reservations for its new non-stop flights between Seoul Incheon and Cairns which will operate for a two month period over the upcoming summer holiday peak.

Flagged earlier this year under a partnership with Tourism Australia and Tourism & Events Queensland (**TD** 29 Jun), GDS screens now indicate the services will operate from 14 Dec 2016 through to 05 Feb 2017 using 393-seat Boeing 777 aircraft.

Jin Air is described as a "budget carrier affiliate" of SkyTeam member Korean Air and has 18 737-800s and 4 777-200ERs.

CLIA and ACA team up?

IT WOULD be "good for the community" if the Cruise Lines International Association (CLIA) and the Australian Cruise Association (ACA) came together, and "at a minimum, complemented each other", Cindy D'Aoust CLIA ceo & president told media yesterday.

D'Aoust is making her first official visit to Australia this week for the CLIA Cruise360 conference.

"We have one industry and there are different factions in our industry and we can complement each other, but there's no reason that we need to compete," D'Aoust said.

"This market is a growing market, but do we really need two competing events, given we've had two different economic impact studies, so I think if we came together and we can focus on a way to enhance the value to the community, that will be the right thing to do."

Referring to the duplication of cruise conferences, with the ACA's conference held in Sydney last week and Cruise360 today,

Swiss/Aegean pact

STAR Alliance member carriers Swiss International Air Lines and Aegean Airlines have launched a new reciprocal codeshare deal.

The pact covers flights operated on both airlines between Greece and Switzerland, in particular from Athens to Geneva & Zurich.

D'Aoust suggested co-creation of events would result in better coordination, and a better quality.

"We're each spending our member's dollars to create the events...What we don't want to be doing is trying to compete for the same speakers, the same experts, the same community. I don't think that's advantageous for anyone."

Noting ACA's name change from Cruise Down Under, D'Aoust said the similarity is "really less about whether it conflicts with CLIA, I think it contributes to confusion in the marketplace".

CLIA has "initiated some conversations" with ACA, but D'Aoust says "we have our ideas and they probably have theirs, and you know when you first start a conversation, where you end up is probably different".

More from Cruise360 in next Tue's issue of **Cruise Weekly**.

New Caledonia video

NEW Caledonia Tourism Australia has created a new '30 second suitcase' video as part of the launch of a new "fully immersive virtual reality campaign" which is claimed as a first for any South Pacific destination - view it online at traveldaily.com.au/videos.

The overall campaign showcases New Caledonia via 15 360 degree videos through an iTunes VR app. More at new-caledonia.travel.

Solomons SYD back

SOLOMON Airlines has announced the return of the carrier's on-again, off-again non-stop Sydney flights, with a once weekly seasonal operation kicking off on Mon 07 Nov.

Flight IE710/711 will fly from Honiara to Sydney each Mon afternoon and return to the Solomons on Tue morning.

Flysolomons acting ceo Gus Kraus also announced a 'summer fare' initiative in conjunction with the flights, with \$731 fares ex Sydney including all meals, beverages and a 30kg luggage allowance, valid for purchase through to 19 Oct 2016.

Special pricing ex Brisbane under the promotion leads in at \$626 including taxes, with the fares available both in GDS and also at flysolomons.com.

Fresh Prince Hawai'i

HAWAII'S Prince Hotel Waikiki has announced a US\$55.4 million redevelopment, aimed at "attracting the next generation of travellers heading to the Aloha state for leisure and business".

After the project is completed in the first half of next year the hotel will relaunch as Prince Waikiki, with upgrades to all 563 oceanfront guest rooms and suites as well as a new pool, modern lobby and dining options.

The property is part of Prince Hotels & Resorts which has 41 locations across Japan as well as Hawaii, Taiwan and Malaysia.

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Travel Daily

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Friday 16th September 2016



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Travel Daily

on location in
Auckland, NZ

Today's issue of *TD* is coming to you from Auckland, New Zealand where the Magellan Travel Group is hosting its annual conference.

MAGELLAN pulled out all the stops, last night treating its members and preferred suppliers to an exclusive wine and cheese tasting, followed by a delectable three course meal at Shed 10 (more on **page 5**).

Delegates then tuned in on an inspirational talk themed around 'seizing the day' by champion rower and member of the New Zealand Order, Rob Hamill.

Today marks the final day of the Magellan conference in Auckland, and member agents will head into closed sessions to hear on key issues affecting the industry, global trends and emerging products, services and technologies relevant to corporate agents.

The day will also include opportunities for the group's array of preferred suppliers to showcase their wares.

Later on in the evening, delegates will don their finest threads and head to the Hilton Hotel for the Magellan Travel Group Gala & Awards, where they will celebrate their achievements and dance the night away.

Qantas to fly Melbourne-Narita

THE new Qantas direct flights to Japan from Melbourne (**TD** breaking news) will help the carrier address "resurgent growth" in the market, according to QF head of international, Gareth Evans.

He said outbound travel by Australians to Japan jumped 24% in 2015, while Japanese arrivals are also surging, up 17%.

Interestingly Jetstar, which also

operates four weekly services from Melbourne to Narita, will continue its services over the summer peak but then will suspend Melbourne-Tokyo operations after 25 Feb 2017.

Evans said the Qantas Group was perfectly placed to capitalise on the Japanese market with the biggest domestic network in Australia and Jetstar Japan's strong presence within Japan.

"Our dual-brand strategy and the size of our fleet means we have the ability to move quickly to meet demand where it's strongest, putting the right aircraft on the right route," Evans said.

Fares for the new Melbourne-Narita flights are available for sale from today for travel from 16 Dec, and customers already booked on QF's Sydney-Haneda and Brisbane-Narita services can also switch to the new Melbourne route by contacting QF.

Jetstar will also continue to operate direct international services from the Gold Coast and Cairns to Tokyo Narita, as well as from Cairns to Osaka.

Globus TV campaign

THE Globus Family of Brands is about to embark on its biggest television promotion ever, with new TVCs showcasing both Avalon Waterways and Globus touring product.

The campaign's key message is that it's "Time to Tour," with 30 second Globus spots to air on major regional stations nationally, targeting key markets outside the major capitals.

Avalon Waterways will also hit the airwaves with an ad fronted by TV presenter and ambassador Deborah Hutton on both metro and regional stations.

The campaign will be supported by extensive metropolitan print, online and trade advertising with a travel agent call to action.

Globus marketing manager Chris Fundell said European tour bookings are already "well up" on this time last year.

To view the new ads see traveldaily.com.au/videos.



Window Seat

THIS is what we call a throne.

Visitors to New York's iconic Guggenheim Museum are being invited to spend a penny in a fully functioning solid gold toilet.

The sculpture (**pictured**) has been created by Italian artist Maurizio Cattelan, who has titled the piece simply 'America'.

Fortunately for those who want to try it out, the special toilet is not on display in public areas, but has been installed in a specially designated one-person unisex rest room.

The Guggenheim says the luscious 18-karat lavatory is "ultimately reminding us of the inescapable physical realities of our shared humanity" as well as giving guests an "experience of unprecedented intimacy with a work of art".

"Come spend a little alone time with 'America'" the museum urged.



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Parkroyal extension unveiled

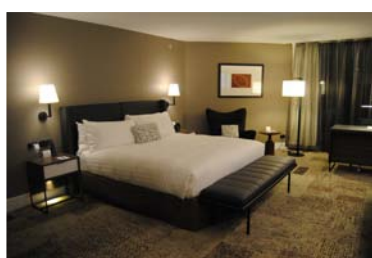


PARKROYAL Parramatta unveiled 90 new rooms and five fresh meeting rooms last night at a cocktail launch party.

The \$25m redevelopment and extension added a gym and the only Club Lounge in the region.

The new seven-story tower has positioned Parkroyal Parramatta as the largest hotel in the suburb.

Pictured are the team from



Pan Pacific Hotels Group: Keren Southgate; Charmaine Hardwick; Cameron Westman; Caroline Hitchen; Rhona Stewart; Melissa Stewart and Chris Lane.

