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# Travel Daily

First with the news

Friday 30th September 2016

**WTB**

**wellcamp**  
AIRPORT

**FLY DIRECT TO TOOWOOMBA**

## Rail comp last day

**TODAY** is the final day to enter our monthly competition to win Eurail Global Pass and Eurostar tickets for two people as part of a prize package, courtesy of Rail Europe GSAs - see **page 5** and all the questions are online **HERE**.

## VA stake cost Air NZ \$86m

**AIR** New Zealand's decision to offload its stake in Virgin Australia cost the carrier NZ\$86 million, with the figure detailed by chairman Tony Carter at the Air NZ annual general meeting today.

The impact was recorded under the "other significant items" section of the airline's financial results - along with NZ\$57 million relating to the settlement of a long-standing legal claim in the USA in connection with allegations of collusion over the price of cargo surcharges.

Air NZ has never accepted any wrongdoing about the cargo case, but Carter said "we took the view that the risk of not settling could potentially have resulted in Air New Zealand paying a significantly larger amount".

In relation to the Virgin Australia stake, Carter said Air NZ had decided to exit the investment because "the size of the capital we had in that business was simply getting to be too large a percentage of our total equity

than we were comfortable with".

CEO Christopher Luxon said he was expecting a return to more normal competitive market conditions, citing rapid expansion by international carriers from the US, from China, from Southeast Asia and the Middle East all coming to New Zealand.

He said Air NZ was expecting total network capacity to rise 4-6% this year, with larger 787 aircraft on the Honolulu route, growth on Houston and Buenos Aires, increased Queenstown flights and larger ATR turboprops on the domestic market.

## SQ agent incentive

**CONSOLIDATED** Travel is giving agents a chance to win one of ten "premium experiences" - including five flights to Europe - when booking Singapore Airlines flights between 26 Nov-09 Oct - full details on **page eight**.

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**Today's issue of TD**

*Travel Daily* today has five pages of news and photos, plus full pages from: (click)

- Albatross Tours
- Travel Trade Recruitment
- Consolidated/SQ promo

The next issue of **TD** will be published on Tue 04 Oct due to the public holiday in NSW.

## Vale Peter Watson

**THE** Australian travel industry is today mourning the death of Peter Watson, whose extensive career included senior roles within Jetset Travel, the Australian Travel Agents Co-Operative, Concorde International Travel and more.

Watson, who died after a battle with cancer, was also the launch director and general manager of Travel Counsellors Australia.

Former AFTA ceo Mike Hatton paid tribute to Watson, saying he was "in many respects larger than life; a man of great integrity and compassion".

Watson's funeral will take place next Wed 05 Oct 16 at 1.15pm at the Reflection Chapel, Springvale Cemetery in Clayton, Melbourne.

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EvergreenTours  
A World of Discovery

2017 EUROPEAN RIVER CRUISING  
NEW FRANCE & PORTUGAL

## Ellison longer at SLK

**SEALINK** Travel Group's chief executive and managing director Jeff Ellison has confirmed his commitment to the company, signing a one-year extension with the South Australian business through until Oct 2019.

Chairman and former Tourism Australia boss Andrew McEvoy said the Board welcomes "the stability this brings".

**MEANWHILE**, SeaLink has also announced the retirement of chief financial officer Trevor Waller, effective Mar 2017.

Yesterday, Waller said the last decade has been a "wonderful journey" and he is leaving the company in a "very strong position" with an exciting future in front of it.

## Novotel Surfers redo

**SURFERS** Paradise will be home to the 30th Novotel hotel in Australia with AccorHotels taking over management of the Grand Chancellor hotel from tomorrow.

The 409-key Novotel Surfers Paradise is set 200 metres from the beach and will undergo a multi-million dollar project to refresh its rooms, public areas and restaurant in 2017/18.

The 31-storey property features a restaurant and bar, five conference and meeting rooms, gym, pool and tennis court.

## Govt backs VA, Alliance JV

**THE** Dept of Infrastructure and Regional Development has thrown its support behind a proposed partnership between Virgin Australia Regional Airlines and Alliance Aviation (**TD** 15 Sep).

The proposed Charter Alliance Agreement aims to enable Virgin and Alliance to better compete for fly-in, fly-out business.

