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# Travel Daily

First with the news

Tuesday 13th June 2017



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## Guillan, Joyce, Hogan hailed

**THE** contributions of several Australian travel and tourism leaders were recognised in yesterday's Queen's Birthday honours list (**TD** breaking news) including Kerzner International's **Anna Guillan**.

Guillan, whose career has also included senior roles with Hayman and Mulpha Hotels, Voyages Hotels & Resorts and as a Tourism Australia director, was cited "for significant service to the Australian tourism industry, and to the community through support for social welfare and health organisations".

As well as her stellar industry leadership, Guillan co-founded cancer charity the Nelune Foundation in 2001 and has been instrumental in helping it raise over \$18 million to help patients.

Also honoured yesterday was

Etihad ceo **James Hogan**, cited for "distinguished service to the aviation transport industry, to the development of tourism and trade linkages between Australia and the Gulf States, and to international airline associations".

Qantas ceo **Alan Joyce** received a Companion of the Order of Australia for "eminent service to the aviation transport industry," as well as tourism development, gender equity & diversity; while long time Australian Tourism Awards judge **Garry Watson** was cited for significant service to the tourism industry in the ACT.

### Bunnik mega-famil

**BUNNIK** Tours is today formally launching its first ever Egypt mega-famil, with 45 lucky travel agents set to "party on the Nile" with the company's founders, Marion, Sacha and Dennis Bunnik.

The 10-day "trip of a lifetime" will take place in Oct this year and include key sites - to view a personal video invitation from the trio see [traveldaily.com.au/videos](http://traveldaily.com.au/videos) - more details on the cover page.

### Today's issue of TD

**Travel Daily** today has seven pages of news and photos, including a front cover page for **Bunnik Tours** plus full pages:

- inPlace Recruitment
- Fiji Airways

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## Thai insurance a way off

**THE** Tourism Authority of Thailand, Sydney has confirmed Thailand is considering the launch of compulsory travel insurance for travellers, saying it is "a long term plan" aiming to boost safety of tourists, but indicating it "could take years to be enforced".

As flagged by **Travel Daily** last week, the Thai Govt is pushing ahead with plans to make travel insurance mandatory as part of a crackdown to reduce the costs of foreign nationals seeking aid in Thailand's hospitals (**TD** Wed).

In a statement issued on Sat, Tourism Authority of Thailand (TAT), Sydney, said the potential compulsory travel insurance was "not mandatory now".

"Before this can be enforced, there will be discussions among several government agencies, tourism operators and relevant stakeholders to come up with the best approach, also any legal amendments need to pass the cabinet's approval," TAT said.

"All these might take several years," the authority indicated.

## Trump ban blocked

**PRESIDENT** Trump's attempt to revive a travel ban on people entering the US from six Muslim nations is heading to the Supreme Court after a second federal appeal was rejected yesterday.

Trump's latest efforts were thrown out by the 9th US Circuit Court of Appeals for violating existing immigration laws against Muslims, *Reuters* reports.

The administration said the travel ban for citizens of Iran, Libya, Somalia, Sudan, Syria and Yemen was necessary to allow time to adopt strong vetting measures.

The state of Hawaii has urged the US Supreme Court to maintain a denial of the Muslim travel ban.

## Helloworld APX gm

**WENDY** van Lieshout has been named as the general manager of Helloworld New Zealand's TMC business, APX, starting 01 Jul.

The promotion sees van Lieshout move across from her role as gm, retail networks for Helloworld New Zealand, a position she has held for the past 12 months.

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**Athens to Barcelona. From \$5,499\* \$3,257\***  
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## AirCruises charter focus

**CRYSTAL** has announced its inaugural AirCruises season has been shelved, with all passengers booked on departures in 2017 or 2018 being offered a full refund and a complimentary cruise.

The AirCruises program was revealed by Crystal in late 2015 (**TD** 18 Nov 2015), and features a customised Boeing 777 that transports 84 guests on a range of 14 to 28-day global itineraries.

The luxury air program is still going ahead, however it has now been made “available for charters and other special interest AirCruises”, with the inaugural itinerary, set to depart Hong Kong in late Sep chartered by Genting Hong Kong, Crystal’s parent firm.

The aircraft, *Crystal Skye*, will be handed over to the company and christened in Aug, prior to the 10-day Golden Week Holiday trip.

Seven previously scheduled AirCruises have been scrapped this and next year, including three departures that included stops in Cairns and Uluru next year.

Crystal says the move to offering exclusive charters in Asia “serves

the vast luxury travel market in China and increases Crystal’s brand presence in the region.

“As Crystal expands its portfolio of global travel experiences, the shift of *Crystal Skye* to special interest charters provides a distinct luxury option that is in great demand and is unmatched by any hotel, resort or cruise line in the world,” the company said.

Genting Cruise Lines president Kent Zhu said China’s Golden Week Holiday is an opportune time to launch Crystal AirCruises in Asia, with the itinerary well suited to multi-generation families who often travel together during the extended holiday period.

Crystal president and ceo Eddie Rodriguez said the luxury travel and cruise company’s experiences had long been extended to corporations and private charter groups “seeking the most enticing incentive experiences possible for chartered travel and events”.

The maiden China itinerary will be unveiled later this month.

Charter enquiries are now being taken via email request.

## SkyTeam YVR lounge

**GLOBAL** airline alliance SkyTeam will open a lounge at Vancouver International Airport by the end of 2017, the group’s first branded facility in North America.

Currently, nine SkyTeam members operate to/from YVR, including Aeromexico, Air France, China Airlines, China Eastern, China Southern, Delta Air Lines, KLM, Korean Air & Xiamen Airlines.

The Vancouver facility will be SkyTeam’s seventh branded lounge, joining locations in Dubai, Beijing, Hong Kong, Istanbul, London Heathrow and Sydney.

SkyTeam ceo and md Perry Cantarutti said when the YVR lounge opened, the group would have the most branded airport lounges of any airline alliance.

“Increasing the number of shared facilities worldwide realises significant synergies for our airlines while offering a greatly enhanced airport experience for our top customers,” Cantarutti said.



## Window Seat

**HAZMAT** crews were called to Disneyland California last weekend, after an extremely unfortunate situation involving a flock of geese.

First responders initially thought human waste had been thrown on patrons - but after looking into the incident police confirmed 17 people were hit with airborne bird poo as the geese flew over Sleeping Beauty castle just before 9pm.

Officers said the 11 adults and six children had to be “reclothed” after being “hit with faecal matter” while waiting for the nightly parade.

The Anaheim police department issued a tweet confirming that “NO crime occurred” and that “all guests are healthy and happy”.

## John Paul launch

**ACCORHOTELS** has launched a new concierge and customer loyalty business in Singapore, as an offshoot of global personal services operation John Paul which the company acquired last year (**TD** 28 Jul 2016).

John Paul Singapore will oversee the customer experience for AccorHotels properties across the region, promising to “take the guest experience to new levels”.

## Adina Southbank

**MELBOURNE’S** Southbank precinct will be the site of a new Adina Apartment Hotels property.

To be located at 55 Southbank Boulevard, the 220 apartment hotel is being developed by Hume Partners Property, adding 10 new floors to an existing six-storey office structure.

Construction of Adina Apartment Hotel Melbourne Southbank will start this year, with opening slated for 2019.

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Tuesday 13th June 2017

## APT cooking up a storm



APT Travel Group took to the kitchen in the name of charity last week, helping out at Melbourne's Sacred Heart Mission Dining Hall as part of the company's volunteer program.

Members of the group's marketing team helped serve meals to the homeless and other disadvantaged Melburnians in the inner city suburb of St Kilda.

The dining hall relies on volunteers to help its four kitchen staff, making it an ideal candidate for APT's program in which two extra leave days are provided to staff for volunteer work.

**Pictured** back row from left are Marie Trbovic, Nina Anderl and Kane Moloney, while in the front row are Craig Brown, Angelique Hopcraft and Leanne Ferguson.

## WINTER SAVINGS

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AIRLINES

**London**  
RETURN ECONOMY CLASS  
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\*Inclusive of taxes. Travel periods & conditions apply.

## Malaysia hotel tax

**VISITORS** to Malaysia will pay up to \$6 more per night in hotels under a new tourist tax coming into effect next month.

Hoteliers have criticised the new fee, which will be a fixed rate per night and is scaled according to the standard of accommodation, beginning at RM2.50 (80c) for non-rated accommodation and rising to RM20 (\$6.20) for five-star hotels.

## Airbus fleet forecast

**AIRBUS** says the world's airlines will double their collective fleet to over 40,000 planes in the next 20 years, fuelling demand for more than half a million new pilots.

The aircraft manufacturer's latest Global Market Forecast says growth in travel will require 34,170 new passenger aircraft and 730 freighter planes, worth a combined US\$5.3 trillion.

It says growth will be strongest in China, India, other parts of Asia and Latin America.

## Bali visitors steady

**THE** number of Australians visiting Bali declined slightly in Apr compared to the same month last year, but held steady with other months this year at just over 91,600 arrivals.

The figure is 1.5% less than the 93,000 who arrived in Apr last year, but brings the total this year to 353,753, a 5.3% increase on first four months of 2016.

The latest Bali Government figures show overall foreign visitor arrivals topped 1.8 million in the four months to the end of Apr, an increase of 23% over the same period last year.

## New WWT Aus md

**ANDREW** Mulholland has been promoted to the role of md at Wendy Wu Tours - Australia/NZ.

Mulholland was initially appointed general manager in Jun last year, working closely with global ceo Joe Karbo to drive the tour operator's growth, digital transformation and innovation.

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\*Advertised fares are per person for return Economy Class travel departing from Melbourne and are correct as of 15 May 2017, subject to currency fluctuation. Offer ends 18 June 2017. Fares are for travel between 1 June and 9 June 2017, 1 October and 30 November 2017, and 14 January and 28 February 2018. Higher levels apply for other travel periods. Advertised airfares are for return travel from Sunday through to Thursday. Flight restrictions, inbound blackout periods, amendment and cancellation fees apply, and fares are subject to availability. Further terms and conditions apply. For full terms and conditions, please see your GDS, visit [emiratesagents.com/au](http://emiratesagents.com/au), or call Emirates on 1300 303 777. Offer subject to change.



## QR profit surges 20%

**QATAR** Airways has announced a 21.7% increase in net profits to \$710 million in the year to 31 Mar, attributing the result to a busy year of expansion.

Annual revenues increased 10.4% over the previous year, with capacity up 21.9% to more than 185,200 million available seat kilometres.

The year involved the launch of 10 new destinations including Adelaide, and an increase in its stake in British Airways owner International Airlines Group (IAG) from 15% to 20%.

**MEANWHILE**, Qatar Airways has commenced non-stop flights between Doha and Dublin, with the new route to be served by Boeing 787 aircraft.

The inaugural was overshadowed by the ongoing diplomatic stoush between Qatar and some of its Middle Eastern neighbours, with QR senior vice president Europe, Jonathan Harding, confirming the dispute is seeing flight times extended to a range of destinations due to airspace restrictions.

## Pullman Tokyo plan

**ACCORHOTELS** chief operating officer Patrick Basset has revealed the French hotel juggernaut will open its first Pullman branded property in Tokyo next year.

Pullman Tokyo Tamachi is being developed as part of the MSB Tamachi mixed-use project and will feature 143 rooms.

AccorHotels has 12 hotels in Japan across Tokyo, Osaka, Kyoto, Sapporo and Okinawa.

## Pacific Princess refit

**PRINCESS** Cruises has revealed its newly renovated *Pacific Princess* in Fort Lauderdale, Florida, after a two-week drydock.

The ship has a new hull livery, 700 new Princess Luxury Beds and 336 refreshed staterooms including the line's new Club Class Mini-Suites.

The ship also features four refurbished dining venues, an updated atrium and pool deck and over 16,500m<sup>2</sup> of new carpet.

It departed on the weekend for an 18-day cruise to London and sails Europe itineraries until Dec.



## TAA seeks STA funding vow

**THE** Tourism Accommodation Association (TAA) has called for a long-term funding commitment from the Federal Govt for its Survey of Tourist Accommodation (STA) - the only govt approved data source covering the sector.

TAA ceo Carol Giuseppi said the STA had played a key role in enticing an unprecedented level of investment in the Australian economy, with over 120 hotels under construction or in advanced stages of planning.

Giuseppi said regional Australia in particular would benefit from a long-term commitment, which represents 45% of visitor nights and 44% of visitor spend.

"However these areas are crying out for more investment in both new and upgraded tourism infrastructure," she remarked.

"Govts have a role in assisting industry by investing in data that supports investors' ability to secure finance from the banks.

"Major hotel projects can take up to five years from conception to completion, so accurate long-term data is also a key component of the decision making process. Because of the diverse mix of accommodation

options in regional areas, there is currently no other trusted source of the data for regional Australia," Giuseppi said.

## Charges for Crown

**CROWN** Resorts staff have been charged over gambling offences in China, having already been held since their arrest in Oct.

"Crown Resorts Limited announced today that all its detained employees in China as well as those employees released on bail have now been charged with offences related to the promotion of gambling and their cases have been referred to the Baoshan District Court," the company said this morning in a statement to the stock exchange.

"As the matter is now before the court, no further comments will be made," it said.

A total of 18 Crown staff were detained last year in what was reported to be a crackdown on the promotion of gambling.

Three of those arrested were Australians including senior executive Jason O'Connor, the vice-president of international VIP operations.



## Manager - Phil Hoffmann Business Travel

A rare opportunity to lead Phil Hoffmann Travel's Business Travel team has become available. A fulltime role based at the South Australian headquarters in Glenelg.

PHT is looking to further grow this division to a new level of excellence through the strong and innovative leadership of a new manager.

The successful candidate will have a proven ability of meeting and exceeding sales targets, of leading and growing a dynamic and motivated team whilst offering support, direction and motivation. A commitment to technology and an analytical mind are critical, along with a passion and drive for success within a positive environment.

This position includes a negotiated salary based on experience and qualifications. Only applicants who have the right to work in Australia and can clearly demonstrate the above criteria, are selected for an interview and will be contacted.

For more information please refer to

<https://www.pht.com.au/about-us/careers>

Applications submitted by COB Thu 15 June.

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## italktravel & cruise Brighton \$10k gift



**ITALKTRAVEL & cruise Brighton** presented the Morris family from Melbourne with a \$10,000 travel

experience, as the major prize in a fundraising raffle hosted by the Leila Rose Foundation.

The presentation was also attended by four time AFL Premiership player Jordan Lewis who is ambassador for the Foundation which raises funds that go directly to helping families affected by rare childhood cancer.

**Pictured** above are, from left: Express Travel Group ceo Tom Manwaring; the Morris family; Jordan Lewis and Tatyana Venegas, owner of italktravel & cruise Brighton.

### Scoop on lux program

**SCOOPON** Travel has flagged the imminent launch of a new luxury-focused travel site.

Branded "Bon Voyage", the site promises to be the "new home of luxury travel" and is being previewed with a competition to win a 5-star business class holiday package at Bali's Ayana Resort - see [bonvoyage.com.au](http://bonvoyage.com.au).

### HU plans PVG/BRU

**HAINAN** Airlines has confirmed the launch of non-stop flights between Shanghai and Brussels, with the route to be served thrice weekly by 787-900 aircraft.

The flights will debut on 25 Oct 2017 - the 46th anniversary of formal diplomatic relations being established between China and Belgium.

## Dreamworld shuffle

**DEBORAH** Thomas will step down from her role as managing director and ceo of Ardent Leisure, the parent company of the Dreamworld theme park on the Gold Coast effective 01 Jul.

Thomas will receive a \$731,291 termination payment, and will also be paid a consultancy fee of \$3,000 per day for each day expended in relation to the Coronial Inquest into the park's deaths late last year.

Effective immediately, Simon Kelly will become group ceo and md of the group, accelerating his previously announced appointment (**TD** 26 Apr).

**MEANWHILE**, Dreamworld will open three new attractions in time for the school holidays, with additions including the Tiger Island Up Close experience, the Parkway Patisserie and Grill, and three new Treehouse Cabanas.

New systems at WhiteWater World have also increased the temperature of all its slides and pools, making it the "warmest water park on the Gold Coast".

Tuesday 13th Jun 2017

## SQ drops Paris A380s

**SINGAPORE** Airlines has announced increased frequencies to Paris, with 10 weekly flights to operate during the upcoming northern winter scheduling period from 29 Oct-24 Mar.

The boost from the current daily operation will see extra flights on Mon, Thu and Sat, with all services to utilise Boeing 777-300ER aircraft rather than the current all-A380 operation.

## BL adds Osaka

**VIETNAM-BASED** Jetstar Pacific is launching flights to Japan, with the low-cost carrier to commence services from Da Nang and Hanoi to Osaka Kansai, starting 01 Sep.

The routes will be operated using Airbus A320s on a four times weekly basis.

## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.751**

**THE** Australian dollar is trading at near six-week highs against the US greenback, with investors nervous about strong gains in the Nasdaq 100 index which is up over 30% in the last year.

The US Federal Reserve is also expected to lift rates tomorrow.

Mayhem in the UK following last week's election has also seen the British pound weaken further, making travel to England more attractive for Aussies.

The Australian dollar has also crept up against the Euro and the New Zealand dollar, but weakened somewhat against the Japanese yen.

*Wholesale rates this morning.*

US	\$0.751
UK	£0.593
NZ	\$1.040
Euro	€0.671
Japan	¥82.60
Thailand	฿25.49
China	¥5.041
South Africa	R9.585
Canada	\$0.997
Crude oil	US\$46.08



## AFTA update

From AFTA's chief executive, Jayson Westbury



**THE** Queen's Birthday long weekend celebrated this past weekend in parts of Australia and not others (one Queen, one country, but not one birthday celebration, go figure) has brought with it several people to be recognised for services to the travel and tourism industry in the Queen's Birthday Honours list.

This year's list includes: Anna Joyce AC (Qantas CEO), James Hogan AO (CEO of Etihad), Garry Watson AM (ACT Tourism luminary) and Anna Guillan AM (Regional Sales & Marketing Director for Kerzner International).

Each of these people were recognised for their individual contributions to the industry and more broadly their contribution to the community in various ways. As an industry we should be very proud of all of our people and every now and then the Honours List highlights particular people for their contributions.

But it is Anna Guillan who I would like to single out today. Anna is and has been a strong advocate for the travel and tourism industry in Australia for as long as I can recall. Anna has always been a great friend to the travel agency community and her work with Hayman has always been dedicated and committed.

Even at times when that wonderful destination has been through cyclones and shut downs (as is the case currently) Anna has always been a true believer and supporter of Hayman and the broader Australian industry. No wonder the good people at the Australian Honours and Awards led by His Excellency General the Honourable Sir Peter Cosgrove AK MC (Retd), has bestowed this honour upon Anna.

This award enables us all to be proud Australians and when colleagues of the travel and tourism industry such as Anna are honoured in this way it should make us all realise that we can make a difference to our country and celebrate working in a great industry that contributes to making Australia a better place.

Congratulations to all the recipients of an Australian Honour and a particularly large congratulations to a great friend of the Australian Federation of Travel Agents, Anna Guillan AM.



Tuesday 13th Jun 2017

## Queen Vic refurbished

**CUNARD'S** *Queen Victoria* has returned to Southampton after a \$40m refurbishment ahead of the northern summer season.

Inside the ship, there is a new Britannia Club Restaurant and extra Britannia Club staterooms. Grand and Penthouse Suites have been redesigned and a new sun deck is featured.

Every stateroom was refreshed to include the installation of large flat screen TVs, and tea and coffee making facilities.

*Queen Victoria* had been out of service since 05 May to undergo the refit at the Fincantieri Shipyard in Palermo, Italy.

Her first post refit voyage is on a floral adventure to the Canary Islands, as part of a special Festival of Flowers sailing.

## WTTC research

**ACCORDING** to a report by the World Travel & Tourism Council (WTTC), the global travel and tourism sector supports 108m jobs directly and 292m in total.

The research means the industry sustains twice as many jobs as the financial sector, and five times as many jobs as the chemicals manufacturing sector.

In the Asia Pacific, the industry contributes US\$2.3 trillion into GDP and supports 159.2m jobs.

Global Travel & Tourism is predicted to grow by 4.0% per year over the next decade, which is significantly faster than the global economy at 2.7%.

View the report [HERE](#).

## AC launch YUL/MRS

**AIR** Canada's leisure based offshoot Air Canada Rouge has started its Montreal to Marseille summer service.

The three times weekly service to France's Provence region will operate until 13 Oct using Boeing 767-300ER aircraft.



**WIN TICKETS  
TO CHINA  
AND LONDON**

To celebrate 20 years of flying into Australia, the launch of new direct service between Melbourne and Shenzhen and the increased capacity between Guangzhou and London, China Southern Airlines is offering Travel Agents in Australia the opportunity to win a return Business Class ticket to any China Southern Airlines destination in China or to London!

To win, correctly answer each daily question in June and have the most inspired response to the final question.

The best response will be the winner of the CZ return Business Class ticket from Australia to London and the second best one will be awarded with the return Business Class ticket from Australia to any CZ destination in China.

Send your entries to [csair@traveldaily.com.au](mailto:csair@traveldaily.com.au)

6) What type of aircraft does China Southern Airlines currently operate between Adelaide and Guangzhou?



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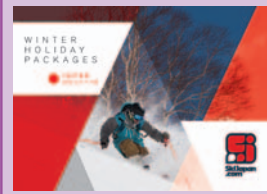
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## Brochures

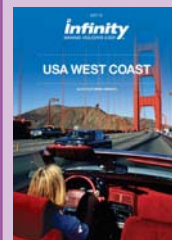
**WELCOME** to Brochures of the Week, **Travel Daily's** regular feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



**SkiJapan.com - Winter Holiday Packages**  
The 2017/18 **SkiJapan.com** brochure has a number of new inclusions, such as Platinum Pro Guiding, which has been expanded for the season and offers skiers and boarders access to sessions with a certified and qualified guide. The company is offering free equipment hire from select outlets in Niseko with every land packaged purchased by 30 Jun - Phone 1300 137 411 for more information.



**Luxury Gold - USA, Canada & South America**  
New for 2018 in this program is a seven-day Indulgence in Costa Rica tour, a first time visit to the destination. This Luxury Gold itinerary includes spectacular waterfalls, rich fauna and flora and the Arenal Volcano. Also highlighted in the program is Luxury's Majesty of The Rockies journey which takes in the sights of Western Canada and Alaska by road, rail and sea. The brochure offers an early payment discount of 10% for trips booked before 26 Oct. [CLICK HERE](#) for more.



**Infinity Holidays - USA West Coast**  
Infinity has unveiled its 94-page 2017/18 **USA West Coast** featuring **Mexico** brochure. This marks the first time Infinity has combined Mexico and the USA West Coast offerings into one program. Inside, there are a number of cruising, rail, self-drive and extended tours available. Highlighted is a number of seven-day sailings on *Carnival Miracle* that depart from Los Angeles and explore the Mexican Riviera, with stops at Cabo San Lucas and Mazatlan. [CLICK HERE](#) to read more on Infinity's offerings.



**Natural Focus Safaris - India 2017/18**  
New touring options include an 18-day Tigers and Southern Delights itinerary escorted by NFS general manager Anne-Marie Zambelli. The popular 17-day Taj, Temples and Tigers tour will be available, and will allow travellers to book an extended stay alongside the tour. Other destinations included in the program include Bhutan, Nepal and Sri Lanka. A nine-day Secrets of Nepal itinerary explores the renowned temples around Kathmandu. [CLICK HERE](#) to read the online version.

## FRA adds quiet rooms

**FRANKFURT** Airport has installed a quiet room within the airport for passenger use.

The Quiet Room is located in the post-security part of Terminal 1 on Level 3 of Pier Z and is open daily until 2200.

Frankfurt's quiet room is available for all passengers for free regardless of their worldview, culture and religious affiliation.

## VIA Rail service out

**VIA** Rail has advised service on the railway from Amery to Churchill in northern Manitoba, Canada has been suspended indefinitely.

OmniTrax said the line had been closed due to significant track damage and may not open until winter or as late as spring 2018.

VIA Rail is not providing alternative travel for affected pax.

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## Four ways to Switch Off and enjoy your weekend!

[Click HERE](#) to read this inPlace Blog



### Travel Consultant - African Specialist

Melbourne

**Salary \$50k + super + incentives**

With decades of experience organising custom itineraries throughout Africa, it's their depth of local knowledge and hidden gems of the region that make this specialist stand out from the competition. You will book flights, accom, tours, safaris and cultural experiences. If you feel your passion and African knowledge combined with your Retail or Wholesale exp is a good match - apply now!

- Amazing famils!
- Company bonuses

Call Sandra or [click here](#)

### Corporate - Team Leaer

Sydney

**Salary \$60 - \$80K + super**

A fantastic leadership opportunity within an established global TMC for an experienced Travel Mgr. Be a hands on people leader for a team of multi skilled corporate travel consultants booking business itineraries worldwide. Responsibilities include; ongoing leadership of your team, being a point of contact for your clients, managing daily operations and team development.

- Career potential
- Leadership role

Call Susan or [click here](#)

### Senior Incentive/ Event Manager

Sydney

**Salary from \$80K + super**

This global Events agency is well respected by the events industry and handles high-end events. They are seeking a Snr Event Manager for an annual event program. Ideally you will have event agency experience at a senior level with experience in conferencing and incentives. A good knowledge of logistics, timelines, client relationships mgt, & long term planning is essential for this role.

- Great career potential
- Esteemed brand

Call Peter or [click here](#)

### Wholesale USA/ Canadian Consultant

Sydney

**Salary \$50-55K + super + up to \$10K inc**

If you are passionate about destinations and product that is a little different from the norm then this is the role for you! You will liaise with travel agents, direct clients and overseas operators booking flights and land combinations throughout the USA and Canada. Solid product knowledge of the USA and Canada and previous consulting experience required.

- Dynamic team
- High base + incentives

Call Susan or [click here](#)

### Airfare and Ticketing Specialist

Sydney, Salary \$50K + super

Assist retail travel agents and direct customers with fares & ticketing enquiries. This leading Consolidator offers ample opportunity for career development across a number of areas within the business. Excellent fares knowledge req.

Call Susan or [click here](#)

### 6 Month Contact

**Corporate Cons, Sydney, Above industry rates \$\$**

Work as part of the in-house travel team supporting the Australian offices travel needs both domestic and internationally. You will work with all levels of management so previous corporate / business travel experience is req.

Call Sandra or [click here](#)





*Fiji's National Carrier has a proud and rich tradition of creating unforgettable memories for our customers. We are an airline with a proud past and a bright future. At Fiji Airways we are passionate to be the best. We are currently looking for a driven and passionate individual to join our team in our Sydney office for the following role:*

## **CHANNEL EXECUTIVE - SYDNEY**

As the Channel Executive you will promote Fiji Airways sales through effective working relationships with key trade partners in order to exceed targets. You must have a detailed understanding of the opportunities with each trade partner. You must create and implement plans in order to optimize channel performance. You will work closely with the Regional General Manager Australia to ensure effective use of agreed marketing resources. You must support the regions overall business objectives and work as a team to ensure the region's overall objectives are met and exceeded. You will monitor and provide insights in your respective channels to Marketing.

To be successful in the role you must possess a Bachelor's degree in Business or Marketing field, with strong academic performance. You must have at least five (5) years of sales and/or marketing experience in the travel and tourism industry and must have experience in an agency environment and exposure to a range of selling methodologies, especially B2B relationship management. You must follow up and secure group enquiries. You must have strong analytical skills and willingness to learn. You must have sound business acumen. High level of proficiency in Excel, Word, PowerPoint and other business tools. Excellent written and verbal communication skills. You must be able to embrace change with an innovative approach to problem solving. You must enjoy presenting and be able to manage your own time and tasks.

Applicants must be legally entitled to work in Australia.

### **Applications close on Saturday 17th June 2017**

If you think you have what it takes and want to be part of our world visit our Careers Page and apply online at [fijiairways.com/careers](http://fijiairways.com/careers). Fiji Airways thanks all applicants, however, only those qualified will be screened and only those selected for an interview will be contacted.



[fijiairways.com/careers](http://fijiairways.com/careers)