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# Travel Daily

First with the news

Wednesday 26th July 2017

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## FCTG continue Qld push

**FLIGHT** Centre has entered into a new \$6 million deal to market Queensland around the world through to 2020.

The agreement will see the travel company take part in a program of marketing campaigns, travel agent education and training, product growth and event support, especially around the 2018 Commonwealth Games.

Efforts will focus on Tourism Events Queensland's (TEQ) key target markets including New Zealand, the UK & Canada - all markets which FC has outlets in.

Queensland Tourism and Major Events Minister Kate Jones said the tie-up built on a previous deal which delivered a 38% sales increase at travel expos in New Zealand and the United Kingdom.

"Flight Centre is an iconic Australian company with a global reach so the renewal of this highly successful agreement will ensure Queensland destinations remain top of mind for Australian and overseas visitors," Jones said. Flight Centre Travel Group (FCTG) and Graham Turner said the renewed partnership would ensure FCTG and TEQ continue to work together "to highlight the state's world class tourist attractions and to help grow visitor numbers as travellers from throughout the world capitalise on this golden era".

FCTG is one of two authorised travel agents to sell packages for the Gold Coast Commonwealth Games (TD 01 Jun).

### Uniworld air offer

**UNIWORLD** Boutique River Cruise Collection are promoting a fly free offer for any of the cruise line's 2018 European voyages booked by 30 Sep.

There is also the option to upgrade to Business class, priced from \$4,599 per person.

See the **cover page** for more.



BY UNIWORLD

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PARIS?**

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**What a whopper!**  
*Travel Daily* today has 10 pages of news, a front cover page for **Uniworld**, a photo page for **Star Alliance** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

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## AICS to hit the the road

**AFTA** this morning announced a national series of workshops to showcase the new AFTA Insolvency Chargeback Scheme (AICS) which launched late last month (**TD** 28 Jun).

The roadshow will kick off at

Perth's Pan Pacific Hotel on 09 Aug, with events to be held in Adelaide (Stamford Plaza) on 10 Aug, Brisbane (Stamford Plaza) on 11 Aug, Sydney (The Grace Hotel) on 14 Aug and Melbourne (Novotel Melbourne on Collins) on 15 Aug.

Each event will include a two hour morning workshop from 8.30am, with the first hour providing an overview of the scheme and the products and services of involved partners.

The remainder of the session will give attendees an opportunity to discuss one on one what products or services AICS payment providers could offer to AFTA members.

RSVPs for the events are now open - for more info contact Amanda Rixon via email on [AICS@afta.com.au](mailto:AICS@afta.com.au).

## VA LAX disruptions

**VIRGIN** Australia is advising the trade that due to scheduled maintenance of its Boeing 777 fleet a number of Australia-Los Angeles flights have been cancelled or rescheduled between 17 Oct and 07 Dec.

Pax on flights affected will be re-accommodated on other services via Brisbane, Melbourne or Sydney, which will include an additional domestic sector.

GDS displays will be updated with alternate flights from today.

Agents with affected bookings will be required to reissue tickets, using the waiver code BW000062.

If passengers are not satisfied with the alternative flights, they may change their date of travel no later than 14 days from the original travel date, with no fare difference, or cancel their booking.



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## Adelaide Rockford revamp

**PLANS** have been submitted for the \$45m redevelopment of the Adelaide Rockford which will see the property converted from its modest five level, 80-room dwelling into a 22-storey tower 300+room hotel (pictured).

Located on the corner of Hindley and Morphett streets in Adelaide's CBD, the major refurb will see an extra 259 hotel rooms added, along with a new lounge & bar, restaurant, conference facilities and office space.

The Advertiser reports the hotel's owners, Townhouse Investments, want to capitalise on the market created by the newly expanded Adelaide Convention Centre.



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## Bunnik Europe '18

**SIX** brand new itineraries have been introduced by Bunnik Tours to its Europe 2018 program.

Joining Bunnik's 18 returning favourites are tours including a 21-day Greece & Cyprus, 24-day Italian Discovery, 23-day Northern Italy & Sardinia, 25-day France in Depth, 24-day Spain in Depth and 20-day Moroccan Discovery.

Bunnik is tipping that its best-selling Arctic Norway, Northern Italy, Slovenia & Croatia, Moscow to Prague and Greece in Depth holidays will be popular again for the new season.

For 2018, the small group tour specialist has launched a new tiered earlybird offer of \$500pp off for bookings made before 29 Sep or \$250pp off when reserved between 30 Sep and 22 Dec.



## Window Seat

**TOURISTS** in Paris have been doing double-takes after what appeared to be a beached whale materialised on the banks of the Seine this week.

The forlorn cetacean has been photographed stranded near Notre Dame cathedral, but turns out to be the work of a Belgian artists' collective, *Associated Press* reports, and was created as an environmental statement.



## Baker to Outdoria

**FORMER** Tourism Australia chief marketing officer turned Red Balloon ceo Nick Baker has been appointed as the new chief executive officer of Outdoria and GO See Australia.

The company sells outdoor equipment and road travelling accommodation & experiences.

## tB NTIA supplement

**TRAVEL Daily's** sister print title *travelBulletin* yesterday released a specially produced supplement on AFTA's National Travel Industry Awards from last Sat.

To view the 16-page NTIA 2017 Special Edition, [CLICK HERE](#).

**Wendy Wu Tours**

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## PTM jaws drop in Yosemite



**FIVE** personal travel managers (PTMs) had a chance to explore northern California over eight days recently thanks to Trafalgar Tours and Qantas.

The TravelManagers team visited areas including San Francisco, the Napa Valley and Yosemite National Park, which Queensland PTM Julie Jenkinson

described as "jaw-dropping".

"I had high expectations before we got there but I was not disappointed: the area is even more beautiful than I imagined."

**Pictured** are TravelManagers' Jan Marshall, Lucrezia Caruso, Julie Jenkinson, Kerry Cleasby and Sarena Taylor, with Trafalgar's Sheena Smith (centre).

## IHG moves to 24hrs

**THE** InterContinental Hotels Group (IHG) will standardise its cancellation policies across its brands, requiring guests to provide 24 hours' notice.

The move follows a recent announcement by Marriott that it will implement a standard 48-hour policy (**TD Fri**).

UK media report IHG's policy will come into effect in Europe and the Americas next month, followed by Asia in Oct.

IHG has been approached for clarification on the local policy.

## Barangaroo-Manly

**SEALINK** has been given approval to operate Sydney's first direct ferry services between Barangaroo and Manly.

From next month, the Barangaroo Fast Ferry will be operated by 400-passenger vessels running between Manly Hotel Wharf Three and King Street Wharf One.

## Bali tax dropped

**BALINESE** authorities have abandoned a recently announced Padang Bay Harbor tax on visitors travelling to the Gili Islands, Lombok and Nusa Lembongan.

Asian Trails Indonesia says the tax, introduced earlier this month at rates around \$5-6 per person, has now been dropped.

The tax had been charged on departure and faced vocal opposition from visitors and Balinese tourism operators.

## Skal Congress rego

**SKAL** International is urging members to register for its upcoming World Congress in the Indian city of Hyderabad.

The 78th congress will be held 05-09 Oct and is available with discounted **oneworld** fares.

For registrations and info visit [www.skalcongress.org](http://www.skalcongress.org).

For air details, select 'attendee' at [www.oneworld.com/events](http://www.oneworld.com/events) and enter event code OW57A17.

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## AKL's pax growth

**AUCKLAND** Airport achieved a 10.2% spike in total pax numbers for the year ending 30 Jun.

International passenger numbers for the period were up 11%, transit pax soared 16.8% and domestic pax rose by 8.9%.

Australia was the top international arrival market and cracked 63,768 arrivals for the month of Jun, an 11.4% increase on Jun 2016.

The UK saw 265% growth in Jun, driven by the Lions tour (**TD** yest).

## DANII golf day

**THE DANII** Foundation will hold its inaugural charity Golf Day at the St Michael's Golf Club in Sydney on Fri 20 Oct.

Sponsorship and team enquiries are currently being accepted - contact Patrick Cameron at [patrick@danii.org.au](mailto:patrick@danii.org.au).

The Danii Foundation is run by Donna & Brian Meads-Barlow of DBT Business Travel Management.

## South Sea shuffle

**SOUTH** Sea Cruises Fiji has appointed a number of new execs across its stable of brands.

Loretta St Julian-Ooms has taken on the position of bdm - Fiji responsible for South Sea Cruises, Blue Lagoon Cruises, Awesome Adventures Fiji, Yasawa Islands Holidays & Malamala Beach Club.

Lailanie Burnes has been promoted to the newly created role of gm - customer service & experience, and current bdm for New Zealand & North America, Alyssa Field has had the scope of her role expanded to cover Australia, effective 01 Sep.

## Poland drive advice

**DFAT** had updated its info on road travel in Poland, advising it has one of the highest road fatality rates among EU countries.

The Smarttraveller advise states "you're twice as likely to be killed in a motor vehicle accident in Poland than in Australia".

## EVEN enters Australasia



**INTERCONTINENTAL** Hotels Group (IHG) and Pro-invest Group have today named Auckland as the location for the first EVEN Hotels property signed outside of North America.

The brand is being touted as the first global lifestyle brand offering a holistic wellness experience at a mainstream price point.

It is designed to offer "best-in-class fitness facilities, in-room exercise zones and simple, fresh and organic foods".

Set to open in 2020 in the city's centre, EVEN Hotel Auckland will offer 200 rooms and feature workspaces, dining and social areas and natural outdoor spaces.

Pro-Invest Group has promised the hotel is the first of 10-15 EVEN Hotels it plans to open in partnership with IHG across

Australia and New Zealand's capital cities and economic hubs.

Jan Smits, chief executive officer Asia Middle East & Africa, IHG said he believed the brand would be a key driver in market share growth in NZ and Australia.

"Wellness travel is a global phenomenon and a \$563 billion industry today and, with EVEN Hotels, we have created a brand that will deliver a local wellness experience to travellers for whom health and wellbeing is so important," Smits said.

Ronald Barrott, ceo of Pro-invest said New Zealand was a great fit for the brand, due to its "naturally adventurous and health-conscious population" and more than 3.5m visitors in 2016.

A rendering of EVEN Hotel Auckland is **pictured**.

## Magellan Travel Group is thrilled to have been awarded Best Non-Branded Travel Agency Group at the 2017 National Travel Industry Awards.

We congratulate our Magellan members on receiving this outstanding industry recognition and we thank our industry partners for your ongoing support and partnership.

**Magellan**  
TRAVEL GROUP





## NSW North Coast flood relief funds

**THE** NSW Government has announced a dedicated Flood Recovery Support Program worth \$300,000 to help drive visitors back to the state's North Coast.

Details in the plan include new marketing initiatives, digital and social media program, media famils, and an industry partnership with HotelsCombined, Webjet, Stayz and National Geographic.

NSW Premier Gladys Berejiklian said the plans would help get the North Coast tourism industry back on its feet.

"It's important we send a clear message that the North Coast is open for business," she said.

Member for Tweed Geoff Provest said, "We want to make sure every bed in every hotel is on the bookings radar over the coming spring period."

The support and promotional package runs until Sep.

## Sculpture secured

**WESTERN** Australia, through Tourism WA, has secured Sculpture by the Sea, Cottesloe until 2020, after signing a new three-year sponsorship deal with the exhibition's organisers.

Sculpture by the Sea, Cottesloe is one of the biggest sculpture exhibitions in the world, featuring local, national and int'l artists.

Held at Perth's iconic Cottesloe Beach, the annual exhibition drew over 200,000 visitors in Mar.

The event has been luring visitors to WA for 13 years.

## EMC2 Autograph

**AUTOGRAPH** Collection Hotels, part of Marriott International, has opened its Hotel EMC2 in downtown Chicago.

Hotel EMC2 has 195 guestrooms and joins a portfolio of more than 100 global properties.

The hotel also features a 120-seat American-themed restaurant named after Albert Einstein.

## Scoot to Hawaii & beyond



**TIGERAIR** Singapore is a thing of the past, after the airline flew its final flight on 24 Jul from Singapore to Tiruchirappalli.

The airline has been morphed into Scoot, nine months after the pair announced their intention to pursue a single brand and operating licence (**TD** 04 Nov).

All previous Tigerair Singapore flights will be operated under the Scoot brand and Scoot flights will operate under the TR flight designator code.

Scoot ceo Lee Lik Hsin said the merge had put the new Scoot into a stronger position than before, which allowed the airline to offer "more choice, connectivity and value".

"The enhanced Scoot that we are introducing today is spunky and sassy, and promises to create

more travel opportunities for our guests," he said.

On top of the new changes, Scoot will also fly to five new destinations by Jun 2018.

The routes include the airline's maiden USA destination Honolulu, Harbin in Northeast China, and short haul destinations of Kuching & Kuantan in Malaysia, and Palembang in Indonesia.

Scoot's crew members will also be decked out in new uniforms as part of the brand.

The threads (**pictured**) feature new dresses for women and polo tops for men, which contain elements of both brands.

TR has also debuted its first Airbus A320 in the Scoot livery.

All Tigerair Singapore planes will be rebadged with the Scoot livery by mid-2018.

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TWO YEARS RUNNING  
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## Melbourne TIE networking

**THE** Victorian travel industry gathered at the Melbourne Convention Centre last night for a networking event following the first day of the 2017 Travel Industry Exhibition in Melbourne.

Guests also took part in a prize giveaway courtesy of the generous exhibitors, with the top prize - an 18 day tour of Uzbekistan, Iran and Turkmenistan provided by Silk Road Travel - taken home by Mike Finnie from italktravel in Mount Waverley.

More pics from the Melbourne show at [facebook.com/traveldaily](https://facebook.com/traveldaily).



**STILL** celebrating their big wins at last Saturday's National Travel Industry Awards are Michelle Kerr of Magellan Travel Group and Justine Lally, APT Travel Group.



**PRIZEWINNER** Mike Finnie of italktravel with David Paterson of TIE organiser Exhibitions and Trade Fairs.



**JONATHAN** Nelson from Express Travel Group (right) with Amit Kumar of Philippine Airlines and Geoff Kong & Phoebe Wong of Holiday We Go.

**DEBRA** Fox of APT Travel Group with Christine Balch of Hawthorn Travel and Cruise.



**JEFF** Hakim, Chriss Perry and Simon Bernardi of Travel Partners with Rachael Seymour and Sharon Van Der Veeke of Cornerstone People Solutions.



**TRAVEL** Counsellors md Fred van Eijk was a last minute inclusion in the conference program today. He's pictured catching up on the latest **travelBulletin** news with conference MC Sam McCool.

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**THANK YOU**

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The award is an incredible acknowledgement of the combined efforts of the team. Topdeck takes so much pride in delivering life-changing travel experiences for customers and are so delighted to be recognised.



Wednesday 26th July 2017

## Lee's Noodles on JQ

**JETSTAR** Airways has introduced Mr Lee's Noodles on flights throughout Australasia and the Pacific.

The noodles are gluten-free, low in calories, salt, sugar and saturated fats.

## Central Coast theme park scrapped

**THE** Central Coast Council in NSW has terminated two contracts with the company behind a Chinese theme park announced five years ago.

Australia China Theme Park had a deal with the council for the sale of two lots of land in Warnervale, 95km north of Sydney, but reportedly failed to meet its deadline for a \$3 million land payment.

The council scrapped the contracts last week, noting any other potential sale or uses of the land will be a decision of the future elected council.

Construction of the \$500m Chappypie China Time theme park was initially slated to begin in 2015 and planned to feature a replica of the gates to Beijing's Forbidden City and a nine-storey temple (**TD** 05 Dec 12).

## EY 787s to Beirut

**ETIHAD** Airways yesterday introduced Boeing 787-9 aircraft on its daily service from Abu Dhabi, UAE, to Beirut, Lebanon.

The *Dreamliner* replaces the Airbus A321 which previously operated the route, significantly increasing capacity.

The Boeing 787-9 features Etihad Airways' next-gen Business and Economy class cabins and is configured with 299 seats – 28 Business Studios and 271 Economy Smart Seats.

## Crystalbrook Collection appoints



**A NEWLY-FORMED** Australian hotel group, Crystalbrook Collection has named its executive leadership team.

CEO Mark Davie has appointed Geoff York as grp director, hotels.

York brings more than 35 years' senior hospitality experience and was most recently director of operations and development at Event Hospitality and Entertainment where he launched the Atura and Eventhouse hotel brands.

Laura Davie has stepped into the role of group director, operations and HR, where she oversees the full HR lifecycle as well as business operations.

Kylie Brajak will be on group director, global sales & manages all business segments including leisure, wholesale, corporate, groups, meetings and events.

Brajak joined from Starwood Hotels and Resorts Worldwide where she was responsible for the global leisure and luxury sales and distribution strategy.

Katie Malone has taken on the title of group director, marketing, bringing more than 15 years of travel marketing experience spanning hotels, aviation

and online travel throughout Australia, Hong Kong, United Arab Emirates and New Zealand.

She was most recently based in Abu Dhabi overseeing marketing for St. Regis and in her new role will manage brand development, advertising, public relations, sponsorship, social media and digital strategy.

David Kotze rounds out the executive leadership team as director, hotel systems.

He has more than 30 years' experience and has worked on more than 50 hotel openings and project managed 23 openings.

Crystalbrook Collection has committed \$370m in investment to date towards developing three "lifestyle savvy" hotels in Cairns, which would add a combined 900 rooms to the city.

The company plans to develop the brand and ethos over the next 12 months and build a staff of 150 people ahead of opening the first hotel in 2018.

Crystalbrook Collection expects to invest in other Australian locations in the near future.

**Pictured** are: David Kotze, Kylie Brajak, Mark Davie, Laura Davie, Katie Malone and Geoff York.

**Disney DESTINATIONS**

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## Star Alliance marks 20 years of magic

**STAR** Alliance celebrated 20 years of bringing people and cultures together by doing just that at this year's NTIA.

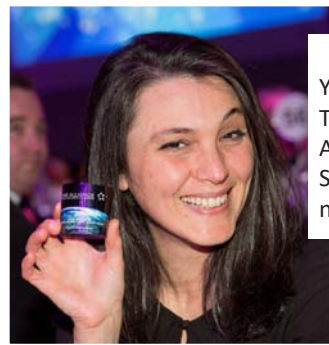
The Alliance galvanised the audience at Sydney's new International Convention Centre with a 20th Anniversary Draw that by evenings' end had presented six lucky travel agents with two return tickets each to destinations across North America, Asia, Europe and Africa.

Star Alliance Australia Chair Tim Clyde-Smith told the crowd it was no surprise the Alliance's airline members had come together to create "something magical". "That's what Star Alliance is all about," he said.

For more information on Star Alliance in Australia go to [www.staralliance.net.au](http://www.staralliance.net.au).



THE Star Alliance team at NTIA 2017.



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Yontar  
Turkish  
Airlines with  
Star Alliance  
napkin ring.



**LAUREN** Ashes from Helloworld Lane Cove  
with Belinda Condon from United.

**ANIL**  
Rodricks  
and  
Giovanni  
Di Stefano  
from the  
Lufthansa  
Group.



**BRETT**  
Walsh of ANA  
with Michael  
Middleton  
from Bicton  
Travel.



**NEIL** Ford, Air  
Canada; Anna  
McMurtrie,  
Wentworth  
Travel and Rick  
Pomery, Air  
Canada.



**PRIN**  
Yooprasert of  
Thai Airways  
with Debbie  
Ashes of  
Helloworld  
Lane Cove and  
Ebuzer Tanhan  
of Turkish  
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Bicton Travel, and  
Tim Clyde-Smith,  
South African  
Airlines.



**KATRINA**  
Chen, Eva  
Air; Kenneth  
Ung, Nexus  
Holidays  
and Teresa  
Yang from  
Eva Air.



Wednesday 26th July 2017

## InterCon Sydney Opera Aus package

**INTERCONTINENTAL** Sydney and Opera Australia have partnered together to launch a VIP Parsifal Insider Experience' for 14 Aug.

The package features two A Reserve tickets to Wagner's Parsifal, one night's accommodation in an Eastern Harbour View room, a drinks voucher and other privileges.

Guests will also have access to Club InterContinental.

Packages are on sale from today and are available until sold out.

**CLICK HERE** for more.

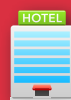
## Affinity scores CCT

**CENTRAL** Coast Council has appointed Affinity Partnership Pty Ltd with the task to deliver tourism and marketing services for the NSW region.

The two-year deal brought an end to Central Coast Tourism's 22-year reign as the region's chief tourism body (**TD** 29 May).

In the announcement the council gave Affinity an annual budget of \$800,000, compared to Central Coast Tourism's funding of \$560,000 per year.

Affinity initially will focus on a membership program and a new marketing campaign.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**St Jerome's Melbourne** is making it possible to camp on the rooftop of the property. The roof top features 21 canvas bell tents with a queen bed, heating and cooling, a tablet with movies and an esky with beer and cider. Tents come in three different sizes ranging from 4m x 4m Lux to the six metre Lodge tent.



Sydney's **Four Seasons Hotel Sydney** now features Mode Kitchen & Bar. Mode is positioned to be a celebration of seasonal cooking, cocktails and polished service in a 1920s-inspired setting. The bar will be open daily from noon for lunch & dinner and is located on the ground floor of the hotel.



**Chifley on South Terrace** in Adelaide has undergone a \$500K refit that was inspired by the distinctive style of the iconic Beverly Hills Hotel. The property now sports a new lobby and breakfast room, as well as the addition of a new conference space. The Parkview conference room has capacity for 50 people.

## WIN A LUXURY RIVER CRUISE

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This month, Scenic and *Travel Daily* are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
- Return flights to Europe
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to [scenic@traveldaily.com.au](mailto:scenic@traveldaily.com.au)

**SCENIC**  
LUXURY CRUISES & TOURS

Q18. What size is a Standard Suite in square metres?

## Tourico's Olympus X platform

**TOURICO** Holidays has debuted its Olympus X platform that enables travel distribution clients to improve their sales.

The program allows for increased inventory accuracy, identify hotel deals with the highest profit margins, and increase sales.

Olympus X will feature a dashboard that displays monthly reports where clients can view all of their bookings, total room nights and other stats.

It also allows for Tourico to view client inventory & bookings and offer sales support.

Tourico Holidays vice president of professional services Lev Koutamonov said the platform

would proactively update & assist distributors with their business.

"Olympus X is truly the first all-inclusive, interactive platform for travel distributors that not only allows them to capture real-time data that is critical to day-to-day operations, but it also identifies areas of potential improvement and growth."

It aims to solve issues where Tourico sales mgrs did not have the ability to identify how to improve client sales and profits.

## Sofitel Foshan

**SOFITEL** has opened its latest hotel, Sofitel Foshan in the Guangdong province, China.

The 325-room hotel also joins the Louvre International Exhibition Centre in Foshan.

Rooms feature four different themes of modern, post-modern, neo-Chinese and Classic French.

It is Sofitel's first property in the Chinese city and the chain's 23rd in Greater China.

## New Hawaii app

**HAWAII** Tourism Authority's new We Share Hawaii app is designed to support Hawaii's food culture.

Available now, it features more than 100 community voices.

**Travel Daily**

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TO  
ENTER**



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*Exploring the fairytale Neuschwanstein Castle*



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### Senior Travel Consultant

**NSW, Excellent Salary Package, Ref: 2978RM2**

This is a very rare opportunity for a passionate consultant who can earn an amazing base salary as well as uncapped commission making this a top of the range salary package within an award winning brand in a small and vibrant office in an area featuring great shopping and cafes. This position requires an experienced consultant in Galileo and Crosscheck who is focused on superior customer service whilst offering extensive knowledge of products and destinations and airfares.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### Business Development Manager

**NSW, \$80k + Super + Com, Ref: 2940SO3**

This senior BDM position has huge potential to work with independent travel agencies across NSW to work for an award winning company and build and develop the network of agencies. You will be driven and have strong contacts within the NSW travel industry and will be looking to maximise on these relationships, relishing this diverse position. You will be an articulate communicator and you will be able to manage a range of stakeholders and will enjoy the challenge of growing new business.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

### Wholesale Travel Consultant

**Brisbane, Excellent Salary, Ref: 2973CNA**

Are you currently working as a Travel Consultant? Are you looking for Monday – Friday hours? Would you like to move from a Retail Travel Consultant to a Wholesale Travel Consultant and become more of a specialist? You will be predominately working with Travel Consultants focusing on FIT and tailor-made itineraries and selling the services of this company to the consultants as well as developing and maintaining relationships with suppliers.

For more information please call Chandini on (07) 3123 6107 or click [APPLY](#) now.

### Corporate Travel BDM

**Melbourne, \$70-\$80k, Ref: 2021DM1**

Do you have sound understanding of Corporate Travel Sales, BD experience and a proven sales record? A leading Travel Management company are looking for a new BDM to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. Targeting the SME market there is fantastic earning potential and this is a great chance to develop your managerial and corporate travel experience with a leading TMC.

For more information please call Daniel on (03) 9988 0616 or click [APPLY](#) now.

### Cruise Consultant

**Sydney, Up to \$55k + Super + Bonus, Ref: 1167SJ2**

Do you love Cruise and would you like to specialise in this niche but booming travel product? If you have a passion for cruising and for travel sales then apply now. You will be working towards targets and earning a great salary in return within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and a CBD location are perks to this role.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Business Travel Consultant

**Woolarah Area, Up to \$65k + Super, Ref: 2438PE4**

Do you want to work for a corporate and leisure travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced corporate travel Specialist to join their growing team. You will be awarded with a portfolio of accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will be valued & respected as well as being rewarded for your work.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Reservation Support Consultant

**Gold Coast, \$45-\$48k plus super, Ref: 2943SZ1**

We are looking for a travel agent or consultant looking to take a step away from sales & step into a more of a customer care & support role. Your job & duty will be to ensure you look after the requests of customers to your best ability and support the reservation staff in any back office duties. There are no sales involved in this position nor do you have to work towards KPI's. You will be focused on providing exceptional service whilst learning about the products in this fascinating agency.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Reservations & Administrator – P/T

**Melbourne, \$50-55k + Super, Ref: 2976HC1**

We are looking for a strong Travel Reservations/Sales and Administrator to join this Australian Wholesaler specialising in India and Sri Lanka. This role will initially start as part-time for the first 6 months and will move to full-time for the right candidate. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, reservations/sales and administration role. Transfer your wholesale and retail experience into this rare position.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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