Inset is one of the hotel's new Premier King corner rooms.

Uncover Mongolia in the September issue of *travelBulletin*.

CLICK HERE to read

Jucy hits Adelaide

JUCY Rentals has chosen Adelaide as their seventh Australian location following a record year down under for the company in 2015.

Aussie general manager Andrew de Lautour said Adelaide is an ideal location and would "satisfy customers' demand for exploring the ever-popular Great Ocean Road driving route".

"We initially opened the Adelaide branch as a car-only location in partnership with a third party to test the market," he explained.

"The test was successful and showed us there was significant demand for a larger fleet of our cars and camp vans".

The new Adelaide branch opened in Aug, joining Gold Coast Airport, Melbourne Airport, Melbourne City, Sydney, Cairns and Brisbane as the Aussie locations where customers can hire JUCY vehicles.

IndiGo/Travelport

INDIA'S largest domestic airline IndiGo has formed a partnership with Travelport in which the carrier will be distributing all of its fares and ancillary products to Travelport-connected customers.

The deal will enable IndiGo to provide its content via an API connection, rather than the more traditional fare filing methods.

The airline will also use Travelport's merchandising to bring IndiGo's brand to life for travellers arriving into India and then seeking domestic flights within the country.

MEANWHILE IndiGo this week expanded its domestic operations for several locations.

Additional daily flights have been launched from Delhi to several destinations including Bhubaneswar, Chandigarh, Jammu, Kolkata, Nagpur, Ranchi, Vadodara as well as extra daily flights from Kolkata-Bhubaneswar & Mumbai-Thiruvananthapuram.

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Friday 16th September 2016

Sydney needs more berths!

MORE needs to be done to ensure Sydney can accommodate for the growing demand in cruising, Steve Odell, chairman CLIA Australasia told delegates at the Cruise360 conference in Sydney this morning.

"As cruise ship numbers grow and the size of ships continue to increase, there is absolutely no question that we need another berth in Sydney, east of the harbour bridge where the large ships can actually fit," Odell said.

Noting both Garden Island & Port Botany as potential locations to house the additional space.

"A solution, or all of the solutions would be good for us, but we do need it because if we don't, then we can't realise the same kind of growth and we can't give the cruise line decision makers the same kind

of confidence to invest in this market," he added.

Jonathon O'Dea, Parliamentary Secretary for Trade, Tourism and Major Events assured delegates that the gov't is working on & will continue to work on a cruise plan.

"I am readily happy to admit that it takes time, we'd love to have everything finalised now but we want to get it right," he said.

"We have seen significant developments and increased capacity and we need to see more, that is recognised and we will work with you to address those challenges."

MEANWHILE, Odell noted "the importance of travel agents really can't be understated".

"Our stats show that CLIA Australasia accredited travel agents revenue is on average 50% greater than non-trained agents."

Magellan Members Dinner



MAGELLAN members and suppliers were wined and dined last night at the Auckland waterfront restaurant, Shed 10.

The evening kicked off with an exclusive tasting (sponsored by Virgin Australia and Etihad), which gave delegates a chance to sample some of New Zealand's finest cheese, wine and beer.

Attendees then enjoyed a delectable three-course dinner (sponsored by Australian Pacific Touring), before settling down to hear from inspirational speaker and champion rower, Rob Hamil (pictured right).



Hamil - a member of the New Zealand Order of Merit - told the tale of his harrowing trans Atlantic crossing where he took out the top prize in the Atlantic Rowing Race in '97, before closing his speech by reminding the audience to "seize the day".

Pictured above at the wine and cheese evening are: Fiona Dalton, md, Uniworld; Andrew Macfarlane, ceo, Magellan Travel Group and Alex O'Connor, md Insight Vacations.

Below are Hal Balderston, marketing exec, Singapore Airlines; Kirsty Blows, country manager, Rail Plus and Adam Warren, Singapore Airlines.



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Friday 16th Sep 2016

Qantas "out of office"

QANTAS has launched an innovative new service which "transforms the generic out of office auto email reply into a real-time photographic travel journal".

The clever initiative links a user's email address with Instagram, automatically updating the auto reply message with photos tagged with the hashtag #qantasoutoffice.

A dedicated website facilitates a simple setup procedure at qantasoutoffice.com, with QF group executive for brand, marketing and corporate affairs Olivia Wirth saying it's hoped it will inspire colleagues, friends and family to travel the world.

"The traditional out of office message can be both generic and impersonal in nature and from our research, 60% of employees say they appreciate receiving something more creative.

"We know that tips from friends and colleagues are the highest driver for people when choosing their next holiday destination".

Greer to exit ACTE

THE Association of Corporate Travel Executives has announced the departure of its regional manager Australasia, Tracy Greer who is leaving to take up a role with Diabetes Australia.

ACTE says it's in the process of recruiting a replacement, with Greer to leave the organisation effective 23 Sep.

Tigerair Singapore appoints PR rep

DAMMERER-NICHOLAS PR and Marketing Pty Ltd has been appointed to handle PR and media relations in Australia on behalf of Tigerair Singapore.

Principal Cynthia Dammerer has been PR manager for sister brand Scoot Airlines since the carrier's debut four years ago, and adds Tigerair Singapore to the portfolio as the integration of Scoot and Tigerair is effected under the umbrella of Budget Aviation Holdings Pte Ltd in Singapore.

Corporate correction

YESTERDAY'S Corporate Chatter column in *Travel Daily* was courtesy of Tony O'Connor, founder and director of corporate travel consultancy group Butler Caroye Asia Pacific.

CLIA chief arrives in Oz



CINDY D'Aoust, president and ceo of CLIA has arrived for the first time in Australia, and yesterday let media in on the organisation's three main goals.

The first is to create a "glocal" organisation, which D'Aoust describes as an organisation that has "a global infrastructure so that we can share learnings, products, tools around the world but that we execute at a local level, based on the business priorities of the local market and with the expertise locally".

The next priority in line is to unify the industry.

"There are many factions in our industry and I believe that we

owe it to our members and our community to find ways to better collaborate and come together," D'Aoust said.

This would involve learning ways in which CLIA could deliver better value to its members, without having to "build it all ourselves".

The third goal is to "continue to enhance the value that we deliver to our members because first and foremost and always, we're a member-driven organisation".

The team from CLIA is **pictured** above: Brett Jardine, commercial director CLIA Australasia; Cindy D'Aoust, ceo & president CLIA and Joel Katz, the newly announced md of CLIA Australasia.

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Friday 16th September 2016

Sights of Singapore



THESE good looking itravel agents were escorted by Excite Holidays' Brooke Brindle on a famil to Singapore last week.

Flying from Sydney with Scoot, the team checked into the Mandarin Orchard Hotel where they had a site inspection of the property, taking in the 360 degree views from the top floor before exploring the sights and smells of Chinatown with a local guide.

Next was a visit to Bintan Island, a 45 minute ferry ride from

Singapore where they undertook site inspections before staying in private ocean villas at the Banyan Tree Bintan Resort.

Back in Singapore they tried 'Singapore Sling' cocktails, explored the Gardens by the Bay & toured the Night Safari Park.

Pictured back row from left are Nicole Beasley, Rebecca McHenry, Brooke Brindle, Kristy Te Hira, Natalie Brown, Donna Sheather, Allana Hancock, Ashlee Davis, Maria Lamotta and Robyn Martin.

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SIA Aug results

SIA Group's airlines passenger load factor dropped 5.2 percentage points to 79.7% this Aug, when compared to the same month last year due to softer passenger demand.

SIA's brands including Singapore Airlines, SilkAir and Tigerair all experienced decline in passenger carriage and load factor.

Scoot, however, saw passenger carriage jump by 52.8% year-on-year while capacity on the low cost carrier increased by a whopping 61.8% as the number of aircraft grew from seven to eleven.

Consequently, this saw passenger load factor decrease 4.8 percentage points to 80.4%.

MEANWHILE SIA has confirmed they will not extend the lease on Singapore Airlines first Airbus A380 when it expires in 2017.