In a submission to the ACCC lodged this week, the Australian Govt said the proposed pact is likely to "provide benefits through bringing increased competition and greater customer choice in the national market".

## Hotel Indigo Australia

**INTERCONTINENTAL** Hotels Group is reportedly weighing up sites to set up its Hotel Indigo unit in the Australian market.

IHG's Asia, Middle East & Africa head of luxury & lifestyle brand marketing Bruce Ryde said Melbourne and Sydney were on the brand's radar.

"The Indigo brand would, we feel, work well in places like Surry Hills and the eastern suburbs and we are keen to be there sooner rather than later," he said.

Ryde said the brand resonates with Australia as it is a "mature market and travellers are always looking for a new experience".

Aviation Industry Policy gm Stephen Borthwick said: "Given the deregulated nature of the aviation industry within Australia, the charter alliance is consistent with Australia's aviation settings which supports a competitive and sustainable Australian aviation industry & allows airlines to operate services based on commercial considerations".

Borthwick added the earmarked coordination relating to frequent flyer programs and lounge access, as well as improved charter and regular public transport, should let both airlines compete "more effectively against competitors for charter traffic and increase the choice of market available".

Adelaide Airports Ltd also said it supports the collaboration, which it said may facilitate the entrance of Virgin Australia Regional Airlines into the South Australian market.

## DL Atlantic increase

**DELTA** Air Lines has announced new seasonal transatlantic routes between Boston and Dublin, to operate from 25 May-04 Sep.

Additionally, from New York JFK, Delta will add new services to Lisbon and Berlin, running from 25 May until 27 Oct 2017.

Flights will be operated using Boeing 757-200 and 767-300 jets and under DL's joint venture with Air France/KLM and Alitalia.

## Beachcomber 2.0

A **NEW** corporate ID has been unveiled by Beachcomber Resorts & Hotels as the group prepares to celebrate its 65th anniversary.

The new visual branding is based around the nautilus symbol and the tagline of "The Art of Beautiful"

(pictured right).

All 11 properties that are



part of the Beachcomber portfolio - in Mauritius, Seychelles, Marrakech & the French Riviera - will adopt the branding in coming weeks.

## AirAsia complaints

**NO FRILLS** carrier AirAsia continues to dominate the travel & tourism sector for the wrong reasons, ranking as the most complained about business in the sector by NSW Fair Trading.

According to the NSW Govt's Complaints Register, the Malay-carrier received 15 objections during the month of Aug - the 9th highest in the state, behind real estate agencies and retailers.

Qantas was the only other airline to have its name on the grievance list (with 11 complaints), while Flight Centre (with 10) was the only travel agency on the table.

AirAsia's troubling feedback in Aug was 10 less registered gripes than was reported to Fair Trading the month prior (**TD** 25 Aug).



Asia Pacific Travel Marketing Services is one of Australia's leading international travel brand representation companies, representing exclusive and specialised international brands within the Australian travel and leisure market. We are seeking a dynamic, energetic, and innovative Marketing Coordinator to join our team.

Based on the Gold Coast in the very hip Burleigh area, the primary focus of this role is to develop, execute and track marketing strategies and campaigns that will create awareness of and promote the suite of APTMS travel products and services. This will be a full-time role commencing 1 November 2016. Prior experience working in Marketing within the travel industry is essential in addition to an understanding of integrated marketing strategy. Prior experience with digital marketing is desirable.

If travel is your passion and you believe this Marketing Coordinator role has your name on it, please contact Jacey Fleming  
jacey.fleming@aptms.com.au



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Friday 30th September 2016



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[www.aaappointments.com.au](http://www.aaappointments.com.au)

## UTracks Eurovision celebration!



UTRACKS held a Eurovision-themed party at their Sydney headquarters this week to mark the company's tenth birthday.

During the event UTracks gm Kate Baker released the Active Europe 2017 brochure (TD yest).

Pictured from left in the photo booth are Lucie Leparquier, Atout France; Emilie Hess, Monaco

Tourist Office; Charline Joly, Atout France; Brad Atwal, UTracks; Christina Zarnhofer, Austrian National Tourist Office; Emanuele Attanasio, Italian Tourist Office; Stefanie Eberhard, German National Tourist Office; Manuela Masiello, Italian Tourist Office and Alison Roberts Brown from the Monaco Tourist Office.

