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# Travel Daily

First with the news

Friday 12th May 2017

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## Travel Daily

on location in

### Taipei, Taiwan

Today's issue of **TD** is coming to you courtesy of Express Travel Group, which is hosting its Select Conference in Taiwan.

**TAIPEI** is an intriguing destination, with delegates at the Select Travel Group conference already making the most of its attractions.

The Taiwanese capital has a population of about 2.7 million - all of whom receive free basic wi-fi through the government-sponsored 'iTaiwan' hotspot network across the city.

The event is being hosted at Shangri-La's Far Eastern Plaza hotel, which is located in Da'an, one of the city's two main commercial districts, and after sessions this morning there will be a city highlights tour as part of the conference package.

## Select gathers in Taiwan

A **RECORD** number of members of the Express Travel Group's Select brand are in Taipei this morning for the 16th annual Select Travel Group conference.

ETG ceo Tom Manwaring opened the event, saying the "turbulent political and economic landscape of the last 12 months" as well as increased capacity to Asia had led to yield pressures, despite record passenger numbers for 2016.

TTV rose 6.8% and pax numbers were up 10%, but yields declined 3.3% as fares plummeted, with Manwaring hailing Select members for adapting to the environment by taking advantage of the wider range of supplier products on offer as the heavily Asia-focused group grew sales into the USA, Canada and Europe.

Cruise has also been a big winner, with ocean cruise sales within Select up a whopping 38%.

Manwaring highlighted the ongoing expansion of the Express Group which now comprises over 700 agencies within the Select, Independent and italktravel groups and "new agents being added every week".

This morning's sessions also included presentations from executive gm Ari Magoutis who showcased the purpose-built Express Performance software to help members focus on profit.

He also unveiled a new Express Consultant Rewards program, set to launch in the coming months.

The conference continues today and tomorrow - watch [Facebook.com/traveldaily.com.au](https://www.facebook.com/traveldaily.com.au) for pics, with more reports in Mon's issue.

### Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus a full page from: (**click**)

- Travel Trade Recruitment

## Rocky's new head

**ROCKY** Mountaineer has named Fiona Watson as managing director sales - Asia Pacific.

Watson spent the past ten years at American Express, where she held various leadership positions and was most recently director of partnerships and benefits for the Asia Pacific region.

In her new role, Watson is tasked with driving continued growth for Rocky Mountaineer in Asia Pacific, including introducing the product to the China market.

She replaces Robert Halfpenny, who took to the helm of Aurora Expeditions as global managing director on 01 Feb (**TD** 21 Dec).

"Ms Watson is a passionate and dynamic leader with a wealth of sales and marketing experience spanning multiple channels," says Karen Hardie, vice president, global sales, Rocky Mountaineer.

Prior to joining American Express, Watson was national sales & marketing mgr at Globus.

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## Travel Counsellors adds new recruits

**TRAVEL** Counsellors has expanded its Australian business development team, with new recruit Zak Zreikat joining Kerryn Murphy who has taken a new role within the organisation.

Murphy has been with Travel Counsellors since 2010 as a product and recruitment executive, while Zreikat joins the company from former roles with IBM, General Electric and the University of Ballarat.

Fred van Eijk, acting md of Travel Counsellors Australia, said he was excited about both appointments, and in particular with the role of Kerryn Murphy who will become a dedicated coach for new Travel Counsellors, "supporting them from the first day of induction and ensuring they have the best possible start".

"Providing high levels of support like this is what sets Travel Counsellors apart," he said.

## Emirates to boost BNE

**EMIRATES** has announced a third daily flight to Brisbane starting 01 Dec, boosting its capacity on the route by more than 3,700 seats a week.

To be operated by Boeing 777-200LR aircraft, the direct service EK430 from Dubai will arrive at 1815 and return as EK431 departing at 2225.

It joins Brisbane's existing direct flights EK434/435 with onward services to Auckland and the EK432/433 flights via Singapore.

"We are thrilled to announce our third daily Brisbane service which highlights our continued commitment to the region," said Barry Brown, Emirates' divisional vice president for Australasia.

**MEANWHILE**, Emirates has suffered a major blow to profits as the airline battles the impact of competition, currency losses and travel bans.

In its 2016-17 annual report, the

Emirates Group posted a profit of AED2.5 billion (A\$930m), a 70% decline on last year's result, despite increases in revenue.

Emirates chairman and ceo Sheikh Ahmed bin Saeed Al Maktoum said the group had continued to deliver a profit, despite "one of our most challenging years to date".

He cited "destablising events" including the Brexit vote, terror attacks, US travel bans and currency fluctuations.

## Burnes buys again

**HELLOWORLD** Travel ceo Andrew Burnes has spent just over \$15,000 to purchase 3,938 more shares in the company over the last few days, according to an ASX notification issued yesterday.

The company's chairman Garry Hounsell has also put his money where his mouth is, paying \$108,000 for 27,000 HLO shares.

## LAX move begins

**ONE** of the largest terminal moves in the history of commercial aviation (**TD 22 Mar**) kicks off today at LA Int'l Airport.

The reshuffle will impact 15 airlines between 12-17 May (US time) and marks the beginning of Delta Sky Way at LAX, Delta's \$1.9b plan to upgrade and connect Terminals 2, 3 and the Tom Bradley Int'l Terminal (TBIT) at LAX over the next seven years.

Delta Airlines is moving from Terminals 5 and 6 to Terminals 2 and 3, while check-in for Virgin Australia flights will move from Terminal 3 to Terminal 2, with operations continuing from Tom Bradley International Terminal.

Qantas has advised the majority of its customers connecting from American Airlines will not be affected as they will continue to use the T4 connector between Terminal 4 (AA) and TBIT.

For updates and tips on how to prepare for the move, head to [www.laxishappening.com](http://www.laxishappening.com).

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## US to extend bans to EU

**THE** Trump administration is likely to extend laptop flight bans to European countries, US media report, potentially impacting major American and EU carriers for the first time.

The US Department of Homeland Security is said to be preparing a ruling that would add multiple European points to the existing list of Middle Eastern and North African carriers on which passengers are prevented from carrying laptops in the cabin.

*Reuters* reports the European Union has sought urgent talks

with Washington ahead of any announcement and has asked that information on security fears be shared.

"We propose that meetings are held as a matter of urgency, both at political and technical level, to jointly assess the risk and review possible common measures," it quotes EU Transport Commissioner Violeta Bulc.

The Association of Corporate Travel Executives (ACTE) warned against any increase in restrictions, saying travellers deserved better solutions.

"Why are laptops the target of such a ban despite the United States' investment in airport security and screening procedures?" asked ACTE executive director Greeley Koch.

"Actions taken by governments to protect the safety of their citizens shouldn't create more questions than answers," he said.

## AC loyalty switch

**AIR** Canada will ditch its loyalty partner Aimia, the operator of Aeroplan, and create its own program in 2020.

From 20 Jun 2020 Aeroplan will no longer be Air Canada's loyalty program and existing miles will be credited to the new program.

Benjamin Smith, pres, Passenger Airlines said the new initiative will "offer additional earning and redemption opportunities, more personalised service and a better digital experience".

## FJ marketing chief

**INDUSTRY** veteran Marc Cavaliere has been made chief marketing officer of Fiji Airways.

Cavaliere brings to the role 37 years of airline industry experience and has served as board member of the Star Alliance Airline Management Board for five years, and as chairman for two years.



## Window Seat

**A VIDEO** on Twitter of EasyJet staff flapping their arms like chickens has prompted the airline to reveal its "secret airline cabin crew code".

After much speculation on Twitter, EasyJet released an instructional video used for internal training, explaining the signal which stumped the internet signals an order for a chicken caesar baguette.

Interestingly, the **below** indicates "one bacon baguette".

**CLICK HERE** to watch the vid.



## Vale Tom Gentiluomo

**THE** travel industry is mourning the passing of Tom Gentiluomo, owner and operator of Neptune Travel, Brunswick, Victoria.

The celebration of Gentiluomo's life will be held 15 May at 1pm at Leonda by the Yarra, Hawthorn.

# BUILDING A BETTER LAX EXPERIENCE.

Between May 13 and May 17, Delta Air Lines will relocate from Terminals 5 and 6 to Terminals 2 and 3 at Los Angeles International Airport (LAX). The move marks the beginning of Delta Sky Way at LAX—a \$1.9 billion plan to revolutionize the customer experience at LAX over the next seven years—and travelers will reap the benefits from day one. When you fly Delta, you will receive a more seamless and hassle-free airport experience than ever before. Effective May 17 Delta's SYD - LAX flights will relocate from T5 to T2 and check-in area for our alliance partner Virgin Australia will move from T3 to T2 as of May 13. Learn more about the project at [delta.com/skywayatlax](http://delta.com/skywayatlax)

DELTA SKY WAY | AT LAX



Today's issue of TD is coming to you courtesy of Tourism New Zealand and Air New Zealand, from the TRENZ tradeshow.

TRENZ 2017 wraps up today with a full day of appointments between buyers & sellers before delegates converge at SkyCity for a farewell function tonight.

Last night media were given exclusive access to the splendid Auckland War Memorial Museum which displays a spectacular array of collectibles, focussed on Maori and Pacific natural history and military history.

Located within The Auckland Domain, the venue is a must-see for visitors to the city.

For more coverage from TRENZ, see [right](#) and view our Facebook page [HERE](#).

## Strong NZ trade ties

AIR New Zealand will make a concerted effort to educate the trade in the year ahead, starting with the upcoming All Star incentive being run in conjunction with Virgin Australia and Tourism New Zealand.

Speaking in Auckland at TRENZ this week, Air NZ ceo Christopher Luxon said the airline was keen to develop its strong trade partnerships and educate agents on "what's here in New Zealand".

"One of the biggest insights is that they think we are a cool company, but only 7 out of 10 Australians know we fly beyond the Tasman.

"And so educating them about what's here in New Zealand and what Air New Zealand does has been the big focus," Luxon said.

He said the NZ All Stars training event would involve 630 top Australian travel agents in Syd, Melb, Bris and Perth next month to unlock the country's secrets.

## RED BUS SALE - JULY DEPARTURES



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## NZ 2017-23 visitor forecasts

THE New Zealand government released its long-term tourism forecast to 2023 today, predicting a more than 50% increase in visitors to the Land of the Long White Cloud, led by Australia as a "foundation" market.

At TRENZ this morning, Michael Bird, general manager evidence monitoring and governance for the Ministry of Business, Innovation and Employment, said New Zealand was expected to achieve "really strong growth across all markets", with China tipped to expand the most.

Visitor arrivals are estimated to reach 4.9 million by 2023, up 39% from 3.5 million in 2016 - growing at 4.8% per year.

While Australia will have the highest number of visitors, at a predicted 1.8 million people, the biggest spenders will come from China, tipped to spend \$4.3b annually by 2023.

Minister Bird said Aussies tended to stay for shorter periods and spent a lot less than other markets, citing VFR traffic which stayed with family and friends.

"We've seen an increased proportion of FIT travellers from China," Bird said, adding they were leading the charge for international tourists into regional areas, and to New Zealand's South Island.

He said the US market was likely to remain strong, fuelled by increased air connectivity, especially on Air New Zealand's Houston-Auckland route.

India, Indonesia and Singapore are among emerging markets for New Zealand.

"While off a very low base, as we see economic growth in these markets there will be a much bigger middle class emerge."

To view the seven year report, [CLICK HERE](#).

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## Dunedin gets TRENZ

**THE** 2018 installment of TRENZ will make its first ever appearance in the southern city of Dunedin.

To be held between 07-10 May, TRENZ it will mark the return of the tradeshow to NZ's South Island for the first time since 2012.

Dunedin Mayor Dave Cull said "we eagerly look forward to the challenge of adding to our fine record in the international and conference and visitor markets in hosting TRENZ next year".

## Real e-trail bike tour

**REAL** Journeys has launched a new electric-drive trail bike product to its Queenstown range of tourism product.

The 3.5hr Walter Peak Electric Trail Bike trip includes a ride across Lake Wakatipu on the *TSS Earnslaw* and then biking off-road around the paddocks and hills of the property on the lightweight, near-silent Ubco e-bikes.

The tour operates from Oct to Apr, priced at NZ\$159 per adult.

## Arrivals, departures slow

**THE** growth rate for short term visitor arrivals and resident departures into and out of Australia slowed slightly last month, but metrics for both inbound and outbound travel are still up year-on-year according to Australian Bureau of Statistics figures released this morning.

The Mar trend estimate figures showed a 0.1% month-on-month increase in short term arrivals, while departures dipped 0.3%.

Compared to the same period a year ago, arrivals are up 6.5% while departures rose 1%.

During Mar China was the top source market for Australia with 110,400 visitors, just topping NZ with 108,700 arrivals.

The UK was in third place for visitors to Australia with 79,000 arrivals, just ahead of the US with 76,700 and then Japan at 50,400.

The fastest growing inbound market in the top ten was India,

up 11.6% to 24,100, while the only top ten source market to drop was Singapore, down 2.2%.

For Australians heading overseas New Zealand was the top destination with 116,700 departures, way ahead of Indonesia at 81,700 and then the USA at 72,800.

Indonesia was down 10.6% year-on-year, most likely due to the timing of Easter this year.

**MEANWHILE** the ABS also noted quality issues in relation to the figures, due to the increasing use of Departure SmartGates and passengers not placing outgoing passenger cards into the drop boxes at immigration.

For Mar 2017 the ABS added almost a quarter of a million records to account for missing outgoing passenger cards, as well as 372 inbound records to account for a higher level of missing incoming passenger cards.

## Sales Executive AU Full Time - Sydney



Combining a deep understanding of our customers around the globe with exceptional crew and cutting edge technology, **Tourism Holdings Limited** delivers world-leading customer experiences.

We do this through our iconic brands, **Maui, Britz, Mighty, Road Bear** and **Just Go**; delivering motor home holidays in NZ, Australia, USA, UK and Africa, and **Kiwi Experience, Waitomo Glowworm Caves** and **Black Water Rafting**, our NZ tourism brands.

We're seeking a **Sales Executive - AU**, reporting to the Sales Manager Australasia, North America. Your objective is to meet all sales revenue targets in the AU market by developing strong relationships in the youth sector and training travel agents on all **thl** products.

Key criteria for our winning candidate:

- experience in the tourism industry
- specifically **Sales, Reservations or Frontline Customer Service**
- effective communicator
- self-reliant, proactive and multi-tasker

Your responsibilities will include:

- Develop strong relationships in the AU market with new and existing agents
- Provide training to AU agents on **thl** products
- Organise monthly Trade Partner Call plan
- Represent all **thl** brands at market consumer shows and promotional events

Our people come from varied backgrounds, countries and cultures. Some are shy, others are loud (some are even ninja's!) We accept people as they are. That's what makes our **thl** family special! We want crew who are willing to go the extra mile, help their work mates and share team success. It's all part of our challenger spirit!

So if you love being part of a team, looking for a challenge or a company that pushes personal and professional development and growth, then we want to hear from you!

Send your application to [Jackie.costello@thlonline.com](mailto:Jackie.costello@thlonline.com)

## BNE growth hits 15%

**BRISBANE** Airport has recorded a 15.8% increase in international passengers for Apr based on year-on-year figures.

The additional 65,800 passengers brings the monthly total to more than 482,000 international passengers.

For the financial year to date, international pax total is 6.5% above the same time last year, equating to 4.7m more pax.

## Disney to Bermuda

**DISNEY** Cruise Line will sail on new itineraries in northern autumn 2018 and to new ports, including first-time visits to Bermuda and Quebec City.

Each of the five-night sailings to Bermuda features two full days in the country, while one special six-night sailing includes three days there.

Disney will port in Quebec City on two new itineraries from New York City.

## Ryanair FRA boost

**RYANAIR** is planning to add 10 Boeing 737-800s to its base in Frankfurt, supporting its new routes to airports in southern Spain and Portugal.

## Autograph in Oahu

**AUTOGRAPH** Collection Hotels, part of Marriott International has announced the grand opening of The Laylow following an extensive \$60 million renovation.

Situated at Waikiki, the hotel joins a distinguished portfolio of more than 100 independent hotels around the world.

The hotel has 251 rooms.

## Frankfurt on the rise

**FRANKFURT** Airport welcomed some 5.4m pax, representing an increase of 10% in Apr 2017.

Growth was helped by the Easter holidays in Apr this year, which boosted travel to leisure destinations in Southern Europe and North Africa.

## WN goes to Amadeus

**SOUTHWEST** Airlines and Amadeus have completed the airline's transition to Amadeus Altea Passenger Service System.

The new reservation system allows Southwest to optimise its flight schedule, improve connection times, manage inventory between any origin and destination and automate re-bookings during flight disruptions such as for bad weather.

As part of the partnership, the carrier began operating international flights through Amadeus Altea PSS in Jul 2014, before solely moving to the full suite this week.

## Luxe trekking in Qld

**QUEENSLAND'S** Sunshine Coast is offering nature lovers the opportunity to combine guided rainforest walks with accommodation, indulgent spa baths and fine local cuisine.

Tropical Treks and Montville's Narrows Escape Rainforest Retreat have launched a three day Luxe Trekking package that includes a guided walk in the Sunshine Coast Hinterland, accommodation in a rainforest pavilion and meals.

Packages for the tour are \$1,600 per couple.

## New Japan walks

**WALK** Japan has announced its calendar of summer and autumn tours for 2017 offering travellers many ways to explore Japan.

Walking tours range from five to 10 days.

The Hokkaido Hike explores the sparsely populated northerly island of the archipelago.

Tours run at a maximum of 12 people, plus the tour leader.

Prices start at \$2,680pp for the five-day Kunisaki & Yufuin Walk.

## KI lodge package

**SOUTH** Australia's Southern Ocean Lodge on Kangaroo Island is running a stay-four-pay-three Remarkable Retreat Package available to book until 30 Sep.

Priced from \$3,600pp, the package includes all dining, an open bar with premium beverages, an in-suite bar, guided experiences and airport transfers.

Valid for travel 01 May-30 Sep.

**CLICK HERE** for details.

## Kuwait air boost

**CONSTRUCTION** is underway on Kuwait International Airport's new passenger terminal.

Upon completion, the facility will have the capacity for 25 million passengers per year and be able to handle all aircraft types, *Gulf Business* are reporting.

## Serengeti to Zanzibar in 2018

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## Hall of Fame for Wendy Wu



**WENDY** Wu (pictured centre) has been inducted into the British Travel & Hospitality Hall of Fame.

The founder of Wendy Wu Tours, she joins the likes of Sir Richard Branson and Thomas Cook in the hall of fame.

Wu is only the sixth woman to be presented with the honour.

Starting her career as a travel agent, she ran her first tour to her homeland China in 1994.

Wendy Wu Tours was established in 1998, and the

company now operates tours to 22 countries with offices in Sydney, London and New York.

Wu said, "when I ran my first tour in 1994, my vision was to introduce travellers to the beauty of my homeland, China.

"Today, even after 23 years in the industry, my passion for travel has never wavered," she said.

**Pictured** are John Warr, deputy md UK; Wendy Wu, founder & chairwoman; and Joe Karbo, global ceo.



## WIN SONOMA COUNTY WINE

This week, Travel Daily and Sonoma County are giving travel agents the chance to win a \$50 Williams-Sonoma e-gift card.

With more than 425 wineries, miles of rugged Pacific coastline, towering redwood forests, and its close proximity to San Francisco's Golden Gate Bridge, Sonoma Wine Country is a dream holiday spot, representing the best of Northern California — premium wine, farm-to-table dining, unique resorts and spas, and over 50 state and regional parks.

Sonoma County is easily accessible from San Francisco, located just 45 minutes north of the Golden Gate Bridge.

Visit [www.sonomacounty.com](http://www.sonomacounty.com).

To win, be the first agent to send the correct answer to the following question to [sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

Which hotel is situated on a 400-acre wildlife reserve, complete with giraffes, lemurs and zebras?

**NEED A HINT? CLICK HERE.**



## Travel Consultant – Independent Boutique Agency

We are currently seeking a senior travel consultant for our local independent Sunshine Coast travel agency which has been operating for over 5 years with a strong track record of satisfied and repeat customers. Commencement would be early to mid June.

A part time position has become available within our office for an experienced Cruise & Travel Consultant. This position requires you to be responsible for assisting our clients with holiday planning, booking flights, tours, cruises, insurance, car hire and accommodation as well as being responsible for the daily processing of client accounting files.

### Key skills and Competencies:

- A minimum of 5 years as an International Travel Consultant
- Proof of the least 6 months' sales figures set and achieved
- GDS trained a must, (Galileo), Crosscheck trained a must, Microsoft a must.
- Passion and enthusiasm for travel
- 2-3 days a week (must be flexible)

### Benefits:

- \* A competitive base salary is on offered on a per hour basis.
- \* Family based business/ Independent Travel Agency

If this sounds like you then please 'apply now' by sending your resume and full details of experience to us at:

Travel Consultant, Po Box 1030, Buderim Q. 4556



## AmaKristina launched

APT and AmaWaterways on Wed christened their 16th European river ship, the *AmaKristina* at the German town of Lahnstein.

The 156-passenger vessel offers 78 staterooms and four suites and will sail on the Rhine River between Amsterdam and Basel.

Captain Jan de Bruijn presided over the christening and Lahnstein Mayor Peter Labonte gave a welcome speech.

AmaWaterways executive vice president Kristin Karst christened the vessel and was joined at the event by AmaWaterways president Rudi Schreiner, APT Travel Group owner Geoff McGeary, director Rob McGeary and group md Chris Hall.

## Majestic Asia cruises

PRINCESS Cruises has announced the addition of two 14-day Grand Asia voyages between Shanghai and Singapore on its newest ship, *Majestic Princess*.

The sailings will visit South Korea, Vietnam and Thailand and make a late night call in HK.

The first voyage leaves Shanghai on 25 Feb 2018 and the following from Singapore on 11 Mar 2018.

Prices start at \$2,519ppts. *Majestic* was launched last month in Europe.

## Hahn's new portal

HAHN Air Systems has launched a new online portal to support airline partners.

The H1 Carrier Portal aims to help airlines keep track of H1-Air reservations and improve service.

It will allow the company's 67 partners to access all bookings generated via the H1 code, including info such as date, the booking number, the GDS PNR, origin and destination.



# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**APT** is running a special on select Canada, Alaska & US 2018 cruises and tours. Air deals include a companion fly free, Business class from \$5,995pp and Premium Economy from \$2,595pp offer. The 18-day Rockies & Alaska Cruise is priced from \$11,395ppts.

**COMO The Treasury** in Perth is offering 15% off the COMO daily rate for two-night stays and 20% off for three nights. Valid for stays between 01 Jun until 31 Aug. Prices start at \$425 per night, book **HERE**.

**The Metro Hotel Marlow Sydney Central** is running a \$149 accommodation deal to coincide with the musical *Kinky Boots* currently playing at the Capitol Theatre. Included is one night's stay in a superior room (located on higher floors and featuring LCD TV with Foxtel), a buffet breakfast for two adults and extended check-out to 12 noon the next day. Deal valid to 06 Aug when production ends. More details **HERE**.

Guests can receive a free extra hotel night and airport transfers with package deals from adventure travel company **Explore!** Western USA Highlights and Walk New York itineraries are included. Western USA departs May, Aug, Sep and Oct priced from \$4,355pp. Walk New York departs Oct and Dec, prices starting at \$2,230pp. More details **HERE**.

Saving of up to \$1,000 are available with **Lindblad Expeditions** South Georgia and The Falklands tour. Must be paid in full by 31 Jul to receive offer with prices starting at \$18,910pp. Flights from Buenos Aires to Ushuaia are also included. More info **HERE**.



WIN A TRIP TO  
NEW CALEDONIA

This month, Travel Daily is giving travel agents the chance to win a trip to New Caledonia, courtesy of Aircalin, New Caledonia Tourism and Sheraton New Caledonia Deva Spa and Golf Resort.

The trip for two includes return economy class tickets flying with Aircalin from SYD/MEL/BNE, 4 nights accommodation and buffet breakfast at Sheraton New Caledonia Deva Spa and Golf Resort and return airport transfers courtesy of New Caledonia Tourism.

To win, answer each question correctly and have the most creative final answer. Send your entries to [newcaledonia@traveldaily.com.au](mailto:newcaledonia@traveldaily.com.au)

10) How much does the kids club costs at Sheraton New Caledonia Deva Spa and Golf Resort?



## DoubleTree Xiamen

DOUBLETREE by Hilton has opened its second hotel in Haicang, Xiamen, located on the east coast of China.

The 301-room establishment is located within walking distance of Haicang Culture & Art Center and a 30 minute drive to Xiamen Train station and Gaoqi Airport.

It joins 100 operating Hilton properties and over 270 that are under construction in China.

## Peru's first LC carrier

VIVA Air has become the first low-cost airline to enter Peru's domestic aviation market, offering competition to established carrier LATAM.

Viva will operate 11 domestic routes on its Airbus A320 aircraft as part of a plan to expand beyond Colombia.

The newcomer is a division of Irelandia Aviation which is led by Ryanair founder Declan Ryan, and hopes to carry 700,000 pax in its first year of operations.

## Insight Passion Play

INSIGHT Vacations is now taking bookings for 2020 tour packages featuring the renowned Passion Play in Oberammergau.

Taking place in Germany, Insight is offering five different itineraries to the Passion Play between May and Sep 2020.

Oberammergau packages all include tickets to the performance in the best available Category 1 seating.

Preparations for the play are underway and by Ash Wednesday 2019, all actors will begin letting their hair grow for the event.

## Air India to LAX

AIR India will provide thrice weekly non-stop operations from Delhi to Los Angeles come Sep, following the success of its San Francisco direct service.

AI currently operates three US routes - Mumbai to Newark, Delhi to JFK and Chicago, and a one stop service from Ahmedabad to London and Newark.

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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*Working in partnership with the Australian Travel Industry*

### Travel Recruitment Consultant

Sydney, OTE of \$82k, Ref: 5432SJ1

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Travel Agency Manager

Cronulla, Up to \$70k + Super DOE, Ref: 2760PE3

This agency located in the Shire is looking for a strong manager to lead a small team of mature consultants. This is a hands on role and you will be required to consult as well as utilise your leadership skills in the day to day running of the store. The store has high repeat & referral business & you will really have the ability to make this role your own; Are you ready to get away from the price beats or being treated like a number? Make the jump & join this well known travel business.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Product Assistant

Brisbane, \$45-\$50k + Super, Ref: 4141S22

Working with a dynamic online travel & cruise agency, this business has expanded so rapidly over the last 6 months; their growth projections have doubled in numbers and are continuing to expand further. Working closely with the Product Manager, you will focus on the data entry & the initial packaging of a product. Full training will be provided to the right candidate so if you want to step away from the sales & keen to focus on creating products to market, then this is the role for you!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Corporate Travel Consultant

Melbourne, Attractive Salary Package, Ref: 2787HC1

Our client, an international TMC, is on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fantastic bonuses, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, strong sales retail consultant or a corporate travel consultant wanting to earn more and be challenged in their career!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Wholesale Travel Consultant

Sydney, Circa \$55k + Super, Ref: 2870SO6

A fast growing and national award winning travel wholesale company are recruiting a reservations consultant to assist customers with booking their exciting expeditions all around the world. If the South Pole floats your boat, then this is definitely the one for you. The business is really expanding and this is a super exciting time to join and become part of the future success. Based in vibrant offices close to the CBD, you will have a good knowledge of European travel itineraries.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

### Assistant Team Manager

Brisbane, \$50-53k + Super & Commission, Ref: 2387S22

A successful travel agency with a great Managing Director is looking for a dynamic Assistant Team Leader to join a supportive and experienced team. You will be assisting with delivering constructive feedback and driving sales. This is a hands on role where you will be the primary contact in assisting any new novices that might be joining. There are great working hours, no late night trading and only a 9am - 12pm rotational Saturday where you will be given off a day in lieu.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Full-Time or P/T Travel Consultant

Melbourne, \$55k + Super, Ref: 2743HC1

This agency based in Melbourne is known for its excellent customer service & their holidays to stunning destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. No day will ever be the same in this travel consultant role, from booking complex airfares, organising transfers to selecting the perfect accommodation for your clients. The role will be heavily customer service focused offering your expertise on worldwide destinations.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Boutique Travel Consultant

Adelaide, \$50k + Super, Ref: 2785PE3

Do you have the gift of great customer service? If you have proven retail sales experience and can manage complex itineraries then this is the role for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced within the travel industry, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Paul on (08) 6365 4313 or click [APPLY](#) now.



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