A spokesperson for the airline said the first five A380s are on a 10-year lease, with options to extend but when the first one expires in Oct next year they will not be extend.

It comes after "a regular review of its fleet requirements" with decisions on the other four to be made at a later date.

Travelmarvel deal

GUESTS booking Travemarvel cruises before 30 Sep can choose from a range of savings across many destinations, including Europe, Vietnam and Cambodia.

Book their eight-day Douro Discovery Portuguese river cruise to receive two return economy airfares for the price of one.

Priced from \$3,795pp twin share, the cruise will set sail aboard *ms Douro Queen* from Porto to Vega de Terrón & back.

Call 1300 196 420.

Air NZ exhibition

THE Air New Zealand 75 Years: *Our Nation. The World. Connected* exhibition will open at Canterbury Museum in Christchurch tomorrow.

The free show will feature behind-the-scenes insights into the operation of the airline, a virtual reality future cabin, a display of past uniforms.

The event which will run through until Sun, 26 Mar is expected to attract around one million visitors.

Technology Update

Today's Technology Update is brought to you by **Excite Holidays.**

The Power of Simplicity



The travel industry is full of complexity. When someone is travelling from country to country, they have to deal with different laws, currency,

language and culture. It's a lot to take in. As an industry, we do everything we can to break down these walls of complexity, so that our travellers can have a wonderful time on their holiday without the associated stress that comes with new or the unknown.

You would think that by adding technology to the mix, it would reduce the complexity, right? It should, but this isn't always the case. At first, technology opened the door to more travel options than ever before, but in many cases, these systems are not user-friendly. There are still far too many systems in our industry that require years of experience before a person can truly find efficiency in sourcing the right products for their own or client's needs. The question is: if the technology you are using is difficult to use, then are you using the wrong technology?

As the famous science fiction writer Arthur C. Clarke said "Any sufficiently advanced technology should be indistinguishable from magic", I believe that the best technology solutions are those that take the complex and make it simple. Technology should be the source that powers simplicity. It should also be intuitive and effortless to use as well as hide the many complexities to the point where they become completely invisible to the user.

Excite Holidays is dedicated to conquering complexities, not ignoring them, and we are looking forward to introducing our new Hotel Search 2.0 feature on our website in the coming weeks, to make searching for travel products more intuitive and simpler than ever before.

Damian Sutton, Chief technology officer, Excite Holidays



TravelManagers in Switzerland

NINE lucky TravelManagers were recently treated to a thoroughly scenic and fun-filled trip to Switzerland hosted by Birgit Weingartner from the Switzerland Tourism office Australia/New Zealand and Jenni Soedarso from Swiss International Airlines.

Starting in Zurich where they stayed for two nights and enjoyed a city tour and dinner at a traditional guild house, they moved on to Zermatt, to visit Klein Matterhorn, which at 3,883m above sea level is the highest place in Europe reachable by aerial tramway.

The next two nights in Grindelwald had them experiencing the heart-stopping First Cliff walk, First Flyer (a zip line), carts and trotti biking as well as a visit to Schynige Platte for some sweeping views of the region.

The trip ended in style with two nights in the historical city of Lucerne, where the group enjoyed tobogganing on Mount Titlis, a BBQ by Lake Truebsee, a dip in Lake Lucerne and a leisurely scenic lunch cruise.

The TravelManagers participants included Julie Painter from Mt Colah NSW, Julie Smith from Sydney NSW, Lee-Anne Talbot from Lake Munmorah NSW, Amanda Brady of Wellington Point Qld, Naomi Liss from Vermont South Qld, Darren Kelk from South Yarra Vic, Clair Crosby from Parkdale Vic, Suzanne Callachor from Belmont Vic and Mark Elevato of Werribee Vic.



WHAT a good looking line up of Aussie agents.



A STUNNING day atop the Swiss Alps.



LUCKY the blokes were there to fire up the barbie!



WAVE at the camera, ladies!



HAVING fun at high altitude...



BIKER squad ready to hit the slopes.



