



re:dy + 

Luna Park Sydney tickets

Now **commissionable**
via Redzy Marketplace

JOIN THE MARKETPLACE - 100% FREE >>>

Travel Daily

First with the news

Friday 28th April 2017



AGENTS RATES AVAILABLE NOW!

From AU\$45*

- From All Major Cities
- Private Chauffeur Service



CLICK FOR MORE DETAILS

VA defends HNA pact

VIRGIN Australia has responded to concerns raised by Air China over domestic feeder traffic in relation to its proposed Australia-China alliance with HNA Group, Hong Kong Airlines & HK Express.

In a heavily redacted submission to the ACCC filed this week, Virgin Australia said that under its five-year old interline agreement with Air China, the carrier can still sell VA domestic and trans-Tasman flights for its passengers.

VA added its alliance with HNA "does not preclude Virgin Australia from offering domestic Australian codeshare to Air China, if it considered that there was a commercial benefit in doing so".

Further, Virgin argued CA's claims the alliance with HNA Group will prevent customer choice (**TD 22 Mar**), insisting the pact will likely lead to "increased competitive choice for passengers".

The Australian airline also said the "clear public benefits" of the alliance warranted a 10 year term.

Xi'an event targets Aussies

CHINA National Tourist Office is partnering with nine local tour operators to host an exclusive event in Xi'an, China this Sep.

Up to 1,000 Australian travellers will be able to participate in the 'Tang Dynasty Grand Ceremony' which is being staged exclusively for the group - a spectacle previously reserved for visiting dignitaries and world leaders.

Insider Journeys, Wendy Wu Tours, Helen Wong's Tours, China Best Tours, China Travel Service, Scenic, LaCity Travel, Travman Tours and PTT Travel will promote the 14 Sep 2017 event.

Hainan Airlines is also taking part with a special 'Chang'an Express' non-stop flight from Sydney to Xi'an the day prior.

The special activity is part of the China Australia Year of Tourism (CAYOT) program of events (**TD 07 Sep**) and was formally unveiled in Sydney yesterday by local director of the CNTO, Luo Weijian.

Luo said the one-off event would feature a formal Tang-style emperor's welcome, a reception at the Xi'an Grand Park Hotel and a unique multimedia live action performance.

Other key CAYOT activities to promote China to Australians include a fleet of "pandavans" travelling the length and breadth of the country (**see page 5**).

Luo highlighted online China Experts Training for travel agents - available at training.cnto.org.au - as well as a proposed 'Wonders of China LEGO Exhibition' in Sydney and Melbourne during the Sep school holiday period, which would feature 10 never-seen-before LEGO masterpieces staged by artist Alan Hung.

Today's issue of TD

Travel Daily today has six pages of news and photos, plus a full page from:

- Travel Trade Recruitment

GBT's new structure

AMERICAN Express Global Business Travel (GBT) has promoted David Reimer from md, American Express GBT, APAC to svp and general manager for North America, overseeing the US and Canada under a new commercial leadership structure.

Elyes Mrad will also become svp and general manager, international, overseeing the EMEA and APAC regions as well as American Express GBT's Travel Partner Network.

Singapore giveaway!

TODAY is the last chance for agents to enter **TD's** exclusive comp to win flights to Stockholm, courtesy of Singapore Airlines.

This month, **Travel Daily** has been celebrating Singapore Airlines' 50th anniversary, asking a series of questions on the back page of each issue (which can all now be viewed **HERE**), with the final question on **page 6** today.



Best of Australia

ON SALE UNTIL 3 MAY 2017



CROWN TOWERS PERTH
3 nights accommodation, return economy flights from Adelaide to Perth

\$925*
from per person twin share
*Conditions apply

WESTERN AUSTRALIA
EXPERIENCE EXTRAORDINARY



New Caledonia on Sale!

#BoardNow fly to **NOUMEA** from:

\$549 RETURN*

Sale ends 28 APRIL

*All taxes included. Terms and conditions apply



www.aircalin.com

Velocity Points Millionaire Winner

Congratulations to Peter Hathaway from BCD Travel

Also congratulations to the weekly prize winners and thank you to everyone who participated and for your ongoing support.

Find out more



velocity
frequent flyer

 **australia**



jito
job seeker
hundreds
of jobs
now on
jito.co

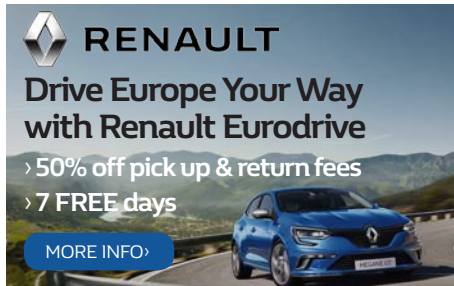
view jito

jobs in travel, hospitality & tourism

Travel Daily

First with the news

Friday 28th April 2017



RENAULT
Drive Europe Your Way
with Renault Eurodrive

- > 50% off pick up & return fees
- > 7 FREE days

MORE INFO

Navitaire VR search

A **VIRTUAL** reality travel search and booking experience has been developed by Navitaire, an Amadeus company, which could be the next phase of next generation travel retailers.

The innovation enables users to be transported to a destination & if they like what they see, they can purchase a flight and go through the entire booking process, right through to payment.

Navitaire user experience developer Justin Wilde pioneered the technology, which also allows a traveller to find their preferred seat on a flight and hop into a rental car to try different styles ahead of time.

In the future, the VR experience could include hotel booking features and social functions.

The project is still to be tested.

QF PER/LHR now on sale

FARES on Qantas' new non-stop Boeing 787-9 *Dreamliner* flights linking Australia with Europe have gone on sale for \$2,270 in Economy class (**TD** breaking news) and are expected to dip below \$2,000 on special.

Launching on 24 Mar, customers from other Australian cities will be able to connect to London via Perth on QF9/10, which will replace QF's existing Melbourne-Dubai-London service.

Qantas Group ceo Alan Joyce said the Perth-London route had generated global interest since its announcement in Dec and nonstop flights to Europe were the "next evolution of the Kangaroo Route".

At approximately 17 hours, the flight is expected to be the third-

longest passenger flight globally.

"This route makes Western Australia a new tourism gateway for Australia," Joyce said.

"We know from our research that there's a lot of appetite to explore the West, not just from the British & European visitors but also from Aussies on their way to London. A lot of business travellers, particularly those in the resources sector, will stop off in Perth on their way to the UK."

Flight QF10 from Perth to Melbourne will also connect to QF's 787 Melbourne-Los Angeles service, creating a seamless same day *Dreamliner* connection for Perth passengers flying to LA.

To mark the launch, Qantas will premier its third series of the Feel Like Home brand campaign on TV Sun, filmed in Perth & London.

View the video **HERE**.

MEANWHILE, Qantas' alliance partner Emirates is moving its Dubai-Melbourne services to an all A380 operation, from 25 Mar.

The move will see EK408/409 upgauged from Boeing 777-300ER aircraft to the double-decker jet, resulting in a 10% seat increase.

Fiji regional mgr Aus

TOURISM Fiji has announced the appointment of Hal Caldwell as its regional manager, Australia.

Caldwell has two decades of marketing & branding experience in Australia, Asia Pacific and the United Kingdom and will be responsible for managing Tourism Fiji's local consumer marketing activities and working with trade partnerships mgr, Jason Sacriz.

His experience includes overseeing the global rebrand of fintech company OFX, along with seven years in senior marketing, brand and design roles at Qantas.

Tourism Fiji ceo Matthew Stoeckel said Caldwell possesses an impressive track record as an "exemplary brand builder", and his appointment "marks an exciting new era in Tourism Fiji's Australian market operations".

NCL Joy delivered

NORWEGIAN Cruise Line yesterday took delivery of the 3,883-pax *Norwegian Joy* from Meyer Werft during a ceremony in Bremerhaven, Germany.

Destined for the China market, *Norwegian Joy* is NCL's 15th ship and will be christened on 27 Jun.



Join the International Airline of beautiful New Caledonia!

Aircalin, the international airline of New Caledonia, is seeking dynamic individuals with a passion for customer service to fill the following roles based in Sydney:

Sales Executive NSW – Full Time

Identify, source and procure incremental sales revenue within the designated sales territory. Key sales activities will include; sales visitations, presentation meetings and negotiations with travel agents, wholesalers, corporate accounts (existing and potential), maintaining a regular call pattern to key agents, and coordinating other functions such as product updates and promotional events. <Click here> for more details.

Reservations, Ticketing, Administration Assistant – Full Time 6 Month Maternity Leave Contract

Handle reservations and ticketing for all customers (trade and consumer) and group quoting, reservations and ticketing. The role also includes daily and monthly reporting and office administration as required. <Click here> for more details.

Interested in applying? - Send your CV and covering letter to chris.thistlethwaite@aircalin.com.au



Excellence in Flight
KOREAN AIR

FALL IN LOVE WITH KOREA

• Sydney (02) 9262 6000 • Brisbane (07) 3226 6000

Travelport Locomote
Corporate travel, brilliantly simplified.

Experience the future, today.
Join us at btTB-GBTA 2017.

Book a Demo

Facebook enhances flight ads

FACEBOOK has today launched a product update for its Dynamic Ads for Travel solution, allowing advertisers to now promote flight inventories by route and schedule based on where and when people want to depart.

Facebook's Dynamic Ads for Travel system was launched last year, allowing travel advertisers to promote hotels and destinations across a range of devices to people booking trips.

Ads are able to be based on location, time and other parameters and have been "rapidly adopted" by hotels, Facebook said last night.

The expansion of the option to flights has been beta tested by both Cathay Pacific and Delta Air Lines, with Facebook claiming

Delta has reduced its cost per acquisition by 15% and increased booking volumes sixteen-fold.

Facebook said the system would allow a travel business to show people an ad featuring a specific flight they viewed, to remind them to complete their booking.

Flight advertisers can "optimise their campaigns for travel planners on Facebook, Instagram and Audience Network," the internet behemoth said.

The Facebook Dynamic Ads for Travel system is now available globally, offering suppliers the ability to showcase tactical travel options with dynamic pricing and availability.

APT opens Europe '18

APT'S Europe 2018 brochure is now available, combining both cruise and tour options and creating distinct categories for different touring styles.

It includes an expanded selection of over 200 "Freedom of Choice" experiences, allowing guests to tailor their itinerary in 80 different locations.

"In many places those who enjoy active pursuits such as golfing, cycling and hiking can select different experiences to companions who prefer cultural, culinary or educational activities, and compare notes over dinner each night," said APT executive general manager Steve Reynolds.



Window Seat

OVER 150 Whitsundays tourism operators yesterday descended on Queensland's Whitehaven Beach with their 'Welcome Back' message made from beach towels in a bid to remind people that the sun is shining and the water is sparkling so unfurl your beach towel.



The Qld and Fed Govt recently began a \$2m marketing campaign to promote various activities such as sailing, snorkeling, flying and rafting around the Whitsundays.

What's your Sydney VIVID Fantasea?

The best way to soak up Sydney's magnificent light show is from the water!

Fantasea Cruising will operate daily 75 minute cruises during the VIVID Festival. With a complimentary drink, fully licensed bar, and free Wifi, it's the way to do VIVID.

From \$39 per adult

Contact Chris for rate sheets & info:
02 9556 9217
info@fantasea.com.au

fantasea
Cruising

www.fantasea.com.au

Express expansion hits Brissie



THE InterContinental Hotels Group (IHG) celebrated its return to Brisbane last night with the opening of its Holiday Inn Express Brisbane Central.

The 226-room hotel is the second of 15 to be introduced under the Express banner in Australia and New Zealand through IHG's partnership with developer Pro-invest, and follows the brand's debut in Sydney's Macquarie Park last year.

The group's chief operating officer for Australasia & Japan Karin Sheppard said Holiday Inn Express was expanding rapidly with almost 2,500 hotels now open worldwide.