## Tourico Spain deal

GLOBAL travel wholesaler Tourico Holidays has announced a new distribution partnership with Spanish travel agency group Globalia.

The deal will give Globalia members access to the Tourico portfolio of over 100,000 hotels worldwide, at a time when both inbound and outbound demand for travel in Spain are surging.

Tourico said the destination had experienced a 29% annual growth rate in hotel bookings during 2016 and a 12% increase in average daily rates.

Interestingly, Australia was one of the fastest growing markets for travel to Spain, with bookings up 113% year on year.

Other key source market increases included the USA (up 178%), the UK (117%), China (189%), Mexico (150%), Brazil (98%) and Canada (126%).

Tourico has added a new office in Barcelona to handle demand.



## Window Seat

IKEA is setting up its next show room on Sydney Harbour on board one of the city's ferries.

And, even better, two people will be given the chance to spend a stylish night at sea inside the floating exhibit.

The 'IKEA Harbour Home' will be decked out by the Swedish company's interior design team.

CLICK HERE for the chance to snag a night on the harbour by telling the IKEA folks what you love about your life at home.



## Where to next for your career?



### National Sales Training & Engagement Manager - Sydney

Air New Zealand has a clear and compelling strategy to drive sustainable, profitable growth across the group. The Australian market is a key pillar in Air New Zealand's growth strategy and we've adopted a state structure that reflects our business objectives of "working with the right partners in the right markets"; delivering a seamless journey for our customers and sharing Air New Zealand with the world.

At Air New Zealand, we go the extra mile for our internal and external customers. As the National Sales Training & Engagement Manager, you will develop and deliver training and support to our valued Air New Zealand Travel Agency partners as well as the internal sales teams. You will support the ongoing commercial viability of the business and maximise revenue and yield opportunities through developing training tools and solutions and providing technical and product support.

Reporting to the Senior Manager National Sales & Operations, your key focus will be to ensure the Australia State Sales Teams have a world-class sales tool kit to increase engagement with our preferred trade partners across multiple market segments.

#### The key responsibilities for this role includes:

- Development and delivery of effective technical, product and service training material and collateral
- Management of the National Trade Incentive programme in cooperation with the Market Development and Sales Teams to drive Trade engagement and influence preference for Air New Zealand
- Development and delivery of large scale effective training material for distribution to support promotional campaigns
- Ownership of content for the Air New Zealand trade website [www.airnzagent.com.au](http://www.airnzagent.com.au)

Your drive for results to "make it happen" will be highly valued, as shall your commercial acumen and collaborative approach to relationship building. Juggling multiple tasks concurrently shall be second nature, as you constantly strive to work proactively to remain two steps ahead ensuring everything is running at optimum efficiency. Systems savvy with a creative flair, you will have proven experience as a Trainer within the travel industry and is competent at developing, constructing and facilitating training programs through various mediums and channels [e.g. webinars, online training, etc.]. Understanding of fares and ticketing and knowledge of BSP and airline billing procedure would be highly advantageous.

The team culture is positive within this fast paced sales environment and the doors that could open in the future (once you have proved yourself of course) are potentially endless! This role is critical for our success and competitiveness in the Australian market place. We are on an incredible journey, making meaningful contributions to Air New Zealand's global success. Be part of our success story as we grow our presence in the Australian market as a dynamic international airline, servicing gateways across New Zealand and beyond.

Want to be part of a winning team? For more information and to apply, please visit:

<https://careers.airnz.co.nz/jobdetails/ajid/Ufvii/National-Sales-Training-Engagement-Manager,114630> or contact Sunny Visser on +64 21 569 973.

[careers.airnz.co.nz](http://careers.airnz.co.nz)

A STAR ALLIANCE MEMBER

AIR NEW ZEALAND

## Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Trending: Single agent interface and seamless booking workflows



One of the key focuses for Tramada is to improve the consultants' workflow efficiency. By that we mean to automate as many parts of the travel management process as possible, to facilitate the seamless flow of data and to minimise manual intervention whenever possible.

All the major GDS also invest heavily in **automating booking processes**. This is good news for agents because tramada® uses the GDS' web services integration layer to ensure data flows between the GDS and the mid office in an efficient and seamless manner. Agents know that data never has to be entered a second time with little risk of data being lost, corrupted or changed. This will improve as the integration between the GDS and mid office increases.

Tramada will be announcing features that **enhance the integration with the GDS** and will further empower the consultant to dramatically increase their workflow efficiencies. Tramada believes this trend will continue and there will be a time in the future when the integration between the GDS Point of Sale tool and tramada® will be such that the consultant will **work seamlessly** across both without giving it a second thought and without a single extra keystroke. Now that is exciting!

John Tran, Head of Product Management, Tramada – your technology partner



## Less free food on BA

**BRITISH** Airways is set to ditch its complimentary snack selection on Economy short-haul and domestic services in favour of a new pay-as-you-go menu.

Everything on the menu will be priced at under £5, BA says, with choices to include vegetarian and gluten-free options plus snacks and comfort foods.

The new selection will take effect on services between Heathrow and Gatwick from 11 Jan, as well as London City and London Stansted by the UK summer of 2017.

## Scenic reminder

**ONLY** a month remains to take advantage of earlybird offers on Scenic's itineraries traversing Canada, Alaska and USA.

Flights to Western Canada on selected journeys for travel in Apr 2017 have been slashed by \$5,740 per couple and \$4,940 for travel from May to Sep.

The deal ends 31 Oct, visit [scenic.com.au](http://scenic.com.au) for more info.

## New SYD eateries

**SYDNEY** Airport is debuting all-new dining concepts by Wolfgang Puck and Heineken, which will form part of the hub's new premium dining precinct.

The Bistro by Wolfgang Puck and Heinken House are now open at the T1 International Departures beyond Customs area.

## LH to buyout SN

**LUFTHANSA'S** board of directors have this week approved the acquisition of the remaining 55% of shares in SN Airholding, the parent company behind Brussels Airlines.

The transaction is expected to be finalised by the beginning of next year.

## Pullman Miri opening

**PULLMAN** Miri Waterfront in Malaysia has officially welcomed its first guests.

The 328-room property offers views of the South China Sea and is situated at the Miri Waterfront Commercial Centre.

On site amenities include high-speed internet access, flexible meeting rooms & ballrooms, dining options, wellness facilities and much more.

## Plaza Premium Lounge debut



## Raging Thunder Adventures acquired

**NSW-BASED** adventure tourism operator Skydive the Beach (SKB) has acquired Raging Thunder Adventures in Qld for \$15.45m.

Raging Thunder operates white water rafting, snorkelling and ballooning activities.

SKB executive director Anthony Boucaut said the buy-out means travellers will be provided with even more "unforgettable experiences".

"We are thrilled to be able to diversify our offering and bring these 'once-in-a-lifetime' adventures to more Australians and international visitors," remarked Boucaut.

Fellow exec director Anthony Ritter added that the purchase brought the company one step closer to "becoming the biggest and best adventure tourism and leisure company in the world".

## AF-KLM go for Gogo

**AIR** France-KLM has nominated broadband provider Gogo, used heavily by US carriers to provide inflight connectivity across its long-haul fleet, which consists of 124 jets including Boeing 777s & Airbus A330s.

The pact will also give the carrier an option to install the technology on additional aircraft in the future.

**MEANWHILE**, KLM Royal Dutch Airlines is in the process of piloting an artificial intelligence service, which has been programmed to answer more than 60,000 questions.

The AI will first propose an answer which will be fielded by an agent who will adjust it accordingly before it is sent.

The AI will "become smarter" as it learns from the agent's actions.

**THE** Brisbane Airport Corporation, alongside the Plaza Premium Group, celebrated the grand opening of their new Plaza Premium Lounge yesterday.

Located on Level Four between departure gates 81 and 82 at Brisbane Airport, the new lounge is available for use from \$66 per person for five hours.

**Pictured** above jointly officiating the debut of the lounge are: Linda Song, executive director, Plaza Premium Group; Song Joi-see, founder, PPG; David McLachlan, Councillor; Julieanne Alroe, md, Brisbane Airport Corporation and Andrew Brodie, gm retail, BAC.



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## Elizabeth Quay plans

**THE** concept designs for Perth's Elizabeth Quay's 'EQ West' development have been released.

Made up of two towers, the project will comprise of hotel, residential and commercial space and will feature a ground-floor plaza, Australia's only high-rise public art museum, along with a viewing deck.

Work is expected to begin in late 2017 on the hotel, 300 residential and 170 short-stay apartments - **CLICK HERE** for pics.

## Silversea 2018 brox

**SILVERSEA** Cruises's new 2018 program will see its nine ships visit 130 destinations.

Highlights of the ocean cruise program for 2018 are the new addition of visits to UNESCO heritage sites such as the Vatican City in Rome and the Amalfi Coast's Costiera Amalfitana.

**CLICK HERE** to see the brochure.

## Curio Boston opening

**HILTON** Worldwide has added its first Curio property in Boston following a multimillion dollar facelift of the historic Ames Hotel.

The boutique Ames Boston Hotel, Curio Collection by Hilton was built in 1893, is located near the city's Financial District and features 144 rooms.

## PNG on show for the trade

**INDUSTRY** partners from Australia, UK, Germany, Spain, USA, Japan, China and the Philippines gathered in Papua New Guinea (PNG) on Mon for the Lukim PNG Nau industry tradeshow.

Held at the newly opened National Convention Centre, the delegates had the chance to meet with 41 reps from the country's travel industry.

The exhibition kicked off with welcome drinks at the brand new The Stanley Hotel & Suites on Sun evening.

PNG Tourism Promotion Authority (PNGTPA) ceo Jerry Agus said the event aims to break down some of the 'unknown' perceptions that have been associated with PNG.

The group of Aussies explored Rabaul/Kokopo on the island of East New Britain as part of a post-event famil.

**Pictured** at the Lukim PNG Nau tourism expo are: Lisa Pagotto, Crooked Compass; Luce Evans, Allways Dive Expeditions and Lauren Whicker, PNGTPA.



## Busy Qld holidays

**TOURISM** operators up and down Queensland's coast are "celebrating a booming holiday season", Qld Tourism Minister Kate Jones announced yesterday.

"Everywhere you look, hotels are putting up the 'no vacancy' signs as rooms sell out," she said.

Jones pointed to the bumper school holiday season as "a good sign that our tourism economy will continue to grow," with the state coming off a record year.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Business class flights to Europe are on sale from \$7,045 with **Cathay Pacific** departing from Sydney, Melbourne, Brisbane and Adelaide. Book by 31 Dec for travel 01 Mar-30 Nov 2017.

**Sofitel Singapore Sentosa** is offering 20% off the best flexible rate on reservations made 15 days ahead of stay date. Lock in by 31 Oct, for travel until 23 Dec. See [www.sofitel-singapore-sentosa.com](http://www.sofitel-singapore-sentosa.com).

Earlybird discounts for **Abercrombie & Kent's** 2017 Antarctica program are available until 31 Mar. The 12-day Classic Antarctica itinerary is priced from US\$11,995ppts (down from US\$14,495).

Kids can cruise for half price in 2017 on select **Uniworld River Cruises** in Europe. The offer applies to one child aged 4-18 per adult - **CLICK HERE**.

## Qantas webinars

**FOUR** Qantas Product update webinars will be held on 05 Oct.

The sessions will include info on the Brisbane lounge, spring menu, mobile app Skip and bookings - to register, **CLICK HERE**.

## FJ CHC increase

**FIJI** Airways is adding a third weekly service between Nadi and Christchurch from 05 Jan.

The extra capacity is to keep up with increased demand from NZ's South Island, the carrier said.



This month in Travel Daily, Rail Europe GSAs are giving you the chance to win in conjunction with **Eurostar**.

The prize is a trip for two including:

- 2 x Eurail Global Passes
- 2 x Eurostar Standard Tickets
- Hop on hop off bus tickets in two cities of your choice
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To win, answer each daily question correctly and have the most creative answer to the final question. Send your entries to

[rail@traveldaily.com.au](mailto:rail@traveldaily.com.au)

**Q22.** In 25 words or less, how would you put your Eurail pass prize to best use?



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### Account Manager

Sydney, Competitive Salary, Ref: 2483SJ1

I am looking for an experienced Corporate Travel Account Manager to work with a leading TMC in a niche AM role. If you have strategic AM experience but want a role with a difference in the travel industry then this position could be what you are looking for. Your main responsibility is to manage the business relationship between the TMC & your unique clients while promoting account retention & growth. Fantastic earning potential & a great working environment are on offer with this leading TMC.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

### International Travel Consultant

Gold Coast, Great Base + High Comms, Ref: 2104SZ6

Want to earn your worth? Are you an experienced retail or online travel agent? This role is all about servicing warm customers, converting quotes and ensuring repeat and referral businesses are well looked after. Customer service is very important but a proven history in sales is what our clients are seeking. It's time to step away from face to face and be apart of this growing family with an on target earning of \$60-80k within your first 12 months and a potential to double your salary!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Luxury Leisure Travel Consultant

Melbourne, Competitive Salary, Ref: 2499KF1

My client is offering Monday to Friday hours, in a central location, fantastic like minded travel team, social events, generous starting salary and yearly famils! Working within a fantastic boutique team, taking client inquiries over the phone, email and face to face. You will be booking luxury hotels, flights, transfers and tours directly from the public. Successful candidates will have at least 3 years experience in the travel industry within a similar role and competent on a GDS.

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

### Exceptional Team Leader

Adelaide, Circa \$50k + Commission, Ref: 2492SO1

We are recruiting a team leader to compliment the existing team of this award winning agency. This organisation truly believes in rewarding and recognising its loyal staff, and the longevity that it creates within its staff, speak for itself. You will be an experienced international leisure consultant and you will be interested in moving into a supervisory role where you will be involved in making more strategic decisions. Make the decision now that you should have made years ago!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

### Multi-Skilled Corporate Consultant

Hills District of Sydney, To \$58k + Super, Ref: 2471PE1

This boutique TMC is going places and fast!! Build on your corporate career now and join at a time of real growth. This is an opportunity to become part of a leading corporate travel company in Sydney's Hills District. My client is looking for experienced Travel Consultants to build relationships and understand the needs of their clients while delivering a 'high-touch' service. If you live in outer Sydney and are looking for work/life balance, stop the commute to the CBD and apply today.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

### Finance Manager

Brisbane, Generous Base Salary & Bonuses, Ref: 2489SZ1

We are looking for a Finance Manager or Management Accountant that has understanding and proven track record of working in the Australian market managing GST and corporation tax compliance, conducting annual audit and preparation of statutory financial statements, taking full responsibility for balance sheets with all accounts reconciled and managed on a monthly basis. If this sounds like you & you want to be apart of this new start up opportunity with huge growth potential, then apply today!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### After Hours Travel Consultant

Melbourne, Amazing Package on Offer, Ref: 2314HC1

Located in a modern office, you would join a team of travel professionals providing the best customer service to clients needing assistance with their booking. This is an After Hours role and so you will have some flexibility with your shift hours. This role is not just another corporate opening; this is the chance to work for a company that has a huge reputation in Australia. Further to that, this role offers a rewarding environment and the chance to progress your career! Interviewing now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### International Corporate Travel Manager

Perth Inner Suburbs, OTE\$60-70k, Ref: 2505SO4

Due to their success, this organisation is now recruiting two Travel Managers to respond to the growing needs of its business. Working with a highly interesting client base, you will be managing their travel requirements and you will become an integral part of their national/international travel division. If you relish becoming part of a thriving and growing organisation, then this is the place for you. A minimum of 2 years' corporate travel experience required. Make the decision now!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
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# Great Getaway



Consolidated Travel and Singapore Airlines are giving you the opportunity to win 1 of 10 premium experiences simply by selling Singapore Airlines between 26 September to 09 October 2016

## 1 Economy ticket to Europe

(1 leg upgraded to Premium Economy)

Awarded to the top agent with the highest sales in each state (total of 5 tickets to be won)



## \$500 Premium Dining Vouchers

Enjoy a fine dining experience at renowned establishments such as Aria Restaurant

Awarded to the 5 most improved agents (1 winner per state)



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