

# Travel Daily

First with the news

Wednesday 2nd August 2017

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## RAC Travel WA into Express

EXCLUSIVE

THE Express Travel Group will expand on 01 Oct this year with the addition of Western Australian group RAC Travel.

The move will see all seven of RAC's locations across WA partner with the Independent Travel Group (ITG), significantly boosting the Express Travel Group presence which was bolstered last year with the addition of Bicton Travel (TD 24 Oct 2016).

Express Travel Group gm of sales, Jonathan Nelson, told TD the group was thrilled to welcome RAC to the ITG family, and "looks forward to working closely with them to achieve strong growth across all segments."

"Our customised partnership model, developed by and exclusively for our independent

members, continues to attract the highest quality agencies in Australia, which benefits all of our 700-plus members in the long term," Nelson said.

RAC executive manager of travel & tourism, Mike Leary, said the new partnership with ITG would allow RAC Travel to provide an even better service to members.

"We see Express Travel Group as the partner that best aligns with our vision for growth in the future...ETG's innovative technology, ticketing solutions and preferred suppliers will be beneficial to not only our frontline staff, but also our members as they will receive an even better experience and service," Leary said.

RAC's stores include outlets in Applecross, Carousel, Joondalup, Morley, West Perth & Mandurah.

## Austrian Christmas

ALBATROSS is today promoting Austria as an ideal spot for a White Christmas, with a range of itineraries enabling clients to immerse themselves in the local festive season celebrations.

See **page eight** for details.

## Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Club Med

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## Old resort canned

**THE** Queensland Government has pulled the plug on a \$3 billion casino and resort development planned for the Southport Spit on the Gold Coast, opting to instead create a new masterplan for the contentious site.

Chinese consortium ASF had planned a giant five-tower project at the site that would have included hotels, theatres, a casino and apartments.

However, Queensland Premier Annastacia Palaszczuk announced yesterday the plan had been scrapped and that future development would have to conform to an existing three-storey height limit.

"Like many Queenslanders, I have enjoyed visiting the Spit for decades," Palaszczuk said.

"We need to ensure that character is preserved for future generations," she said.

It is understood the change does not prevent council plans for a cruise terminal on the site.

## HLO buys into Hunter

**HELLOWORLD** Travel will purchase a minority stake in its largest multi-franchise operator, Hunter Travel Group (HTG).

Under a deal announced this morning, Helloworld will also sell a 75% stake of seven wholly owned retail outlets to HTG, giving the Newcastle-based company a total of 14 fully branded Helloworld locations and 11 Helloworld Associate stores around the country.

HTG already operates seven

fully branded Helloworld Travel stores in Newcastle and surrounding areas together with two Cruise Travel Centres.

It also operates eight Royal Automobile Club of Tasmania (RACT) travel outlets and a Cruise Travel Centre in Hobart.

The Helloworld deal will give HTG stores in Maroochydore (Qld), Knox Westfield and Toorak (Vic), Eastgardens and Paramatta Westfields (NSW), Canberra City (ACT) and Bunbury (WA), with 31 staff to transition once the transaction is completed.

Helloworld ceo Andrew Burnes said he was delighted to see HTG expand its retail footprint.

"HTG is a multi-award winning travel retailer and it is exciting to see a regionally based business expanding," he said.

HTG ceo Brett Dann said the partnership was an important step and gave the company operations in most states.

## QF KGC timetables

**SCHEDULES** for QantasLink services to Kangaroo Island (TD 06 Jun) are now showing on GDS.

Flights from MEL to Kingscote depart Tue at 1135 and Sun at 1220 from 17 Dec and will take one hour and 35 minutes.

Thirty-five min flights from ADL to KGC depart Mon, Wed, Thu, Sat and Sun at 1040 from 04 Dec.

## Cunard ties the knot

**CUNARD** has accepted its first booking for a same-sex wedding after changes to laws in Bermuda where the luxury cruise line's ships are registered.

Same-sex couples can now be married in ceremonies performed by ship captains as part of the line's Wedding at Sea packages, with licenses issued by Bermuda.

P&O Cruises' UK arm will also offer same-sex weddings, with seven of its eight ships registered in Bermuda.

The London *Telegraph* reports P&O's first same-sex marriage will take place in Jan.

## MEL gets SQ A380

**SINGAPORE** Airlines will operate its 379-seat Airbus A380 aircraft to Melbourne this summer, replacing its Boeing 777-300ER.

GDS show the double-decker aircraft will operate flights SQ217 and SQ218 from 01 to 31 Dec.

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## TA BuzzFeed partnership

**TOURISM** Australia has forged a new partnership with internet giant BuzzFeed, putting local destinations in the spotlight via team of travelling “storytellers”. The project, called the BuzzFeed Mateship program, marks the first time the website has partnered with a national tourism organisation and is the pre-cursor to a broader youth marketing campaign Tourism Australia plans to launch in Oct.

The program will involve eight young travellers and aspiring content creators from the UK, Germany, Italy and France who will each take a three-month road trip to discover and report on experiences across Australia.

Their content will be distributed via BuzzFeed and Tourism

Australia social media channels, while mentors from both organisations will assist as they “master social storytelling”.

BuzzFeed Australia gm Simon Crerar said it would be the opportunity of a lifetime.

“We’re excited to partner with Tourism Australia to give our audience around the world the opportunity to come and embed with the BuzzFeed Australia team, learn new creative skills and see the best of what this country has to offer,” Crerar said.

Entries are open to applicants from the four target countries from today until 18 Aug, via [buzzfeed.com/jobs](http://buzzfeed.com/jobs).

## Webjet acquisition

**SHARES** in Webjet were placed on a trading halt this morning, pending the announcement of a “material acquisition and a capital raising” in coming days.

The company has requested the trading halt remain in place until either the announcement is made or the opening of trading on Fri.

## A4ANZ names ceo

**AIRLINES** for Australia and New Zealand (A4ANZ) has appointed Alison Roberts as its inaugural chief executive officer, taking the role effective 01 Aug.

She was most recently the exec director of policy, advocacy and innovation at the Pharmaceutical Society of Australia.

“Alison has a strong track record of championing the interests of her stakeholders in a complex, highly regulated industry, for an important sector of the economy,” A4ANZ chair Graeme Samuel said late last week.

A4ANZ was established earlier this year by Qantas Group, Air New Zealand, Virgin Australia Group and Regional Express to advocate and pursue reform on public policy concerns facing the aviation sector (**TD** 09 Mar).

## Scenic Egypt revival

**THREE** new itineraries through the Middle East mark the launch of Scenic’s first dedicated tours to the region since 2013.

Scenic’s newly released 2018/19 Ancient Wonders of Egypt and Jordan brochure includes a 10-day Kingdom of Jordan Unveiled and an 11-day Treasures of Egypt tour & cruise which can be linked to become the 20-day Essence of Egypt & Jordan itinerary.

The Egypt tours include a four-night Nile cruise on a private charter of the 36-guest Sanctuary *Sun Boat III* from Luxor to Aswan.

Complementing its Middle East program is an extensive 34-day trip from Cape Town to Cairo that encompasses game parks and reserves in Kenya and Tanzania, priced from \$31,195ppts.

A longer 43-day itinerary from Cape Town to Amman is also on offer, priced from \$36,495ppts.

Pre- or post-tour stopovers are available in Dubai or Israel, plus there’s also an option to tag on the iconic Blue Train in South Africa before the tour.

A fly free offer is available until 15 Nov - more details **HERE**.



## Window Seat

**AMERICAN** Airlines gave attendees at yesterday’s CAPA Aviation Summit in Sydney a welcome pick-me-up.

AA national sales manager Vic Naughton closed out one of the corporate sessions, detailing the carrier’s massive fleet renewal program which sees AA currently taking delivery of a new aircraft every four days.

He also urged attendees to try the “new AA” which now operates trans-Pacific services from Sydney and Auckland - before giving them a true taste of the experience by distributing some of AA’s on-board ice-cream sundae desserts (**below**).



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Wednesday 2nd August 2017

What is Google's vision for travel? Find out in the August issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**



## Hawaiian fare sale

**FARES** to Hawaii and beyond are on sale with Hawaiian Airlines until 17 Aug priced from \$767 in Economy class return to Honolulu ex Sydney and Brisbane.

The special is based on travel until 28 Aug, with add-on fares to the outer islands for \$100.

HA also has \$867 fares to HNL ex BNE for travel between 25 Sep-08 Dec and 15 Jan-24 Mar, along with a \$1,300 fare to New York JFK over other low season periods, or \$1,344 ex SYD.

For all the details, **CLICK HERE**.

## Scottish evening

**VISITSCOTLAND** and Etihad Airways have partnered to host a by-invitation travel trade event at the Sydney Opera House.

To be held on 17 Aug, the event will showcase why Scotland is a 'bucket list' destination and highlight Scottish trade products and upcoming events, and serve up some Scottish produce.

## DNSW pedalling

**DESTINATION NSW** has thrown its support behind the Bowral Classic cycling gran fondo event in the Southern Highlands for the next three years.

The one-day event debuted last year and consists of three courses of either 45km, 120km or 160km.

Organisers expect the ride will lure over 12,700 international & domestic overnight visitors to the region across the three years, generating \$4.6 million.

DNSW also supports other annual cycling events in Orange, the Snowy Mountains and the Tweed Valley.

This year's Bowral Classic will be held on 22 Oct.

## SA FB milestone

**SOUTH** Australia's Facebook page has surpassed one million likes, placing the page fourth in the country for fans, only trailing Sydney.com, Visit Queensland and Visit New South Wales.

## CAPA corporate update



**YESTERDAY'S** CAPA Centre for Aviation conference in Sydney included a corporate travel stream, where one of the key presenters was respected travel and tourism analyst John O'Shea from Ord Minett.

O'Shea, who is **pictured** above centre with Helloworld Business Travel's Steve Hona and Kate Cameron, detailed the relentless rise of Sydney and Melbourne hotel rates, which are not expected to slow down in the next few years despite new

properties coming on stream.

He also forecast a flat market in Perth - but with a possible upside as the city is stimulated by the new non-stop Qantas flights to London which, if successful, are likely to see other European non-stop destinations added and make the WA capital a major hub.

O'Shea said he expected some growth in domestic fares, and cited evidence from recent months showing that the industry "may be past the bottom" on the decline in international fares.

## AUGUST SUPER SAVINGS NETWORK-WIDE



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## Meet the RAC Express team



**WESTERN** Australia's RAC Travel met up with the Express Travel Group team last week in Perth where they sealed the deal to join ETG's Independent Travel Group (see page 1).

They took the opportunity to take this snap of the big occasion, **from left:** Emily Cotton, Vicki Leunig; ETG's Jonathan Nelson and Loretta Erceg; Mike Leary, Helen McKenzie, Jordan Fransz, Dayssi Haslam and Ross Cooper.

## Solid Amadeus half

**AMADEUS** this week reported an adjusted profit of €574 million for the six months to 30 Jun, with the result up 16.1% year on year.

Overall Amadeus revenue rose 9.5% to €2,490.7m for the half, while total travel agency air bookings increased 5.7% to 295.2 million over the period - outstripping overall GDS industry growth of 4.3%.

## No Vacancy coming

**THE** rebooted No Vacancy conference and exhibition has been confirmed as taking place in Sydney 01-02 Nov at the International Convention Centre.

Now owned by National Media (**TD** 09 Mar), No Vacancy 2017 is described as "the country's largest and most comprehensive business event for anyone in the serviced accommodation space".

Organisers say despite the accommodation industry being worth over \$18 billion to the economy, until now there has been no dedicated exhibition designed to meet all its needs.

The show will present two days of education plus a collection of 150-plus product and service providers from across the hotel supply chain - including interior, decor and housekeeping, marketing, technology and more.

See [www.novacancy.com.au](http://www.novacancy.com.au).

## Global online bookings soar

**A REPORT** produced by Expedia Affiliate Network & Phocuswright has forecast online travel bookings in 2017 should reach a massive US\$567 billion, up more than US\$50 billion compared 2016.

The 2017 Phocus Forward: The Year Ahead in Digital Travel study tipped the Asia Pacific to be one of the fastest growth markets for online travel this year, driven by China, particularly on mobile.

China is already the second-largest individual travel market in the world and will become APAC's "most penetrated online market" this year, the study found.

In 2016, 53% of online travel bookings in China were made on mobile devices, compared to 25% in the UK and 21% in the USA.

Other online travel emerging markets include the Middle East, Eastern Europe & Latin America.

By 2020, Asia Pacific is likely to be the top online travel market globally, expected to account for 42% of total travel demand (versus 34% in the US and 24% in Europe) & 37% of online demand.

In more mature markets, such as Europe and the US, travellers are searching and shopping on mobile, but many are still using entrenched desktop habits.

Referring to lodging, the report said the growth of mobile favours online travel companies, "which provide a one-stop travel shop and attractive bundled deals.

"And younger travellers show a preference for booking with OTAs," the study found.

## U's Guardian Angel

**THE** Travel Corporation's new youth targeted cruise brand, U by Uniworld, has announced Petra Nemcova as its "Guardian Angel".

The model and philanthropist will join the invitation-only 'Sneak Peek' U sailing in Oct.

U by Uniworld will also support Nemcova's non-profit organisation, Happy Hearts Fund which has helped rebuild more than 160 schools, assisting around 100,000 students getting back to school following natural disasters.

## Ethiad co-operating

**ETIHAD** Airways has confirmed it is working with police following last weekend's alleged terrorism plot to bring down an aircraft.

The Abu Dhabi-based carrier didn't say if one of its flights was the target of the terror plot, but said it was working with Australian police, *SBS* reports.



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# Travel Daily

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## Crystal Skye handed over



**CRYSTAL** AirCruises has officially taken delivery of Crystal Skye from the design team of Greenpoint Technologies at a handover ceremony held in Seattle, Washington.

The Boeing 777-200LR is custom designed with capacity for up to 88 guests and is the largest privately owned tour jet.

Guests will be served by 12 SkyeButlers and there will be four captains, an executive chef, mixologist and purser on board.

Seats are configured in 2x2x2 and each has a 74" inch pitch with 24" between armrests and

will lay flat to a full 73.5".

The aircraft includes a social 24-seat lounge with a central bar, the largest wine cellar in the sky and "spa-like lavatories" with relaxing music, spacious counter tops and ETRO bath amenities.

The entertainment system boasts a 24-inch monitor with live TV, movies, TV shows and music.

Crystal Skye will be christened in Las Vegas on 12 Aug.

Edie Rodriguez is pictured with executives from Greenpoint Technologies and Boeing, and Crystal Skye's team of SkyeButlers for the official ribbon cutting.

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## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



A function space called the Tank Stream Terrace has launched at **Tank Stream Hotel**. The Tank Stream Terrace overlooks the Curtin Place laneway and is designed to host up to 30 people for informal cocktail and networking events. The venue features retractable floor to ceiling windows that can be fully opened.



A new Ocean Champagne Bar has opened at **The Legian, Seminyak, Bali**. The space has replaced the more casual Ocean Bar and has a total seating capacity of 36, including 18 outdoor daybeds. The spa at the hotel also includes a refurbished Wellness Centre and has introduced a new range of brands, such as Elemis and Pevonia.



Fresh from a multi-million dollar renovation, Apuane Spa at **Four Seasons Resort Punta Mita** has refreshed its wellness experiences. A myDNA Retreat has been introduced, along with a new spa menu, services from a "certified Master Toe Reader", new fitness equipment and air & water workouts.

## Unspunnen festival

**SWITZERLAND'S** Unspunnen Festival in Interlaken is taking place from 26 Aug-03 Sep.

Agents assisting clients with bookings in Switzerland are being urged to lock in accommodation and sort ticket reservations to avoid disappointment.

They are also being reminded about the Swiss Travel Pass, which offers holders unlimited access to Swiss public transport.

## Marriott ups Japan

**MARRIOTT** International and Mori Trust Group have officially opened five hotels in Japan: the Karuizawa Marriott Hotel, Izu Marriott Hotel, Fuji Marriott Hotel Lake Yamanaka, Lake Biwa Marriott Hotel and the Nanki-Shirahama Marriott Hotel.

## Gatwick investment

**GATWICK** Airport will invest £1.15 billion over the next five years to facilitate more growth, improve efficiency and maintain record levels of pax satisfaction.

A total of £240 million planned for 2017/18 alone includes building a new hangar in partnership with Boeing, adding a new domestic arrivals facility in South Terminal and more.

## PNG DFAT update

**SMARTTRAVELLER** has advised election-related protests in Papua New Guinea's Mt Hagen have eased & services are expected to return to normal in coming days.

Some tensions remain across PNG and may cause disruption of flight and transport schedules.

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EXCELLENCE IN TRAVEL

# Travel Daily

Wednesday 2nd August 2017

## Singapore visits up

Singapore visitor arrivals in the first quarter increased 4% over the same period last year, according to figures released by the Singapore Tourist Board.

The city welcomed 4.3 million visitors in the first three months of this year, while its total tourism receipts grew 15% to S\$6.4 billion (A\$5.9 billion).

While visitor numbers were up, hotel revenues fell by 1.3% and revenue per available room fell 1.2% due to lower average rates.

## Quest BNE boost

QUEST Apartment Hotels has opened a 90-room property in Brisbane Technology Park, close to several business centres in the city's south.

The hotel offers a mix of studio, one-, two- and three-bedroom apartments with a fully equipped kitchen, a business lounge and on-site gym.

Located 12 minutes from central Brisbane, it is also close to Garden City Office Park, Freeway Office Park and the Market Square Dining District.

Its opening comes days after ground was broken on the construction of Quest Cannon Hill in Brisbane's east.

## Silver ATR order

FLORIDA'S Silver Airways will expand its fleet with up to 50 new ATR-600 aircraft under a deal worth US\$1.1 billion (AU\$1.4b).

The initial order is for 20 ART-42-600 aircraft and provides for an upgauge to the larger ATR-72-600 in a deal Silver says is the largest by a US regional airline in more than 20 years.

The carrier also announced Steven Rossum will be its new ceo, replacing Sami Teittinen who has resigned for personal reasons.

Silver Airways operates 125 daily flights to destinations within Florida and to the Bahamas.

## Aurora earlybirds

AURORA Expeditions is offering savings of up to 20% on its newly released 2019 programs.

Covering Antarctica, European Arctic Scotland and Kimberly coast itineraries, the deals are for select departures when booked by 30 Sep.

## Avis Google Assist

AVIS Car Rental in the USA will launch a Google Assistant action for Google Home, providing customers with instant, voice-controlled access to the car rental booking process.

Customers will be able to make or modify current reservations and review past trips using the Google Assistant action, which will be available to travellers enrolled in Avis' loyalty program Avis Preferred.

The technology uses preferences stored in a customer's Avis profile to take into account a user's car preference & additional options.

## New ceo at WTTC

THE World Travel & Tourism Council (WTTC) has appointed former Mexican Tourism Board ceo Gloria Guevara Manzo, as its new ceo and president.

## EK Biz lounge debut

EMIRATES has commenced flights featuring its new Airbus A380 on board Business class lounge (TD 24 Feb) on a service between Dubai & Kuala Lumpur.

The flight also marked the ninth anniversary of Emirates' very first superjumbo service.

## Bentours tour dates

BENTOURS has released 28 new departure dates in 2018/19 for its small group escorted tour, Follow The Lights.

Running across Oct-Dec 2018 and Jan-Mar 2019, highlights of the 15-day tour include a night in a heated glass igloo, a visit to a husky dog farm, a six-night voyage with Hurtigruten & a visit to a traditional reindeer farm.

Prices for this tour start from A\$5,995 per person twin share. See [www.bentours.com.au](http://www.bentours.com.au).



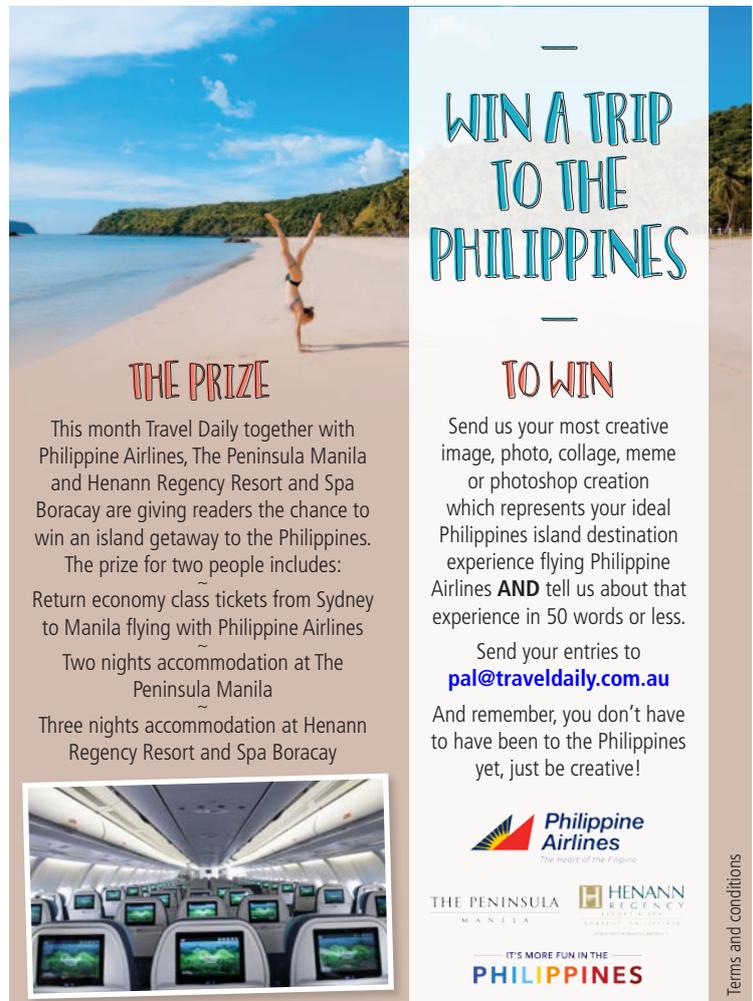
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The prize for two people includes:

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- Two nights accommodation at The Peninsula Manila
- Three nights accommodation at Henann Regency Resort and Spa Boracay

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines AND tell us about that experience in 50 words or less.

Send your entries to [pal@traveldaily.com.au](mailto:pal@traveldaily.com.au)

And remember, you don't have to have been to the Philippines yet, just be creative!

Philippine Airlines  
THE PENINSULA MANILA | HENANN REGENCY RESORT AND SPA BORACAY

IT'S MORE FUN IN THE PHILIPPINES

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### EDITORIAL

Editor in Chief and Publisher – Bruce Piper  
Managing Editor – Jon Murrice

Editor – Guy Dundas

Contributors – Jasmine O'Donoghue, Matt Bell, Jenny Piper, Christian Schweitzer  
[info@traveldaily.com.au](mailto:info@traveldaily.com.au)

### ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin  
[advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

### BUSINESS MANAGER

Jenny Piper  
[accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Suite 1, Level 2, 64 Talavera Rd  
Macquarie Park NSW 2113 Australia  
PO Box 1010 Epping NSW 1710 Australia  
Tel: 1300 799 220 (+61 2 8007 6760)

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## DISCOVER THE BEAUTY OF AUSTRIA THIS CHRISTMAS

If you have clients considering Christmas in Europe this year, no Christmas experience is complete without a visit to beautiful Austria. Austria regularly gets the vote as 'the most beautiful country in Europe', and to see it at Christmas time is so very special.

Albatross Tours has a comprehensive range of Christmas experiences that feature the majestic beauty of the traditional cities of Vienna, Salzburg and Innsbruck, combined with the charm and 'cultural immersion' in small towns and villages in the mountains and countryside.

Check out just 2 of our gorgeous programs below..



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### Austrian White Christmas

10 days only \$4,589 pp twin share

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- Horse drawn carriage on Christmas Day
- Traditional Christmas Eve dinner & Turkey lunch on Christmas Day
- Guided tour of Schonbrunn Palace
- Explore beautiful Salzburg, Innsbruck, Rattenberg, Vienna



[Find out more](#)

### Austrian Lakes Christmas Holiday

8 days only \$3,489 pp twin share

- Stay 7 nights in the famous White Horse Inn on the shores of glorious Lake Wolfgangsee.
- Experience the Salzburg Christmas Markets
- Explore the Berchtesgaden Salt Mines
- Take a cable car to the top of the Zwölferhorn Mountain
- Guided tour of the Royal Palace of Herrenchiemsee

### Why explore Austria with Albatross Tours?

- Longer stays – 2 – 7 nights in each amazing town and village
- Loads of inclusions – including Christmas dinner and traditional Christmas lunch!
- No optional extras – even tipping is included!
- Christmas as it should be...immerse yourself in authentic European culture.

### Charming Christmas

by Stephen York

We had the most wonderful time on the Austrian White Christmas tour. We were lucky enough to stay in the Kirchenwirt Hotel in Leogang. It's a charming hotel set among the rolling hills under the majestic snowy Alps. This nearly 700 year old manor has plenty of history.

While on tour we enjoyed the local food, particularly the steaming hot wurst at the Christmas markets in Austria. If you thought the Australians have the BBQ down pat, wait until you try your first wurst!

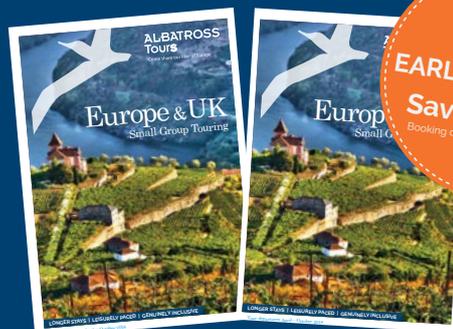
My second recommendation is the weiner schnitzel in Vienna. It's a traditional favourite that is perfect for a man like me who enjoys hearty meals. Of course, you should also treat yourself to one of the many fantastic local ales!

Another highlight was Luzern, it really is a magical place. I was honestly shocked by how strikingly beautiful this city is. I will never forget the walk we took along the foreshore of the lake, looking across the water to the picturesque Alps. Our trek started in warm sunshine but a light fall of snow soon fell upon us creating a wondrous atmosphere.

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For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### Wholesale Travel Consultant

Sydney, Circa \$45k + Super, Ref:2948SO5

A fast growing, award winning wholesale company are recruiting for a consultant to arrange complex and tailor made itineraries within their busy office. You will be organising quotes for customers about the amazing products and answering questions which will enable travel agents to work with you to book their clients dream trips. The office is a happy and exciting place to work where everyone has a great bond and works to one goal – making dreams come true. Be part of the success!

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

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Brisbane, Excellent Salary, Ref: 9823CNA

Are you currently working as a Travel Consultant? Are you looking for Monday – Friday hours? Would you like to move from a Retail Travel Consultant to a Wholesale Travel Consultant and become more of a specialist? You will be predominately working with Travel Consultants focusing on FIT and tailor-made itineraries and selling the services of this company to the consultants as well as developing and maintaining relationships with suppliers.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

### Travel & Cruise Consultant

South East Victoria, \$55k + Super, Ref: 2015DM1

We are looking for an experienced travel consultant to join this well established travel agency. This agency deals with high-end and cruise enquiries with a loyal client base. If you have a passion for all things travel and have an interest in cruising and also have a passion for customer service then this would be a very rewarding role for you. This agency has an outstanding reputation and they are looking for a strong consultant to join their close knit team in the South Eastern Suburbs.

For more information please call Daniel on (03) 9988 0616 or click [APPLY](#) now.

### Business Travel Account Manager

Sydney, to \$95k + Super, Ref: 2757PE3

I am looking for an experienced Corporate Travel Account Manager to work with a leading TMC in a niche AM role. If you have strategic AM experience but want a role with a difference in the travel industry then this position could be what you are looking for. Your main responsibility is to manage the business relationship between the TMC & your unique clients while promoting account retention & growth. Fantastic earning potential & a great working environment are on offer with this leading TMC.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Reservation Support Consultant

Gold Coast, \$45-\$48k plus Super, Ref: 2943SZ1

We are looking for a travel agent or consultant looking to take a step away from sales & step into a more of a customer care & support role. Your job & duty will be to ensure you look after the requests of customers to your best ability and support the reservation staff in any back office duties. There are no sales involved in this position nor do you have to work towards KPI's. You will be focused on providing exceptional service whilst learning about the products in this fascinating agency.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Reservations & Administrator – P/T

Melbourne, \$50-55k + Super, Ref: 2976HC1

We are looking for a strong Travel Reservations/Sales and Administrator to join this Australian Wholesaler specialising in India and Sri Lanka. This role will initially start as part-time for the first 6 months and will move to full-time for the right candidate. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, reservations/sales and administration role. Transfer your wholesale and retail experience into this rare position.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Travel Consultant

Perth, to \$70k + Super, Ref: 1185SJ1

To tie in with ongoing success across the Perth corporate travel industry we are on the look out for a Corporate Travel Consultant to join a boutique travel management company in their luxurious offices in Sydney CBD. Dealing with SME corporate accounts, using your travel industry experience and excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work and reap the rewards with this sought after TMC.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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