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PLUS WEEKLY PRIZES\*

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\*TERMS AND CONDITIONS APPLY. PROMOTION ENDS 5 NOVEMBER 2017.

# Travel Daily

First with the news

Wednesday 4th October 2017



## SCENIC°

# 2018 CANADA, ALASKA & USA

**LAST CHANCE**  
TO GET THE BEST OFFERS  
MUST END  
31 OCTOBER

## TripAdvisor agent launch

TRIPADVISOR'S Viator has launched a booking platform for travel agents, allowing them to book more than 70,000 commissionable tours and attractions worldwide.

The new Travel Agent Program (TAP) includes Viator's VIP Exclusive and Skip the Line products and was introduced for testing last month.

Agencies and independent agents can register on TAP to book directly through Viator.

"We've designed TAP specifically for travel agents and their businesses," said Viator head of growth Ben Drew.

"For the first time, agents will have direct access to the world's largest collection of attractions and tours, and we're working to make their booking experience

seamless," he said.

The system had been used by "thousands of agents" in its testing phase.

"We'll collect and incorporate feedback from early adopters as we continue to evolve the program and, ultimately, help agents around the world grow their businesses," Drew said.

The TAP allows for multiple currencies and can provide monthly reporting for performance analysis.

It also provides access to a resource centre with tips and content, including training, product knowledge development and destination guides.

Sign-up is free and the commission payable is 8%.

For details **CLICK HERE**.

### Today's issue of TD

*Travel Daily* today has ten pages of news, a front cover from **Virgin Australia**, photo page from **Excite Holidays** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

### Virgin's HK prize

VIRGIN Australia is offering travel agents a chance to win two return tickets to Hong Kong flying business class in its new promotion, plus a range of weekly prizes.

See today's **cover page** for full details on how to enter.

## WUNDERBAR

### Early Bird Fares from Lufthansa Group

Business Class from \$4,500\*

Premium Economy Class from \$2,199\*

Economy Class from \$600\*



\*Fares exclude taxes, fees and surcharges

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## New APT deals

APT has launched a mix of companion offers, fly free deals, air credits of \$1,000 and discounts of up to \$2,000 on select 2018-19 itineraries across its global network.

Travellers can receive an air credit of \$1,000 on the 11-day Emerald Ireland tour that starts in Belfast and finishes in Dublin.

APT has a fly free companion deal on offer for its 23-day Sprit of Peru & Antarctica itinerary.

Clients must book by 30 Nov to take advantage of the specials.

## Touch of Spice GSA

NEW Zealand destination management company Touch of Spice has appointed Inspired Luxury to drive its sales, marketing and media functions in the Australian market.

## JQ aims for biz agencies

JETSTAR'S business product Flexibiz has won favour with more than 30,000 small and medium enterprises since its launch last year, with the carrier now targeting travel agencies with its corporate platform.

Agents have been able to access the low-cost carrier's business bundle through the Hahn Air ticketing platform since May, making it available in 190 different markets.

Jetstar Group regional general manager Leslie Ng said the Flexibiz product had helped break corporations' reluctance to book with low cost carriers because of their restricted fares.

The Flexibiz product was introduced just over a year ago and allows travellers to change their flight on the same day of

travel (*TD* 14 Sep 2016).

It also allows extra carry-on baggage and the ability to select an up-front seat at no extra cost.

Ng said widening the distribution model for Flexibiz had made it more attractive to travel management companies, including Carlson Wagonlit Travel which had become among the first in Singapore to offer the bundle among its products.

Carlson Wagonlit vice president global supplier management Asia Pacific Wai Mun Wong said, "companies are increasingly becoming open to using low-cost carriers for business travel as they try to get the most out of their travel budgets".

## Scenic in Japan

CHANNEL Nine's *Getaway* will feature Japan over the next three weeks as presenter Livinia Nixon travels with Scenic.

The first episode airs Sat, beginning a five-star journey to "reveal the hidden secrets" of Japan's main island of Honshu, from Tokyo to Miyajima.

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We share your imagination



## Viking spring offers

**VIKING** Cruises has launched its spring offers across ocean and river cruises, valid from 01 Oct to 31 Dec.

Clients can save up to \$6,400 per couple on selected 2018 river cruises or fly free to Russia on the most popular 13-day Waterways of the Tsars itinerary.

Travellers can also fly for \$995pp on Viking's eight to 12 day river cruise itineraries.

Call 138 747 for more info.

## 2017 Cruise Guide out now

**TRAVEL Daily** subscribers this morning will have received an email version of the new 2017 *Cruise Weekly/travelBulletin/Travel Daily* Cruise Guide.

Distributed in print form with the Oct issue of *travelBulletin* and also available for purchase in hard copy at [subs.traveldaily.com.au](http://subs.traveldaily.com.au), the 2017 Cruise Guide has been released to coincide with CLIA's Plan a Cruise Month.

The guide provides a simple



reference for travel agents to the huge variety of cruise product available, with leading brands participating to help sell cruising effectively and cash in on the booming sector.

Sections feature Expedition, Ocean, River and Small Ship cruising, with the guide available for download at no charge at [travelbulletin.com.au](http://travelbulletin.com.au).

## Luxperience sold

**THE** creator of high-end travel trade show Luxperience Helen Logas has sold the event to American-owned company Diversified Communications Australia for an undisclosed sum (*TD* breaking news).

"I'm quite emotional about selling Luxperience as it has been a major part of my life for the past six years," Logas said.

"I know I am handing the baton on to a worthy company in Diversified Communications."

The event was created in 2012 to raise the profile of unique and high-end travel experiences.

Logas had previously established Travelcorp Australia in 1994, selling it 17 years later to Corporate Travel Management.

## Emerald christening

**EMERALD** Waterways christened *Emerald Liberte* in Lyon, France, over the weekend.

*Liberte* is the third of the operator's new Star Ships.

Australian travel industry veteran and long-standing cruise and tour director Maxine Collins took the honours as godmother during the christening ceremony.

The ship is 110m long and can transport 138 guests in 70 staterooms across Europe's rivers.

## Wendy Wu releases

**WENDY** Wu Tours' full suite of brochures for 2018-19 is now available for clients and agents.

The five brochures cover China, Southeast Asia, India and Japan.

As part of the release, 10 new tours have been added to the program including new destinations such as Borneo, Myanmar, Kerala and the Trans Mongolian journey. Brochures are available for order at [wendywutours.com.au](http://wendywutours.com.au).

## AWS to Seychelles

**AFRICAN** Wildlife Safaris has debuted its biggest brochure of the year featuring Seychelles and several newly opened or completely rebuilt luxury camps across the region.

Seychelles will join neighbouring Mauritius and Madagascar as island offerings for travellers.

AWS has a number of products across Tanzania, Kenya, South Africa, Zimbabwe and Rwanda.

Clients can also gorilla trek and scale Mount Kilimanjaro.

## FLY TO EUROPE FOR \$599 RETURN\* on all 2018 trips.



**INSIGHT VACATIONS**  
*The Art of Travelling in Style*

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\*Conditions apply

# Luxury Gold's 2018 debut



**LAST** night some of Australia's top travel agents were hosted at an exclusive soiree in Sydney's eastern suburbs, for the formal launch of the extensive 2018 Luxury Gold collection from Insight Vacations (**TD** yesterday).

Comprising 42 itineraries in 41 countries, the Luxury Gold portfolio is now a standalone product range offering the best of the best - including the Chairman's Collection curated by Travel Corporation chairman



Stanley Tollman.

The program was launched at a private mansion by Insight's new global ceo Ulla Hefel Bohler alongside Insight Vacations md Alex O'Connor (pictured above).



Also pictured are Helloworld's Julie Primmer with Travel Corporation ceo John Veitch, and left is Luxury Gold sales director David Farrer with some of his favourite ladies.

More pics from the evening at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).

# Travel Daily

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## Ritz-C in Koh Samui

**THE** Ritz-Carlton Hotel Company has opened its first hotel on the eastern coast of Thailand, The Ritz-Carlton, Koh Samui.

The hotel offers 175 suites and pool villas spread across 234,718m<sup>2</sup> overlooking the Gulf of Thailand.

It includes a 3,800m<sup>2</sup> spa called Spa Village Koh Samui, seven dining experiences and a Swim Reef within the resort that has over 50 species of fish.

## Hurricanes hit Delta

**DELTA** Air Lines has revealed it cancelled 2,200 flights from 07-12 Sep at airports in Florida, the Caribbean and Georgia, including the company's Atlanta hub, due to Hurricane Irma.

During Sep, the airline also added 12,000 seats departing Florida and Caribbean markets to assist evacuation efforts and capped fares for flights to and from affected areas.



## Window Seat

**NAVIGATING** a holiday away from your fur-baby can be "ruff" for many pet owners, so Centara Chaan Talay Resort & Villas has found the answer.

Declaring itself "Thailand's most pet-friendly beach resort," the property allows dogs to stay in visitors' rooms - provided it "isn't too large".

There are ample "walkies" opportunities along an 800m beach, pet washing & grooming tools are supplied in every villa and pooches can even join their owners for dinner in the open-air restaurant.



# NEW YORK GROUPS INCENTIVE.

This is your chance to be part of an incredible New York City familiarization in conjunction with Delta Air Lines, Virgin Australia and NYC & Company.

We are offering 10 lucky agents a chance to WIN a trip of a lifetime to New York City. Enjoy four fun-filled days experiencing some of New York City's highlights and immerse yourself in the City that never sleeps.

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To find out how to enter plus full terms and conditions click here

**HOW TO ENTER >**

### Antarctica half price

**PEREGRINE** Adventures is offering 50% off select voyages to Antarctica in 2017/18 as part of a flash sale this week.

The company is giving agents a chance to win a spot on the 14-day Crossing the Antarctic Circle, departing on 02 Mar.

An agent will get an entry into the draw for every client who deposits and confirms.

The deal is valid until 08 Oct.

### Air NZ plugged in

**AIR** New Zealand is powering its aircraft at the gate by electricity as part of a trial.

The move is expected to reduce carbon emissions by more than 4,500 tonnes each year.

On board systems are usually powered by a small jet engine when parked on the ground.

In the first month of trials, its Boeing 777 and 787-9 fleet saved 188,00 litres of fuel, more than enough to fly AKL-LAX.

### Sth Pac to Adelaide

**THE** South Pacific Tourism Organisation (SPTO) has officially announced the 5th South Pacific Tourism Exchange 2018 to be held in Adelaide on 12-13 Apr.

Adelaide was chosen as host after feedback from attendees at the 2017 event in Sydney who selected Australia as their preferred location.

The SPTO is made up of 18 South Pacific government tourism bodies including the Cook Islands, American Samoa, New Caledonia and Fiji.

### QR Vic manager

**QATAR** Airways has announced the appointment of Alexandra Pisker to the role of commercial manager for Victoria and Tasmania, based in Melbourne.

Pisker has over 20 years of travel industry experience, including 16 years in leadership roles, and was most recently in charge of air strategy at APT.



**YESTERDAY** the brand new Sofitel Sydney Darling Harbour made its much-anticipated debut, with the landmark property opening with a special first night where the entire hotel was given over to 33 charity groups.

Owner Jerry Schwartz cut the big red ribbon alongside Simon McGrath, AccorHotels chief operating officer (**above**) flanked by the ceos of the various charities who together used the opportunity afforded by the opening to raise more than \$500,000 to support their causes.

An official plaque was unveiled by NSW tourism minister Adam Marshall, who welcomed the hotel as the "first new-build

international luxury hotel to debut in Sydney's CBD this millennium".

McGrath said the hotel's proximity to the International Convention Centre Sydney would help bring major conferences and events to the NSW capital and be a significant contributor to tourism.

"Sofitel is now the largest luxury hotel brand in the Pacific, and coupled with the strength of AccorHotels' distribution and loyalty platform we are confident Sofitel Sydney Darling Harbour is going to lead the luxury hotel market in Australia," he said.

More pics from the event at [facebook.com/traveldaily](https://facebook.com/traveldaily).

## Australia to Mauritius non-stop

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**PERTH**

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**HELLOWORLD** Travel has confirmed another re-signing in its associate network, with family run Brisbane agency GlobeNet Travel committing to another three years.

GlobeNet was the 2016 winner of the HelloWorld Travel Associate National Retailer of the Year award and was formed in 1994 by the parents of its now general manager Dan Russell.

"We have been associated with HelloWorld Travel for the past four years and we continue to find it to be the best for our business," said Russell, adding that GlobeNet had previously

been associated with predecessor Travelscene from 2003.

HelloWorld Travel head of corporate, associate and affiliate networks David Padman said the group was delighted to have re-signed GlobeNet.

"We value our partnership with them and all of our associates, and look forward to continuing our relationship with the dedicated team at GlobeNet Travel," Padman said.

The company launched a cruise specialist, Clean Cruising, in 2007.

The GlobeNet Travel team is **pictured** above, including Dan Russell second left at the rear.

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## NYC expecting 6m

**NEW** York City is expecting to welcome six million visitors over the holiday period from Thanksgiving to Christmas.

NYC & Company says the influx will start with the Macy's Thanksgiving Parade and continue through a series of events including the lighting of the Rockefeller Center Xmas tree.

"New York City is a sight to behold during the festive annual holiday season," said Fred Dixon, NYC & Company president & ceo.

## B'garoo NYE tix

**TICKETS** to see Sydney's New Year's Eve celebrations from the city's newest vantage point at Barangaroo Reserve will go on sale tomorrow.

This year's catering will be provided by Bruce Solomon and Matt Moran's Solotel group.

Tickets cost \$40pp or \$5 per child - [CLICK HERE](#) for info.

## Aussies lag online

**AUSTRALIA** lags behind other Asia-Pacific countries when it comes to using mobile technology for travel bookings, according to a report released by Amadeus.

The research says 33% of Australians use a mobile to research a trip and 20% use one to make a booking, compared to 54% and 46% respectively across the rest of the Asia-Pacific.

Most Australians (81%) do their travel research and booking on a laptop or desktop computer.

Amadeus says 49% of Aussie travellers have never used sharing services like Uber and Airbnb.

## Tempo Latin sale

**TEMPO** Holidays has extended earlybird deals on Latin America itineraries, with savings of up to 20% when booked by 31 Oct.

They include the 11-day Best of Peru & Bolivia, reduced by \$510 and on sale from \$2,890pp.

## Early Bird Sale

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\*Fares based on low season. Fares are inclusive of all taxes and surcharges. Subject to availability at time of booking. All destinations ex Melbourne.

## QT reveals Q'town designs



**QT HOTELS & Resorts** has revealed the artist impressions of the 69-room QT Queenstown, set to open from 01 Dec.

The design of the lake-view resort will draw on the alpine and apres ski lifestyle and feature the food and drink offerings of Bazaar Interactive Marketplace and Red's Cocktail Bar.

At Bazaar, chefs will provide a "theatrical and thoroughly interactive dining experience" and serve up international cuisine inspired by fresh produce from

Central Otago.

Red's will have custom QT furniture, including Eames-era chairs and bold wall graphics.

QT Queenstown's Bazaar Interactive Marketplace is **pictured** above and Red's Cocktail Bar is **inset**.



## Palawan turns on its colours



**MW TOURS** and Cebu Pacific recently hosted a team of 10 agents from NSW and ACT on a famil to the Philippines exploring Palawan and Manila, including the islands of El Nido.

Agents are **pictured** exploring the crystal clear waters of the Big Lagoon in El Nido.

On the left are: Sandra Bucknell, Getaway Travel & Cruise; Abbey Barnier, italktravel Warners Bay; Vicki Johnston, Travel Menai Metro; Marla Cummings, Travel Emporium and Fiona Thorrington, The Cruise & Travel Authority Central Coast.

On the right: Elle Willmott, MW Tours bdm; Wendy Edwards, Helloworld Travel Belconnen; Kerri O'sullivan, Travel Partners Newcastle; Maxine Langley, Helloworld Travel Nambucca Heads; Kelly Ayers, MTA Travel and Jenny Pursehouse, Wauchope Travel.

## SQ's first B787-10

**THE** first 787-10 *Dreamliner* built for Singapore Airlines has rolled out of the Boeing final assembly facility.

It will now undergo painting of the airline's livery and its system checks, fuelling, and engine runs.

Singapore Airlines is due to take delivery of the aircraft in the first half of 2018 and will operate it on medium-haul routes.

SQ currently has 30 planes on firm order.

## Plan for NE Tassie

**THE** Tasmanian Government has teamed up with Tourism Northern Tasmania and the local community to produce a plan to grow regional tourism for North East Tasmania and Dorset.

Integral to the Destination Action Plan (DAP) for North East Tasmania and Dorset is the goal of getting 70% of all Tasmanian visitors to stay overnight in a regional area.

It has four key points, including aiming to create more cohesion & to support industry development within the North East visitor economy, improving effectiveness of communication to visitors and locals; leveraging North East icons and advocating for better infrastructure and development.

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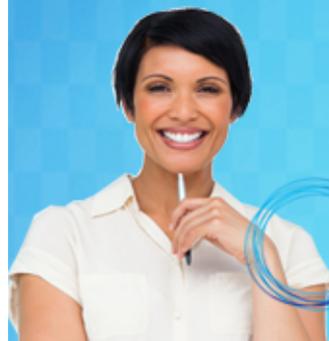
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# Travel Daily

Wednesday 4th October 2017

## Chimu flash sale

**CHIMU** Adventures is promoting a range of significant discounts on selected cruise trips to Antarctica.

The specials apply to 37 departure dates in 2017/18 with many offering half price tickets.

Examples include a 50% reduction on a cruise departing Buenos Aires on 05 Nov starting from \$7,000ppts and another 40% off a voyage from Santiago on 11 Dec from \$11,580ppts.

For further details regarding the range of promotions available on the Antarctic cruises, **CLICK HERE**.

## HK festival kicks off

**THE** Mid-Autumn Festival has commenced in Hong Kong with a series of cultural activities on show including lantern displays and artistic performances.

Making the biggest mark will be the Tai Hang Fire Dragon Dance, a flame dance involving the burning of 70,000 sticks of incense with the help of 300 athletes.

Locals believe that the unusual dragon dance is the key to ensuring future health and prosperity.

The festival will run for three days and will end 06 Oct.

## Corporate Travel Consultants

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Small enough to care.**

Surround yourself with people who see your value. **Join Us**



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**TRYP Fortitude Valley Hotel Brisbane** has added twin room offerings in addition to its existing king and queen suites. The new accommodation will feature coffee pod machines, interactive LSP TVs and striking new street art.



A major upgrade is nearing completion at the **Chobe Safari Lodge** in Botswana which has seen the installation of new bathrooms, beds, TVs and king size mosquito nets. Both the River Room and Safari Room have undergone the upgrade.



New owners at the **Centerton Country Club & Event Center** in New Jersey have flagged intentions to carry out a major refurbishment of the site with completion slated for spring 2018. A renovation will coincide with a name change to 'The Grove at Centerton'.



A US\$28m renovation at the **Adelphi Hotel** in Saratoga Springs, New York is now officially completed. The refurbishment involved a combination of new features and repairs on original fixtures. The upgrade was originally due for completion in Jul but was delayed.

## AmericInn buyout

**WYNDHAM** Hotel Group has sealed the deal with Northcott Hospitality, acquiring the AmericInn brand and its hotel management company.

The purchase expands Wyndham's North American portfolio by 200 hotels.

Industry veteran Nasir Raja has been appointed as svp, brand operations, overseeing AmericInn's brand strategy, daily ops and owner advisory board.

## Thai romance expo

**THE** inaugural Amour Asia Pacific will be held in Bangkok, Thailand from 14-17 Feb.

The event is aimed at "the elite romance travel market", including destination wedding planners, honeymoon curators and romance travel designers.

For details, **CLICK HERE**.

## Soul.City new app

**SOUL.CITY** Group Inc has announced its city discovery app can now be used in New York City and San Francisco.

Five more cities will be mapped and launched by the end of 2017 as part of a "rapid growth phase".

## WestJet to Mexico

**WESTJET** has launched a new thrice-weekly service flying directly from YVR to MEX.

The non-stop flights will start 15 Mar and will seek to capitalise on Canada's recent decision to scrap visa requirements for Mexican tourists visiting Canada.

A CA\$6.3m boost to tourism is anticipated in Canada as a result.

## Seven sister show

**THE** National Museum of Australia in Canberra has opened a new exhibition called Songlines, an artistic recreation tracking three indigenous lands through paintings, photos and song.

The installation features a chase across the desert tracking the story of the Seven Sisters and indigenous elders hope the project will help preserve stories for future Australian generations.

# Excite Holidays does Abu Dhabi

**EXCITE** Holidays in conjunction with the Abu Dhabi Tourism & Culture Authority, recently held two exclusive agent dinner events to celebrate their latest campaign, Abu Dhabi: One City. Endless Possibilities.

Two groups of 25 top-selling agents across Melbourne and Sydney were invited to spend an evening enjoying authentic Arabian dishes, whilst hearing all about the exciting destination that is Abu Dhabi. Jennifer Gaskin, the Country Manager from the Abu Dhabi Tourism & Culture Authority was in attendance at both events, and had the pleasure of announcing the imminent opening of the highly anticipated Louvre Abu Dhabi, as well as talking about the incredible transformation of Saadiyat Island and a variety of must-see Abu Dhabi destinations.

Melbourne kicked off the festivities, with the group of agents descending upon the very popular Sesar Restaurant in the heart of the CBD. Next on the list was Sydney, where the agents were treated to an exquisite feast at Alpha Restaurant.

The dinners were held to celebrate the recent partnership between Abu Dhabi Tourism & Culture Authority and Excite Holidays, and even though the campaign has now wrapped up, the curated itineraries are still available for agents to access at [engage.exciteholidays.com/abudhabi](http://engage.exciteholidays.com/abudhabi).

Excite Holidays is thankful to Abu Dhabi Tourism and all agents who attended.



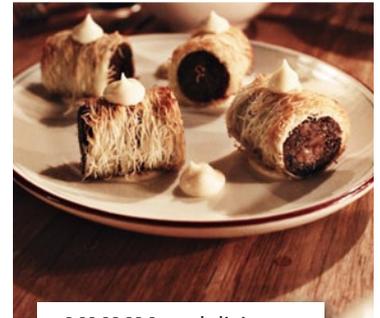
**SYDNEY** agents learnt about all things Abu Dhabi, followed by an exquisite feast!



**JULIE** Corrigan and Hayley Hunter, both from Travel Adventure.



**JACQUI** Shelly, Excite Holidays, and James Jang, Where2Travel.



**MMMM** so delicious.



**CAROLINA** Petroni, IP Travel; Gabriela Rocha, IP Travel; and Will Gabb, Excite Holidays.



**ANOUSH** Seifoddini, Travelize; Liz McHenry, Two's a Crowd; and Sandra Johnson, Two's a Crowd.



**TABLE** decorations were on point at Excite Holidays and Abu Dhabi Tourism's exclusive agent dinner.



## Traveltek into Asia

**TRAVELTEK** Group has made its debut in South-East Asia by introducing its booking platform to the tech-hungry travel industry in Asia.

The UK company will operate out of Singapore and target OTAs, retail agents, cruise bookers and tour operators seeking tech to meet customer demand for leisure travel, particularly cruise.

Experienced cruise and IT industry professional Javine Tan will head up Traveltek's office and will look after commercial opportunities in the area.

## STR renews PATA

**SINGAPORE-BASED** data company STR has renewed its partnership with the Pacific Asia Travel Association (PATA).

The partnership will see PATA benefit from STR's reporting and marketplace insights across 8,700 hotels in the Asia-Pacific region.

STR will receive opportunities to drive awareness of its products for hotels across the area.

## Airbnb adds MCA

**AIRBNB** and the Museum of Contemporary Art Australia (MCA) in Sydney have joined forces to offer a two-hour tour by local artist Liam Benson.

The tour will give art lovers the chance to discover the museum through an artist's eyes and get rare insights into its collection, exhibitions and iconic building.

Exclusive to Airbnb Experiences, the offering is priced at \$95 per person and will start on 11 Oct, running on most Wed evenings throughout summer.

## Fiji groups offer

**MALAMALA** Beach Club has partnered with Marriott Fiji Hotels & Resorts for a series of group offerings for travel to 31 Dec 2018.

Clients who book by 30 Nov 2017 can receive discounted group rates, free use of The Deck space, free beverage package upgrade and use of water equip.

Package is valid with bookings at Marriott Fiji Hotels & Resorts.

## Win a trip to SABAH



terms and conditions

This month Royal Brunei Airlines, Sabah Tourism and Suter Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return airfares for two on Royal Brunei Airlines
- Three nights accommodation at Suter Harbour Magellan
- A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to [rba@traveldaily.com.au](mailto:rba@traveldaily.com.au)



## Tas to host awards

**LAUNCESTON** will host the Qantas Australian Tourism Awards gala dinner in early 2019.

The awards are expected to attract over 800 tourism operators to the city.

Tasmania's State Government will provide \$200,000 to support the gala dinner.

Tasmanian Premier Will Hodgman said the event would showcase the best of the region and the State's hospitality.

The Qantas Australian Tourism Awards is one of the tourism industry's main award nights.

## WA events funding

**WESTERN** Australia has a pool of \$1 million available for regional event holders as part of the 2018-19 Regional Events Scheme.

There is also \$150,000 available for events to deliver authentic Aboriginal experiences.

The Regional Events Scheme supports smaller, developing regional events across the State.

Event organisers can apply for events that will be held between 01 Jul and 30 Jun 2019.

Applications close at 1700 on Tue 12 Dec.

**CLICK HERE** for more.



**Business Development Manager Vic/Tas  
Melbourne Based**

We are Topdeck, a name that's been around in the youth travel space since 1973. We do epic Eurotrips, Big Game safaris, American road trips, sailing voyages, pyramid expeditions and Asian adventures for travellers between 18-39.

An exciting opportunity exists for someone to join our Australian based sales team. You will have responsibility for your own region to promote and grow the global Topdeck product range. As the 'face' of Topdeck in this market, you will liaise with key industry stakeholders and focus on training, sales and brand as well as look for potential new business opportunities.

Visit [www.topdeck.travel](http://www.topdeck.travel) or [click](#) for more information.

Applications close Oct 4.



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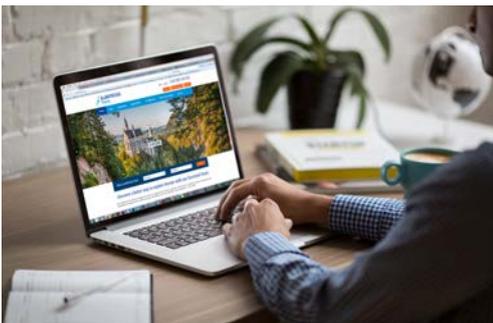
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- Guaranteed 'My Time' and organised time to allow your clients to experience more of Ireland
- Small group from 10 to 28 travellers
- 23 meals, including breakfast daily and complimentary beverages with all dinners
- Genuinely inclusive, no additional 'on tour' costs
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THE IRELAND CONNECTION**



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**REGISTER NOW TO JOIN OUR NEXT  
2018 SMALL GROUP TOURING WEBINAR**  
Tuesday 10th October at 8:15am AEST & 8:30am AWST



*Working in partnership with the Australian Travel Industry*

### Tour Operations Manager/Team Leader

Sydney, Up to \$80k + Super, Ref: 3087PE1

My client is a leader in its field when it comes to cultural and special interest group tours. If you are passionate about travel, are a specialist in one of their subjects - art, history, archaeology, music, Opera, theatre & love to share your knowledge managing a small team of consultants this is a great opportunity for you to do just that. In addition, you will supervise the portfolios of the other team members, allocate tour groups among the team, and ensure all tours operate successfully.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Travel Product Executive

Sydney, OTE \$58k + Super, Ref: 3034SJ1

This fun travel company based in a very convenient location are one of the most impressive travel cultures in Australia. They are investing in the right people because they know that a successful travel company is driven by the passion of its people. They retain and reward staff which is why the building blocks of their company are rock solid. This exciting product role will involve destination management, brochure creation, pricing and participating in educational trips and roadshows.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Luxury Travel Designer

Gold Coast, OTE up to \$75k, Ref: 3081SZ1

Our clients are looking for a consultant that wants to be a part of the team to build a dream holiday package for the customers. This role does have sales KPI's to achieve however, the main focus will be to provide exceptional service to customers that will be booking predominately high end & luxury packages. You will be working Mon-Fri 9am-5pm. Proficiency in a GDS is required and at least 2 plus years' experience in retail with a want to move away from the pushy sales mentality.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Marketing & Sales Coordinator

Melbourne, Competitive Salary, Ref: 3028HC1

An independent tour company is looking for an experienced Marketing Coordinator to join their team in Melbourne. This is a diverse role that will suit a marketing and sales professional, ideally from the travel industry that is driven, proactive and not afraid of a varied and challenging position. This is a varied role and requires a marketing professional with great experience. You will be reporting directly to the Marketing Managers. A fantastic salary package is on offer!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Fares & Ticketing Corporate Consultant

Sydney, Up to \$65k + Super DOE, Ref: 2930PE6

Awesome Opportunity for an Airfares Expert to join a leading ultra-premium TMC based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Leisure Travel Team Leader

Sydney, \$70-80k, Ref: 3082SJ1

I have a fantastic opportunity to work within a leading travel company as their Team Leader. This small team of experienced consultants are looking for a motivated & proactive leader. You will ideally have excellent experience in people and sales management as well as a passion for travel & cruise. This is a hands on role, you will enjoy the diversity of reservations & leading a professional team. Be rewarded well with a great salary, plus bonuses, modern offices & a central location.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Sales Team Manager

Brisbane, Salary up to \$75k NEG, Ref: 2762SZ1

Leading, mentoring, developing, coaching & ensuring personal and team sales KPI targets are met, these will be your day to day duties as a Sales Manager. Working for a global company with a cruise focus, your job will be to lead a team of 6 consultants currently and expand the sales division accordingly. Working directly under Head of Sales and alongside of another Sales Manager, you will be able to take direction, work towards deadlines & shine within a fast pace, office based environment.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Wholesale Consultant – Niche Product

Melbourne, \$40-42k + Comm, Ref: 3020HC1

Are you currently working in the Travel Industry & need a change? Have you always wanted to work in wholesale travel? Then here is your chance! This Melbourne based company is recruiting for a passionate Wholesale Consultant. Dealing with agents only, this wholesale role is great for an experienced Wholesale Consultants that are looking for a new adventure in their career. Candidates must have the ability to thrive and succeed in an often diverse and always customer focused, travel sales role.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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