

INTRODUCING WAITUI

As Australia's leading independent travel wholesaler and with 21 years' experience sending travellers across the South Pacific, we understand just what makes the perfect island escape. Our team of destination specialists curate the very best of Fiji and the South Pacific, with incredible cultural experiences, hand-picked hotels and exclusive travel deals.

To celebrate the launch of Waitui, we're offering sensational deals across the South Pacific.

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WAITUI STORY

Waitui is a traditional Fijian word that translates to 'Sea'. Crystal-clear waters surround and link the Pacific Islands and are celebrated throughout the rich cultures, legends and tapestries of island life. Waitui celebrates the authentic cultures of each destination and connects travellers to the powerful spirit of the South Pacific.



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*Terms & conditions apply. Prices correct as at 10Nov17 subject to availability and blackout periods. Specific travel periods apply. Prices are correct as at 10Nov17 valid for travel dates Intercontinental Fiji Golf Resort & Spa are limited to first 25 bookings and are instant purchase and on-refundable. For full terms and conditions see www.siholidays.com.au

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2017/2018 AUTUMN WINTER & SPRING
2018 HAWAII

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- Kiyhan & Lauren
Sales Team



Bon Voyage seals TV deal

EXCLUSIVE

FLEDGLING travel deals provider Bon Voyage (**TD** 13 Jun) is set to massively boost its profile, via a new agreement to promote its offerings on Channel 9's *Today Show* with high profile spokesperson Jennifer Hawkins.

Starting from this month Gordon Bayne, head of the Catch Group luxury travel offshoot, will present offers on the show alongside Hawkins, with the business already working with a host of major global suppliers just four months after launching.

Bayne told **TD** as well as being focused on travel experiences, Bon Voyage was leading the evolution of technology for "flash sites" in the Australian market.

The company offers live availability for accommodation

partners through SiteMinder meaning users who buy any deals can instantly check availability and utilise their purchase to confirm a booking.

Bon Voyage also now has an API connected with World's Leading Cruise Lines enabling clients to lock in cruise offers for preferred dates after they purchase.

"Our global contracting team are focused on both 'yield' and 'connectivity' for their hotel partners," Bayne said.

Bon Voyage (bonvoyage.com.au) is ATAS accredited and currently offers deals in Bali, Vietnam, New Zealand, Asia, North America, Dubai, Thailand, Fiji and Australia.

Si Holidays Waitui

INDEPENDENT wholesaler Si Holidays has today debuted a new "Waitui" brand, promising "sensational deals across the South Pacific".

Packages lead in at \$899 per adult for a five-night luxury family escape in Fiji, \$353 per couple for five nights in Samoa or \$549 per couple for five nights in Vanuatu - for details see the **cover page**.



2018-19

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New TTR chief

TRAVEL Trade Recruitment has announced the promotion of Sarah Johnson to the role of managing director Asia Pacific.

Sydney-based Johnson has been with the company for eight years, with Travel Trade Recruitment ceo Andrew Cole saying her experience and understanding of the Australian travel recruitment industry "will help ensure we build on the success and reputation we have already achieved".

Imagine buys Holiday Planet

WESTERN Australia's Holiday Planet has a new owner, with Emirates' majority-owned cruise business Imagine Cruising to acquire the Perth-based group established by Alan Dodson about 17 years ago (**TD** breaking news).

Imagine Cruising, which is 51% owned by Emirates offshoot Dnata, has only had a presence in Australia for 12 months, with the Brisbane operation complementing the group's UK headquarters with 140 staff, as well as an office in Cape Town.

Holiday Planet has 35 employees and is one of the largest privately owned OTAs in Australia, with several key websites backed by a "state-of-the-art call centre".

The deal sees the future finally settled for Holiday Planet, which was part of an unsuccessful reverse listing on the ASX through mining minnow Red Gum Resources, in combination with Asia Escape Holidays and Motive Travel, ultimately withdrawn three years ago (**TD** 13 Feb 2015).

Brands under the Holiday Planet umbrella include Cruise Planet, Seniors Planet and Flight Planet.

Imagine Cruising will carry over 50,000 customers on cruise package holidays this year, with its 40-strong Brisbane team led by md Australia Elle Hudson.

Holiday Planet founder Alan Dodson will be staying with the business after the acquisition, while the company's operations director, Michael Croy, will retire.

Imagine Cruising founder and ceo Robin Deller said the company had seen considerable success since launching into the Australian market in Nov 2016.

"Holiday Planet is an excellent

fit to Imagine Cruising as we look to grow further in Australia...

their expertise in offering a wide range of holidays, combined with our expertise in 'Cruise and Stay' holidays, will provide a compelling offering to holidaymakers right across Australia," Deller said.

Dodson said he was "more excited than ever" about what the combination of Imagine Cruising and Cruise Planet will achieve in the coming years.

"It is terrific to have the backing and investment of Imagine Cruising as well as the backing of Dnata and the Emirates Group.

"We look forward to offering our loyal customers an increased range of innovative holidays in the future," Dodson said.

Imagine Cruising development director Peter Shanks said the company's growing international reach meant it was an "excellent distribution opportunity for our partner cruise lines".

The deal is subject to approval from the Australian government, and is expected to be finalised in the coming weeks.

QF points for cups

QANTAS Business Rewards has announced a new partnership with Simply Cups which gives members the opportunity to earn QF Points by recycling coffee cups.

The deal with Simply Cups sees Qantas Business Rewards Members able to earn one point for every two Simply Cups branded or co-branded coffee cups purchased, as well as 0.5 points for every coffee cup collected and recycled by Simply Cups - plus 1,000 points for each Simply Cups collection container purchased.

Qantas Business Rewards head Eric Jelinek said membership now numbers 175,000 companies across Australia, with the new agreement helping tackle the national challenge of recycling.

LH, LX, OS c'shares

LUFTHANSA is expanding its codeshare partnerships with sister carriers Swiss and Austrian.

Effective 01 Dec LH and OS will mutually codeshare on each other's flights to Mauritius, while LX will codeshare on OS services from Vienna to Colombo & Male.

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IATA call for lessons

THE International Air Transport Association (IATA) says lessons must be learned from the personal electronic device bans on select flights to the US earlier this year (**TD** 30 Jun).

The ban, which was lifted after airlines and airports complied with the new standards from the Department of Homeland Security, forced pax to put devices larger than a cell phone in their checked baggage on flights from 10 countries.

IATA has outlined four areas in aviation security be addressed, including closer government-to-government cooperation to eliminate the long-term challenges of extraterritorial measures, universal application of global standards and better information sharing among governments & with the industry.

The final area on IATA's list was the efficient implementation of new and existing technology capabilities.

TC marketing platform

TRAVELLERS Choice will introduce a new email marketing platform for its members, allowing agencies to mount their own campaigns through a "more targeted and effective" system.

To be known as TC Mail, the system will be unveiled at the group's Annual Shareholders' Conference in Perth this weekend and will allow members the option of out-sourcing their email marketing activities at no cost.

Travellers Choice general manager marketing Robyn Mitchell said the system allowed members to easily segment their databases into a range of product categories based on customers' past travel habits and interests.

"It's a simple process for agents to then create email marketing campaigns that are tailored specifically for each segment," Mitchell said.

"Customers benefit because they receive product information

that is more relevant and enticing, and that in turn ensures Travellers Choice members have more opportunity to convert increased digital enquiries into sales," she said.

Members will be able to self-manage their TC Mail account or authorise the Travellers Choice marketing team to create and distribute email campaigns on their behalf, allowing them to save time and resources.

Europe resurgent

THE European tourism sector has shaken off concerns over terrorism to record a buoyant northern summer season, with more than half its countries posting double-digit growth.

A report by the European Travel Commission says international tourist arrivals to Europe grew 8% in the first eight months of this year compared to the same period of 2016, and that all but two of 34 surveyed countries experienced growth.

"European tourism demand is set on an upward trajectory, said the commission's executive director Eduardo Santander.

"This momentum is expected to mark the eighth consecutive year of growth despite safety and geopolitical challenges."

Destination of the moment Iceland achieved growth of 30% this year, while Turkey showed an impressive recovery from past turmoil, growing 26%.

Window Seat

CNN reporter Jessica Ravitz recently compiled an essay on some of the weirder stories she picked up from airport staff.

Among the tales were a family who tried to avoid paying the cost of shipping a relative's body home to the Dominican Republic, instead electing to prop him up in a wheelchair and claim he was simply feeling a bit under the weather.

Other stories from baggage staff included saving the odd baby at the last minute from conveyor belts and X-ray machines after absent-minded parents bundled them in with their carry-on baggage.

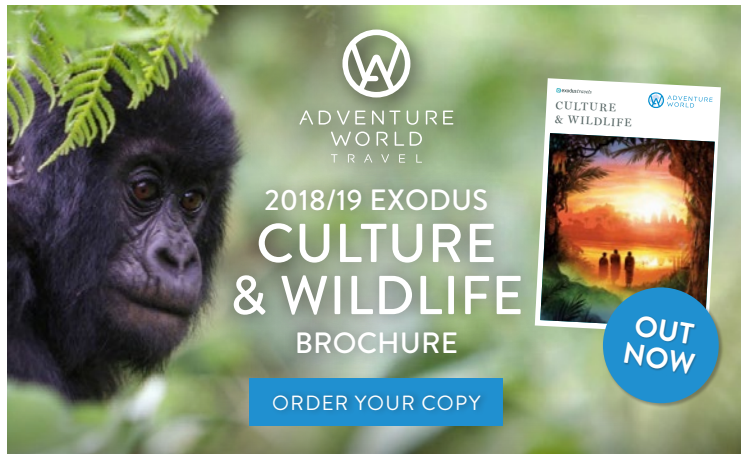
Exotic animals were another common theme from Ravitz's inquiries, with one airport employee once opening an esky to find a live penguin chilling inside and another coming face to face with a monkey.

American Duchess

AMERICAN Queen Steamboat Company is promoting sailings along the Lower Mississippi on *American Duchess*.

Cruising between Memphis and New Orleans, the 03 and 17 Jun departures on the paddlewheeler lead in at US\$2,878pp.

The price includes a one-night pre-cruise hotel stay and more - see **page nine**.



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APT restructures sales team

THE APT Travel Group (ATG) has confirmed details of a new sales team structure, including the promotion of Scott Ellis to the newly created role of ATG national sales manager.

Ellis has been with the company since 2003 in a range of roles, including most recently as sales manager for Vic/Tas/SA.

Under the new structure, APT national sales manager Susan Haberle has also stepped into a newly created role of head of sales for Australasia.

Haberle's new responsibilities will see her head up the Australia and NZ sales teams as well as managing sales strategy and key trade partnerships for the group.

New to the team is Kieran Healy, formerly Rail Plus reservations and operations manager, who becomes ATG inside sales mgr.

Jordan Frasz has also been appointed as the group's new sales communications executive.

The changes have also seen the departure of Travelmarvel national sales manager Susie Coughlan who the company said had decided to move on.

ATG chief operating officer Debra Fox said the new structure would allow the company to "continue to invest in our trade partners and agents, bringing together the ATG brands to provide greater results for all stakeholders".

NZ arrivals record

ACCORDING to Tourism New Zealand's recently released Annual Report for 2016/17, visitor arrival numbers increased 10% to 3.6 million last year.

The tourist board said the growth was ahead of the global average of 3.6% for the 2016 calendar year.

Visitors to NZ spent an average NZ\$3,800 on their trip.

Perth-Shanghai trial

THE West Australian Government is hopeful of trial flights between Perth and Shanghai following positive discussions with China Eastern Airlines chairman Lui Shaoyong.

The meeting between the two parties in Shanghai resulted in China Eastern Airlines indicating a trial of direct flights could begin as early as Oct next year.

WA Premier Mark McGowan said direct flights would be a boost for the state's economy.

"The chairman explained that once trial flights became a reality, a commercial analysis by the company would be completed before a final decision is made for ongoing flights," he said.

WA Tourism Minister Paul Papalia said the flights would be a real "game changer" for Perth and the tourism industry.

More Swiss perks

SWITZERLAND Tourism and Swiss Travel System have announced that from Jan 2018, the Swiss Travel Pass will include more "peaks and perks".

Pass holders will have unlimited access to the Schilthorn, home to the interactive Bond World 007, and Mt Stanserhorn.

Tickets start from \$158pp.

CLICK HERE for more info.

Today's issue of **TD** is coming to you from Kehl, Germany courtesy of Crystal River Cruises as we experience the line's recently launched **Crystal Bach**.

TODAY our Crystal River Cruise took us to Kehl in Germany, providing the opportunity to explore the nearby French city of Strasbourg.

Home to the European Council, Strasbourg is a much-contested part of Europe having changed from a French to German possession and back again several times since the 1600s.

Once the site of just three ancient bridges across the Rhine, Strasbourg was able to exact taxes and duties and built up phenomenal wealth which was used to construct a massive cathedral in the city centre.

As well as tours to explore Strasbourg on foot and by canal boat, Crystal provided unique after-hours access to the cathedral with an evening organ recital followed by an exclusive private tour of the ancient church.

Tonight we cruise to the German town of Breisach before heading further downstream to Basel in Switzerland.

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Dublin	\$1,249*	\$6,709*
Barcelona	\$1,259*	\$6,719*
Zagreb	\$1,269*	\$6,729*
Amsterdam	\$1,319*	\$6,919*
Venice	\$1,329*	\$6,929*
Paris	\$1,339*	\$6,929*
Rome	\$1,349*	\$6,949*
Manchester	\$1,409*	\$7,069*

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Disney Magic reno

A **TANGLED** restaurant, a fresh space for teens and redesigned cafe will all debut on *Disney Magic* in 2018.

The Disney Cruise Line vessel will treat its guests to the first table service restaurant themed to *Tangled*, featuring characters and live entertainment.

Vibe, the space for teens aged 14-17 years olds will be fitted with a new coffee & smoothie bar and video & virtual reality games.

An adults-only retreat, Cove Cafe, will launch, designed in a "sophisticated tropical style".

Melbourne Summer

REGIONAL Victorians are being targeted by Destination Melbourne in its "Melbourne Now" summer campaign.

The seven-week digital push aims to grow Melbourne's regional Victorian market by offering a range of interest-based itineraries featuring some of the city's most iconic experiences.

A campaign **MICROSITE** showcases the itineraries, broken up into Girl's Weekend, Adventure with Littlies, Cultural Quest and more - **CLICK HERE**.

iVenture into Seoul

A **NEW** range of Seoul attraction passes have been launched by iVenture Card, offering travellers savings up to 50% on regular gate prices for 28 attractions, tours and experiences.

Options include the Seoul Unlimited Attraction Pass and the Seoul Flexi Attraction Pass.

See www.iventurecard.com.

C'church park open

THE Christchurch Adventure Park will reopen 05 Dec following a 10-month closure due to the Port Hills fires.

The park's cafe, chairlift, zipline and coaching mountain bike trail will be open daily, with plans to reopen more trails over summer as they are completed.

Adelaide appointee

ADELAIDE Sightseeing Tours and Charters, part of the SeaLink Travel Group, has appointed Tania Dalton as business development executive for the conference and event sector.

She will also be responsible for managing direct group bookings & corporate relationships.

Contiki adds a little spice



YOUTH brand Contiki has unveiled its 'escape room' activation at a house in Sydney's Chippendale, decked out with typical experiences found in its new Southern Spice tour of India.

Opening today for one week, the sold-out activation provides an array of sensory encounters.

Guests can experience a virtual cruise along the waterways of Kerala, have a re-balancing of chakras through traditional massage, get to sample regional food and sip freshly brewed coffee distinct to the southern India region.

Speaking with **TD**, Katrina Barry md Contiki Australia, said "we had such success with the robots restaurants launch for Japan two years ago (**TD** 24 Feb 15) and last year we had a colour party to launch our Eternal India tour up in Byron Bay at Splendour (**TD** 3 May 16), so we wanted to do something special again because it's such an experiential trip".

The 11-day Southern Spice tour

is one of six new or improved tours that feature in Contiki's 2018/19 Asia & India brochure with Barry conceding there was always high pressure to continually innovate.

"Millennials want cultural, well rounded, lots of food-based experiences - there's high pressure to go and find that and deliver it," she said.

"What we like is to do really unique things around product innovation."

Barry said Contiki's Asia tours were seeing double-digit growth each year with some tours doubling the amount of departures available for 2018.

"The experience that our activation shows here is very different to what you would get in other areas of Asia," she said, adding "we're optimistic this new tour will go really well."

Pictured are Katrina Barry md Contiki, Kirsten Bain head of ops APAC Contiki and John Veitch ceo the Travel Corporation Australia.

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DriveAway's giveaway



KATE Anthony has emerged as the \$10,000 winner of DriveAway's incentive with Flight Centre Travel Group (FCTG).

The program was designed to reward the hard work agents put in for the industry and for their dedication to self-drive bookings.

Each DriveAway booking provided entries for the incentive, with European Leasing bookings providing agents with the greatest chance to win.

Anthony plans to spend her \$10,000 on a "much needed

holiday" that is in the works.

Runners up for second and third place prizes were Loretta Sullivan, Escape Travel Willows and Simon Darmanin from Flight Centre Kellyville in New South Wales.

DriveAway national industry sales mgr Nathan Baber said the company looked forward to rewarding agents for their efforts in 2018.

Pictured are Blake Wiggins, DriveAway NSW & ACT bdm, with winner Kate Anthony from Student Flights.

Vegas downturn

THE tragic mass shooting that occurred in Las Vegas on 01 Oct has caused a drop in tourism in the weeks following the incident.

A report produced by ForwardKeys claims domestic flight reservations to Las Vegas fell 21% and international reservations were down 16% for the three weeks following the massacre, compared with the equivalent period in 2016.

Moving forward the picture doesn't look much brighter, with flight bookings to the city up to 30 Apr next year behind where they were last year, compounding an already slowing market to the gambling hot-spot.

AirAsia mega sale

AIRASIA is offering cheap fares to Bali as part of its Final Network-wide Mega Sale.

Until 19 Nov, one way fares to Bali are on offer for \$99 from Darwin, \$109 from Perth, \$210 from the Gold Coast and \$210 from Melbourne.

For further details **CLICK HERE**.

Melb hotels down

DATA supplied by STR reveals that occupancy rates in Melbourne's hotel market dropped by 1.5% to 86.2% in Oct when compared to the same period last year.

The downturn was affected by an increase in supply of 2.7% that wasn't matched by demand which lifted by only 1.1%.

Ski resorts to open

THE big players in North America's ski resort space are set to open their doors for the 2017/18 ski season in the next few days.

Canada's Whistler Blackcomb and Vermont's Stowe Mountain Resort will operate from 17 Nov, following on from news of Colorado's Breckenridge and Keystone Resorts opening 10 Nov.



WIN TICKETS TO THE AACTA AWARDS

Join the biggest names of the Australian film and television industry on the red carpet at the 7th Australian Academy of Cinema and Television Arts (AACTA) Awards,

held on **DELTA** Wed 06 Dec, supported by **Virgin australia** and **AACTA AWARDS** presented by **foxtel** Air Lines.

Virgin Australia and Delta Air Lines are giving 4 lucky agents the opportunity to each win a double pass to the Ultimate Fan Experience which gives access to the red carpet grandstand, plus ticket access to the stylish and entertaining Awards Ceremony, including a goody bag full of memories of an extraordinary day!

To be in the running, showcase your best Hollywood moment ensuring you feature a DL and VA logo or imagery to aactaawards@traveldaily.com.au

AA to Iceland

AMERICAN Airlines has announced new services flying to Reykjavik, Iceland, from 07 Jun.

The route will be flown by the airline's 176-seat Boeing 757-200, featuring lie-flat Business class seats and Casper bedding and Cole Haan amenity kits.

De-mystify Peru

WORLD Expeditions will host a series of workshops aimed at 'demystifying' Peru as a travel destination for Aussie tourists.

Peruvian expert Andreas Holland will give eight talks in major cities around the country including Sydney, Melbourne, Adelaide, Perth, Newcastle, Brisbane and Canberra.

For more booking details visit www.worldexpeditions.com

MEANWHILE World Expeditions is giving away free Inca Trail permits, valued up to US\$145, with all 2018 Peru trekking adventures booked by 15 Dec.

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Amazing Race: Singa edition



THIS team of agents raced around Singapore last month for a CT Partners famil, hosted by British Airways and Shangri-la Hotels & Resorts.

The group flew BA Club World Business class and spent two nights at Shangri-la Hotel Singapore's newly renovated Tower Wing.

During the famil they explored Gardens by the Bay, went on a private Urban Adventures Food Tour, kicked back in the BA Singapore Lounge and squeezed in some retail therapy.

Pictured at the top of OCBC Skyway are: Lisa Sinnema,

Orbit World Travel; Kristie Peters, TravelManagers; Melissa Lau, British Airways; Michael Fitzpatrick, Globetrotter; Sarah Manns, MP Travel; Kate Malek, Egencia and Rachel Kelty, TravelEdge.

Air Arabia six A321s

LOW cost carrier Air Arabia has signed a lease agreement with Air Lease Corporation for six Airbus A321neo long-range aircraft.

The planes will join the fleet starting 2019 and allow the carrier to introduce longer routes in the future.



Sales Executive Reservation and Ticketing Consultant

Vietnam Airlines are recruiting TWO Sales Professionals for its Australia Branch; both positions are based at our Sydney CBD office.

Our successful applicants will have great opportunity to work for a fast growing international airline with a supportive team and receive full salary while being given on-the-job training.

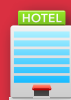
They will work in collaboration with other Sales team members in all sales and marketing opportunities with the aim to maximize revenues and potential for Vietnam Airlines.

Our preferred candidates will possess a positive approach to problem solving, enjoy being part of a team, be a great communicator at all levels and take pride in their work.

A detailed position description and requirement for each position will be sent to interested applicants on request.

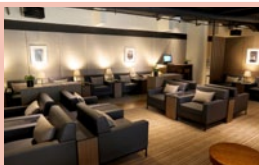
If you have full work right in Australia and are ready to join our team please forward your application and resume by Friday 1st December 2017 to Ms. Thuy Nguyen via admin.au@vietnamairlines.com

(We regret that only shortlisted candidates will be contacted for interview)



Accommodation Updates

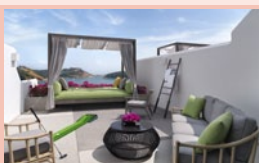
WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The Pacific Hospitality Lounge has launched on level four of **Pan Pacific Singapore**. Open daily from 6am to 10pm, the 93m² space is designed to cater to guests who require a resting area due to early arrivals or late night departures. The lounge has a work area with a computer, a massage chair, TV and complimentary wi-fi, tea and coffee.



The Luxury Collection Hotels & Resorts has unveiled an extensive renovation of **The Athenee Hotel** in Bangkok. The move transformed the property from Plaza Athenee Bangkok to a Luxury Collection hotel. Works included refurbishment of common spaces and all 374 luxurious guest rooms.



A total of 16 new Ocean Villa Suites have opened at the **Nai Harn** in Phuket. The additions feature outdoor furnished terraces with BBQ units and a "Press for Champagne" button. Stretching across 40m², the new suites have a king bed and spacious bathrooms, each with a stand alone bath and rain shower.

Stansted record

LONDON Stansted Airport achieved its busiest ever Oct, with over 2.3m pax passing through the terminal, up nearly 7.3% on the same time last year.

The total number of passengers who travelled through the facility in the 12 months to Oct reached over 25.8m, a 7.1% increase over the previous year.

Africa photo safari

AFRICAN photo safari specialist Pangolin Photo Safaris is offering savings of up to US\$400ppts on its Two Iconic Rivers Safari package to celebrate the opening of Pangolin Khwai Camp in Botswana in Mar.

Priced from US\$2,750ppts, the deal includes three nights on the Pangolin Voyager Houseboat and a three-night stay at Pangolin Khwai Camp.

Deal applies to bookings made by 31 Dec - **CLICK HERE**.

SQ moves DUS

AIR Nuigini has revised the aircraft for its weekly Port Moresby - Chuuk - Pohnpei - Port Moresby route, scheduled to commence on 09 Dec.

The airline has switched to the Boeing 737, from the previously planned Fokker 70.

Japan Grand Hilton

MORI Trust, Hilton Grand Vacations and Hilton have teamed up to construct a mixed-use development on Sesokojima Island, Okinawa.

The project will include a 132-unit timeshare resort owned and managed by Hilton Grand Vacations and a 300-room Hilton-managed hotel.

Okinawa Sesoko Resort is set to open in 2020, while the HGV timeshare resort is expected to commence operations in 2021.

Eurowings milestone

EUROWINGS has cracked more than one billion euros in sales via eurowings.com for the first time.

The milestone means the website is one of the largest and most popular e-commerce portals in Germany.

Kakadu in the wet

A RANGE of special cruise and accommodation deals have been launched by Kakadu Tourism to entice travellers to visit the park during the "green season".

Included in the sale is 20% off minimum two-night stays at Mercure Kakadu Crocodile Hotel and Cooida Lodge.

Offers are valid until the end of Feb, see kakadutourism.com.

TravelManagers hit Bintan



TRAVELMANAGERS in conjunction with Viva Holidays and Singapore Airlines, recently sent eight personal travel managers (PTMs) on a six-day family to Singapore and Bintan.

The group had the opportunity to partake in a foodie tour around the Lion City, as well as visiting Marina Bay Sands and exploring

Gardens by the Bay.

After taking a ferry ride to Bintan Island in Indonesia, the group of PTMs inspected several hotels and did a cooking class.

The group included Nicole Cocks, Lori Francisco, Michelle Thomas, Erin Beckford and Ally Casey, **pictured** learning cooking skills from the masters.

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Win tickets to Houston with United Airlines



Terms & conditions

During November, *Travel Daily* and United Airlines are giving agents and wholesalers the opportunity to win flights from Sydney to Houston.

To be in the running, send us a photo, meme or similar combining United Airlines and Houston, showcasing United's new direct flights to Houston. The most creative response will win. Send your entries to united@traveldaily.com.au

United will begin flying non-stop from Sydney to Houston from January next year. It will be the only non-stop service between Australia and Houston. United will operate the route with their latest Dreamliners, ensuring a more comfortable experience on the ultra-long haul flight.



Tokyo NYC tie-up

TOKYO Metropolitan Govt has inked a partnership deal with New York's destination marketing agency NYC & Company to cross promote the destinations.

The tie-up includes exchanging marketing assets and sharing best practices in tourism marketing as well as promoting the other destination in their city.

Tokyo and NYC's partnership follows a similar pairing between NYC & Company and Tourism Toronto (*TD* 19 Oct).

Virgin limited deal

VIRGIN Limited Edition is offering a pay for six nights get one free promotion for The Lodge Verbier Switzerland.

The offer is valid on select dates in Jan and Mar 2018.

Rates start at CHF10,110 (AU\$13,390) per room.

CLICK HERE for more info.

OS HKG changes

AUSTRIAN Airlines will reduce its flights to Hong Kong from four weekly to thrice weekly over the 2018/19 northern winter.

The changes will come into effect from 28 Oct 2018.

OS uses two-class Boeing 777-200ER aircraft with Business and Economy classes on the route.

Marriott grows India

MARRIOTT International has brought its namesake Marriott Hotels & Resorts brand to Indore, as it opens its latest Indian hotel.

The 218-room Indore Marriott Hotel is located in the commercial powerhouse of the Madhya Pradesh province, as well as the largest central Indian city.

The Marriott has a large Quan Spa facility measuring 520m² in size, a fitness centre, as well as 5,109m² of meeting and banqueting space.

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This outstanding travel company is looking for a highly strategic manager to bring knowledge of extensive paid search and expert proficiency of SEM. There is a great culture and you will love being so close to the digital strategy with the diversity of working across so many travel brands. You will communicate your creative ideas across numerous platforms and will enthuse travellers with your exceptional concepts, working with Global teams to provide a cohesive brand internationally.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

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Enjoy a fantastic working environment with a very supportive Senior Management team and Directors. This is not a people management position, but the finance side of things for the whole company. The business consists of approx. 40 staff and you will need to manage the delivery of month end processes, the payroll process including commission payments, overtime calculations and company expenses and reporting to the clients (trust) account to name a few duties. Bright open office with a great view!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Documentation & Sales Support

Melbourne, \$Competitive + Super, Ref: 3104HC1

Are you looking for something a little different in the travel industry and have Admin, Ops or Docs experience in Travel? This highly successful Wholesale travel company are looking for a fantastic operations support assistant. We are looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no days are the same, offering a multitude of different tasks are yours to sink your teeth into.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Retail Travel Consultant

Adelaide, \$45k + Super + Benefits, Ref: 3086MC1

Seeking an experienced Travel Professional with a high focus on customer service to join this industry leader on a retail level. We're ideally looking for candidates who have strong domestic and international knowledge and a genuine interest in the travel industry who can provide a complete travel experience for their customers. We're looking for confident communicators who can strike up a good rapport with clients to encourage repeat and referral business and make the most of each sale.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Pacific Islands Specialist

Western Sydney, Up to \$50k + Uncapped Comms, Ref: 3153PE1

This is an opportunity to work close to home and even work from home up to 2 days a week - a full time role with a difference. Become a niche travel specialist selling luxury holidays, cruise & chartered yacht packages across Fiji, Vanuatu, New Caledonia, French Polynesia, Micronesia, Tonga, American Samoa, Cook Islands & Hawaii. GDS Skills & travel experience required. With unprecedented growth this exciting role is now available & won't last. Please apply today, interviews this week.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Experienced Travel Consultant

Gold Coast, Competitive Package, Ref: 1993AW1

The ideal candidate will be well travelled and have at least 2 years' experience in retail travel. Dealing with well-travelled clientele, this Virtuoso Member (with a strong background in Luxury Travel & Cruising) focuses on a customer service environment by appointment only. You will have worked in a destination focused agency and thrive on comprehensive itineraries. If you would like to work for an award winning retail luxury Travel Agency - then this ideal role is for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Travel Agency Manager

Shepparton, \$60k + Super, Ref: 3158HC1

Seeking an experienced Agency Manager to join a highly regarded team in Shepparton. This agency has a high focus on customer service and is looking for someone with the same view to join their business in order to maintain and build on their existing client base. With a central location in Shepparton you will be managing and creating your customers itineraries from start to finish with a wholesome approach to travel. GDS experience is desired and great company benefits on offer!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Perth, Competitive, Ref: 1771SJ1

An exciting new position has opened in Perth for an experienced travel consultant looking to focus on high-end bookings. This Monday - Friday role in a small but experienced and friendly team is offering a highly competitive salary package for the right candidate. A loyal clientele providing repeat bookings and a supportive team makes this a sought after position. I am looking for at least 12 months travel industry experience. We are commencing interview shortly so don't miss out!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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