



From humble beginnings to creating unforgettable global journeys

From building a makeshift bus during a Melbourne tram strike in the 1920s to operating life-enriching journeys to every corner of the globe. APT is and always will be a true pioneer of life-enriching holiday experiences.

To celebrate 90 years of Unforgettable, the gifts are on us with deals and savings across all our destinations during our 90th Celebration Sale.

APT5248

Click here to learn more and view our range of Celebration Deals!



Travel Daily

First with the news

Wednesday 11th January 2017



Hyatt Centric Hobart

HOBART will be home to the first Hyatt Centric branded hotel in Australia, Hyatt Hotels & Resorts has revealed.

The 221-room property will include a restaurant, bar and meeting facilities and be located close to the Hobart waterfront.

Construction is planned to start mid year with Hyatt Centric Hobart expected to open in early 2019.

"The Hyatt Centric brand offers an upscale, cosmopolitan experience that was created for millennial-minded travellers," said David Udell, group president, Asia Pacific, Hyatt Hotels Corporation. "This brand provides our guests with a launchpad to explore the best a city has to offer – which in the case of Hobart includes the breathtaking surrounding countryside," he added.

Hyatt's expansion into Tasmania follows last month's launch of Hyatt Regency Sydney (TD 02 Dec 16), marking the return of the Regency brand to the NSW capital.

The group will expand further in Mar with the scheduled opening of the Hyatt Place Melbourne Essendon Fields.

Aurora ceo takes helm

AURORA Expeditions has today confirmed former Rocky Mountaineer regional head Robert Halfpenny will take the helm as ceo on 01 Feb (TD 21 Dec).

The expedition cruise company said Halfpenny would lead the business following the departure of previous ceo Lisa Bolton who stepped down in Sep to pursue other opportunities.

Halfpenny has a high profile in the Aussie travel industry having held senior roles in organisations including Globus, Virgin Australia and The Travel Corporation.

He joined Rocky Mountaineer in 2010 as director of sales for the Asia Pacific region.

"I look forward to entering the fast-growing expedition cruising sector and am very

much looking forward to leading Aurora Expeditions' team into a new phase of growth and development," said Halfpenny.

"It is a great privilege to be given the chance to lead Australia's pioneering polar expedition cruise company and I can't wait to continue the company's legacy to explore and discover some of the most unspoilt and remote corners of our planet."

Greg MacCullum is now acting APAC director for Rocky Mountaineer until a replacement is appointed.

Europe air incentive

CONSOLIDATED Travel has teamed up with Singapore Airlines to reward agents booking Australia-Europe tickets issued between 05-25 Jan.

Krisflyer miles are up for grabs, for details see **page seven**.

AIME welcome event

TICKETS for the 25th Asia-Pacific Incentives & Meetings Expo (AIME) Welcome Event have gone on sale, to take place at Carousel by food&desire in Melbourne on 20 Feb.

See aime.com.au for tickets.

New PAL dom routes

PHILIPPINE Airlines is planning to launch three new domestic routes in summer 2017, according to GDS displays

New thrice weekly services will be: Cebu to General Santos, Cebu to Puerto Princesa and Clark to Puerto Princesa.

APT 90th anniversary

APT is celebrating 90 years of operation with deals and savings across all their destinations.

Some of the specials on offer under the Celebration Sale include a fly-free and complimentary suite upgrade offer on Europe cruises and a Companion fly-free deal on selected 4WD Adventure tours departing from Australia.

Both specials must be booked by 15 Mar.

For more, see the **cover page**.

SCENIC[®]
LUXURY CRUISES & TOURS

'WOW' SALE

EUROPE RIVER CRUISING
FROM \$4,795pp*

**OFFERS SELLING FAST
VIEW NOW**



10 lucky agents have the chance to WIN a fabulous Las Vegas familiarization experience in conjunction with Delta Air Lines, our partner Virgin Australia and Las Vegas Convention and Visitors Authority.



How to enter plus full terms and conditions click here

HOW TO ENTER >

Today's issue of TD

Travel Daily today has six pages of news, including a photo page for **Sunshine Coast Destination**, a front cover wrap for **APT**, plus full pages from:

- Consolidated Travel
- Travel Trade Recruitment

Beach Getaways PHUKET

Hurry! Offer ends 31 January 2017

8 nights + more
from **ONLY \$289***
per person twin share
*Conditions apply



viva! holidays
Ask us about our **GREAT** airfare deals!

www.qhv.com.au

APT EUROPE RIVER CRUISING 2017

CLICK TO VIEW DEALS

Travel Daily

First with the news

Wednesday 11th January 2017

FOR THE HOTTEST EXECUTIVE ROLES
CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON
02 9231 2825
OR VISIT US AT
www.aaappointments.com.au

Tourist plane crash

QUEENSLAND'S tourism community has been shocked by the death of a visitor in a light plane crash near Agnes Water yesterday, with three other people seriously injured.

The accident, in which a woman in her 20s died of head injuries, was reportedly witnessed by others in a second plane which landed safely nearby.

The visitors had arranged a fly-in camping trip to Middle Island.

WOMEN FOR WOMEN

ON INTERNATIONAL WOMENS DAY

CLICK HERE FOR MORE INFO

8th MARCH 2017

an initiative to help drive more female leaders in our industry

Flight Centre Africa move

FLIGHT Centre has mounted an expansion in Africa, with the group's Johannesburg-based entity announcing a new move into Namibia.

The company will tomorrow open a store in the Namibian capital Windhoek, the group's first agency outside South Africa.

Flight Centre Travel Group South Africa is the country's largest agency chain, having built a network of more than 170 businesses since it launched over

two decades ago.

Local media quote South African md Andrew Stark predicting the group's entry into the Namibian market was likely to increase competition, leading to lower prices for consumers.

The Windhoek store will serve both leisure clients and the corporate market.

Flight Centre's South African operations are wholly owned by the Australian parent group, which recently completed other expansions including its acquisition of corporate travel businesses in Germany, Sweden, Finland, Norway and Denmark.

oneworld on time

THE oneworld global airline partnership has been named best alliance for on-time flights, according to data and technology company FlightStats Inc.

The accolade was based on an analysis of 4.8 million oneworld flights in 2016, operated by its 14 member airlines.

It is the fourth year in a row oneworld has earned the top on-time position.

WOW intercont fares

ICELANDIC low-cost carrier WOW air has targeted the US West Coast with fares to Europe from as little as US\$69.

The fares are available to ports including Stockholm, Copenhagen, Bristol and Edinburgh, via Reykjavik.

Other flights ranging from US\$99 to US\$149 are available from Miami and Boston to cities including Paris, London Gatwick, Amsterdam, Berlin and Frankfurt.

The six-year-old airline now has a network of 31 destinations in the US and Europe.

Airbnb Resy interest

AIRBNB has extended its march beyond accommodation with a US\$13 million investment in restaurant booking app, Resy.

The deal will allow Airbnb's users to search and book restaurants via its app, starting from next month.

"Helping people find and book incredible local restaurants is a key part of us moving beyond just accommodation," Airbnb ceo Brian Chesky said.

Airbnb's buy-in is one of several major investments in US-based Resy, which currently offers about 1,000 restaurants in 50 markets.

GK delays Shanghai

JETSTAR Japan has temporarily cancelled its planned flights from Tokyo Narita to Shanghai Pudong.

The Qantas offshoot had scheduled to launch the route on 23 Jan, but has been blocked by a current ban on new services to Shanghai's Pudong International Airport, imposed by China's Civil Aviation Authority in response to poor on-time performance.

The service had been planned to operate four times a week.

Bliss Miami plan

NORWEGIAN Bliss will seasonally homeport in Miami from 17 Nov 2018 following her inaugural summer sailing in Alaska, NCL has revealed.

Operating seven-day Eastern Caribbean cruises departing each Sat from PortMiami, Bliss will call in at St. Thomas, US Virgin Islands; Tortola, British Virgin Islands and Nassau, Bahamas.



Enjoy the best uncapped home-based earning potential, with the freedom from long/locked in contracts. Become a Travel Designer at Savenio &/or The Cruise Centre

Earn a true 80% or 100% Commission

SAVENIO
SIGNATURE TRAVEL EXPERIENCES
many places, many paths

For a confidential chat.

Andrew Challinor 0409 993 895
National Affiliate Sales Manager

andrew.challinor@savenio.com.au
www.chooseyourownpath.com.au
www.savenio.com.au

Our Partners include Virtuoso & CruiseCo

SEASON'S GREETINGS

AUSTRALIA TO EUROPE
Economy from **\$1300** Business from **\$5300**

ROUND THE WORLD
Economy from **\$1350** Business from **\$5450**

Airport taxes are approximately \$150-\$360. Click for conditions →

Departures 09 JAN – 15 DEC 2017.
From Australia to Europe via **HONG KONG, BANGKOK, SINGAPORE, TOKYO, OSAKA, NAGOYA or SEOUL**

Departures 01 JUN – 29 SEP 2017
From Australia to Europe via **SAN FRANCISCO**



job seeker
hundreds
of jobs
NOW ON
jito.co

view jito

jobs in travel, hospitality & tourism

Las Vegas incentive winner

MOBILE
Travel Agent Carine Griffiths (pictured right) has scored herself a \$500 Visa gift card after winning the Discovery Program trade incentive run by Brand USA Australia and the Las Vegas Convention and Visitors Authority.



Director of Brand USA Australia & New Zealand Matt Fletcher said the incentive was the most successful yet, with a whopping 182% increase in agents completing its Las Vegas Specialist Badge.

Fletcher said he was "thrilled" to learn that the badge now

had the most completions on the Discovery Program across Australia and New Zealand.

Griffiths endorsed the Las Vegas badge as a great way to update her knowledge on the latest additions and changes in the city that never sleeps.

Bali tourist boom

OVER 4.48 million foreign tourists visited Bali between Jan and Nov 2016, up an impressive 23.5% from the 3.63 million international arrivals during the same period in 2015.

The numbers smashed Bali's targeted tourist figure for 2016 of 4.2 million.

The majority of tourists came from Australia (23%), followed by China (20%), Japan (4.8%), Britain (4.5%) and India (3.6%).

In Nov 2016 alone, visitors in Bali reached 413,232.

Bali has set the target of tourist arrivals for 2017 at 5.5 million.

Park Regis AO deal

PARK Regis Griffin Suites in St Kilda is offering special rates from \$152 per night during the Australian Open.

The deal is valid for stays between 29 and 31 Jan in Studio Suite rooms only.

CLICK HERE for more details.



Window Seat

CHINA is staging a toilet revolution in a bid to attract more western tourists.

According to the *New York Times* the government is promising the refurbishment of 100,000 loos and the construction of over 50,000 new modern public toilets over the next five years.

The amenities are promised to be "clean and odourless, user-friendly and free" as complaints about the state of public bathrooms in China worsen.



Earn \$25 Gift Cards with Garuda Indonesia

Look Forward

Garuda Indonesia
The Airline of Indonesia

Earn a \$25 Gift Card for every GA ticket issued!

Simply book and ticket flights departing Australia in February or March 2017 to anywhere on the GA network.

Issue tickets between 15DEC16-31MAR17.

Email incentives@garuda-indonesia.net.au with ticket number, PNR, Consultant Name, Agency Name & Address.

Click here for details.



T&C's apply. View flyer for full details.

China Air A350 to AMS

CHINA Airlines has put its new long-haul Airbus A350 aircraft to work, commencing four weekly flights between Taipei and Amsterdam.

TravelManagers Exodus goodwill



TRAVELMANAGERS collectively donated over 300 cans of food to Sydney's Exodus Foundation's Christmas can drive.

TravelManagers' BSP & supplier relations exec Sandra Reucker said they were able to give away 20 full bags of canned goods including items of request such as casseroles, spaghetti, baked beans, tuna and pasta.

"It was so heart-warming to see such a fantastic response from the TravelManagers and Hoot

Holidays' teams," Reucker said. The TravelManagers' national partnership office team are **pictured:** Graciela Craig, Julia McLean, Julie Anderson, Suzanne Laister, Tania Myles, Tina Vitelli, Rebecca Owen, Tanyu Cilek and Sandra Reucker with Exodus Foundation driver.

Crystal ceo on tour

CRYSTAL Cruises will return to Israel for the first time since 2012 during the 2017 President's Cruise hosted by Edie Rodriguez, Crystal chairman, president & ceo.

The 18-day sailing departing on 04 Nov will cruise from Rome to Dubai, featuring calls to Limassol, Cyprus; Haifa and Ashdod, Israel; Aqaba, Jordan & Salalah and Muscat, Oman.

Fares for the Holy Land & Suez Canal voyage lead in at US\$4,750.

DineL.A. begins on Fri

MORE than 300 restaurants in Los Angeles will take part in this year's Winter dineL.A. event when it kicks off on Fri.

"dineL.A. celebrates the eclectic culinary community of Los Angeles with a robust line up of choices from American steakhouses to Korean BBQ and everything in-between for diners to enjoy during this 15 day event," said dineL.A. director Stacey Sun.

Visit dineLA.com for more.

Best business hotels

SYDNEY'S Four Seasons Hotel has taken the top spot on the Hotels.com 'Best for Business' list, put together based on reviews.

The hotel was named number one due to its location, complimentary services and amenities such as an internet kiosk and free wi-fi.

Next in line was Novotel Auckland Airport, followed by New World Beijing Hotel, The Ritz-Carlson Jakarta and JW Marriott Hotel Hong Kong.

Tempo Greek deal

TEMPO Holidays is offering 10% off its new Greek Island Family Adventure package that includes five-nights accommodation at Atrium Palace on the island of Rhodes.

Prices start from \$2,875 and the deal applies to bookings made by 31 Jan for travel 26 Apr-29 Oct.

Email res@tempoholidays.com for more info or to book.

Malay tourism push

MALAYSIAN states are readying themselves for an anticipated spike in tourists following the launch of the 2017 Visit Pahang, Visit Perak and Visit Beautiful Terengganu tourism campaigns.

The country is aiming to attract 31.8 million visitors this year, a 4.3% increase over 2016.

Shangri-La Harbin

SONGBEI Shangri-La, Harbin in China has opened on the edge of the Songhua River's north bank.

The 344-room property is a five-minute drive from the city's ice festival at the Ice and Snow World and nearby Sun Island Garden, Siberian Tiger Park and Harbin Great Theatre.

Air France 787 debut

AIR France flew its first Boeing 787 commercial flight to Cairo earlier this week.

The new aircraft has 30 seats in Business, 21 in Premium Economy and 225 in Economy and will fly the Paris Charles de Gaulle-Cairo route up to six times a week.

Hot Destinations

THE TAAP TOP TEN
Brought to you by Expedia

Expedia TAAP Destinations DEC 16

Region	Percentage
EMEA	23%
LATAM	11%
AMER	11%
ASIA	19%
OCEANIA	36%

Don't forget the Expedia TAAP Sale of the Year is on right now until 21 Jan.

Expedia TAAP December destinations.

Expedia TAAP ended 2016 reporting fabulous growth in December and 703 different destinations were booked by Expedia TAAP agents. The top ten destinations booked were Sydney, Melbourne, Singapore, Brisbane, Gold Coast, London, Cairns, Bali, Perth and Hong Kong. Adelaide, Tokyo and New York were just outside the top 10. EMEA was up 3% to 23% market share. OCEANIA was down slightly to 45%. USA was up 1% to 11% last month while Asia was steady at 19%.

Long Haul destinations are starting to increase which is a trend we expect to continue over the coming months.

Some of the out of the way destinations last month included Fairbanks in Alaska, Fez in Morocco, Hakodate Japan and Destin in Florida.

We look forward to seeing many of you at the upcoming Visit USA Roadshows and here's to a strong and successful 2017.

Your great service and our great rates, keep your customers coming back.

Expedia TAAP
TRAVEL AGENT AFFILIATE PROGRAM

MSC CRUISES

MSC CRUISES WEB CONTENT AND GRAPHIC DESIGN

MSC Cruises Sydney is hiring a full time Web Content/Graphic Design administrator.

The successful candidate requires a thorough knowledge of web design, content load, CSS and HTML, excellent digital design skills in both print and web; experience with Brand Activation and Marketing; a strong grasp of reporting techniques and a good understanding of statistical analysis and its application for marketing purposes. Additionally, the position seeks a candidate with experience working in a corporate environment, who is meticulous, with strong attention to detail.

The successful candidate will work in our Marketing, Sales and Product department, work well under pressure, meet deadlines and give support to Reservation and Documentation team and the office as required. Salary on application. Send written CV with covering letter to hr@msccruises.com.au by 17 January 2017.

Singapore samples nature coasts of Qld

THE Sunshine Coast and Fraser Coast regions held their first Singapore mission last week.

The sales showcase included appointments and break-out activities with over 40 product planners and senior frontline travel agents from Singapore and Malaysia as well as a networking cocktail function with key tourism representatives.

The mission was held by Australia's Nature Coast partners: Visit Sunshine Coast, Fraser Coast Tourism & Events, Tourism Noosa, Destination Gympie Region and Tourism & Events Queensland (TEQ).

Tourism operators Australian Sunset Safaris, Australia Zoo, Glass House Mountains Ecologde, Kingfisher Bay Resort, Live It Tours, Narrows Escape Rainforest Retreat and Newport Mooloolaba attended.



ANNIE Wong and Candy Koh of Perfect Tours Australia with Bob Gillard of Newport Mooloolaba, at networking drinks.



ELY Teh of Chan's World Holidays decorates a ginger bread man.

MARK Juppenlatz of Fraser Coast Tourism & Events during appointments.



INSTAGRAM posting: Linette Lin, Tourism Australia; Sarah Choo, Chan Brothers Travel, and Maggie Shalhoub - Live It Tours.



MAY Pang, PNL Travel Sdn Bhd; Candy Koh, Perfect Tours Australia and Ai Chan, Malaysian Harmony Tour and Travel Sdn Bhd.

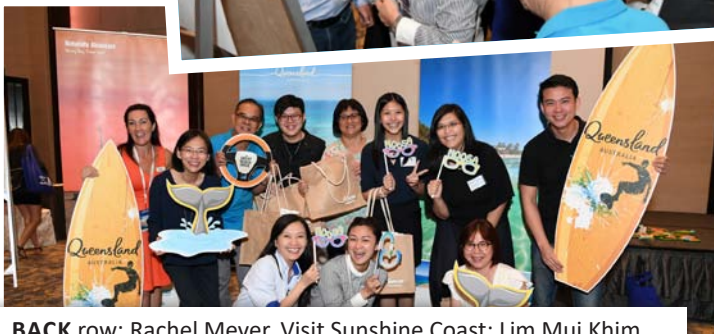


SELFIE moment: Roland Huang of Australian Sunset Safaris with Victor Chong and Lawrence Moo of ASA Holidays.

TERENCE Che, CTC Travel; Ms Lim Sheau Han, Pacific Arena; Jovan Chan, CTC Travel and Maria Ng, Experience Tours Australia.



ITINERARY planning breakout activity with Keith Murray of Glasshouse Mountains Ecologde.



BACK row: Rachel Meyer, Visit Sunshine Coast; Lim Mui Khim, TEQ; David Chan and Victor Chong, ASA Holidays; Patsy Leong, Nam Ho Travel Services; Hor Huoy Ling, CTC Travel; Dorothy Cheong, Dynasty Travel Int'l and Lawrence Moo, ASA Holidays. **FRONT** row: Christine Chew, TEQ; Annie Wong, Perfect Tours Australia and Christina Tan, ASA Holidays.

DUNCAN Choo, Holiday Tours & Travel; Lim Mui Khim, TEQ; and Linette Lin and Ann Lim of Tourism Australia.





Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes of which you would like to make the industry aware, send a brief description with an image to accomupdates@traveldaily.com.au.



Shangri-La Hotel, Dubai has completed the first phase of its renovations, this week debuting refreshed public areas including the Lobby Lounge and Dunes Cafe. The lobby's layout has been rejigged to allow guests to "effortlessly mix work with pleasure", whilst steel and gold chandeliers are now suspended from the lobby ceiling.



A new gymnasium and recovery facility has been unveiled at the **Sofitel Brisbane Central**. The ELITE gym was designed in conjunction with a number of respected sporting names and includes state-of-the-art cardio equipment, strength and conditioning gear, a multi-use outdoor area and two dual temperature climate controlled baths for performance recovery.



Hyatt Regency Sydney has opened a new Regency Club lounge as part of its \$250 million redevelopment plan (TD 19 May 15). Guests will have access to a range of privileges including exclusive check-in, concierge and complimentary continental breakfast, all-day refreshments, evening canapes and much more.

NSW Camping surge

NEW South Wales is likely to host more than 701,000 families on camping holidays this year, according to Destination NSW.

In the year ending Sep 2016, a total of 700,000 domestic caravan and camping visitors made their way to the state - a 21% surge compared to the 577,000 recorded during the same period in 2015.

"Families love camping in NSW," said DNSW chief executive officer Sandra Chipchase.

"There are thousands of camping spots in impressive locations cross the state that will suit every family's camping style".

Travelport / AY pact

TRAVELPORT has penned a full content agreement with Finnair.

As part of the pact, Finnair has also chosen to deploy Travelport's Rich Content and Branding merchandising solution, making it the 200th airline to have adopted the technology.

Adelaide Crush Fest

ADELAIDE Hills will once again host Crush Festival this month, the largest food and wine event in the region.

Themed 'play it cool', the program features an array of special events held across participating venues such as an epicurean picnic, an unplugged music session and a dinner dance.

Other highlights include a Long Lunch Table at Barristers Block Wines and a Pinot Masterclass at Honey Moon Vineyard.

Crush Festival will run from 27 to 29 Jan.

A&K Norwegian fjords

LIMITED spaces are still available on Abercrombie & Kent's 18-day Norwegian Fjords Cruise and Iceland journey.

The itinerary includes visits to world heritage sites, charming towns and villages and also has an eight-day cruise component.

Prices start from \$21,995, to book call 1300 590 317.

MGallery Patong

AVISTA Hideaway Phuket Patong MGallery has opened. The 150-room property offers two meeting rooms, all-day dining, spa, a gym and more.

ASHG introduces new uniforms



ART Series Hotel Group (ASHG) has unveiled a new line of summer uniforms for staff working at The Cullen, The Olsen, The Blackman and The Watson.

Designed by Australian fashion houses Gorman and M.J. Bale, female staff members will be dressed in a monochrome patterned silk dress with bursts of bright blue, yellow and orange or an oversized black silk collage noir top, while male staff will wear navy chinos and crisp white shirts with brown leather shoes.

TK halts IST flights

FURTHER snowstorms in Istanbul saw Turkish Airlines temporarily suspend flights yesterday from Istanbul Ataturk Airport.

"Due to excessive snow fall and low visibility conditions, we have halted our flights until 6pm local time at Ataturk Airport," Turkish Airlines' ceo Bilal Eksi said.

DFAT Venezuela

TRAVELLERS in Venezuela are being warned by DFAT that the country has closed its land borders with Colombia and Brazil periodically in the last 12 months, often with short notice.

Iron Man HKD debut

HONG Kong Disneyland has launched its first-ever Marvel themed ride.

The Iron Man Experience takes parkgoers on an epic adventure as they join the Marvel hero on a battle against Hydra across the city of Hong Kong.

Adrenaline-junkies are whizzed through streets in West Kowloon and Downtown before flying over landmarks such as the Tsing Ma Bridge and Victoria Harbour.

Tomorrowland will also host Stark Expo where Iron Man's alter ego will showcase his latest high-tech creations including a gravity-defying Iron Wing flight vehicle.

alphatravel

EXPERIENCED TRAVEL ADVISOR - MELBOURNE

Alpha Travel is a boutique agency in High Street Armadale (VIC) working with the high-end travel sector. We are seeking a motivated, exceptional advisor for an immediate start. Excellent working conditions.

The successful candidate will ideally have experience in the luxury market, particularly cruising, and possess a professional work ethic.

Competitive salary DOE.

Please submit your application to: gina@alphatravel.com.au (08) 92867100

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Editor in Chief: Bruce Piper **Managing Editor:** Jon Murrie **Editor:** Guy Dundas
Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper - info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of Business Publishing Group.
Travel Daily **CRUISE** **travelBulletin** business events news **Pharmacy DAILY** **Travel Daily TV**

TAKE OFF TO THE MOON!



Consolidated Travel & Singapore Airlines will reward the Top 3 agents for achieving the highest sales on all routes ex Australia to Europe for tickets issued between
5 - 25 January 2017

➤ **1st** prize

238,855 Krisflyer miles
(equivalent to Business Class SYD-LON-SYD and then some!*)

➤ **2nd** prize

100,000 Krisflyer miles
(equivalent to Economy Class SYD-LON-SYD*)

➤ **3rd** prize

60,000 Krisflyer miles
(equivalent to Economy Class SYD-SIN-SYD*)



The agents with the most improved sales during the campaign will
WIN one of 3 Apple Watch 2's!

CONDITIONS: Valid for SQ plated tickets issued by Consolidated Travel or via Quicket between 05 January 2017 - 25 January 2017 on Singapore Airlines fares ex Australia to Europe by Consolidated Travel IATA only. To qualify a minimum of \$30,000 in net international sales is required plus 20% growth compared to the previous year. Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Singapore Airlines reserve the right to alter or cancel the promotion any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. *Based on 'Saver Awards' category for redemption at 190,000 KF miles for SYD-LON return in Business Class; 95,000 KF miles for Economy SYD-LON return; and 50,000 KF miles for Economy SYD-SIN return. Subject to availability at time of booking/redemption and all usual T&Cs associated with redeeming Krisflyer miles: https://www.singaporeair.com/jsp/cms/en_UK/ppclub_krisflyer/termsconditions-kf.jsp. Taxes cannot be paid using Krisflyer miles. Krisflyer miles will be allocated to the winning consultants' Krisflyer account. Consolidated Travel Group ABN 60 004 692 791.
Date of issue 28 December 2016.

 **Consolidated Travel**

SINGAPORE AIRLINES 
A great way to fly



Working in partnership with the Australian Travel Industry

Japan Travel Consultant

Brisbane, \$DOE & Gtd Promotion, Ref: 2588SZ3

Love all things Japan? Are you passionate about selling Japan? This is the perfect role for an experienced travel consultant wanting to work for a multi award winning tour operator with a global presence to look after both travel agents and direct consumers for the Australian market. This role is all about providing expert advice and making holiday reservations! Guarantee career progression & salary increase. Bring your excellent sales and customer service knowledge to this fun job.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Financial Manager Travel & Events

Sydney, Circa \$75k + Super, Ref: 2625SO5

An exceptional company based in Sydney are recruiting for a Financial Controller to join their friendly and successful business. This is a stand alone role which will be involved in a wide scope of financial tasks, from budgeting to the day to day operational functions. It is a very exciting business and you will be involved with managing clients' budgets to ensure events run to cost. You will work closely with the external accountant who has a strong understanding of the organisation.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Africa Travel Specialist

Melbourne, Attractive Salary Package, Ref: 2617KF2

Destination specialists say hello to your dream job! If Africa is your passion and you have travelled the region extensively, why not specialise in what you love! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, award winning luxury tour operator based in Melbourne. You will be creating bespoke holidays and luxury travel to Africa and be the customers' immediate point of contact from the start of the booking to the end.

For more information please call Katie on (03) 9988 0616 or click [APPLY](#) now.

Travel & Cruise Consultant

Adelaide, \$45-50k OTE, Ref: 2559HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then you must apply now. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.

Travel Cruise Consultant

Gold Coast, Up to \$60k & Incentives, Ref: 2634CN1

Working for an innovative and fast growing OTA. You will ideally have 2 plus years experience working within travel consulting and have an understanding of selling worldwide cruises. Your role will consist of liaising with direct clients in providing them with quotes & options for their holiday of a lifetime & working closely with your team mates to reach personal and team KPI's. We are after strong sellers that are looking for that something different & to work in a family environment.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

State Sales Executivel NSW & ACT

Sydney, Competitive Base & Car & Incentives, Ref: 2587SF3

A rare and exciting opportunity has arisen to work for one of the world's leading escorted tours and river cruise company. Highly respected in the industry, this company is looking for an energetic and driven individual with a proven sales track record who is ready to get out into the market and work on their growing expansion into the travel market across NSW and ACT. From attending industry events and expos, to one on one training, no two days are the same in this amazing role.

For more information please call Shayna on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, \$40-55k Package, Ref: 2510HC1

This well respected travel company is expanding rapidly due to huge growth and they are looking for wholesale travel consultants to join their fun and enthusiastic team. This role is a fantastic opportunity to join one of the leading travel companies in the world. Every day will be different with plenty of enquiries coming through! Book hotel, flight and tour reservations for individuals and groups via reservation system or direct with the suppliers and create tailor made itineraries.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Online Travel Consultant

Perth, \$40-55k Package, Ref: 2650HC1

Are you an ambitious Travel Agent in Perth, passionate about the travel industry and selling holidays? Do you want to be part of an established independent Online Travel Company that can offer great salaries, benefits and career development to its Travel Agents? This is the career move you have been looking for! This Travel Company located in Perth is keen to recruit an experienced Travel Agent to join their team. There is a competitive salary + super, as well as travel perks.

For more information please call Hannah on (08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch