

### Today's issue of TD

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- Travel Trade Recruitment
- Bench product profile page

### Event profit down

**EVENT** Hospitality & Entertainment, the owner of Thredbo Alpine Resort, Rydges Hotels and the Event Cinemas chain, has reported a \$110m after tax profit for the year to 30 Jun, down 14.9% on 2015/16.

Thredbo Alpine Resort was a standout performer, with a normalised profit before interest and income tax of \$18.2 million, up 21.2% reflecting an "outstanding result from the 2016 snow season".

The group's hotels & resorts division made \$52.7 million, up 2.2%, with the first half impacted by developments at its new Queenstown property as well as the QT Museum in Wellington.

Second half hospitality profits amounted to \$28.2m, up 25%.

### AAX Australia reijg?

**AIRASIA** X today said it plans to "re-strategise its position in Australia" in the second half of 2017, to focus on "opportunities available from North Asia".

Australia remains the LCCs top revenue contributor for its Malaysia operation, but China is "fast catching up", said AAX Grp ceo Datuk Kamarudin Meranun.

## Qantas transformation tick

**THE** \$1.4 billion underlying profit for 2016/17 reported by Qantas this morning (**TD** breaking news) has been underpinned by the three year Qantas Transformation program, which has delivered savings of more than \$2.1 billion to the company.

CEO Alan Joyce said the carrier had "tackled some difficult structural issues, become a lot more efficient and kept improving customer service."

"Today's announcements show this plan has well and truly paid off," he said.

The company declared a 7c per share dividend, while Qantas non-executive staff will also share in the result to the tune of a \$2,500 bonus each.

### Macao cleans up

**THE** Macao Govt Tourist Office (MGTO) says it is looking into the impact of Typhoon Hato (**TD** Wed), which has devastated the city

With wind gusts of up to 240km/h it was the most severe storm to hit Macao in over 50 years, with six people killed.

MGTO is continuing to operate its tourist information counters as usual, and has approached hotel properties for further information regarding their status, including water and power supply situation.

Prospective travellers to Macao are being advised to contact hotels before departure for the latest information.

All parts of the business were profitable, with Qantas Domestic reporting a record underlying EBIT of \$645m, up \$67 million as the business market improved in the second half of the year.

The underlying earnings for Qantas International were \$327m - down \$185 million, due to a 6.5% reduction in unit revenue as a result of strong capacity growth by competitors.

The Jetstar Group's underlying earnings of \$417m were down \$35m, but "still the second highest in its history" and Qantas Loyalty saw yet another record result with earnings of \$369 million, up \$23 million as the core Frequent Flyer program boosted membership to 11.8 million and more Woolworths customers switched rewards to QF points.

Qantas also flagged plans for ultra long-haul flights once aircraft technology improves, an accelerated rollout of in-flight wi-fi, new A380 cabins and an updated Melbourne lounge - see **page four** for details.

### Bench adds Malawi

**BENCH** Africa's new 2018 brochure is being showcased in a special product page as part of today's **Travel Daily** issue.

The new program features South Africa, Botswana and Namibia as well as for the first time adding touring in Malawi.

For details see the **last page**.

## Travel Daily

on location in  
**Cruise360**

Today's issue of **TD** is coming to you courtesy of **CLIA Australasia** at its **Cruise360 Conference in Sydney**.

**CRUISE** Lines International Association (CLIA) Australasia's fourth conference is in full swing at the Hyatt Regency Sydney.

This year's event has a new format, packing in addresses from global industry leaders, panel discussions, specialist break out sessions, a trade show and plenty of networking.

International speakers in town for the conference include Larry Pimentel, president and ceo Azamara Club Cruises & Roberto Martinoli, chief executive officer, Silversea Cruises.

Terry Thornton, svp commercial port operational and Carnival international will present the keynote on "A Peek into the Future of the Guest Experience."

Phil Hoffmann will host one of the breakouts, covering how to differentiate an agency and leverage loyal clients, along with Peter Kollar, who will explore the changing landscape of river cruising.

Select attendees also have the option this year to check out P&O Cruises' new ship, *Pacific Explorer* on Sat, followed by an optional famil trip.

More on **page two** and **three**.

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## QF retimes SFO

**QANTAS** is retiming flights on the Sydney-San Francisco route, with the outbound service to depart at 1755 instead of early afternoon, from 29 Oct.

Timing for the return leg to Sydney remains unchanged.

The change, already reflected on the Qantas website, means QF's Boeing 747-400 used on the route will be on the ground for several hours less in SFO.

A Qantas spokesperson told **TD** the retiming of SYD-SFO, running through until 24 Mar was due to "operational requirements".

"Impacted customers are being reaccommodated onto the retimed flights and have the option to change their flight," the spokesperson said.

**MEANWHILE**, Qantas confirmed today it has retired another of its Boeing 747-400s last month.

Another jumbo will exit its fleet around mid-2018, leaving Qantas with just six 747-400ERs in its stable, which are expected to remain in operation until the early 2020s.

## Mammoth exhibit

**SYDNEY'S** Australian Museum has secured the world's only intact & preserved woolly mammoth as part of its Mammoths - Giants of the Ice Age exhibit from 18 Nov.

NSW Minister for Tourism and Major Events Adam Marshall said the touring exhibition is expected to lure more than 9,000 overnight visitors to Sydney, generating \$3.7 million in visitor spend.

## Golden age at Cruise360

**AUSTRALIA'S** cruise industry leaders have turned out in record numbers today for the Cruise360 conference in Sydney, hosted by Cruise Lines International Association (CLIA) Australasia.

Business broadcaster Ross Greenwood opened the show with an upbeat reflection on the Australasian cruise sector, noting that the booming industry had defied a turnaround in other parts of the Australian economy.

"Let me tell you, retail is doing it tough right now," he said.

"People's pockets are tighter than they've ever been but people are still finding money to spend on a cruise and that really is fantastic.

"We have 5.4% market penetration in Australia - if you walk out into the street and look around, one in 20 people took a cruise last year."

CLIA Australasia md Joel Katz said the event had more than doubled in size since it started four years ago, which he said was a reflection of the growth achieved in this region.

"This year the program features the largest ever line up of international and local cruise line executives, agency leaders and agents sharing valuable insights and tools to help cruise agents grow their business," Katz said.

"With Cruise360 sold out and a waiting list of delegates wanting to attend, we are already starting to plan the 2018 Cruise360 to be able to accommodate the strong demand," he said.

In a video welcome, CLIA's global chair and coo of Carnival Corporation Arnold Donald said Australia was at the forefront in a "golden age" for world cruising.

"Your part of the world is such a dynamic part of the cruise industry in its own right with 1.3 million Australians cruising last year, continuing a 12-year run of double digit increases," he said.

"CLIA recently announced the cruise industry will carry 23.5m passengers worldwide this year. "Whether its Australasia or elsewhere in the world, there has never been a better time to be in the cruise industry - this is truly the golden age of cruising."

## Disney winner

**FLIGHT** Centre Browns Plains' Belinda Harding has been named as the second of 10 agents in Australia and NZ who is heading off to Walt Disney World Resort on a Mickey's Not-So-Scary Halloween Mega-Fam.

The incentive runs until 24 Sep - **CLICK HERE** for more details.

## APT deals deadline

**APT** is reminding travel agents that its 2018 Europe Superdeals will be wound up on 31 Aug.

Deals include fly free and solo traveller offers on APT's range of Europe land and cruise itineraries.

Promos include a \$2,995 Qatar Airways' Business class fare.

## Canada eTA scams

**AUSTRALIANS** visiting Canada are reportedly being ripped off by scam websites when applying for an electronic Travel Authorisation (eTA).

Applications through the official site, <http://canada.ca/eta> only cost CA\$7 however some shifty websites are charging travellers up to \$122 for the application.

The Consulate General of Canada is urging Aussies to register their eTA through the official site, which provides faster service upon arrival at the border.

## Beachcomber prize

**JOURNEYS** Africa has awarded Isabelle Cilia from Flight Centre Southland as the winner of its recent incentive for most sales to a Beachcomber Resort in Mauritius, scoring a 6-nt holiday.

## Indochina charter

**EVERGREEN** Cruises & Tours (ECT) has added a new Mekong River charter of the *Mekong Navigator* to its 2018 program due to "popular demand".

Departing on 02 Sep, the eight-day Magnificent Mekong Cruise sails from Siem Reap to Ho Chi Minh City and is priced from \$2,445 per person twin share.

Three cruise & land tours have also been added incorporating the *Mekong Navigator* - the 12-day Mekong Discover Cruise, 16-day Highlights of Vietnam & Cambodia and Mekong Cruise and 19-day Vietnam & Cambodia Explorer and Mekong Cruise.





## Cruise360 in full swing



**THE** cruise industry is out in force today for CLIA Australasia's Cruise360 conference.

This year's event is the largest to date, attracting 570 delegates, including 57 from New Zealand

## Samoa Air schedule

**POLYNESIAN** Airlines yesterday unveiled the planned schedule of operation for its international start-up Samoa Airways, preparing to debut on 14 Nov.

Flights between Apia & Sydney will operate twice weekly on Tue and Sat, departing APW at 1705 & touching down in SYD at 2040.

The return service will push back at 2140, landing back in Apia at 0615 the next day.

OL will also offer six weekly return flights to Auckland utilising two-class Boeing 737-800s.

and with a wait list of 30.

**Pictured** above are: Terry Thornton, svp commercial port operations and international, Carnival Cruise Line; Roberto Martinoli, ceo Silversea Cruises; Sarina Bratton, chairman Asia-Pacific, Ponant; Sture Myrmell, president, P&O Cruises Australia; Jennifer Vandekreeke, vp and gm Australia, Carnival Cruise Lines.

## Ramada VetroBlu

**WYNDHAM** Hotel Group has bolstered its presence in Western Australia with the opening of a fourth Ramada property, 20mins from Perth CBD.

Ramada VetroBlu Scarborough Beach is located inside 100m from the Scarborough promenade & beach and features 75-keys in a mix of studio, one-, two- and three-bedroom apartments.

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## STB Passion push

**SINGAPORE** Tourism Board has partnered with the Singapore Economic Development Board for the first ever unified brand called 'Passion Made Possible'.

The initiative sets out to position Singapore internationally for tourism & business purposes to better compete globally.

"The unified brand aims to communicate the country's value proposition in addressing the needs of travellers & companies, and help Singapore stand out on the international stage," STB said.

The catchcry of Passion Made Possible is derived from strongly associated themes that STB says best describe the Singapore spirit based on feedback from 10 key markets (including Australia), 'passion' and 'possibilities'.

The new branding will be rolled out through consumer, trade and industry marketing campaigns over coming months.

View a clip on the brand [HERE](#).

## \$164m for Webjet

**WEBJET** Limited yesterday announced it had successfully completed the retail component of its 1 for 6 "accelerated non-renounceable entitlement offer".

The retail offer raised about \$71 million towards the previously announced \$330m acquisition of European bedbank JacTravel (**TD** 03 Aug), with the company saying it had received strong support from shareholders.

About 1.4 million new shares were not taken up under the retail offer and will be allocated to institutional investors who were sub-underwriters.

The overall \$164 million capital raising is now complete, with chairman Roger Sharp saying the Webjet management team is now "hard at work realising the opportunities the JacTravel acquisition presents".

The new shares will begin trading on the ASX on Thu 31 Aug, the same day Webjet is due to release its annual results.

## X factor for Canada

**CANADIAN** Immigration Minister Ahmed Hussen has announced the country will work to implement an "X" gender designation in Canadian passports, as an "important step towards advancing equality for all Canadians regardless of gender identity or expression".



## Window Seat

**THE** French tourist board in Australia is pulling out the rugby big guns in a bid to attract the 2023 World Cup competition, with France up against South Africa and Ireland.

At an event in Sydney this week Atout France's inimitable leader Patrick Benhamou hosted a band of "rugby friends of France" including legendary "no 5" John Eales and George Gregan, the most capped Wallaby of all time (**pictured**), to send an unmistakable message to the 38 voters who will select the venue for the tournament - five of whom are from the Australia & Oceania region.

Benhamou used the rugby muscle to stress that the existing infrastructure, previous experience and "the touristic lure of our country...will be fantastic assets for selection".

He noted that more than 10,000 Australian fans attended the previous World Cup in France a decade ago.



Friday 25th August 2017

## QF seeks ULH jets

**QANTAS** has set Airbus & Boeing the challenge to design an ultra long-haul (ULH) aircraft capable of flying Sydney-London, Melbourne-New York & Brisbane-Paris non-stop with a full payload of passengers by 2022.

QF Group ceo Alan Joyce said travel time to London would be reduced by four hours and to New York by three hours.

Airbus has already tweeted back this morning that it looked forward to showing Qantas what its state-of-the-art Airbus A350 XWB can do.

## MEL dom upgrade

**THE** domestic Qantas Club and Business lounges in Melbourne will be refurbished over the next 12 months.

Both facilities will remain open during works, and once completed they will have a higher capacity.

## QF wi-fi fast install

**THE** rollout of wi-fi on Qantas' domestic network (**TD** 05 Jul) is expected to be accelerated from Sep, the carrier confirmed today.

QF will expand the roll out once trials are completed and regulatory approval is given.

Wi-fi will be installed on Airbus A330 and Boeing 737 aircraft.

## QF A380 refresh

**QANTAS** has confirmed plans to refurbish its existing fleet of Airbus A380 aircraft from 2019.

All 12 A380s will have the latest Business suite product seen in the A330's and the upcoming 787s.

A larger Premium Economy cabin will be added, while First and Economy will also be refitted.

On the upper deck, there will be a larger lounge space for First and Business class passengers.

There will be fewer Economy seats and more Premium space.

# Crystal's adventure continues



**YESTERDAY** Crystal Cruises kicked off an upcoming series of roadshows with an exclusive seaplane flight and lunch at Sydney's Cottage Point restaurant on the Hawkesbury River.

The experience is one offered to passengers on Crystal Cruises when the line's ships visit Sydney as part of the Crystal Adventures program - and the company's senior vice president Karen Christensen took the opportunity to provide an update on the company's many-faceted and fast growing portfolio.

Crystal will be firmly in focus in Australia on 17 Feb next year when *Crystal Symphony* and *Crystal Serenity* meet for the first time in Sydney Harbour - with *Symphony* arriving fresh from a massive multi-million dollar makeover.

Christensen told **Travel Daily** the refurbishment will include the creation of new penthouse accommodation, complementing the on-board staterooms and further appealing to the strong multi-generational travel market.

Crystal's all-inclusive offering

also features high-speed wi-fi throughout the ships at no extra cost as well as other thoughtful touches like new release movies.

The cruise ships are just part of the burgeoning Crystal range, with the company also rolling out five European river cruise ships, a luxury yacht, a polar expedition ship and Crystal Aircruises using a custom-designed Boeing 777 which was christened in Las Vegas during Virtuoso Travel Week.

The river cruise product includes on-board speedboats which can be used for private excursions, and the offering features areas such as the Palm Court and Waterside venues which are also available on Crystal's ocean ships.

Meanwhile, the 62-passenger *Crystal Esprit* yacht is currently operating in the West Indies, but will next year cruise the Adriatic on a series of seven-night voyages between Venice and Dubrovnik.

The range will be showcased to travel agents next week in a series of events which mark the first major roadshow since Crystal's Australian office was established in Jan this year.

**Pictured** above at Cottage Point are Crystal's Amber Reid, Karen Christensen and Kim Taylor.

## NZ Samoa boost

**AIR** New Zealand this morning announced a significant expansion of capacity to Samoa, with plans to fly up to six Boeing 787-9 services per week to Apia during the peak season.

The larger *Dreamliner* aircraft will complement Airbus A320s which will continue to operate on some services, with the move representing about a 20% uplift into Samoa year-on-year.

Almost 60,000 people flew to Samoa from New Zealand in the last year, an increase of 6.4%.

## STA exec departure

**CHIEF** commercial officer of STA Travel in the UK, Paul Maine, is leaving the company to become group ceo of Tour Partner Group - the parent company of several brands including Hotels & More, Irish Welcome Tours and Authentic Vacations.

Current Hotels & More md Karin Urban will transition to become a non-executive director of Tour Partner Group.

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Friday 25th August 2017

## Australia rivals the UK



**AUSTRALIA** is set to overtake the UK as Silversea Cruises' second largest source market, the cruise line's ceo Roberto Martinoli told a group of media at an event in Sydney yesterday.

In the country on his first trip down under in the role, Martinoli highlighted Australia is "an extremely important market" for the cruise line.

"We see that Australians love cruising, they are the deepest intake market in the world and so we are delighted and we are trying to push this even further."

At the event Silversea detailed a new three-year partnership with photographer Steve McCurry, who travels with the cruise line and chronicles the Silversea fleet and destinations.

Barbara Muckermann, chief marketing officer confirmed

McCurry will visit Australia as part of his tie-up with the company, with his photography likely to highlight the Kimberley as a potential destination.

Silversea will bring its new ship, *Silver Muse*, to Australia for the 2018/19 season (**CW** 27 Apr), but Muckermann confirmed the line would not be looking at innovations such as submarines or helicopters.

"We are about real experiences, the reality is that the Arctic water is so milky that even with a submarine you won't be able to see much and we are always trying to be very respectful of the environment," she said.

**Pictured** are: Barbara Muckermann, cmo; Leanne Fonagy, marketing manager Asia Pacific; Roberto Martinoli, ceo; & Amber Wilson, md Asia Pacific.

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## Deloitte: domestic holidays on pause

**THERE'S** been a slowing down in the growth rate of Australians holidaying in their own backyard over the past 12 months, a new study has found.

The Deloitte Access Economics' *Tourism & Hotel Market Outlook* report out today found that both domestic holidays and outbound leisure travel has slowed from 4.5% to 3.7% year-on-year for the 12 months to Jun.

"It's not the case that Australians are substituting international holiday destinations for Australian ones. Rather, Australians are travelling less overall," the Deloitte study said.

While growth in the number of domestic trips was less, there was an uptick in average length.

Visitor nights were strong in Queensland, NSW, Victoria and Tasmania, however flat or negative growth was recorded in South Australia, Northern Territory and Western Australia.

Tasmania was Australia's fastest growing stopover destination for overseas travellers.

On the international front, the report determined that visitor arrivals from China have eased further over the first half of 2017, to a growth rate of 9.9% y-o-y.

Inbound markets that improved include India, the USA, Japan, Malaysia, South Korea and Hong Kong, while New Zealand and the UK were down, below their five year averages.

Australia's hotel sector had a modest 1H, with occupancies averaging 68%.

View the full study [HERE](#).

## Marriott Melb nod

**MARRIOTT** Int'l will open its first Australian new-build hotel in 20 years in Docklands, following the Victorian Govt's approval of a mixed-use project (**TD** 24 Apr), it was confirmed this morning.

The project by Capital Alliance will include dual 17-level towers with 200 hotel rooms as well as 110 contemporary residences.

It will be constructed above the District Docklands shopping area.

The hotel will also have a public infinity pool on the rooftop, which will feature a bar and dining facility overlooking the Melbourne skyline.

Work on the newbuild project will begin in mid-2018.

## Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

### Are you managing risk?



With the Reserve Bank of Australia's Credit Card Surcharge regulations taking effect 1 Sept for small-

medium sized merchants, it is timely for your agency to review your credit card payments' handling. From that date, there are increased restrictions on merchant surcharging. Certain approved fees related to credit card processing are permitted, including the cost of insuring against forward delivery risk. (See the [RBA's Q&A page on Card Payments Regulation](#) for further information.)

The AFTA Insolvency Chargeback Scheme (AICS) has been developed to protect agents from the liability of claims against insolvent suppliers. In partnership with AFTA, Tramada has designed a real-time report for clients to easily determine current and future risk. The tramada® AICS report was developed as part of our ongoing commitment to the security and success of our clients. It identifies key elements such as creditor, client, travel dates and monies already paid to the creditor. The tramada AICS report is available now in our standard reporting suite to all Tramada clients at no additional charge.

Another new risk mitigation feature is the tramada® Automation Error and Warning handler: an interactive on-screen icon or email triggers for PNRs that fail to process. This leads to substantial gains in productivity and error handling. Examples include mismatched data such as booking references or an expired credit card that inhibits service fee charging.

**Susan Enners, Country Manager Australia/New Zealand, Tramada – your technology partner**



## Corporates hang out in Hawaii



**ABOVE:** Hawaiian Airlines took this group to the Big Island of Hawaii and Oahu recently, in partnership with Hawaii Tourism, Fairmont Hotels & Resorts and The Leading Hotels of the World. The trip included helicopter tours over some of Hawaii's volcanoes, cocktails at Volcano House overlooking the crater and Zodiac water adventures with views of dolphins and whales.

There was also a hosted dinner at one of Hawaii's premier restaurants, Chef Chai's, and a close-up dolphin experience at the Kahala Hotel & Resort.

**Pictured** enjoying cocktails at Honolulu's iconic Halekulani Hotel are Geoff Pearson, Halekulani Hotel; Danielle Beer, cievvents, Joyce Weir, Hawaiian Airlines; Jo Cranston, Maxims Travel; Craig Adamson, The Leading Hotels of the World; Lisa Deaves of Veritas; Marya Eid of BCD Meetings & Events and Linzi Cavender of American Express Global Meetings & Events.

## Travellers connect

**CARLSON** Wagonlit Travel today released a new 'Connected Traveller' study, showing that corporate travellers take an average of four different types of technology on their trips.

The survey of over 1,900 road warriors found the smartphone was the "one travel tool they can't live without," with over 80% of travellers across the globe relying on their mobile phone to conduct business.

Australian travellers tend to be "travellers of habit and self-reliance," CWT said, with 64% of local respondents relying on their own experience when it comes to planning their future travel.

That was higher than the global average, with travellers in other markets more reliant on hotel and airline websites.

Nearly 90% of the corporates polled said travel helped them build new knowledge and perspective as well as maintain work relationships.

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## Strong year for Flight Centre corporate

**FLIGHT** Centre's corporate TTV across Australia and New Zealand reached \$2.6 billion in 2016/17, with the businesses benefiting from "a strong year of account wins," according to the FLT annual results released yesterday.

There was also a concerted focus on client retention, with the operations growing "top and bottom line results in a relatively subdued trading climate".

In the USA Flight Centre's corporate TTV topped US\$1

billion for the first time.

The year also saw the company significantly boost its presence in Europe through acquisitions, giving it an equity presence in ten countries - the UK, Ireland, Holland, Germany, Sweden, Denmark, Finland, Norway, France and Switzerland.

Flight Centre's long term plan includes gaining further momentum in corporate travel which now accounts for a third of Flight Centre's overall business.

**CAPA**  
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## CAPA Insights

**CAPA** Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.

### Accident & Incident Register - June 2017

#### 394 Aircraft Incidents & Accidents

Airbus 54 [13.7%]	Boeing 69 [17.5%]	Bombardier 15 [3.8%]
Cessna 56 [14.2%]	Embraer 8 [0.2%]	S.A.A.B. 13 [3.3%]

**77.7%**  
INCREASE  
IN ACCIDENTS  
YEAR ON YEAR

**CAPA**  
CENTRE FOR AVIATION

#### 378 Incidents

**8 Serious**  
218 passenger flights  
2 serious

**16 Accidents**  
4 Fatally Injured  
no passenger flights  
involved

- 131 animals struck
- 114 mechanical faults
- 103 pilot / ground crew error
- 24 severe weather / turbulence
- 13 drones within controlled area
- 9 safety issue due to civilians



Source: Australian Transport Safety Board National Aviation Occurrence Database 15 August 2017  
for the month of June 2017

**THE** birds are at it again.

It seems accidents and incidents are on the rise with the ATSB reporting a 77.7% increase in accidents for Jun-2017 compared to the same month in 2016. Once again animals are the leading cause of these issues, amounting to 33.2% of the total for the month.

The CAPA Insights exclusive infographic **above** focusses on Australia's Accident and Incident Register for Jun-2017, sourced from the ATSB National Aviation Occurrence Database.

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Friday 25th August 2017

## Accor into Mudgee

**MUDGEE'S** Parklands Resort and Conference Centre has joined the AccorHotels portfolio.

It will rebrand as the Mercure Mudgee in 2018 following a refurbishment to bring the property in line with other Mercure properties.

Currently the resort has a conference capacity for 1,200 people across five event spaces and features 68 hotel rooms.

The property will join Accor's regional NSW offerings in Orange and Tamworth.

## New UA threads

**UNITED** Airlines will partner with Brooks Brothers, Tracy Reese, and Carhartt to create new uniforms for its 70,000 front line employees.

In addition, the airline also announced that Tumi has been selected as the official luggage provider for its flight attendants.

UA said the partners were selected off the need and wants by the airline's employees.

The new uniforms are still in the design phase and will not debut until 2020.



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Sanctuary Makanyane Safari Lodge** is offering honeymoon packages from ZAR 6,400pp for stays of three nights. The package includes a free spa package for a limited time only. **CLICK HERE** to book.

**Metro Hotel Marlow Sydney Central** has Capitol Theatre Packages from \$140, including breakfast, accommodation and late checkout for the My Fair Ladies show, running until 01 Oct. Call (02) 9281 6999

Book your clients on a 2018 Turkey Adventure at 2017 prices and they will also save 15% off when they book with **Busabout** before 11 Sep. To book, quote PREVIEW18. Call 1300 287 226 for more.

Guests who book any Wellness package for a minimum of five nights at **Amatara Wellness Retreat** will fly free to Phuket from Australia. The offer is valid for travel until 25 Dec. **CLICK HERE** for more info.

An earlybird savings of up to 15% is available for a second traveller on **World Expeditions'** 2018 adventures booked before 31 Aug. More **HERE**.

## Experience Cuba

**PERTH-BASED** Cuba travel specialist Experience Cuba says it is offering clients the closest possible cultural experience one can get on the island nation.

The brainchild of Russian born Ayna Davies who lived in Cuba; the company came about from her desire to share the vibrant culture of her home country.

Packages are designed for an immersive experience and include standard and custom made offerings to suit any budget.

"We aim for our clients to feel like more of a friend of the family, rather than just a client," she said.

Experience Cuba currently lists four small group and five private tours which range in length from seven to 15 nights - more info at [www.experiencecuba.com.au](http://www.experiencecuba.com.au).

## Murray NY cruise

**CAPTAIN** Cook Cruises is holding a special New Year's Eve cruise on the *Murray Princess*.

The three-night sailing will depart on 29 Dec and features a NYE's dinner, festivities and dancing, while incorporating the regular itinerary, which includes a visit to Murray Bridge.

Prices start at \$945ppts

## SLSC to Sunshine

**SURF** Life Saving's premier event 'The Aussies' will return to the Sunshine Coast in 2021.

It will be the fourth time the championship has been held on the Sunshine Coast.

The nine-day carnival returns five years after the 2016 Championships, which attracted over 7,000 competitors.

## Camino writing trip

**UTRACKS** has launched a walking and writing trek along the final stages of the Spanish Camino escorted by author, travel writer and journalist, Stephanie Dale.

The 11-day walk departs 09 Apr and covers the final 110km of the Spanish Camino.

A series of writing workshops will be held along the way.

Prices start from \$2,990ppts.

## Curio Trafalgar St

**THE** Trafalgar St. James is the latest property to join Hilton Worldwide's Curio Collection.

It will be the first Curio Collection by Hilton hotel in the United Kingdom and boasts 131 bedrooms and 15 suites.

There are more than 35 hotels and resorts in the portfolio.



### THE PRIZE

This month Travel Daily together with Philippine Airlines, The Peninsula Manila and Henann Regency Resort and Spa Boracay are giving readers the chance to win an island getaway to the Philippines.

The prize for two people includes:

Return economy class tickets from Sydney to Manila flying with Philippine Airlines

Two nights accommodation at The Peninsula Manila

Three nights accommodation at Henann Regency Resort and Spa Boracay

### WIN A TRIP TO THE PHILIPPINES

### TO WIN

Send us your most creative image, photo, collage, meme or photoshop creation which represents your ideal Philippines island destination experience flying Philippine Airlines **AND** tell us about that experience in 50 words or less.

Send your entries to [pal@traveldaily.com.au](mailto:pal@traveldaily.com.au)

And remember, you don't have to have been to the Philippines yet, just be creative!



IT'S MORE FUN IN THE PHILIPPINES

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CRUISE WEEKLY

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*Working in partnership with the Australian Travel Industry*

## Marketing & Sales Coordinator

Melbourne, Competitive Salary, Ref: 3028HC1

An independent tour company is looking for an experienced Marketing Coordinator to join their team in Melbourne. This is a diverse role that will suit a marketing and sales professional, ideally from the travel industry, that is driven, proactive and not afraid of a varied and challenging position. This is a varied role and requires a marketing professional with great experience. You will be reporting directly to the Marketing Managers. A fantastic salary package is on offer!

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

## Corporate Fares/Ticketing Consultant

Sydney, Up to \$64k + Super DOE, Ref: 2930PE4

Awesome Opportunity for an Airfares Expert to join a leading ultra premium travel company based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

## Cruise Consultant

Sydney, Up to \$55k + Super + Bonus, Ref: 1167SJ2

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on  
(02) 9119 8744 or click [APPLY](#) now.

## Online Travel Consultant

Gold Coast, Weekly Salary Pay, Ref: 1265SZ4

Looking to get out of retail travel and work with inbound calls and email enquiries only? Free flowing quotes coming through on a daily basis so you will never be short of enquiries! Work & life balance including working only a 7.6 hour day with morning and afternoon tea breaks and ½ hour lunch break too! If you have current or recent consulting experience and would like to be apart of this dynamic and growing business with lots of room for career progression, then get in touch today.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

## Travel Team Leader

Adelaide, \$50k + Super, Ref: 3024HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries this is a fantastic career move for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on  
(08) 6365 4313 or click [APPLY](#) now.

## Travel Manager

NSW, Up to \$70k + Super + Commission, Ref: 2977RM2

This is a very rare opportunity for an experienced manager who will be instantly earning an amazing base salary as well as uncapped commission. You will love to inspire and mentor others on a daily basis providing a supportive, fun and productive environment for you and your consultants to thrive. You will take the challenge of building the team to success whilst selling a huge range of fantastic travel products, alongside airfares, to interesting and exotic destinations.

For more information please call Ruth on  
(02) 9119 8744 or click [APPLY](#) now.

## Luxury Travel & Cruise Consultant

Sydney, OTE \$80k + Super, Ref: 3015SO3

A lovely lower North Shore travel agency are looking for an experienced consultant to join their team in a fantastic location and become part of their successful team. You will be an excellent customer service advocate and will earn good incentives from securing happy clients. This office is flourishing and has driven the requirement for an additional consultant, be part of this amazing journey. This rare opportunity has opened up to provide some lucky consultant their dream job.

For more information please call Sasha on  
(02) 9119 8744 or click [APPLY](#) now.

## Multi-Skilled Corporate Consultant

Brisbane, Excellent Salary + Super, Ref: 9098CNA

This will help you towards success as you leverage off the excellent reputation of this company. If you are ready to make a change into a new travel role working for a highly successful agency, you will have access to a diverse client portfolio and be arranging trips for them. You will need to have previously used a GDS system and will have experience of fares and ticketing. Your knowledge of domestic destinations will be exceptional and this supportive office will encourage you to excel.

For more information please call Chandini on  
(07) 3123 6107 or click [APPLY](#) now.



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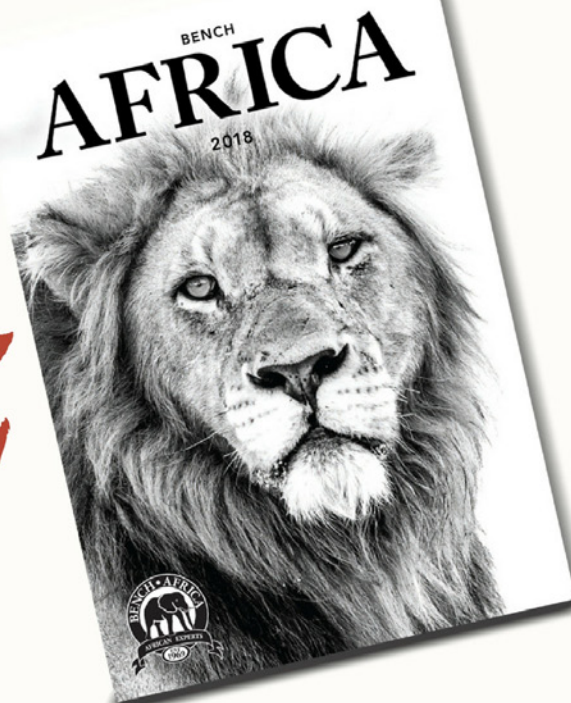




2018 Brochure

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OUT NOW



## Bench Africa 2018 Brochure Out Now

**The experts at Bench Africa are excited to announce the release of their 2018 Africa Brochure.**

**HOT** off the press, the brochure will feature new small group tours in South Africa, Botswana and Namibia and introduces a whole new country into the mix - Malawi.

*"From families to honeymooners, 'budget and basic' to dramatic luxury, group tours to private tailor made itineraries - we have thought of everything to ensure that we find the perfect holiday to suit your customers' needs."* - Bench Africa General Manager, Martin Edwards.

### **WHY BENCH AFRICA? RENOWNED SERVICE**

Established in 1969, Bench Africa is Australia's original and most prominent Africa safari specialist. We have 49 years' experience of providing stylish, unusual and utterly memorable Africa holidays.

### **TAILORED TO YOU**

We take the time to understand your customers' requirements so that we can create their perfect holiday.

### **FIRST-HAND KNOWLEDGE**

Every member of the Bench family has a true passion for Africa and has travelled extensively throughout the continent, with many having lived and worked there.

### **WE BELIEVE IN VALUE**

A combination of our range of tour inclusions, high quality of service and

unrivalled expertise makes our value for money very hard to beat.

### **OUR COMMITMENT TO YOU**

We understand that for your customers this may be their 'once in a lifetime' dream to travel to Africa – we make it our job to ensure that it is everything that they dreamed it could be... and more.

### **ORDER A BROCHURE TODAY**

Click here to order a Bench Africa 2018 brochure today.

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