

Webjet directors boost stakes

THERE has been a buying frenzy among the directors and senior executives of Webjet this week, with ASX records revealing ceo John Gucsic has spent almost \$7 million on Webjet shares in the last few days.

The purchase, which was funded through a share and option loan agreement provided as part of his employment contract, included 500,000 shares priced at \$5.14 - the exercise price of options previously issued - meaning Gucsic made an instant paper profit of about \$2 million.

However he's putting his money where his mouth is, purchasing a further 464,000 shares on market at the current \$9.15 share price.

Other Webjet directors to boost their skin in the game include non-executive directors Brad Holman, who bought 4,000 Webjet shares on market, and Shelley Roberts, who purchased 4,500 shares on market.

NSW Govt travel tender

THE NSW Government has issued notice of an upcoming request for tender (RFT) for international air services.

Government agency NSW Procurement, part of the state Department of Finance, Services and Innovation, said the initiative was part of an ongoing push to foster "more efficient and fresh ways of doing business".

The proposed comprehensive "International Air Travel Program" would see carriers benefit from collaborative partner relationships, regular formal engagement for contract management, and increased visibility on the government

TMC's online booking tool.

The NSW Government International Air Program is expected to commence in 2018, with a briefing for interested carriers to take place in Sydney early next week.

Currently Flight Centre's FCM Travel Solutions holds the NSW government travel management contract (TD 04 Dec 2015) under a three year deal with two additional one year options.

Airlines wishing to register to attend the briefing can email travel.tender@finance.nsw.gov.au before this Fri 01 Dec.

Hayman reboots

OPERATORS of Hayman Island Great Barrier Reef have indicated the luxury resort will be operational by the end of next year, according to an "important announcement" on its website.

The property has been closed since Tropical Cyclone Debbie devastated the Whitsunday region in late Mar.

A specific reopening date has been under a cloud since Kerzner International confirmed it was offloading Hayman from its upmarket One&Only portfolio in Jul, as exclusively revealed by *Travel Daily* (TD 14 Jul).

However, Hayman's current operators are optimistic about the property's rebirth sooner rather than later, stating online: "While we determine the exact opening date, we are currently accepting reservations from 01 Mar 2019 and look forward to welcoming you to our rejuvenated luxury resort from late 2018-early 2019".

Today's issue of TD

Travel Daily today has nine pages of news, including photo pages from **Qantas Holidays** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

United competition

TIME is running out to enter our United Airlines competition to win tickets to Houston.

The competition celebrates United's launch of direct services between Sydney & Houston in Jan - see **page 9** for details & entries.

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New role for Phillips

CHRIS Phillips has been appointed as the new chief executive officer of enterprise tourism ticketing and reservation provider CustomLinc.

Phillips, whose industry career has included a range of roles at Cruise Whitsundays, Travelport, Jetset Travelworld Group and Millennium Hotels & Resorts, will oversee CustomLinc's commercial operations in Australia and NZ - more at www.customlinc.com.



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Qantas opens LHR lounge

QANTAS has begun welcoming guests to its newly transformed lounge at London Heathrow, the carrier's first ever dedicated facility at the airport.

The Heathrow Lounge is located in Terminal 3 and has a capacity for 230 customers, split over two levels and with views of the airport's airfield.

Built in anticipation of Qantas' new Boeing 787-9 *Dreamliner* operated Heathrow-Perth service that debuts on 24 Mar, the lounge has been designed to be modern and comfortable ahead of the ultra-long haul flight and is configured with six shower suites with Aurora Spa amenities.

The facility features a gin bar serving Aussie and British gins, menus designed by Rockpool with a Sofitel service experience and an a la carte service in the dining room, dishing up quintessential British dishes and Australian faves.

"We are reshaping what customers come to expect from international travel with direct flights between Australia and London," said QF boss Alan Joyce. "It's a long flight, so we're taking

a holistic approach to passenger wellbeing on and off the aircraft, and the new Heathrow lounge is an important part of that."

Open daily from 8am-8:30pm, the Qantas London Lounge is available to passengers travelling in First and Business and Qantas Platinum One, Platinum and Gold Qantas Frequent Flyers.

A video showcasing the new facility can be previewed by **CLICKING HERE**.

Vale Denise Dean

TRAVELMANAGERS around the country are mourning the sudden loss of PTM Denise Dean who suffered a brain aneurism last week, passing away on Fri.

Dean, affectionately known as 'DD', was TravelManagers' representative for Hendra in Brisbane and recently celebrated her third anniversary with the home-based agency network.

The 59-year-old is survived by her husband and three children.

Her funeral will be held at 10am 30 Nov at St Agatha's Parish Church in Clayfield, Queensland.



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Bali flights update

BALI'S Ngurah International Airport will remain closed until at least 7am (local time) tomorrow due to the volcanic ash situation hampering flights (**TD** Mon).

According to the latest airline updates, Qantas has scratched its daily flight from Sydney to Denpasar today, Jetstar has cancelled all flights today and some tomorrow, while Virgin Australia has axed its Bali flights for today and tomorrow.

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Travel Daily on location in Samoa

Today's issue of **TD** is coming to you courtesy of Samoa Tourism and Samoa Airways.

SAMOA'S coastline is a wonder in itself, boasting many natural attractions and sparkling white sand beaches.

As you leave Apia and drive along the Main Coast Road you'll come across Piula Cave Pools located in the village of Lufilufi.

Enjoy a swim in the crystal clear freshwater spring pool and cave that originated as a lava tube.

Driving east, be sure to stop at To Sua Ocean Trench, a 30m crater filled with clear sea water, reached by scrambling down a long step ladder.

Towards the south of Upolu you'll get to Lalomanu Beach, voted by *Lonely Planet* as one of the top 10 beach destinations.

Wyndham in Kauai

WYNDHAM Vacation Resorts Asia Pacific has responded to member feedback, adding Hawaii to its network of properties.

Two locations will be available to members to book from Jan on the island of Kauai, WorldMark South Pacific Club by Wyndham Bali Hai Villas and WorldMark South Pacific Club by WorldMark Ka 'Eo Kai - both located in the Princeville resort area.

WorldMark South Pacific Club already has 30 resorts in Australia, NZ, Fiji, and Thailand.

NZ ADL 787 boost

JUST a month since debuting its Boeing 787-9 *Dreamliner* aircraft on the Auckland-Adelaide route, Air New Zealand has announced it will deploy the carbon composite jet to ADL year-round.

The move will lift capacity by over 30%, with the thrice weekly 787-9 service complemented by supplementary A320 flights.

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HLO Resworld debut

HELLOWORLD Travel will launch its much-anticipated Resworld platform in 2018.

Speaking at the Frontliners Forum on Sat, Helloworld chief executive officer and managing director Andrew Burnes said Resworld would be an integrated front-, mid- & back-office system.

"For efficiency and productivity we have to have an integrated system available for you and your businesses," he said.

Burnes said it wasn't sustainable for agents to have the existing system of having "25 screens to make a booking."

The multi-million project is the successor to Project Nexus, which Burnes said was good, but "it wasn't right for business, so we pushed it off a cliff and started again with Resworld".

Resworld will also be integrated with helloworld.com.au, where bookings will be assigned a travel agent based on the postcode of the customer.



Window Seat

KIDS definitely have the knack of bringing you down to earth.

Jamie Pherous, founder of Corporate Travel Management, has built a \$2.3 billion company employing 2,200 staff providing services in over 70 countries - but his five children don't seem to appreciate all that.

Speaking at the CAPA/ACTE conference in Sydney this morning, Pherous said one of his sons gave him some full and frank feedback recently after seeing a photo in a CTM newspaper story.

"I was so embarrassed dad - you look so old and fat," he said - although Pherous (pictured today) looks OK to us!



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Travel Daily

Wednesday 29th November 2017

QF Project Sunrise

ANDREW Burnes, ceo and md of Helloworld Travel, believes direct QF PER-LHR and Qantas' Project Sunrise will change travel for Australians forever.

"This will be the beginning of a raft of changes that we will see over the next five years, that I think will revolutionise travel into and out of Australia," he said.

At the HLO Frontliners Forum, Qantas chief customer officer Olivia Wirth said direct London flights would give agents a unique selling proposition.

Under Project Sunrise, Qantas has challenged aircraft manufacturers to create planes capable of flying non-stop to Europe from Sydney & Melb.

Burnes said if Boeing could get the range of its B777-X aircraft to 9,600 nautical miles, it would cause a massive shift in the way Australians travel.

Lufthansa biz reveal

LUFTHANSA has released details of its new Business class concept, to be offered on Boeing 777-9 aircraft from 2020.

The new cabin will feature beds with a length of up to 220cm.

The wider 777-9 cabin allows more space, with seats in a 1-2-1 or 1-1-1 configuration, all with aisle access.

Seat functions & entertainment can be controlled by passengers' own personal devices.

Airbus appoints

AIRCRAFT manufacturer Airbus has poached Rolls Royce exec Eric Schulz as chief of sales, replacing John "Mr Airbus" Leahy who has been with the company for 33yrs.

Leahy has been responsible for the sale of 16,000 aircraft with Airbus, the UK *Telegraph* reports. Schulz will commence in Jan.

Spring has sprung!

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Samoa eyes family market



AUSTRALIA'S love for Samoa continues to grow, placing it firmly as the island nation's second largest visitor market behind New Zealand.

A total of 17,077 Aussies visited Samoa between Jan-Jul this year, up 7% compared to the same period last year.

"Samoa offers Australians great value for money", Samoa Tourism Authority (STA) ceo Sonja Hunter told *Travel Daily* in Samoa.

In the last few years the majority of Samoa's visitors have been couples, adventure travellers and expats, however Hunter said she was keen to see more Aussie families visit.

"We are a safe destination, now offer direct flights from Sydney with Samoa Airways, provide a warm climate, friendly hospitality and a range of tourism products," she added.

Hunter said STA had also

identified an opportunity to focus on promoting its niche tourism offerings such as adventure, weddings, MICE and sports.

STA Australia marketing and sales representative Fasitau Ula said, "The Australian travel trade is vital to helping grow Samoa's market share from Australia, and we'll continue to support our partners and work on initiatives to grow sales and numbers".

Next year STA Australia is scheduled to host four agent famils and its 'Beautiful Samoa' roadshows in Jul/Aug.

The Samoa Tourism Exchange will take place in May, and joint agent seminars will also be held in conjunction with the Treasures of the South Pacific team.

Pictured at STA headquarters in Apia, Samoa, are Fasitau Ula, Sonja Hunter and Su'a Hesus Jeremiah, communications and liaison officer.

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Hawaiian's Brisbane birthday



HAWAIIAN Airlines celebrated its fifth anniversary of flying from Honolulu to Brisbane with an industry event on Mon night.

Over 100 industry members gathered at a cocktail party at Brisbane's popular Stokehouse Q.

HA regional director Australia and NZ Gai Tyrrell thanked Queensland and the trade for its support of the flights.

"Brisbane is an important part of our network, we have made firm friends in Queensland and attracted many wonderful, loyal passengers," she said.

Pictured are Gai Tyrrell, Hawaiian Airlines regional director Australia and NZ; Karen Macmillan, sales director Australia and partnerships manager AU/NZ; Melanie Waters-Ryan, coo, FCTG; and Graham Turner, ceo Flight Centre Limited.

Albatross saving

ALBATROSS Tours is offering couples a discount of \$400 when they book its Italian Lakes & Tuscany 16-day tour by 22 Dec.

Priced from \$7,299ppts, the itinerary included visits to Make Maggiore, a coastal cruise to colourful towns of Cinque Terre and a chance to dine in the olive groves of Tuscany.

Call 1300 135 015 for more.



This week *Travel Daily* and Mammoth are celebrating the opening of Mammoth's snow season by giving away a heated ski boot bag overloaded with swag.

Mammoth is the leading four-season mountain resort in California. With 1.3 million annual skier visits, Mammoth is the official training mountain for the US Olympic Snowboard and Freestyle Teams. This world-class ski destination is located an hour's flight from both SFO and LAX and boast one of the longest snow seasons in the US. Last year Mammoth received a historic 600 inches of snow.

To win tell us in 25 words or less why Mammoth Mountain is the ultimate ski lovers destination? Send your answer to mammoth@traveldaily.com.au

To help you answer the question check out: mammothmountain.com/winter



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.

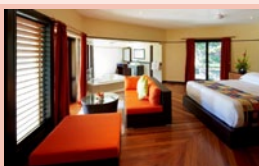


One&Only Le Saint Geran in the Maldives has undergone a multi-million dollar transformation that includes an all-new Club One, featuring an outdoor and indoor fitness centre with a dedicated space for group fitness. The resort's new exec chef Marc de Passorio has redesigned the culinary offerings with a new dining including Tapasake, Le Carré Lounge and La Pointe.



Following a major renovation, The Luxury Collection will open its first Tasmanian hotel next year. **The Tasman** will have restored features in the 128 guestrooms including the original windows, floorboards and fireplaces.

The hotel's corridors will show exclusive pieces from local artists. The property will also have a whiskey bar.



Mana Island Resort & Spa in Fiji's Mamanuca Islands has completed the refurbishment of seven Premium Beach Bures. Located on a secluded beach away from the rest of the resort. The well-appointed Premium Beach Bures feature a private deck with an open-air spa and offer views towards South Beach.

LEVEL Paris base

IAG low-cost carrier, LEVEL, has announced plans to open a base at Paris Orly Airport with A330 aircraft operated by OpenSkies.

The Paris base will initially operate to destinations including Fort-de-France, Montreal Trudeau Airport, Pointe-a-Pitre & Newark.

LEVEL will first operate flights to YUL on 02 Jul, PTP on 03 Jul, before FDF and EWR join the network on 04 Sep.

Intrepid opens new Costa Rica base

THE Intrepid Group has chosen Costa Rica as the location for its Central America ops base with the aim of growing sustainable tourism beyond its borders.

PEAK Central America will be the base for 12 operations staff and 70 tour leaders, with a further four operations staff to be based in a satellite office in Mexico City.

Bryce boosts NZ

TOURISM New Zealand's campaign partnership involving actor Bryce Dallas Howard and National Geographic Travel is driving a strong interest among Americans considering a New Zealand holiday.

Research showed the level of interest in NZ had jumped significantly since the campaign started and 54% of responders are considering a trip to NZ.

The campaign was launched in Jul and will run until Jun 2018.

Centara to double

CENTRA Hotels aims to expand its portfolio by doubling the number of properties it operates via new investments and management agreements, as part of its five-year plan.

The company will also identify new opportunities outside its historic hotel and resort core and strengthen its infrastructure.

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Wednesday 29th November 2017

Pacific event expansion



THE team behind Treasures of the South Pacific (TOSP) has had a golden year, culminating with an early Christmas celebration among its trade partners in Sydney yesterday.

"It's been a great 2017 and we're now looking at expanding what we achieved including more functions in key mainland capital cities as well as the secondary cities of the Sunshine Coast, Wollongong and Hobart," said the newly elected president of TOSP, Richard Skewes.

"The support shown from the retail sector has been unbelievable with over 400 agents coming to our events to learn about the South Pacific," said Skewes.

"Ninety-four per cent of agents that attended our functions said they felt more confident selling the South Pacific," he said.

TOSP operates as a not-for-profit organisation representing

most of the islands in the South Pacific including the Cook Islands, Samoa, Vanuatu, Papua New Guinea, Tahiti, Solomon Islands, New Caledonia & Norfolk Island.

"We couldn't have achieved what we did without our supporters at the South Pacific Tourism Organisation and Pacific Trade Invest," Skewes said.

"We are all individual islands but collectively we're one big family."

Pictured at yesterday's event at Darling Harbour are Greg Maloney, Norfolk Island Tourism; Manuela Nielsen, New Caledonia Tourism; Annie Peng, Cook Islands Tourism; Chad Morris, Pacific Trade Invest; Bart Druitt, Vanuatu Tourism; Jess Luxton, Vanuatu Tourism; Lauren Whicker, Papua New Guinea Tourism; Richard Skewes, Solomon Islands Tourism; Robert Thompson, Tahiti Tourism; Caleb Jarvis, Pacific Trade Invest; and Onorina Fugawai, Pacific Trade Invest.



AFTA update

From AFTA's chief executive, Jayson Westbury



AS I write this column today, Mt Agung, the very active volcano in Bali, is in the middle of causing all sorts of havoc for the travel and tourism industry for these coming Christmas holidays. Only the other day, while attending a Consular Services briefing with DFAT, there was a great deal of discussion about the what-if scenarios, contingency plans and how/what would

happen with so many Australian tourists in Bali, should Mt Agung seriously erupt. The good thing is there are plans in place with airlines and local authorities doing the best they can to prepare for the worst.

The logistics of moving so many people is of key concern and clearly with Bali being such a popular destination, plans are needed. As an industry, we have been down this road before and know only too well just how much disruption ash clouds and active volcanoes can cause, so I think the message this time is to brace yourself as I suspect more trouble is brewing.

The challenge with events of this nature, that is natural "disasters", is that one never actually knows for sure what is going to happen. From reports available, the volcano could just explode or it may just stop or somewhere in between. The real worry is how to best inform passengers who are booked to travel in the next week or two and of course all at Christmas time, about what to do. There is no simple response to this unfortunately and I strongly suggest that all involved keep a close eye on the various websites including those of the airlines and the Australian Government's www.smartraveller.gov.au.

Currently, DFAT says "Since 21 Nov 2017, Mt Agung, an active volcano in Karangasem Regency in Bali, has shown increased volcanic activity, causing disruptions to flights and airport operations. The alert level of Indonesia's National Disaster Management Authority can change with little warning. Local authorities have maintained an exclusion zone around the crater, which can also change at short notice. Outdoor activities remain suspended in proximity to the crater. Contact airlines or tour operators directly for up-to-date information on flight options."

I am sure that as information comes to hand further updates will be released and should the worst occur, which looks likely, people are going to have to think about an alternative destination for their holiday. Having said that, this is really a difficult one to get a handle on and I wish everyone all the best for the weeks ahead as this situation is monitored and watched.

World Cup forecasts

RUSSIA is set to host up to 500,000 additional visitors during the FIFA World Cup during Jun and Jul, according to forecasts by Visa based on spending data.

The card provider says World Cup visitors are likely to spend 30% more than regular tourists.

Almost 800,000 tickets have been sold to World Cup events, with almost 50% of demand from within Russia.

Margaret & David

MOVIE critics Margaret Pomeranz and David Stratton will be reunited on a 2018 Film Festival at Sea cruising from Italy aboard *Celebrity Reflection*.

Beginning 06 Jul, the 12-day cruise is offered by Travelrite International and is priced from \$8,999 per person including flights, and will involve Margaret and David screening several of their favourite films.

CLICK HERE for details.

Dorchester training

THE Dorchester Collection has launched a training academy under the direction of global director Beth Aarons, providing courses on service delivery in luxury properties.

Operating from London's Mayfair, the Dorchester Training Academy will provide programs for individuals and groups.

DFW \$52m upgrade

Dallas/Fort Worth International Airport has received more than US\$52 million (\$68m) in funding from the US government to upgrade a runway, taxiways and lighting next year.

The airport is a key gateway for int'l flights and a major hub for American Airlines.

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Qantas Holidays celebrates La Dolce Vita

QANTAS Holidays has now capped off the launching of their new 2018 Italy brochure with spectacular events wrapping up in Sydney and Melbourne. At the beautiful Mezzanino Ristorante in Sydney, agents, suppliers and preferred partners gathered to celebrate the launch of the 2018 Qantas Holidays Italy Brochure in true Italian style. Hosted by Cinzia Burnes, executive director of Helloworld Travel and head of wholesale

and inbound, the events in Sydney and Melbourne featured an impressive spread of gourmet Italian food and an extensive offering of much sought after prize giveaways. In Sydney these included tickets to *La Traviata*, tours in Tuscany and Puglia and an incredible prize package of return flights with Emirates to Rome for two with accommodation in Florence and a Sorrentine Peninsula tour.

This amazing major prize was won by the much-envied Senia Gupte from Helloworld Travel Hornsby NSW.

See pics from the Sydney event below and from the Melbourne event on the next page.

See the Qantas Holidays 2018 Italy brochure [HERE](#).



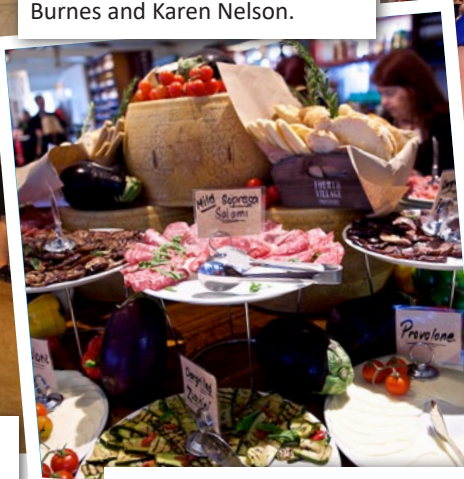
JOE McCormack, Hayley Jorden, Simon McKearney, Cinzia Burnes and Karen Nelson.



KELLY Floyd, Dale Hall, Karen Hamilton and Charlie Buchanan-White.



CINZIA Burnes on a Piaggio scooter with Andrew Burnes.



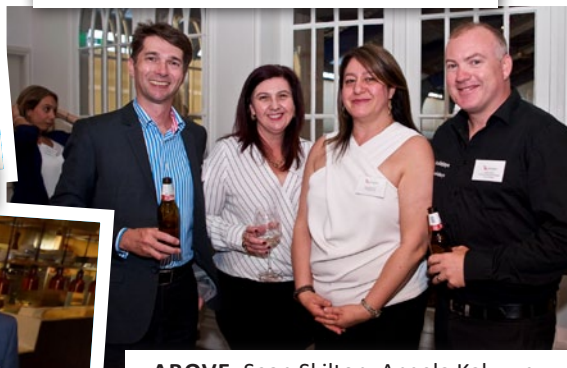
AN INCREDIBLE Italian spread.



SIMON McKearney, helloworld NZ; Julie Primmer, Helloworld Travel and Stu Milne, Qantas.



PATRICK Halaka, Emirates; Sarah Gerrand, Qantas Holidays; and Adam D'Ambrosio, Emirates.



ABOVE: Sean Skilton, Angela Kaluzyn, Francine Moutsos and Bevan Carson.

BELOW: Adam D'Ambrosio, key account manager commercial sales, Emirates; Senia Gupte, major prize winner from Helloworld Travel Hornsby; and Cinzia Burnes, executive director, Helloworld Travel Limited.



SUE Kuti, Janice Lee, Diane Craig and Michelle Michael-Pecora.



GOODIE-BAGS with the Italy Brochure, Panettone, Amaretti and Italian chocolates.



IN MELBOURNE the Qantas Holidays 2018 Italy Brochure launch event was held at the Zagame Maserati Showroom in the heart of the city with amazingly luxury cars on display for attendees to admire.

The impressive prizes on offer in Melbourne included a luxury Maseratti for the weekend, as well as tours in Tuscany and Puglia and the major prize package of return flights with Emirates to Rome for two with accommodation in Florence and a Sorrentine Peninsula tour.

This incredible prize was won by Sandi Jackson from Lifestyle Travel Ballarat in Melbourne.

The attendees also received goodie bags on departure.



LISA Myers, Kath Williams, Michelle Ryan, Milka Sekulovski and Mandy Finlayson.

After enjoying some delicious Italian food finished off with crowd pleasing cannoli there will be plenty of people planning their next trip to Italy.

See the Qantas Holidays 2018 Italy brochure [HERE](#).



DEAN Cleaver, Emirates; Andrew Burnes and Cinzia Burnes, HLO; Milka Sekulovski, Avio Travel.



ANNE-MAREE Selmo and Debbie Bean from TravelManagers.



EMANUELA Luisetto, where2travel; Rosa Zanin and Paula Ranalli from Helloworld Surrey Hills.



CINZIA Burnes, with major prize winner Sandi Jackson, Lifestyle Travel Ballarat.



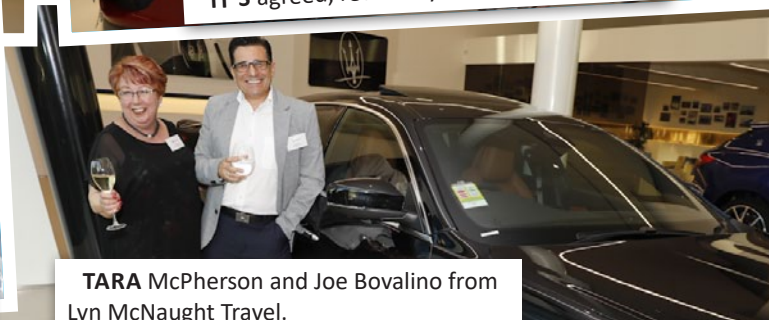
LINDA Mason, Monique Fabris, Ines Fabris, Tours of Tuscany.



IT'S agreed, red always goes faster.



AGENTS enjoying the surrounds of Zagame Maserati.



TARA McPherson and Joe Bovalino from Lyn McNaught Travel.

Travel Daily

Wednesday 29th November 2017

UA entries out of this world!

AGENTS & wholesalers have until COB tomorrow to enter our comp to win a trip to Houston flying with United Airlines. The comp requires entrants to

send us a photo or a meme that showcases UA's direct Sydney-Houston Dreamliner route, which debuts on 20 Jan 2018 (see right). Highlighted here are some of



the entries received so far from Voula Apostolou from Reho Travel (above) and Kylie Hannam from KCM Travel, which share an Apollo 13 theme.



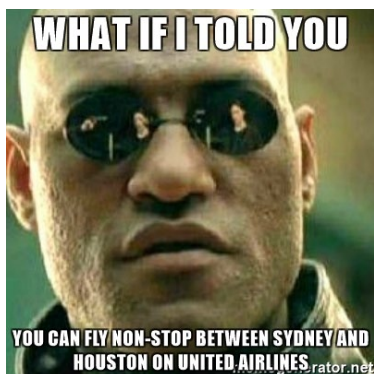
Sydney Departures

Airline	Destination	Departing
UA	HOUSTON	JANUARY

With United Airlines, you no longer have a problem



Anywhere Travel's Lyndal Moore sent us these two meme entries.



NY CityPASS app

TRAVELLERS using the New York CityPASS can now take advantage of a mobile ticketing option launched this week, following a mobile roll out in Tampa Bay, Florida last month.

The mobile ticket option works similarly to the printed CityPASS ticket booklets, with the app scanned from a mobile device.

The New York CityPASS offers savings of up to 40% on admission to attractions such as The Empire State Building, American Museum of Natural History and either the Top of the Rock Observation Deck or the Guggenheim Museum.

HX/EY expand ties

HONG Kong Airlines has expanded its codeshare partnership with Etihad, adding its HX code to EY services from Abu Dhabi to LHR and BRU.

Sydney a Best Trip

THE NSW Government has welcomed Sydney's Top 5 position in *National Geographic Traveler's* Best Trips of 2018, the only city in Australia to make the cut.

Minister for Tourism and Major Events Adam Marshall said this morning that the recognition cemented Sydney's reputation as "Australia's most exciting and vibrant visitor destination."

Topping the list was Harar, Ethiopia; Jujuy Province in Argentina and Tbilisi, Georgia.

Pitcairn on Aranui

TAHITIAN adventure cruise line Aranui Cruises will visit Pitcairn Island in the Pacific on a one-off departure sailing 10 Jan, 2019.

The 13-day voyage from Papeete to Pitcairn Island will retrace the famous journey of the Bounty mutineers from over 230 years ago, and leads in at \$7,280ppts.

Win tickets to Houston with United Airlines



Terms & conditions

During November, *Travel Daily* and United Airlines are giving agents and wholesalers the opportunity to win flights from Sydney to Houston.

To be in the running, send us a photo, meme or similar combining United Airlines and Houston, showcasing United's new direct flights to Houston. The most creative response will win. Send your entries to united@traveldaily.com.au

United will begin flying non-stop from Sydney to Houston from January next year. It will be the only non-stop service between Australia and Houston. United will operate the route with their latest Dreamliners, ensuring a more comfortable experience on the ultra-long haul flight.



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Message from 'The Mo'

I hate hidden extras!

Just like you, I hate doing anything and suddenly discovering there are hidden extras and still more to pay! I think it is only fair and honest that if something should be included, it is.

That is why I insist our tours are always genuinely inclusive and I promise that your clients will never step onboard one of our coaches and be given a long list of 'expensive' 'optional' extras, which can be so upsetting and, play havoc with your budget.

Our Tour Managers are not reliant on kickbacks from special shops or optional extras with grossly inflated prices. When our Tour Managers hold their hands out it is not to take your money but to shake your hand!

Euan

Euan Landborough, 'The Mo'
Managing Director & Tour Designer

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Luxury Travel Consultant

Sydney, \$50k + Super, Ref: 3181SO1

If you are not a fan of churning through clients and want to remember the reason to why you joined the travel industry in the first place, then this travel agency is the one to consider. They are amazingly customer serviced focused with plenty of high-end bookings to go around. This award winning team are well known for looking after their staff above all else. Appointments are preferred and therefore you are able to plan your day and deliver a quality service to your loyal clientele.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Paid Search Manager

Sydney, \$90k + Super, Ref: 3156SO3

This outstanding travel company is looking for a highly strategic manager to bring knowledge of extensive paid search and expert proficiency of SEM. There is a great culture and you will love being so close to the digital strategy with the diversity of working across so many travel brands. You will communicate your creative ideas across numerous platforms and will enthuse travellers with your exceptional concepts, working with Global teams to provide a cohesive brand internationally.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Experienced Travel Consultant

Gold Coast, Competitive Package, Ref: 1993AW1

The ideal candidate will be well travelled and have at least 2 years' experience in retail travel. Dealing with well-travelled clientele, this Virtuoso Member (with a strong background in Luxury Travel & Cruising) focuses on a customer service environment by appointment only. You will have worked in a destination focused agency and thrive on comprehensive itineraries. If you would like to work for an award winning retail luxury Travel Agency - then this ideal role is for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

BDM - Leisure Travel

Melbourne, \$60k + Super + Comms + Car Allowance, Ref: 3059MC1

This is an exciting opportunity for an experienced BDM to further develop their career and expand on their existing network within wholesale leisure travel. The successful candidate will actively promote, educate and sell the products and services, in alignment with the overall company strategy to ensure that growth in sales is generated from their efforts. If you consider yourself an outgoing person and have proven success in sales this is the role for you!

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Corporate Account Manager

Sydney, \$Flexible, Ref: 2483SJ1

I am looking for an experienced Corporate Travel Account Manager to work with a leading TMC in a new AM role. If you have strategic AM experience but want a role with a difference in the travel industry then this position could be what you are looking for. Your main responsibility is to manage the business relationship between the TMC & your unique clients while promoting account retention & growth. Fantastic earning potential & a great working environment are on offer with this leading TMC.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Account Manager

Queensland, Pkg circa \$90k D.O.E, Ref: 2143SZ4

An exciting opportunity is available for someone experienced within the hotel sector, tourism or travel industry. You will manage existing accounts and have the ability to think analytically to increase revenue and exposure to the business. This role will be both strategic and personable, where the Account Manager must have people and communication skills to build on relationships. Own car is required and ability to work autonomously without supervision is important in this role.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Reservations & Sales Manager

Melbourne, \$Competitive + Bonus, Ref: 3164HC1

Our client is looking for an exceptionally driven and motivated Reservations Manager to be a part of this fast pace & growing business within the Travel & Tourism industry! Where no 2 days are the same, your role will be to come in & assess the sales side of the business by providing feedback & implementing new changes on how to increase revenue. You will motivate the team by providing additional sales training & to ensure all KPI's are met. Monday – Friday working hours.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Agency Manager

Shepparton, \$60k + Super, 3158HC1

Seeking an experienced Agency Manager to join a highly regarded team in Shepparton. This agency has a high focus on customer service and is looking for someone with the same view to join their business in order to maintain and build on their existing client base. With a central location in Shepparton you will be managing and creating your customers itineraries from start to finish with a wholesome approach to travel. GDS experience is desired and great company benefits on offer!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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