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In celebration of the launch of **Air China's new direct Brisbane-Beijing services commencing 11 December**, Brisbane Airport is excited to offer you this exclusive Invitation to our next Travel Agent Insider Event.

Join us at one of Brisbane's newest hotels and experience a celebration of China and the exciting city of Beijing.

See you there!

WHEN:

Tuesday
13 December
6.00pm – 8.00pm

WHERE:

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View Deals

TC reveals data vision

TRAVELLERS Choice has set its sights on achieving real-time sales intelligence for its members, proclaiming “data is king” in a vision outlined at the group’s 2017 annual conference.

Addressing a record attendance of more than 160 members in Perth on Sat, Travellers Choice managing director Christian Hunter detailed an ambition to achieve new levels of insight for agents as rich data becomes a critical component of business.

“We are in an era where data is king and the more you know about your customers, their likes and preferences, their families, hobbies, their travel plans and bucket list items, the better

positioned you will be to provide them with really relevant and targeted marketing,” Hunter said.

“We need to be more strategic about what we promote and who we promote it to.

“Having a deep understanding of customers can really assist this and research shows that targeted advertising has a much greater response rate, so we need to embrace the concept of data.”

New systems and technology would be developed to overcome the disadvantage independent agents faced in gathering and analysing high-level sales insight.

Hunter said as a highly decentralised group, Travellers Choice did not require “onerous levels of reporting” from its members, but was therefore reliant on suppliers for insight.

“I think we do a pretty good job once we have the information... but it could be better.

“The information we have is often historical and we can be reactive, but it is difficult to be predictive,” Hunter said.

See more from the Travellers Choice conference on **page four**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, including a front cover wrap for **Brisbane Airport** plus full pages from:

- Albatross Tours
- AA Appointments jobs
- Garuda
- KE/Air Tickets promo
- Bunnik Tours



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World Dream debut

DREAM Cruises' new ship *World Dream* arrived at its new homeport of Marina Bay Cruise Centre Singapore last week.

More than 800 guests turned up to welcome the 150,695-tonne cruise ship with a special ceremony and a fireworks display.

World Dream will sail from Singapore to a number of Southeast Asian ports of call including North Bali, Indonesia and Macleod Island in Myanmar.

Dream Cruises has entered into a three-year tripartite partnership with the Singapore Tourism Board and Changi Airport Group which will see over SGD28m invested in promoting Singapore as a key tourism & fly/cruise destination.



New SYD route for HU

HAINAN Airlines will boost its Australian route network further in Jan with the launch of services between Hainan Island and Sydney, Chinese media report.

Services will operate twice a week from the carrier's base in Haikou aboard an Airbus A330.

The announcement is the latest in a string of new Australian routes flagged by Chinese carriers this year.

Hainan Airlines already offers services to Sydney from its

gateways in Xian and Changsha, as well as flying to other Australian airports including Melbourne and Brisbane.

Next month, HU will begin services between Shenzhen and Cairns as part of a deal struck with the Queensland Government under its aviation investment fund (**TD 01 Sep**).

The new Sydney service will be the carrier's seventh Australian route and its first international service direct from Hainan Island.

HU is part of China's giant HNA airline group and is an alliance partner to Virgin Australia.

QF mustard fuel

NEXT year Qantas will operate the world's first bio-fuel flight between the US and Australia.

In collaboration with World Fuel Services and Altair Fuels, the Los Angeles to Melbourne *Dreamliner* flight will take to the air early next year, powered by Brassica Carinata, a non-food, industrial type of mustard seed.

Qantas Int'l ceo, Alison Webster said the flight would mark the first step in developing an aviation biofuel supply in Australia.

"Our work with Agrisoma will enable Australian farmers to start growing today for the country's biofuel needs of the future."

BNE insider event

BRISBANE Airport is gearing up for next month's launch of direct Air China flights to Beijing, announcing a celebratory travel agent insider event to be held in the city on 13 Dec.

The function will be held at Brisbane's Next Hotel and will involve a giveaway of two tickets to Beijing - see **cover page**.

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ROTTNEST EXPRESS

Red Balloon fined over surcharges

ONLINE experience and activity provider Red Balloon has been fined a whopping \$43,200 after the Australian Competition and Consumer Commission issued four infringement notices for allegedly breaching the new “excessive payment surcharges laws” earlier this year.

The ACCC said that on 31 Mar and 30 Jun 2017 Red Balloon charged four consumers excessive surcharges in respect of payments they made by MasterCard credit, Visa credit, Visa debit and MasterCard debit respectively.

Red Balloon is classified as a ‘large business’ under the new provisions, meaning it was subject to the excessive payments surcharges rules from Sep 2016.

The provisions now apply to all businesses, providing that they can only pass on to customers what it costs to accept the payment including fees such as merchant service fees, terminal

rental and maintenance fees and, in the case of travel agent users of the AFTA Insurance Chargeback Service (AICS) an allowance for “forward delivery risk” to cover supplier failure.

ACCC deputy chair Michael Schaper said if a business wanted to impose a payment surcharge on card transactions, it was also responsible for ascertaining the cost of acceptance of the payment before imposing a surcharge on customers.

He said Red Balloon had since lowered its payment surcharges to the correct amounts and cooperated with the ACCC probe.

The Commission said it had also engaged with many small businesses, sending out more than 350 letters reminding them of their obligation to comply with the new laws.

“The ACCC continues to closely monitor surcharge complaints received each week,” Schaper said.

Silver Cloud sets sail

FRESH from a \$52 million upgrade into an ice-class expedition ship, Silversea’s *Silver Cloud* set sail on her maiden expedition voyage from Buenos Aires last week.

The upgraded *Silver Cloud* can accommodate up to 254 guests or 200 in polar waters.

Following her first season in Antarctica, the ship will sail up Africa’s western coast to Northern Europe and the Norwegian Arctic, where she will spend the summer sailing glacier-filled bays and fjords.

Intrepid’s purpose

INTREPID Group has created a new chief purpose officer position, to be filled by its North American director Leigh Barnes from 01 Jul next year.

To be based in Melb, Barnes will be charged with driving company values such as local community and environmental initiatives.

Experience the Arctic in the November issue of *travelBulletin*.

CLICK to read *travelBulletin*

Lindblad National Geographic



Window Seat

THE US navy has suspended a flight crew which shocked citizens of Washington state by drawing a gigantic penis in the sky with their fighter plane.

The airborne phallus attracted plenty of attention on social media, with scores



of amused users posting the obscene image (**above**) on Twitter and Instagram.

The Navy didn’t think it was so funny, issuing a formal statement saying “we find this absolutely unacceptable, of zero training value and we are holding the crew accountable” according to *USA Today*.

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TC mentor plan

TRAVELLERS Choice will introduce a mentoring program to help the development of its members and their staff.

At the group's annual conference on the weekend, Travellers Choice managing director Christian Hunter said a call for mentors would be issued soon as part of a formalised program to begin in the new year.

"Within the group, we possess vast experience and some of the best travel agent brains in the country," he said.

"Whilst the network is cohesive, there is an opportunity for us to better extract the collective knowledge we possess.

The program would allow members to better support each other through the sharing of ideas and successes.

Aimed at fostering both businesses and individuals, it would allow participants to work more closely together on a one-on-one basis, Hunter said.

TripADeal selling

HOLIDAY packages created by online retailer TripADeal are now selling through Travellers Choice members as a result of the companies' recently forged partnership (**TD** 25 Sep).

"The sales have started to roll in and we're starting to get some traction, which is great," said Travellers Choice managing director Christian Hunter.

"For a long time our members have been saying they're losing opportunities to compete with this type of highly packaged product because there's plenty of it in the marketplace and we just don't have something that we can offer to our clients," he said.

"So, now we've got that product, it allows the members to compete in that area."

Hunter said although it was early days, initial sales indicated TripADeal was bringing new business to Travellers Choice, while also receiving additional revenue in return.



TOP performers from Travellers Choice are headed to South America next year after the group revealed its Gold Choice winners at the weekend.

Ten gold agencies were named on Sat night in a gala event at Crown Towers Perth, where Travellers Choice celebrated its West Australian origins and 40th anniversary in style.

Gold Choice winners were awarded based on their sales support for the group's preferred suppliers, each winning a place on an Adventure World cruise through the Ecuadorian Amazon combined with a South American rail journey.

They were joined by 10 Silver and 10 Bronze Choice winners

who won places on a Back-Roads Touring itinerary in Italy and a Si Holidays trip to Samoa.

The 2017 Gold Choice awards mirrored those of last year and went to Ballina Cruise & Travel, Discover Travel & Cruise, Jamison Travel, Maria Slater Travel, Oliver Travel, Savenio, Select World Travel, Ucango Travel & Cruise Centre, Weston Cruise & Travel, and Windsong Travel.

Travellers Choice also awarded its Brian Pateman Award for Excellence to Ucango Travel & Cruise Centre.

Pictured at the awards celebration are Travellers Choice md Christian Hunter with chair Trish Ridsdale and gm marketing Robyn Mitchell.



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Egencia biz offering

TRAVEL tech company Egencia has introduced a new offering called Egencia Advantage, a global program designed to lift its service to business travellers.

The additional features the new product will provide its customers include improved airport lounge info, visa services, help with delayed and cancelled flights and risk management options.

"We are going beyond bookings to offer travellers a best-in-class integrated experience that makes corporate travel as efficient and enjoyable as possible," Mark Hollyhead, chief operating officer at Egencia said.

Cabos incentive

EXCITE Holidays will be offering travel agents the chance to win a trip to Los Cabos in Mexico as part of an incentive campaign.

The comp will run from today until 03 Dec and will feature five itineraries from adventure, foodie tours & luxury packages.

The agent who sells the most of the new packages wins the trip.

Visit Los Cabos & American Airlines partnered with Excite Holidays to run the competition.

QF/UL codeshares

QANTAS has flagged plans to extend its codeshare arrangement with SriLankan Airlines (**TD** Nov 17).

Qantas will add its code to SriLankan's triple-daily flights between Colombo and Bangkok, and five-weekly flights between Colombo and Hong Kong.

SriLankan will add its code to Qantas flights between MEL and SYD, BNE, ADL and AKL.

Flights are on sale today for travel from 18 Dec onwards.

NZ spend hits \$10b

NEW Zealand's latest International Visitor Survey released by the Ministry of Business, Innovation and Employment suggests international visitors spent NZ\$10.4b in the year to Sep 2017.

The figures reflect a 4% increase on the same period last year with MBIE's manager of sector trends Mark Gordon labelling the numbers a "record high" for international expenditure.

Factors driving the strong growth include a jump in US arrivals and the recent DHL New Zealand Lion Rugby Series 2017.

All smiles for Samoa Airways



CELEBRATIONS took place last Fri following the arrival of Samoa Airways' new service into Sydney the day prior (**TD** 17 Nov) with representatives from the airline and tourism board hosting dignitaries and trade to a convivial lunch.

Special guests included ambassadorial staff from the south Pacific nation, the airlines' executives, Samoan boxing world champion Jai Opetaiia and Miss Samoa NSW Fasi Faitafa Talimatasi Liolevave.

Adding to the event was Kristie Bennett, the 2016 winner of Channel 10's TV show *Survivor*

which was filmed in Samoa, telling **TD** she couldn't wait to get back to the island but this time around in a little more comfort.

Bennett scooped the \$500k winners' prize as sole survivor.

Samoa Airways now operates a Boeing 737-800 twice per week from Sydney to Apia.

The airline is represented in Australia through its GSA Aviation Online.

Pictured are Sonja Hunter, ceo Samoa Tourism Authority; Michelene Taua'a, manager sales & marketing Samoa Airways; and Dwyane Bentley, manager sales & marketing Samoa Airways.

New Wilpena flights

SOUTH Australia's Wilpena Pound Resort has teamed up with Regional Express and Wrights Air to offer flights from Adelaide via Port Augusta.

The services depart Mon, Tue and Thu from Adelaide for a 55 minute flight to Port Augusta, where guests will transfer to a Wrights Air charter for a 45 minute journey to the resort.

Novotel to Oman

THE Novotel Muscat Azaiba will open in Muscat, Oman in 2020 thanks to a deal between AccorHotels and Al Anwar Holdings SAOG.

The proposed 200-room hotel will feature a gym, spa, swimming pool and meeting spaces.

The opening will follow a new airport in Muscat next year.



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Travel Daily

Monday 20th November 2017

MEL boosts traffic

OCT was a whopper for Melbourne Airport, with the facility welcoming more than three million travellers, close to a 6% increase on the prior year.

International passenger numbers grew by 9.9% and domestic by 4.4% for the period.

During the month LATAM launched the first commercial flights between Melbourne and South America and SriLankan Airlines launched the city's first non-stop connection to Colombo.

LATAM and SriLankan Airlines' services collectively added more than three hundred thousand seats both ways.



WIN TICKETS TO THE AACTA AWARDS

Join the biggest names of the Australian film and television industry on the red carpet at the 7th Australian Academy of Cinema and Television Arts (AACTA) Awards, held on

Wed 06 Dec, supported by Virgin Australia and Delta Air Lines.

Virgin Australia and Delta Air Lines are giving 4 lucky agents the opportunity to each win a double pass to the Ultimate Fan Experience which gives access to the red carpet grandstand, plus ticket access to the stylish and entertaining Awards Ceremony, including a goody bag full of memories of an extraordinary day!

To be in the running, showcase your best Hollywood moment ensuring you feature a DL and VA logo or imagery to aactaawards@traveldaily.com.au

Avani taps locals

AVANI Hotels & Resorts will make its debut in Broadbeach next month and will connect guests with locals during the launch week of 05-11 Dec.

Travellers will be able to use their mobile to scan a Facebook Messenger code on their hotel room key to chat live with a local guide, anytime during the week.

AVANI Broadbeach will offer one- and two-bedroom suites.

After the launch week, the guest experience team will use the Messenger initiative to communicate with guests.

Aer Lingus Seattle

AER Lingus has announced a new route from Dublin to Seattle, marking Ireland's first direct service to the city.

The flights will operate four times weekly from 18 May, on Mon, Wed, Fri and Sun and be serviced by Airbus A330 aircraft offering both Business and Economy classes.

Holiday Inn Moscow

HOLIDAY Inn Express Moscow - Paveletskaya, the first Holiday Inn located in Russia's capital, has opened its doors.

The hotel is situated in the business district, a short walk from Paveletskaya Station and the Aeroexpress train.

It offers 243 Holiday Inn Express Next Generation rooms featuring smart TVs which allow guests to stream media from a personal device, USB ports next to the bed and a flexible work/rest corner.

All travellers receive unlimited free wi-fi and an Express Start Breakfast included.

TG Vienna debut

THAI Airways' inaugural Bangkok to Vienna flight has taken to the skies, kicking off the four times weekly services.

The non-stop flights utilise 348-seat B777-300ER aircraft and depart Mon, Thu, Sat and Sun.



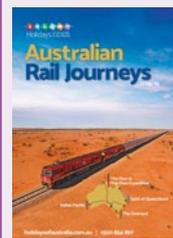
Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Tauck - USA & Canada 2018

Three new itineraries debut in Tauck's 2018 USA & Canada brochure. The additions are the Mythic West: Montana, Yellowstone & the Tetons, Canadian Rockies, Whistler & Victoria and Tauck Washington, DC Event. On select dates Tauck will offer a train ride to the Grand Canyon on an alternate three-day routing of the America's Canyonlands and Red Rocks and Painted Canyons, providing a new perspective of the landscape, along with special activities.



Holidays of Australia & the World - Australian Rail Journeys 2018/19

The latest brochure from Holidays of Australia & the World details the comforts of rail travel with holidays aboard The Ghan, Indian Pacific, Spirit of Queensland and The Overland. Trips featured combine rail with ocean cruising, river cruising and luxury coach itineraries. Highlights include the escorted "Ghan Expedition, Outback to Oceans", "Indian Pacific & Western Australia's Wildflowers" and "Far North Queensland & Papua New Guinea, three train Adventure".



Insider Journeys - Japan & China 2018/19

The new Japan & China 2018/19 program from Insider Journeys packs in an extensive range of fresh private journeys for both countries. Osaka, Japan's regional areas and a dedicated Ryokan section are all featured along with the highlights of Tokyo and Kyoto. Food tours, ancient village explorations, sidecar tours and remote destinations including the Rainbow Mountains of Zhangye are highlighted in China. Each small group journey includes signature insider experiences.



CIT - Italy 2018

The 2018 Italy program from CIT is packed with city packages, hotel, apartment and villa stays, escorted tours, walking, cycling and food & wine tours. Highlights include self-guided and guided cycling tours, additional walking tours in Umbria, Dolomites and Piedmont and small-group tours in Tuscany, Amalfi Coast and Sicily.

Goldman Group



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Accor salutes local heroes



ACCORHOTELS honoured everyday heroes who serve their communities on Fri, by inviting them to visit more than 1,900 global properties, including 70 hotels in Australia.

Made up of firefighters, nurses, teachers, craftspeople, small businesses and local residents,

the event was an opportunity for the hotelier to thank the individuals for their service.

Heroes were honoured with lunches, BBQs and cocktails at properties including Ibis Styles Hobart and Novotel Manly.

Pictured is a group of local heroes with Accor staff in Sydney.

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Win tickets to Houston with United Airlines



Terms & conditions

During November, *Travel Daily* and United Airlines are giving agents and wholesalers the opportunity to win flights from Sydney to Houston.

To be in the running, send us a photo, meme or similar combining United Airlines and Houston, showcasing United's new direct flights to Houston. The most creative response will win. Send your entries to united@traveldaily.com.au

United will begin flying non-stop from Sydney to Houston from January next year. It will be the only non-stop service between Australia and Houston. United will operate the route with their latest Dreamliners, ensuring a more comfortable experience on the ultra-long haul flight.



Madrid's new beach

CRYSTAL Lagoons will develop Europe's first public access urban lagoon near Madrid in Spain.

Located 30km from the Spanish capital, the Alovera Beach is expected to attract around half a million visitors a year.

The project will feature a 2.5ha lagoon surrounded by a 1.5ha sand beach.

Carnival ups ports

CARNIVAL Cruise Line has announced it will expand capacity on its short cruise offerings along the US Gulf Coast from 2019.

Carnival Dream will launch four- and five-day cruises to Mexico year-round from Galveston, Texas beginning in May 2019.

Over in neighbouring Louisiana, *Carnival Valor* will offer year-round four- and five-day cruises from New Orleans in May 2019.

Wyndham adds 46

WYNDHAM Hotel Group has announced a deal with American Hotel Income Properties REIT Inc (AHIP) for the conversion of 44 existing hotels throughout the US into brands such as Wyndham's Baymont Inn & Suites, Travelodge, and Super 8.

In addition, the move will see AHIP acquire two new hotels that will join Wyndham's portfolio.

All properties will be located in the United States.

QR CDG changes

QATAR Airways will change aircraft serving select London Heathrow and Paris Charles de Gaulle Airports from Mar 2018, according GDS displays.

QR has dropped plans from 26 Mar to operate an Airbus A350-900XWB on the QR041/042 service from Doha to Paris CDG.

The airline will instead leave the current B777-300ER on the route.

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- Enjoy a Elbe River cruise, Vltava raft ride and Silver mine visit
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- Small group from 10 to 28 travellers
- 22 meals, including breakfast daily and complimentary beverages with all dinners
- Genuinely inclusive, no additional 'on tour' costs
- All tips and gratuities to your Tour Manager, Driver and Guides



Message from *The Mo*

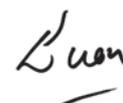
4 Additions to your bucket list

Many people do not realise that Germany and the Czech Republic boast some truly extraordinary scenery, much of it so easily accessible.

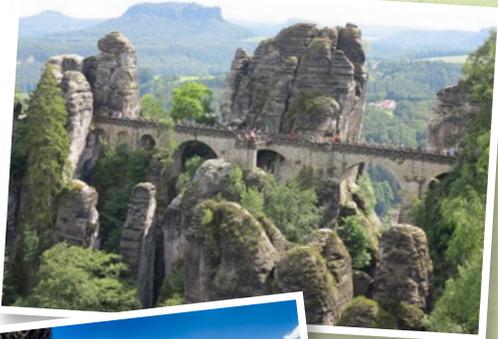
Take Spreewald, for instance. By staying 2 nights in Lübbenau, we can enjoy an incredible day exploring the amazing labyrinth of pretty waterways.

Then, there are the two stunning National Parks of Saxon and Bohemian Switzerland. The Bastei Bridge and Königstein Castle are simply dramatic. And, for those that want a true adventure, we take you deep into the Bohemian National Park, unless of course that day you choose to stay and relax and shop in glorious Dresden. The Bastei, Königstein, Saxon Switzerland, Bohemian Switzerland?

Never heard of them? 'Google' image them and you will be simply amazed how quickly they rise up your 'bucket list'.



Euan Landborough, 'The Mo'
Managing Director & Tour Designer



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As a global Corporate Account Manager you will be responsible for the regional program with the objective of building relationships, growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

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We are looking for an experienced area/regional revenue manager to join this expanding hotel group. Lead a team of Revenue Mgrs./Analysts & work closely with hotels to design & implement revenue management processes & strategies across all hotels in your region to achieve company goals. Work closely with all key stakeholders to plan & deliver results. Exec. salary + bonus + benefits. Exp. in a similar role a must along with great leadership & analytical skills.

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EXECUTIVE HOUSEKEEPER

ULURU – PKG DOE

We are looking for an Executive Housekeeper to join this unique luxury accommodation. This is a hand on role where you will lead a team & be responsible for rostering, ordering, cleaning & servicing guest rooms & providing an exceptional housekeeping service. Join a company that prides themselves on their products & the service they provide. Strong salary, subsidised accommodation plus benefits on offer. Experience at a supervisor level required.

EARN THE BIG BUCKS

SENIOR BUSINESS DEVELOPMENT MANAGER

SYD- BIG BASE \$100K PLUS BIG BONUSES

Join this unique corporate Travel Management Company in Sydney where you will be solely responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in sales. Career growth is huge for the right candidate. This company offer a great base salary of \$100k and one of the best commission schemes out there.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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London in Luxury: Earn \$50 Gift Cards with Garuda Indonesia ▶ *Look Forward*

Earn a \$50 Gift Card for every
Business or mixed Business/First
Class ticket issued MEL-LHR!

Simply book a minimum of 2 tickets departing
Melbourne to London from 01NOV17 to 31MAY18
and issue tickets between 01NOV17-12DEC17.

Submit your details using our [online form](http://bit.ly/GA-LON) by 12DEC17
<http://bit.ly/GA-LON>

Special airfares to London are on offer until 31DEC17.

Enjoy our award winning service on one of the shortest
trips available from Melbourne to London Heathrow.

**For more information,
contact your Sales Executive.**



*Conditions Apply: \$50 Eftpos Gift Card incentive applies to all new return or one-way Business Class or mixed Business/First Class airfares ex Melbourne to London with Garuda Indonesia issued between 01NOV17-12DEC17 for departures 01NOV17-31MAY18 only. 1x \$50 Eftpos Gift Card per ticket. Travel agents or consultants need to issue a minimum of 2 tickets during the promotional period in order to be eligible for and to redeem the free Gift Card/s. Valid on new bookings ex MEL only. The Gift Card Incentive is only valid for the first 250 Business Class or Mixed Business/First Class tickets. Agents or consultants must submit their entry by the end of the incentive period being 12DEC17 to be eligible. Entries after this time will not be accepted. Tickets must be issued on GA paper. Codeshares not permitted. Infant tickets do not count. Incentive only valid for front line travel consultants employed by a travel agency (not wholesaler or online travel agent) at the time of Gift Cards being issued. Any fees, FBT or Income Tax are the responsibility of the agent or consultant. Gift Cards will be issued 18DEC17, please allow 1 week for delivery. Gift Cards may change to items of equivalent value, incentive items are not redeemable for cash. A Gift Card is non-transferrable and cannot be redeemed for cash. Gift Cards will not be replaced if lost, stolen, altered or destroyed. Gift Card conditions may apply. Garuda Indonesia and its related entities, officers, employees and contractors are not liable for any loss, damage, liability or claim (including but not limited to, any direct, indirect or consequential loss) incurred in connection with this Incentive, use of a Gift Card or any act, omission or negligence of the travel agency or its travel consultants or any person associated with them (including any prosecution or investigation of the travel agency or its travel consultants by any government, regulatory or other industry body) except to the extent that any liability cannot be excluded by law. Other exclusions may apply, please contact us for further details or exclusions. Normal cancellation fees & booking conditions apply. Incentive may be withdrawn at any time without notice. Not valid in conjunction with any other offers. Issued: 01NOV17. ABN 92 000 861 165.

Sell Korean Air and be rewarded with Coles Myer Gift Cards!

Incentive period 6 November – 3 December 2017



\$30

Coles/Myer Gift Card for the first 1000 economy class return tickets issued to Europe, USA and Asia

\$50

Coles/Myer Gift Card for the first 150 business class return tickets issued to Europe, USA and Asia

\$3,000

Coles/Myer Gift Card for the Agency with the most growth in sales ex SYD & ex BNE

\$3,000

Coles/Myer Gift Card for the Agency with the highest sales ex SYD and ex BNE

Terms and conditions: Incentive period 6 November – 3 December 2017. Valid on all Korean Air international tickets ex Australia issued on KE (180) ticket stock. \$3,000 Coles/Myer Gift Cards will be awarded to (a) The top agency sales ex Sydney (b) The top agency sales ex Brisbane (c) Agency with the most growth in sales ex Sydney versus corresponding period in 2016 (d) Agency with the most growth in sales ex Brisbane versus corresponding period in 2016. \$30 Coles/Myer Gift Card will be awarded for the first 1000 economy return tickets issued to Europe, USA and Asia. \$50 Coles/Myer Gift Card will be awarded for the first 150 business class return tickets issued to Europe, USA and Asia. Infant, cancelled, group bookings and refunded tickets are ineligible. Prizes are non-transferable and any FBT implications are the responsibility of the winning agency. Sales will be automatically tracked by Korean Air and helloworld who reserve the right to cancel or alter the conditions of the incentive at any time. Winners will be notified within 60 days after the incentive period expires. All winners must be an international travel consultant and full time employee of the agency. This incentive is open to Helloworld Branded, Helloworld Associates, My Travel Group Member and Air Tickets customers.



Party on the Nile!

PART 1 | CAIRO

Cairo, the bustling capital of Egypt, welcomed Bunnik Tours mega famil's 45 lucky agents with open arms. We made our way through the city's heavy traffic to reach the oasis that is Le Meridien Pyramids Hotel and took in breathtaking views across the pool to the Great Pyramids.

That evening, with agents from across Australia assembled, the group were taken in 3 bus loads to witness the Sound & Light show at the Great Pyramids. We travelled in these small groups throughout Egypt to experience the benefits for ourselves!

Great Pyramids of Giza



Ticking off that ultimate site! The last remaining ancient wonder of the world, these magnificent structures make their presence known.

The Egyptian Museum



We visited the Egyptian Museum, home to more than 120,000 ancient artefacts and Tutankhamun's burial mask and treasures.

Khan el Khalili Bazaar



We haggled for bargains in the famous Khan el Khalili bazaar and tried not to get lost down the many narrow laneways.

The Citadel of Cairo



We got our celebrity on at the Citadel of Cairo, where children flocked to get a selfie with the tourists. So many happy faces for such a simple thing!

Dining with the Egyptian Tourism Authority



Our final dinner saw us being farewelled by the Egyptian Tourism Authority. Bus 1: L-R Marion Bunnik, Tahlia Nehme (Flight Centre Dural), Alison Rizzi (East Burwood Travel & Cruise), Victoria Hearn (Bunnik Tours), Cass Oates (Helloworld Blackwood), Andrea Cook (Thor Travel), Jemma Rosen (Global Journeys), Rachel Colombo (Flight Centre Erindale), Catherine Kelly (Bunnik Tours), Austin Bunnik, Jenny Thomas (Maria, Fellows & Turner Travel Agent), Sophie Anderson (Destinations HQ Beaumaris), Gemma Smith (City Beach Travel), Kellie Stevens (Helloworld Wagga Wagga), Jody Burnes (Flight Centre Balgowlah), Jess Lynton (Escape Travel Werribee), Moufid Mansour (our expert Egyptologist), Deb Pinniger (Flight Centre Hamilton)

MAXIMUM
GROUP SIZE

20