THESE gals are ready for take-off.



LOOK mum no hands!



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Elite Havens is offering 30% savings on stays at more than 70 luxury villas in Bali throughout Nov. Participating villas include Sungai Tinggi Beach Villa, Villa Mana and Arnalaya Beach House. **CLICK HERE** for details.

Take a Galapagos Islands cruise with **Contours Travel** in 2016 and save up to 35%. Snag an eight-day sailing for \$5,507pp, twin-share, a \$2,600 saving on the original price. Call 1300 135 39.

Cathay Pacific has return flights from Perth to Madrid from \$1,482 in Economy or return Business Class fares from Melbourne to Madrid starting at \$7,049. Special fares are available on flights booked from now until 31 Dec, departing to Europe or America between 01 Mar and 30 Nov 17 - for details visit www.cathaypacific.com.au.

Save up to \$1,000 per person when booking a Deluxe Peru Adventure with **Eclipse Travel** by 30 Nov. The seven-day tour starts at \$3,750 per person including six-nights accommodation, internal train fares, hotel taxes, entrance fees, tours, transfers meals. **CLICK HERE** for more.

Slash \$840 per couple off **AAT Kings'** 11-day Tastes of Southern Australia Guided Holiday when booked and paid in full by 28 Nov. For more information or to book call 1300 556 100.

Indian strikes

DFAT is warning Aussies travelling in India that Labour organisations are organising a strike in Tamil Nadu today which may see further disruptions to transport services.

Australians are advised to keep clear of protests and to reconsider their need to travel to Assam state and exercise a high degree of caution in India overall.

KLM Cairo pullout

KLM Royal Dutch Airlines has announced the suspension of flights to Cairo from 08 Jan "for the foreseeable future".

KL cited the devaluation of the Egyptian pound and a decision by the Central Bank of Egypt to restrict the transfer of foreign currency out of the country, but sister carrier Air France will still fly Paris-Cairo six times a week.



Senior Corporate Travel Consultant with recent Concur experience

Eden Corporate Travel a member of Helloworld for Business located in Sydney's CBD is on the hunt for a superstar to join its team.

If you have current experience implementing Concur and thorough understanding of its day to day operations along with a flair for being a corporate travel consultant with an eye for detail we have a home for you.

If you are:

- Confident with excel and word.
- Well groomed
- Have a passion for excellence.
- Tramada NG and Sabre skills preferred but not essential.
- Works well in a team environment

This role is a great opportunity to join a company who puts its employees before its clients.

Monday to Friday 9am till 6pm - NO weekend work.

Please call or email us for more details – Immediate start
Andrew Want – andreww@edentravel.com.au or (02) 9233 5555

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TripAdvisor launches new Viator solution

TRIPADVISOR overnight announced the launch of an "enhanced attractions content solution" which links to booking options powered by Viator.

The joint offering gives partners the ability to discover and explore local activities directly within online and mobile channels as well as make bookings via the integration with Viator.

Radisson Blu is the first partner to implement the enhanced content solution, with its in-house One Touch app featuring an "out and about" section giving travellers access to descriptions, ratings and review for the more than 690,000 attractions and activities listed on TripAdvisor.

TripAdvisor and Viator offer a single API to access the content meaning it can be integrated into mobile and desktop channels.

Travel Daily

First with the news

Friday 16th Sep 2016

Expedia md to dnata

ANDY Washington, Expedia's managing director for Northern Europe, is leaving the online travel giant to take up a role as ceo B2C for dnata Travel Europe.

He'll work alongside Andrew Botterill, who is dnata's ceo for B2B brands in the region.

Dnata is a division of Emirates Group, and acquired the former Stella Travel Services UK operation just over two years ago (*TD* 08 Sep 2014) with brands such as Travel 2, Travelbag, Sunmaster and Triton Rooms.

The dnata Travel Europe operation also includes UK online travel agent Travel Republic.



This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with **Eurail**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
- 2 x Eurostar Standard Tickets
- Hop on hop off bus tickets in two cities of your choice
- 4 nights accommodation in the city of the winner's choice

To win, answer each daily question correctly and have the most creative answer to the final question. Send your entries to

rail@traveldaily.com.au

Q12. How many countries can you travel to in Europe on a Eurail Global Pass?





SOUTH AFRICAN TOURISM

South African Tourism Road Show 2016

Be immersed in the beautiful sights
and sounds of the rainbow nation

Enjoy an evening of South African inspired food, wine and entertainment and meet the South African experts to discover more about this unique destination.

17-26 October

visiting Perth, Melbourne, Brisbane, Sydney & Auckland

Win one of 2 trips to South Africa at each show

[Click here for more details](#)



SOUTH AFRICAN AIRWAYS

A STAR ALLIANCE MEMBER 



Working in partnership with the Australian Travel Industry

Travel Recruitment Consultant

Sydney, Great Earning Potential, Ref: 8542SJ2

Join one of Australia's leading travel recruitment companies by utilising your strong travel industry experience & superb sales skills while enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For more information please call Sarah on
(02) 9113 7272 or click [APPLY](#) now.

Travel Branch Manager

Brisbane, Attractive Salary DOE, Ref: 2387S22

My clients are seeking a talented Store Manager to oversee the running of a busy travel business. The role involves training & motivating a team of Travel Consultants to exceed targets, increase sales & establish their retail travel branch. This is an exciting opportunity to join a privately owned boutique agency, Inspire a team to offer exceptional customer service. Gain better work/ life balance with supportive management, no payroll or back office work, enjoy time spent with your team!

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Business Development Manager

Melbourne, Attractive Package, Ref: 2884KF1

Do you have solid BDM experience and a proven sales record within the travel industry? This leading travel management company are looking for an experienced Business Development Manager to assist with their ongoing expansion across the travel market. If you have extensive experience as a travel industry BDM/Sales Executive, Effective communicator and strong presentation skills, on the road sales and proven track record of sales achievement B2B, apply now! Fabulous company benefits on offer!

For more information please call Kate on
(03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Adelaide CBD, \$48k + Super, Ref: SO9999

This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the busiest city agencies. This is a great role for an experienced consultant and you will be selling cruises, groups, FIT and you will enjoy working in a fast paced, buoyant organisation where a key element of the position is working together in a strong team environment. You will have a good general knowledge of worldwide destinations.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Multi-Skilled Corporate Consultant

Hills District of Sydney, To \$58k + Super, Ref: 2471PE1

This boutique TMC is going places and fast!! Build on your corporate career now and join at a time of real growth. This is an opportunity to become part of a leading corporate travel company in Sydney's Hills District. My client is looking for experienced Travel Consultants to build relationships and understand the needs of their clients while delivering a 'high-touch' service. If you live in outer Sydney and are looking for work/life balance, stop the commute to the CBD and apply today.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Reservation Specialist – South Pacific

Brisbane, OTE \$60k First Year, Ref: 2363SZ1

If the Sth Pacific is your passion and you have travelled the region, why not specialise in what you love to do! This is a great opportunity for an experienced travel consultant to join the expanding team in this leading wholesale operator. You will be creating bespoke holidays by providing exceptional customer service to both travel agents & direct consumers. You can enjoy long term career progression, recognition for your efforts and family trips to destinations off the beaten track.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, OTE \$80k, Ref: 2394HC1

This is an excellent opportunity to break into a wholesale role with a leading brand dominating the travel industry. This global travel company is expanding rapidly due to huge growth and they are looking for dedicated wholesale consultants to join their fun and busy team. If you are great at sales and can provide excellent service then this could be the move for you! Booking international travel packages; flights, accommodation and land based products, offering a fantastic service.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

High End Consultant

Perth, Circa \$55k + Super, Ref: SO7653

Ideally this individual will have a small portfolio of clients and they have made the decision that they would now like to work within a friendly team environment which will provide genuine support. Based in a lovely location, you will enjoy the integration of being with like minded consultants who are professional yet passionate about travel, ensuring that each and every day is different yet fun. This organisation has an excellent reputation in the market and enjoys a loyal clientele.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch