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## QF, Alibaba partnership

**QANTAS** will target direct sales in China through a new partnership with the Alibaba Group and its online travel service Fliggy.

The airline today announced it had signed a memorandum of understanding which will allow customers to book flights directly via the Fliggy site.

Fliggy is a direct sales platform for airlines targeting the China market with more than 20 international carriers offering online “Fliggy flagship stores”.

Qantas Int’l ceo Gareth Evans said the deal was another part of QF’s growth strategy for China and the broader Asian region.

“With travel between China and Australia booming, a Qantas booking page on Fliggy is an exciting opportunity for us to have a connection with younger Chinese travellers,

who increasingly turn to mobile applications like Fliggy and online sites to research and purchase travel,” Evans said.

Fliggy vice president Jerry Hu said Qantas would be the first Australian carrier on the service.

“With the popularity of mobile internet & its impact on commerce, Fliggy can provide brands with a large customer base, as well as facilitate direct communication with their customers,” he said.

## QHols race to HK

**QANTAS** Holidays’ RaceAround incentive has been launched for 2017 and will return to Hong Kong in its fourth instalment.

The incentive will see 40 top selling leisure consultants divide into four teams and take on a series of challenges across Hong Kong in an *Amazing Race*-style trip, departing on 30 Nov.

Points to win a spot on the trip are based on int’l tickets issued on Qantas via Airtickets or self-plate, or for every pax booked on a Qantas Hols or international land package, with bonus points also up for grabs - details [HERE](#).

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## AFTA survey prize

**THE** Australian Federation of Travel Agents (AFTA) is offering two return Business class tickets with Air New Zealand as an incentive to complete its latest member survey.

The tickets can be used on flights to any destination on the Air New Zealand network and will be awarded to an entrant who completes the member survey by 23 Aug.

To qualify for the prize, entrants should be AFTA members and be an owner or store manager.

**CLICK HERE** for the survey.

## France ups security

**FRANCE** has implemented enhanced security measures against the risk of terrorist attacks, DFAT's Smartraveller service has warned.

In an updated travel advisory, Smartraveller says the French domestic terror threat rating is at its second highest level.

"There are heightened security measures in public places, including shopping areas, tourist sites and transportation hubs, and at major events, which attract large crowds," DFAT says.

## Dreamworld \$37m slump

**ARDENT** Leisure's theme park revenues plummeted by \$37 million last financial year in the aftermath of the Thunder Rapids tragedy at Dreamworld, the group's preliminary results show.

The fatal accident in Oct contributed to a 14% slump in the group's overall revenues during 2016/17 and its impact is likely to be felt for at least two years, the company said this morning.

Theme park revenues plunged from \$107.6 million in 2015/16 to \$70.9 million, while core earnings (EBITDA) dropped from \$34.7 million to -\$3.4 million.

Park attendances fell 31% from 2.41 million in 2015/16 to 1.66 million in 2016/17.

"The business has started to see the early signs of an improvement in demand with

cumulative season pass sales now down 10-15% on pcp and on a positive trend," Ardent said in a strategic update.

"Recent events such as the Wiggles and Park After Dark have experienced attendances comparable with pre-incident levels," it said.

Overall, the group expects to report revenue of \$586 million for the year to 30 Jun, down from \$688 million the previous year.

## Trafalgar \$999 fare

**TRAFALGAR** has revived its \$999 return airfares to Europe for select departures in the northern autumn, winter and spring.

Itineraries available with the deal include the 10-day Great Italian Cities, from \$2,695 per person plus \$999 return airfare, and the 16-day Spain, Morocco and Portugal, from \$3,195 per person plus \$999 airfare.

The air deal is offered through Qatar Airways and is valid for departures from SYD, MEL, ADL and PER between 10 Oct and 10 Dec, and from 10 Jan to 31 Mar. The fare is on sale until 23 Aug.

## Fiji arrivals increase

**FIJI'S** visitor levels increased 6% in the 12 months to 30 Jun, with 815,977 international arrivals recorded over the year.

Statistics released by the Fijian Government show Australian arrivals dipped slightly from 363,259 in 2015/16 to 361,800 in 2016/17, a decline of less than one percent.

Australia remained the country's largest source of visitors, but second-placed New Zealand showed stronger growth of 16.5% to 172,852 visitors last financial year, while the US increased 11.5% to 75,388.

In the month of Jun, Australian arrivals increased 0.1% over the same month last year to 32,833.

## Breakaway & IATA

**BREAKAWAY** Travelclub has partnered with IATA to offer its deals to cardholders.

Industry rates for airfares, cruises and insurance are now available through the IATA AgentExperience website to IATA/ IATAN ID cardholders.

Breakaway gm Tony Wilson said the offers would complement IATA's existing deals - **CLICK HERE**.

## Watermark reps

**WATERMARK** Hotel & Spa Gold Coast and Watermark Hotel Brisbane have appointed Elite Representation Asia to expand their business in the MICE sector, targeting markets across Australia and New Zealand.



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## Norfolk Island Sale

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## Oh la la, Crazy Horse Paris in Aus!



**AS THE** countdown continues to the 2018 Rendez-vous en France in Paris, Atout France Australia director Patrick Benhamou says he is thrilled to have the legendary cabaret Crazy Horse Paris touring Australia.

The iconic burlesque show, established 65 years ago and seen by 15 million people, opened in Melbourne this week and will also travel to Perth, Sydney and Canberra.

Benhamou (**pictured**), who worked for 15 years with All Star Productions to secure the show for Australia, was amongst the local stars and celebrities for the first night at The Palms at Melbourne's Crown Casino.

## ADL ride sharing

**ADELAIDE** Airport now allows ride-sharing services such as UberX to collect passengers departing the facility.

To cater for the change, a new ride-sharing pick-up facility will be built close to the terminal.

A service fee of \$2 will apply to Uber trips to-and-from ADL.

Currently, taxi drivers in the SA capital are refusing to pick up pax from the airport today in a show of protest against the move, with the Taxi Council of SA saying it is concerned about the accreditation of drivers.

Uber has responded by ditching pick-ups from ADL indefinitely due to security concerns.

Exclusive to **Travel Daily**, readers can win two tickets to the opening night of Crazy Horse Paris at the State Theatre, Sydney on 27 Sep.

To enter, write in 20 words or less what you love about Paris and email your entry to [patrick.benhamou@atout-france.fr](mailto:patrick.benhamou@atout-france.fr).

**MEANWHILE**, Travel Mart Rendez-vous en France has been confirmed to be held in Paris on 27 and 28 Mar next year.

## SmartGate UAE

**SMARTGATE** service in airports across Australia will now be extended to passport holders of the United Arab Emirates.

The gates can be used by those who hold an ordinary UAE passport and are aged over 16.

More than 15 countries from around the world currently use the SmartGate service in Australia.

## Events Centre funds

**THE** Events Centre at Caloundra on the Sunshine Coast is set for a \$6 million redevelopment under a partnership between the Sunshine Coast Council and the Federal Government.

The centre's revamp will include its main entrance, foyer, box office, acoustic upgrades & more.

Sunshine Coast Mayor Mark Jamieson said the refurbishment will "ensure the venue continues to offer a premium level of service".

## AUGUST SUPER SAVINGS

# Bangkok

RETURN ECONOMY CLASS FROM **\$627\***

\*Inclusive of taxes. Travel periods & conditions apply.

## QF/LY application

**QANTAS** has applied to the Int'l Air Services Commission seeking permission to permit EL AL to codeshare on its flights on the Hong Kong, Thailand and South Africa routes, effective 04 Sep.

QF said it wanted to vary the determinations on each route for their respective durations.

The move follows a new Air Services Agreement that was inked between Australia and Israel earlier this year (**TD** 24 Feb).

**MEANWHILE**, the IASC has given Virgin Australia the nod for its multiple renewals and variations on routes to Fiji, New Zealand, Vanuatu and the USA.

Among the approvals were VA's request for 300 seats to Italy for a five-year term through codeshare partners Etihad Airways and Singapore Airlines; and 880 seats on the Samoa route, also for a five-year term, with capacity to be fully utilised by 31 Dec 2017.



## Window Seat

**IN CASE** you were sleeping under a bus yesterday, you may have missed the fact it was National S'mores Day.

To get the **Travel Daily** team in the spirit, Visit California sent us everything we needed to make some good ole American food.

California has a rich history with S'mores and set a record for the most people making them at one time of 423.



## Groups Consultants

**QBT** A member of the Helloworld Travel Group



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**QBT** Business travel made simple

## Amex Rewards

**AMERICAN** Express cardholders can use Membership Rewards points on a range of experiences such as culinary tours, concert tickets and sporting events for a limited time.

Available until 28 Sep, the US-based rewards include a private helicopter tour of the Hudson Valley in New York, a night time sailing on the Chicago River and a wine tour in Napa, California.

Other options include tickets to Broadway performances.

For more details, **CLICK HERE**.

## Emporium on point

A **NEW** 142-suite luxury hotel is slated to open on Brisbane's South Bank in early 2018.

The boutique Emporium Hotel Southpoint will be Emporium Hotel's new flagship property, and would offer a restaurant, rooftop bar and an infinity edge pool with views over South Bank, the river, Story Bridge and beyond.

## UA adds Paine too

**UNITED** Airlines has followed in the footsteps of Alaska Airlines (AS), announcing it will commence services from Paine Field in Washington state next year.

UA will introduce six daily flights from Paine Field Airport to its hubs in Denver and San Francisco beginning in the northern autumn.

Located 37km from Seattle's CBD, PAE is the hub of aircraft manufacturer Boeing's production facilities, and is an alternate facility to the busy Seattle-Tacoma Int'l Airport.

AS revealed it was adding PAE to its network in 2018 back in May.

## TA South Korea role

**TOURISM** Australia is recruiting for a country manager in South Korea, with the position based in Jongro-gu, Seoul.

Further, TA has announced the appointment of Simon Gidman as its new business events manager for the UK and Europe market.

Travelling for sports events can be a lucrative bookings for agents. Find out in the August issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**

## DC comes to Melbourne



**EXCITE** Holidays marked its current focus on Washington DC (**TD** 01 Aug) re with an exclusive event for travel agents held recently in Melbourne at The Bowery Locksmith in Richmond.

Forty agents attended, sampling an authentic underground Jazz & Blues evening which in true DC-style, included a welcome cocktail.

Guests were entertained by a guitar & saxophonist duo and

dined on American-canapes and sipped Espresso Martinis.

Destination DC's Penny Brand provided agents with an update on all the latest happenings in the US capital, along with tips and tricks on how to best sell DC.

Some of the attendees are **pictured** above, from left, are Carol Evans and Maggie Lirova from Bay Travel & Cruise and Patricia Ricciuti, Excite Holidays.

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To apply email your confidential CV with Cover Letter to **jobs@traveldaily.com.au** before 18/08/17.



Friday 11th August 2017

## Silversea set for expedition growth

**THE** imminent debut of the refurbished *Silver Cloud* will significantly expand Silversea Cruises' expedition offering, with the new ship showcased by Conrad Combrink, Silversea's head of planning and strategic development, at a Sydney event yesterday.

Combrink, who is pictured with



Silversea managing director Asia-Pacific, Amber Wilson, said the *Cloud* makeover would see the ship's hull strengthened to give it a full ice rating.

And while that's a major undertaking in itself, the luxury vessel will also undergo a full makeover of its on-board accommodations and public areas, Combrink confirmed.

"It is a top-to-bottom, front-to-back transformation," he said, with major technical upgrades to plumbing, air conditioning and other systems over a three month dry dock period.

Once the work is complete in Nov, *Silver Cloud* will carry a maximum of 248 passengers - or just 200 in polar regions, along with 22 expedition staff.

The ship's existing complement of Silver Suites will expand to 12, along with the creation of new Medallion Suites, while other additions will include a photo studio, "mud room" and fitness centre - replacing the casino and internet cafe which is no longer needed since the ship will be fully equipped with wi-fi.

Sea kayaks and zodiacs will be offered - but along with the adventure there would also be plenty of comforts including five on-board restaurants.

Combrink said Silversea's expedition fleet will cover 587 destinations in 2018 - massive growth in the operations which launched just over a decade ago.



This week, Travel Daily and Sonoma County are giving travel agents the chance to win a \$50 Williams-Sonoma e-gift card.

With more than 425 wineries, miles of rugged Pacific coastline, towering redwood forests, and its close proximity to San

Francisco's Golden Gate Bridge, Sonoma Wine Country is a dream holiday spot, representing the best of Northern California — premium wine, farm-to-table dining, unique resorts and spas, and over 50 state and regional parks.

Sonoma County is easily accessible from San Francisco, located just 45 minutes north of the Golden Gate Bridge.

Visit [www.sonomacounty.com](http://www.sonomacounty.com).

To win, be the first agent to send the correct answer to the following question to

[sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

Cornerstone Sonoma showcases which three wine tasting rooms? NEED A HINT? CLICK HERE.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

A new **Stay & Explore the Hidden Gems of the Yarra Valley** package has been released by Balgownie Estate Vineyard Resort & Spa. Along with a night's accom, the package includes a visit to TarraWarra Museum, 4 Pillars Gin Distillery, lunch at Balgownie Estate, wine-tasting at Maddens Rise Winery, cheese-tasting at Yarra Valley Dairy and further sampling at Yilleena Park. The deal is priced from \$535 per night. Call (03) 9730 0700.

**White Cliffs Underground Motel** has cut prices for a two-night stay by 11% (now priced from \$291 per couple, including continental breakfast daily) for bookings made by 30 Sep. Call 1300 688 225.

Score a free night's accommodation and a free five-day lift pass when booking an exclusive seven-night package at Appi Grand & Tower Hotel in Appi through [SkiJapan.com](http://SkiJapan.com). The deal includes daily breakfast & return Airport Rail pass transfers. Prices start from \$985ppts, valid for travel between 25 Feb-24 Mar when booked by 30 Nov. Phone 1300 137 411.

**Metro Advance Apartments & Hotels** is offering up to 15% off standard rates during the low season (Oct to Feb) - call 1800 004 321.

### AW pachy project

**ADVENTURE** World is gearing up for an action packed World Elephant Day tomorrow by putting out a string of tips for travellers to have a rewarding experience with the mammal.

In partnership with TreadRight Foundation and Wildlife SOS the group is wanting tourists to avoid badly treated elephants who are held in captivity.

The trio said to avoid riding, painting or watching elephants perform if they have scars, wounds and have poor shelters.

### Tank adopts Duetto

**SYDNEY'S** Tank Stream Hotel will become the first hotel in Australia to use Duetto's Revenue Strategy applications.

GameChanger and ScoreBoard programs offer hotels like rate optimisation, which will allow Tank Stream to yield room prices, and sources data to measure demand and guest's price outlook.

### Guam calls for calm

**TOURISTS** to Guam have been urged to 'relax and enjoy paradise' by Guam homeland security adviser George Charfauros in the wake of threats by North Korea.

He said there was a "0.000001 percent chance of a North Korean missile hitting Guam".

The comments come after a TV address by Guam Governor Eddie Calvo who said there was no threat to the island.

### Accor Seoul Dragon

**ACCORHOTELS** will open a whopping 1,700 key, four-brand 'lifestyle hotel-plex' called Seoul Dragon City on 01 Oct.

Comprising three towers, 11 restaurants/bars and an elevated sky bridge linking two towers, the project includes the 202-room Grand Mercure Ambassador Seoul Yongsan, 286-room Novotel Suites Ambassador, 621-room Novotel Ambassador Seoul Yongsan and 591-room ibis Styles Ambassador Seoul Yongsan.

### Azamara goes loco

**AZAMARA** Club Cruises will team up with Venice-Simplon Orient-Express train to offer more opportunities for travellers to extend their holidays.

Travelling on the iconic 1920s train between London and Venice, guests will be able to relive the golden era of rail travel, Azamara says.

Packages for the Orient Express can be pre-cruise from London or post-cruise from Venice.

### AquaTrek by Night

**ATLANTIS** resort in Dubai has announced AquaTrek by Night, which will allow divers to descend in the lagoon for an opportunity to walk with 220 species and 65,000 marine animals.

The resort will offer two night walks per night with a max group size of four people, with the tour lasting for 30 minutes.

Prices start from AED650.

## CORPORATE UPDATE

### HWBT takes off from QF Campus



**THIRTY** sales and client managers from Helloworld Business Travel (HWBT) agents around Sydney converged on the Qantas Campus at Mascot last week for a market awareness and benchmarking day.

The gathering involved discussions around key areas of the market affecting the group's businesses, covering areas like positioning approaches, technology solutions, client retention and request-for-proposal strategies.

Participants also shared their understanding of the corporate market and looked at 2018 industry forecasts, while Qantas representatives were on hand to provide a session on the Qantas Business Rewards program.

"The feedback from all the participants has been nothing less than incredible," said Helloworld

Travel head of corporate, associate and affiliate networks David Padman.

HWBT will now integrate similar sessions into its existing quarterly member forums.

Strategy days are also scheduled for Melbourne and Perth in coming weeks.

### New security chief

**THE** Global Business Travel Association (GBTA) has welcomed the appointment of former coast guard vice admiral David Pekoske to head the US Transport Security Administration (TSA).

Pekoske was sworn in yesterday and takes responsibility for airport security at a time of heightened concern over US screening procedures.

GBTA said it would continue to work with the TSA to ensure safe and efficient business travel.

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.

### OAG ON-TIME PERFORMANCE RATING 2017



on time %

rating

86.1%

★★★★★

83.3%

★★★★★

81.4%

★★★★★

78.9%

★

73.8%

-

ADL	84.2%	★★★★
AKL	80.9%	★★★★
BNE	85.3%	★★★★★
CBR	84.6%	★★★★★
CHC	83.3%	★★★★★
CNS	85.9%	★★★★★
DUD	80.1%	★★★★
MEL	78.4%	★★★
NAD	79.6%	★★★
OOL	79.0%	★★★
PER	84.6%	★★★★★
SYD	80.3%	★★★★★
WLG	81.3%	★★★★★
ZQN	83.7%	★★★★★



Source: OAG

**OAG** has introduced a star rating for airlines and airports across the globe, providing rankings for their on-time performance. In order to achieve a star rating, airlines and airports must achieve a minimum of 75% on-time performance. Today's infographic looks at the ratings of the major airports and international carriers in our region. Of the airlines flying internationally, Jetstar was the only one to not receive a star. Of the airports, Melbourne, Nadi and the Gold Coast all fell below 80% and carry only a single star. Cairns came out on top, followed by Brisbane, Perth, Canberra and Adelaide, all above 84% and with three stars. No airline or airport in the region received a four or five star rating.

## Amex GBT Healthcare service

**AMERICAN** Express Global Business Travel (GBT) has created a dedicated service desk for health care professionals, providing specialised support for travelling doctors and other medical professionals.

The Health Care Professional (HCP) Service Desk will cater to the specific needs of travelling medical staff and has already proved popular with pharmaceutical customers since it was launched in the sector earlier this year, Amex says.

In particular, it will provide services to various doctors and medical specialists who travel under the arrangements of pharmaceutical companies.

Though not employed by the pharmaceutical companies, they

often act as consultants or attend international conferences and forums for updates on drugs, products and medical services.

The HCP Service Desk will provide a dedicated travel consultant for each company, the ability to serve travellers directly rather than through pharmaceutical company representatives, and split payments that allow expenses to be covered personally.

"HCPs and pharmaceutical companies are subject to strict regulations when travelling for conferences and work, and GBT is able to support by providing a travel service which meets the exacting requirements for this industry," said GBT gm Australia and New Zealand Jo Sully.

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Friday 11th August 2017

## White Night 2018

**THE** Victorian Government has announced plans to bring White Night back to Melbourne and Ballarat next year.

Over 600,000 people attended the 2017 event in Melbourne and 40,000 in Ballarat.

The event features music, dance and light shows and is open from 7pm to 7am.

White Night Melbourne will take place on 17 Feb, before returning to Ballarat on 17 Mar.

## Digi key deployment

**HILTON** announced Digital Key will be available at 362,000 rooms across 2,000 hotels worldwide by the end of the year.

This includes Hampton Inn & Suites Washington DC Navy Yard which was the latest property to receive the technology.

The hotel chain also said every new Hilton property that opens will have the technology.

Guests will be able to open their door with the Hilton Honors app, which has recorded over three million room key downloads.

## SA regional funds

**THE** South Australian Government has announced \$404,000 in regional events funding over the next 12 months.

Eight events will receive funding for the first time and 23 festivals have multi-year agreements.

The funding is designed to capitalise on the \$6.3b economic benefit tourism brings to SA.

Events receiving funding include the Kangaroo Island Marathon, Coober Pedy Opal Festival, Oysterfest and more.

## Rocky wildfires

**SERVICES** on the iconic Rocky Mountaineer in Canada have been disrupted by a string of wildfires in the Cariboo region of British Columbia in the country's west.

Trains between Rainforest to Gold Rush on the Vancouver-Jasper route have been affected, with guests travelling to their destination via bus and train.

BC officials are considering closing a vast amount of Crown land in the area on Fri, with dangerous conditions forecast.

**CLICK HERE** for more info.

## Such a fun New Caledonia night



**NEW** Caledonia Travel Connection teamed up with New Caledonia Tourism and Aircalin this week to host a private movie screening of *In Bed with Victoria* for Sydney-based agents.

The event was held at Palace Verona Paddington to celebrate New Caledonia and the Alliance Francaise French Film Festival.

**Pictured** at a pre-movie event

are Kathy Kotzias, Out and About Travel; Evelyn Cassar, Travelcall and Matthew Bonny (guest).

## W Bellevue opens

**W HOTELS** has unveiled its first new build hotel in North America in seven years with the 220 room W Bellevue opening in Bellevue, Washington State.

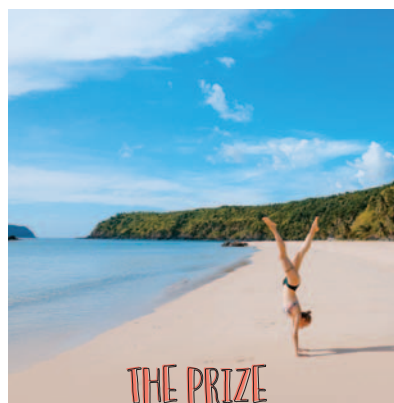


## AFTA TRAVEL PAGES HAS A NEW HOME

**CLICK HERE** to request a media kit or call 1300 799 220.



Travel Daily  
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## THE PRIZE

This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines.

The prize for two people includes:

Return economy class tickets from Sydney to Manila flying with Philippine Airlines

Two nights accommodation at The Peninsula Manila

Three nights accommodation at Henann Regency Resort and Spa Boracay



## WIN A TRIP TO THE PHILIPPINES

## TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to [pal@traveldaily.com.au](mailto:pal@traveldaily.com.au)

And remember, you don't have to have been to the Philippines yet, just be creative!



IT'S MORE FUN IN THE PHILIPPINES

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CRUISE WEEKLY

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### **Cruise Consultant**

**Sydney, Up to \$55k + Super + Bonus, Ref: 11675J2**

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on  
(02) 9119 8744 or click [APPLY](#) now.

### **Luxury Cruise Reservations Consultant**

**Sydney, \$45k + Super + Bonus, Ref: 2936PE3**

Become a Cruise Reservations Consultant for this leading luxury brand, this is a non-sales role quoting and booking amazing cruise itineraries for travel agents Australia wide, What makes this role special is that there is a team bonus paid monthly for hitting targets, not many reservations roles offer this not to mention 1 free cruise every year! This rare opportunity won't last & I am looking for someone with a strong knowledge & passion for cruise. If this sounds like you please apply today.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### **Travel and Groups Consultant**

**Gold Coast, \$50k-\$55k, Ref: 2990CNA**

An excellent opportunity has opened in Gold Coast for a group consultant with a high end Leisure travel company. Here is a great salary on offer and you will be rewarded for hard work. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel and groups and have exposure to high end Leisure & be able to work in a team environment. It is a Monday – Friday role at a great location in Gold Coast.

For more information please call Chandini on  
(07) 3123 6107 or click [APPLY](#) now.

### **BDM – Online Travel**

**Melbourne, \$60k + Super + Bonus, Ref: 2885HC1**

Rare Sales Development Manager opportunity for a fantastic and well respected online travel company! Do you have sound Sales experience, a proven sales record and a passion for bringing on new business? This Online Travel Agency is looking for an experienced Sales Development Manager to assist with their ongoing success across the retail travel market. This is full time sales driven role - you will receive a fantastic salary package plus Superannuation & company allowance package.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

### **Wholesale Travel Support Consultant**

**Sydney, Circa \$45k + Super, Ref: 2984SO1**

You will answer questions that introduce travellers to the amazing complexity of the culture and environment of South Asia. You will be receiving incoming calls and discussing the details of their dream holidays. Based in vibrant CBD offices. A fast growing and national award winning wholesale destinations management company are recruiting for a support consultant to join their busy office. You will be organising itineraries and quotes for customers which the sales team have secured.

For more information please call Sasha on  
(02) 9119 8744 or click [APPLY](#) now.

### **Travel Administration Assistant – Temp Role**

**Sydney, \$24 per hour inclusive of Super, Ref: 3000RM1**

Are you an experienced administrator in Word and Excel who can hit the ground running for 37.5 hours pw. This leading Sporting and Events Management company based in North Sydney needs your help for 3 months starting ASAP. This role will be responsible for coordinating and booking logistics for standard event packages as well as coordinating group logistics and other adhoc bookings and duties. You must have administration experience and travel experience will be a huge plus for you.

For more information please call Ruth on  
(02) 9119 8744 or click [APPLY](#) now.

### **Marketing & Communication Specialist (Contract)**

**Gold Coast, \$NEG D.O.E, Ref: 2979SZ1**

A rare opportunity for an experienced Marketing specialist to be apart of an integral position within a globally recognised business. My clients are looking for hands on marketing and communications specialist to implement the functions required for success in the Australian market. We require someone with fantastic communication skills to deal with CEO's, Senior Management, Shareholders in Australia and overseas including experience using Exact Tool & Photoshop (or similar to) products.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### **Sports & Corporate Travel Consultant**

**Melbourne, \$60-\$85k, Ref: 6969HC1**

Our client is looking for someone with a strong groups and events background. The successful candidate for this role would benefit from having a background in sporting groups and or corporate groups. If you have the passion required to maintain and grow high profile accounts then this is the role for you. This role is a great stepping stone to further your career within the industry, especially in the events space. If you feel you have what it takes for this amazing role, please apply.

For more information please call Daniel on  
(03) 9988 0616 or click [APPLY](#) now.



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