

JacTravel ceo quits

THE chief executive of Webjet's newly acquired UK business, JacTravel (**TD** Thu), will exit the business following the completion of the sale of the company.

Terry Williamson, who has headed JacTravel since he joined the firm in 2009, yesterday revealed his intention to retire from full-time exec roles at the end of the month.

JacTravel's deputy chief executive officer Peter Clements will replace Williamson.

Williamson said "I have every confidence that the company under Webjet's ownership and Peter's leadership will continue to prosper and go from strength to strength. I expect the success story to continue".

Wanda responds

DAILAN Wanda has declared *AFR*'s report it was selling two hotel/apartment assets in Sydney and the Gold Coast (**TD** yesterday) as "completely false".

Managing director of Wanda's local arm, Wanda One Sydney, John Wei said "construction of the two projects is moving forward smoothly, and apartment sales remain strong".

SAA "business as usual"

SOUTH African Airways has reassured the Australian travel trade that the airline is on a solid path forward, with local boss Tim Clyde-Smith telling *Travel Daily* that it's business as usual despite reports about SAA's financial position (**TD** Mon).

Last week, *BBC* reported South African Airways had "run out of money and is teetering on the edge of bankruptcy", citing paperwork supplied to the country's parliament.

In a memo to concerned travel partners yesterday, Clyde-Smith said "things are changing", with the appointment last Fri of a new permanent ceo, Vuyani Jarana, and a new corporate plan also presented to the South African government last week.

"While the airline's financial position requires improvement, we are working closely with the

Government of South Africa and particularly Treasury (our shareholder) to address the issues facing the airline," he said.

A five-year corporate strategy presented by turnaround specialists Seabury Consulting will focus on "stabilising, defending and building the airline".

Jarana is an exec of Vodacom Business Africa, previously a loss-making telecommunications firm he has turned into a profitable and growing company, according to South Africa's Finance Minister Malusi Gigaba.

Clyde-Smith said the Australia-South Africa route is performing well, with strong forward bookings in both directions.

Local govt airline data shows SAA loads in Apr were around 90%.

"There are no foreseeable changes to the operation...we have seen strong interest by recreational visitors in particular to Africa as a holiday destination.

"And the strong Australia dollar against the rand is certainly of appeal to travellers," he said.

"I'm confident that at last we are on a solid path forward".

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QR seeks Aus hotel

QATAR Airways is set to move into the Australian hotel sector, with the carrier reportedly in discussions to buy the Sheraton Melbourne in Little Collins Street.

The 174-room property is currently owned by local developer Golden Age but has been offered for sale as part of a plan to fund other projects.

The Australian reports today that Qatar has emerged as the likely buyer of the hotel at a price of around \$135 million.

It says the airline has been planning to enter the Australian hotel market for several years, adding to its other hotel assets in Edinburgh, Doha and London's Heathrow Airport.

Sunshine recruit

VISIT Sunshine Coast (VSC) has elevated its events marketing specialist Kylee Daniel to the newly created position of head of marketing, overseeing initiatives across sectors including leisure, digital, events, business events and domestic.

Outgoing marketing manager Cory Gale will leave the organisation to return to WA.

Wendy Wu takes on web

WENDY Wu Tours is preparing to introduce a new range of low-priced tours in a bid to fend off larger web-based rivals.

Speaking at the launch of Wendy Wu's new online booking platform last night (*TD* yesterday), the firm's managing director for Australia & New Zealand Andrew Mulholland said the new tours would involve a series of 10-day packages priced below \$2,000.

"It's a new range of tours that will allow agents to compete against mass-market online bucket shops, arming agents with an aggressively priced lead-in product and offering online bookable options in under two minutes," Mulholland said.

"The feedback from the travel agent community is that they struggle to compete against that lower end of town, so we'll provide them with a product... that will allow agents to compete at a price point."

The as yet unnamed range will be launched next month.

"We'll pay agents commission and it will give them a good ability to up-sell to the normal

product range we offer," Mulholland said.

The new holiday offering was in part a response to increased competition in the air sector which had resulted in low fares that benefited online operators.

"A lot of that is driven by the sheer capacity in air that flies out of China to Australian cities," Mulholland commented.

"It's presenting consumers with incredible value to get to China." See more on **page seven**.

Dial an acquisition

AUSTRALIAN timeshare exchange company Dial An Exchange will be purchased by Wyndham Worldwide's RCI Group under a deal announced in the US last night.

"Through this acquisition we will expand the exchange and holiday options we offer travellers, increase the technology capabilities we provide to our resort partners and strengthen our footprint in key growth markets," said RCI president Gordon Gurnik.

Blue Sky acquisition

FORMER Virgin Australia head Brett Godfrey has joined a consortium in the purchase of New Zealand travel company Active Adventures.

The Queenstown company has been bought by Australian private equity firm Blue Sky Alternative Investments, whose director Nick Miller and associate Ben Milton will join the operator's board.

The Otago Daily Times reports Godfrey is among investors, along with Sydney-based New Zealander Scott Malcolm.

Active Adventures offers guided adventures and hiking trips in New Zealand, Australia, South America, Nepal and Europe.

Louis T adds Perth

THE Louis T Collection has signed a management agreement to oversee operations at Perth's New Esplanade Hotel.

The company will also manage the renovation of the 80-room property, which is located in the Elizabeth Quay precinct on the banks of the Swan River.

The deal, signed with H&M Capital, will aim to return the hotel to "its former glory".

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Travel advertising trends

TELEVISION continues to be a key promotional channel for travel providers in Australia, with new figures from Standard Media Index (SMI) showing TV comprised more than half of spending in the "Travel Service/Agents" category during the first quarter of 2017.

SMI recently enhanced the way it tracks advertising spending, now slicing and dicing the data into 126 product categories and showing cross-channel expenditure for each media type.

According to figures obtained by **Travel Daily**, travel advertising during the quarter totalled \$28.5

million, of which \$14.4m was on TV, \$4.8m in newspapers, \$4.3m on digital channels, \$2.4m on radio and \$2.5m on 'other' which included outdoor, magazine and cinema advertising.

The advertising pattern was different for airlines, which had a much stronger digital focus.

Airline spending on digital amounted to \$10.4m over the period - more than half of the \$21.1m total estimated by the advertising tracking firm.

Over the three month period airlines spent \$4.2m on TV ads, \$2.8m on outdoor and \$1.8m on newspaper advertising, along with \$1.6m on radio.

Standard Media Index also dissected the digital advertising components for the Travel Service/Agents category, with the \$4.3m total comprising \$1.4m on advertising exchanges, \$1.1m on content sites, \$497,000 on search engines and \$455,000 on social media sites.

The figures are based on the collation of actual advertising payments from Australia's major media agencies.

ARMA RM Summit

THE Australian Revenue Management Association's Revenue Management Summit is being held at Rydges Melbourne on 29-30 Aug.

Partners include Sabre, Expedia, the Accommodation Association of Australia and Tourism Industry Aotearoa, with this year's event also including insights on the cruise industry - for details, see www.apacrmsummit.com.

Window Seat

SITUATED in the California desert, an old town that has seen little action since the California Gold Rush could get a new lease of life as a pot tourism destination.

Cannabis company American Green has bought the entire joint of Nipton, located near the Nevada border.


The mob paid US\$5 million for the ghost town and plans to spend US\$2.5 million over the next year to expand the town.

Besides lighting up over a few bongos, there are also plans to start a bottled water plant using CBD, a cannabis ingredient which can alleviate pain and inflammation in users.

QR Sarajevo launch

QATAR Airways has moved forward the start of services to Sarajevo (from Doha), with the new route to debut 31 Oct.

Flights to the Eastern European city will operate four times weekly using Airbus A320s.



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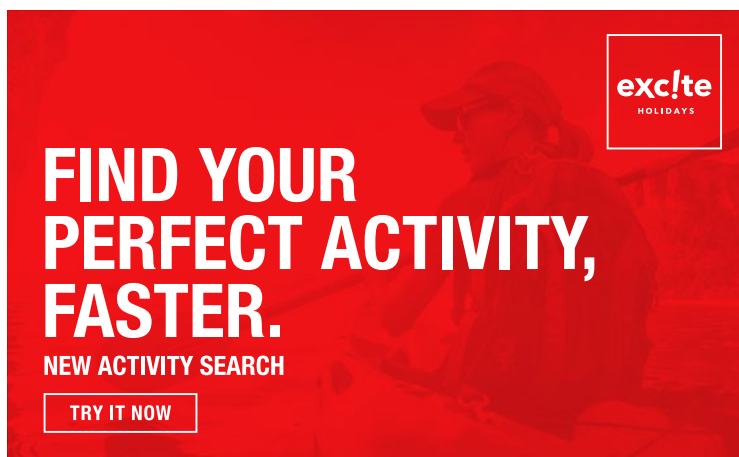


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Travel Daily

Wednesday 9th August 2017

NFS Poles brochure

TWO new voyages to the Arctic have been added to Natural Focus Safaris 2018/19 brochure for the north and south poles.

The Antarctica & The Arctic program includes sailings on Quark Expeditions *50 Years of Victory* to western Greenland and Disko Bay and another to the Northwest Passage.

All trips to Antarctica remain the same, including fly-cruise options and several departures from Invercargill to the Subantarctic Islands - known as the Galapagos of the Southern Ocean - along with the popular Argentinian cruise port of Ushuaia.

Vessels used on the itineraries carry between 50 to 199 pax, and include multiple daily landings.

For more info, [CLICK HERE](#).

Kakadu on agenda

THE Northern Territory Govt will argue its case today with the Turnbull Government for an overhaul of tourist infrastructure in Kakadu National Park.

NT's Minister for Corporate and Information Services Lauren Moss will hold talks with Tourism Minister Steve Ciobo, urging for roads to key attractions to be sealed in order to extend the tourist season "and attract more visitors to the park".

"While the natural wonders in the park are as stunning as ever, the tourist infrastructure is in need of upgrade - this is about making the park more accessible to more people for longer which will create local jobs," Moss said.

"Enhancing tourist facilities in Kakadu will provide a significant economic boost to Top End tourism operators who are a key cornerstone of our economy."

Hotel lurgy strikes athletes in London

ATHLETES participating in the World Athletics Championships in London are among 30 people who have been struck down by an outbreak of norovirus at the Tower Hotel earlier this week.

Several competitors and support staff from Botswana, Germany, Canada, Ireland and Puerto Rico were forced to abandon events after suffering symptoms and were put into quarantine.

In a statement, Tower Hotel argued it was not the source of the outbreak, *The Guardian* reports, claiming it has followed strict hygiene protocols.

Explore free night

EXPLORE Worldwide is offering a free extra hotel night on South East Asian trips booked by 28 Aug.

The promo applies to select new bookings on Cultural Discovery, Cycling, Walking and Family tour bookings to Burma, Thailand, Laos, Vietnam, Borneo, Malaysia, Cambodia and the Philippines.



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Greece return for \$200

GREECE and Mediterranean Travel Centre has partnered with Singapore Airlines & Scoot to offer ATAS accredited travel agents return Economy class airfares to Athens for \$200, plus taxes.

On sale until 07 Sep, the deal covers travel between 09 Oct and 26 Nov, with all travel to be completed by 26 Nov.

Flights are from Melbourne and Sydney on SQ metal to Singapore (booked in K class) and on Scoot-operated aircraft to Athens (booked in L class).

Waitlists are not permitted and the fare is not available for the general public, with a valid IATA card or business card required as proof of eligibility.

Fares can be combined with three-night land packages priced from \$799, including four-star accom, breakfast, transfers and

a half-day sightseeing tour of Athens, the Acropolis and its museum.

One travelling companion is also eligible to travel with the agent when on the same flights, however Singapore Stopover Holidays are not allowed.

The initiative is available to travel agents based in Victoria, Tasmania and New South Wales.

Agents are required to make the booking in their GDS and submit a completed application, along with proof of identity to Singapore Airlines' ticket office with the subject line of "SQ/TR Athens Agent Self Famil".

For further information, call GMTC on (02) 8338 6900.

MEANWHILE, Scoot is offering consumer fares to Athens from \$369 ex Perth, \$420 ex Sydney or \$422 from Melbourne.




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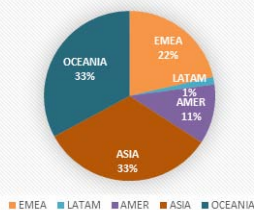
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Expedia TAAP reported continued strong trading through June. 973 different destinations were booked through Expedia TAAP agents. The top ten destinations booked were Sydney, Melbourne, Brisbane, Singapore, Gold Coast, Perth, Cairns, Hong Kong, London and Adelaide. Bali, New York and Tokyo were just outside the top 10.

Japan and New Zealand saw significant Year on Year growth with Italy and Singapore also showing strong growth.

EMEA was down 4 to 22% market share. OCEANIA steady at 33%, USA steady at 11% while Asia was strong, up to 33% of the destination mix.

Package Rate performance is strong and continues to grow as more TAAP agents find great rates to combine with the fabulous airfares in the market.

Some of the out of the way destinations last month included Yerevan Armenia, Kazakhstan, Tuscaloosa AL and Nuwara Eliya Sri Lanka.

Your great service and our great rates, keep your customers coming back.



White Cliffs refurb

THE White Cliffs Underground Motel in NSW has embarked on a major makeover including subterranean digging to further expand the property.

To mark the new look, guests booking by 30 Sep will save 11% per night, while a two-day safari tour with the motel's sister company Tri State Safaris will offer 10% in savings.

As part of the refurb, guest rooms will be revamped by Apr & 12 new ensuites will be added.

To take advantage of the offer, phone 1300 688 225.

Belmond results

BELMOND Ltd has posted revenue of US\$165.9 million for the second quarter of 2017.

Revenue was up 7% compared to the previous quarter according to the group's quarterly results.

Adjusted EBITDA was US\$46.3m, up 22% from 1Q.

Belmond said it was facing headwinds in certain parts of its business, most notably in Brazil and Myanmar.

The company's president & ceo Roeland Vos said, "the strength that we experienced elsewhere more than offset these challenges."

BA off to Nashville

BRITISH Airways is expanding its US network with the addition of the first ever non-stop services from London Heathrow to Nashville, Tennessee.

GDS screens indicate the flights will operate five times per week from 04 May 2018 using Boeing 787-8 aircraft, with reservations now open for the new route.

Nashville will be BA's 26th US destination.

MEANWHILE, British Airways will fly its Airbus A380 aircraft on the London Heathrow-Chicago O'Hare route from 08 May.

It will be Chicago's first regularly scheduled A380 service.

Currently BA uses a Boeing 747-400 on the Chicago run.

PTMs try yoga on the Great Wall



EIGHT personal travel managers (PTMs) from TravelManagers' participated in a nine-day fam to China, hosted by On the Go Tours.

The group flew to Beijing with China Eastern Airlines and saw Tiananmen Square and the Forbidden City.

From Beijing, the group departed on a tour that took in several sections of the Great Wall, where they took part in a Yoga session (pictured).

The group also explored the city of Xi'an where they partook in a city highlights cycling tour (as pictured below), before finishing

their journey in Shanghai.

TravelManagers exec gm Michael Gazal said the company strived to ensure as many PTMs as possible were able to update and extend their product information by participating in fams.

"We identified PTMs who have the clientele and/or specialist-type niche to be able to sell it."

Pictured above in the back row: Lillie Smith, Lisa McCowan, Kerrie Baguley, Julie Painter, Samantha Temple and Kelly Jenkins.

In the front row are Sharon Wright, Elly Eves, Michelle Schulze and Lisa Leary.



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Sabre luxury study

HIGH-END travellers are increasingly choosing subtle indulgence over “flashy logos” and “conspicuous consumption”, according to research from Sabre.

The Future of Luxury Travel report found that holiday-seekers are gravitating towards travel that enables them to live out their personal values and fulfil their dreams through exclusive experiences.

Sabre defines the new ‘luxury travel’ landscape with experiences such as “flying by helicopter to a remote desert peak for an exclusive yoga class”.

The report in collaboration with TrendWatching reveals five areas impacting how customers choose luxury accommodation and experiences in the years ahead.

These include low-key luxury, indulgence without guilt and the rise of wellness tourism.

CLICK HERE to view the report.

EW new flights

EUROWINGS will start flying between its hubs in Munich and Cologne/Bonn from 25 Mar.

The new service will see EW offer four flights a day between its two key hubs, in addition to Lufthansa flights between the cities.

Services will see departures from Cologne/Bonn at 0725, 1105, 1435 and 1850 and from Munich at 0905, 1250, 1635 and 2035.

Airbus A319 aircraft will be used by Eurowings on the route.

Viking inspections

VIKING Cruises is offering agents the chance to inspect their newest ship *Viking Sun* on her maiden world voyage.

Inspections will be held in several NZ and Australian cities in Jan and Feb 2018.

Australian cities include Sydney, Brisbane, Melbourne, Cairns and Darwin - **CLICK HERE** to register.

WWT Kwong feed for top sellers



WENDY Wu Tours recently took a group of top selling Helloworld agents out for dinner at Kylie Kwong's Sydney restaurant Billy Kwong as a well earned reward.

The agents who attended were the highest sellers of Wendy Wu Tours in each major state.

Agents also had the opportunity to bring a plus one along and enjoy the Chinese food on offer.

Their prize also included flights

to Sydney, limousine transfers and one night's accommodation.

Pictured above at Billy Kwong and below are top selling Helloworld agents, with the group including: Katherine Cracknell, HLO Travel Bankstown, Jacqueline Turner, Gippsland Travel, Corinne Ellis, HLO Strathpine, Merryn Booth, HLO Mount Barker and David Vandermeer, HLO South Perth.



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- Experience selling Multi Destination & Multi Brand Sales
- Ability to negotiate contracts in a complex business environment

Interested parties should send a CV with covering letter detailing why you would be right for this role to Claire Reynolds at creynolds@hertz.com

Applications close on Monday 14th August.

Please note: only short-listed candidates will be contacted.





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Applications close on 22 August, 2017. For more information and online application visit emiratesgroupcareers.com using job reference number 170000S9.

Agents wooed by Wendy Wu



WENDY Wu Tours last night hosted a full house of travel industry guests at the launch of

its new online booking system (**TD** yesterday), taking over Sydney's Tank Stream Bar for a night of celebrations.

Managing director Andrew Mulholland and ceo Joe Karbo (**pictured**) led the proceedings, but Wendy Wu herself made a special appearance from London via video to declare an end to over-the-phone processes for travel agents.

"Until now the biggest frustration for me has been seeing you agents spending so long on the phone," Wu said. "This is a high cost for you, it's painful and simply unacceptable. It simply had to change."

Wu then handed over to an on-screen demonstration of the new system, showing a full tour and flight booking process taking place in under two minutes.

Frontiers program

THE 2018 trip collection from Frontiers North Adventures has been released, featuring guided trips into Canada's north.

The season will mark the return of culinary adventure RAW:churchill and includes more opportunities to explore central and northern Manitoba on the Frontiers North Big Five Safari.

There is also the company's popular Oct and Nov polar bear departures, which include hotel and lodge-based packages.

Visit www.frontiersnorth.com.



WIN SONOMA COUNTY WINE

This week, Travel Daily and Sonoma County are giving travel agents the chance to win a \$50 Williams-Sonoma e-gift card.

With more than 425 wineries, miles of rugged Pacific coastline, towering redwood forests, and its close proximity to San Francisco's Golden Gate Bridge, Sonoma Wine Country is a dream holiday spot, representing the best of Northern California — premium wine, farm-to-table dining, unique resorts and spas, and over 50 state and regional parks.

Sonoma County is easily accessible from San Francisco, located just 45 minutes north of the Golden Gate Bridge.

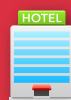
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To win, be the first agent to send the correct answer to the following question to

sonoma@traveldaily.com.au

In which town is Sonoma County's newest hotel, The Sandman?

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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



A shopping precinct selling Balinese souvenirs and artisan products has opened at **AYANA Resort and Spa Bali**. Located between AYANA Lobby and Rock Bar Bali, the arcade has 12 boutiques offering items including handmade Balinese lace, batik clothing, home decorations, perfume, jewellery, carpets and more.



Crowne Plaza Hunter Valley has become the first hotel in Australia to offer keyless guest room entry. Using the Crowne Plaza Hunter Valley app, guests can gain access to their rooms and access information on the resort and the Hunter region. The platform also acts as a communication channel between the resort and guests.



A social lounge called **EQUIS** has opened at **Four Seasons Hotel Beijing**. The venue comprises of five connected outlets spread over more than 3,600m². The space includes The Lounge, a live music and performance space; The Cellar, featuring a fireplace and seafood counter and The Library, a quiet nook with a terrace for cocktails.

InterCon HK reno

INTERCONTINENTAL Hong Kong will close to undergo a major 12-16 month long renovation from Q1 2019.

All guest rooms and suites, public areas, restaurants and event venues and the building facade will receive a contemporary new look.

Yan Toh Heen restaurant will remain open while the hotel's restaurants and event venues are slated to reopen from late summer 2019.

Leisure Inn Jakarta

STAYWELL Hospitality Group has signed a management agreement for Leisure Inn Arion Jakarta, scheduled to open in late 2018, marking the group's debut in Indonesia's capital.

Accor 3m giveaway

GUESTS who stay at participating AccorHotels hotels across the Pacific region before 23 Oct can enter the draw to win a share of 3 million AccorHotels Rewards points.

Members of the Le Club AccorHotels Rewards program must register for the promotion - [CLICK HERE](#) for more.

SQ's new safety vid

SINGAPORE Airlines has revealed a new in flight safety video under a partnership with Singapore Tourism Board inked in Jun.

The clip will be screened on all SQ flights from the end of the year and features various locations in Singapore.

[CLICK HERE](#) to watch the video.

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Indo tempts Aussies beyond Bali



SYDNEY'S Shangri-La Hotel has played host to the inaugural Taste of Indonesia Food Festival this week where trade gathered yesterday to experience a culinary array of Indonesian dishes.

Guests were updated by Indonesia's Ambassador to Australia, Kristiarto Legowo, on the importance of the Aussie traveller to Indonesia's economy.

"Indonesia is the most frequently visited country by Australians after New Zealand.

"But being complacent is not an option, we need to work harder.

"We intend to strengthen the important partnerships we have with all tourism stakeholders both in Indonesia and Australia."

While Bali remains a firm favourite among Australian travellers, the Ambassador highlighted a goal to grow tourism beyond this destination.

"The Indonesian govt is focusing

on building more airports, ports, tollways and critical infrastructure to grow tourism.

"We are confident in promoting more destinations beyond Bali with the Ministry for Tourism promoting at least 10 more destinations referred to as the '10 new Balis' and to succeed we need to work hand in hand with our partners here in Australia."

He said Scandinavian visitors currently outspent Australian visitors but were only a fraction of the volume, and that his goal was to increase both visitation and spend from this market.

Pictured from left are Yayan Mulyana, Consul General Republic of Indonesia; Miriam Tulevski, country manager Visit Indonesia Tourism Office; Kristiarto Legowo, Republic of Indonesia Ambassador to Australia; Caecilia Legowo and Irene Mulyana.

Topdeck savings

TOPDECK is running a "last chance" sale offering up to 50% off select Europe Summer departures between Aug-Oct.

For the full list of discounted departures, **CLICK HERE**.

AS starts LAX/MEX

ALASKA Airlines yesterday launched flights to Mexico City's Benito Juarez International Airport from San Francisco International Airport and Los Angeles International Airport.



THE PRIZE

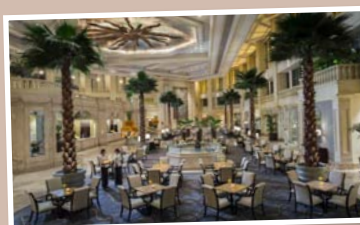
This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines.

The prize for two people includes:

Return economy class tickets from Sydney to Manila flying with Philippine Airlines

Two nights accommodation at The Peninsula Manila

Three nights accommodation at Henann Regency Resort and Spa Boracay



WIN A TRIP TO THE PHILIPPINES

TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to

pal@traveldaily.com.au

And remember, you don't have to have been to the Philippines yet, just be creative!



IT'S MORE FUN IN THE PHILIPPINES

Terms and conditions

HA Jul traffic rises

HAWAIIAN Airlines carried a total of 1,064,476 passengers in Jul 2017, marking a 2.5% increase on the prior corresponding period, its latest data show.

Year-to-date, the company has achieved a 3.3% rise in passenger numbers on the same time last year and revenue passenger miles have climbed 6.1% to 9,374,505.

Antidote line-up

CONTEMPORARY artist Christian Thompson, *The Chaser's War on Everything's* Craig Reucassel and mechanical engineer and social advocate Yassmin Abdel-Magied are among the local lineup for ANTIDOTE 2017 at the Sydney Opera House.

The festival of ideas, art and action will be held 02-03 Sep.

For more information on the speakers, **CLICK HERE**.

NSW best for biz

BUSINESS conditions in NSW have been rated above the national average for 32 consecutive months, the NAB Monthly Business Survey for Jul 2017 showed.

It also revealed NSW had the strongest business conditions and confidence in the nation.

"Businesses in NSW are both benefiting from and supporting the economic success of our state," NSW Treasurer Dominic Perrottet said.

Alamo webinar

ALAMO is holding a half an hour car rental webinar on 15 Aug from 8:30am AEST.

The session will include new product updates including 2018 earlybird deals and how to win a mystery flight getaway.

CLICK HERE to register.

AROUND THE WORLD

ABOARD A PRIVATELY CHARTERED QANTAS 747

DEPARTING 22 APRIL 2018



TRAVEL AGENT COMPETITION

**WIN 2 SUPERIOR
PLUS SEATS
3 PRIZES OF 2 SEATS
TO BE WON**

SEE BELOW FOR HOW TO ENTER
AND TERMS AND CONDITIONS

Seats are selling fast with very strong demand for Business Class and the exceptional value of Superior Class – don't miss the chance to secure space for your clients on this trip of a lifetime, and to have the opportunity to join the tour yourself.

**A FULL 10% COMMISSION
ON THE FULL BROCHURE
PRICE IS PAID TO ALL
TRAVEL AGENTS**

HANOI



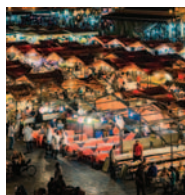
INDIA



THE SERENGETI



MARRAKECH



NEW YORK



HAVANA



TAHITI



'Around the World' is a fully inclusive tour program. Your guests will enjoy:

- ✦ The comfort of our privately chartered Qantas 747 in a choice of 6 classes on board
- ✦ All travel and transfers ✦ A generous luggage allowance for on tour shopping ✦ Luggage handling to and from each hotel ✦ A comprehensive sightseeing program with numerous included options
- ✦ All meals with wine, beer and soft drinks at dinner ✦ A very high ratio of staff to guests including a doctor ✦ All tipping ✦ Taxes ✦ Travel Insurance

CONSTELLATION
JOURNEYS
DISCOVER YOUR WORLD

The Promoter of this competition is Constellation Journeys (Arch Fire Pty ABN62613558919). Entry is open for bookings made between 0900 on 26 June 2017 and 1700 on 25 August 2017. Entry is open to Australian and New Zealand Travel Agents who make a booking and whose clients make final payment for Constellations Journeys Around the World Tour departing 22 April 2018. After making a booking the entrant will be invited to describe in 25 words or less why they wish to join the tour. Entries will be judged on creativity and originality. Judging will take place on 29 December (after final payment has been received). The judge's decision is final. If a winner is unable to redeem the prize by confirming participation by 19 January 2018 or the winner is deemed ineligible by Constellation Journeys the prize may be re-judged at the sole discretion of Constellation Journeys. Each of the three prizes comprises two Superior Plus packages on a twin share basis as per the inclusions in the Constellation Journeys brochure. The prize cannot be redeemed for cash and is not transferable. On agreeing to participate in the tour, winners become subject to the terms and conditions of travel as detailed in the brochure. Travel to and from Sydney to join the tour is at the winner's expense. Visa costs are at the winner's expense.

For more information call 1300 992 339, click here or visit www.constellationjourneys.com.au



Working in partnership with the Australian Travel Industry

Travel Consultant, Newcastle/Maitland area

Newcastle, Part Time - Excellent Salary, Ref: 2934RM4

If you are a people person who has a strong passion for travel and putting together fantastic adventures for your customers, then this is the job you have been searching for! As part of this well established travel agency you will be rewarded with existing clients, a fantastic base salary plus an uncapped commission structure and other fantastic travel perks including famil opportunities, famil allowance, extra famil leave. Flexible hours on offer and good career progression.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

Senior Travel Consultant

NSW, From \$55k + Super + Commission, Ref: 2978RM2

This is a very rare opportunity for a passionate consultant who can earn an amazing base salary as well as uncapped commission making this a top of the range salary package within an award winning brand in a small and vibrant office in an area featuring great shopping and cafes. This position requires an experienced consultant in Galileo and Crosscheck who is focused on superior customer service whilst offering extensive knowledge of products and destinations and airfares.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

Marketing & Communication Specialist (Contract)

Gold Coast, \$NEG D.O.E, Ref: 2979SZ1

A rare opportunity for an experienced Marketing specialist to be apart of an integral position within a globally recognised business. My clients are looking for hands on marketing and communications specialist to implement the functions required for success in the Australian market. We require someone with fantastic communication skills to deal with CEO's, Senior Management, Shareholders in Australia and overseas including experience using Exact Tool & Photoshop (or similar to) products.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Cruise Travel Consultant - Part-Time

Melbourne, \$50k + Super, Ref: 2987HC1

This is a dynamic position working in an office based environment with vibrant yet professional personalities. You will need to have good understanding of cruising, in either a wholesale or retail position with your finger on the pulse of the current travel market. A great personality with a positive attitude and a fantastic phone manner is a must for this role. My client is ideally looking for a solid 1+ years experience in travel consulting, with a passion and focus for cruise.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Cruise Consultant

Sydney, Up to \$55k + Super + Bonus, Ref: 1167SJ2

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, Circa \$55k + Super, Ref: 2946SO3

If you are ready to make a change into a new corporate travel role working for a highly successful agency, you will have access to a diverse client portfolio and be arranging trips for them. You will need to have previously used a GDS system and will have experience of fares and ticketing. Your knowledge of domestic destinations will be exceptional and this supportive office will encourage you to excel. This will help you towards success as you leverage off the excellent reputation.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Travel and Groups Consultant

Gold Coast, \$50k-\$55k, Ref: 2990CNA

An excellent opportunity has opened in Gold Coast for a group consultant with a high end Leisure travel company. There is a great salary on offer and you will be rewarded for hard work. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel and groups and have exposure to high end Leisure & be able to work in a team environment. It is a Monday – Friday role at a great location in Gold Coast.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

Sports & Corporate Travel Consultant

Melbourne, \$60-\$85k, Ref: 6969HC1

Our client is looking for someone with a strong groups and events background. The successful candidate for this role would benefit from having a background in sporting groups and or corporate groups. If you have the passion required to maintain and grow high profile accounts then this is the role for you. This role is a great stepping stone to further your career within the industry, especially in the events space. If you feel you have what it takes for this amazing role, please apply.

For more information please call Daniel on (03) 9988 0616 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch