

Travel Daily

First with the news

Friday 17th November 2017

FOLLOW THE MIDNIGHT SUN 2018

ESCORTED SMALL GROUP DEPARTURES

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New SSC Fiji ship

SOUTH Sea Cruises Fiji has announced that its newest vessel, *Panther*, is now en route to Fiji from the Gold Coast.

After an 80-hour ocean journey via Noumea, *Panther* will join *Tiger V* in Port Denarau where she will enter service next week.

HLO shares hit new high

SHARES in Helloworld Travel Limited yesterday traded as high as \$5 each, having risen more than 40% in the last six months.

The increase came as the company held its Annual General Meeting, during which ceo Andrew Burnes reaffirmed previous guidance for 2017/18 of EBITDA profits in the range of \$63 million to \$67 million.

He told shareholders the company was continuing to focus on lifting revenue and margins.

"It's cool to have a travel agent again, to assist people to have much richer travel experiences," he enthused.

Helloworld is undertaking

ongoing work to "future proof our agents and the business" through investments in technology, training and new product development and increased brand profile.

Burnes noted there were still some "unrealised synergies" within the business which would help reduce costs to ensure the business is the right size for its revenues, while prospects for expansion include organic growth and acquisitions - including possible offshore additions.

The AGM presentation said that total membership had grown to 2,015, "an increase of 349 from the figure at 30 Jun 2016".

However that was an overall decline of 34 members since an update in Jan this year, which indicated a total of 2049 travel agents across Helloworld's branded, corporate, associate, independent and travel broker networks.

QF points boost

QANTAS is offering a 50% points bonus on bookings to the South Pacific, with the offer valid for bookings 16-20 Nov for travel through to 28 Sep 2018.

To be eligible, frequent flyers must register for the offer prior to booking at www.qantas.com.



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Today's issue of TD

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- Travel Trade Recruitment
- CAPA

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SOUTH AFRICAN TOURISM

Today's issue of TD is coming to you from Basel, Switzerland courtesy of Crystal River Cruises as we experience the line's recently launched *Crystal Bach*.

OVERNIGHT *Crystal Bach* transited the Grand Canal d'Alsace to join the Upper Rhine, arriving in Basel, Switzerland where we will spend two nights.

Guests are offered a range of shore excursions, while tonight as a special treat dinner will be offshore at one of Basel's several Michelin-starred restaurants.

Tomorrow passengers can take a trip to Lucerne, an optional helicopter flight or journey up Switzerland's Mount Pilatus.

Our voyage wraps up on Sun with a full day of scenic cruising back to Frankfurt from where we will head home!

China departures growing

AUSTRALIANS visiting China are up 17.4% from a year ago, according to the Sep 2017 figures from the Australian Bureau of Statistics (ABS).

Short-term visitor arrivals into Australia were 663,500 in Sep 2017, the figure was 2.55% higher from the same period last year, where 647,000 entered Australia.

Australians departing the country for short-term trips remained largely unchanged from Sep 2016, with 1.0809 million in Sep, compared to 1.0088 million over the corresponding period.

Arrivals from New Zealand dropped from 133,600 in Sep 2016 to 123,800 visitors in Sep.

The New Zealand figure was still higher than the 115,800 Kiwis who visited Australia in Aug 2016.

Chinese tourists are continuing to enter Australia in droves with 97,300 arrivals in Sep, a 12.74% increase from 86,300 travellers in the same period last year.

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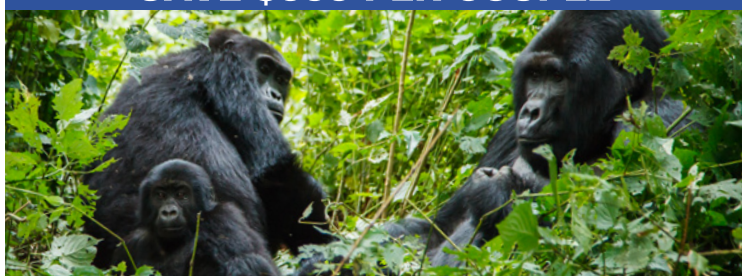
Cathay wi-fi rollout

CATHAY Pacific has announced the deployment of high-speed internet access on its Boeing 777 and Airbus A330 fleets from mid-2018, after the successful introduction of broadband services on its A350-900 planes.

CX chief customer and commercial officer, Paul Loo, said the initiative followed feedback from customers "who have told us that staying connected in flight is important to them".

He said that by 2020 all of Cathay's wide-body aircraft would have inflight connectivity, with CX selecting Gogo's 2Ku satellite based technology.

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Celebrity's new small ship

CELEBRITY Cruises has overnight revealed plans to launch a new ship called *Celebrity Flora*.

The upscale vessel will operate seven-night itineraries in the Galapagos Islands year-round from May 2019.

Flora has been designed to offer seamless sea-to-shore transportation and to be one of the most energy-efficient ships of its size in the region.

The vessel will have capacity for a maximum of a 100 passengers and feature floor-to-ceiling glass-wrapped Observatory in The Marina section of the ship.

Celebrity Cruises president and chief executive officer Lisa Lutoff-Perlo said, "*Celebrity Flora* will undoubtedly mark a very important milestone in the tourism development of



Ecuador and the Galapagos Islands, offering high quality and sustainable tourism."

Flora will offer new dining venues, an open-air stargazing platform, and expert-led ecological seminars.

Bookings for the vessel's maiden voyage on 26 May 2019 are open.

A render of *Flora* is pictured.

MEANWHILE, Celebrity Cruises has launched a new campaign in the Australian market, which includes a push via SBS and Foxtel as well as online.

A Week In... The Baltics

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Alroe to leave BNE

BRISBANE airport ceo and managing director, Julieanne Alroe, has announced her retirement at the end of Jun 2018, after almost a decade leading Brisbane Airport Corp.

Chairman David Peever said when she finishes with the company next year she will leave an airport that is "all the better for her exceptional leadership."

"Julieanne's stewardship has seen the company recognised as amongst the most successful, engaged and innovative companies in the country, and she has guided the airport to where it is today, recognised globally as the best airport in the Australia/Pacific region," he said.

Peever particularly noted Alroe's role in getting the new runway project for Brisbane off the ground, with Queensland and Australia to "reap the benefits of this \$1.3 billion private investment for decades to come".

A recruitment process for a replacement for Alroe is already under way, Peever confirmed.



Window Seat

THERE was a public transport crisis in Tokyo this week, after one of the city's normally super-punctual trains left a whole 20 seconds ahead of schedule.

The Metropolitan Intercity Railway Company issued a formal apology after one of its Tsukuba Express line trains departed from the Minami Nagareyama Station at 9:43:40 instead of 9.44am on Tue.

Management swiftly responded to the crisis, with a statement posted on the firm's website admitting to the gigantic stuff-up which saw the train leave "roughly 20 seconds earlier than the time indicated on the timetable."

"We deeply apologise for the severe inconvenience imposed upon our customers," the statement continued.

DONALD Trump's presidency may have led to concerns in the tourism industry, but one hospitality establishment in Japan is certainly reaping the benefits of his patronage.

During his visit to Tokyo last week Trump ate a cheeseburger at Munch's Burger Shack - and as a result the eatery is being swamped with long lines of visitors wanting to have the same meal as Donald, which is now being promoted as the "President Trump Set".

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HA ceo retires

HAWAIIAN Airlines has confirmed that Mark Dunkerley will retire as president and ceo.

Current chief commercial officer Peter Ingram has been tapped to replace Dunkerley from 01 Mar.

MEANWHILE, Hawaiian has welcomed the first of its 18 new A321neo aircraft to its fleet.

The A321neos will fly between Hawaii and the US west coast.

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*sale ends 23:59 (AEDT) 17 December 2017, unless sold out prior. Selected fares, travel dates, days and conditions apply.

Travel Daily

on location in
Perth

Today's issue of **TD** is coming to you from Perth courtesy of Travellers Choice.

CROWN Towers Perth is hosting this year's Travellers Choice annual shareholders conference, with much to celebrate as the group marks its 40th anniversary.

A record turnout is expected for this year's landmark conference, with more than 160 agents from almost 100 agencies converging on Perth today.

In true birthday spirit, Travellers Choice is ready to hand out the presents with a swag of prizes on offer from the national group's key partners including Qantas, Air New Zealand, Scenic and new preferred supplier TripADeal.

Events kick off tonight with a welcome event in Crown's spectacular poolside setting.

Virgin restructure

VIRGIN Australia has undergone a major restructure that has seen Rob Sharp promoted to the role of group executive Virgin Australia Airlines.

He was previously in the role of acting group executive for the past four months while recruitment continued.

Other major changes in management include Danielle Keighery taking on the newly-created role of group exec brand, marketing and public affairs and the impending departure of chief marketing officer, Inese Kingsmill.

Esplanade Hotel reno

THE New Esplanade Hotel in Perth will undergo a major reno & reopen in 2018, following a takeover in management by Louis T Collection in Aug (**TD** 09 Aug).

Inventory at the property will jump from 64 rooms to 80, and it will debut a new lobby, cafe and Perth's first 24/7 co-working area.

Jetstar Adelaide-Hobart



DIRECT Jetstar flights between Adelaide and Hobart took to the air earlier this week, marking the only direct service between the two cities.

The thrice weekly flights are capable of carrying up to 55,000 travellers each year and reduce travel times between Adelaide and Hobart by three hours from the previous connection options.

Jetstar Group chief commercial officer, Catriona Larritt said with both cities experiencing record tourism numbers, the company expects significant demand for the flights.

"Already over 15,000 customers have already purchased low-fares

between these two cities."

Adelaide Airport md, Mark Young said the route has been the facility's largest unserved market for some time.

"We know there is significant demand from customers to fly direct rather than via Sydney or Melbourne," he said.

One-way fares lead in at \$95.

Shalend Prakash, manager commercial and aviation relationships, Jetstar is pictured centre with Jonathan Cheong, head of aviation business development at Adelaide Airport and Nick Jones, executive director South Australian Tourism Commission (SATC).



Celebrity Flora Evolution meets revolution.

Exploring the Galapagos Islands, May 2019.

Introducing Celebrity FloraSM, the first ship designed and built specifically with the Galapagos in mind. With state-of-the-art technology, innovative materials and design—Celebrity Flora is one of the most eco-friendly and environmentally conscious ships sailing the Galapagos today.

Bookings now open. Availability limited.

STEP ABOARD

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All images of Celebrity FloraSM are artistic renderings based on current development concepts, which are subject to change without notice. Celebrity Flora and Flora are trademarks of Celebrity Cruises. ©2017 Celebrity Cruises Inc. Ships' registry: Malta and Ecuador.

The Trilogy heads down under



THE Trilogy Group roadshow is underway, with the team meeting with more than 1,000 wholesalers and agent partners on their annual trip this week.

The delegation consists of New Zealand's three central North Island "must do" attractions of Hobbiton Movie Set, Te Puia and Discover Waitomo, along with InterCity Group, Air New Zealand and Hamilton & Waikato Tourism.

Across the week the party have visited Brisbane, Gold Coast, Melbourne and last night held an agent event in Sydney.

The Trilogy Group has been working together for five years and was borne out of the discovery that visitors were either already booking the trio or having to choose between them.

"Now we've made it nice and simple to book it all in one place and do those three must-do attractions," Shayne Forrest, marketing manager Hobbiton Movie Set told **Travel Daily**.

The Trilogy offers two combos for visitors - The Trilogy Experience and for a little more

action, Trilogy Supercharged.

Forrest recommended agents book in the attractions prior to their client's departure to guarantee their spots and ensure they make the most of the time in New Zealand.

Pictured are: Shayne Forrest, marketing manager Hobbiton Movie Set; Blake Muir, national sales, training and engagement manager Australia Air New Zealand; Jack Brown, sales exec NSW, Qld & NT Tourism Holdings Australia (Discover Waitomo Group); Simon Payne, general manager of sales InterCity Group; Sheena Waerea, Rotorua NZ and Lily Craig, marketing co-ordinator Hamilton & Waikato Tourism.

Lindblad appoints

LINDBLAD Expeditions has added Dan Coleman to the team in the role of sales manager for NSW, Qld and New Zealand.

He brings over 10 years' experience in the travel industry to the role, including eight years as sales exec for G Adventures.

QF cricket in the air

CRICKET lovers will be very happy with news that Qantas has fitted all domestic flights with free wi-fi, allowing pax to watch every game live in the air.

In line with its ongoing partnership with Cricket Australia, Qantas will live stream 75 matches of professional cricket played in Australia this season including the Commonwealth Bank Women's Ashes T20 series, Magellan Men's Ashes, the Gillette One Day Internationals and the KFC Big Bash League.

Viking Bali options

VIKING Cruises has added three new Bali cruise extensions to its 17-day Komodo & the Australian Coast and the 13-day Bangkok, Bali & Beyond sailings in 2018/19.

The tours include the three-day Bali, four-day Ubud, and five-day Bali & Yogyakarta.

Prices start from \$749pp for the three-day Bali, which includes a visit to Tanah Lot Temple.

Beyond doubles

BEYOND Travel will double its Scandinavia product for 2018 to meet demand from consumers.

The Europe specialist has dedicated 25 pages to the region in its 2018 Russia & Beyond brox.

Beyond Travel gm sales & marketing Bryce Crampton said forward bookings have been "overwhelmingly positive and with good feedback" from agents.

Samoa inaugural

SAMOA Airways completed its inaugural flight to Australia yesterday, touching down at Sydney International Airport.

The carrier will be flying a Boeing 737-800 twice weekly between Sydney and Apia.

The first Aussie flight was marked with a host of dignitaries on board including the Minister for Samoa Airways, Lautafi Fio Selaifi Purcell and Samoa Airways ceo, Seiuli Alvin Tuala.



WIN TICKETS TO THE AACTA AWARDS

Join the biggest names of the Australian film and television industry on the red carpet at the 7th Australian Academy of Cinema and Television Arts (AACTA) Awards,

held on **DELTA** Wed 06 Dec, supported by Virgin **australia** and Delta Air Lines. **AACTA AWARDS** PRESENTED BY FOXTEL

Virgin Australia and Delta Air Lines are giving 4 lucky agents the opportunity to each win a double pass to the Ultimate Fan Experience which gives access to the red carpet grandstand, plus ticket access to the stylish and entertaining Awards Ceremony, including a goody bag full of memories of an extraordinary day!

To be in the running, showcase your best Hollywood moment ensuring you feature a DL and VA logo or imagery to aactaawards@traveldaily.com.au

Economy fares fall

THE latest figures released by Bureau of Infrastructure, Transport and Regional Economics (BITRE) indicate that Economy airfares have dropped dramatically over the last month.

The Restricted Economy price index has fallen to 55.8 this month, down from 82.9 posted in Oct.

The same report suggests that Business class fares have remained steady over the same 30-day period.

The bureau's Discount Economy fare index also maintained an even course, recording a 62.8 result this month, down slightly on the 63.7 recorded in Oct.

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Friday 17th November 2017

Santa Monica drops in



DELEGATES representing Santa Monica Travel and Tourism (SMTT) together with key hotel properties are in Australia this week to highlight developments within the beachside city.

Part of an annual trade and media roadshow to the key markets of Brisbane and Sydney, the team hosted trade guests at a lunch yesterday with Kylie Gill trade partnership director for Santa Monica Travel & Tourism speaking at the event.

"Travelling out to Santa Monica takes you straight to that beach style culture where you're able to put your feet in the sand and enjoy the relaxed nature of this stunning destination," said Gill.

"We're one of the top ten Instagrammed spots in 2016", added Gill.

The tourist board is promoting improved accessibility to Santa Monica, since the extension of the metro train line which opened in May last year.

With more tourists taking advantage of the line, it has prompted local hotels such as the Shangri-La and Shore Hotel to undergo upgrades and refurbishments.

Pictured at the Sydney event are: Dustin Hess, director of sales Shangri-La Santa Monica; Kylie Gill, trade partnership director SMTT; Todd Mitsuata, manager APAC SMTT; and Gerry Peck, general manager Shore Hotel.

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World Ex polar brox

WORLD Expeditions has released its 2018/19 Polar brochure, which features a range of new voyages including two Canadian Arctic cruises, sailings around Svalbard and a Jewel of the Arctic voyage that allows rock climbing in Greenland.

Guests will be able to experience Antarctica, the Arctic and Russia's far east as part of the 2018/19 product.

Sailings include the 10-day The Pathways to Franklin, which sees travellers take in the fabled Northwest Passage.

Prices lead in at US\$7,135pp.

SriLankan c'share

QANTAS has flagged its intentions to extend a codeshare arrangement with SriLankan Airlines on the New Zealand route from 18 Dec.

The International Air Services Commission has received formal correspondence from Qantas and will make a judgement on the application after submissions close on 30 Nov.

American Song

AMERICAN Cruise Lines announced that its new riverboat will be named *American Song*.

The ship will be the first in the line's latest Modern Riverboat Series class of vessels.

The inaugural season aboard *American Song* will begin in 2018 on the Mississippi River, before sailing Columbia and Snake River itineraries on the West Coast of the United States.

American Song will have capacity for 190 passengers.

Ryanair vouchers

IRISH low-cost carrier Ryanair has launched new "Gift Vouchers for Business" as a way for companies to motivate, reward and recognise their staff.

The online flight vouchers are available in denominations ranging from €10 to €500.

Currencies on offer for the vouchers include Euros, pounds Sterling and Polish zloty.

"With Ryanair Gift Vouchers for business we have a convenient product offering your team, your business partners or customers an unmatched choice of over 200 European destinations," the promotional blurb enthused.

Technology Update

Today's Technology Update is brought to you by **Excite Holidays**.

Introducing Room Level Descriptions



At Excite Holidays, we are proud to offer a huge range of hotels to our valued agents. From the most

popular properties, to the weird and wonderful, chances are you will find it on our system. This is only the beginning, and we don't set and forget when it comes to our product offering. Online businesses such as ours don't compete on just range. The product must be delivered in such a way that it's convenient for the user to find and understand.

This is why we have worked hard to introduce room-level descriptions that are just a click away. Agents who use our platform will now see a blue information symbol against individual room rates on some of our most popular properties. Here, they'll find a detailed room description, including bedding configuration. With a simple click, they can confidently recommend and book a room knowing the information presented is accurate and useful. Initial feedback from our agents has been extremely positive, and as always, we encourage any feedback that can help us improve our offering.

Having a market-leading product range is just the first step in the process, and features like room-level descriptions, in addition to intelligent sorting and advanced filters are driving our product forward, with the agent at the heart of everything we do.

Nicholas Stavropoulos - Executive Director, Excite Holidays



Friday 17th November 2017

Cathay bumper Oct

CATHAY Pacific has released figures showing the airline had a bumper Oct, increasing both its number of passengers and cargo transported on the same period last year.

The report combined traffic numbers from both its Cathay Pacific and Cathay Dragon arms, revealing a total of 2,924,762 passengers and 180,706 tonnes of cargo were carried last month.

The latest passenger figures represents a 6% jump on results from Oct 2016.

CCL onboard sales

CARNIVAL Cruise Line in Australia has announced an Onboard Future Cruise Sales program offering passengers special offers on future holidays while on board its cruise ships.

The company's new program is open to pax wanting to set sail on *Carnival Spirit* and *Carnival Legend* in Australia with the added incentive of gaining credit for the next cruise trip.

Travel agents will earn commissions from any onboard future cruise sales with bookings automatically allocated to them.

Win tickets to Houston with United Airlines



Terms & conditions

During November, *Travel Daily* and United Airlines are giving agents and wholesalers the opportunity to win flights from Sydney to Houston.

To be in the running, send us a photo, meme or similar combining United Airlines and Houston, showcasing United's new direct flights to Houston. The most creative response will win. Send your entries to united@traveldaily.com.au

United will begin flying non-stop from Sydney to Houston from January next year. It will be the only non-stop service between Australia and Houston. United will operate the route with their latest Dreamliners, ensuring a more comfortable experience on the ultra-long haul flight.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Trafalgar Tours has extended its \$699 return flight deal to Europe. The special can be accessed when travellers book select 2018 Europe and Britain departures before 14 Dec. See www.trafalgar.com.

Savings of up to 10% are on offer with **AAT Kings'** earlybird deal on select 2018 Australian guided holidays or Inspiring Journeys booked before 27 Nov 2017. The offer is subject to availability. Visit aatkings.com.

Insight Vacations is making trips to Europe more affordable with its air deal allowing travellers to fly for \$299 return when they book one of the twelve 2018 European Discoveries on offer by 14 Dec. Call 1300 727 767.

The chance to check out Southwest of the United States on a budget is up for grabs with **Grand American Adventures'** deal that will save \$614 for clients who book a trip on the Canyons and Indian Lands tour. The trip departs 17 Dec. Contact 1300 363 055 to book.

Up to US\$200 of onboard credit per stateroom is on offer with a new special deal put forward by **Creative Cruising**. To take advantage of the promo, bookings the 17-night A Queen, Vineyards & The Desert-Rail and Sail cruise package before 31 Jan. Call 1300 362 599 for more info.

Entry takes bull by the horns



THE latest entry into *Travel Daily* and United Airlines' comp to win tickets to fly to Houston has really "bucked" the trend.

The submission comes to us from April Collins from Travel Your World in Goulburn, pictured, who revealed in this creative shot how she would like to spend her time in Houston.

Collins says she is "very excited to enter this great competition. I would really love to see United's Dreamliner, but also how Houston competes with LA and SFO."

There is still time to join all of the fun and games and give the competition a crack, **see right**.

Byron upgrade

ELEMENTS of Byron has unveiled 99 new luxury two-bedroom, two-bathroom rainforest villas that are now available for bookings.

A brand new adults-only pool will open in Dec and will feature a swim-up cocktail bar available to guests night and day.

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With over 15 years of experience, my client offers a wide range of travel related services targeting dynamic educators, sporting companies, the arts & Musical bodies. They focus on providing exceptional experiences around the world & believe that this journey of experience should provide exposure, vision, self-confidence & independence to their clients, the new architects of building the nation. I am seeking an energetic individual who shares a passion for travel & can help drive growth.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Chinese Speaking Travel Consultant

Brisbane, \$Solid base & Comms, Ref: 3094SZ2

Our client is looking for a Chinese speaking Travel Consultant to assist with a major account which just has been landed. You will be liaising directly with the clients directly in planning, booking and executing the holiday arrangements whether that might be for business or leisure travel. Their Senior Executive team are some of the most well-known and respected industry members and will provide you with the support needed to be the best possible. Working Mon-Fri only - no weekends!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

Melbourne, \$76k OTE + Super, Ref: 3149HC1

My Client, an industry leader and Global TMC is seeking an experienced travel professional to join their Melbourne CBD based team. Say goodbye to weekend work and jump into the world of corporate travel. If you are driven by success, have proven capability in working towards KPI's and exceeding sales targets along with a genuine love for the travel industry then this role is for you! Applicants should have minimum two years retail experience and be proficient in a GDS.

For more information please call Meghann on (03) 9988 0616 or click [APPLY](#) now.

Retail Travel Consultant

Adelaide, \$45k + Super + Benefits, Ref: 3086MC1

Seeking an experienced Travel Professional with a high focus on customer service to join this industry leader on a retail level. We're ideally looking for candidates who have strong domestic and international knowledge and a genuine interest in the travel industry who can provide a complete travel experience for their customers. We're looking for confident communicators who can strike up a good rapport with clients to encourage repeat and referral business and make the most of each sale.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Digital Marketing Manager

Sydney, \$90k + Super, Ref: 3156SO3

This outstanding travel company is looking for a highly strategic manager to bring knowledge of extensive paid search and expert proficiency of SEM. There is a great culture and you will love being so close to the digital strategy with the diversity of working across so many travel brands. You will communicate your creative ideas across numerous platforms and will enthuse travellers with your exceptional concepts, working with Global teams to provide a cohesive brand internationally.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Groups/Adventure Travel Consultant

Gold Coast, \$45k + Super + Bonus, Ref: 1996AW1

Have you got experience working with Groups across both domestic and international product? Our client is offering the successful candidate a lucrative salary package based on performance. They are looking for a travel consultant with experience in GDS systems with excellent communication skills (both written and verbal). You will have the ability to work in a professional, team environment and be motivated, goal orientated and have exceptional attention to detail. Apply now!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Wholesale Consultant – Niche Product

Melbourne, \$40-42k + Comm, Ref: 33020HC12

Are you currently working in the Travel Industry & need a change? Have you always wanted to work in wholesale travel? Then here is your chance! This Melbourne based company is recruiting for a passionate Wholesale Consultant. Dealing with agents only, this wholesale role is great for an experienced Wholesale Consultants that are looking for a new adventure in their career. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, travel sales role.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Perth, Competitive, Ref: 5473SJ2

An exciting new position has opened in Perth for an experienced travel consultant looking to focus on high-end bookings. This Monday – Friday role in a small but experienced and friendly team is offering a highly competitive salary package for the right candidate. A loyal clientele providing repeat bookings and a supportive team makes this a sought after position. I am looking for at least 12 months travel industry experience. We are commencing interview shortly so don't miss out!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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Join us as we explore the future of the corporate travel world across 2 days

- Australia's Economic Outlook against the Global Backdrop. Leading economist Saul Eslake, will explain the economic outlook and what impacts it could have on business travel
- Qantas and the 787 – a corporate travel gamechanger?
- The Mind and Heart of a Corporate Travel Visionary. An interview with CTM managing director and founder Jamie Pherous to inspire you!
- Travel technology guru, Johnny Thorsen will lead the way with updates on the latest innovations in technology that have ALREADY ARRIVED and are helping shape travel programs right now
- Carlson Wagonlit Travel's Chief Data Scientist, Dr Eric Tyree will show you how to create a robust technology strategy for your business
- **PLUS!** Share experiences with your peers during the 'MY LIFE IN TRAVEL - ROUND TABLES'
- CAPA's big picture AVIATION outlook: implications for Corporate Travel. The future of Low Cost Long-Haul airlines
- How to maximise your preferred accommodation program 2018
- Buyers' Only Interactive workshop: 'Change Management' and the role of the Travel Manager
- Suppliers/Industry Only workshop: Understanding the way Procurement ticks
- Keynote: The future of procurement. Is procurement ripe for disruption?
- Hyperloop Australia – what could this revolutionary technology do for transportation in Australia? **NEW!**
- Virgin Australia's Rob Sharp on the future of Mobility

Join uplifting Education Sessions on:

Bots and AI!
When can travel managers confidently put a siri-style application in front of a traveller?

Everything you need to know about Payments in dedicated sessions built for Buyers and Travel Managers

The evolving role of the travel manager – how do you keep up?

And MANY more

PLUS!

HOURS of networking in the InterACTE area, American Express Connection Café, United Airlines Lunch, American Airlines Networking Reception, Mastercard Farewell Reception and more...

HUGE exhibition featuring all the latest technologies, corporate travel services, prizes and giveaways.

REGISTER NOW: sydney17.capaevents.com

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