

DON'T LET A CHANGE
IN GDS CAUSE DELAYS IN
YOUR CAREER



Enquire Now



Last year for EK cup

EMIRATES is ending its longstanding naming rights sponsorship of the Melbourne Cup this season, with the Victorian Racing Club understood to have signed a new partnership deal with carmaker Lexus.

EK has been involved with the Spring Racing Carnival for the last 14 years, and Emirates vice president Australasia Barry Brown yesterday confirmed from the podium that 2017 was the final year, as he presented the winner's trophy.

The travel industry is enjoying the last year of Emirates' hospitality at its landmark Flemington Birdcage marquee, with the carrier hosting key partners for Derby Day, Cup Day, Oaks Day and Stakes Day - pics from yesterday on **page four**.

Travel Daily will be on location at the Spring Racing Carnival for Oaks Day - see all the action from the Emirates A380-themed venue in tomorrow's issue.

VA reports sales growth

VIRGIN Australia ceo John Borghetti this morning announced improving results for the carrier, with group revenue up 5.7% for the three months to 30 Sep 2017 (**TD** breaking news).

Speaking at the VA annual general meeting, Borghetti said the quarter had also reflected an \$18m uplift in Underlying Profit Before Tax for the company.

Domestic passenger numbers increased 1% and capacity was down 3.3%, leading to a 3.8 point increase in load factor to 81.4%.

Borghetti said the airline's Better Business program "continues to track ahead of schedule," and now that the

major transformation of the VA customer offering was complete "our focus is now on completing our financial transformation in order to deliver sustainable profitability".

The Virgin Australia AGM also included the appointment of two new independent directors to the airline's board effective 01 Jan.

The additions include former Brambles ceo Trevor Bourne and Mark Chellew, previously md of Adelaide Brighton.

Ardent ceo resigns

THE ceo of Dreamworld operator Ardent Leisure has thrown the company into further turmoil, announcing his resignation after only six months in the job.

Simon Kelly, who took over from the previous chief Deborah Thomas in Jun, will be replaced on an interim basis by group chief financial officer Geoff Richardson.

Peppers Bris opens

THERE'S a new hotel on the Brisbane skyline, with the opening of FV by Peppers in the new \$600m FV development on Alfred Street in Fortitude Valley.

The property offers one- and two-bedroom apartments with full kitchens, laundries, separate lounges and dining areas and private balconies with views.

It also boasts a u-shaped skyline pool, moonlight cinema, VIP private spa lounges, a gym and yoga retreat.

Peppers is offering stays in a one-bed apartment from \$199 per night - call 1300 987 600.

Viking extensions

VIKING Cruises has announced three cruise extensions to its 15-day Australia & New Zealand ocean itinerary.

Guests can choose between a Great Barrier Reef, The Best of Australia and an Auckland tour.

Prices start from \$2,269pp.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

spg Starwood Preferred Guest

resorts Hawaii



HOLIDAYS

ALOHA HAWAII

4 nights and more at the Sheraton Princess Kaiulani
\$739*
from
per person twin share

ON SALE UNTIL 1 DEC 2017

*Conditions apply

2018 New Caledonia Early Bird Sale

#BoardNow fly to NOUMEA from:

\$270 ONE WAY

Sale ends 24 NOV

*All taxes included. Terms and conditions apply

Aircalin

www.aircalin.com

TICKET UP TO WIN

To enter, eligible entrants must **book Virgin Australia Economy Getaway and Freedom fares on Trans Tasman and International short-haul flights ex Australia** marketed or operated by Virgin Australia between 3 October 2017 and 5 November 2017 for travel between 3 October 2017 and 31 March 2018. The agent with the highest ticketed revenue will WIN 2 return Business Class flights to Hong Kong. Plus there are weekly prizes up for grabs!

*TERMS AND CONDITIONS APPLY. PROMOTION ENDS 5 NOVEMBER 2017.

FIND OUT MORE

WIN
2 RETURN
BUSINESS CLASS
FLIGHTS TO
HONG KONG
plus weekly
prizes*



Virgin
australia

**Download Greece 2018
Early Bird brochure**



Phone: 1300 661 666 • www.greecemedtravel.com.au

BA earlybird deals

BRITISH Airways has released earlybird specials from Australia to the UK, Singapore and Europe. Running until 30 Nov, customers can fly return to LHR ex Sydney for \$1,273 in World Traveller class (Economy) & Singapore for \$669. Travel is valid until 31 Oct 2018.

Tourism's "wake-up call"

RISING disquiet in destinations facing over-tourism should be heeded as a "wake-up call" for the industry, the head of the World Tourism Organization (UNWTO) has warned ministers and leaders at the World Travel Market (WTM) in London.

UNWTO secretary general Taleb Rifai drew attention to protests mounted this year in locations including Barcelona, Venice and Amsterdam, where concerns over crowding and accommodation costs have promoted a backlash from locals.

"This is a wake-up call; we have to make decisions now," Rifai told the WTM Ministers' Summit.

"We cannot continue to build five-star hotels in three-star communities," he said.

"Jobs and charity are not enough – we need to diversify visitors' activities, reduce seasonality and raise awareness of less busy destinations."

World Travel and Tourism Council (WTTC) president Gloria Guevara said it was important to highlight the benefits of tourism to local communities.

She said Barcelona used to have high rates of crime and unemployment before the development of tourism, and that Miami was a great model to follow as it had developed effective policies to deal with cruise passengers.

Responding to concerns about high numbers of cruise passengers in Venice, Silversea Cruises chairman Manfredi Lefebvre d'Ovidio defended his company's role in the city, saying cruise lines brought valuable tourists without the need to build new hotels.

He pointed to the Galapagos Islands as the best destination for dealing with over-tourism, where strict limits on cruise passenger numbers had been introduced.

HBA services resume

SERVICES from Hobart Airport have resumed today after a fatal helicopter crash caused the cancellation and diversion of flights yesterday evening.

All flights were halted after the crash at about 5:20pm, with some services diverted to Launceston.

COSTSAVER
VALUE TOURS WITHOUT COMPROMISE



You Said...

I DO ALL THE HARD WORK
AND CLIENTS SAY
"WE'LL THINK ABOUT IT"



So We...

BROKE THE MOULD
FOR YOU WITH
OUR NEW
READY TO GO RATE

**Now 2018 Europe,
with dynamic pricing.**
See it for yourself,
at costsavertour.com

Operated by **TRAFALGAR**

Why miss out on more
commissions for yourself?

If change is happening around you,
change to the best partner in travel

Discover the
advantages

1800 019 599



Travel
Managers
As individual
as you are



#TasteNewCaledonia

A homestay in a tribal hut accommodation is a fantastic opportunity to immerse yourself in Kanak culture and have an authentic New Caledonian experience. Don't forget to try the delicious 'Bougna'!
NewCaledonia.Travel

**WIN a trip to
MEET SOUTH AFRICA**

**CLICK
here to enter**

SOUTH AFRICAN AIRWAYS
A STAR ALLIANCE MEMBER



Avis finalists are all mobile

HOME-BASED travel agents will dominate the Avis Travel Agent Scholarship this year, with all four finalist spots awarded to out-of-store consultants.

It is the first time finalists for the prestigious scholarship have come entirely from the mobile sector and comes as judges place a fresh focus on innovation.

This year's finalists are MTA Travel's Amber Halleday from Mount Gambier in SA, New Zealand Travel Brokers' Brigitte Kempf from Timaru on the

South Island, TravelManagers' Kim Mason from Sydney, and TravelManagers' Nakita Byrne from Mount Arthur in NSW.

The four consultants will attend a final judging session on 13 Nov, with the winner announced at a presentation dinner that evening at the Four Seasons Hotel Sydney.

This year's recipient will fly Qantas to the US, Europe or Asia to attend a Phocuswright conference and will receive a 12-month membership of Cruise Lines International Association, a Polonius Resources Personal Profile, tickets to the AFTA National Travel Industry Awards and tuition at Southern Cross Uni.

Bath salt flight ban

CANADA has announced a list of new items to be banned from flights, including powders like bath salts, baby powder and sand.

From 27 Nov, powders and granular material of 350ml or more will be blocked at screening points, including sea salt, foot powder and cooking powder.

Items including baby formula, protein powder, tea and coffee will still be permitted.

Other changes mean knives of 6cm or less are no longer prohibited, except going to the US.

Sea Princess reveal

SEA Princess has emerged from a two-week dry dock in Singapore with a new look, ahead of her deployment in Australia, New Zealand and the South Pacific from 18 Nov.

Princess Cruises has added features including a new outdoor movie screen, remodelled youth spaces, new Princess Luxury Beds and Club Class Mini-Suites.

Discover where the next hot spots are in the November issue of *travelBulletin*.

CLICK to read
travelBulletin

New shade of Thai

THE Tourism Authority of Thailand (TAT) will debut a new marketing concept "Open to the New Shades of Thailand" in a bid to draw more tourists to the Asian country.

The tourism bureau will target luxury travellers, honeymooners, women, families and Gen Y.

TAT will work with its int'l partners and tour operators to implement the initiative.

The campaign aims to reflect the unique characteristic of the Thai people to welcome int'l visitors of all "shades".

Asian cities surging

DEMAND for travel to Asian cities is reaching sky high, according to Euromonitor International who unveiled its the Top 100 City Destinations Ranking 2017 report.

Euromonitor said Hong Kong is the most visited city in the world, in part due to the surging outbound demand from China.

Bangkok was second, followed by London in third and Singapore in fourth.

Euromonitor expects Singapore to move into third by 2025, giving Asia a clean-up of the podium.

Lindblad new-build

LINDBLAD Expeditions has signed an agreement with Norwegian shipbuilder Ulstein to build a new expedition ship for its fleet.

The new-build is scheduled for delivery in 1Q20, and Lindblad has an option to purchase two additional ships.

The ship will have 69 cabins and suites and will include 12 cabins for solo travellers.



Window Seat

CONCERNED about identity theft? The culprit may be very close to home, at least according to a British man who thought his Paypal account may have been hacked.

It turns out the offender was in fact his nine-year-old daughter, who booked herself a "dream holiday to Disneyland" by guessing his password.

Susan Wilson pinched her dad's phone while he was asleep and used it to book travel arrangements in France worth more than £1,000 (A\$1700) including flights, a VIP tour of the Eiffel Tower and tickets on the Disneyland Express train along with park entry.

Her father Ian only noticed something was awry three days later when he spotted money missing from his account.

The child claimed ignorance, saying she had "just been mucking around" on the phone.

Initially Paypal refused to provide a refund, but eventually returned the money as a gesture of goodwill, describing the incident as "friendly fraud".

Scenic India release

SCENIC has launched The Mystical Wonder of India and Sri Lanka brochure for 2018/19.

The brochure features seven itineraries ranging in length from 12 to 27 days.

Guests who book by 31 Mar can take advantage of deals including a partner fly free for tours of 12-16 days and a \$200 early booking discount on select itineraries.



Join Australia's fastest growing network of like-minded Independent Travel Designers!

Earn a genuine 100% or 80% commission with no long/locked in contracts.

SAVENIO
SIGNATURE TRAVEL EXPERIENCES
many places, many paths

Contact for a confidential chat.

Andrew Challinor 0409 993 895
National Affiliate Sales Manager

Proud Member of Virtuoso & Cruiseco

Currently making appointments in Perth Thu 16 & Fri 17 Nov

andrew.challinor@savenio.com.au
www.savenio.com.au

Taking expressions of interest for future appointments in Sydney, Melbourne, Brisbane and Adelaide

JOIN THE CLUB

BUY COOL STUFF

WENDYWUTOURS.COM.AU/AGENTS



bambu
CLUB
By Wendy Wu Tours

Wednesday 8th November 2017

RCI 2019/20 plans

ROYAL Caribbean International has unveiled its 2019/20 Alaska, Caribbean and Europe sailings.

The program packs in the first Quantum Class ship to visit Alaska, four new ports of call in Europe, and a range of sailings in the Caribbean.

A highlight is *Ovation of the Seas*' US debut for the 2019 Alaska season, with the vessel to homeport in Seattle, Washington, during the northern summer.

The ship will sail seven-night itineraries from Juneau to Victoria, British Columbia and will join *Radiance of the Seas* in Alaska, which sails seven-night open-jaw itineraries between Seward and Vancouver.

Royal Caribbean will also introduce four new European ports of Visby, Sweden; Zadar, Croatia; and Porto, Portugal and *Oasis of the Seas* will spend the northern summer cruising from Barcelona - [CLICK HERE](#) for more.

Oberoi to Americas

GRUPO GDI has signed an agreement with the Oberoi Group of India to develop Oberoi Hotels and Resorts in the United States, Canada, Mexico, Latin America and the Caribbean.

The first two Oberoi properties have been secured and will be formally announced in early 2018.

Oberoi exec chairman PRS Oberoi said he looked forward to bringing the chain's personalised service to the region.

TripAdvisor growth

TRIPADVISOR has posted a total revenue of US\$439m in the third quarter of 2017, ending Sep.

The 4% growth came out of its non-hotel arm, which grew its profits by 26% from US\$101m in 3Q16 to US\$127m in 3Q17.

TripAdvisor also recorded a 32% y-o-y growth in user reviews and opinion after it reached 570 million at 30 Sep.

Cup day in the EK marquee



YESTERDAY Emirates vice president Australasia Barry Brown made the most of the airline's final year of Melbourne Cup sponsorship, hosting key industry partners, VIPs and celebrities in the lavish Birdcage Emirates Marquee at Flemington.

Guests included Consolidated Travel's Spiros and Dennis



Alysandratos (top), along with Dubai Tourism's Julie King (above).

Also present were Flight Centre md Graham Turner with colleague



Greg Parker, pictured left with Brown and EK's Paul Starrs.

See tomorrow's **TD** for all the action of Oaks Day at the carnival.






THE YOUNG AMERICAN

**NEW DREAMLINER NOW
FLYING DIRECT TO L.A.**

American Airlines and the Flight Symbol logo are marks of American Airlines, Inc. oneworld is a mark of the oneworld Alliance, LLC. © 2017 American Airlines, Inc. All rights reserved.

Aussies sample Hong Kong



AUSSIE agents were part of an international line-up who took part in the first Hong Kong Specialist Club (HKSC) Incentive Famil last month.

A total of 38 agents from 15 countries, including Canada, Germany, Japan, Korea, Malaysia, New Zealand, UK and the US, were hosted by Hong Kong Tourism Board (HKTB) & tourism partners for the four-day famil.

Highlights included a 360 Lantau Sunset Tour; sampling Cantonese

delicacies at a dim sum lunch in Old Town Central; and tasting local and international wines at the Wine & Dine Festival.

The delegation also took time to network with tourism partners, who updated them on the latest developments and news.

Pictured are: Kapil Phri, Jetways Travels India; Linda Critchell, MTA Travel Australia; Josephine Hanney, Travelcall Australia and Debra McRobbie, House of Travel New Zealand.

WANT TO BE PART OF A GREAT TEAM?

Business Development Partner Member Agencies

Travel Partners is experiencing significant growth and is seeking a highly motivated BDM with proven experience building relationships and driving results.

Does this sound like you?

- ✓ Have an established network in the Australian Travel Industry
- ✓ A problem solver with attention to detail
- ✓ Results focused
- ✓ Excellent understanding of airline ticketing and distribution
- ✓ Able to manage a sales territory
- ✓ Exceptional communication skills

Find out more here:

travelpartners.com.au/careers



Amex data platform

AMERICAN Express has launched Amex Advance, a platform which facilitates secure analysis of American Express closed-loop transaction data, partner data and publicly available consumer data.

The platform is designed to predict future buying behaviours of a desired audience within the US population and can be used to request highly customised audiences.

The data can help to target advertising and deliver personalised recommendations.

Wild west holidays

GRAND American Adventures has launched seven new "in-depth" experiences for 2018.

The trips include upscale accom and three of the additions include "the real wild west", aiming to take travellers to places they might not otherwise discover.

The itineraries include the six-day Canyon Country In-Depth, priced from \$4,449pp and six-day Yellowstone and Teton In-Depth, from \$4,959pp.

Marriott in Suzhou

MARRIOTT International has debuted two hotels in the Suzhou Taihu National Tourism and Vacation Zone in China.

The new additions are the 275-room Suzhou Marriott Hotel Taihu Lake and the 224-room Renaissance Suzhou Taihu Lake Hotel and their opening marks the first international hotels to debut in the zone.

Dave, the hotel

A NEW boutique hotel called The Dave is set to open this month in Tel Aviv, Israel.

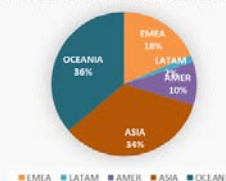
The 35-room property is the first in a new line of properties from the Brown Hotels Group, referred to as "The Sons of a Brown" and designed to provide "more accessible accommodations for the young urban traveller".



Hot Destinations

THE TAAP TOP TEN
Brought to you by Expedia
Build your own sensational
Packages through Expedia
TAAP.

Expedia TAAP Destinations OCT 2017



Expedia TAAP reported an outstanding month with near record trading through October. A huge 996 different destinations were booked through Expedia TAAP agents. The top ten destinations booked were Sydney, Melbourne, Brisbane, Singapore, Hong Kong, Gold Coast, Perth, London, Adelaide and Cairns. Auckland, Bali, Hobart and Canberra were just outside the top 10.

Dubai showed strong growth along with the ever popular with TAAP, Los Angeles. Amsterdam and Ho Chi Min showed the biggest growth for EMEA and Asia. Canberra and Hobart showed terrific growth on the local scene.

Little movement on the regional split this month. Markets were steady Month over Month with EMEA was steady at 18% market share. OCEANIA up 2% to 36%, USA down 1 to 10% while Asia was down 1 to 34% of the destination mix.

Agents are continuing to explore and book the fabulous Package Rates through TAAP in conjunction with the fabulous airfares in the market. Hawaii is particularly popular at the moment.

Some of the out of the way destinations last month included Cameroon, Niue, Joplin MO, Tunisia, and Paradise Island in the Bahamas.

Your great service and our great rates, keep your customers coming back.



Do You Know Your Worth?

MEET THE
itravel
FAMILY

19
FRANCHISE
STORES

60
MOBILE
AGENTS

5
LINK
AFFILIATES

Big enough to compete.
Small enough to care.

Surround yourself with people who see your value. **Join Us**

The chateau life in France



BRITISH Airways, in conjunction with The Oetker Collection and Atout France, recently hosted a famil in France and London for Helloworld Travel & MTA agents.

The group flew Business class on British Airways, staying at Chateau St Martin in Vence where they visited Matisse's chapel.

The prestigious Hotel du Cap Eden Roc in Antibes was the next stop, before agents hopped on board the TGV train to Paris and stayed at Le Bristol Hotel, then concluded the trip in London at the Lanesbrough.

Pictured dining in the beautiful grounds of Chateau St Martin are: Susie Myers, MTA Travel;

Sally Cornell, Travelcall; Darryl Slosberg, Sabra Travel; Marion Couillet, Chateau St Martin; Chris McGetrick, Bayview Travel; Kathryn Maynard, St Ives Travel; Tony Knox, Oetker Collection; Carolyn Ryan, Ovation Travel; Spencer Bladon, British Airways.

American to Beijing

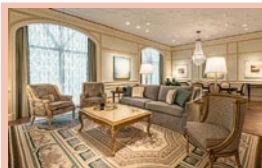
AMERICAN Airlines has launched a daily nonstop flight from LA (LAX) to Beijing (PEK).

The route will be operated using a Boeing 787-8 *Dreamliner* aircraft and marks the third nonstop route for the carrier from the US to the Chinese capital.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



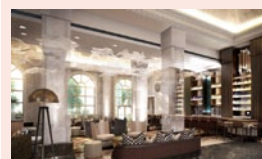
Caesars Palace in Las Vegas has completed a US\$100 million renovation of all 1,181 rooms and suites in the building. The upgrade includes 10 luxurious new villas featuring fine finishes, bespoke furnishings and a curated art program on the 29th floor. Villas include US\$20,000 85 inch TVs, 24K gold-plated plumbing fixtures and whirlpool bathtubs. The villas are inspired by aesthetics from the French Empire, English Regency, Ancient Grecian and European Biedermeier periods.



For travellers seeking a fresh way to discover Malaysia's scenic Penang Island, **Hotel Jen Penang's** recent refurbishments may be of interest. The 443-room hotel completed a US\$14m, 15-month renovation that saw a range of updates made to the lobby, Club Lounge and all suites. The resort is located in the heart of the UNESCO World Heritage of George Town, Penang's capital city.



Set beside the waters of Port Stephens in New South Wales is **The Anchorage**, a five-star luxury resort that has recently relaunched following an 18-month refurbishment. Among the newly-added facilities are the restaurants The Wild Herring and The Galley Kitchen which include alfresco and indoor dining and Hemingway's Bar, a place to sit down and enjoy some of the world's rarest and unusual whiskies.



The French Renaissance-style **Hotel Crescent Court** in Dallas, Texas, has recently completed more than 60% of its \$30m renovation with 01 Jan the slated date for the refurb to be formally finished. Once concluded, the upgrade will feature an overhaul of all 229 guest rooms, its spa, elevators and lobby area.

SAA seeks partner

SOUTH African Airways' new ceo Vuyani Jarana says the airline is seeking a new equity partner that can inject funds into the business and avoid the need for a government bailout, according to a *Bloomberg* report.

SAA wants the investor to be in the aviation industry, and says selling assets is also possible.

Beijing air train

BEIJING is currently working on a fast transit railway to connect the city with its new airport development, scheduled to be operational by 2019.

The new 41km line will be the fastest intra-city transit system in the country and connect to the new airport which will handle 100 million pax per year.

JOIN THE PRIDE!

BENCH AFRICA has a unique opportunity for a highly motivated and passionate **AFRICA RESERVATIONS CONSULTANT**



Bench Africa is expanding its reservations team and has a unique opportunity for an experienced **Africa Reservations Consultant**.

First-hand travel experience of Africa is essential as well as experience in personally designing bespoke holidays to Africa. If you have a passion for Africa and a commitment to high levels of customer service then **apply to join the Bench family**.



Email your CV to jobs@benchafrika.com.au with a summary of where you have travelled in Africa plus tell us about your most memorable African experience.

CAPA
CENTRE FOR AVIATION

ACTE
GLOBAL
Association of Corporate Travel Executives

Global Conference Sydney

29-30 November
Sofitel Sydney Wentworth

Be **INSPIRED** by stories of entrepreneurship and vision

Keynote speakers share their incredible careers in travel



Speaker highlight:

Jamie Pherous
Managing Director
Corporate Travel Management

Register now: sydney17.capaevents.com

Wednesday 8th November 2017

CNN recovery fund

BROADCASTER CNN has launched the 'Go There Media Fund' to provide travel and tourism expertise to distressed destinations and countries recovering from natural disasters.

From 2018, the fund will provide pro-bono consultancy, strategic direction and CNN airtime and inventory for campaigns that help recover national identity and build their tourism brand on the world stage.

The move was launched at a gala dinner as part of World Travel Market in London.

Orlando goes Xmas

ORLANDO has announced a series of Christmas events as its key attractions transform into a winter wonderland, but with a little extra sunshine of course.

Disney's Hollywood Studios will debut its Sunset Seasons Greetings projection light show from 09 Nov, while Universal Orlando will transform Hogwarts into Christmas in The Wizarding World of Harry Potter.

SeaWorld Orlando will offer Dine with Rudolph and Santa Claus at Wild Arctic.

WOW JFK debut

WOW Air will begin services from Reykjavik to New York JFK on 26 Apr.

This route will be operated by one of WOW Air's Airbus A321s, featuring 200 seats.

The airline is also increasing its EWR flights to 13 per week.

Penang closures

ASIAN Trails Malaysia is advising that large parts of Penang have been shut down including the Kek Lok Si Temple and Penang Hill funicular in the wake of a massive downpour and strong winds.

Media Sales Executive Macquarie Park, NSW

- Drive sales across leading titles
- Permanent part-time role
- Generous commission structure

Travel Daily CRUISE WEEKLY Pharmacy Daily
travelBulletin business events news

The Business Publishing Group, a leading independent publisher in business-to-business news titles is looking for a proactive candidate to join our close knit team in Macquarie Park, NSW.

You will be responsible for contributing to the sales of our leading digital news titles as well as custom print publications helping to achieve revenue targets.

If you have at least three years' advertising sales experience, know how to close a deal and can work autonomously as well as within a team, this could be your next rewarding role.

To apply email your confidential CV with Cover Letter to jobs@traveldaily.com.au before 24/11/17.

Win an Aurora Expeditions cruise

This week, Aurora Expeditions, is giving readers the chance to win a free trip for 2 onboard a 2018 expedition worth up to **US\$21,200** per person. You can choose from one of the below expeditions:

- 18 day "In Shackleton's Footsteps" 7-24 March 2018 – Weddell Sea, South Georgia & Falklands
- 15 day "Sub-Antarctic Safari" 24 March-7 April 2018 – Falkland Islands & South Georgia

To enter, tell us in 25 words or less why Aurora Expeditions is the perfect choice for your clients wanting an authentic, small ship expedition cruise to the Polar regions. The winner will have the most creative entry. Send your entry to auroraexpeditions@traveldaily.com.au

To improve your entry, here are some helpful research tools:

- Visit the website - auroraexpeditions.com.au
- Order your copy of the 18/19 expedition guide from Tifs - tifs.com.au



Qatar says welcome

QATAR Airways has launched its latest destination promotion campaign, dubbed 'Qatar Welcomes the World'.

The campaign is designed to capitalise on Qatar's new visa facilitation measures, which it claims makes it the most "open" country in the Middle East in terms of the number of countries eligible for visa-free travel.

Qatar unveiled the news at the 37th World Travel Market (WTM) in London.

HX opts for Sabre

SABRE Corporation has reached a multi-year agreement to provide Sabre MIDT Network Plus data to Hong Kong Airlines.

The purchase is expected to be central in providing the airline with much-needed intelligence as it charts its expansion plans into North America.

Hong Kong Airlines will have access to booking data from Sabre agents worldwide for all destinations where Hong Kong Airlines operates.

The data will help the carrier understand pax traffic patterns.

Huma landmark

JUST under four years since it was formed, Huma Charity Challenge, the fundraising arm of World Expeditions, has announced it has raised \$4 million for a number of global charities.

The milestone comes with the news that a Huma Charity Challenge team reached Everest Base Camp on their challenge to raise funds for cancer research with more than \$56,000 raised.

Peninsula funding

FACILITIES to attract and keep visitors in the lower Eyre Peninsula will be built at the Glen-Forest Tourist Park and Vineyard as part of a SA Regional Development Fund grant.

The tourist park will expand and improve its product by adding a new reception, kiosk and shop, a cellar door & an adventure maze.

Travel Daily

www.traveldaily.com.au

Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, Travel Daily is Australia's leading travel industry publication.

EDITORIAL

Editor in Chief and Publisher – Bruce Piper
Managing Editor – Jon Murrie

Editor – Guy Dundas

Contributors – Jasmine O'Donoghue, Matt Bell, Adam Bishop, Jenny Piper, Christian Schweitzer
info@traveldaily.com.au

ADVERTISING AND MARKETING

Sean Harrigan and Lisa Martin
advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper
accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



 **ALBATROSS
Tours**
Come share our love of Europe

Europe Early Bird #2 Sale NOW ON!



Why should you recommend our tours?

- Leisurely 2, 3, 4 and even 5 night stays everywhere.
- Small, personal groups from just 10 to 28.
- Genuinely inclusive tours, which means **you earn more commission!**
- Unique itineraries designed for Aussies and Kiwis.
- Authentic, character style hotels in superb locations.
- 'My Time' guaranteed, so your clients can relax and truly enjoy the destinations they have travelled so far to see.

DUE TO UNPRECEDENTED DEMAND, WE HAVE 3 NEW DEPARTURES FOR THE ITALIAN GRANDE



Working in partnership with the Australian Travel Industry

Store Manager

Bankstown, Up to \$70k + Super + Comms, Ref: 2977PE6

My client, a well-known travel company who book worldwide cruises, flights & tours are looking for an experienced manager to join them. You'll be responsible for the profitability, leadership & motivational management of your team. You'll drive sales targets through support and influence of each team member offering coaching & training support & setting sales targets. The role would ideally suit a mature Travel Manager with exceptional people management skills and is highly customer focused.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Special Groups Co-Ordinator

Sydney, Circa \$50k + Super, Ref: 3140SO30

Work for an award winning company in the CBD, you will be an experienced groups consultant that loves working within a great team which supports the larger function. You should enjoy working in a fast paced environment & will be looking for a fantastic new challenge to embrace. You should be someone who has strong attention to detail as well as being able to maximise of opportunities to bring new groups on board. If you aspirations for taking on more responsibility, walk this way!

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Groups & Adventure Consultant

Gold Coast, Competitive Package, Ref: 1991AW1

Our client is based in the Gold Coast and looking for an experienced travel consultant. Booking international and domestic product, you will be customer focused, with a positive attitude and ability to work in a team. You will be working with the youth market - specialising in Groups and Adventure travel - as well as participating in Account Management and Consulting. Working towards sales targets, you will be well rewarded! Want to work Mon-Fri? Then this role is for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Retail Travel Consultant

Shepparton, Up to \$45k + Super + Company Perks, Ref: 3123MC1

Seeking an experienced travel consultant to join a highly regarded team in Shepparton. This agency has a high focus on customer service and is looking for someone with the same view to join their business in order to maintain and build on their existing client base. With a central location in Shepparton you will be managing and creating your customers itineraries from start to finish with a wholesome approach to travel. GDS experience is desired and great company benefits on offer!

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Digital Marketing Executive

Sydney, Circa \$70k + Super, Ref: 3043SO1

Work for an award winning company in the CBD, you will be an experienced marketing executive that loves working within a great team which supports the larger function. You should enjoy working in a fast paced environment & will be looking for a fantastic new challenge to embrace. You should be someone who is creative & good at digital transformation, you will have the freedom to shape the digital presence, over multiple products & services as the continued digital transformation takes place.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Experienced Travel Consultant

Gold Coast, Competitive Package, Ref: 1993AW1

The ideal candidate will be well travelled & have min. 2 years experience in travel. A strong background in Luxury Travel & Cruising would be an advantage and having worked in a destination focussed agency; you will thrive on comprehensive itineraries. Our client offers full time (Mon-Fri), competitive salary package, uniform, educational leave & a supportive environment. If you would like to work for an award winning agency & consult via appointment only - then this role is for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Senior Wholesale Consultant

South Melbourne, Up to \$45k + Super + Bonus, Ref: 3145HC1

My client is seeking two senior wholesale consultants to join their growing brand. This highly regarded travel company is expanding rapidly due to demand for their product and are looking for two experts to join them. If you have two years retail travel consulting or wholesale reservations experience and a passion for providing a high level of customer service this role is for you. With a focus on European product, this role is deal for those who have sold or travelled Europe extensively.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Perth, Competitive, Ref: 1771SJ1

An exciting new position has opened in Perth for an experienced travel consultant looking to focus on high-end bookings. This Monday - Friday role in a small but experienced and friendly team is offering a highly competitive salary package for the right candidate. A loyal clientele providing repeat bookings and a supportive team makes this a sought after position. I am looking for at least 12 months travel industry experience. We are commencing interview shortly so don't miss out!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch