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# Travel Daily

First with the news

Monday 26th September 2016



## Network Aviation joins oneworld

**QANTAS'** Western Australian based regional offshoot, Network Aviation has joined its mainline parent in **oneworld** as the latest affiliate member of the global airline alliance.

Operating from Perth, Network Aviation has a fleet of 17 Fokker 100s which service QantasLink flights from Perth to eight hubs across WA, three of those new to the **oneworld** network - Geraldton, Exmouth/Learmouth and Paraburdoo.

NA's integration means the affiliate can offer the full suite of **oneworld** services and benefits to passengers, such as the ability for frequent flyers in any **oneworld** member airline to earn mileage rewards on the carrier's flights.

## TCF report finally released

**THE** long-awaited final report from the Travel Compensation Fund has been made public, confirming that almost \$19.5 million was paid out to the various states on 16 Dec 2015.

Two million dollars was withheld from the payouts in order to fund the remaining TCF activities, while in 2014 and 2015 \$2.15 million was paid to AFTA and \$2.8 million to CHOICE "to inform their respective constituencies about the changes to the TCF and the creation of a new travel industry agent accreditation mechanism".

The report also details various extensions to the life of the TCF, which was finally wound up at the

end of last month - eight months later than originally expected due to ongoing outstanding employment, insurance and litigation matters.

A final audit will now be undertaken, with NSW Fair Trading to monitor and manage the few remaining matters.

The report notes the TCF did accept a total of seven claims lodged after the cut-off date of 30 Jun 2015 due to an "anomaly in the information as to eligibility".

Two-hundred thousand dollars has been made available to NSW Fair Trading to oversee the final closure, and when all activities are ceased, remaining monies will be apportioned to the States according to the TCF Trust Deed.

**MEANWHILE**, interestingly the report notes the Travel Compensation Fund had been in dispute with two unnamed senior staff over "alleged conduct and employment contract breaches".

Both staff were stood down pending investigations, and both resigned in Jul 2015 and as a result neither were paid redundancies during the wind-up.

## Fiji appointments

**FIJIAN** operator South Sea Cruises Group has announced the appointment of Brad Rutherford as its new ceo.

Rutherford will join South Sea Cruises in Dec, moving from his current role heading up Helloworld in Fiji.

South Sea Cruises also today announced the appointment of Wayne Deed as its new director of sales and marketing.

Deed formerly worked at Tourism Fiji including a stint as acting ceo, and will be based in Auckland in his new role.

The South Sea Cruises portfolio includes Blue Lagoon Cruises, Awseome Adventures Fiji, Vinaka Fiji and South Sea Cruises.

## Eight pages of news

**Travel Daily** today has eight pages of news, two pages of photos from **Dubai Tourism**, plus full pages from: (click)

- JITO networking night
- AA Appointments jobs
- JITO jobs



## TD airline survey

**WHAT** do Australian travel agents think of airlines, their cabin products and the service they provide both to travellers and the industry?

**Travel Daily** readers have the opportunity to provide their full and frank feedback, in the latest of our industry surveys which launched this morning.

Eligible respondents also have the opportunity to win one of two new Fitbit gadgets or one of 25 movie passes.

The results of the survey will be summarised in an upcoming issue of *travelBulletin* and will also be available in a comprehensive report - more information via [research@traveldaily.com.au](mailto:research@traveldaily.com.au).

To do the survey click below:

**Complete TD airline survey**

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# Travel Daily

First with the news

Monday 26th September 2016



WTB

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AIRPORT

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## Networking night

**PARTICIPANTS** in the upcoming JITO Connected/*Travel Daily* industry networking night will have the opportunity to win a trip for two to New York.

The prize is courtesy of American Airlines, with the networking party open to anyone from the travel and hospitality sector and limited to 200 guests.

Sponsors also include Trafalgar, the Travel Industry Exhibition and Travel Counsellors, with the event taking place at Sydney's Ivy Bar on 25 Oct from 6pm.

Tickets cost \$20 and the evening will also include live music courtesy of DJ Sa.may - for more details see **page nine**.

## VA/SQ approval

**THE** Australian Competition and Consumer Commission has decided to grant re-authorisation to Virgin Australia and Singapore Airlines, allowing the carriers to continue their existing alliance for five years (**TD** breaking news Fri).

The ACCC says the alliance has resulted in material public benefits in the form of enhanced products and services, better connection options, greater loyalty program benefits and improved lounge access.

Virgin Australia and Singapore Airlines have also been able to leverage their integrated Alliance network to attract passengers who otherwise may not have flown with either carrier, boosting competition, the ACCC concluded.

## Backpacker review blast

**MORE** than 1,700 stakeholders have made submissions to the review of the Working Holidaymaker Visa, which is looking at the government's budget decision to no longer consider working holidaymakers as residents for tax purposes.

The move would impose a 32.5% tax rate on every dollar earned by the travellers, and has attracted widespread condemnation.

Tourism & Transport Forum Aus

says its response "debunks the govt's absurd assumption that the backpacker tax will have no impact on the number of working holidaymakers choosing to visit Australia," instead claiming it will result in a 60% drop in the number of working holidaymakers heading down under.

The TTF analysis shows the tax would raise just \$82.2 million annually - less than half the government's forecasts.

The Australian Tourism Export Council has also slammed the plan, saying it is based on 'flawed financial modelling'.

"Working holiday makers contribute significantly to government revenue already... the message is simple: grow the market and the revenue to government will follow naturally," the ATEC submission states.

Officials are now analysing the submissions, with options under development for consideration by the government and the review's outcomes to be announced before 01 Jan 2017.

## New Flight Centre air buying chief

**FLIGHT** Centre this morning announced the appointment of Stacey Seeto (**right**) as business leader of Air Buying, Global Fares and GDS.

Seeto began with Flight Centre as a ticketing consultant 18 years ago and has risen through the ranks with career highlights including transitioning the business through new ticketing platforms and the creation of robotic ticketing as well as negotiating key partnerships.

She will be now responsible for managing Flight Centre's airline and GDS relationships, pricing, contracting and analysis.



## Vail Whistler tick

**VAIL** Resorts' proposed "strategic combination" with Canada's Whistler Blackcomb (**TD** 09 Aug) has been cleared by the Canadian Competition Bureau.

The deal is still subject to approval by Whistler shareholders, who will vote on the arrangement in early Oct.

## New Egencia chief

**EGENCIA** has announced the appointment of Matthew Christie as its new managing director for Australia.

Christie joins the Expedia-owned TMC from the corporate sector, with his most recent role as general manager and head of Oceania for broadcast technology supplier Grass Valley.

He's also a former head of CNBC Australia and New Zealand, with Egencia saying his extensive experience working with Australian and multinational companies will be invaluable in "helping customers transform their business travel programs".

Egencia interim managing director Jacqui Timmins will return to her former role at the organisation as director of account management.

## QF EK policy waiver

**QANTAS** has issued a fare waiver for customers affected by the changes to Emirates-operated flights between Thailand, Australia and NZ (**TD** 06 Sep).

Flight times and aircraft types on several sectors will change effective 30 Oct, with Qantas allowing passengers holding QF 081 tickets issued on or before 06 Sep to rebook/reroute travel between Bangkok or Sydney and Auckland or Christchurch.

No fee applies for changes to alternate services with a QF flight number within 24 hours of the original ticketed flight.



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First with the news

Monday 26th September 2016



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[www.aaappointments.com.au](http://www.aaappointments.com.au)

## Marriott Rewards, SPG benefits expand

**MARRIOTT** International ceo & president Arne Sorenson has heralded the long-awaited merger of Starwood Hotels & Resorts' stable of properties, finalised last week (**TD Fri**).

The takeover boost's Marriott's portfolio of lodgings to over 5,700 and 1.1 million rooms in more than 110 countries.

Those brands include The Ritz-Carlton, St Regis, Bulgari Hotels & Resorts, JW Marriott, W Hotels, Westin, Renaissance, Autograph Collection, Marriott Hotels, Sheraton, Moxy Hotels and Aloft.

"The marriage of these two leading hotel companies means Marriott will deliver an unparalleled guest experience with more hotels in more global destinations, an unrivaled range of comprehensive accommodations to suit every traveller, and the industry's best loyalty programs," Sorenson said.

Members of Marriott's loyalty program Marriott Rewards and Starwood Preferred Guest are now able to link their accounts.

Scheme participants will have their status matched across programs and be able to transfer and redeem points on each other.

Members who link accounts are able to transfer points at a three-to-one ratio (three Marriott Rewards points = one SPG Starpoint) - for full details, go to [www.members.marriott.com](http://www.members.marriott.com).

## PromPeru meets with Aussie trade



**OVER 40** travel industry reps dropped in for PromPeru's Trade breakfast on Thu at Shangri-La's Altitude Restaurant.

Attendees heard from PromPeru's Australian market specialist Jennifer Pizarro, who provided a detailed profile of Australian Tourists in Peru throughout 2015, an overview of products new to the Peruvian marketplace, as well as info on Australian visitation to Peru, which has shown a 9% increase from Jan to Jul 2016 year-on-year.

Guests tried their hand at a "Peru on a Plate" challenge, where they used a minimum of three native Peruvian ingredients to develop and name their own Peruvian dish.

Three guests took home prizes.

The PromPeru and Peru product delegation are **pictured**.

## Infinite Journeys

**SHANGRI-LA** Hotels & Resorts and Singapore Airlines have teamed up to enhance the benefits of their respective loyalty reward programs.

The new offering will mean members of Golden Circle and KrisFlyer will earn double rewards when they stay at Shangri-La, along with more benefits and recognition for elite members in both programmes when they fly with Singapore Airlines or stay with Shangri-La.

Golden Circle members will be able to redeem their GC Award points for KrisFlyer miles, which can be used for flight upgrades and KrisFlyer members can in turn redeem their miles for GC Award points.

These benefits and more will kick in on 28 Sep.

## Window Seat

**INSIGHT** Vacations Australia md, Alex O'Connor is throwing her weight behind the product, with **Travel Daily** noticing the local boss appearing in adverts in *The Sunday Telegraph's Escape* yesterday (**below**).

Promoting the company's fly free to Europe offer, O'Connor is **pictured** alongside tour director in Italy Daniele Nannetti.

Insight ceo John Boulding confirmed the strategy for the new program, while O'Connor tweeted us saying "All hands on deck - hope sales hold up!"



## Tauk Louvre access

**GUIDED** tour and cruise firm Tauk has added an after-hours visit to Paris' Louvre museum to three departures on its eight-day Castle & Kings: London to Paris itinerary in 2017.

The special inclusion will be offered on the Tauk Bridges family oriented journeys on 02, 09 and 23 Jul 2017, priced from \$5,490 per person twin share.

Details at [tauk.com.au](http://tauk.com.au).



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## Sun Island expansion

**SUN** Island Tours has ramped up its Central Europe program, with the firm's newly released 2017 Croatia brochure also delving into Germany, Switzerland, Austria, Hungary, Poland & Czech Republic.

The program features 18 Guaranteed Escorted Coach Tours through Eastern Europe, including the six-day Magical Switzerland tour that leads in at \$3,505 per person twin share.

There are also more options in Croatia, which in 2017 features 28 cruises and 45 Guaranteed Escorted Tours and packages.

See [sunislandtours.com.au](http://sunislandtours.com.au).

## Ibis Styles India

**ACCORHOTELS** has opened its maiden Ibis Styles branded hotel in India in the heart of North Goa.

Ibis Styles Goa Calangute offers 197 rooms and is located a short distance from Calangute and Candolim beaches.

## AF plots 787 to Egypt

**AIR** France has slated plans for its first Boeing *Dreamliner* service on the Paris CDG-Cairo route.

The SkyTeam carrier has filed plans for the 787-9 to operate six times weekly between the cities, launching 09 Jan.

## Mt Buller guarantee

**THE** ski season at Mt Buller in the Victorian Alps may have come to a close for the 2016 season yesterday, however the resort is already looking forward to next season by guaranteeing snow for the opening weekend in 2017.

Buller Ski Lifts gm Laurie Blampied, backed by Mt Buller Stirling Resort Management, has promised ski and boarding runs will be open in early Jun.

The bold vow, designed to give potential guests confidence to book early, will be achieved by firing up snow making machines across the resort in early May.

Check out all the adventure Arabia has to offer in the September issue of *travelBulletin*.

**CLICK HERE to read**

**travelBulletin**

## Choice helps Kids Under Cover



**MORE** than 210 Choice Hotels Asia-Pac franchisees joined forces recently to help prevent youth homelessness, by donating \$60K to the group's charity partner, Kids Under Cover.

Last month, participating Choice Hotels franchisees chipped in \$2 from every night stay for the fund which aims to help improve the lives of young Australians

who are at-risk or are currently experiencing homelessness.

Presenting a cheque to Kids Under Cover at the Choice Hotels conference in Hobart in Aug (from left) are Matt Taylor, Choice Hotels Asia-Pac gm marketing; Daryl Somers, Kids Under Cover ambassador; Kerry Butcher, Kids Under Cover executive & Trent Fraser, Choice Hotels Asia-Pac ceo.

UNCOVER THE

*festive*

SPIRIT OF SPAIN

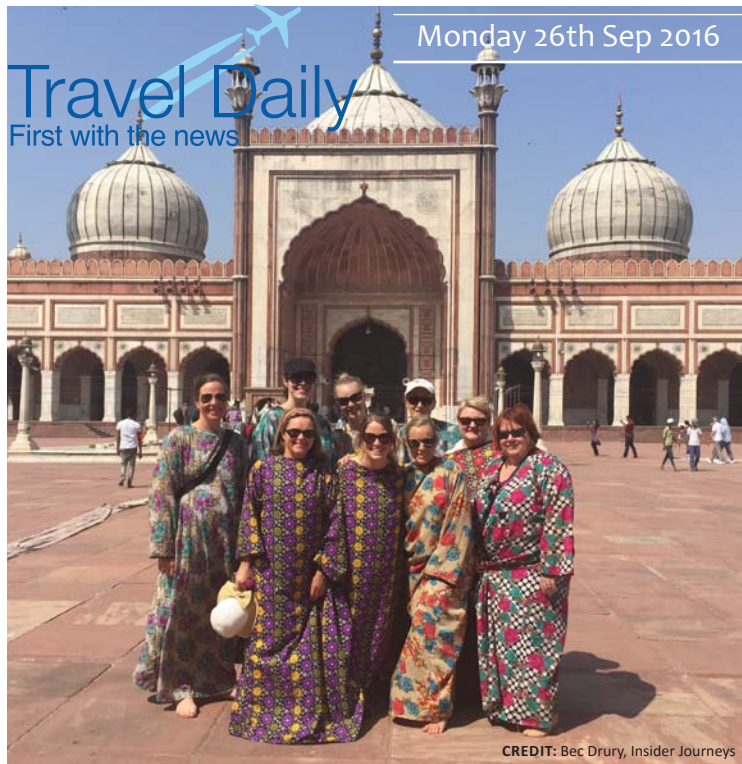
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**EIGHT** Aussie agents headed to India with Insider Journeys this month, spending eight-days exploring the Rajasthan area.

The fami spent several nights in Delhi, Agra, Samode & Jaipur, and highlights included exploring the Old Delhi trading street of Chandni Chowk and the area's food street.

As well as seeing the Taj Mahal, agents also visited a marble inlay workshop while in Agra to see the work and skills required.

En route to Samode, a brief detour brought them to see the

1,100-year-old ornate well of Chand Baori, with its 3,500 steps. The next morning, they headed out in a jeep safari to the villages around the city of Samode and finally explored the 'Pink City' capital of Rajasthan.

**Pictured** in front of the Jama Masjid Mosque, Delhi are: Prue Wade, Narelle Klemke, Hollie Stevenson, Debbie Evans, Karen Ward, Carol Mallett, Bec Drury, Elisse Pope and Carrol Dargie.

CREDIT: Bec Drury, Insider Journeys

## Hyatt offloads in UK

**HYATT** Regency Birmingham has been sold by Hyatt Hotels Corporation to an affiliate of Bin Otaiba Investment Group for approx £38.6 million (AU\$65.8m).

Over the next three years the buyer will sink £2.7 million (AU\$4.6m) into improvements.

The hotel will retain its Hyatt Regency branding.

## QF Assure on track

**QANTAS** Assure is on track to achieve 5% of the health insurance market by 2019, one of the airline's creative agencies, With Collective said.

Speaking at the Mumbrella Financial Marketing Summit, With Collective ceo Justin Hind said to achieve the goal is "very significant business" and "we're well on the way and possibly just slightly ahead of that as a run-rate target".

## Airlines & Airfares Study

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business events news



## Brochures

**THIS** week's Brochures of the Week is brought to you by **Wendy Wu Tours**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



**Wendy Wu Tours®**



### Wendy Wu Tours – China 2017/18

Wendy Wu Tours' flagship brochure includes much more than the title suggests, also featuring Tibet, Mongolia, Central Asia, Hong Kong and Macau. There's a variety of value-packed fully inclusive Classic Tours, plus an enhanced range of Discovery Tours (with 3 new itineraries), with greater flexibility and optional active elements. There's a new Deluxe Tour – China & Spiritual Tibet – plus upgrades to existing Deluxe Tours. Tours featuring Yangtze River cruising are now easier to find, with a new cruise icon. Independent travel options have been expanded. There really is something for every traveller – whether it is their first visit or their tenth!



### Wendy Wu Tours – Vietnam 2017/18

Wendy Wu Tours' other heavyweight brochure is Vietnam by name; Indochina by nature – also featuring a range of tour styles exploring Cambodia, Laos, Thailand, Myanmar, Malaysia and Borneo. Myanmar has captured the attention of keen travellers, and there's plenty of choice here, including a new Classic Tour – Myanmar & the Irrawaddy. Asia river cruising continues to rise in popularity; the new cruise icon makes these itineraries easy to find. Check out Majestic Mekong – a new Deluxe Tour navigating the waterways of Vietnam and Cambodia. Private tour options are available on most group tours – perfect for families or those wanting specific travel dates.



### Wendy Wu Tours – India 2017/18

As travellers seek the road less travelled, Wendy Wu Tours delivers. You'll still find the well-planned, fully inclusive Classic Tours, replete with India's dazzling icons and vibrant culture. Turn the pages and you'll discover tours to tempt eager explorers to Nepal, Bhutan and Sri Lanka, plus Singapore stopovers. There are two new Himalayan journeys, including the 22-day Trans Himalayan tour, planned around the colourful Hemis Festival. Sri Lanka continues to climb the destination hot-list; there are now four tours to choose from, including Classic, Discovery and Deluxe Tours. Independent travel options such as Kerala backwater cruising are sure to inspire. More available online.



### Wendy Wu Tours – Japan 2017/18

With Japan tours filling-up well in advance, more departure dates have been added for existing tours, making the in-demand cherry blossom season easier to book. New Discovery Tour, Trails of Japan, features distinctive experiences such as Japanese drum lessons, Sumo exhibitions and traditional temple lodgings. New Deluxe Tour, Imperial Japan, showcases Japan's finest, from Mt. Fuji and Shinto shrines, to Zen meditation and Kimono culture. Custom travel options for Taiwan and South Korea can also be found here, plus stopovers for Hong Kong and Macau.

### Agent guide: Wendy Wu makes booking Asia easy!

Our new handbook about the world of Wu provides you with a quick reference guide on how we make booking Asia easy! From details on all our different styles of touring, our destinations at a glance, how we can help you sell, training opportunities, marketing, incentives and more. Visit [www.wendywutours.com.au/agents](http://www.wendywutours.com.au/agents) for more details.





# Dubai Tourism Roadshow wraps up

**DUBAI** Tourism has concluded a successful week of events across Australia in collaboration with Emirates and Dubai Industry Suppliers educating over 800 Agents, Managing Directors, General Managers and Product Managers in exciting venues.

This initiative, spearheaded by Dubai Tourism, Director - Asia-Pacific, Julie King, brought the destination to the industry with a series of VIP lunches and evening workshops designed to educate agents on the destination, launch Dubai's newest attractions and address any misconceptions.

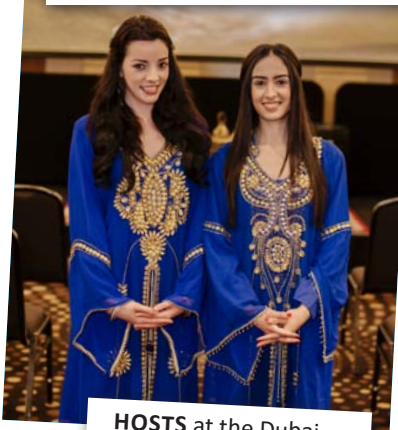
The events were all hosted by Celebrity Emcees including *Sunrise* Presenters and Correspondents, Matt Tinney, Michelle Tapper and Edwina Bartholomew, Rebecca Maddern from *The Footy Show* and Kylie Gillies, co-host of *The Morning Show* who added a new dimension to the "Dubai Story" and using conversation with all partners to talk about all the new experiences within their products and dispel myths.

**SUNRISE** Perth Correspondent Matt Tinney addressing the Perth agents.



**AT THE** Perth Trade lunch at POST - Como the Treasury from left are Kristy Knott, ETM; Sheree Pekovich, Dubai Tourism and Maral Karboushian, Excite Holidays.

The Theme of the Roadshow "A New Dubai every time", highlighted a significant focus on Family, Authentic Cultural Experiences, Gastronomy and Adventure. Not only does the destination have a significant volume of activities to appeal to all segments but it also continually adds new products and attractions, reinventing itself as a destination.



**HOSTS** at the Dubai Tourism Perth Roadshow.



Agents can be assured that their clients can have a new holiday experience every time.

The unveiling of IMG, World of Adventures (the largest indoor theme park in the world) and Dubai Opera (a 2,000 seater Opera House in the shape of an Arabian Dhow) - both opened on the 31st August, took place. There were also updates on the new Outlet Village providing affordable shopping options (over a 100 Italian Discount stores), the largest inflatable water park in the Middle East (in the shape of the name Dubai), as well as the forthcoming opening of Dubai Parks and Resorts on 31 October (Legoland, Bollywood Parks, Motiongate etc), Dubai Safari Park in Q1 2017, new Museums, Hotels and Resorts, including many mid-range hotels and lots more.

"The next twelve months will see an exciting transformation of the city as an extended stopover as well as an end-point destination," King said.

**KEEPING** agents in the know - Gary Hilt, Emirates, Regional Manager, WA and Sheree Pekovich, Dubai Tourism Regional Sales Manager, WA & Qld.



By 2018, Dubai Parks and Resorts announced it is set to overtake some of the largest theme park destinations in the world with the addition of Six Flags to its Portfolio.

The evening events were all Arabian themed with Henna Artists, Arabian Hosts, Photobooths, Music as well as many exciting prizes.

**Pictured** on this page are a collection of images from the Perth events, and on the **following page** are images from the Melbourne events.

Additional photos can be downloaded in the next AFTA newsletter.



**ABDUL** Raouf from Dubai Parks & Resorts with Matt Tinney at the trade lunch.



**TRADE** partners enjoying Dubai hospitality at the Trade Lunch in Perth.



# Dubai show mesmerises Melbourne trade

CONTINUED from previous page.

**DUBAI** suppliers included Emirates; Jumeirah Hotels & Resorts, The Address Hotels & Resorts; Kerzner; Hilton Hotels, Movenpick Hotels, Al Maha Desert Resort & Spa; Arabian Adventures; Seawings; Desert Adventures; MSC Cruises; Arabian Explorers and the new attraction, Dubai Parks & Resorts.

Commenting on the 2016 Dubai Tourism Roadshow, Dubai Tourism, Director - Asia-Pacific, Julie King said: "It is important for us to host roadshows as part of our wider education and awareness building strategy and this year's events was a critical platform for us in delivering key messages and exciting new product updates to the industry, through our partners."

**ANITA**, Desert Adventures; Morag, Hilton Hotels; Kylie, Hooroo and Russell, Address Hotels & Resorts.

**MELBOURNE** event Emcee Rebecca Maddern (third from right) with Emirates Regional Manager Victoria, Dean Cleaver; Dubai Tourism Asia-Pacific's Director, Julie King (second from right) and Fiona Stewart, Jodie Collins and Sheree Pekovich.

Victoria-based trade partners - as pictured on this page - came out in full force for the Melbourne shows, hosted by Nine Network's Rebecca Maddern.

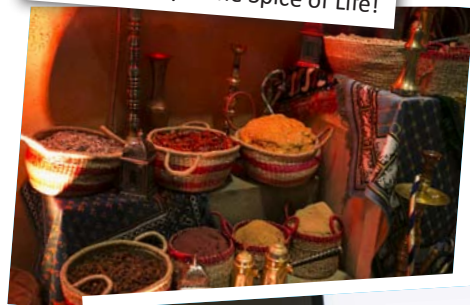
[CLICK HERE](#) to view a video on Dubai Parks and Resorts.



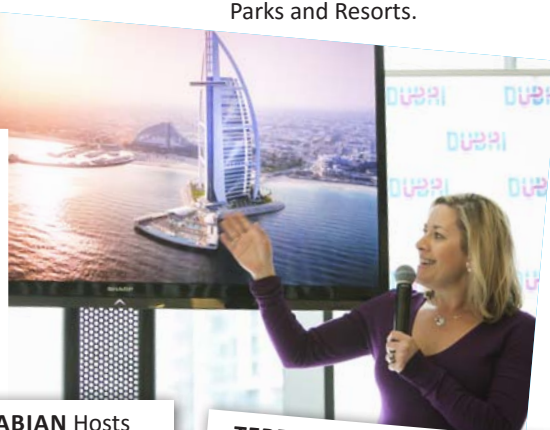
**DUBAI** Tourism's Julie King addressing the Trade Lunch.



**DUBAI** really is the Spice of Life!



**ARABIAN** Hosts at The Assembly for the Dubai Tourism Roadshow in Melbourne.



**TEREE** George from Jumeirah Hotels & Resorts presenting at the Melbourne Lunch.

**DUBAI** Tourism, Emirates and Dubai Suppliers at the Melbourne Roadshow.



**CAPTIVATED** travel agents at the Melbourne show.

**PRIZEWINNER** Dominique Dalton (centre) from Helloworld Limited with representatives from Al Maha Desert Resort, Kerzner, Seawings and Arabian Adventures.



**ABDUL** Raouf, Dubai Parks and Resorts quizzed by Emcee Rebecca Maddern.





## Genting conveyance

**DREAM** Cruises has rolled out a video showcasing the river conveyance of the line's first vessel, Genting Dream earlier this month - view the video [HERE](#).

## Little Bush Camp comes of age



**THE** final stages of the transformation of Sabi Sabi Private Game Reserve's smallest lodge, Little Bush Camp were unveiled last week.

All six suites have been renovated in the camp, along with the reception, lounge & dining area, while the bar now has a sociable wrap-around area.

The revamped Little Bush Main Lobby is **pictured** above.

## HX bumps up flights

**HONG** Kong Airlines is upping frequency of its flights to Gold Coast/Cairns, from three times to five times weekly from 09 Dec, & daily over Chinese New Year.

During the holiday period, services to Auckland will increase from seven times to 10 times weekly commencing 10 Dec.

A daily service between Hong Kong and Incheon International Airport in Seoul, Korea will also be introduced on Airbus A330 aircraft on 16 Dec.

## STA Travel stickers

**THEY** say a picture speaks a thousand words.

STA Travel has released 45 travel-themed stickers on Apple iOS 10 to help next gen travellers share their travels.

Access the stickers by loading iOS 10 & the STA Travel app.

## MH lounge entry

**CUSTOMERS** booking Malaysia Airlines Economy class tickets through agents can access a 20% discount off entry to the Plaza Premium Lounge at Kuala Lumpur International Airport.

See [plaza-network.com](http://plaza-network.com) to book.

## EagleRider into Vegas

**EAGLERIDER** will open a depot in Las Vegas depot on 08 Oct.

Stretching across 3,253m<sup>2</sup>, the facility will be the largest EagleRider location, offering a fleet of over 400 motorcycles.

It will be located ten minutes from McCarran International Airport and the Las Vegas Strip.

## DoubleTree Sth Beach

**THE** Gates Hotel South Beach - a DoubleTree by Hilton has opened, introducing 235 rooms to Miami Beach.

Located across the street from the Atlantic Ocean and built on the foundation of the 1954 Ankara Mote, the hotel has maintained Art Deco architecture.



This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with **Eurostar**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
- 2 x Eurostar Standard Tickets
- Hop on hop off bus tickets in two cities of your choice
- 4 nights accommodation in the city of the winner's choice

To win, answer each daily question correctly and have the most creative answer to the final question. Send your entries to

[rail@traveldaily.com.au](mailto:rail@traveldaily.com.au)

**Q18.** What is the travel time between London and Paris on Eurostar?



## New DL ATL Sky Club

**THE** second-largest Delta Air Lines Delta Sky Club has opened at Atlanta Concourse B in Hartsfield-Jackson Atlanta International Airport.

Atlanta B Club is spread across nearly 25,000ft<sup>2</sup> and has a bar, gallery, serves Southern fare and looks over downtown Atlanta through floor to ceiling windows.

Delta will close its other two Clubs near gates B10 and B25.

## AC adds YUL/PVG

**DAILY** year-round flights from Montreal to Shanghai will be introduced by Air Canada on 16 Feb, 2017.

The flights will be Air Canada's first direct service to China from Montreal and see Boeing 787-8 Dreamliner aircraft introduced on flights departing from Montreal for the first time.

Tickets will go on sale 28 Sep.

## Today's Aussie trip

**THE** Kimberley was front and centre of this morning's live Channel 9 *Today* broadcast.

Hosts Karl Stefanovic and Lisa Wilkinson, along with Richard Wilkins, are heading on a road trip around Australia, which started today at Lake Argyle.

Part of 'We Love Australia' series, the team will tomorrow head to Coober Pedy and on Wed broadcast from Sydney's Bondi.

On Thu the team will be in Melbourne and on Fri, Deniliquin.

## Hungary caution

**DFAT** has advised Aussie travellers in Hungary to avoid the area affected by an explosion in central Budapest on 24 Sep and follow local authorities' advice.

Hungarian authorities are investigating the source of the explosion and the level of advice remains at "Exercise normal safety precautions".

**Travel Daily** is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**BRISBANE – UP TO \$70K PKG**

If you're going to be in sales you might as well have a fabulous product to take to market. Your agents will always welcome you as their Rep working for this first class travel provider. Managing and growing a portfolio of QLD clients your top notch communication and presentation skills will be put to good use at expos and info nights. Your initiative and proactive approach will see you drive revenue and achieve solid results. Previous experience a must.

**\*NEW \* CALLING TECHNOLOGY SPECIALISTS**

**IT DEVELOPER**

**GOLD COAST – DOE \$100K + SUPER**

We have a rare opportunity to join this travel company as an IT Developer. You will be responsible for supporting the existing systems as well as analyse and develop improvements & working closely with the various departments on requirements. Your previous experience working in a technology environment within the travel industry & proven skills in managing stakeholders including third party partners will be the key to success.

**HEAD OF PRODUCT**

**HEAD OF PRODUCT – LEADING TECH PROVIDER**

**MELBOURNE - SALARY PACKAGE TO \$200K + 20% KPI**

Leading technology provider in Melbourne is seeking a highly experienced Product Manager to head up the department. You will be accountable for the development of new products in order to meet market needs, whilst managing existing products and their enhancements. Seeing dramatic growth in the market place, this is an amazing opportunity to join a well recognised company that will offer an unbeatable salary package.

**UTILISE YOUR COMMERCIAL SKILLS**

**HEAD OF SALES/OPERATIONS**

**SYDNEY – SALARY TO \$110 + BONUS**

This successful tourism organisation have a unique, newly created role available within their senior management team. You will need to have exposure and success in both areas of operations and sales, so leading a high volume contact centre, coaching mentoring driving sales. You will also have worked across sales and have a strong commercial focus. This role offers growth and opportunity for the right candidate, ring for a confidential chat today

**GLOBAL CAREER OPPORTUNITIES**

**LEARNING & DEVELOPMENT EXECUTIVE**

**MELBOURNE – SALARY TO \$80K (DOE)**

Global organisation is growing at a rate of knots and as such, require a Learning & Development Coordinator to be based out of their Melbourne office. This new created role will have you responsible for the training & development of new recruits & developing training programs to upskill current consultants. You will also determine strategies to increase productivity & sales. Certificate 4 in Training & Assessment required & Mandarin or Japanese language skills.

**REPRESENT A FIVE STAR PRODUCT**

**DIRECTOR OF SALES**

**BRISBANE – \$110K + SUPER + BONUS ++**

Are you a creative & innovative Director of Sales? Our client is looking for a dynamic leader to join their team to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting, all to maximise revenues across the hotel. Executive salary package on offer. Experience as a Director of Sales, track record leading a successful sales team along with great communication, presentation & negotiation skills required.

**SOMETHING DIFFERENT FOR ACCOUNT MANAGERS**

**ACCOUNT MANAGER –MEDIA/ENTERTAINMENT**

**SYDNEY – SALARY TO \$90K OTE \$110K**

Are you currently a BDM or Sales Exec in the travel industry and looking for the next step or that something a little different? Our client have a very rare vacancy in their Account Management team managing a portfolio of exciting accounts within the Media and Entertainment sector, no day will be the same. You must be extremely well presented, have strong communication skills and a positive outlook. Ring today for more info.

**EMERGING BRAND**

**REGIONAL TRAINING MANAGER**

**SYDNEY– SALARY TO \$90K (DOE)**

Global organisation is growing at a rate of knots and as such, require a TRAINING MANAGER to be based out of their Sydney office. This role will have you responsible for the training & development of new recruits & developing training programs to upskill current consultants. You will also determine strategies to increase productivity & sales. Interviews to commence in next two weeks.

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