

## Carnival income up

**CARNIVAL** Corporation has reported a rise in its adjusted net income for the full year 2017, despite facing voyage disruptions due to hurricanes and increased cruise costs during the period.

The company announced a US GAAP net income for the full year 2017 of US\$2.6b, compared to US\$2.8b for the prior year.

"Our full year performance was led by over 4.5% growth in ticket prices while overcoming a variety of headwinds," Carnival Corporation president and ceo Arnold Donald said.

Looking forward, cumulative advance bookings for full year 2018 are ahead of the prior year at higher prices and Carnival expects full year 2018 net revenue yields in constant currency to be up approx 2.5%.

## Creative Cruising sets sail

**CREATIVE** Cruising is now under new ownership, with the company's purchase by the owners of Express Travel Group (**TD** 13 Dec) formally settling late yesterday afternoon.

ETG ceo Tom Manwaring reiterated that it was business as usual for the company post the acquisition, with Creative Cruising continuing to operate with current staff from its existing premises at The Travel Corporation's offices in Sydney.

Manwaring has big plans for the B2B specialist cruise wholesaler,

telling **TD** this morning "we are looking at how we can double the size of the business".

He expects to boost consultant numbers to further improve the existing sub-five minute call centre waiting time, and is reviewing supplier contracts "to see how we can differentiate on product selection and deliver the best cruise packages".

Interestingly, Creative Cruising has also formed an arrangement with key Travel Corporation brands including Insight, Trafalgar and Contiki which will be "heavily promoted" as part of Creative Cruising's range, Manwaring said.

## Air NZ Hi Fly update

**AIR NZ** has issued an agent update on its Hi Fly substitute trans-Tasman services, introduced while its B787-9s undergo maintenance (**TD** 11 Dec).

New bookings for affected flights for travel from 24 Dec will receive a comment at the time of booking in the GDS while a SSR will be generated to existing GDS bookings notifying of the change.

Customers booked to travel on a Hi Fly aircraft have the option to amend their flight or request a refund - **CLICK HERE** for more.

## Ardent sale to help boost theme parks

**DREAMWORLD** operator Ardent Leisure has announced the sale of its bowling and entertainment businesses, saying the deal will help support its theme park division.

The company said today it had entered into a binding agreement to sell the bowling and entertainment assets for \$160 million to The Entertainment and Education Group (TEEG), the owners of the Timezone Group.

Ardent chairman Gary Weiss said the deal relieved the company of the need to further invest in the businesses, allowing it to continue the "reinvigoration" of its theme parks.

## TC opts for Cairns

**TRAVELLERS** Choice has revealed Travellers Choice Shareholders' Conference will return to Cairns in 2018.

The three-day event was last held in Cairns in 2008 and in 2018 will see attendees stay at the five-star Pullman Cairns International.

## SYD in for record

**SYDNEY** Airport continued its growth trajectory in Nov, with passenger numbers up 4.5% compared to Nov 2016.

The facility is on track to achieve record pax numbers for 2017, with a 3.6% y.t.d. rise on the prior corresponding period (PCP).

For Nov, int'l traffic hit 1.3m pax, a 7.1% gain on Nov 2016, while domestic numbers climbed 3.1% on the PCP to 2.4m.

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## Today's issue of TD

**Travel Daily** today has five pages of news and photos, plus full pages from:

- Melia Hotels
- Travel Trade Recruitment

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## New USA handles

**VISIT** USA has launched new trade-facing social handles and a new URL to engage with the Australian trade.

The organisation has adopted the handle @usatraveltrade for Facebook, Twitter, plus Instagram and [www.usatraveltrade.com](http://www.usatraveltrade.com).

They will be used to promote new US itineraries for 2018 tips for selling the USA, prize giveaways and more - see **page 1**.

## SYD MCA artwork

A **MAJOR** work of contemporary art by Kamilaroi artist Archie Moore will be installed at the Marketplace at Sydney Airport's T1 International Terminal in 2018.

Under a partnership between Sydney Airport and the Museum of Contemporary Art Australia, Moore's "United Neytions" will see 28 large flags which reflect Aboriginal cultures hung from the ceiling of the Marketplace.

## Domestic travel surges

**HOLIDAYMAKERS** have led a 7% surge in domestic travel, helping to lift total spending to \$63.7 billion in the year to 30 Sep, according to figures released today by Tourism Research Australia (TRA).

In its latest National Visitor Survey, TRA says overnight trips increased in line with spending, up 7% to reach 96 million.

Growth was strong across all types of travel, but was led by holiday travellers who boosted their spending by \$1.7 billion or 6% to hit \$31.8 billion.

Outlay on business travel was

up 9%, while spending on visits to friends/relatives lifted 5%.

Despite the strong result, the pattern was mixed across the country with eastern states monopolising growth.

Spending was up in Vic (12%), NSW (10%) and Qld (6%), with especially strong growth in the ACT (14%) and Tas (24%).

But it was down in WA (-3%), SA (-1%) and NT (-11%).

## Air travel on the rise

**DOMESTIC** air travel increased again in Oct, with the total number of passengers on Aust flights up 3.6% over the same month last year to 5.63 million.

Figures released by the Bureau of Infrastructure, Transport and Regional Economics (BITRE) also show a 5% decrease in airline capacity in Oct, meaning the industry-wide load factor lifted from 80% to 82.3%.

## Scenic calendar

**SCENIC'S** Christmas Calendar promotion ends today, giving travel agents a chance to win a Christmas Markets river cruise in late 2018.

See the ad on **page one** for more details.

## United/TD winner

**THE** winner of a United Airlines/**TD** competition to design the best endorsement for the carrier's Sydney to Houston route has been announced as Alana Towers from Scenic Tours.

She snaffled two Economy class tickets from SYD to IAH for her efforts after putting her Photoshop skills to good use and creating a promo focusing on the Houston Astros baseball team.

Runners up scored \$200 Coles Myer gift cards while all entrants scored United Airlines pyjamas.

## Mantra Boxing sale

**MANTRA** Group is offering up major savings across its Mantra, Peppers, BreakFree and Art Series Hotel brands through a Boxing Day promotion.

Savings will apply to bookings made between 26 Dec and 03 Jan on hotels in Australia, New Zealand and Hawaii, with rates starting from \$99pp, per night.


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## Chili eclipse tours

**GRAND** American Adventures has introduced three new Solar Eclipse Chile adventures commencing Jun 2019.

The small group tours escort travellers through many sought after sites in Chile, from the architecture of Santiago to the vineyards of the Tabali Winery.

The trips range from seven to 12 nights and start from \$3,779pp.

## BA-CZ codeshare

**BRITISH** Airways and China Southern Airlines have partnered on a new codeshare agreement that will see BA customers able to book seats on connecting CZ flights in China.

Connections to Shenyang and Harbin can now be made through Shanghai, flights to Dalian can be made via Beijing, while domestic services to Changchun can be made through either Shanghai or Beijing under the agreement.

## Virgin adds flights

**VIRGIN** Australia has steered itself against the usual Christmas chaos by introducing an additional 150 flights to both domestic and international locations through Dec.

The airline estimates it will carry two million passengers to 58 destinations throughout the month and interestingly around 9,000 domestic pets.

Given the travel surge, Virgin has also ramped up its Christmas efforts by serving up a range of holiday treats on board including fruit mince pies, turkey and cranberry rolls, with more than 7,000 bottles of bubbly to be popped in-flight over Christmas.

## DFAT Croatia

**DFAT** has advised travellers heading to Croatia to observe dress standards in certain areas popular with tourists.

On-the-spot fines may apply.

## Brand USA winner

**BRAND** USA Australia has announced Zoe Meathrel from The Infinity Group has taken out its trade incentive competition, Five Badge Fun.

The US marketing body asked agents to complete five new badges that were recently introduced on its training site.

"I discovered so much about these amazing five US destinations. I'm looking forward to finding out where my mystery flights package takes me," Meathrel said.

## Scoot first US flight

**SINGAPORE** Airline's low-cost carrier Scoot has started four-times-weekly services from Singapore to Honolulu, marking the carrier's first route to the United States.

The new flight will be serviced by a Boeing 787 Dreamliner and will operate via Osaka, Japan.



## Window Seat

**AIRSERVICES** Australia has finalised preparations for the arrival of Santa Claus on 24 Dec, allocating the flying philanthropist the 'SLEIGH RIDER ONE' call sign.

A number of safety measures have been taken to ensure Jolly Old Saint Nick lands safely, including the use of tailwinds to lessen the effort for the reindeers, reducing airborne holding by making Santa the priority and minimising sleigh noise by using a continuous descent flight path on arrival.



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## DriveAway leasing

**DRIVEAWAY** Holidays is reminding agents they have until Fri to take advantage of its "Best Ever Peugeot Leasing Offer".

The deal includes 15 free days and 50% off delivery and return fees on all of DriveAway's Peugeot leasing models collected in 2018.

Until the end of Dec agents who make a Peugeot leasing booking can go in the draw to win \$1,000.

**CLICK HERE** for details.

## Cathay Pacific stats

**CATHAY** Pacific and Cathay Dragon carried 7.9% more passengers last month compared to the same period last year, the latest figures show.

Passenger load factor for Nov increased 0.1 percentage points to 83.6% while available seat kilometres increased by 6.4%.

In the first 11 months of 2017, pax carried increased by 1.3%, while capacity grew by 2.7%.

## Jumeirah new hotel

**JUMEIRAH** Group has outlined plans to enter into three countries next year, with the opening of five new properties, according to local media.

The new additions are: Jumeirah Royal Saray, Bahrain; Jumeirah Sa'adiyat Island, Abu Dhabi; Jumeirah Bali, Indonesia; Jumeirah Nanjing, China and Jumeirah Muscat Bay, Oman.

The group will also refurbish Jumeirah Beach Hotel prior to its 21st birthday in late 2018.

## Aust Day cruise

**A RANGE** of Australia Day lunch and dinner cruises has been released by Captain Cook Cruises.

Three options are available aboard *MV Sydney 2000* at both meal times.

Lunch options range from a buffet for \$149 per adult to a four-course meal for \$229.

Dinner options are priced from \$169 per adult to \$249.

## RaceAround Hong Kong



**THE** Qantas Holidays RaceAround 2017 bonanza supported by Qantas Airways & the Hong Kong Tourism Board saw 40 leisure consultants test their navigation skills, stamina and team spirit over four days.

The extravaganza kicked off with a site inspection of the yet-to-open Murray Hong Kong, A Niccolo Hotel, followed by a welcome cocktail function.

The mission started with a theme park challenge at Hong Kong Disneyland and Ocean Park.

Next agents' stamina was put to the test with the Great Outdoors Hiking Challenge, followed by the Highlights of Kowloon and

HK Island Challenge and the Gala Dinner, complete with The Lip Sync Challenge.

The winning team is **pictured**, in the back row: Nathan Micallef, Helloworld Travel Melton; Kath Doody, Hong Kong Tourism Board; Lucy Almeida, Helloworld Travel Brighton; Goriza Zinzopoulos, MasterCard Solutions; Lydia Ozich, Reho Travel; Sue Harrison, Allure Travel by CTM; Cathy Natoli, Laze Away Travel; Bronwen Simpson, Hills Travel Centre & Karen Robinson, Travel View.

In the front row are: Steve Brady, Qantas Holidays; Trevor Reid, Qantas and Anna Chui, Hong Kong Tourism Board.

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You will have outstanding attention to detail and be able to work autonomously in a fast-paced environment whilst providing fantastic customer service to our MTA Members. You will assist in the delivery of products to the MTA Members as well as providing communication updates and alerts. We are looking for a team player who has a minimum of 3 years retail travel experience and a desire to work in our Product Team.

### MTA Travel Product Coordinator

You have a can-do attitude and amazing attention to detail to assist the Product Team with the day to day administrative duties of the Team. We are looking for a team player who has a minimum of 12 months retail travel experience to assist product team deliverables and great service to our MTA Members.

*If you are interested in either of these exciting product roles please send a brief cover email and resume to [vanessa@mtatravel.com.au](mailto:vanessa@mtatravel.com.au)*

### MTA Travel Experienced Travel Consultant

The Assistance team at Head Office is looking for an experienced Travel Consultant to join our dynamic team. The right applicant must have a minimum 3 years' experience in a similar role, familiar with at least one GDS, excellent customer service and communication skills and exposure to both Corporate and Leisure travel.

### MTA Travel Fares & Ticketing Expert

Working as part of an enthusiastic team this position involves issuing high volumes of airline tickets including complex and Round the World fares using any of the GDS's. Applicants must have excellent ticketing skills and knowledge with a minimum of 2 years' experience in a similar role.

*If you are interested in either of these exciting roles, please send a brief cover email and your resume to [kym@mtatravel.com.au](mailto:kym@mtatravel.com.au)*



# Travel Daily

Wednesday 20th December 2017

## Cathay to Dulles

**CATHAY** Pacific will begin a four-times-weekly nonstop service from Hong Kong to Washington DC Dulles Int'l Airport in Sep 2018.

The route will bring the airline's first Airbus A350-1000 to the region when operations commence on 16 Sep.

CX will service IAD with a three-class A350.

## Paul Gauguin offer

**PAUL** Gauguin Cruises is offering return Economy airfares and a two-night pre-cruise stay in Tahiti for bookings on a seven-night Tahiti & the Society Islands cruise made by 29 Dec - **CLICK**.

## Hotel Nikko for Bali

**OKURA** Nikko Hotel Management Co will bring its brand back to Bali next year after striking a deal to launch the Hotel Nikko Bali.

Hotel Nikko Bali will offer 188 rooms and will be located on the Badung peninsula.

## AC Montreal-Lima

**AIR** Canada has launched flights to Lima from Montreal under its Air Canada Rouge brand.

The twice weekly service will be operated with a 282-seat Boeing 767-300ER aircraft featuring Premium Rouge and Economy class service.

## Win with Air Canada

With Air Canada now flying to Vancouver non-stop from Sydney, Brisbane and Melbourne it's clear Australian travellers have fallen in love with Canada's beautiful west coast city. If you'd like to know what all the fuss is about, then here's your chance.

Air Canada and Travel Daily are giving away two Economy Class tickets to Vancouver - North America's most convenient gateway to Canada and the USA.

All you need to do is create a fun photo featuring Air Canada and showing how much you love Canada and send it to [aircanada@traveldaily.com.au](mailto:aircanada@traveldaily.com.au) before 31 Dec.



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## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Meriton Suites Campbell Street Sydney** has completed a full transformation. Upgrades include new furniture for all 247 suites which incorporate "sophisticated tones and contemporary details" to cater to the higher standards of inbound hotel guests.

Improvements have also been made to public spaces.



A new Club Lounge has opened at **Berjaya Times Square Hotel, Kuala Lumpur**.

Located on the 14th floor, the lounge features free breakfast and complimentary cocktails in the evening, plus a selection of free non-alcoholic drinks all day. The space also includes meeting spaces for business travellers.



**Castl knock Hotel** in Dublin has finished a €7m development and added 52 new bedrooms, a state-of-the-art luxury spa and upgraded leisure centre, and two new restaurants. The four-star hotel now has 190 rooms. The spa is stocked with Elemis and VOYA natural organic products. The leisure centre includes an 18m pool.

## ANZAC Somme

**FRENCH** Travel Connection is offering a three-day escorted tour for Anzac Day to the Somme.

The tour will include attendance at a dawn service at the Australian National Memorial.

Packages start at \$1,635 per person and include accommodation at the Ibis Styles Peronne Assevillers Hotel and entry to a number of memorials. Call 1300 858 304 for more.

## HK Airlines to LAX

**HONG** Kong Airlines has commenced operations on its new service to Los Angeles.

LAX becomes the carrier's first destination in Continental United States, with San Francisco and New York to follow in 2018.

The route will be serviced by an Airbus A350-900 XWB fitted with Business and Economy classes.

Flights will operate initially four times a week before starting a daily service on 16 Jan.

## B6 share buyback

**JETBLUE** has announced it will launch a US\$750 million share buyback plan on 01 Jan.

According to an SEC filing, the plan has been authorised to run for a period of two years, through to the end of 2019.

B6's previous share repurchase program was for USD500 million worth of shares and began on 01 Jan 2016.

The program was completed earlier this year.

## Hard Rock Maldives

**HARD** Rock International will debut a new property in 01 Oct 2018, with plans to open the Hard Rock Hotel Maldives.

It will be part of the Emboodhoo Lagoon project, which is the first integrated resort destination in the Maldives.

Hard Rock Hotel Maldives will have 178 guestrooms including family suites, beach villas and overwater villas.

Travel Daily

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*Travel Daily* is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

### EDITORIAL

**Editor in Chief and Publisher** – Bruce Piper

**Managing Editor** – Jon Murrie

**Editor** – Guy Dundas

**Contributors** – Jasmine O'Donoghue, Matt Bell, Adam Bishop, Jenny Piper, Christian Schweitzer

[info@traveldaily.com.au](mailto:info@traveldaily.com.au)

### ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin

[advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

### BUSINESS MANAGER

Jenny Piper

[accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Suite 1, Level 2, 64 Talavera Rd  
Macquarie Park NSW 2113 Australia  
PO Box 1010 Epping NSW 1510 Australia  
Tel: 1300 799 220 (+61 2 8007 6760)

*Travel Daily* operates by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

## Mandarin Speaking Consultant

Brisbane, Lucrative Salary Package, Ref: 3094SZ3

My client is an established Travel Agency in Brisbane that also operates on a global level with fantastic opportunity for a fluent Mandarin speaking consultant to join the newly created division. You will be assisting with communication and also holiday arrangements for Chinese business clients and leisure travellers to worldwide destinations. You will be GDS proficient & can work autonomously with the ability to work towards targets. Mon-Fri with no weekend work or late night trading.

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

## Corporate Sales Manager

Melbourne, \$100-120k OTE, Ref: 1236CGA1

This Corporate Sales Manager position allows you to work for a travel management company across VIC where you will successfully develop and secure new business opportunities. You will be responsible for all aspects of business travel. The right candidate must be someone who driven, strong and enjoys the challenge of growing new business. Being an articulate communicator is key. If you are looking for your next opportunity and have in-depth corporate sales experience this is the role for you.

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Gold Coast, \$Competitive & Comms, Ref: 1993AW2

Our client is looking for customer focused & sales driven consultants with a minimum 2 years' experience. As a consultant working within this leading travel company, you will have the opportunity to earn uncapped commission and continue to expand your travel knowledge. Do you have confidence in consulting across all platforms including telephone & online? Do you have excellent communication skills and the ability to maintain your motivation and drive? Then this is the role for you!

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My client is seeking a Tramada Expert to join their boutique agency as a Finance Manager. The ideal candidate will have experience in the travel industry and a strong background in finance/accounting to ensure the business has what it needs to satisfy and manage client and consultant needs. You will be responsible for managing day to day finances of the business, forecasting & budgeting, end of month reporting, liaising with external firms and more. Tramada experience is non-negotiable.

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## Product Manager

Melbourne, \$Competitive, Ref: 3035HC1

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