"It meets the needs of today's travellers," she said.

"People are becoming increasingly aware of what they need and what they don't need when they travel."

Sheppard said the Express brand catered to mid-level corporate travellers by providing modern design and services like free wi-fi, without unnecessary costs.

Breakfast is included, but other dining options are simplified in favour of offering locations close to restaurants and cafes.

A third Express will open in Adelaide this year, to be followed by Newcastle and Melbourne.

Pictured at the opening are Pro-invest md Phil Kasselis; Karin Sheppard, Brisbane Lord Mayor Graham Quirk, and Brisbane Marketing ceo John Aitken.

CWT unveils rebrand

CARLSON Wagonlit Travel (CWT) has revealed its first brand refresh in more than 20 years as part of a new global marketing campaign.

The new look (pictured) abandons the

previous teal colouring and introduces the tag line "Make the world work for you."

Carlson
Wagonlit
Travel

Cali STAR winners

VISIT California has announced the first winners of its STAR Search video competition.

The five were chosen from more than 500 entries and will be the new faces of the California STAR digital training program: Isabella Cilia, FC Southland; Ben Deering, MTA; Kristen Delugar, Best Travel House Hastings; Adam Townson, Luxury Escapes and Cassandra Nieling, Infinity Holidays.

Event agency accreditation

LAST night saw the formal launch of the first accreditation scheme for event agencies in the Asia-Pacific region with the highly anticipated ICESAP Agency Accreditation Scheme is the brainchild of ICESAP - the Incentive, Conference & Event Society Asia Pacific.

ICESAP president Nigel Gaunt showcased the program at a function hosted at Sydney's Langham Hotel, saying the scheme would deliver benefits to agencies, suppliers and clients.

"The business events sector in Asia Pacific generates more than US\$200 million in economic contribution, yet before the ICESAP scheme there was no formal mechanism to assess the quality of the agencies supporting this investment," he said.

Gaunt highlighted the huge level of corporate travel generated by meetings, conferences and events, and said despite this there was currently no barrier to entry, codes of conduct or probity checks on organisers, agency owners, managers or staff.

"The ICESAP accreditation provides the industry with a consistent set of standards to follow and provides a strong foundation for raising the quality and professionalism of organisations in the industry.

"It also enables end users to more confidently navigate through the process of researching, appointing and

managing event agencies."

ICESAP regional vice president, Joanna Hancock of Directions CIM, said the focus had for too long been on individual accreditation.

"By focusing on the event agency, we'll see an uplift in the baseline quality of the industry which we'll then continuously build on," she said.

ICESAP has partnered with a range of other organisations to develop and manage the program, with professional development overseen by William Angliss College and probity checks externally overseen by Dun & Bradstreet.

Applications will open next month - for more details see next Mon's issue of **Business Events News** or www.icesap.org.

EVT ceo Seargeant to step down

DAVID Seargeant, long-time ceo of listed Event Hospitality & Entertainment (formerly Amalgamated Holdings) will resign at the end of Jun, with the company appointing Jane Hastings as his replacement.

As well as Event Cinemas, the company's portfolio includes NSW ski resort Thredbo and the Rydges and QT hotel brands.

The firm has also just bought two buildings in Sydney's George Street which may form part of an expansion of the QT Sydney.

Discover the warmth and value of winter in Ireland & Scotland.

4-9 day guided and independent holidays

Take advantage of the region's moderate climate, while enjoying access to the best attractions without the crowds!

1800 502 911

www.cietours.com/australia



CIE TOURS
International



UA pax service fix

UNITED Airlines has announced 10 changes to how it flies, serves and respects its customers.

The changes are the result of United's examination of its policies and procedures, after a forced removal of a customer aboard United Express 3411 on 09 Apr.

UA has committed to limit the use of law enforcement to safety and security issues only, not require customers seated on the plane to give up their seat unless safety or security is at risk and ensure staff are booked on flights 60 minutes before departure.

The airline will up compensation incentives for voluntary denied passengers boarding its flights of up to US\$10,000 as one of its new policies and procedures.

MEANWHILE UA has settled with Dr Dao, in the wake of the incident on flight UA3411.

Plaza arrivals lounge

PLAZA Premium has opened a new arrivals lounge located in Terminal 4 at Heathrow Airport.

The arrivals lounge at LHR T4 can accommodate up to 75 people at any one time.

It features 25 luxury shower rooms, a lounge and bar area and a new dining concept, Flight Club, which is inspired by healthy eating with local ingredients.

To celebrate the opening, access to the lounge is only £20, with the offer valid until 30 Jun.

Peter Sommer deal

PETER Sommer Travels is offering a special way to explore the coastline of Croatia, with a new eight-day walking and cruising tour.

The Walking and Cruising Southern Dalmatian Tour offers a combination of a coastal cruise on a wooden gulet and escorted walks exploring ancient forts, castles and towns with expert archaeologist Dr Helen Tomas.

The tour departs on 30 Sep, with prices from \$5,800ppts.

Sabre appointments

SABRE has named Wade Jones as executive vice president and president of Sabre Travel Network and Dave Shirk as executive vice president and president of Sabre Airline Solutions.

Jones was serving as interim president of Travel Network, while Shirk joins Sabre from Kony, Inc, a company that specialises in mobile app development.

Winton rebuilds

THE \$22m reconstruction of Winton's iconic Waltzing Matilda Centre in Qld has begun after being destroyed by fire in 2015.

Construction of the centre is planned to be completed by Feb 2018, and will feature large open spaces over 2,250m²

QR postpones Vegas

QATAR Airways has postponed the launch of its planned Doha to Las Vegas route, GDS shows.

The route had been planned to commence on 08 Jan 2018, with QR looking to now begin in Q2 18.

No cabotage plans

THE government has reassured domestic carriers that it has no "immediate" plans to allow foreign carriers to operate domestic routes in Australia.

A Department of Infrastructure and Regional Development submission to a Senate committee on red tape says routes in northern Australia are expensive and have lower frequencies because of lack of demand.

"Replacing a service that an Australian airline operates on a marginal basis with a service that a foreign airline can operate more profitably is unlikely to increase competition, lower fares or benefit consumers," the Department said.

Last week (**TD** 18 Apr) Qantas warned that changes to cabotage rules would destabilise the market and threaten jobs, according to a report in *The Australian*.

jito

job seeker
hundreds
of jobs
now on
jito.co

view jito

jobs in travel, hospitality & tourism

Friday 28th April 2017

Release the pandas!



YESTERDAY the China National Tourist Office formally launched an Australian odyssey, with a fleet of ten giant panda-themed campervans heading off on an epic journey across the country.

Described as a first for China Tourism anywhere in the world, the *Panda Explorer Trek* initiative is part of the 2017 China Australia Year of Tourism (see [page 1](#)).

Launched by China National Tourist Office director Mr Luo Weijian (left) with Tourism Australia chairman Tony South and Mr Zhi Yang from the Embassy of China in Australia (**pictured**), the trek will see the panda-vans cover more than 30,000km travelling from North Queensland to Darwin, inland from Adelaide, past Alice Springs across Central Australia and more.

"The Giant Panda are the national treasures of China and also the symbol of friendship," Luo said.

"Of the more than one million Chinese visitors to Australia each year, most will visit cities and popular tourist destinations but few will have the chance to experience life throughout the continent.

"So the *Panda Explorer* fills two roles: taking China to hundreds of towns and regional communities, and giving Chinese people an insight into the diverse

landscapes and cultures of Australia," he added.

Panda-themed giveaways will be distributed at each stop, with the vans acting as 'travelling information booths'.

Images and video captured on the way will be uploaded across multiple Chinese online and social media platforms, with Luo saying well over 100 million Chinese people will be engaged as part of the promotion.

The launch of the trek was attended by key tour operators as well as representatives of some of the many Chinese airlines operating direct flights to Australia incl China Southern, China Eastern, Hainan Airlines, Xiamen Airlines and Air China.

More pics from the event at facebook.com/traveldaily.

Trails thru Hong Kong

HONG Kong Tourist Board is offering five new self-guided walking trails to reveal over 100 years of Hong Kong history.

In Heritage: Time Traveler, travellers will visit Central and Sheung Wan areas where modern Hong Kong first began.

Foodies will eat their way through Central at the Lin Heung Tea House in the Dining: Tasting Hong Kong trail.

CLICK HERE to view the full walking guide.

TTF blasts Sydney's cruise infrastructure

THE Tourism & Transport Forum is concerned cruise companies will bypass Sydney as a premium destination if the NSW and Federal Governments don't secure supportive infrastructure, particularly on the eastern side of the Sydney Harbour Bridge.

TTF chief executive Margy Osmond said "Australia is currently positioned as one of the world's fastest growing cruise markets, with passenger numbers increasing by 20% on average each year for the past 12 years."

Port facilities at Circular Quay are now at full capacity and a number of ships are too large to pass beneath the Harbour Bridge to access the White Bay terminal.

Osmond said the continuing growth of the nearly \$5 billion cruise industry must not be taken for granted.

New Geelong hotel

GEELONG will have its first new hotel in over 20 years after Franze Developments acquired a 2,700m² site in the city's central business district for \$7 million.

Franze will work with local and state govts to submit plans to the City of Greater Geelong by Aug for a \$200m mixed-use project for retail, office space, 90 serviced apartments and a 200-room hotel before construction in 2018.

Bora Bora savings

TAHITI Travel Connection is offering savings of up to \$4,000 per couple to mark 50 years since the first over-water bungalow opened in French Polynesia.

Guests can stay five nights in an over-water bungalow at Conrad Bora Bora Nui and two nights at Tahiti Pearl Beach Resort for \$5,299pp, inc flights ex SYD/MEL.

Book by 31 May, for travel to 31 Mar, 2018.

Call 1300 858 305 for more info.

Dusit for Chatuchak

THAI property development company Dusit Int'l has signed a hotel management agreement to operate the first hotel in Bangkok's Chatuchak Market.

Created in partnership with Dhanasanombut Development, the 250-room hotel will be located near Mo Chit and Chatuchak Station.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Why do agencies need to look at credit card security now?



Payment Card Industry Data Security Standards (PCI DSS) is a global data security standard to protect

confidential payment card information against theft.

Because IATA and AFTA say so.

Airlines have demanded that IATA make their Billing and Settlement Plan (BSP) PCI DSS compliant. This is why IATA is making PCI DSS compliance mandatory for Accredited Travel Agents by March 2018. AFTA has issued a notification that PCI-DSS compliance will also become a requirement for ATAS accreditation in the future.

Because customers are asking for it.

Corporations are undertaking risk due diligence to ensure their entire supply chain is secure. Travel agencies that can't meet these requirements will lose clients.

Because it's not always easy and it may take time.

It's not just about systems, the standard includes business processes and both need to be assessed and vulnerabilities identified and removed. For example, storing card holder data at all should be avoided unless there is a strong business case to do so.

Ease the transition

Tramada has offered a PCI DSS compliant mid-office environment since 2010 and many agencies using tramada® have in place business processes that will make them compliant.

For more information contact sales@tramada.com

Björn Böhme, Global Head of Product and Engineering, Tramada Systems



Friday 28th Apr 2017

FCTG on Marketplace

FLIGHT Centre Travel Group (FCTG) has partnered with Starts at 60 to provide the Travel at 60 Marketplace audience with deals from Cruiseabout, Escape Travel, Travel Associates, & Flight Centre.

Rebecca Wilson, ceo of Starts at 60, said the tieup would bring the community "great pricing and compelling travel offers that are specific to the demands of a changing and far wider travelling older gen than ever before".

The marketplace technology was launched in beta form in Jan and provides over 60s with a wide range of travel offers.

"Baby Boomers are one of the biggest travel segments so this is a fantastic opportunity for our brands to connect with this market to provide exciting and compelling travel offers," said national marketing manager of Cruiseabout, Monique Van Gelder.

CA adds two routes

AIR China plans to begin flying between Beijing and Astana and Beijing and Zurich.

The new Beijing-Astana route will begin on 01 Jun, coinciding with the 2017 World Expo in Kazakhstan's capital.

The Beijing-Zurich route will launch on 07 Jun.

Ningaloo recognition

NINGALOO Reef is the only Australian destination to feature in *Outside Magazine's* 26 Best Trips of 2017 list.

The WA tourist mecca came in at number seven.

Mantra racquet win

MANTRA Group has signed on with the Badminton World Federation as the official accommodation partner for the 2017 Total BWF Sudirman Cup, to be held on the Gold Coast from 21-28 May.

Under the deal, Mantra on View Hotel and Mantra Towers of Chevron will act as event hubs for the athletes, teams and officials.

Win tickets to UK/Europe

To celebrate the 50th Anniversary of Singapore Airlines' flights to/from Australia, Singapore Airlines is offering Travel Agents in Australia the opportunity to win two return Business Class tickets from Australia to any Singapore Airlines destination in UK/Europe!

To win, correctly answer each daily question in April. The lucky winner will have the most correct answers as well as the most inspired final entry. Send your answers to singaporeairlines@traveldaily.com.au



Terms & conditions

Q15. Please tell us in 25 words or less your best Singapore Airlines travel experience.



Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.

P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Editor in Chief: Bruce Piper **Managing Editor:** Jon Murrie **Editor:** Guy Dundas

Contributors: Jasmine O'Donoghue, Rebecca Le Bas, Matt Bell, Jenny Piper - info@traveldaily.com.au

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of Business Publishing Group.

Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel TV**



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Savings of up to \$1,500pp are available on select **Chimu Adventures** Arctic 2017/18 departures, including the eight-day Realm of the Polar Bear itinerary. Sale ends 03 Jul, see www.chimuadventures.com.

WILDfest goers can lock in an earlybird discount of \$500 for a three-day premium package and remote glamping experience. The NSW Southern Highlands festival runs 27-29 Oct. Book by 30 Jun - **CLICK HERE**.

A family of four can stay at **Metro Hotel Marlow Sydney Central** from \$132 per night between 01 May-31 Jul. Book by 30 Apr, **CLICK HERE**.

Adventure World is offering discounts of up to \$787pp on a seven-day Salkantay Trek to Machu Picchu when booked by 31 May. The deal applies to 09, 14 and 23 Jun departures. **CLICK HERE** for further details.

First Light is celebrating the opening of First Light Mooloolaba hotel with a 20% discount off the best available rate, available for stays until 30 Jun. Book at www.firstlightmooloolaba.com using the code FLOPEN.

A range of offers are packed into **Etihad Airways'** autumn sale, including Sydney-Dublin Economy return from \$1,359 - **CLICK HERE**.

Jetstar's low rating

JETSTAR has come last in an int'l airline customer satisfaction survey conducted by CHOICE and 10 other consumer groups.

The study rated airlines on their check-in and boarding processes as well as their meals, punctuality and cleanliness.

Tom Godfrey, CHOICE head of media, slammed JQ, saying "It's not too surprising Jetstar rated so poorly given its track record of delays and cancellations and its policy of landing its customers with sneaky pre-ticked extras".

Emirates took the top spot in the survey, followed by Avianca, Luxair & Singapore Airlines, all of which received the highest rating of five stars, while Qantas came in at number 36 with three stars.

AVANI Europe debut

THE first AVANI Hotel in Europe, AVANI Avenida Liberdade Lisbon Hotel has opened in Portugal.

Formerly Tivoli Jardim Lisboa Hotel, the property has undergone a €1.5m transformation, adding an AVANIFIT gym and a new lobby.

The 119-room hotel features a redesigned facade, guest rooms, restaurant and reception.

QR 5 daily to BKK

QATAR Airways plans to boost its Doha-Bangkok service to five times daily from 01 Jun-28 Oct.

Subject to government approval, the flights will operate using Boeing 787-8 Dreamliners.

Best Western Manado

BEST Western Hotels & Resorts has made its debut in Manado, Indonesia with the opening of Best Western The Lagoon Hotel.

Located nearby Manado's main commercial and entertainment areas, the hotel offers 187 rooms, a restaurant, spa, fitness centre and outdoor pool.

It also features conference space, including a ballroom.

Bamurru w/ Wild Bush

A NEW full-day experience from Wild Bush Luxury at its Bamurru Plains property in the Northern Territory has been unveiled.

The experience includes a scenic flight to Jabiru, a bush picnic lunch, a cruise on the East Alligator River and a visit to the Bowali Visitor Centre followed by drinks and canapes at the lodge.

Prices lead in at \$750pp for up to three guests - **CLICK HERE**.



Working in partnership with the Australian Travel Industry

Marketing Executive

Brisbane, Circa \$60k + Super, Ref: 2328SZ2

Working within a global company, this is a fantastic chance for someone with experience in a marketing capacity to be a part of something bigger! You will have the opportunity for huge career growth as you will look after the Australian market. Working closely with the Managing Director, your role will consist of social media promotional activity, thinking outside the box and putting awareness of local store marketing, sending out EDM's and has an understanding of HTML and SEO.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Airfare/Groups Consultant

Sydney, Up to \$55k + Super, Ref: 2841PE1

My client is an award winning cruise operator based in Sydney. They operate cruises across the world. We are currently looking for a Groups consultant to join their team. The ideal candidate will be a natural sales person with strong airfares negotiation & ticketing skills. Solid GDS exposure - particularly Amadeus - will be highly regarded. Experience with groups is a must & a passion for cruising, excellent attention to detail, a confident and infectious personality and a love for travel.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Administrative Assistant

Sydney, Circa \$65k + Super, Ref: 2829SO3

Fantastic administrator required for an exciting business to work closely with the management team with a broad remit. You will have exceptional attention to detail and will have knowledge of CRM systems as well as having worked for 5 years within an administrative role. You will arrange travel for the management team as well as taking the minutes for meetings and some involvement in the website content. You will enjoy the benefits of working for an ambitious growing travel company.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

Travel & Event Manager

Melbourne, Up to \$75k + Super, Ref: 2810KF1

My client, a leading group travel and event management company is looking for an experienced and passionate Event Manager - Team Leader to join their groups & events team in Melbourne for a 12 month maternity leave contract. If you are a creative thinker, have strong communication skills, thrive working in a busy environment & have an exceptional eye for detail, then this opportunity is for you! You can expect a very competitive salary package & ongoing professional development opportunities.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Product Manager

Brisbane, \$65-70k + Super, Ref: 2832CN1

This role involves demonstrating managerial skills within the cruise industry and utilising your extensive cruise product knowledge! You will need to have strong interpersonal skills with flair in negotiating contracts to assist with growing business and thinking outside the box when it comes to new ways to attract business. We are looking for current experience as a Product Manager with an amazing personality. You will be striving towards KPI's, negotiating and managing products.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

Brand Marketing Manager

Sydney, Circa \$150k OTE + Super, Ref: 2834SO3

Headed up by one of the most innovative and forward thinking senior management teams, this role holds the golden opportunity for someone to hone their branding skills with one of the most exciting products in the current travel market. The role is responsible for relaunching the brand and scaling up sales in line with the strong growth proposed for this ambitious company. You will be an integral part of the management team and will have huge scope to create and implement a phenomenal brand.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

Sales Consultant - Hiking & Cycling

South East Melbourne, Up to \$58k package, Ref: 2738HC1

In this exciting position you will be working within the dynamic travel industry helping create inspiring journeys and making trip arrangements. The primary focus of the role is to manage the back-end operations for all walking and cycling trips and working closely clients. This travel company is known for its unique products they offer to off the beaten track destinations and there is a great company culture with a fun team. A fantastic opportunity to combine product and sales!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel & Cruise Consultant

Adelaide, \$40-45k + Super, Ref: 2785HC2

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch