

# EXCLUSIVE 0% SINGLE SUPPLEMENT

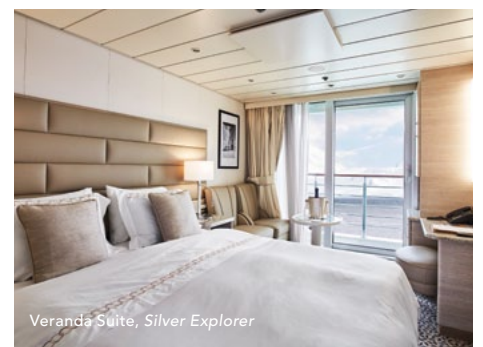
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VOYAGES\*

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- Sheena, Sales Team



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## Webjet targets TTV growth

**WEBJET'S** key strategy over the next three years is to grow total booking numbers in both its business-to-consumer and business-to-business segments.

Speaking at the company's annual general meeting today, ceo John Gucsic outlined targets including growing B2C bookings at more than three times the underlying market, while for B2B the target is to outperform the market by five times.

He said both Webjet.com and the WebBeds B2B businesses are currently exceeding these rates.

Gucsic outlined the impact of the Jactravel acquisition (**TD** 03 Aug) on the overall business, with the company's total transaction value set to soar 50% in FY2018 to \$3 billion (**TD** breaking news).

Profit will also surge to \$80m,

Gucsic forecast - however the company's cash flow during the current half will be negative due to the Jactravel deal and "standard 1H seasonality".

Gucsic announced a restructure of the WebBeds hotel wholesale division into geographic regions rather than by its current brands which include Lots of Hotels, Fit Rooms, JacTravel and Sunhotels.

He also confirmed Webjet would be hit by a \$1.7 million impact due to the so-called 'Netflix tax' of GST on inbound intangible supplies to Australian consumers through Webjet's NZ-based Online Republic cruise business.

## Silversea solo deals

**SILVERSEA** Cruises is offering zero single supplements on selected 2018 itineraries, with the offer applying to cruises including *Silver Shadow's* 18-day Sydney-Singapore voyage on 03 Jan, *Silver Discoverer* between Phuket and Ho Chi Minh City, a round trip 23-day Antarctic adventure on *Silver Explorer* departing Ushuaia on 23 Jan 2018 and more.

See the **cover page** for details.



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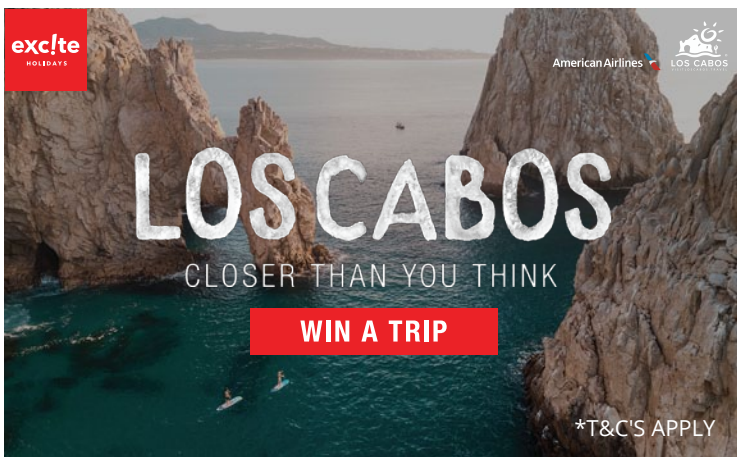


d'Arenberg The Cube, Fleurieu Peninsula

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## Airbnb Melb Trips

**AIRBNB** has launched its Trips tours and experiences concept in Melbourne, with more than 60 options led by local experts.

Experiences include coffee tasting with a connoisseur, exploring hidden laneways and street art and going hiking in search of kangaroos in a reserve.

Melbourne is the second city in Australia to host Trips, following the launch of the offering in Sydney in Mar (**TD** 28 Mar).

## QF boosts South America

**QANTAS** has expanded its codeshare agreement with LATAM Airlines, which now covers 108 return weekly services from Santiago to Sao Paulo and Lima (with LATAM Chile) and Rio de Janeiro (with LATAM Brazil).

The change is effective immediately, and follows the launch of LATAM's new direct Santiago-Melbourne flights which kicked off last month.

LATAM Airlines Chile is also already codesharing on additional QF domestic services as part of



## Globus agent plan

**THE** Globus family of brands has announced a new Travel Consultant Accreditation Program to operate alongside its incentive scheme Passports to Rewards.

To be called Friends of the Family, the program has been designed to assist agents in developing knowledge while offering recognition and rewards.

Agents can achieve one of four status levels by reaching sales and learning milestones via a series of "bite size sessions" online, and gain reward points in the process.

"Each module has been filmed or voiced by Globus family of brands' employees, allowing agents to get to know who's working behind the scenes," said marketing mgr Chris Fundell.

For details, **CLICK HERE** and visit the Friends of the Family pages.

## Garuda adds in MEL

**GARUDA** Indonesia has announced the addition of an eighth weekly frequency between Melbourne and Denpasar, as part of its "support for the development and improvement of Indonesia's tourism industry".

The extra flight will operate each Fri, with GA director of marketing, Nina Sulistyowati saying Bali visitation is operating as normal despite recent volcanic activity at Mount Agung.

Sulistyowati said seat factors remain at 75-87% for GA flights originating in Australia "proving that tourism in Bali is still wriggling and running normally".

## O'Leary into retail

**MICHAEL** O'Leary has taken over the italktravel agency in Castle Hill, NSW.

He moves into travel agency ownership from his most recent role as gm at DBT/Cruisescene and prior to that with the Travel Corporation as head of sales at Creative Cruising and Creative Holidays.





## New TTC training

**THE** Travel Corporation Agent Academy has launched four new interactive e-learning modules.

The company says that by completing the courses, travel agents will improve their ability to satisfy clients, gain repeat business and increase profits.

After successfully finishing all of the TTC e-learning modules, agents can download their certificate of accreditation.

Agents interested in participating are encouraged to contact their local Trafalgar, Contiki, Insight Vacations, or Uniworld sales manager, or **CLICK HERE** for more details.

## Peru deal to drive tourism

**AUSTRALIA** and Peru have concluded negotiations on the Peru-Australia Free Trade Agreement (PAFTA) that the government claims will boost growth opportunities for Australian tourism businesses.

The Australian Minister for Trade and Investment, Steven Ciobo, told **TD** that local tourism operators should "seize the opportunity and take advantage of what Peru has to offer."

"Under PAFTA, Peru will lift restrictions on tourism investments by Australian businesses and protect them from

forced divestment...and provide legal certainty that the Peruvian Government will treat Australian tourism operators investing in Peru...the same way it treats Peruvian tourist operators."

Further growth opportunities exist for airlines through the new Air Services Agreement, sanctioning direct flights between Australia and Peru.

Ciobo revealed that DFAT would soon be launching seminars on how tour operators could take advantage of PAFTA.

More than 17,402 Aussies visited Peru for the year 2016/17.

## Bali flights continue

**FLIGHTS** to Bali are continuing as scheduled after a minor eruption at Mount Agung yesterday afternoon.

Jetstar said today all flights were operating as scheduled, but warned services could be disrupted if any volcanic ash made its way into Bali airspace.

Virgin Australia said its flights were unaffected, though the aviation code from the Agung observatory had been upgraded to orange, "indicating an increased likelihood of eruption".

## CA pulls Nth Korea

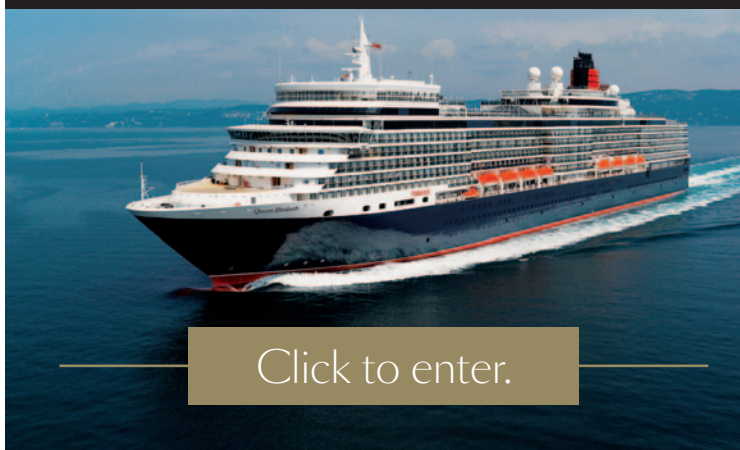
**AIR** China has abandoned its flights between Beijing and Pyongyang due to a lack of demand, ending the last outside air services to North Korea.

The move follows the US listing of North Korea as a state sponsor of terrorism and leaves state carrier Air Koryo as the only airline operating to the country.



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## Departure times slip

**AUSTRALIAN** airlines achieved on-time rates of 79% for arrivals and 79.7% for departures in Oct.

These are down from 82% and 83.4% respectively in the same period last year, BITRE says.

Cancellations also rose to 2.3%, up half a point on Oct 2016.

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## Queens of the desert



**EIGHT** agents from Travel Associates were recently treated to a fam to Palm Springs and Huntington Beach in California.

The group experienced sports car driving in Palm Springs and a sunset cruise in Huntington Beach.

**Pictured** demonstrating the trip's Queen of the Desert theme are Julie Bailey, Lolo Trendell, Merita Geer, Anna Fox, Michelle Lovegrove, Melissa Gray, Lisa McKinley and Brandi O'Brien.

## Intrepid appoints

**THE** Intrepid Group has announced the addition of a chief growth officer to its team.

Effective 01 Jan, Michael Edwards will move into the newly created role.

Edwards, formerly an Intrepid regional director, will manage Intrepid Group's regional directors and Melbourne-based marketing services team.

## 2017 CRUISE GUIDE

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## Vic advisory board

**ACCOMMODATION** Association of Australia has established a Victorian State Advisory Board.

The board is made up of reps from member properties in metropolitan Melbourne and regional parts of Victoria.

The chair of the new Victorian State Advisory Board is Adrian Williams from AccorHotels.

Other board members include, Julian Clark, David Brown, Carol Douglas, Iain Gunn, Anthony LoGusto, Brett Salter, Michelle King & Catherine Mapperson.

## Tauk incentive

**TAUCK** has announced a worldwide agent incentive in conjunction with sales of its Tauk Exotics 2017/2018 program.

The 10 agents with the most passengers booked and deposited on an Exotics itineraries by 30 Mar will be invited to enjoy an Indian tour.

Valid for new bookings only - call 1300 727 300 for info.

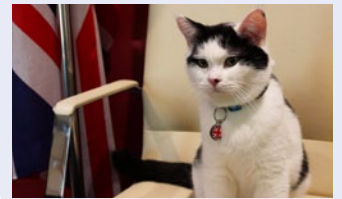


## Window Seat

**THE** British Embassy in Jordan has taken a new approach to showcasing Jordanian tourism, by appointing a chief mouser.

"Lawrence of Abdoun" (**pictured**) is a tomcat who, aside from his mousing duties, spends his days reaching out to his followers on Twitter from his account @LawrenceDipCat.

Deputy Ambassador of the UK to Jordan Laura Dauban said through Lawrence's account the office was "trying to show a different side to Jordan, what it is really like, a peaceful, prosperous country that British tourists should come and visit".






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## Air NZ tree fund

**AIR** New Zealand has announced plans to work with the New Zealand Government to explore the establishment of a private afforestation scheme.

The airline will engage landowners to plant up to 15,000ha of native & exotic trees.

If the fund goes ahead, ANZ intends to offset some emissions for its domestic ops with credits generated by the new forestry.

## BNE reconfigured

**BRISBANE** Airport will introduce new arrangements for private cars collecting pax from the Int'l Terminal from Thu 23 Nov.

The Level 2 Arrivals Road at the Int'l terminal will be closed to private traffic which will be directed to a new pax pick-up area located at ground level at the northern end of the terminal.

Outside of peak times, drivers can park at the pick-up zone for 10 minutes, free of charge.






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Wednesday 22nd November 2017

## A taste of Italy



**THE** Sydney Italian Festival kicked off this week with a cocktail evening at Doltone House in Sydney's Pyrmont district, timed to coincide with the world week of Italian cuisine.

Now in its second year, the occasion saw members of the Italian diplomatic community,

media and the travel industry indulge in gourmet food and wine prepared by six of Italy's top ex-  
pat chefs now residing in Sydney.

**Pictured** are: Luca Mingrone Italian Consulate Sydney; Linda Whitaker, Globus; Jessica Evans, Globus and Emanuele Attanasio, Italian Tourist Board.

## True York campaign

**NYC & Company** has launched a global tourism campaign called 'True York City' that seeks to promote both the iconic aspects of New York City as well as lesser known attractions to tourists.

Over the last decade, New York has experienced a "record number of tourism-related jobs and almost doubled the number of international visitors," says NYC Mayor Bill de Blasio.

A new website has gone live showcasing the city through photography and editorial with new elements to roll out in 2018.

**CLICK HERE** to view the website.

## IHG develops Cairo

**INTERCONTINENTAL** Hotels Group (IHG) has flagged plans to open the 187-room Crowne Plaza Cairo Sheikh Zayed City in Egypt.

Slated to be operational by 2021, the new hotel will be located in Sheikh Zayed City and placed conveniently close to the New Cairo Museum and the Great Pyramids of Giza.

The latest announcement is in line with IHG's ambition to expand the Crowne Plaza brand across the Middle East and Africa.

## Cabos bounce-back

**HOTEL** tourism is bouncing back in Los Cabos following a recent rise in drug-related violence in the popular tourist region.

The Los Cabos Tourism Board and the Hotel Association of Los Cabos have released figures suggesting hotel occupancy has jumped to 61% for Oct, up from a low 40% last month.

Encouragingly, overall tourism also grew by 8.8% in Oct when compared to the same period last year and RevPar also increased by 11% from Jan through to Oct.

70% of visitors to Los Cobos are repeat guests to the area.



## WIN TICKETS TO THE AACTA AWARDS

Join the biggest names of the Australian film and television industry on the red carpet at the 7th Australian Academy of Cinema and Television Arts (AACTA) Awards,

held on **DELTA** Wed 06 Dec, supported by Virgin Australia and Delta Air Lines.

Virgin Australia and Delta Air Lines are giving 4 lucky agents the opportunity to each win a double pass to the Ultimate Fan Experience which gives access to the red carpet grandstand, plus ticket access to the stylish and entertaining Awards Ceremony, including a goody bag full of memories of an extraordinary day!

To be in the running, showcase your best Hollywood moment ensuring you feature a DL and VA logo or imagery to [aactaawards@traveldaily.com.au](mailto:aactaawards@traveldaily.com.au)

## Finnair new routes

**FINNAIR** will boost its schedule for the 2018/19 European winter by adding 100 new flights to Lapland, Russia, Stuttgart, Lisbon and the Baltic region.

New routes to Stuttgart and Lisbon will commence 03 Apr and 01 Jun 2018 respectively.

"Nearly 30,000 seats will be added compared to this winter," said Finnair's general manager - Australia, New Zealand and New Caledonia, Geoff Stone.

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## Aussie agents explore Tohoku



**EIGHT** Aussie retail travel agents jetted off to Japan courtesy of the Japan National Tourism Organization (JNTO) Sydney office earlier this month.

The group embarked on a five-night fully hosted tour of the country as part of the Japan E-Learning Top Scorers Familiarisation Trip.

Supported by Japan Airlines, Hilton Hotels, Prince Hotels and Hoshino Resorts, the agents explored the Tohoku region on Japan's main island of Honshu.

Highlights included a shinkansen (bullet train) ride from Tokyo to Sendai, a 1,000 step pilgrimage to Yamadera mountain temple, a cruise of Matsushima Bay and a visit to a traditional castle town.

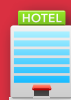
The team relaxed at varied accommodation ranging from a family resort, ski resort, city hotel and ryokan (a Japanese-style inn), complete with a kaiseki meal and natural hot-spring baths.

**Pictured** at the Ryokan about to tuck into a kaiseki meal (Japanese degustation) are, left from front to back: Sarah Browning, MTA Travel; Lara Pritchard, Italktravel; Tegan Gray, MTA Travel; Stephanie Sng, JNTO Sydney Office and Yoko Kuroishi, guide.

Right, from front to back are: Christine Riou, Newport Travel; Heather Harrison, RAC Travel; Sinead Allison, Helloworld Travel; Nicole Rappel, Helloworld Travel and Sandra Brasier, Italktravel.

## Next appointment

**NEXT** Story Group has named Kathleen Norman as marketing communications manager for Australia and New Zealand, working across the company's Next Hotels, Sage Hotels and Chifley Hotels brands.

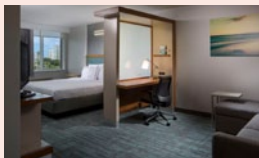


## Accommodation Updates

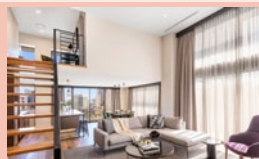
**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



The **St Regis Bora Bora Resort** has unveiled its new Asian restaurant, **BAM BOO**. The restaurant revitalises the resort's Asian dining experience with the introduction of wok and teppanyaki options. A refurbished open kitchen and dining room was completed during the renovation at the French Polynesian resort.



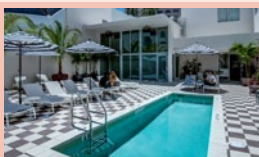
Taking inspiration from its South Florida surroundings, **SpringHill Suites Miami Downtown/Medical Center** has completed a renovation of its guestrooms. The all-suite hotel completely revamped the aesthetics of its rooms to match the local atmosphere and vibe. All rooms received updated furnishings, while the hallways received new wallpaper, artwork and carpet.



After a full refurbishment, **Adina Apartment Hotel Melbourne** has unveiled a new look, with 11 new penthouse apartments, as well as a revamped rooftop-view pool and entertaining terrace. Sophisticated new decor is prevalent in all of its 155 apartments. The penthouses were designed to resemble a New York loft.



**Holiday Inn Newport Beach** in Southern California has completed a US\$2.7 million renovation. The project saw an enhancement to public spaces, including a new lobby and expanded breakfast area. Guestrooms were upgraded with new room furnishings, mattresses and bathroom fixtures. The exterior had a new coat of paint.



The **Clinton Hotel** in Miami has been totally renovated, revamped and was completed in Oct. The renovations enhance the original 1930's art deco, boutique-style ambience of the hotel. As part of the reno, the rooms, pool area and on-site event venue have been refurbished to reflect the hotel's chic ambience.

## TravelEdge moves

**TRAVELEDGE** will move its offices to a new location in Sydney from Mon 27 Nov.

The company's new address will be Level 7, 175 Liverpool Street Sydney NSW 2000.

All TravelEdge phone numbers will remain the same.

## Hilton Vegas opens

**HILTON** Hotels has opened its latest property, Homewood Suites by Hilton Las Vegas City Center in Sin City.

The hotel has 158 suites and is located a kilometre away from the Las Vegas Strip and not far from the city's airport.

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## Maxim's heads to Argentina



**THE** Maxim's Travel team touched down in Buenos Aires, Argentina, last month for their annual staff conference.

As part of the adventure, the team took a day trip to Iquazu Falls (pictured above), arriving at the destination in style on a chartered plane.

Chris Goddard, managing director of Maxim's Travel, said these events "provide a remarkable team building opportunity and are also the perfect vehicle to outline company objectives for the upcoming year".

## Dubai park opening

**DUBAI** Safari's sprawling 119-hectare animal kingdom is 90% complete, Safari chief Tim Husband told *Arabian Business*.

The US\$270 million park is expected to open in Dec.

Tickets will cost from \$17 for adults and \$7 for children.

**MEANWHILE**, financing has been completed for Abu Dhabi's US\$1.2 billion Reem Mall.

Expected to open in 2020, the mall will have 450 stores and the Snow Park Abu Dhabi indoor skiing centre.

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## Vegas victims sue

**HUNDREDS** of victims of the 01 Oct mass shooting in Las Vegas have filed five lawsuits against the operators of the hotel from which the gunman fired, the organisers of the country music festival he targeted and the killer's estate.

The largest of the lawsuits was filed on behalf of 450 people.

Over 500 people were injured, and 58 were killed in the deadliest mass shooting in US history.

## QF Fly Away Sale

**QANTAS** has launched its Fly Away Sale to a number of key international destinations on its global network.

Customers can fly Melbourne-Hong Kong in Economy from \$599.

Premium Economy pax can fly SYD to LHR return from \$3,499.

The sale ends 24 Nov.

## Webjet Allianz link

**ALLIANZ** Worldwide Partners (AWP) and Webjet have extended their partnership for another three years.

The agreement will see AWP offer travellers a selection of travel insurance products, including the option to select cover at the point of purchasing flights or other travel activities.

The aim is to make it easy for users to choose the right level of cover for their trip.

## Fairmont unveils art

**FAIRMONT** The Queen Elizabeth in Montreal, Quebec, has unveiled its new permanent art collection.

Displayed on 21 floors, the collection combines 123 works by 37 renowned contemporary Canadian artists.



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### The Role

Targeting MICE/Trade, Hospitality and corporate businesses, you'll have the ability to enthusiastically inspire clients and prospects to appreciate NSW's highest quality, most personal and authentic Sydney Harbour and Pittwater experience.

### Duties include but not limited to:

- Industry contacts and travel and tourism insights
- Calling prospective corporate clients
- Presenting to corporate businesses
- Recognising new business and tender opportunities
- Identifying new sales opportunities
- Work closely with the events team

### The Company

Fantasea Cruising hires sales people who are creative, inspiring and passionate. We deliver Australia's most personalised experiences on the water. We offer a range of charter vessels from 16 seater water taxis to large vessels across a range of locations. Our fleet on Sydney Harbour operates evening cruises, special event cruises like Vivid & New Year's Eve and daily whale watching cruises. Our fleet of water taxis offer point to point services to move people around plus various leisure options.

### Skills & Experience

- Must have previous business development experience in MICE/Trade or Hospitality
- Proven sales experience with results
- Presentable and confident manner with powerpoint presentation experience
- Previous experience working with corporate and VIP clientele
- Goal and sales target orientated

### Benefits

- Opportunities to be creative and have an impact on the sales process
- Stable family business with excellent culture
- Career progression throughout the company
- A fun working environment on the best harbour in the world!
- Excellent earning potential

For further information and to submit your resume  
[fantasy.qc@fantasea.com.au](mailto:fantasy.qc@fantasea.com.au)



# PARTY ON THE NILE! Part 2 | Aswan

**BUNNIK** Tours' recent mega famil took 45 lucky agents to Cairo, where the excited adventurers took a short flight to Aswan, the sunny southern city of Egypt with a distinct African atmosphere. The group travelled to the majestic Temple of Isis on Philae Island before boarding the Nile cruise ship, the *MS Movenpick Royal Lily*. The five-star cruise ship was home for the next three nights and took the group from Aswan to Luxor.

Participants enjoyed many special experiences in Luxor, including an incredible Egyptian feast on an island, high tea at the Old Cataract Hotel and a special sunset visit to the temple of Kom Ombo. But the highlight? An early morning start across the desert to explore the Temples of Abu Simbel. Mind-blowing! To view more amazing photos from the trip, **CLICK HERE**.



**BUS** two with their ever-so-stylish guide, Manal.



**SERENITY** at the Temple of Isis - the group arrived at this stunning temple before the crowds and the heat of the day, allowing them time to really soak up the atmosphere.



**SAILING** on Feluccas on the Nile - three feluccas sailed up the Nile to collect the groups replete with Bunnik Tours logos on the sail and Nubian musical entertainment.



**ABU Simbel** - a true highlight of any tour of Egypt and Bunnik Tours includes it on all of their small group tours here! There were a few tears of joy at the sight of these beauties.



**INSPECTION** visit to the Old Cataract Hotel - after a hotel inspection visit the agents indulged in High Tea at the luxurious Old Cataract Hotel Aswan.



## Accor Brazil partner

**ACCORHOTELS** has kicked off a partnership which will see it manage 17 properties owned by Brazil Hospitality Group (BHG).

It also announced that it had acquired LEBSPE Ltd from BHG, which manages properties including The Capital Sao Paulo Itaim and Grand Plaza Sao Paulo Jardins hotels.

BHG will invest approx R\$300 million (A\$120m) over four years in the renovation of the 17 hotels which will gradually receive the AccorHotels flags.

## Albany upgraded

**UPGRADES** to Albany Regional Airport's runway, taxiway and medical infrastructure have now been completed.

The works included resealing and overlaying the main runway, constructing a new taxiway and upgrading the Royal Flying Doctor Service infrastructure.

## Cover-More partner

**COVER-MORE** Travel Insurance has become the travel insurance partner of the Gold Coast Suns for the next five years.

Suns members and fans will have access to unique Suns-branded travel insurance and the Cover-More brand will appear on the away clash and home guernseys and on training gear.

## Banyan for Dubai

**THE** first Banyan Tree residences in the Middle East are set to open in Dubai in 2019, following a deal with developer Sweid & Sweid.

*Arabian Business* is reporting the property will be 32 storeys and offer 244 residences.

The project will include one-, two-, three- and four-bedroom apartments, duplex apartments with private gardens and three full-floor penthouses.

It will also feature a spa, saunas, squash court, pools and a cafe.

## United's new routes

**UNITED** Airlines has announced a number of new routes beginning 09 Apr and revealed it will rejig its O'Hare Int'l Airport schedule to provide shorter connection times & more options.

Among the new flights are year round services to Wilmington, North Carolina, from Chicago and Washington Dulles, and Elmira, New York, from Newark.

## Belmond concert

**BELMOND** will hold its first concert under a partnership with the London Philharmonic Orchestra on 07 Dec at Belmond Reid's Palace, Madeira.

The "Exceptional Music in Exceptional Locations" concert will see musicians perform music inspired by the property's setting.

## Win tickets to Houston with United Airlines



Terms & conditions

During November, *Travel Daily* and United Airlines are giving agents and wholesalers the opportunity to win flights from Sydney to Houston.

To be in the running, send us a photo, meme or similar combining United Airlines and Houston, showcasing United's new direct flights to Houston. The most creative response will win. Send your entries to [united@traveldaily.com.au](mailto:united@traveldaily.com.au)

United will begin flying non-stop from Sydney to Houston from January next year. It will be the only non-stop service between Australia and Houston. United will operate the route with their latest Dreamliners, ensuring a more comfortable experience on the ultra-long haul flight.

**UNITED** 

## Carnival shopping

**SHOPPING** on board the Carnival Cruise Line fleet will be rejigged with the company planning to upgrade retail venues and expand the available items.

New offerings across the fleet will include fine jewellery store Effy (12 ships), Swarovski (25 ships), TAG (24 ships), Pandora (10 ships), Invicta (25 ships), Victoria's Secret (22 ships) and Los Cincos Soles (four ships).

Carnival said the move was a result of months of research and data gathering to match shopping options with guest preferences.

## Boathouse revamp

**THE** Boathouse Phuket is sporting a new look following a five-month refurbishment.

All 39 rooms and suites have been refreshed with a "modern, elegant-purist atmosphere" and a maritime theme, while the reception has also been redone.

The Boathouse Restaurant has been renovated with a "relaxed and cheerful atmosphere" and features an open kitchen.

## Hawaiian research

**LAST** month Hawaiian Airlines equipped one of its A330 wide-body aircraft with scientific instruments to help researchers measure climate change and the health of the Earth's atmosphere.

The move gives scientists real-time access to pollution levels in vast expanses of the Pacific where air quality samples were previously difficult to collect.

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**CRUISE**  
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## THE AEGEAN EXPERIENCE II

- ATHENS to ATHENS -

12 Night Cruise tour | 10 - 22 October 2018

Highlights: 2 night pre-cruise hotel stay in Athens  
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### Digital Marketing Manager

Sydney, \$90k + Super, Ref: 3156S03

This outstanding travel company is looking for a highly strategic manager to bring knowledge of extensive paid search and expert proficiency of SEM. There is a great culture and you will love being so close to the digital strategy with the diversity of working across so many travel brands. You will communicate your creative ideas across numerous platforms and will enthuse travellers with your exceptional concepts, working with Global teams to provide a cohesive brand internationally.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

### Experienced Travel Consultant

Gold Coast, Competitive Salary + Bonus Scheme, Ref: 1993AW1

Working with loyal, well-travelled clientele, the ideal candidate will be well travelled & have at least 2 years' experience in retail travel, with a strong background in Luxury Travel & Cruising. Having worked in a destination focussed agency - you will thrive on comprehensive itineraries! Our client is offering a competitive salary package, uniform, & educational leave. Want to work for an award winning retail Travel Agency, a Virtuoso Member and consult via by appointment only? Apply now!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Corporate Travel Consultants

Melbourne, \$76k OTE + Super, Ref: 3149HC1

My Client, an industry leader and Global TMC is seeking an experienced travel professional to join their Melbourne CBD based team. Say goodbye to weekend work and jump into the world of corporate travel. If you are driven by success, have proven capability in working towards KPI's and exceeding sales targets along with a genuine love for the travel industry then this role is for you! Applicants should have minimum two years retail experience and be proficient in a GDS.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Travel Agency Manager

Shepparton, \$60k + Super, Ref: 3158HC1

Seeking an experienced Agency Manager to join a highly regarded team in Shepparton. This agency has a high focus on customer service and is looking for someone with the same view to join their business in order to maintain and build on their existing client base. With a central location in Shepparton you will be managing and creating your customers itineraries from start to finish with a wholesome approach to travel. GDS experience is desired and great company benefits on offer!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### BDM | Academic & Touring

Sydney, \$60k + Super + Bonus, Ref: 3162PE1

With over 15 years of experience, my client offers a wide range of travel related services targeting dynamic educators, sporting companies, the arts & Musical bodies. They focus on providing exceptional experiences around the world & believe that this journey of experience should provide exposure, vision, self-confidence & independence to their clients, the new architects of building the nation. I am seeking an energetic individual who shares a passion for travel & can help drive growth.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Cruise Consultant

Brisbane, Up to \$50k + Comms, Ref: 2896SZ5

Multi-award winning online agency with low turnover of staff due to a fun and supportive company culture and working environment. Full kitchen and state of the art facilities including daily morning coffee, fresh fruit platters and Friday afternoon wind down drinks in the lounge area. Overlooking the Brisbane River, our clients are looking for an experienced travel and cruise consultant wanting a change. Answering inbound calls, no cold calling or going out to chase enquiries.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### BDM – Educational Travel

Melbourne, Up to \$60k + Super + Bonus, Ref: 3171MC1

My client is a highly respected Educational Travel Company and is expanding rapidly due to high demand and they are looking for an experienced Business Development Executive to join their team in the Northern Suburbs of Melbourne. Proven success in a sales orientated role and excellent phone manner are essential in this office based business development role. University degree is highly regarded. If you have a love for all things travel and passion for education then this is the role for you.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

### Travel Consultant

Perth, Competitive, Ref: 5473SJ2

An exciting new position has opened in Perth for an experienced travel consultant looking to focus on high-end bookings. This Monday – Friday role in a small but experienced and friendly team is offering a highly competitive salary package for the right candidate. A loyal clientele providing repeat bookings and a supportive team makes this a sought after position. I am looking for at least 12 months travel industry experience. We are commencing interview shortly so don't miss out!

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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